# golfhusiness



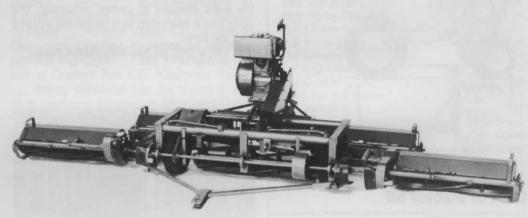
# Popular golf garments are back for 1977

Two of the best-selling models in the AMF Ben Hogan Co. line of men's golf apparel, sold exclusively through golf pro shops, have been retained for 1977. Nomad slacks are made of a fine-gauge, texturized woven polyester. Fullcut for freedom of movement, the beltless slacks have a 4-inch extension and hook closure. They come in even sizes 30-44. Colors are chocolate, camel, and canary on white, plus navy and light blue on white.

The solid-color shirts are made of Durene cotton lisle or 65 percent Dacron polyester with 35 percent fine Pima cotton. Durene shirts come in white, light blue, navy, and maize; polyester/cotton shirts are offered in 12 colors. The shirt shown has a tailored collar, fourbutton top-center placket, and banded pocket. Also available are shirts with fullfashioned knit collar and four-button Continental placket.

Circle 201 on free information card

# Products



# Powered five-gang mower cuts trimming time

The Power Quint, a power-driven five-gang reel mower, eliminates the necessity for complicated, power-robbing hydraulic systems. Since it provides its own power source, almost any tractor with any (or no) power takeoff can pull this mower. The five free-floating reels easily follow ground contours and cut an 111/2 foot swath without skipping or scalping in tight turns, the inside reels rotate at the same speed as the outside reels. The powered cutting units reach out over traps and up to obstructions to reduce trimming time and labor. The mower wings fold to a 68-inch width for easy transporting. National Mower Co. makes the Power Quint.

Circle 202 on free information card



# **Guest checks offer** free color artwork

Restaurant and bar guest checks with any of 22 full-color designs are available from Burroughs Corp. with no additional art or color separation charges. Or the firm will reproduce your own custom design for a low one-time charge. Checks are prenumbered, come in all sizes and configurations, and can be ordered with one or more plies.

Circle 203 on free information card

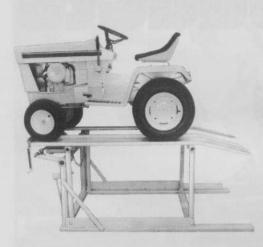


# Hand-held dispenser proportions eight drinks

Club bartenders can dispense eight liquors and/or secondary ingredients with one hand, using the Multi-Drink Processor made by Berg Co. The hand unit's eight buttons meter portions pre-set at from 1/3 to 6 ounces; there is never any deviation in volume or ingredients. And each drink sold is recorded by brand and size on built-in digital counters.

Circle 204 on free information card

# Products



# **Cart or tractor lift**

Lift-Quik model 490 provides easy, work levels for tractors, and golf or maintenance carts weighing up to 1,400 pounds. Made of heavygage pipe, the lift has steel track rails that adjust from 24 to 40 inches apart. Its powerful winch raises equipment as high as 331/2 inches and lowers it to floor level safely and easily. F. G. Nolan and Son makes the Lift-Quik.

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-BLUEGRASSES-\*Adelphi \*XL-100 BLEND \*Merion \*KY-33 BLEND



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# Chemical-resistant tanks

Super Tanks, a line of fiberglass tanks for chemical storage and vegetation sprayers, are offered by Hemco Corp. in sizes from 60 to 500 gallons. Because the tanks are made in halves which are then bonded together, the bottom half can be built heavier to withstand the extra stresses of saddle mounting. The color and a calibrated fluid gauge are molded into the tanks.

Circle 205 on free information card



# Golf bag rack

Shelving system from Penco Products Inc. saves locker room space by storing golf bags in upright position in two tiers. Each section is 87 inches high by 12 inches deep by 42 inches wide and is an independent, self-supporting unit. Sections join back-to-back or end-to-end. The upper shelf is angled slightly to hold bags securely in place, and a metal divider provides back support for the bags. All components are steel, finished in baked enamel; standard color is gray, but others are available.

Circle 208 on free information card

# **Food refrigeration**

A new line of refrigeration units, called Refrig-O-Pak, is made by Recon Refrigeration Corp. especially for foodservice operations. Each is custom designed using off-the-shelf components and assemblies, and each is self contained - including compressor and condenser, all operating controls, electrical control panel, and remote ice machine condenser. Weatherproof, the units may be installed on rooftops or outside pads.

Circle 207 on free information card



# Sign of a pro

Changeable letter boards hung in the pro shop remind customers of special merchandise sales as well as coming events and regular rates for services. Around the clubhouse, they can list membership rosters, handicaps, and activities. Bulletin & Directory Board Mfg. Co. offers boards from 16 by 20 inches to 4 by 8 feet, with or without glass cases. Style OF46 (shown) is 20 by 30 inches, with 1- and 11/2inch letters. Frame is anodized aluminum; board is black nonfading vinvl. Green, blue, red, and brown boards are also offered.

Circle 210 on free information card



# Toughness + playability

A new golf ball, the Surlyn-cover Dot Diamond recently introduced by Spalding, provides playability and distance without sacrificing durability. It has a highly energized solid center for distance, windings formulated to give playability, and an injection-molded cover and patented centerless grinding for roundness and a wobble-free trajectory.

Circle 215 on free information card

# People on the move

John Sieber is club manager at Evergreen CC in Naymarket, Va. . . . Hillcrest CC in St. Paul, Minn., has Paul Lehman as its club pro . . . Lynn Rainey is the club manager at Benvenue CC, Rocky Mount, N.C. . . . Hillcrest CC in Boise, Ida., has Mark Payne as its pro . . . Emil Piluso has left his club manager position at Cascade Club, Everett, Wash., to take a similar position at Useless Bay CC, Langley, Wash. . . . Lou Thibeault is the club pro at the newly named Wedgewood CC in Brockton, Mass. The club had been called Pine Valley. . . . Robert Green is the new club professional at Concord CC, Concordville, Pa. ... Donald Norris is the general manager at Kenwood CC, Cincinnati . . . Gene Stoddard is the superintendent at Rancho Bernardo CC, San Diego ... Doug Gerhart has taken over the professional duties at White Bear Yacht Club, White Bear Lake, Minn. . . . Emil Donadin is the new club manager at Clinton (la.) CC . . . Richland CC, Nashville, Tenn., has Greg Powers as its new club pro ... Terry Buchen is the superintendent at Riviera CC, Los Angeles . . . Sam Grayson has taken over the club manager spot at Woodlands CC, Tamarac, Fla. . . . John Chambers is the superintendent at Gatlinburg (Tenn.) CC . . . new club pro at Steele Creek GC, Bristol, Tenn. is John Lloyd ... general manager at Lockhaven CC, Alton, III., is Thomas Tatnail

.. Gary Robinson is the club professional at Moccasin Bend GC, Chattanoga, Tenn. ... superintendent at Signal Mountain (Tenn.) GC is James Bridges . . . Rogue Valley CC, Medford, Ore., has Charles Kruggel as its new general manager . . . Bill Franklin is the pro at Orange Tee GC, Nashville, Tenn. Barry Williams can be found in the club manager position at Memorial Drive CC, Houston ... Chester Elliott has taken over the superintendent duties at Waterville Park GC, Cleveland, Tenn. . . . Steve Jones can be found in the pro shop at Johnson City (Tenn.) CC ... Peter Fischer has taken over the club manager job at the Kansas City (Mo.) CC ... Jim Vlassis is the new superintendent at Burroughs Farm GC, Brighton, Mich. . . . Wes Squires can be found working as head club pro at South Suburban GC, Littleton, Colo. . . . Walter Asche has taken over the club manager chores at Royal Palm Yacht & Country Club, Boca Raton, Fla. . . . Bill Ramsey and Bruce Riley share the top pro job at Denver Foothills GC . . . Charles Gaige is the superintendent at Lakelands G&CC, Brighton, Mich. . . . Dave Ruff handles the club pro job at Shadow Hills CC, Canyon City, Colo. . . . Bernice Terrell has taken over the club manager duties at Beau Chene CC, Mandeville, La. . . . Mark Liddy has become superintendent at Connersville (Ind.) CC.

Ned Brinkman new sales manager Jacobsen Manufacturing, Racine, Wis.

Andrew Merko Lynx Precision Golf, Paramount, Calif.

Lloyd Magee new merchandising manager new vice president, marketing Taylor Wine Co., New York City





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# Classified

When answering ads where box number only is given, please address as follows: Box number, c/o Golf Business, Dorothy Lowe, Box 6951, Cleveland, Ohio 44101.

Rates: All classifications 50¢ per word. Box numbers add \$1 for mailing. All classified ads must be received by the Publisher before the 10th of the month preceding publication and be accompanied by cash or money order covering full payment.

Mail ad copy to Dorothy Lowe, Golf Business, Box 6951, Cleveland, Ohio 44101.

# BUSINESS OPPORTUNITIES

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively golf courses transactions. We also do golf course market value appraisals. McKay Realty — GOLF AND COUNTRY CLUB PROPER-TIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

# WANTED TO BUY

WANTED: Gallery control rope and stakes. Call or write Brendan Boyle, forsgate Country Club, Jamesburg, N.J. 08831. Phone: 201 521-1176.

WANTED: Golf course for lease or lease-purchase in southeast but will consider other areas. Send information and statements to Peter Dodd, 1301 Keesling Ave., Waynesboro, Va. 22980.

# word from **RAY COSTIN** Charlotte, N.C.



"To build a better golf course call a Pro, a member of the Golf Course Builders of America an exclusive organization of the nation's builders."

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Circle 119 on free information card

### MISCELLANEOUS

GOLF CAR TIRES First line 18 x 8.50-8, \$15.25; 18 x 9.50-8, \$15.75 plus F.E.T. Send for our line. Golden Triangle Sports, Inc., 6317 Library Road, Library, Pa. 15129. Phone 412 835-6898.

GOLF COURSE DESIGN and renovation, irrigation system design and modication of existing systems, cost estimates. William M. Martin, 2009 Southshore Drive, Benton, Arkansas 72015. Phone 501 778-4452.

WANTED complete line to call on pro's in Montana, Idaho, Utah. P.G.A. Pro 25 years experience. Box 100, Golf Business, Box 6951, Cleveland, Ohio 44101.

TREE PROBLEMS? You may be a Pro on turfgrass problems, but what about tree problems? For expert answers on tree problems - botanical or legal - get a Pro. For free directory of members of American Society of Consulting Arborists nearest you, contact: Executive Director, ASCA, 12 Lakeview Avenue, Milltown, N.J. 08850. 201 821-8948.

DISCOUNT SUPPLIES - Gold Pride grips, range balls, head covers, graphites, etc. Golfing letterhead inquiries only. Golf Discounts, P.O. Box 19355, Washington, D.C. 20036.

# POSITION WANTED

GOLF POSITION WANTED available now PGA member 20 years married, experienced as manager, greenskeeper, Box 84, Golf Business, Box 6951, Cleveland, Ohio 44101.

CLASS A PGA MEMBER seeks new employment as head professional. Age 36, married. Will also consider pro manager or pro supt., since experience includes all phases of golf course and clubhouse operations. All replies will be answered. Box 95, Golf Business, Box 6951, Cleveland, Ohio 44101.

HEAD PROFESSIONAL WANTS change; available Oct. 1st. Excellent teacher, merchandiser; club repair, etc. Married, 34, member P.G.A. Box 98, Golf Business, Box 6951, Cleveland, Ohio 44101.

PRO OR PRO MANAGER. Pro. greenskeeper wanted for coming year. 6-7 months preferred. P.G.A. member, 25 years experience, Box 99, Golf Business, Box 6951, Cleveland, Ohio 44101.

SUPERINTENDENT. College Grad, 20 years management experience as naval officer. Grad. Michigan State University Turfgrass Management School, March 76. KBlue/-Bent/Bermuda turf experience. Member GCSAA/SFGCSA, J. M. Rickly, 1100 Belcher Rd. No. 565, Largo, Florida 813 535-3018.

SUPERINTENDENT - age 26, married, 13 years experience in private, public and resort operations. B.S. Degree Agronomy, A.S. degree in Turfgrass management, and certified pesticide applicator. Write Box 102, Golf Business, Box 6951, Cleveland, Ohio 44101 or phone 919 295-3605.

CLASS A PGA professional 12 years experience in course construction, merchandising, (unlimited credit) teaching, all phases of golf. Resume on request. Locate anywhere - reply Box 103, Golf Business, Box 6951, Cleveland, Ohio 44101. Phone: 201 453-2484 (daytime).

TEACHING PRO DESIRES winter teaching job. Now employed as head pro of large northern club. Prefer California or Florida. Box 96, Golf Business, Box 6951, Cleveland, Ohio 44101.

### FOR SALE

GOLF CAR TIRES AND WHEELS. First line tires and wheels. 18 x 850 x 8-4 ply, \$15.26 F.E.T. incl.; 18 x 950 x 8-4 ply, \$15.80 F.E.T. incl. 18 x 850 x 8-2 ply, \$14.15 F.E.T. incl.; 18 x 950 x 8-2 ply, )15.30 F.E.T. incl. 8 x 7 wheel 3¾" B.C. Cushman \$8.00; 8 x 7 wheel 4" B.C. Standard \$8.00; 8 x 7 wheel 8-hole Cushman and Standard \$8.00. Wheel tire assemblies mount and valve add \$1.00, other tires and wheels available. Design Wheel & Hub, 2225 Lee Road, Akron, Ohio 44306. Phone (216) 773-7873.

FOR SALE— 9-hole, Par 3 golf course, Illuminated, 31 acres, Fall River, Massachusetts area, main highway, liquor license with food, commercial frontage. Kelly & Picerne, 1265 Reservoir Avenue, Cranston, Rhode Island 401 944-1500 asking \$105,000.

25 TEE LIGHTED 14-acre driving range, 18hole miniature, pro shop, studio apartment. Midwest metropolitan area, 300,000 population. \$175,000. Box 97, Golf Business, Box 6951, Clevelant, Ohio 44101.

9 HOLE GOLF COURSE. 120 scenic acres. 4 bedroom modern home, older farmhouse. Equipment, pro shop. 30 miles from St. Louis, Mo. Mel Wilke, 314 327-4543.

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GOLF PRO AND SHOP Manager. Financially sound, heavily played 18-hole semi-public golf course in Virginia. Must know and enjoy teaching and promotion. Good salary, vacation, insurance and bonus. References required. All replies confidential. Send resume with photograph to Box 101, Golf Business, Box 6951, Cleveland, Ohio 44101.

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LEADING GLOVE MANUFACTURER seeks top-flight distributor(s) for revolutionary patented Isotoner Golf Glove to be advertised on national TV. Contact Lari Stanton, President, Aris Gloves, 417 Fifth Avenue, New York, N.Y. 10016. Phone: 212 532-8627.

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