

Topsfield Country Club at Ferncroft Village, Middleton, Mass. 01949 General Mgr.: Robert Walker • Phone: 617/777-0636 Designed by Robert Trent Jones

Better switch to

OTTAWA WHITE TRAP SAND...the people who know sand best!

The above list covers only a few of the many fine private, semi-private, and public golf courses in the golfing capitals of the nation who use Ottawa White Trap Sand. The important thing, however, is to know *why* they use it. A look at the characteristics of this unusual trap sand will show you the "why", and why you too should consider using it:

- It's beautiful: the rich white tone adds beauty to any course, makes even the most lush greens and fairways look greener.
- Excellent drainage: silica sand grains allow percolation... no puddling. Can be played on soon after a hard rain.
- No packing: silica sand contains no clays or other minerals to cause crusting. Cuts maintenance costs doesn't have to be raked after every rain.

Can all these golf superintendents be wrong...

WEST COAST:

Sahara Nevada CC, Las Vegas La Costa CC, Carlsbad, Ca. University Park GC, Santa Barbara, Ca. El Dorado CC, Palm Springs, Ca. Indiana Wells CC, Palm Springs, Ca. La Quinta CC, Palm Springs, Ca. Thunderbird CC, Palm Springs, Ca. Desert Inn CC, Las Vegas Mission Viejo CC, Mission Viejo, Ca. Marina Del Rey GC, Venice, Ca.

EASTERN AREA:

Camelot CC, Spring Valley, NY. Dutchess CC, Poughkeepsie, NY. I B M CC, Poughkeepsie, NY. Indian Ridge, Andover, Ma. New Jersey CC, Wayne, NJ. Pawtucket CC, Pawtucket, RI. Portsmouth CC, Portsmouth, NH. Stanwich GC, Greenwich, Ct. Topsfield CC, Middleton, Ma. Yale GC, New Haven, Ct.

- 4. Wind resistant.
- 5. Great for top dressing greens, tees and fairway bunkers, and as seedbed mixture.
- 6. Adds glamor: developers find it helps sell overall concept of golf course, homes and memberships.



Write or phone for more information

OTTAWA SILICA COMPANY Box 577GD, Ottawa, Illinois 61350

713 R

PLANTS: OTTAWA, ILLINOIS • 815/434-0188 ROCKWOOD, MICHIGAN • 313/379-9672 MYSTIC, CONNECTICUT • 203/536-2618 OCEANSIDE, CALIFORNIA • 714/757-2630 (CRYSTAL SILICA COMPANY)

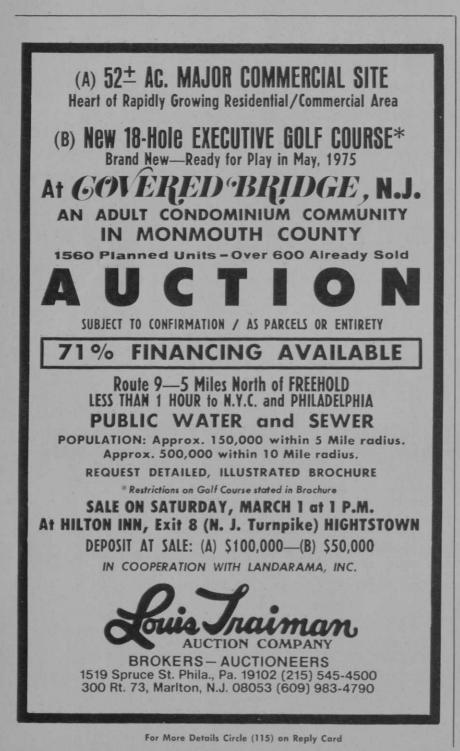
HE INDUSTRY

'Pro-Only' Suit Delayed

By Judicial Backload

Bogged down by other cases pending in the same court, the "Pro-Only" suit has gone nowhere in the last month. A decision on the suit which involves a New Orleans retail golf house, the PGA and Wilson has been left hanging, while other pressing cases on the docket of Judge James A. Comiskey are resolved.

A decision on the case, which has now spanned more than three months, was due on Jan. 7, then Jan. 14 and there was still no conclusion as GOLFDOM went to press in mid-January. Indications are that the suit might be decided before the second week in February.



Restaurant Association Show

Over 610 exhibitors have contracted for over 210 square feet of exhibit space for the 56th National Restaurant Assn. Hotel-Motel Show to be held May 18-21 In Chicago.

The show will fill over threequarters of the large McCormick Place exhibit area. One feature will be the NRA Problem Clinic, which was first introduced at the 1974 show.

Agrico Marketing Group Redefines Sales Areas

A restructuring of Agrico Chemical Co.'s marketing department has been announced by Agrico group vice president of marketing R. R. Johnson. Agrico is a subsidiary of The Williams Companies.

Johnson said the new structure of the marketing group is responsive to Agrico's plans for increased production. Agrico's production is expected to increase by 50 percent by mid-1975 as a result of current expansion programs. The change, Johnson said, divides the marketing department into agricultural and non-agricultural sales areas.

Name Change for Smith Turf

Smith Turf Irrigation, Inc., Milford, Conn., also doing business as Irrigation and Equipment Supply, has changed its name to I & E Supply, Inc., according to President Frichard W. Smith.

Smith said the name change and a move to larger quarters will facilitate the firm's move into the role of a more complete irrigation and industrial supply house, specializing in sprinkler irrigation equipment, industrial pipe, valves, fittings, industrial pumps and pump packages. The move represents a change from its former role of strictly an irrigation supply house, Smith said.

California Fertilizer Confab

The 23rd Annual California Fertilizer Conference will be held at the Sheraton Inn, Fresno, March 20-21.

The conference is sponsored by the soil improvement committee of the California Fertilizer Assn. Conference Chairman Carl P. Spiva, chief agronomist for the Occidental Chemical Co. in Lathrop, Calif., has

WIDE TURF SAFETY TOLERANCE EVEN AT HIGHER-THAN-ADVISED RATES

Wide-spread tests show *Systemic* FUNGO® effective to prevent and control most major summer turf diseases. Brown patch, dollar spot, fusarium blight, stripe smut, copper spot, red thread, and others, all "fail to show" when FUNGO is there. Effective as any organic fungicide known for turf disease control, FUNGO is one of the least phytotoxic of all. Heavy overdoses have not discolored fine turf.

FUNGO contains the methyl form of thiophanate, the new highly effective *systemic* agent, to prevent and control turf diseases.

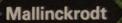
Brand SYSTEMIC TURF FUNGICIDE



BROWN PATCH

DOLLAR SPOT

FURSARIUM PATCH (PINK SNOW MOLD)



MALLINCKRODT, INC. ST. LOUIS Jersey City • Los Angeles • Montreal Turf Improvement and Protection System

Ask your distributor for your free updated Mallinckrodt booklet

For More Details Circle (101) on Reply Card



BUSINESS OPPORTUNITIES

GOLF COURSES: Want to buy or sell a golf course? Our business is exclusively golf courses transactions. We also do golf course market value appraisals. McKay Realty — GOLF AND COUNTRY CLUB PROPERTIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

LIMITED NUMBER of dealerships available in lucrative New England area for distribution of Melex electric golf cars. For further information contact: Fernclo Golf Car Co., 420 Penn Street, Spring City, Pa. 19475. Phone 215 935-1111.

HELP WANTED

WANTED: Experienced golf course construction superintendent/equipment operator. Applicants must be fully knowledgeable concerning greens and tee shaping, building and finishing; installation of irrigation systems, and overall experience in construction of golf courses from rough grade through finish work. Work and live in Texas. Career with one of the south's fastest growing,





but it also will handle snowmobiles, garden tractors, etc.



write for catalog HOLSCLAW BROS., INC. 414 N. Willow Road Evansville, Ind. 47711

For More Details Circle (153) on Reply Card 54 GOLFDOM MAGAZINE 2/75 quality golf course contractors. Good salary and benefits. Do not apply unless fully qualified. Send resume with references to M. D. Smith, 2518 Dellana Lane, Austin, Texas 78746.

WORKING GREENS SUPERIN-TENDENT for owner-operated 18 hole golf course. Pocono Mt. area. 70 miles from N.Y. City. 8 or 12 months season. House and other fringe benefits. Send credentials to: Water Gap Country Club, Delaware Water Gap, Pa. 18327.

MISCELLANEOUS

GOLF CAR TIRES First line 18 x 8.50-8, \$13.25; 18 x 9.50-8, \$13.75. Send for our complete tire line. All sizes available. Golden Triangle Sports, Inc., 6317 Library Road, Library, Pa. 15129. Phone 412 835-6898.

FOR SALE — good used golf balls for practice range (striped red). Raven Golf, 6148 Thornycroft, Utica, Michigan 48087. Phone 313 731-3469.

POSITIONS WANTED

GOLF PROFESSIONAL for eleven years. Also serving as course super intendent at one club for same period. Wife twelve years experience in golf business. Excellent organizers, salesmen and workers. Fair golfers. Still employed but prefer move to year round golfing climate or travel. Box 19, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

PGA PRO superintendent Manager available. Many years experience as a teacher and operator of country club. Married, 1 child. Knowledge golf course construction. Write Box 2, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

GOLF COURSE SUPERINTENDENT. Age 33, married, B.S. degree in agronomy. Superintendent for 2½ years and construction experience. Prefer area in eastern Ohio or adjacent states. Write Box 18, Golfdom, 9800 Detroit Ave., Cleveland, Ohio 44102.

FOR SALE

USED GOLF CAR CLEARING HOUSE. We have every make and model golf car in stock. If we don't have the golf car you want we will get it. Write or call collect for the golf cars of your choice. As is or reconditioned. Any quantity at the lowest possible prices and we handle the freight. NEDA Northeast Dealers Association. 420 Penn Street, Spring City, Pa. 19475. (215) 935-1111.

USED EQUIPMENT

REEL SHARPNER, bed knife grinder,\$350.00. Phone 815 264-3523.

announced a new feature this year will be a limited trade show involving exhibitors whose small item wares will be shown.

For more information, contact the association at 2222 Watt Ave., Suite B-7, Sacramento, Calif. 95825.

Planning Real Estate Course Explained in New Booklet

A new brochure, "Planning the Real Estate Development Course," may be obtained by writing the American Society of Golf Course Architects, 221 N. LaSalle St., Chicago, Ill. 60601.

This eight-page brochure details the growth of golf in the United States, the popularity of leisure-oriented residential communities, the proper ways to plan and budget a golf course in a real estate development, and the various ways to operate a golf course built in conjunction with housing.

NGF Conducts Workshops

Recognizing the need for greater emphasis on giving assistance to golf course developers and operators, the National Golf Foundation during 1974 co-sponsored more than 15 regional or state golf course workshops designed to provide information to individuals and groups concerned with planning, development, acquisition, administration and operation of municipal or privately owned daily fee golf facilities.

A recent one-day Virginia golf course workshop held in Richmond and attended by almost 75 persons interested in all aspects of golf course development and operation is typical of most workshops. The program included discussions on: the trend to public golf facilities; guidelines for planning a golf course; financing public golf courses; the golf architect's role; dealing with common turf problems; and golf course success stories.

Similar one-day co-sponsored golf course workshops are now being scheduled for 1975, with the help of the Foundation's staff of facility consultants located in eight strategic areas of the country and their services are available nationwide. For further information, contact the NGF headquarters, 707 Merchandise Mart, Chicago, Ill. 60654.



Not only does the self-contained Hahn Flex-A-Matic[™] 140 outclass other gangs in style and appearance, it also outmanuevers them in tight squeezes.

Although the Flex-A-Matic cuts a big 11'8" swath, its 45" turning radius, break away outboard reels and hydraulic lifts on reels enable it to snake in and out of the trickiest obstacles.

And because it's from Hahn, the Flex-A-Matic comes with standard features that many offer as options. Reliable mechanical cable drives to reels for indepen-



Turf Products • Outdoor Products Agricultural Products The 3 growing divisions of HAHN, INC. 1625 N. Garvin St., Evansville, Indiana 47717 world-wide distribution

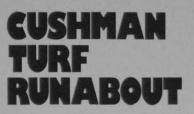
For More Details Circle (107) on Reply Card

dent reel to ground speed . . . hydrostatic transmission . . . fast height-of-cut adjustment . . . and quick disconnect reels.

Ask your Hahn distributor today for a demonstration of the Flex-A-Matic . . . the gang that moves like a riding mower.

GOLF COURSE ARCHITECT'S GUIDE





Designed to save you money, when you buy it and when you use it.

The Cushman Turf Runabout provides basic transportation and light hauling capacity at a budget price. So you don't have to tie up a golf car that could be on the course earning a profit. The Turf Runabout has the speed and versatility to increase your man's efficiency. It can move him and up to 1000 pounds of equipment from job to job quicker. So he'll spend less time walking, more time working.

And the Runabout is powered by an 18-hp, air-cooled OMC



engine for plenty of power, reliability, and ease of service. Wide, turf tires go easy on the grounds and front end shock absorber suspension goes easy on the rider.

The Cushman Turf Runabout. The rugged, versatile turf taxi that saves you time...and money. See your Cushman Turf dealer soon for a demonstration or write:

Cushman Turf Equipment, OMC-Lincoln, a Division of Outboard Marine Corporation, 6103 Cushman Drive, P.O. Box 82409, Lincoln, Nebraska 68501

The turf taxi.

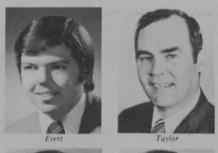
CUSHMAN

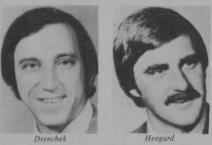
ADNERTISER'S INDEX

Acme Iron Works, Inc
Bridgenort Implement
Works, Inc
Jack Carnahan, Inc
Lincoln
Edmont-Wilson
Fast Eddie Putter, Inc50
H. N. Geisler Co56 Gold Crest, Ltd 2nd cover
Gordon Corp., P.B.I
Hahn, Inc55
Hercules, Inc
Holsclaw Bros., Inc54
Iberia Earthmoving
Service, Inc
Jacobsen Mfg
Johns-Manville,
Ag Turf Div
Robert Trent Jones, Inc
Bob Jordan Golf Course
Construction
Maddox Construction Co
Mallinckrodt, Inc
Commission
National Stewart
In-Fra-Red Assoc 24-25
North Central Plastics, Inc50
Ottawa Silica Co51
Par Aide Products Co33 PGE, Inc
Rain Bird Sprinkler Mfg. Co29
Ryan, OMC-Lincoln23
William James Spear
& Assoc
Standard Golf Co37
Taylor-Dunn Mfg. Co13
Tee-2-Green Corp 4th cover Louis Traiman Auction Co52
Trojan Battery Co19
The Wadsworth Co
Westinghouse Electric
Corp 3rd cover



Robert P. Evert has been named national sales manager for Northwestern Golf. Co., Chicago ... F. Morgan Taylor, Jr., executive vice president of the Recreation Products Group of Victor Comptometer Corp., Chicago, has been elected president of the group and a





corporate vice president of the parent company ... John A. Drenchek and David C. Heegard have been named technical representatives for the ProTurf Div. of O. M. Scott & Sons. Drenchek's territory will encompass the Rochester/Buffalo area of upstate New York, while Heegard will concentrate his efforts in Iowa ... Col. Henry R. Dutton, a charter member of the Club Managers of America Assn., is writing a biography of his years in the club management business ... Hillerich & Bradsby Co., Louisville, Ken., announces Thomas E. Doolev Jr. has joined their Power-Bilt sales department and will represent the company in Arizona, Nevada and southeastern California ... Ram Golf Corp. has appointed three new regional sales managers. They are: Bill Burrows, western Pennsylvania and eastern Ohio; Kirt Grudsen, western Ohio;

compasses Ohio and Michigan ... and Robert Wickert, New York Jim Lucius, head pro at Little Turtle Country Club in Columbus, has been appointed national vice president of the PGA for a three-year term. He will represent district five, which en-Albert C. Burdick has been named head pro at Shenandoah Country Club in Baton Rouge, La. ... Richard A. Genovese is now head pro at St. Andrews Country Club in Ocean Springs, Miss. ... Rod Curl has joined the Advisory Staff of Ram Golf Corp., Elk Grove, Ill. ... Jim St. Germain has been named head pro at Black River Country Club in Port Huron, Mich. ... Robert Orvis has been promoted works manager for FMC Corp.'s Outdoor Power Equipment Div.... William C. Kyle has been elected president of the Central New York chapter of the Club Managers Assn. of America. He is at Onondaga Golf and Country Club. ... Dave Stang has been named superintendent at Hyde Park Country Club near Cincinnati . . . Jan Niedziela, of Eagle-Vail Golf Club, Vail, Colo., has been elected president of the Rocky Mountain Golf Course Superintendents Assn. . . . Craig Shankland of Fairview Country Club in Connecticut has been elected new president of the Metropolitan Chapter of the PGA in New York ... Harold Cross has been appointed national sales manager of Shakespeare/Plymouth Div. of Plymouth Golf Balls . . . David Crystal Div. of Izod will be run by Don Drotman, who has signed Billie Jean King and Laura Baugh as staff members Tom Williams has been appointed turf district manager for Rain Bird Sprinkler Mfg. Corp. Also, Morgan Howard, Bruce Watson and Jim Hoover have been named district managers to handle turf irrigation sales ... Alex Watson has been named president of the Mid-Atlantic Assn. of Golf Course Superintendents.

Westinghouse golf cars topped Pikes Peak. A grueling 12.42-mile climb.

To prove the hill-climbing ability of Westinghouse electric golf cars, we ran two up the famous Pikes Peak Auto Hill Climb course.* Both cars made it to the top. 21,859 yards up to the summit, a 14,110 foot elevation. How steep is your course?

Power. Distance. Reliability. Westinghouse electrics deliver. Power to spare. For rugged grades. Over long courses. And they're priced right to help you make money whether you buy or lease.

And, of course, they're comfortable. Safe, too, with

automotive-type brakes on both rear wheels. But the important thing is they're built to operate from dawn 'til dusk, day after day. On an overnight charge. You can be sure if it's Westinghouse.

Westinghouse Electric Vehicles, Westinghouse Bldg., Pittsburgh, Pa. 15222.

*Test sanctioned by the U.S. Auto Club with Westinghouse 3- and 4-wheel golf cars each using six 110-minute batteries. The test was conducted with the cooperation of the city of Colorado Springs, Colorado, and the U.S. Forest Service.

Westinghouse helps make it happen

Circle No. 178 on Reader Service Card