# Computer Checkup: PRESCRIPTION FOR SLOW PLAY?

Don Cook, president of Donald B. Cook & Associates, offers his computerized golf course simulator service, designed to determine the comfortable course capacity of an existing course and expected capacity of a planned course renovation or new course by STEPHEN W. BYERS

The slow play bug-a-boo has plagued golf courses since America's interest in golf outdistanced construction of playing facilities. The National Golf Foundation has recently called for acceleration in the building of public courses to check the increasing player congestion on available golf facilities and to ensure that course construction keeps pace with the rising numbers of initiates to this burgeoning sport. But until a balance is reached between the number of golfers and the number of courses needed to accommodate them, the industry must face the problem of how to unplug those bottlenecked holes that can suffocate player interest and stifle the golf course revenue required to perpetuate the game.

Don Cook, president of Donald B. Cook and Associates, is now offering, as a possible vaccine for slow play, his GCS (Golf Course Simulator) computer simulation service specifically developed for use by golf course architects. Although there is to date little evidence of GCS's effectiveness, Cook is confident it will help course designers to reduce waiting time on existing courses and to spot design problems before construction money is spent for course remodeling or building a new facility.

WHAT IS GCS? WHAT CAN IT TELL YOU? GCS is designed to:

1) Develop data to produce a more effective starting time system for an existing course;

 Evaluate a proposed design renovation as to "playability";

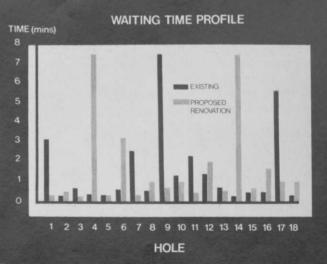
3) Evaluate a design proposal for a new course project with an eye peeled for rough spots that could later develop into bottlenecks and attendant slow play problems.

GCS integrates actual time study statistics, data provided by the architect, and a carefully programmed computer network to develop key course information before the architect puts the finishing touches to his design. The time statistics were decided, according to Cook, from over 200 time study observations of different golfers playing several different courses. From these studies playing time values were developed for computer simulation on over 30 key playing elements such as hitting the ball from the tee, walking and putting.

Though an explanation of how these time values were determined for each of the many elements would be too lengthy for this article, GOLFDOM will show how Cook arrives at a value for the element of hitting from the tee. The two units of time the computer will use for this element are: 1) the average (of 200 observations) time it takes for a foursome to hit from the tee, starting the study when the first hitter addresses the ball and ending when the last hitter hits the ball; 2) the time range between the slowest to the fastest hitter of the foursomes from 200 observations. This, says Cook, builds golfer variability into GCS. The computer has been programmed to select random specific time values that fall within these given ranges. This results continued

HOLE NO.	HOLE	DESIGN DISTANCE (yards)	DIFFICULTY	DIFFICULTY	BETWEEN	HOLES DISTANCI (yards)
1	4	337	1	-	IST TEE	x
2	3	137	1	-	1-2	117
3	4	320	1	-	2-3	92
4	5	567	2	С	3-4	43
17	5					
18	4	403	1	-	17-18	59

GCS Architectural Data Sheet above shows architect's appraisal of hole difficulty and other salient features of his proposed renovation or plans for a new course.



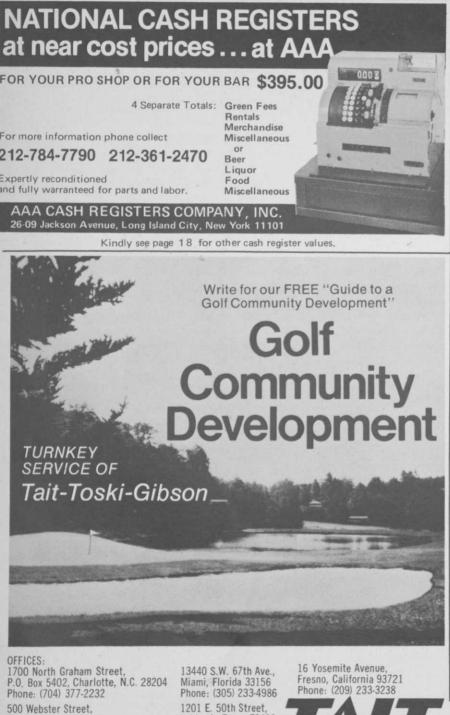
Profile above shows the waiting time relationship between the GCS study of an existing course and the study of a renovation.

#### **COMPUTER** continued

in a simulation that allows for various types of golfers playing the course.

Added to these values for computer simulation is the information supplied by the golf course architect about his specific course project. This will include facts relating to hole design, such as hole sequence, distance and difficulty based, not on par, but on the playing time of each hole. The architect must also render a classification of each hole as "normal," "difficult" or "very difficult" (with GCS, "difficulty" refers to difficulty regarding time required to complete the hole, rather than difficulty in scoring). With this information, Cook says GCS can furnish data such as capacity; waiting time profile, showing waiting at each hole, and playing time data, which measures the golfer's time on the course.

GCS does not redesign the course or explain why the course will have the reported waiting time characteristics, Cook warns. Cook says that golf course architects using GCS can be as successful in designing courses with maximum capacity and smoothness of



play as they have been in designing courses that are challenging, beautiful, safe, and reasonable to construct and operate.

The GCS report is written in the architect's language, Cook adds, not in computer terminology. Capacity, playing time and waiting time data are graphically displayed. Used prior to construction or alteration, this information permits the architect to evaluate alternative preliminary layouts, make comparisons to previously constructed courses, and offer corroborative evidence to support recommendations to club administrators or club officials on the playability of his proposed layout.

What this can mean to the golf club, says Cook, is that mistakes made in course design that might have gone undetected until actual play on the new facility had begun, can be caught and rectified before actual construction. Cook's fee for GCS averages \$1,500 per course, which is slight compared to the cost of remedying a design error subsequent to construction. If GCS can do what Cook says it can, the club also would benefit from increased revenue derived by maximizing the course capacity and from the heightened golfing pleasure, which results from smoother playing and less time spent in waiting.

Cook doesn't minimize the aesthetic factors in golf course design but believes they must be balanced with "best attainable course capacity and smoothness of play features" in order for clubs to operate on a sound financial basis.

#### WHAT PROOF THAT GCS WORKS?

As yet, there are few examples attesting to the practical application of GCS, but those architects who have tried it have reported generally favorable results. The GCS service produced some "interesting findings" (according to the club) for the Woodway CC in Darien, Conn., where altering the course to permit simultaneous starting on the first and 10th tees was evaluated. But the club president reported that Woodway had not yet incorporated Cook's GCS-propounded suggestions.

Architect Geoffrey Cornish of Amherst, Mass., says he was "most satisfied" with the results of two GCS studies requested by his firm. At both York Downs G & CC in Toronto and at continued on page 64

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#### **COMPUTER** from page 62

Stamford Municipal GC, Stamford, Conn., Cornish used GCS. He says design plans were sent to Cook, whereupon GCS predicted certain "tie-up holes." Cornish incorporated GCS conclusions into his design changes and later applauded the playing smoothness of the completed course which GCS had helped make possible.

But other course designers surveyed by GOLFDOM were not as positive about GCS as Cornish. Architects who attended the GCS presentation at the American Society of Golf Course Architects in Jamaica seemed generally indifferent to GCS as a practical design tool. The problem of convincing architects that GCS will do what Cook says it will, is two-fold, according to golf course architect, Roger C. Rulewich, of Montclair, New Jersey: "It is hard not to be suspicious of Cook's previously developed data on playing time. He doesn't factor in enough variables to allow for different sections of the country," says Rulewich. "Most architects set great store by their own intuition when it comes to hole design and would be loath to change their thinking based on Cook's computer simulator until there is more substantive evidence available that the system works."

Some of the other GCS presentation attendees voiced similar suspicions but for the most part they indicated a waitand-see attitude.

At present, Cook's innovation seems to be swimming against the current of a "Catch 22." Golf course architects are reluctant to try GCS until more examples of its success are forthcoming; yet, there will be no successes or failures if course designers don't use it.

One encouraging fact about GCS, however, is that the cost of the service is relatively low. Maybe that factor will induce some course designers to take a gamble on it before waiting for proof that it will succeed.  $\Box$ 

EDITOR'S NOTE : Don Cook is president of Donald B. Cook & Associates. His firm, located in New Brunswick, N.J., provides management consulting in industrial engineering, operations research, and systems design and installation. Cook is a registered professional engineer.

#### FOR INFORMATION ON PRODUCTS LISTED, CHECK APPROPRIATE BOX.

## GOLF COURSE

#### MAINTENANCE EQUIPMENT

- □ Aerifying machines 301 302 Blowers/Spravers Edging machines 303 304 [] Hole Cutters 305 Mowers Pumps 306 🗌 307 🗆 Rakes (trap) 308 Rollers Sod cutters 309 Soil screeners 310 311 Soil shredders 312 Spikers 313 🗆 Sprayers 314 
  Spreaders 315 Sweepers 316 Sweepers-mulchers (turf) Thatch cutting machines 317 318 
  Thatch cutters and vacuum removal 319 Tractors
- 320 🗌 Trailers (utility) 321 🗆 Trucks (utility)

#### CHEMICALS

350 🗌 Algae killer (ponds) 351 C Fertilizers 352 🗍 Eungicides 353 🗆 Herbicides 354 🗌 Insecticides 355 🖾 Wetting agents

#### FURNISHINGS

- 375 🗆 Ball washers 376 🗆 Benches Comfort stations 377
- 378 🗆 Course shelters 379 Flags and poles
- 380 🗆 Refreshment stands
- 381 Score Card Box (metal)
- 382 Signs: yardage and direction
- 383 Tee markers
- 384 🗌 Vending machines
- 385 🗌 Water coolers

L Is your golf course

#### CONSTRUCTION AND SUPPLIES

- 400 🗌 Humus and peat
- 401 🗆 Irrigation systems and equipment

402 Lighting equipment 403 E Matting-seedbed protection 404 [ Pine 405 Sand 406 Seed 407 Soil conditioners 408 Stolons 409 Trees and shrubs 410 E Tree care service 411 Stone Pickers

420 GOLF COURSE ARCHITECTS

421 GOLF COURSE CONSTRUCTION

## PRO SHOP

APPAREL AND ACCESSORIES

- 425 🗆 Blazer crests
- 426 [ Caps and hats 427
- Golf apparel (men's) 428 Golf apparel (women's)
- 429 Golf shoes
- 430 Socks
- 431 Sport jackets and blazers
- Tennis apparel 432
- 433 Trophys
- 434 🗆 Business Forms
- 435 🗆 Stationery/Bags/Giftwrap
- 436 
  Favors/Prizes

#### GOLF EQUIPMENT AND ACCESSORIES

- 450 🗆 Bags
- 451 🗆 Bag tags
- 452 Balls (regular)
- 453 Clubhead covers
- 454 Clubs 455 Golf gloves
- 456 Golf practice devices
- 457 Grips
- 458 D Pull carts
- 459 🗆 Graphite shafts

#### FIXTURES AND EQUIPMENT

- 501 🗌 Bag storage racks
- 502 🗌 Ball washer detergents
- 503 🗌 Club cleaners and polishers

- 504 Club repair supplies
  - 505 
    Floor covering (spike resistant) 506 - Handicap racks
  - 507 🗆 Handicap cards

#### RANGE SUPPLIES AND EQUIPMENT

- 525 Balls (range)
- 526 Ball dispensers (coin) 527 🗆 Ball stripers
- 528 Ball washers (range)
- 529 Clubs (range)
- 530 E Mechanical range ball retrievers
- 531 🗆 Practice driving nets
  - 532 🗆 Range mats

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- CARS, ACCESSORIES
- 550 Batteries
- 551 Battery chargers
- 552 Golf cars, new
- 553 Golf cars, reconditioned
  - 554 🗆 Tires

## LUBHOUSE

- FOOD, LIQUOR AND SERVICE EQUIPMENT
- 575 Soft drinks, mixers
- 576 🗌 Beer and ale
- 577 🗆 Liquor
- 578 🗆 Wines 579 Cooking equipment
- 582 Sanitation and maintenance equipment (dishwashers, disposals, steam cleaners and floor maintenance equipment)
- 584 C 'Holding equipment-hot and cold
- 585 Supplies (china, glass, plastic, paper, pots and

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- pans, cuttery, tools, flatwear, locker-room) 586 🗌 Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design
  - consultants)
- 587 🗌 Lockers
- 588 🗆 Locks for lockers
- 589 🗌 Locker room supplies
- 590 Scorecards
- 591 🗆 Business Forms & Stationery
- 592 Shoe bags

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II. Size of course:	Title
1. 9 holes 2. 18 holes 3. 27 holes 4. 36 + hole III. Acreage of Golf Course A. under 100 B. 101-200 C. 201-350 D. 351-50 E. 501 + over	Club
IV. Has your course opened in the last six months? Yes 🗌 1 No 🗌 2	City
V. Is your course due to open in the next six months? Yes $\square$ No $\square$	

Zip.

## ADNERTISER'S INDEX

Acme Iron Works12Acushnet Process Sales Co.32,34Akel, Fred.50American Cyanamid14Ault, Edmund, B.63
Bag Boy Cart, Div. of Browning
Carlisle Tire & Rubber Co.59Chicopee Mills, Inc.46Club Car, Inc.7Cushman Golf CarsCV IICushman Turf58
E-Z-Go Car Co
Gardner Mfg
H & E Sod46Harley-Davidson24Hillerich & Bradsby Co.34DHogan, Ben39Holsclaw Bros., Inc.12Hydro System47
Iberia Earthmoving Service, Inc.
Jacobsen Mfg. Co
Keller Golf Clubs
Lee Co
Maddox Construction Co
Otis Golf CarCV IV
Par-Aide Co.51Philadelphia Carpet19Port-A-Cart18Pro Circle Golf18
Rainbird Sprinklers       .50A         Rac/Me Golf       .12         Royer Foundry and Machine Co.       .63         Ryan Turf       .42
Safari Water Cooler63Shur-Way Development Co.12Smith Jones9Standard Mfg. Co.49Stewart Infa Red44, 45
Tait-Toski-Gibson Co
U.S. Fiberwood Corp35

Westinghouse Golf Cars ......16

# PEOPLE NEWS

LARRY TOMASINO, former vice president of the Michigan PGA and a member of the tournament committee for the Michigan section, has been named head golf professional at Waubeek CC, Bloomfield Hills, Mich. Prior to this, he was head professional at Mount Clemens' Burning Tree G & CC. He has played in USGA Opens; the National PGA Championship; PGA National Club Championships; and was on the first (Michigan) Governor's Cup Team. He is a three-time winner of the Assistant Pro Championship.



Tomasino

DONALD D. VOS has been appointed a technical representative in the Pro Turf Div., O.M. Scott & Sons, Marysville, Ohio. Vos, who spent the past four years working with golf course superintendents and architects on the installation of irrigation systems, is assigned to northeastern Illinois.

WAYNE MCKINNEY has been named head professional at Waynesville G & CC, Waynesville, N.C. He was previously assistant professional at Cypress Creek G & CC in Orlando, Fla.



McKinney

RICHARD V. CARR has been appointed developmental manager, specialty products for the Agricultural Business Group of Velsicol Chemical Corp. He will be responsible for developing new chemical compounds. Before joining Velsicol, Dr. Carr was an NDEA Fellow at the University of Arizona, where he was later appointed assistant entomologist.



Carr

RON BARTOS was promoted to the newly created position of brand manager, STAN STABNER was appointed merchandise manager and JOHN KISPERT has been named product manager for MacGregor. Prior to the new assignment Bartos was special markets manager and sales representative, Stabner was working in product management and development and Kispert was a professional golf sales representative in the Mid-Atlantic area.

NORMAN W. HARRIS III, has been promoted to director of management information systems and long-range business planning for The Toro Company of Minneapolis, where he was director of corporate planning for more than two years. He retains those responsibilities in his new post.

JAMES W. ADAMS has been appointed vice president and general manager of Toro's Irrigation Division. He resigned his post of manager, industry systems requirements, in IBM's Data Processing Division to take over direction of the Toro facility at Riverside, Calif.

## How to birdie the 19th hole.

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