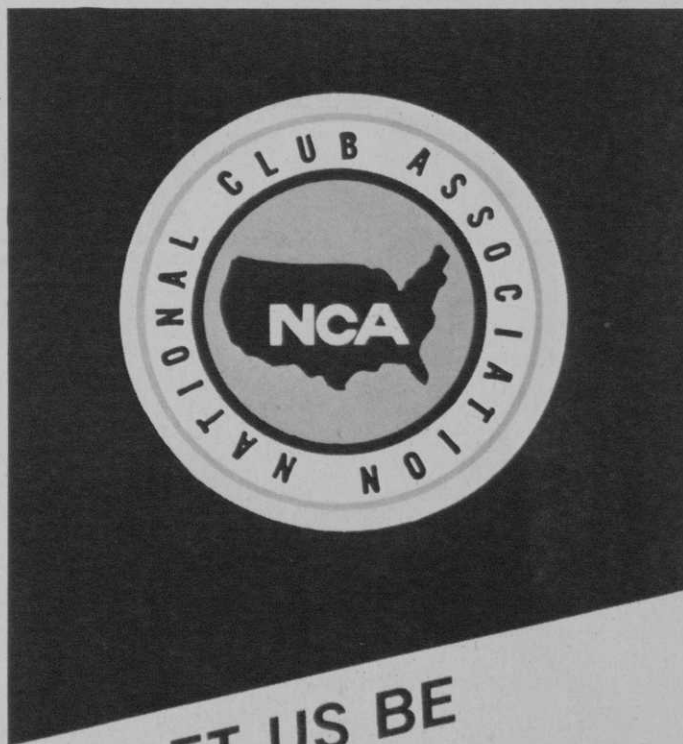


NATIONAL CLUB ASSOCIATION

ITS PURPOSE

The National Club Association is a non-profit trade association of private social, athletic and recreational clubs. Its principal purpose is to seek improvements in the economic condition of the private club industry, and its activities are directed primarily to this purpose. Association activities include the gathering and dissemination of economic, social and legal information relating to private clubs and acting as the spokesman for the industry to all levels of government. Among its functions is the influencing of legislation, directly or indirectly, in order to secure the passage or defeat of measures affecting the club industry at both the federal and state levels of government.



LET US BE
YOUR MAN
IN WASHINGTON

AN ASSOCIATION OF
PRIVATE SOCIAL AND
RECREATIONAL CLUBS

ITS SERVICES

You could have your own individual...

- Office in Washington
- Listening Post
- Legal Services
- Lobbying Staff

But it would be *expensive*.

Join the National Club Association and have the best of both worlds —

Your own representative in the nation's capital with

- Newsletters,
- Industry Reports
- Legal Assistance
- Government Representation
- Monographs
- Operating Information
- Tax Advice

For additional information contact the
National Club Association
1129 20th Street, N.W.
Washington, D.C. 20036

(202) 466-8424

Circle No. 235 on Reader Service Card

GUIDE TO MAJOR ASSOCIATIONS

AMERICAN SOCIETY OF GOLF COURSE ARCHITECTS—221 N. LaSalle St., Chicago, Ill. 60601 (312) 372-7090
Professional society

THE ATHLETIC INSTITUTE—705 Merchandise Mart, Chicago, Ill. 60654 (312) 644-3020

Golf "Sports Techniques" booklet; Golf-Men and Women, super 8mm films; Courtesy on the Course, 16mm color motion picture
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Paul R. MacDonald, pres.; James R. Hansberger, v.p.; James G. Hogg, sec./treas.

National Assn. Golf Club Manufacturers—705 Merchandise Mart, Chicago, Ill. 60654 (312) 527-2680

James R. Butz, pres.; James Shea, v.p.; Karsten Solheim, sec./treas.

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Horace G. Duncan, exec. dir.; Paul J. Gomez, asst. exec. dir.; Peter A. D'Angelo, pres.; John R. Simmons, v.p.

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Harry J. Lambeth, exec. dir.

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Conrad L. Scheetz, exec. dir.; Clifford A. Waggoner, pres.; Charles G. Baskin, v.p.; Palmer Maples Jr., sec./treas.

NATIONAL CLUB ASSN.—1129 20th St. N.W., Suite 602, Washington, D.C. 20036 (202) 466-8424

Legal and legislative information concerning

golf, country and athletic clubs

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Mid-Atlantic region

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Mid-Central region

George W. Kerr, 1102 Seminole Dr., Richardson, Tex. 75080
South Western region

Sheridan D. Much, Route 1, Box 46B, Monmouth, Ore. 97361
Pacific North Western region

Michael W. Sheridan, Pricewood Village, Apt. A10, Harleysville, Pa. 19438
New England region

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Tournament Players' Div.—60 E. 42 St., New York, N.Y. 10017

Deane Beman, comm.; Joseph Schwen-deman, exec. sec.; Jack Tuthill, tour. dir.; J. Paul Austin, chrmn. TPD policy bd.

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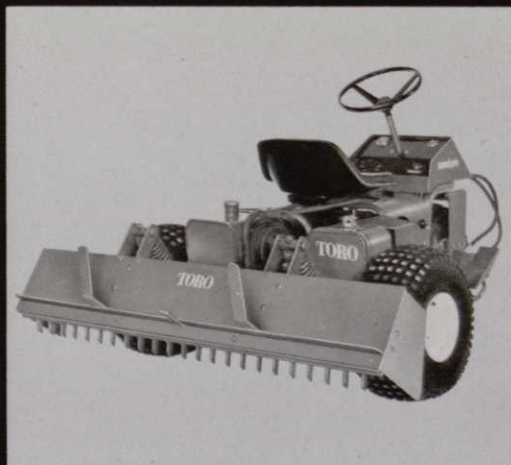


It earned its fame by giving sand traps a whole new look.

Now the Sand Pro turns all-pro as a spiker and finish-grader, too.



SPIKES GREENS



GRADES SEEDBEDS

Now look at what the Sand Pro can do for you! It can dress up your entire course with distinctive, uniformly beautiful traps that consistently play as well as they look. It can do a better job of spiking your greens than any specialty spiker on the market (and we'd like to prove it on your own greens). It can take the drag out of pulling a drag-mat over the greens. And, with the new Finish-Grader it can handle fine grading, scarifying, shaping and contouring of seedbeds. All this in a highly maneuverable, low maintenance unit with hydrostatic drive to all three extra-low-pressure tires. It's another classic from Toro—backed by the Toro parts and service system. Look over the features and benefits, in detail, on the next page.

SAND PRO

TORO

Any way you put it together, you can't beat the features and benefits of the Sand Pro!

PRIME MOVER

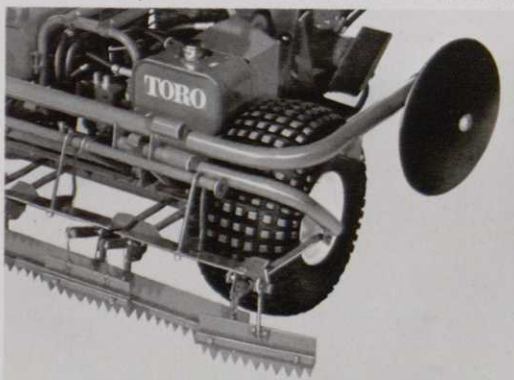
Heavy-duty industrial quality hydrostatic drive to all three wheels gives excellent torque with no gears to change, no clutch to slip. Single foot pedal gives infinitely variable ground-speed control — as well as forward to reverse in one smooth, continuous motion. Short-wheelbase tricycle design, low center of gravity and midship-mounted engine combine to give machine maximum maneuverability, stability and traction. Special ATV tires carry only 4 psi for excellent traction in sand, good flotation on greens. Automotive-type steering to front wheel turns machine on zero radius to left or right for superior handling ease. Simplified operator control area reduces learning time and operator fatigue, increases safety.

SPECIFICATIONS*

FRAME: All welded tubular-steel construction.
WHEELS: Standard demountable — interchangeable for three positions. 21 x 11-00-8 tires. Extra low-pressure, 4 psi compass tread.
ENGINE: Kohler 8 hp Model 181 SP. Cast iron block, dry element air filter, fuel pump. Rubber mounted.
STARTER: 12 v. Bendix-drive electric starter is standard. Key switch controlled from dash.
DRIVE: 3-wheel hydraulic. Engine-mounted variable-displacement piston pump through flexible coupling to 3 Ross Torqmotors® on wheels.
STEERING: Automotive-type steering wheel. 6:1 reduction ratio.
SEAT: One piece molded with back support. Adjustable forward and back.
OPERATOR CONTROLS: Key start, hand throttle, hand choke, ammeter and hour meter on dashboard. Foot pedal controls forward/reverse and speed. Hand-operated hydraulic control lifts and lowers rake, spiker or grader. Valve disengages pump for towing or pushing.
FUEL TANK: 2.7 gallons.
HYDRAULIC RESERVOIR: 1½ gal.
HYDRAULIC OIL FILTER SYSTEM: 10 micron replaceable element.
SPEED RANGE: Infinitely variable to 5½ m.p.h. maximum.
TURNING RADIUS: Machine turns on zero radius to the left or right.
REFUSE CONTAINER: Removable and located within easy reach of operator.
DIMENSIONS: Width — 58½". Overall length — 62½". Wheel base — 40". Height — 42". Weight — approx. 650 lbs. with fluids.

SAND RAKE (with Prime Mover)

Four independent cultivator bars and nine free-floating finish rake sections hug banks and contours to give continuous coverage over entire trap surface. Adjustable weights on free-floating rake sections for best finished appearance under various sand conditions. Hydraulically raised and lowered rake and cultivator bar can be held at proper depth of penetration for best mechanical cultivation, weeding and finish combing — eliminating chance of green damage by herbicides. Wide 68-inch rake combined with exceptional maneuverability of prime mover reduces trap maintenance time to less than



OPTIONAL MAINTENANCE EDGER

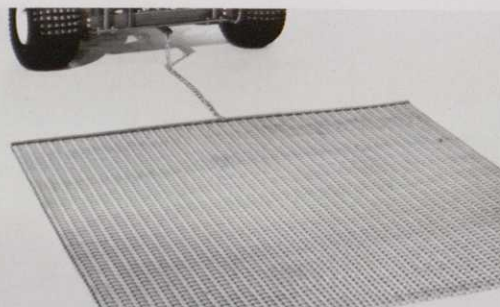
half that of hand raking an average trap. Optional maintenance edger (model No. 08822) is a hydraulically raised and lowered coultter blade that trims vegetation around edge of trap, leaves a clean, tailored appearance and eliminates slow hand maintenance.

SPECIFICATIONS*

Model No. 08875
 Hydraulically raised and lowered. Four forward conditioning sections utilizing subsurface bar for breaking crust. Nine finishing sections. Angle of conditioning bar adjustable for depth of penetration. Finishing sections have adjustable weights. Width: 68".

SPIKER

Special Toro profile-tooth blade spikes cleanly without ruffling turf (hold-down fingers prevent lifting turf, too, so greens are immediately playable after spiking — no rolling or cutting needed). Extra large tires provide flotation equal to the Greensmaster® 3, and the transfer spring puts up to 22 lbs. per blade across the 58 inch spiking reel width for maximum ¼ inch penetration. 3-point hitch makes spiker simple and quick to attach and detach. Optional drag mat (model No. 08844) and hitch kit (model No. 08833) turns incorporation of top dressing into an easy job, and crushes and crumbles aerifier cores.



OPTIONAL DRAG MAT

SPECIFICATIONS*

Model No. 08855 without hydraulic cylinder.
 Model No. 08866 with hydraulic cylinder.
WEIGHT: 280 lbs.
UNIT WORKING WIDTH: 58".
WORKING DEPTH OF SPIKER: 1¼" maximum.
SPACING OF BLADES: 2¾".
NUMBER OF SPIKE HOLES: 21 holes per square foot.
SPIKER BLADES: High carbon steel — .105 inch thick. Special profile design for minimum disturbance of soil surface when spiking. 8 points per blade, 24 blades. 7¼" dia. blade point to point.
POWER: Ground driven.

FINISH GRADER

Spring-loaded Finish-Grader has closed ends to prevent windrows, is automatically self-relieving across entire width of scraper as machine travels forward to leave a smooth, even surface. Hydraulically controlled up and down for ease of operation and control of grading and scarifying depth. Heavy-duty steel teeth can be dropped out of transport position for soil conditioning and scarifying loosened soil. Hi-flotation tires and balanced weight distribution of Prime Mover means less compaction than with a heavy tractor when fine grading, shaping and contouring seedbeds. Rugged construction, simple design means long life, low maintenance.

SPECIFICATIONS*

WEIGHT: 200 lbs.
DIMENSIONS: Length: 10 inches. Width: 66 inches. Height: 10 inches.
LIFT: Hydraulic.
DESCRIPTION: The Sand Pro Finish-Grader accessory consists of a box plow and scarifier designed to quick mount to the Sand Pro. The unit is capable of light ground maintenance and grooming, replacing hand shoveling and raking on ball diamonds, on golf courses, and for landscaping in small areas where use of larger machinery is not feasible.

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A

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Dura-Brite expanded vinyl emblems; Pla-Mate tote bags; Dial-It-Swiv-Cover head-covers; Limber-Up, Zip-Hit weighted practice covers; Golf-Mate Sunday bags; mini golf bags; travel covers; shag, shoe, tennis bags
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William Bommer, pres.; L. Dean Cassell, v.p. mktg.; David R. Branon, sls. mgr. golf ball div.; Charles Rambo, sls. mgr. club and bag div.; Robert Kirouac, prod. mgr.

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Carpetwin, Carpetriever commercial upright vacuums; Carpetron, Minitron dry foam carpet shampoos; Power Wand II carpet vacuuming attachment; Foamatic upholstery shampooer; Arid Foam Plus dry foam carpet shampoo; Convertamatic automatic scrubber/polisher; Liquidator carpet rinser
Peder Furuseth, asst. adv. mgr.

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Marvin H. Ferguson, pres.; Mark Eldred Ferguson, v. p.

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SUPPLIER INDEX

and garden; B. W. Dunning, mktg. dir. flour, cereals

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Air-Lec aquatic weed cutter; harvesting equipment for control of aquatic vegetation in ponds, streams and lakes
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ALADDIN LABORATORIES, INC.—620 S. Eighth St., Minneapolis, Minn. 55404

Golfer's Bar Buoy drink holders for golf carts; Jon-E hand warmers
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Tennis bags; presses; racquet covers; wooden racquets; strings

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Folding game tables; mini folding tennis tables; folding chairs; snack tables; leisure loungers; casual outdoor furniture
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ALLEN-A COMPANY—803 N. Downing St., Piqua, Ohio 45356 (513) 773-3152

Tennis shorts; sweaters
Karl Monson, exec. off.; M. M. Lloyd, sls. mgr.

ALLEN-EDMONDS SHOE CORP.—825 Main St., Belgium, Wis. 53004 (414) 285-3461

Fairway, Holdiay golf shoes
Ralph Allen, exec. v.p.; Jack Bahlman, v.p. sls.

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Harold A. Jason

ALL STAR PRO GOLF COMPANY, INC.—120 S.W. Ninth St., Clarion, Iowa 50525 (515) 532-2867

Golf clubs, top, medium and low end; putters; golf balls; golf bags; golf gloves; miscellaneous golf items
C. W. Holthaus, pres.; A. T. Baderschneider, gen. coord.

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Almaden wines and Champagne
William A. Dieppe, pres.; John P. McClelland, v.p. mktg; Markus P. Friedlin, v.p. sls; J. James Kaufman, dir. pub. rel.

Now, the Dawn-to-Dusk Battery comes with its own caddy.

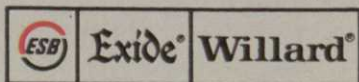
You can stop worrying about bending posts or dropping batteries.

Exide-Willard announces the first golf car battery to come with its own caddy.

Our powerful, Dawn-to-Dusk EV-106 and EV-88 batteries now have sturdy polypropylene carrying straps that fit securely across the top of each battery.

Carrying, lifting and lowering are easy, fast and safe.

And the strap can be removed with a simple "flick of the wrist" when not needed. Snap it back on again when you want to move the battery.



ESB Brands, Inc. a subsidiary of
ESB Incorporated. P. O. Box 6949,
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The Dawn-to-Dusk Battery.



Not only do we make the most convenient and safe electric vehicle batteries, we make the most powerful.

Our EV-106 runs for 106 uninterrupted minutes on an overnight charge.

That's 41% longer than the standard battery. Even our EV-88 runs 17% longer than standard.*

The new sturdy battery caddy makes ours the easy-to-carry battery line.

The EV-106 and EV-88 golf car batteries. First with more power, now with added convenience and safety.

From Exide
and Willard.



*American Golf Car Association and Battery Council International rates the standard golf car battery at 75 minutes continuous running power.

Westinghouse golf cars tamed the Bonneville. 33.9 miles without recharging.

Our cars racked up an incredible 33.9 miles in a sanctioned straightaway test on the Bonneville Salt Flats.* That's 59,664 yards without recharging. How long's your course?

Westinghouse electrics deliver. Power to spare. For rugged grades. Over long courses. And they're priced right to help you make money whether you buy or lease. Safe, too, with automotive-type brakes on both rear

wheels. The most important thing is they're built to operate from dawn 'til dusk, day after day, on an overnight charge.

Looking for power? For distance? Look to Westinghouse electrics. Westinghouse Electric Vehicles, Westinghouse Building, Pittsburgh, Pennsylvania 15222.

*Test sanctioned by the U.S. Auto Club with Westinghouse 3- and 4-wheel golf cars each using six Trojan 6-volt, 217-amp batteries.



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Larry Alpert, exec. off.

AMCHEM PRODUCTS, INC.—Brookside Ave., Ambler, Pa. 19002 (215) 628-1368
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AMER-CAL IMPORTS—1111 Joellis Way, Sacramento, Calif. 95815 (916) 922-7023
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Dale R. Galloway, exec. off.

AMERICAN ARBORIST SUPPLIES—Concord Industrial Pk., Concordville, Pa. 19331 (215) 459-1447
Asplundh tree chipper; Pratt chemicals; all major brand pruning materials; mail order supply house, catalogue available
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AMERICAN BIO-TURF—Northern Blvd., P. O. Box 424, Glen Head, N. Y. 11545 (516) 484-5930
Bio-Turf bio-chemical soil conditioner
Leonard S. Mailloux, gen. mgr.; Carl Rasnic, pro. rep.

AMERICAN CLEANING EQUIPMENT CORP.—111 S. Rte. 53, Addison, Ill. 60101 (312) 627-6900
Minuteman clubhouse industrial vacuum and floor maintenance equipment; grounds litter vacuum sweepers
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Earle C. Backe, sls. mgr.

AMERICAN CONTINENTAL, INC.—Box G, Industrial Park, Willmar, Minn. 56201 (612) 235-1752
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THE AMERICAN DISTILLING COMPANY, INC.—245 Park Ave., New York, N. Y. 10017 (212) 697-5400
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Russell R. Brown, chm. bd. and chief exec. off.; Joseph C. Haefelin, v.p. research and devel.; David W. Robbins, sec.; Braddock Greene, dir. mktg.

AMERICAN/DREW FURNITURE COMPANIES—1101 D Street, North Wilkesboro, N. C. 28659 (919) 838-2121
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AMERICAN FITNESS CORP.—90 Beacon Blvd., Miami, Fla. 33135 (305) 642-1922
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THE AMERICAN IMPORT COMPANY—1167 Mission St., San Francisco, Calif. 94103 (415) 863-1506
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wooden racquets
N. Most, exec. v. p.; S. Scott, mdse. mgr.; F. Lopez, asst. mdse. mgr.; M. Franklin, prod. coord.; F. Dickson, sls. mgr.

AMERICAN KITCHEN FOODS—270 Greenwich, Conn. 06830 (203) 661-5930
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Michael A. Stone, pres.

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Battery charger; battery tester
J. A. Banke, pres.; Robert Sutherland, cust. ser. sup.

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Gunter Fuhrmannek, pres.; Curtis A. Fuhrmannek, v.p.; Shirley Fuhrmannek, sec.-treas.

AMERICAN RESEARCH CORP.—11840 Mayfield, Livonia, Mich. 48150
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Sidney Kalman, chm. of the bd.; Harold Lasky, pres.; Albert Mayer, sls.; Herbert Carson, sls.; Marvin Rothman, sls.

AMERICAN SEATING COMPANY—901 Broadway, Grand Rapids, Mich. 49504
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AMSECO Grp.; R. N. Kenner, dir. mktg. ser.

AMERICAN STANDARD COMPANY—One West St., P. O. Box 325, Plantsville, Conn. 06479 (203) 628-9643
Ratchet cut pruning tools; lopping shears; pole pruners
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AMF, INC.—Plains Rd., Essex, Conn. 06426 (203) 767-0111
Compactors HC-14, AP-6000, SC-50, SC-100, SC-200, BF-30, BF-40, BR-30, EH-100, EH-200, MP-1000 solid waste handling equipment; Lowerators kitchen equipment

SUPPLIER INDEX

ware handling

John E. Hynes, dir. of mktg.; Richard Evans, solid waste sys. mktg. mgr.; Peter Callahan, east. reg. mktg. mgr.; Richard Farmer, cent. reg. mktg. mgr.; James Schwertfeger, west. reg. mktg. mgr.

WILLIAM W. AMICK, GOLF COURSE ARCHITECT—P. O. Box 1984, Daytona Beach, Fla. 32015 (904) 255-7310
William W. Amick, golf course architect; Thomas C. Garrity, assoc. golf course architect

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Peat, bagged or bulk; top soil, bagged or bulk
Robert E. Rander, pres.; Ward Jessop, Mich. plant mgr.; Marvin Geerts, Ill. plant mgr.; Shel George, sls. mktg.

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Tennis balls; presses; racquet covers; racquet frames; metal, wooden racquets
T. K. Morse, sls. mgr.

ANGLO BURTON CORP.—Box 242, Middlefield, Ohio 44062
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W. F. Miller, chm. of the bd.; P. C. Miller, pres.; A. Bender, v. p. gen. mgr.; E. Pawlowski, sls. and off. mgr.; Wm. Rupp, pro

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Budweiser, Michelob, Busch Bavarian draught and package beer; Budweiser malt liquor
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