

## COURSES FAIL from page 28

draulic fill pumped in from Jamaica Bay buried this honorable layout as once again abandonment was necessary in the face of "progress." Land acquisition for the city's jetport, first called Idlewild, then International Airport and today John F. Kennedy, quickly swallowed yet another Queens golf institution.

The next course slated for demolition was North Hills, a private club in Douglaston near the Nassau County line. It boasted a history dating back beyond 1930. When North Hills ran afoul of the tax collector in 1962, real estate interests beamed at the opportunity of turning its incredible beauty into a setting for luxury housing. However, for once cooler heads prevailed. The city, incredibly, took it over, and Douglaston Park, as it is called now, was saved. Again, the academic world interfered with total preservation. A Catholic institution managed to secure some acreage at one end of the layout, ostensibly to build a school, prior to the city takeover. The fairways, lost to the city, were fallow for some time, when in fact they could have been in play on a lease basis until such time as the church group had formulated its building plan. A splendid old course had to be shortened by 1,000 yards, shrinking the back nine down to a mere 2,433 yards and a par of 32.

The changing landscape of Queens, where vast areas of open acreage once proudly housed numerous courses, is now accented by only six city-owned golfing facilities. Clearview, Douglaston, Kissena Park and Forest Park, all 18-hole courses, a par three in Flushing Meadow Park and a pitch and putt course in Jacob Riis Park. Clearview and Douglaston are completely boxed in, but there is room for another nine holes at Kissena, and an extensive wooded area of Forest Park would make an excellent setting for a separate 18. With an apathetic parks department, it is doubtful that any expansion will be undertaken, even though golf revenues could easily support any such "bold" endeavor.

The last remaining private club in Queens, Glen Oaks, which straddled the New York City-Nassau County line, is currently under development as the site of a high-rise apartment complex. Three 32-story luxury apartment towers are nearing completion on two acres on the 126-acre course. New

York's Planning Commission voted unanimously in August, 1971, to grant the owner a special permit to proceed with construction plans. The only condition of approval was a covenant guaranteeing that part of the 106-acres in New York City remain as open space. The developer plans to install an 18-hole course for the exclusive use of the project residents. Vigorous efforts by residents of Glen Oaks to urge the city to acquire the property for use as a city course have failed. The planning commission totally disregarded their recommendations. Community Planning Board 13 had complained that the three apartment towers would destroy the suburban character of the neighborhood so richly endowed by the presence of the Glen Oaks CC.

New York City, as a home for private clubs, seems an improbable reality. Forty-five years ago, there were 26 private and semi-private courses within its boundaries. Today, there is one.

The distinction of being the lone survivor in a long history of New York City golf belongs to the Richmond CC on Staten Island. How long this bastion of privacy can resist the burgeoning population of the city's newest real estate developers' playground, remains to be seen. Faced with horrendous tax burdens amounting to over \$200,000 a year, Richmond County will be hard pressed not to surrender its prime territory to some developer's enticing dollars. There is no immediate threat of bisection by a parkway. Membership support stubbornly resists encroachment. Tough management maintains a firm barrier against intrusion by the outside world. Be that as it may, Richmond County is vulnerable. Envious eyes view Todt Hill, the highest point above sea level on the Eastern Seaboard, along whose slopes Richmond County clings, as one of the prime regions for housing in the entire metropolitan area. If Richmond County fails, let us all hope the city also has been looking enviously at this superb display of superior golf course design with an eye toward preservation for all the city's golfing fraternity.

Heavily-populated New York suburbs, such as Westchester and Nassau Counties, also bear the scars of golf course property loss. In 1932, for example, Westchester housed 64 private courses and Nassau had 53. Today, there are only 35 in Westchester and

32 in Nassau, a loss of 50 courses in only two suburban counties.

Although much of the foregoing deals with the problems inherent in big city golf, lessons learned from the demise of the city's private and semi-private clubs can be applied to any community. All too often public forces combined with special interest groups have worked, secretly at times, to circumvent the interests of the golfing fraternity or the self-absorbed member, concerned only with his own starting time and his dollar Nassau.

Rural areas have not been immune to the forces conspiring, however innocently, to the eventual destruction of golf courses. The National Biscuit Company is currently installing its world headquarters on the site of the former Valley View GC in Hanover, Morris County, N.J. Concurrent with the purchase of Valley View by Nabisco, Morris County began construction of a new 18-hole course seven miles north of Hanover.

A Morris County park commission spokesman said recently, "Of course we knew Valley View was for sale. So were several others, but an approximate \$3 million asking price was out of reach. A 1971 referendum gave us the right to build another county course to supplement Flanders Valley, and we are now completing Sunset Valley on 144 acres in the Pequannock area."

According to Glen Craig, a Nabisco public relations communications spokesman, the company's action in acquiring Valley View were strictly business. He said recently, "We ended a two-year search covering at least 20 sites in Westchester and New Jersey when we settled on Valley View. We have been criticized by golfers for taking over the course, but we bought it because it was for sale. It's an ideal setting for our needs."

Valley View had given North Jersey's unaffiliated golfers a fine home for many years. The course was expertly maintained and efficiently operated. Judging by the amount of play, especially on weekends and during the summer, at the green fees charged, it must have been financially successful, too. Perhaps Valley View's vulnerability was in finding Nabisco's offer too enticing to resist.

Retention of Lake Hopatcong GC, a New Jersey landmark of some historical significance, might have become a

*continued*

## COURSES FAIL *continued*

reality had local officials been willing to consider tax relief under a plan offered by the course stockholders. Faced with an annual \$9,000 township tax and losses running to \$7,000 a year, the club was offered to the town, if it would operate the course as a public recreation facility for 10 years. The township refused, and the stockholders were forced to sell to real estate interests two years ago.

Lake Hopatcong was incorporated in 1901, and was practically hand built by the original membership. Construction methods that created unique features seldom seen today, such as rock piling in huge "mole" tracks that completely traversed several fairways, made Lake Hopatcong historically important. Scooping and piling operations created bunkers in the course's terraced hillsides, which nestled close to postage-stamp greens, usually square or oblong in shape. Water for sprinkling was fed through sunken pipes by gravity from a concrete holding tank set between two narrow fairways along the course's highest ridge. To play Lake Hopatcong was to step back in time, a nostalgic trip now forever denied metropolitan area golfers.

The bleak prospects faced by private clubs and commercial layouts because of official apathy and unimaginative local governments, scholastic expansion, development greed and industrial takeover, might seem insurmountable. They are, if course operators and memberships allow them to be. Not all city governments are unconcerned about the welfare of golfers, as has been seen in the forward-thinking philosophies expressed in action by Cincinnati and other communities (see *GOLFDOM*, June, p. 20). Scholastic expansion is a manageable monster. Acceptable alternatives for campus acquisitions usually can be found in most localities. Tax rolls are accented in red ink. In many instances, desirable locations other than golf courses are heavily tax troubled and open to financial offerings. Taking advantage of golf's vulnerability comes easiest to real estate developers and corporate entities. Resistance to generous offers, which are possible through long-range projections of potential income, is not a simple matter. Reprieve from total collapse is possible by offering a threatened facility to the local or county government in exchange for an

operating lease covering a specified length of time during which a site committee may shop around for alternative acreage.

It is not the intention of golf clubs to operate in anticipation of making profit. But recognizing that the threats come mainly from those concerned with profits should help to formulate a united front against incursion. Businesslike approaches are the reality clubs must embrace, if they are to survive the onslaught against their vulnerability.

Financial stability is the surest safeguard against the tax collectors axe. It is the best weapon against sudden riches dangled by real estate and industrial promoters. Scholastic and church groups can be handled in committee and through an extension of cooperation toward solving their space needs. The envious eyes glowing over the prospects of acquiring your property must be turned in other directions.

Politics, often the nemesis of the golfing community, should be used to advantage. City councils are elected. Why not a golfer or two as candidates? Cincinnati, whose highly successful public golf program has been held up as a model for some time, has the sympathetic ear of several council members who are golfers. Tommy Lo Presti, grossing nearly \$400,000 a year as professional and manager at Sacramento, California's Haggin Oaks Municipal and an outspoken proponent of public golf, once said, "We've been very fortunate in Sacramento. It

seems we always have a golfer on the city council. Usually, he's in there pitching for the golf group. If other communities would try to put a golfer on their councils, I don't think it would hurt golf one bit."

Single instances of commuting the death sentence of a failing course give encouragement to the hope that total demise is not necessarily the only fate left to a club that has fallen on difficult times. Recently, Montgomery County, Pa., responded to an appeal from the Jeffersonville GC near Norristown for financial aid. A special bond issue was approved to defray the purchase price, and the course was taken over by the county as a public facility.

In addition the city's acquisition of Douglaston Park, the city also picked up South Shore on Staten Island, which was failing as a commercial course. With all the criticism leveled at the city's parks department, one can only applaud when positive actions are taken.

Waiting for help from official quarters, however, is not meeting the problem head on. Total awareness of the threats leading to possible acquisition of your course should trigger an examination of your potential vulnerability.

A gaping hole in your chain link fence would be immediately repaired upon discovery. It would be necessary to forestall unwanted potential vandals. The same principle should apply in thwarting your course's potential extinction through acquisition. □



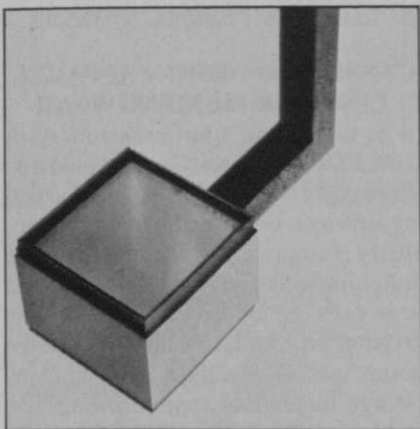
*During construction of Lake Hopatcong course, rocks were piled to form hazards, thus creating a distinctive feature not found elsewhere.*

# NEW PRODUCTS

RAIN BIRD SPRINKLER MFG. CORP. has published its 1974 Irrigation Equipment Catalog containing a complete, comprehensive description of its line of controllers, valves, sprinklers, accessories and hose. Appendix provides detailed data on more complex controllers, wire sizing and reference charts. Copies are available through the company's catalog dept.

Circle No. 101 on Reader Service Card

STONCO LIGHTING DIV. OF THE KEENE CORP. has designed the fully-integrated Energy Saver lighting system featuring specially engineered asymmetric distribution floodlights that focus available illumination accurately on desired areas with a minimum of wasteful light spill. Using energy-saving metal halide lamps, which deliver more than five times as much light as equal wattage incandescents, the Energy Saver system is said to save 70 per cent more energy than conventional incandescent lighting systems. Fixtures, with integral constant wattage ballasts for 175 watts to 1,000 watts HID sources, are housed in aluminum cubes finished in dark bronze epoxy with black trim. Flat and "dropped" lenses, glare shields and Lexan guards control light and protect against vandalism; assortment of compatible poles completes the system.



Circle No. 102 on Reader Service Card

THE KENDALL COMPANY, manufacturers of Pro-Tee disposable golf towels, are now making a green on white print as well as their gold pattern. Towels are made of heavy-duty, non-woven rayon fabric, textured to add to their tear-resistance and absorbency; dry quickly, resist mildew and stand up well in all kinds of weather; are crisper and more attractive than cotton towels, according to the company. Heavy rust-resistant grommet inserted in the doubled-over center fold makes towels easy to attach to ball washer, bag or cart. Towels measure 14 inches by 24 inches and come packed in cases of 200.



Circle No. 103 on Reader Service Card

CHEMLIN RESEARCH & DEVELOPMENT CORP. makes Gamma II, a battery additive that is said to increase battery longevity. This product is especially recommended for use in golf cars because batteries must be replaced and recharged frequently, usually after two seasons use. For a golf club that operates a fleet of cars, the size of which can range from 30 to over 300, a product which prolongs battery life obviously will save the club considerable financial outlays. In a test conducted at CM Laboratories, the weakest batteries were treated with Gamma II, and those batteries showed the most improvement and gave the best over-

all readings.

The product is guaranteed to restore, improve and prolong the life and performance of the battery regardless of the age and make of the battery or car.

Briefly, the following describes what the product does for the battery.

Gamma II builds up the specific gravity of the electrolyte by increasing its ability to hold and conduct a charge. Its wetting agent lowers the surface tension of the electrolyte, so that it breaks through the sulphation clinging to the plates and inhibits new sulphation from forming. In addition, evaporation is almost eliminated and most harmful foreign matter, introduced through impure water, is rendered harmless.

Circle No. 104 on Reader Service Card

THE TONY TEAM, INC., introduces Pollution Packer Thru-the-Wall Storage Chutes that can be installed or designed into clubhouses for use with Pollution Packer inside waste and refuse compactors. According to the company, storage of compacted waste allows the equivalent of up to 10 times greater volume than loose waste; reduces frequency of pickup by haulers from 50 to 80 per cent and eliminates multiple waste storage containers. Modules can be hidden by decorative shrubbery or fences. Available in 6, 12, 18, and 24-foot lengths.



Circle No. 105 on Reader Service Card



## WOMAN from page 41

has become a head professional. "It was about time we had a woman teacher," said a spokesman for the department of parks, "and we felt Mrs. Finn filled our needs."

Douglaston GC once was a well-heeled private club in the Borough of Queens, which the city bought in 1962. The course measures 5,455 yards and plays to a par 67. Its average annual play is 55,000 rounds per year, and its approximate revenue is \$147,189. Green fees on all the city's courses are \$2 daily and \$4 weekends.

"Women's Lib did help," says Mrs. Finn, "but my credentials were equal to any of the men. And I knew I would be doing a man's job."

Mrs. Finn is quick to admit that there's an "unintentional discrimination" about hiring women in country clubs. She states two cases of teaching women pros, who were offered jobs; one was hired because no man would take the job; the other went to a nine-hole course that didn't even have a practice putting green or a pro shop.

"Who rules country clubs? Men," she says. "You think if there were 50 men and one woman applying for a position as head professional, all equally qualified, the men would go out of their way to give the job to a woman. Of course, not. That's what I call unintentional discrimination. The best advice I can give a woman who wants to teach is first get that LPGA card and then apply as an assistant."

Mrs. Finn doesn't look like the woman you'd expect to see applying for a job at a country club. At 54 years old, she's married, a mother of three, a grandmother of one. She has elfin features, wears little or no make-up, and when she smiles, which is often, there are those straight, white teeth, and lively blue eyes. Her gray hair is chopped short. Her five feet five inch height and 130 pounds, deceptively conceals a fierce competitiveness.

On the lesson tee she's wearing knit pants, a loose fitting blouse, no golf glove on her left hand, no wedding ring. She's telling a group of four women about the golf swing. The tone of her voice is strong and dominant, threatening punitive measures if they don't learn. "Remember, girls, keep that clubhead square to the line of flight. The swing has two parts—the take away. That's right, stretch back

and turn. Knuckles to the sky. Now step into the shot. Move that right leg. Attack the ball. Be aggressive."

Admitting that this is what she should've been all her life—a golf pro—her struggle hasn't been so much against discrimination against women, but against the traditional roles of men and women. As a child she was encouraged by her parents to play sports. At the age of 15, somewhat tomboyish, she became the first Women's Metropolitan Amateur Athletic Union Handball champion. In college she played basketball and tennis.

When she entered Hunter College in New York City, she answered the question of what she wanted to be by saying she wanted to play tennis. She graduated with a B.A. degree in political science, became a correction officer for the sheriff of New York City, attended two years of law school, got married and then taught kindergarten and fifth grade.

"I guess I was rebelling all these years against being a good athlete," she says ruefully. "Women have been looked upon as freaks if they're good in sports. I still play golf in the low 80s and high 70s, when I have a chance to play. The last time I played here at Douglaston was almost eight months ago."

Now in her third full year as head professional at Douglaston, she still is only an apprentice LPGA member and admits that the hardest part of becoming a member was finding out where the LPGA was and then finding the time to take the regional qualifying examination.

She took the teaching and written portion of the examination in Poughkeepsie, N.Y., under the direction of Naomi Venable. The teaching part was easy. Mrs. Finn had taught golf in physical education classes, in church groups and local department stores at night.

In 1971 she was invited to Pine Needles in Southern Pines, N.C., to participate in a seminar sponsored by the National Golf Foundation.

"You know there were about a 100 of us there. There were famous names in women's golf like Peggy Kirk Bell and Shirley Spork, and I was the only one who was a head professional. This summer I hope to go to a PGA seminar."

Mrs. Finn claims that much of her teaching techniques come from the lit-

erature published by the National Golf Foundation. Yet, like any teacher, she states she continually learns from her pupils. "I never hit a shot during a lesson," she says. "Why, to some of these girls just beginning, my little pop of 200 yards looks like a big boom by Nicklaus. I just try to please each person as they come along."

Perhaps the most satisfying aspect of her brief career as a head professional is the way men have responded. "I anticipated some male resistance; it would have been perfectly natural, but it never occurred. Why, I was set to hire a young man as an assistant who had lots of muscles to teach the men while I handled the women. But there never has been a problem. In the beginning I just let the men feel as threatened as they wanted about me. I wasn't worried; I've always been a very independent woman."

When asked what golfer in the world she would most like to play a round of golf with, Mrs. Finn smiles slightly and says, "My husband, of course." □

DICK MILLER, a former travel editor for *GOLF Magazine* is now a freelance writer.

## MACDONALD ELECTED PRESIDENT OF NGF

CHICAGO—Paul R. MacDonald, vice president sales, Dunlop Tire and Rubber Corp. Sports Div., was elected president of the National Golf Foundation at that organization's annual spring meeting April 30 in Tarpon Springs, Fla.

He succeeds Robert D. Rickey, vice president of the MacGregor Corp., who steps down after eight years as NGF president. MacDonald's primary duties will be to administrate the foundation's national operations.

## CASSINI TO DESIGN APPAREL LINE FOR MUNSINGWEAR

In a telephone conversation with GOLFDOM, Ken George, **Munsingwear's** vice president of marketing services confirmed the current industry rumor: Oleg Cassini will be designing golf and tennis apparel for a new division of Munsingwear. This division will carry a complete line of better goods for men and women. George hinted that some exciting new fashion ideas will be coming out soon under the Cassini label.

# GOLF COURSE ARCHITECT'S GUIDE

## EDMUND B. AULT Ltd.

GOLF COURSE ARCHITECT

### *Sculptured Greens*

Member

American Society of Golf Course Architects

National Golf Foundation

7979 Old Georgetown Road

Bethesda, Maryland 20014

301-942-0716

301-657-4278

Circle No. 145 on Reader Service Card

## BELLANTE, CLAUSS, MILLER & NOLAN, INC.

*Art Wall Jr.*

GOLF COURSE ARCHITECTS

Master Planning • Site Analysis

Plans Specifications • Supervision

Irrigation Systems • Storage Ponds

Bellante-Clauss Bldg.

Scranton, Pa. 18503

717-346-8771

Widener Building

Phila., Pa. 19107

215-561-1941

Circle No. 146 on Reader Service Card

*Joseph S. Finger*  
& Associates, Inc.  
Golf Course Architects  
& Planners

BYRON NELSON Design Consultant

- Golf Course Design & Engineering
- Construction Management
- Sub-Division Planning
- Clubhouse Planning

2627 N. LOOP WEST, HOUSTON, TEXAS 77008

(713) 869-8539

Circle No. 157 on Reader Service Card

SPECIALISTS: Remodeling and Rebuilding older courses  
New Construction - Design

## THE GREEN MAKERS

JAMES L. HOLMES Pres.

Turf Agronomist Consultant

4103 Carter Creek Pkwy.

Bryan, Texas 77801

A.C. 713/846-5872

Circle No. 164 on Reader Service Card

## GOLF COURSE CONSTRUCTION

Building throughout the U.S. and  
Central America. Contact us.



IBERIA

EARTHMOVING SERVICE, INC.

IBERIA, OHIO • Ph. Galion, O. 419 468-5454

Circle No. 166 on Reader Service Card

A TRADITION OF DESIGN EXCELLENCE

ROBERT TRENT JONES INC.  
GOLF COURSE ARCHITECTS

7 CHURCH ST.  
MONTCLAIR, N.J.  
07042  
201 744 3033

705 FOREST AVE.  
PALO ALTO, CALIF.  
94301  
415 326 3833

P.O. BOX 4121  
FORT LAUDERDALE, FLA.  
33304  
305 564 3422

Circle No. 147 on Reader Service Card

## Bob Jordan

Golf Course Constructor

Irrigation Systems

"I Supervise All Work"

235 State St., East Peoria, Illinois

Phone: 699-6974 or 673-1067

Circle No. 148 on Reader Service Card

## MADDOX

CONSTRUCTION COMPANY

GOLF COURSE  
CONSTRUCTION  
BY CONTRACT

Since 1924!

P. O. BOX 66  
ST. CHARLES, ILL.  
312-231-2665

212 W. FAIRCHILD  
DANVILLE, ILL.  
217-442-2411

Circle No. 149 on Reader Service Card

## A PROPOSITION FOR GOLF COURSE ARCHITECTS

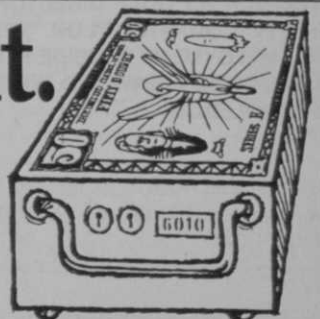
We'd like to prove what we consider a fact: That a Royer "362" Shredder-Mixer is the most productive, most efficient equipment available for preparing top-quality, on-site soil mixes. Here's our proposal. We'll demonstrate a Royer by either (1) bringing a Royer to you, or (2) taking you to a Royer. Either way, there's no obligation. Phone Charlie Otto at 717-287-9624. He'll make the arrangements. Royer Foundry & Machine Co., 172 Pringle St., Kingston, Pa. 18704.

Circle No. 150 on Reader Service Card



# Safety deposit.

Take stock in America.  
Buy U.S. Savings Bonds.



# CLASSIFIED

## BUSINESS OPPORTUNITIES

**GOLF BOOM IN GERMANY.** Need capital for first public Driving Range-Golf Course; Development assured! Equipment sales included in profit! Write % DONALD FIEBING, 11051 Meads Ave., Orange, Calif. 92669.

**GOLF COURSES:** Want to buy or sell a golf course? Our business is exclusively with golf courses. McKAY Realty—GOLF AND COUNTRY CLUB PROPERTIES. 15553 N. East St. (U.S. 27), Lansing, Mich. 48906.

## USED GOLF CARS FOR SALE

### USED GOLF CAR CLEARING HOUSE.

We have every make and model golf car in stock. If we don't have the golf car you want we will get it. Write or call collect for the golf cars of your choice. As is or reconditioned. Any quantity at the lowest possible prices and we handle the freight. NEDA Northeast Dealers Association. 420 Penn Street, Spring City, Pa. 19475. (215) 935-1111.

## JOBS WANTED

P.G.A. PROFESSIONAL available. Thoroughly experienced all phases. Excellent player, teacher, promoter. Consider Pro-Superintendent. 20 years experience. Age 40, married. (517) 723-6595.

**ARE YOU LOOKING FOR A GOLF PROFESSIONAL? ONE WHO WILL SAY "GOOD MORNING" TO YOUR MEMBERS? BE COURTEOUS AND HELPFUL TO MEMBERS AND GUESTS? NOT A PRIMA-DONNA? AN EXCELLENT TEACHER AND PUBLIC RELATIONS MAN? INTERESTED IN JUNIOR GOLF PROGRAMS AND ALL CLUB ACTIVITIES? IF YOUR ANSWER IS YES TO ALL THESE QUESTIONS, HIRE A "SMILE" IN YOUR PRO SHOP. CLASS "A" PGA MEMBER WITH OVER TEN YEARS EXPERIENCE IN ALL PHASES OF GOLF AND RELATED OPERATIONS. PRESENTLY EMPLOYED IN FLORIDA AS GOLF DIRECTOR AT A PRIVATE COUNTRY CLUB. SEEKING NEW EMPLOYMENT OUTSIDE FLORIDA. ALL INQUIRIES ANSWERED. WRITE BOX 702 % GOLFDOM.**

WANTED—DISTRIBUTOR for Fine Quality Italian Leather Golf Gloves. Write Box 704 % GOLFDOM.

## GOLF EQUIPMENT-NEW

**GOLF CAR TIRES. Absolutely supreme quality. Toughest, heaviest tire ever made. Money returned if you don't agree. 18x8: 50x8 or 18x9: 50x8 Rib, \$10.00. Traction \$10.50. Tubes \$3.95. NORTH WEST SALES, 931 MacKenzie, Sunnyvale, CA 94087.**

## MISCELLANEOUS

**TIRES: GOLFCART—ARMSTRONG FIRST QUALITY. 18x850x8—\$11.55. 18x950x8—\$11.95. 650x5—\$9.90. 800x6—\$11.35. Quantity discount for 12 or more. Other sizes available. Net, FOB. PUBLIC SERVICE TIRE, 100 Sweenydale Ave., Bay Shore, N Y 11706.**

FOR SALE—good used Golf Balls for Practice Range (striped red). RAVEN GOLF, 6148 Thornycroft St., Utica, Michigan 48087. Tel.: 313-731-3469.

**GOLF CAR TIRES First line 18x8.50-8, \$14.95, 18x9.50-8, \$15.25. Send for our complete tire line. Subject to mfgs. increase. GOLDEN TRIANGLE SPORTS, INC., 6317 Library Road, Library, PA 15129. Phone (412) 835-6898.**

BRAND NAME Practice Balls excellent for tournaments or Invitationals. Free sample on request. RAVEN GOLF, 6148 Thornycroft, Utica, MI 48087.

## REAL ESTATE

FOR SALE: 18 Hole Public Golf Course 6800 yards—72 Par—All Watered—Clubhouse—Swimming Pool—Driving Range—Living Quarters—Electric Carts—all maintenance equipment—increasing tourist potential—located on main Highway in Southeastern States—Negotiable Term—Low Interest. Write Box 703 % GOLFDOM.

GOLF COURSE—Nine Hole, grass greens, automatic water to greens and tees, ten acre natural lake, Kansas City area. \$135,000. Write Box 701 % GOLFDOM.

18 HOLE GOLF COURSE located in North Central Ohio. Clubhouse, Pro-Shop, 3 Bedroom residence, Recreation Building, Storage & Repair Building. 191 acres of which 50 acres is available for development. All mowing and maintenance equipment in excellent condition, 18 new golf carts. Tees and Greens watered, 2 large lakes. Excellent investment at \$470,000.00 Terms available. Respond to: WILFORD & CUMMINGS REALTY, P O Box 67, Avon, Ohio 44011. Ph. (216) 934-6145.

## WAGE from page 44

full; 2) home address, including zip code; 3) date of birth, if under 19; 4) sex and occupation; 5) time of day and day of week on which the employee's work week begins; 6) regular hourly rate of pay in any work week in which the overtime premium is due; 7) daily and weekly hours of work; 8) total daily or weekly straight time earnings; 9) total overtime compensation for the work week; 10) total addition to, or deduction from, wages paid each pay period; 11) total wages paid each pay period, and 12) date of payment and pay period covered by payment.

Further questions on minimum wage may be answered by consulting the Wage and Hour Division of the Department of Labor or by writing the National Club Assn. for its monograph, "The Wage and Hour Law in Private Clubs." □

## CHEF PROBLEM from page 48

eration, told the graduates, "For 20 years I've been hearing that chefs are no longer needed—that all food preparation will be done in factories hundreds of miles away. But the fact is, the demand for trained chefs is greater today than ever before."

His statement was underlined by Vincent Coyle, past president of the Societé des Amis d'Escoffier, who stated, "There has been a dearth of club chefs over the years. Although not everyone can become a master chef, there will be a need for several thousand new personnel and hundreds of chefs each year for the next 10 years."

The smiling faces of the graduates reflected their pleasure in being among the world's most sought-after professionals. Their predecessors have chosen positions in country clubs, restaurants, vocational schools, private service—a few even opened their own restaurants and clubs. Many, of course, have stayed at The Greenbrier and are now helping conduct the training program. None, as far as The Greenbrier can determine, are unemployed.

The waiting list for applicants is just about as long as the waiting list for graduates, but The Greenbrier Culinary Apprentice Training Program is alive and well in West Virginia. You might try them the next time your club dining room needs a good chef. Their menus might cause your customers to sing Hallelujah. □



# BUYER'S SERVICE

GL4-7

FOR INFORMATION ON PRODUCTS LISTED, CHECK APPROPRIATE BOX.

## GOLF COURSE

### MAINTENANCE EQUIPMENT

- 301  Aerifying machines
- 302  Blowers/Sprayers
- 303  Edging machines
- 304  Hole Cutters
- 305  Mowers
- 306  Pumps
- 307  Rakes (trap)
- 308  Rollers
- 309  Sod cutters
- 310  Soil screeners
- 311  Soil shredders
- 312  Spikers
- 313  Sprayers
- 314  Spreaders
- 315  Sweepers
- 316  Sweepers-mulchers (turf)
- 317  Thatch cutting machines
- 318  Thatch cutters and vacuum removal
- 319  Tractors
- 320  Trailers (utility)
- 321  Trucks (utility)

### CHEMICALS

- 350  Algae killer (ponds)
- 351  Fertilizers
- 352  Fungicides
- 353  Herbicides
- 354  Insecticides
- 355  Wetting agents

### FURNISHINGS

- 375  Ball washers
- 376  Benches
- 377  Comfort stations
- 378  Course shelters
- 379  Flags and poles
- 380  Refreshment stands
- 381  Score Card Box (metal)
- 382  Signs: yardage and direction
- 383  Tee markers
- 384  Vending machines
- 385  Water coolers

### CONSTRUCTION AND SUPPLIES

- 400  Humus and peat
- 401  Irrigation systems and equipment

- 402  Lighting equipment
- 403  Matting-seedbed protection
- 404  Pipe
- 405  Sand
- 406  Seed
- 407  Soil conditioners
- 408  Stolons
- 409  Trees and shrubs
- 410  Tree care service
- 411  Stone Pickers

### 420 GOLF COURSE ARCHITECTS

### 421 GOLF COURSE CONSTRUCTION

## PRO SHOP

### APPAREL AND ACCESSORIES

- 425  Blazer crests
- 426  Caps and hats
- 427  Golf apparel (men's)
- 428  Golf apparel (women's)
- 429  Golf shoes
- 430  Socks
- 431  Sport jackets and blazers
- 432  Tennis apparel
- 433  Trophys
- 434  Business forms
- 435  Stationery/Bags/Giftwrap
- 436  Favors/Prizes
- 437  Display fixtures

### GOLF EQUIPMENT AND ACCESSORIES

- 450  Bags
- 451  Bag tags
- 452  Balls (regular)
- 453  Clubhead covers
- 454  Clubs
- 455  Golf gloves
- 456  Golf practice devices
- 457  Grips
- 458  Pull carts
- 459  Graphite shafts

### FIXTURES AND EQUIPMENT

- 501  Bag storage racks
- 502  Ball washer detergents
- 503  Club cleaners and polishers

- 504  Club repair supplies
- 505  Floor covering (spike resistant)
- 506  Handicap racks
- 507  Handicap cards

### RANGE SUPPLIES AND EQUIPMENT

- 525  Balls (range)
- 526  Ball dispensers (coin)
- 527  Ball strippers
- 528  Ball washers (range)
- 529  Clubs (range)
- 530  Mechanical range ball retrievers
- 531  Practice driving nets
- 532  Range mats

## GOLF CARS

### CARS, ACCESSORIES

- 550  Batteries
- 551  Battery chargers
- 552  Golf cars, new
- 553  Golf cars, reconditioned
- 554  Tires

## CLUBHOUSE

### FOOD, LIQUOR AND SERVICE EQUIPMENT

- 575  Soft drinks, mixers
- 576  Beer and ale
- 577  Liquor
- 578  Wines
- 579  Cooking equipment
- 582  Sanitation and maintenance equipment (dishwashers, disposals, steam cleaners and floor maintenance equipment)
- 584  Holding equipment—hot and cold
- 585  Supplies (china, glass, plastic, paper, pots and pans, cutlery, tools, flatwear, locker-room)
- 586  Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design consultants)
- 587  Lockers
- 588  Locks for lockers
- 589  Locker room supplies
- 590  Scorecards
- 591  Business Forms & Stationery
- 592  Shoe bags

Mail page to GOLFDOM, P.O. Box 7591, Philadelphia, Pa. 19101

#### I. Is your golf course:

- |   |   |   |
|---|---|---|
| A. <input type="checkbox"/> Private                                 | D. <input type="checkbox"/> Resort        | H. <input type="checkbox"/> Par 3         |
| B. <input type="checkbox"/> Semi-private                            | E. <input type="checkbox"/> Public        | J. <input type="checkbox"/> Military      |
| C. <input type="checkbox"/> Municipal (city, state or county owned) | F. <input type="checkbox"/> School        | K. <input type="checkbox"/> Pitch & Putt  |
|   | G. <input type="checkbox"/> Company owned | L. <input type="checkbox"/> Driving Range |

#### II. Size of course:

1.  9 holes    2.  18 holes    3.  27 holes    4.  36 + holes

#### III. Acreage of Golf Course

- A.  under 100    B.  101-200    C.  201-350    D.  351-500  
E.  501 + over

#### IV. Has your course opened in the last six months? Yes 1 No 2

#### V. Is your course due to open in the next six months? Yes A No B

Send information on products checked to:

Name \_\_\_\_\_

Title \_\_\_\_\_

Club \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

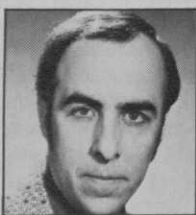
A.C. \_\_\_\_\_ Tel. \_\_\_\_\_

# ADVERTISER'S INDEX

# PEOPLE IN THE NEWS

ADC Products.....	5
Aldila.....	30,31
Aquatrols Corp.....	15
Ault, Edmund B.....	55
Bellante & Claus.....	55
Charterhouse.....	10
Chicopee Mills, Inc.....	5
Club Car.....	23
Cushman Golf Car.....	CV II
Cushman Turf.....	17
Displayrama, Inc.....	22
E-Z-Go Golf Car Co.....	24,25
Elanco Products.....	8,9
Fast Eddie Putter, Inc.....	10
Finger, Joseph S.....	55
Gold Crest, Ltd.....	CV III
H & E Sod.....	16
Harley-Davidson.....	7
Hillerich & Bradsby Co.....	20
Hogan, Ben.....	32
Holmes, James.....	55
Iberia Earthmoving Service, Inc.....	55
International Seeds.....	18
Jacobsen Mfg. Co.....	4
Jones, Robert T.....	55
Jordan, Bob.....	55
Lee Company.....	35
Maddox Construction Co.....	55
North Central Plastics, Inc.....	16
Par Aide Products Co.....	29
Philadelphia Carpet.....	3
Royer Foundry & Machine Co.....	55
Ryan Turf.....	42
Tait-Toski-Gibson.....	22
Taylor-Dunn Mfg. Co.....	CV IV
Tee-2-Green.....	13
Toro Irrigation.....	14
Trojan Battery Co.....	11
Westinghouse Golf Cars.....	19

JAMES L. CLAUDE has been appointed marketing services manager for the Victor Golf Div. of Victor Comptometer Corp. He was previously with Baxter Laboratories, Inc.



Claude



Taylor

EUGENE E. TAYLOR has been promoted to director of marketing, Agricultural Business Group of the Velsicol Chemical Corp., Chicago, where he was formerly national sales manager. His responsibilities include advertising, promotion, merchandising, market planning and research.

NED E. BRINKMAN has been appointed field sales manager with the Jacobsen Mfg. Company, succeeding F. W. HAZLE, who has joined the Racine-based firm's distributor in North Carolina. Brinkman, a Jacobsen field sales engineer for the last eight years, will direct the sales activities of the company's field sales engineers and turf equipment distributors in the United States and Canada.



Brinkman



Thomas

ROGER J. THOMAS has been promoted to vice president, turf equipment of the Jacobsen Mfg. Company, Racine, Wis., where he will supervise all turf equipment sales and marketing activities in the United States and Canada. Since joining the firm in 1947, Thom-

as has served in many sales and management positions, most recently as marketing manager, turf equipment. He is actively associated with the Society for the Preservation and Encouragement of Barber Shop Quartet Singing in America, Inc., having recently been named "Barbershopper of the Year" by the Dairy Statesmen Chapter.

DON GIBAS has been appointed to the newly-created post of director of sales and marketing, Matzie Golf Company, El Segundo, Calif., which is expanding its foreign and domestic sales and product distribution. Gibas is a former vice president of a Southern California real estate investment firm and has also worked as a mechanical engineer in the aerospace industry.

WILLIAM H. KOCH has been appointed to the newly-created post of corporate director of quality control to help The Toro Company meet its full responsibilities under new Federal OSHA regulations governing product safety and noise abatement. Koch's responsibility covers all operational aspects of quality control, including testing, which will free ELLIOT MJOLSNES, Toro's director of product reliability, to devote himself fully to the area of product liability. Koch was formerly quality assurance manager for the Industrial Div., Honeywell, Inc.

JAMES SHERIDAN, formerly senior vice president and group executive officer of Litton Industries, Inc., has been named president and chief executive officer of the Victor Comptometer Corp., the parent firm of Victor Golf. Prior to joining Victor, Sheridan was with the Monroe Div. of Litton (formerly The Monroe Calculating Machines Company) for more than 27 years. Former Victor president, A. C. Buehler Jr., will continue as chairman of the board and will become chairman of the executive committee.



# If 95% of all major golf tournaments, and the PGA, selected us to make their official crests, maybe they know something you should.

Gold Crest is the world's first name in crested products. Handmade, 3-dimensional gold and/or silver bullion crests. New PermaStamp bag tags. Blazers and sweaters. Tournament awards, prizes, and great golf gifts.

Send for our free catalog.

## Gold Crest Ltd.

12307 Ventura Blvd., Studio City, Calif. 91604  
(213) 877-2665 Cable: CRESTOGOLD

For more information circle number 185 on card

