

# Buyers' Service

For information on products listed, check appropriate box. Mail page to:  
**GOLFDOM**—235 E. 45th St., New York, N.Y. 10017

## GOLF COURSE

### MAINTENANCE EQUIPMENT

- Aerifying machines
- Blowers/Sprayers
- Edging machines
- Hole Cutters
- Lapping-in-machine
- Mowers
- Mower grinders
- Pumps
- Rakes (trap)
- Rollers
- Sod cutters
- Soil screeners
- Soil shredders
- Spikers
- Sprayers
- Spreaders
- Sweepers
- Sweepers-mulchers (turf)
- Thatch cutting machines
- Thatch cutters and vacuum removal
- Tractors
- Trailers (utility)
- Trucks (utility)

### CHEMICALS

- Algae killer (ponds)
- Turf color spray
- Crabgrass control
- Fertilizers
- Fungicides
- Herbicides
- Insecticides
- Wetting agents

### FURNISHINGS

- Ball washers
- Benches
- Comfort stations
- Course shelters
- Drinking fountains
- Flags
- Flag poles
- Refreshment stands
- Score Card Box (metal)
- Signs: yardage and direction
- Tee markers
- Vending machines

### CONSTRUCTION AND SUPPLIES

- Humus and peat
- Irrigation systems and equipment

- Lighting equipment
- Matting-seedbed protection
- Pipe
- Sand
- Seed
- Soil conditioners
- Stolons
- Trees and shrubs
- Tree care service

### GOLF COURSE ARCHITECTS

### GOLF COURSE CONSTRUCTION

- Stone Pickers

## PRO SHOP

### APPAREL AND ACCESSORIES

- Blouses
- Caps and hats
- Golf shoes (men's)
- Golf shoes (women's)
- Rain jackets
- Rubber spiked overshoes
- Shirts
- Shorts (ladies' and men's)
- Skirts
- Slacks
- Socks
- Sport jackets
- Sunglasses
- Sweaters
- Trophys
- Windbreakers

### GOLF EQUIPMENT AND ACCESSORIES

- Bags
- Bag carts
- Bag tags
- Balls (regular)
- Bath slippers (paper)
- Clubhead covers
- Clubs
- Golf gloves
- Golf practice devices
- Grips
- Grip slip preventative
- Locks for golf bags

### FIXTURES AND EQUIPMENT

- Bag storage racks
- Ball washer detergents
- Club cleaners and polishers

- Club repair supplies
- Floor covering (spike resistant)
- Handicap racks
- Handicap cards

### RANGE SUPPLIES AND EQUIPMENT

- Balls (range)
- Ball dispensers (coin)
- Ball stripers
- Ball washers (range)
- Ball washers (counter & dispenser)
- Clubs (range)
- Mechanical range ball retrievers
- Miniature course obstacles
- Miniature putting lane material
- Practice driving nets
- Range mats

## GOLF CARS

### CARS, ACCESSORIES

- Batteries
- Battery chargers
- Golf cars, new
- Golf cars, reconditioned
- Tires

## CLUBHOUSE

### FOOD, LIQUOR AND SERVICE EQUIPMENT

- Soft drinks, mixers
- Beer and ale
- Liquor
- Wines
- Prepared meats and poultry
- Prepared fish and seafood
- Fats and cooking oils
- Cooking equipment (mixers, slicers, juicers, sharpeners, scales, carts, table tops, peelers)
- Sanitation and maintenance equipment (dishwashers, disposals, steam cleaners and floor maintenance equipment)
- Holding equipment—hot and cold—(refrigeration, freezers, cold plates, steam tables, beverage coolers, ice machines)
- Supplies (china, glass, plastic, paper, pots and pans, cutlery, tools, flatwear, locker-room)
- Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design consultants)
- Locks for lockers (combination—built-in-key-type padlocks)

Is your golf course:

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Private                                 | <input type="checkbox"/> Resort        | <input type="checkbox"/> Par 3         |
| <input type="checkbox"/> Semi-private                            | <input type="checkbox"/> Public        | <input type="checkbox"/> Military      |
| <input type="checkbox"/> Municipal (city, state or county owned) | <input type="checkbox"/> School        | <input type="checkbox"/> Pitch & Putt  |
|  | <input type="checkbox"/> Company owned | <input type="checkbox"/> Driving Range |

Size of course:

- 9 holes     18 holes     27 holes     36+ holes

Turfed acreage of golf course and club grounds regularly maintained: \_\_\_\_\_ acres.

Send information on products checked to:

Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Club \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

# Golf course architects' guide

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*Sculptured Greens*

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For more information circle number 195 on card

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National Society of Professional Engineers

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PHONE 869-8539 A/C 713

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"I Supervise All Work"

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For more information circle number 202 on card

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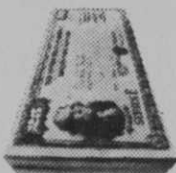
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Golf Course Architect

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scientific  
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713-846-3958

For more information circle number 196 on card



Member: American Society of  
Golf Course Architects



11 South LaGrange Road  
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Telephone—Area Code (312) 352-2113

For more information circle number 207 on card

**Thanks to you  
It's working**



**The United Way**

**ARTHUR HILLS**

Golf Course Architect  
Tony Jacklin, Design Associates  
7351 West Bancroft, Toledo, Ohio 43617  
(419) 841-4580  
Box 4086, Fort Myers Beach, Florida 33931

For more information circle number 199 on card

**GCSAA** from page 66

get from one floor to the other and of the strict GCSAA policy of demanding member badges to be shown when passing between floors. However, attendants quickly adjusted to these conditions and there was little mention of them by mid-week.

Some members were disturbed by the GCSAA's announcement of its intended move from Des Plaines, Ill., to Lawrence, Kan. They were not as concerned with the change in location as with the lack of communication regarding the move. Some members were already aware of the proposed relocation, but to others the announcement came as a surprise.

The results of the election of officers at the Annual Membership Meeting on January 10 posed no surprises. Clifford Wagoner, superintendent at Del Rio G & CC, Modesto, Calif., succeeded Robert V. Mitchell as president. Charles G. Baskin of Waterbury, Conn., was elected vice president and Palmer Maples Jr., of Atlanta, Ga., was elected secretary-treasurer. Newly-elected directors included George W. Cleaver, Lutherville, Md. and Gordon C. Witteveen of Toronto, Can.; Theodore W. Woehle of Birmingham, Mich., and Carlton Gipson of Conroe, Tex., continue on the executive committee as directors.

"The Conference this year has been the best ever both in terms of our educational program and the broad and extensive display of equipment and products," stated newly-elected GCSAA president, Clifford Wagoner. "Record crowds and exhibitors attended this conference and we expect to exceed these records in 1974."

Anaheim, Calif., has been selected as the site for the 45th International Turfgrass Conference and Show, to be held February 12 to 17, 1974, at Anaheim Convention Center.

The GCSAA executive committee is to be congratulated for a successful, smooth running conference. And if the progressive interest and attendance demonstrated by the last several years is any indication, 1974 will produce even better results. □

**WIPE OUT  
SOD WEB-  
WORMS**



•DYLOX insecticide provides excellent control of ravenous insects that destroy fine turf.

Easy-to-use formulation mixes with water; doesn't corrode sprayers.

Three applications, one month apart are recommended for best control. Start in May or June.



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73107-4

For more information circle number 152 on card



At a meeting of the Board of Governors of Woodway Country Club, Inc. held on January Seventh, Nineteen Hundred and Seventy One, the following resolution was unanimously adopted:

Whereas your associates on the Board of Governors acting for the membership at large, wish to express appreciation to you,

**HARRY M. DAY**

by electing you to Honorary Membership in Woodway Country Club, such recognition is hereby bestowed as a mark of appreciation. This high and unusual honor is conferred for your enjoyment.

For your pleasure and service as a Member of the Board, Chairman of Green and Grounds and President of the Corporation over a period of fifteen years. Your efforts have inspired and encouraged your associates.

For the beautiful and prominent results wrought by your love and creativity and through the application of your maintenance skills as Golf Course Architect, Superintendent, Director, Forester and Administrator. The magnificent and beautiful Woodway Golf Course will be an enduring testimony to your talents.



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3/73 GOLFDOM MAGAZINE 93



# SOD

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AND  
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For more information circle number 198 on card

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leaf blight, copper spot, stem  
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Mixes easily with water;  
non-corrosive; dyed green to  
blend with nature.



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73107-5

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### GOLF CARS from page 78

his facilities to ensure they are well-equipped and well-staffed. Also, be certain to ask about the manufacturer's warranty; what does it cover, for how long and how firmly does he stand behind it.

Once you've determined to your satisfaction which dealers you care to do business with, which financing methods best suit your needs and which products work well on your course, your decision team can move quickly toward the choices—product, financing and dealer.

Follow the steps, listen to the points of view of your team members, then decide.

Remember, though, the acquisition of a fleet is a major financial step for any club and must be considered as such.

Properly selected, financed and operated, that capital investment can generate cash for the club and convenience for the members. And that's what operating clubs is all about. □

### NOER from page 62

- Madison, J.H. *Principals of Turfgrass Culture*, 1971.
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- Merrill, A.F. *The Golf Course Guide*, 1950.
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- Noer, O.J. *The ABC of Turf Culture*, 1928 and 1937.
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- Piper, C.B. and R.A. *Oakley Turf for Golf Courses*, 1917 and 1923.
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- You Can Have a Good Lawn*, 1938.
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### WINES from page 86

nor variations in taste between years. For American varietal to bear a vintage year, under Federal labeling regulations, it must be 100 per cent of the wine of that year.

Varietals are the "in" thing with American wine drinkers. They have cleared up the confusion of wine tastes and most of them are as good—if not better—than their imported counterparts. Keep in mind that recent restaurant and hotel industry surveys show that approximately 91 per cent of the wine and 80 per cent of the Champagne consumed in this country is "Made in U.S.A." The idea that all imported wines are vastly superior to American wines is completely false. Premium quality wines of Europe and the United States both have their enthusiastic supporters, but most Americans prefer American wines. So get on the bandwagon and have them available for the guests and members of your club. □

# Sign of the good neighbor.

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## Golf Course Sales

The nation's leading commercial turf products company has several openings for technical representatives to promote a special line of commercial turf products. Representatives will call on golf course superintendents as well as industrial and educational institutions. Applicants should have a BS degree or its equivalent in one of the agronomic sciences, plus have sales or practical experience in the turf industry. In addition to an excellent starting salary, commission and automobile, we offer a comprehensive benefit program at no cost to the employee.

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**ASSISTANT GOLF COURSE SUPT.** For a Semi-Private, 18 hole course in a Chicago suburb. Deadline for application: March 31, 1973. Please contact Gerald Hanks, c/o Timber Trails Country Club, Inc., 11350 Plainfield Rd., LaGrange, Ill. 60525. Phone: (312) 246-7633.

**GOLF COURSE MANAGER** Immediate opening at 27 hole daily fee course in Chicago metropolitan area. Food, bar and pro shop operation. Want man whose first skills are management—second are golf. PGA card not required. Salary plus year end bonus. Send resume and salary requirements to Box 309, c/o GOLFDOM.

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**SALES REP. - GOLF EQUIP.** Nationally Advertised line of golf clubs and golf balls needs experienced Rep. to call on Pro Shops. Areas open: New York, Ohio, Pa., New Mex., Colo., Okla., and Texas. Straight comm. Send resume & other lines carried to Box 306, c/o GOLFDOM.

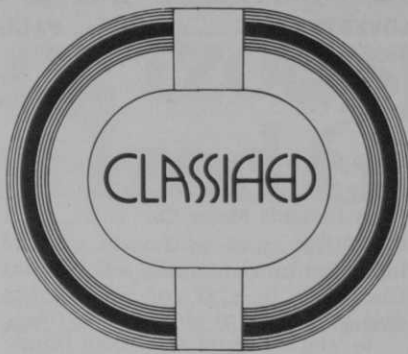
## JOBS WANTED

**GOLF PROFESSIONAL** Desires Position. Experienced, Age 32, Married, wife can assist. Good References. Will relocate. Write Box 305, c/o GOLFDOM.

**GOLF COURSE SUPERINTENDENT,** 46, available immediately. 16 years experience, Florida. Class A Member, G.C.S.A.A. Qualified All Phases Golf Course Maintenance. Send Replies to: ROBERT AHRONS, 2545 Dawn Circle, Naples, Florida 33940.

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**PGA GOLF PROFESSIONAL—GENERAL MANAGER**—College graduate, sharp businessman, 32 years old, married with family. Experienced teacher and promoter of golf. Excellent references, credit rating, public relations ability and moral character. Seeking similar position at established country club, preferably in



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**PRO OR GREENSKEEPER OR COMBINATION.** Thoroughly experienced, mature. Moderate income satisfactory. Season or yearly. Eastern section preferred. Write Box 304, c/o GOLFDOM.

**PRO-SUPT-MANAGER - PGA Member.** Thoroughly experienced, Mature, Dependable. Former Golf Course Owner. Desire Small Club, Seasonal - North. Write Box 307, c/o GOLFDOM.

**COURSE MANAGER OR SUPERINTENDENT.** 10 Yrs. Experience, Class A member, 37 yrs. old, proven background. Prefer Northwest, Complete resume on request. Write Box 312, c/o GOLFDOM.

**WORKING SUPERINTENDENT - Pro-Superintendent** desires to relocate, 20 years experience. Class "A" member G.C.S.A.A. Wife experienced in book-keeping for clubhouse and/or pro-shop. D. L. Carlton, R. R. # 5, Columbus, Indiana 47201.

**GENERAL MANAGER**—Qualified: via Academics, Experience and Association i.e. PGA, GCSA. EVERY FACET. Above average: Professional, Greens Superintendent and Club Manager. Write Box 313, c/o GOLFDOM.

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## BUSINESS OPPORTUNITIES

**FOR SALE:** Par-3 Golf Course, Driving Range, Miniature, Pro-Shop and 6 Room House. Fully equipped. \$85,000. Qualified buyers contact owner: 5220 Center N.E., Salem, Oregon 97301.

**GOLF COURSES:** Want to buy a golf course? Want to sell a golf course? Write to us—we specialize in golf course transactions. MCKAY REALTY CO., 15553 N. East St., Lansing, Michigan 48906.

**PARTNER WANTED**—for 9 Hole Golf Course Upstate New York. Write: Box 311, c/o GOLFDOM.

**SELLING?** Sell it Yourself & Save a Bundle! New bulletin will advertise your course Nationwide until it's sold! Great coverage, low rates. Free information. Write: Boxholder 610, Cleveland, Ohio 44107.

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**WILL PURCHASE OR LEASE 9 Hole Course or Driving Range,** North - Northeast - Seasonal. PGA member. Write Box 308, c/o GOLFDOM.

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**USED GOLF CAR CLEARING HOUSE.** We have every make and model golf car in stock. If we don't have the golf car you want we will get it. Write or call collect for the golf cars of your choice. As is or reconditioned. Any quantity at the lowest possible prices and we handle the freight. NEDA Northeast Dealers Association, 420 Penn Street, Spring City, Pa. 19475. (215) 935-1111.

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1963 JACOBSEN F-8 Fairway Tractor with 5 Hydraulic lift mowers. Excellent condition thruout. \$3,500. Telephone: 301-299-6930. 9621 River Road, Potomac, Maryland 20854.

RATES: Minimum insertion \$13.44 for 20 words or less additional words 81c each; in boldface type 91c per word. Use of GOLFDOM box number counts as five words. ALL CLASSIFIED ADS ARE PAYABLE ON PLACEMENT ORDER. NO CLASSIFIED ADS ACCEPTED AFTER THE 10th OF MONTH PRECEDING DATE OF ISSUE. NO CLASSIFIED ADVERTISING OFFERING NEW MERCHANDISE OR EQUIPMENT WILL BE ACCEPTED.

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Response to all box number ads should be addressed to the Box # c/o GOLFDOM, 355 Lexington Ave., New York, New York 10017. Replies are promptly forwarded to the advertisers. When replies to blind ads require more than 10c postage the additional proper postage for forwarding must be supplied.

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## GOLFDOM

OFFICIALS AND MANAGEMENT MAILING FORM

**IMPORTANT:** Your cooperation with the information below will bring **GOLFDOM** to those responsible for your club's successful operation . . . and keep them up-to-date on the latest and most practical ideas on Administration, Management, Maintenance and Services. Please complete and mail this coupon—**TODAY**—to **GOLFDOM CIRCULATION DEPT.**, 235 East 45 Street, New York, N.Y. 10017. We'll see that those who qualify receive **GOLFDOM** monthly, without cost.

Club or Course Name \_\_\_\_\_

Mail Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Owner \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

President \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Manager \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Superintendent \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Professional \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Turfed acreage of Golf Course and Club Grounds regularly maintained:

Course Acres \_\_\_\_\_ Grounds Acres \_\_\_\_\_

Is your course new? Yes  No

Size of Course:  9 holes  18 holes  27 holes  36+ holes

Is your Golf Course:  Private  Semi-private  Municipal

(city, state or county owned)  Public  Par 3  Military

School  Company owned  Resort

Facilities at Course:  Bar  Restaurant  Hotel  Pool

Tennis Courts  Pro Shop

If Private Club check No. of members. If semi-private or Public indicate No. of players per week:

100 or less  100-200  200-300  300-400  500-1000  Over 1000

Your Signature \_\_\_\_\_ Date \_\_\_\_\_

*A Natural Way to Increase Sales:*

# When selling Izod sportswear, suggest an Izod Golf Glove.

"Coordinate" is the key word in men's fashions, and fashion on the golf course is more important every day. When your customers are buying clothes and equipment, you can suggest accessories that coordinate.

Like IZOD gloves.

IZOD golf gloves are made of fine, thinly cut cabretta leather to assure a firm, tacky grip. IZOD gloves have a choice of

velcro, stretch or snap closing to insure the greatest comfort and best fit for any type of hand.

Gloves available in right and left hand models, a large variety of colors, all sizes, with the famous alligator insignia.

*On left, #I-5, \$5.00 retail.*

*Center, #I-23, \$6.50 retail.*

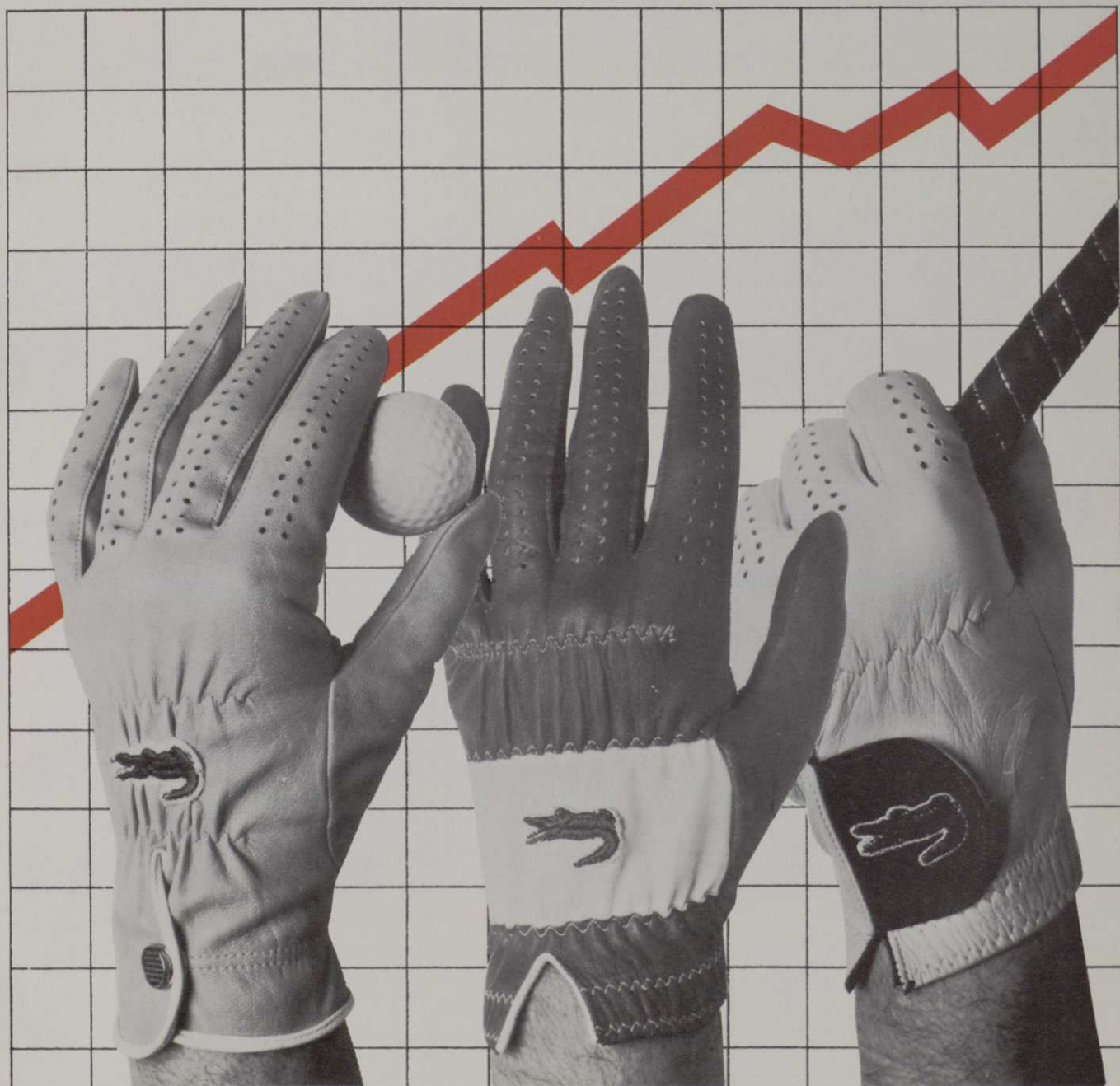
*On right, #I-65, \$6.50 retail.*

Also available in pre-planned assortments.

Contact your Sabayrac representative or Don Drotman, 498 Seventh Avenue, N.Y.C. 10018. Tel: (212) BR 9- 6560.



**IZOD**



For more information circle number 172 on card