

or \$.02 per share. In the first quarter of the preceding year, Toro reported earnings of \$148,000 from continued operations, or \$.06 a share. However, losses from discontinued operations reduced those figures to \$75,000 and \$.03 per share.

The Irrigation Div. of the Toro Company has instituted a new, exclusive seven-year service parts program for major components of the valve-in-head rotary sprinklers used in its institutional irrigation systems. The program calls for a seven-year sliding scale coverage against defects in material or workmanship. The program provides a pro-rata reduction in replacement cost, based upon length of use and the suggested list price for the component to be replaced at time of replacement.

BEARD BOOK STRESSES ENVIRONMENT'S EFFECT ON TURF

NEW YORK—GOLFDOM welcomes the Prentice-Hall publication of "Turfgrass: Science and Culture" by Dr. James B. Beard.

His book emphasizes the principles, decisions and methods in turfgrass culture and deals with environmental factors affecting turfgrasses.

Dr. Beard holds a Ph. D. from Purdue University and is a professor of turfgrass physiology, ecology and culture at Michigan State University as well as a regular columnist for GOLFDOM. He was chairman of the First International Turfgrass Research and Education Conference, held in Harrogate, England, in 1969 and is currently on the executive committee of the International Turf Society.

The book was published in January and sells for \$17.95.

RAIN BIRD APPOINTS HYDROTEX NEW DISTRIBUTOR

GLENDORA, CALIF.—Rain Bird announces the appointment of *Hydrotex Irrigation Supply, Inc.*, 995 Monroe, Dallas, as its new distributor of turf sprinkler equipment to serve eastern Texas.

According to Ed Shoemaker, Rain Bird's national sales manager, "this firm will be a complete

irrigation supply house, stocking plastic pipe, fittings, sprinklers, controllers, electric valves and all other accessories necessary to install a complete automatic sprinkler system."

Hydrotex will be headed by Dale Ousley, president of the firm, who has worked in the irrigation field for over 13 years as a contractor, designer and consultant.

SIA ELECTS OFFICERS, DIRECTORS
MONTEREY, CALIF.—*Milton L. Raw-*

son of Ogden, Utah, was elected president of the Sprinkler Irrigation Assn. at its annual convention here. Rawson is general manager of the Pierce Corp. of Eugene, Ore.

Re-elected treasurer was *A.W. LaFetra*, vice president of Rain Bird Mfg. Company, Glendora, Calif.

Named directors of the association were *Thomas W. Crockett*, *W. H. Lane*, *Earl Morrison* and *Kenneth B. White Jr.*, and *Tom Lyndon Sr.* was appointed to the board of directors to replace *John Stevens*.

Doris Divot

We can't help you with Doris Divot.

But if you've got *Poa annua*, crabgrass, goosegrass, chickweed, we've got just what you need to get rid of them.

Chip-Cal Granular. It will control these weeds without harming your good grass. And it will allow overseeding with good perennial grasses at the same time you use the herbicide.

Chip-Cal Granular will keep your greens (and fairways) in the pink.

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From Rhodia Chipco Products.



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For more information circle number 178 on card

Buyers' Service

For information on products listed, check appropriate box. Mail page to:
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GOLF COURSE

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- Aerifying machines
- Blowers/Sprayers
- Edging machines
- Hole Cutters
- Lapping-in-machine
- Mowers
- Mower grinders
- Pumps
- Rakes (trap)
- Rollers
- Sod cutters
- Soil screeners
- Soil shredders
- Spikers
- Sprayers
- Spreaders
- Sweepers
- Sweepers-mulchers (turf)
- Thatch cutting machines
- Thatch cutters and vacuum removal
- Tractors
- Trailers (utility)
- Trucks (utility)

CHEMICALS

- Algae killer (ponds)
- Turf color spray
- Crabgrass control
- Fertilizers
- Fungicides
- Herbicides
- Insecticides
- Wetting agents

FURNISHINGS

- Ball washers
- Benches
- Comfort stations
- Course shelters
- Drinking fountains
- Flags
- Flag poles
- Refreshment stands
- Score Card Box (metal)
- Signs: yardage and direction
- Tee markers
- Vending machines

CONSTRUCTION AND SUPPLIES

- Humus and peat
- Irrigation systems and equipment

- Lighting equipment
- Matting-seedbed protection
- Pipe
- Sand
- Seed
- Soil conditioners
- Stolons
- Trees and shrubs
- Tree care service

GOLF COURSE ARCHITECTS

GOLF COURSE CONSTRUCTION

- Stone Pickers

PRO SHOP

APPAREL AND ACCESSORIES

- Blouses
- Caps and hats
- Golf shoes (men's)
- Golf shoes (women's)
- Rain jackets
- Rubber spiked overshoes
- Shirts
- Shorts (ladies' and men's)
- Skirts
- Slacks
- Socks
- Sport jackets
- Sunglasses
- Sweaters
- Trophys
- Windbreakers

GOLF EQUIPMENT AND ACCESSORIES

- Bags
- Bag carts
- Bag tags
- Balls (regular)
- Bath slippers (paper)
- Clubhead covers
- Clubs
- Golf gloves
- Golf practice devices
- Grips
- Grip slip preventative
- Locks for golf bags

FIXTURES AND EQUIPMENT

- Bag storage racks
- Ball washer detergents
- Club cleaners and polishers

- Club repair supplies
- Floor covering (spike resistant)
- Handicap racks
- Handicap cards

RANGE SUPPLIES AND EQUIPMENT

- Balls (range)
- Ball dispensers (coin)
- Ball strippers
- Ball washers (range)
- Ball washers (counter & dispenser)
- Clubs (range)
- Mechanical range ball retrievers
- Miniature course obstacles
- Miniature putting lane material
- Practice driving nets
- Range mats

GOLF CARS

CARS, ACCESSORIES

- Batteries
- Battery chargers
- Golf cars, new
- Golf cars, reconditioned
- Tires

CLUBHOUSE

FOOD, LIQUOR AND SERVICE EQUIPMENT

- Soft drinks, mixers
- Beer and ale
- Liquor
- Wines
- Prepared meats and poultry
- Prepared fish and seafood
- Fats and cooking oils
- Cooking equipment (mixers, slicers, juicers, sharpeners, scales, carts, table tops, peelers)
- Sanitation and maintenance equipment (dishwashers, disposals, steam cleaners and floor maintenance equipment)
- Holding equipment—hot and cold—(refrigeration, freezers, cold plates, steam tables, beverage coolers, ice machines)
- Supplies (china, glass, plastic, paper, pots and pans, cutlery, tools, flatwear, locker-room)
- Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design consultants)
- Locks for lockers (combination—built-in-key-type padlocks)

<p>Is your golf course:</p> <table style="width: 100%;"> <tr> <td><input type="checkbox"/> Private</td> <td><input type="checkbox"/> Resort</td> <td><input type="checkbox"/> Par 3</td> </tr> <tr> <td><input type="checkbox"/> Semi-private</td> <td><input type="checkbox"/> Public</td> <td><input type="checkbox"/> Military</td> </tr> <tr> <td><input type="checkbox"/> Municipal (city, state or county owned)</td> <td><input type="checkbox"/> School</td> <td><input type="checkbox"/> Pitch & Putt</td> </tr> <tr> <td></td> <td><input type="checkbox"/> Company owned</td> <td><input type="checkbox"/> Driving Range</td> </tr> </table> <p>Size of course:</p> <p><input type="checkbox"/> 9 holes <input type="checkbox"/> 18 holes <input type="checkbox"/> 27 holes <input type="checkbox"/> 36+ holes</p> <p>Turfed acreage of golf course and club grounds regularly maintained: _____ acres.</p>	<input type="checkbox"/> Private	<input type="checkbox"/> Resort	<input type="checkbox"/> Par 3	<input type="checkbox"/> Semi-private	<input type="checkbox"/> Public	<input type="checkbox"/> Military	<input type="checkbox"/> Municipal (city, state or county owned)	<input type="checkbox"/> School	<input type="checkbox"/> Pitch & Putt		<input type="checkbox"/> Company owned	<input type="checkbox"/> Driving Range	<p>Send information on products checked to:</p> <p>Name _____</p> <p>Title _____</p> <p>Club _____</p> <p>Address _____</p> <p>City _____ State _____ Zip _____</p>
<input type="checkbox"/> Private	<input type="checkbox"/> Resort	<input type="checkbox"/> Par 3											
<input type="checkbox"/> Semi-private	<input type="checkbox"/> Public	<input type="checkbox"/> Military											
<input type="checkbox"/> Municipal (city, state or county owned)	<input type="checkbox"/> School	<input type="checkbox"/> Pitch & Putt											
	<input type="checkbox"/> Company owned	<input type="checkbox"/> Driving Range											

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BEARD from page 18

chemical and physical properties that influence arsenic availability and control of annual bluegrass. As a result, no techniques have been developed whereby an accurate recommendation can be given about the quantity of arsenic required to obtain annual bluegrass control without detrimental effects to the desirable turfgrass species. The general procedure has been to slowly increase the soil arsenic level until annual bluegrass control is observed. When following this procedure, it should be remembered that the quantity of arsenic required to control annual bluegrass will be lower during the mid-summer stress period than the spring or fall when growth conditions are more favorable. Thus, the turf should be allowed to pass through at least one summer stress period between each arsenic application in order to assess the amount of effective phytotoxicity present in the soil.

Because of the uncertainties associated with the use of arsenics for the control of annual bluegrass, there is one further consideration that should be stressed. This program should not be initiated until it has been tried on a small plot on one or more selected fairway locations that are representative of the conditions existing on the golf course. A 50 to 100 foot width across the fairway would serve this purpose nicely. The limited trial program should be initiated (a) to give the golf course superintendent the opportunity of learning how to properly use the material and (b) to obtain information concerning the quantity of arsenic that will be required to achieve effective control of annual bluegrass without injury to the desirable species. Conversely, the tests may indicate that the soil moisture and drainage conditions are such that arsenics cannot be utilized effectively without damage to the desirable turfgrass species. Thus, on-site experimentation concerning the use of this material should always be practiced before any decision is made to proceed with a long-term program on the golf course. □

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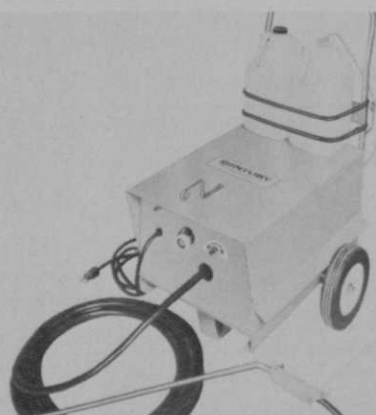


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East Weymouth, Mass. 02189

For more information circle number 177 on card

CORRECTION

On page 77 of the October/November, 1972, issue the wrong picture was inadvertently shown with the write up on Century Engineering Corp.'s new high-low pressure water (model HPW-3D). The correct picture is shown at right.



JOBS OPEN

SUPERINTENDENT PRIVATE CLUB, 18 Holes, Long Island, New York. Well established. Prefer local experienced, mature person. Immediate employment. No residence furnished. Send resume, Approximate salary (confidential). Att: Greens Chairman, Box 208, c/o GOLFDOM.

THE POSITION OF GOLF PROFESSIONAL at CAMP LEJEUNE, N.C. is open for bids. Facility consists of two 18 hole courses, driving range, practice putting greens, and practice areas. Compensation to include all income from the pro shop, lessons, a percent of the golf carts, and a retainer. If interested send complete resume to Base Special Services Officer, Marine Corps Base, Camp Lejeune, N.C. Upon receipt of resume bid forms will be furnished and personal interviews arranged.

GOLF COURSE SUPERINTENDENT

Wanted for 6 year old, private, 18 hole golf and country club in Northeastern Indiana. Well equipped and well budgeted. Present superintendent leaving for business opportunity. Send resume and salary requirements. Write Box 205, c/o GOLFDOM.

SALES REP. - GOLF EQUIP. Nationally Advertised line of golf clubs and golf balls needs experienced Rep. to call on Pro Shops. Areas open: New York, Ohio, Pa., New Mex., Colo., Okla., and Texas. Straight comm. Send resume & other lines carried to Box 214, c/o GOLFDOM.

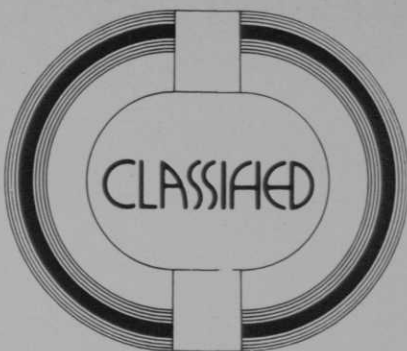
JOBS WANTED

PGA PROFESSIONAL - Desires change for 1973 season. 11 yrs. experience in all phases of Golf Shop Operation. 30 yrs. old - Excellent Teacher - Best References. Write Box 207, c/o GOLFDOM.

GOLF PROFESSIONAL Desires Position. Experienced, Age 32, Married, wife can assist. Good References. Will relocate. Write Box 209, c/o GOLFDOM.

PRO-SUPT-MANAGER PGA MEMBER 18 years. Desires small club. Good golf promoter. Write Box 210, c/o GOLFDOM.

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PRO OR GREENSKEEPER OR COMBINATION. Thoroughly experienced, mature. Moderate income satisfactory. Season or yearly. Eastern section preferred. Write Box 204, c/o GOLFDOM.

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Please mark all envelopes containing correspondence or checks for classified ads. ATT: M. Coughlin, Classified Advertising Manager, GOLFDOM. Under no circumstances are we permitted to divulge the names or addresses of those placing blind advertisements.

Response to all box number ads should be addressed to the Box # c/o GOLFDOM, Room 400, 355 Lexington Ave., New York, New York 10017. Replies are promptly forwarded to the advertisers. When replies to blind ads require more than 10c postage, the additional proper postage for forwarding must be supplied.

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GOLFDOM

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Other Duties _____

Street _____

City _____ State _____ Zip _____

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Street _____

City _____ State _____ Zip _____

Professional _____

Other Duties _____

Street _____

City _____ State _____ Zip _____

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Course Acres _____ Grounds Acres _____

Is your course new? Yes No

Size of Course: 9 holes 18 holes 27 holes 36+ holes

Is your Golf Course: Private Semi-private Municipal (city, state or county owned) Public Par 3 Military

School Company owned Resort

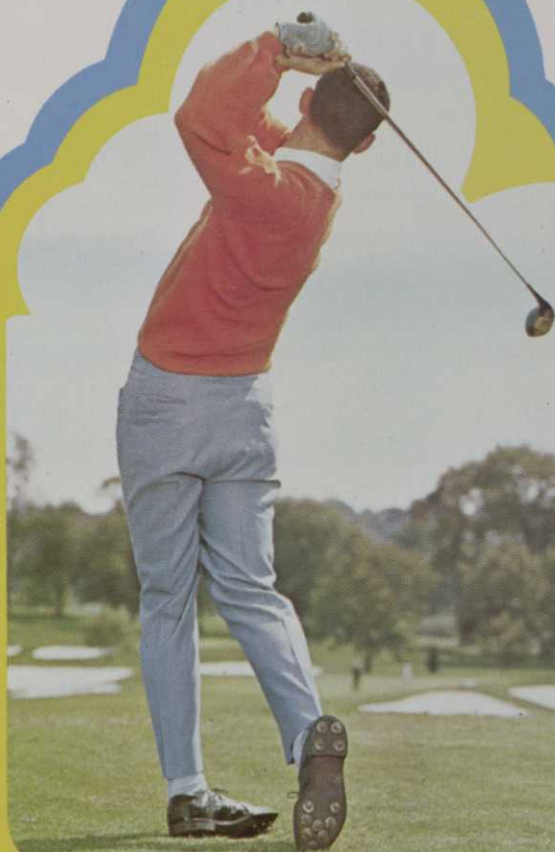
Facilities at Course: Bar Restaurant Hotel Pool

Tennis Courts Pro Shop

If Private Club check No. of members. If semi-private or Public indicate No. of players per week:

100 or less 100-200 200-300 300-400 500-1000 Over 1000

Your Signature _____ Date _____



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