

### OPERATING EXPENDITURES\*

Course type	Average per facility	National totals
<b>Private</b>		
1969	\$152,500	\$570.1 million
1970	\$217,400	\$859.2 million
1971	\$238,200	\$957.6 million
Budget 1972	\$249,100	\$1 billion
<b>Semi-private</b>		
1969	\$ 56,300	\$201.6 million
1970	\$ 66,600	\$235.1 million
1971	\$ 58,300	\$211.8 million
Budget 1972	\$ 64,900	\$235.8 million
<b>Hotel/Resort</b>		
1969	\$ 13,900	\$5.6 million
1970	\$ 13,900	\$5.6 million
1971	\$ 17,200	\$7.1 million
Budget 1972	\$ 19,000	\$7.8 million
<b>Public</b>		
1969	\$ 35,300	\$41.3 million
1970	\$ 44,000	\$52.8 million
1971	\$ 41,500	\$51.2 million
Budget 1972	\$ 24,500	\$30.3 million

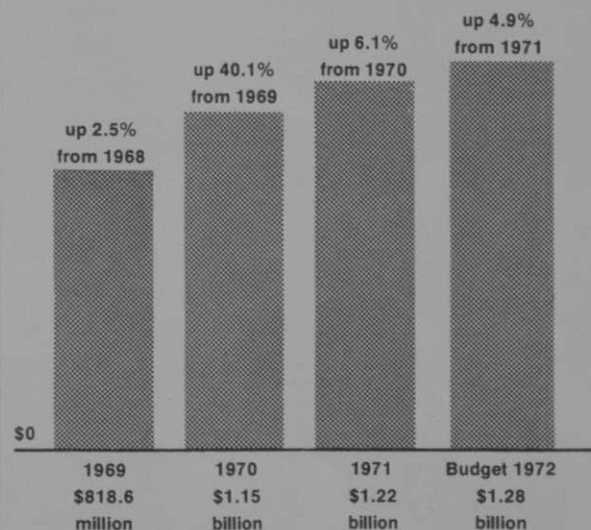
\* Excludes payroll and pro shop operations.

### AVERAGE ACTUAL TAXES PAID ON CLUB PROPERTY

Course type	1966	1971
Private	\$16,400	\$21,500
Semi-private	\$ 5,800	\$ 9,800
Resort	\$ 6,000	\$ 8,300

### OPERATING EXPENDITURES\* NATIONAL GRAND TOTALS

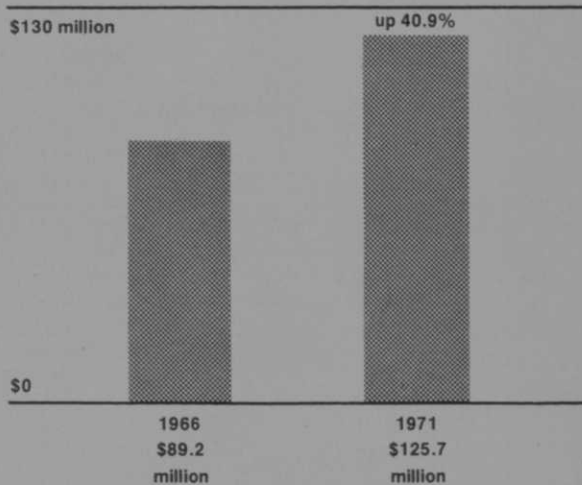
\$2 billion



\* Excludes payroll and pro shop operations

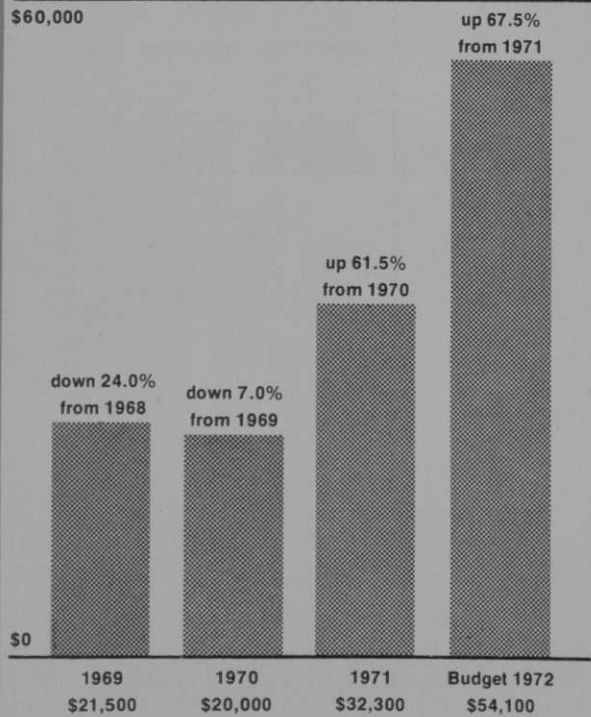
### ACTUAL TAXES PAID ON CLUB PROPERTY NATIONAL GRAND TOTALS

\$130 million



(Continued on page 83)

**EXPENDITURES  
FOR CLUBHOUSE IMPROVEMENTS  
AVERAGE PER FACILITY\***



**NATIONAL GRAND TOTALS:**

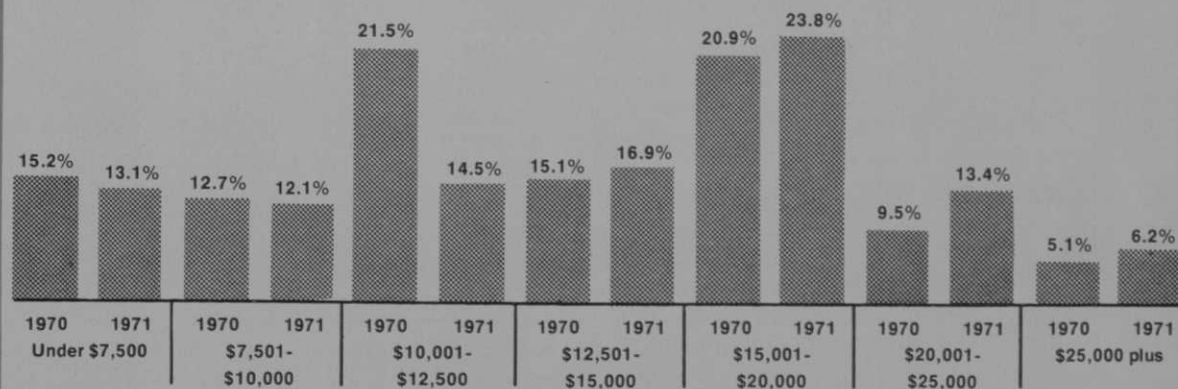
1969 .....	\$191.5 million
1970 .....	\$181.9 million
1971 .....	\$221.8 million
Budget 1972 .....	\$358.8 million

\*Averages encompass all four types of regulation facilities—private, semi-private, hotel/resort and public.

**EVALUATION OF CLUBHOUSE EQUIPMENT AND APPOINTMENTS  
(actual current replacement values)**

Course type	Kitchen Equipment		Furniture		Carpet, drapes, other appointments	
	Average per facility	National totals	Average per facility	National totals	Average per facility	National totals
<b>Private</b>	\$51,500	\$207.1 million	\$72,000	\$289.4 million	\$36,200	\$145.4 million
<b>Semi-private</b>	\$17,600	\$ 63.9 million	\$14,500	\$ 52.7 million	\$10,100	\$ 36.6 million
<b>Hotel/Resort</b>	\$35,000	\$ 14.4 million	\$37,700	\$ 15.4 million	\$15,500	\$ 6.4 million
<b>Public</b>	\$ 7,800	\$ 9.7 million	\$ 4,800	\$ 6 million	\$ 1,200	\$ 1.5 million
<b>National grand totals</b>		\$295 million		\$363.5 million		\$190 million

**MANAGERS' SALARIES**  
(per cent of response, all course types combined)



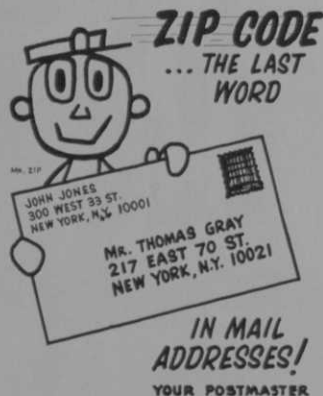
**ANNUAL MANAGERS' SALARIES**  
(per cent of responses in each course type)

Salary ranges	Private		Semi-private		Hotel/Resort		Public	
	1970	1971	1970	1971	1970	1971	1970	1971
Under \$7,500	13.7%	6.6%	14.9%	31.7%	10.0%	—*	50.0%	57.1%
\$7,501-\$10,000	7.4%	8.1%	21.3%	22.2%	20.0%	44.4%	16.7%	—*
\$10,001-\$12,500	16.8%	12.3%	31.9%	19.0%	10.0%	11.1%	33.3%	42.9%
\$12,501-\$15,000	17.9%	19.0%	14.9%	9.5%	—*	33.3%	—*	—*
\$15,001-\$20,000	27.4%	29.4%	10.6%	11.1%	20.0%	—*	—*	—*
\$20,001-\$25,000	10.5%	17.5%	6.4%	3.2%	20.0%	—*	—*	—*
\$25,000 plus	6.3%	7.1%	—*	3.2%	20.0%	11.1%	—*	—*

\* No response in these categories.

# BOYD MARTIN

Would you like to score a hole-in-one with your customers? Then turn to page 63.



## Safari SPECIALISTS IN COLD WATER

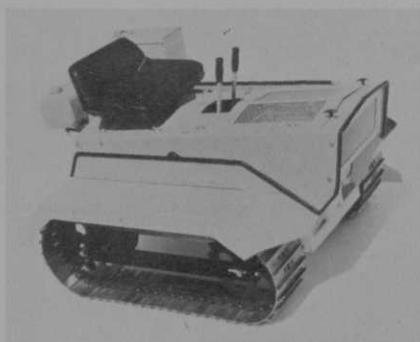
... where you want it!  
... when you want it!

GAS-FIRED Drinking Fountains  
and Water Coolers  
Safari Electric Drinking Fountains  
Unconditionally Guaranteed  
never to burn out due to drop in  
line voltage.

**SAFARI (DEPT. G)**  
591 N.E. 5th Street, Pompano Beach  
Florida 33060  
Phone (305) 942-8076

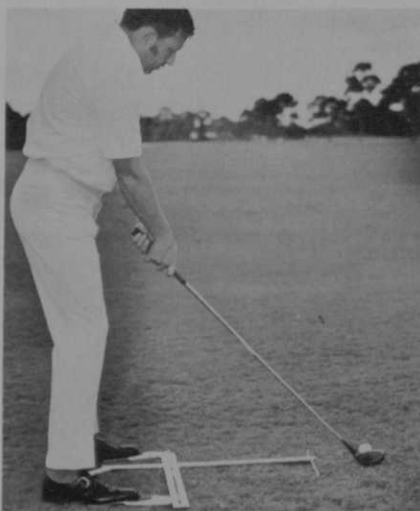
For more information circle number 160 on card

## NEW PRODUCTS



**Struck Corp.** announces the Mini-Dozer, a heavy-duty bulldozer with a 12hp electric start engine. The dozer features new mud design fenders, a heavy-duty clutch system and has extra-strong 10-gauge steel interlocking track shoes. A quick-reversing transmission permits 360-degree turns in the unit's own length. The dozer comes in an easy-to-assemble kit form and retails for \$698.95 complete.

Circle No. 101 on reader service card



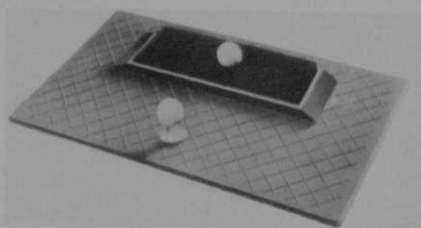
**Correct-A-Swing** announces a professionally developed, calibrated device for self-teaching the fundamentals of the golf swing. The device instructs for grip, body position and swing; positions hands and feet for each club and swing; provides guides for back-

swing, downswing and follow through; instructs for hook and slice, and detects lower body sway. The learning device also comes equipped with an instruction manual covering all aspects of the game and its rules. The device sells for \$9.95, satisfaction is guaranteed. Circle No. 102 on reader service card



**Firestone Tire & Rubber Company** introduces the new Turf & Field rear tractor tire designed for golf courses, where damage to turf, particularly in sloping areas, has been a problem. The tire is 21 1/2 inches wide with a low-profile design to provide traction while giving the floatation needed to prevent cutting and chunking of turf. The tire is designed for use on standard one-piece wheels.

Circle No. 103 on reader service card



**Wittek Golf Range Supply Com-**  
(Continued on page 86)

# Ransomes Hydraulic Power 5/7 Gang Mower is a reel time saver

The Ransomes Hydraulic 5/7 has a proven record of high work output. Why? Because it is totally hydraulic—totally! Every part of the cutting action is controlled from the tractor seat—raising and lowering of the units, forward and reverse drive of the reels. Hydraulically powered reels allow you to cut tougher grass—easily, saves turf damage.

Versatility takes priority in this machine—you can have 20 through to 75 cuts per yard—use any number of reels separately or collectively. You can even cut in the wet. You can climb and cut slopes that competitive machines cannot face.

As grass machinery engineers for over 150 years we know how to construct our machines.

Ransomes Hydraulic 5/7 is the greatest advance in design since the development of the gang mower.

- **Reduced investment.** Cuts semi-rough and fairway because of instant height-of-cut adjustments and operator choice of reel speed.
- **Greater production;** Spring, Summer or Fall. Wet or dry, you can go gang mowing with the Hydraulic Powered Gang.
- **Increased performance.** Cuts up and down steep slopes and banks with all seven units cutting; turns sharper eliminating overlap.
- **Reduces labour.** Cuts over edge of sand trap and around clubhouse lawns without leaving un-cut grass.
- **Lower maintenance costs.** Less wearing parts—no wheels, clutches, gears. Instant back lapping from operator's seat ensures razor-sharp reels.
- **Improved finish.** Variable speed control of reels can produce greens finish on fairways... Less turf wear because of spring balanced cutting units. No wheels to cause drag or compaction.
- **Super-tough impact resistant steel reels** keep sharper—longer.
- **Unit construction** means quicker servicing time especially on reel and bearing assemblies.
- **And finally—the complete cutting assembly** can be easily removed from the tractor, leaving it free for other duties.

Apart from all this you have Ransomes name and reputation as Europe's largest grass machinery manufacturer.

To obtain full information of the Ransomes Hydraulic 5/7 contact your nearest Ransomes Distributor:—

**Hahn West Point**  
1625 North Garvin Street,  
Evansville, Indiana 47717  
Tel: (812) 424-0981

**PEN-GRO SALES COMPANY,**  
P.O. Box 2326,  
South San Francisco,  
California.

**GOLF COURSE SPECIALISTS INC.,**  
6800 George Town Pike,  
McLean  
Virginia 22101, U.S.A. Tel: (703) 471-1695

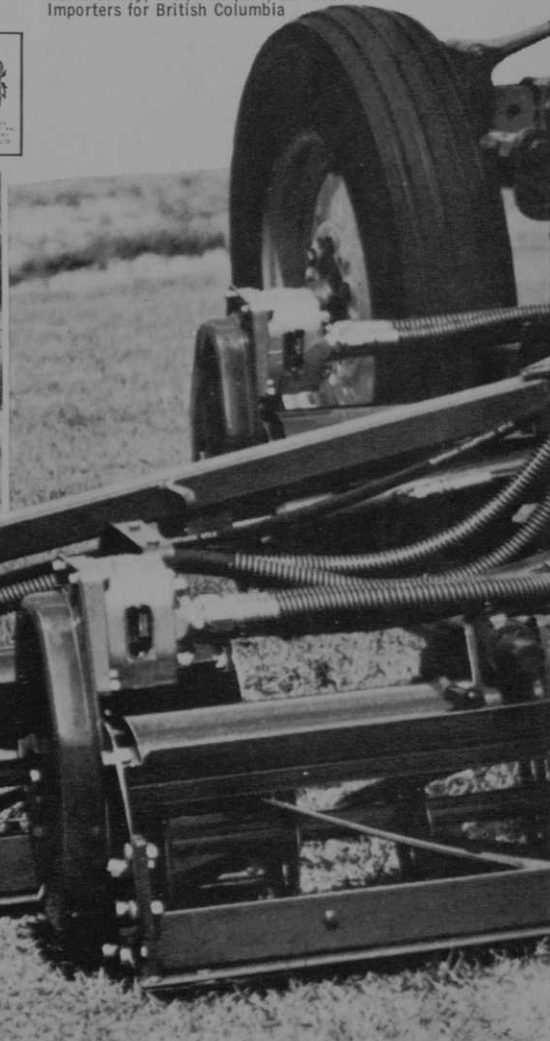
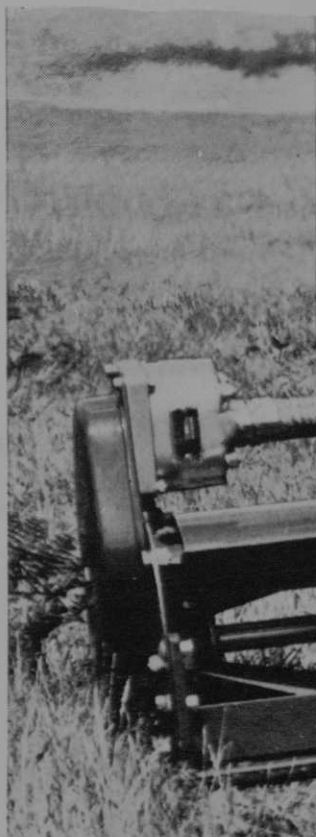
**DUKE LAWN EQUIPMENT,**  
1184 Plains Road East,  
Burlington, Ontario,  
Telephone (416) 637-5216  
Importers for the Province of Ontario

**MORIN EQUIPMENT INC.,**  
2075 Branly (Centre Industriel STE-FOY), Quebec 18  
Telephone (418) 681-7741  
Importers for the Province of Quebec

**MORIN EQUIPMENT INC.,**  
98 Avenue du Parc Industriel,  
Longueuil,  
Montreal P.Q.,  
Telephone (514) 527-3406  
Importers for the Province of Quebec  
and the Maritime Provinces

**BUTLER BROS. EQUIPEMENT, LTD.**  
P.O. Box 100,  
10547 King George Highway,  
North Surrey, B.C. Tel: (604) 581-3858  
Importers for British Columbia

## RANSOMES





**Golf Course Superintendents Assn. of America Annual Conference**, Netherland-Hilton Hotel, Cincinnati, Ohio, February 13-18.

**National Club Assn. Annual Meeting**, Hyatt House Regency, Atlanta, Ga., February 14-15.

**Club Managers Assn. of America Conference**, Hyatt House Regency, Atlanta, Ga., February 14-18.

**Arizona Turfgrass Conference**, Stardust Motor Hotel, Yuma, Ariz., April 5-6.

# BOB KERN

You don't want to bogey your next sales call, do you? Then turn to page 63.

## Products

continued from page 84

**pany** introduces the indoor-outdoor Chip-N-Drive home practice golf set. The set includes a practice golf mat, two plastic practice balls, a rubber tee and an informative golf instruction booklet. Suggested retail price is \$9.95.

Circle No. 104 on reader service card



**Handicap Computer Company** introduces the club or professional computer for golf handicaps. Cost of the computer is \$895, less than the handicap fee for one club for one year, according to the company. The solid state digital computer is designed in accordance with the handicap rules set forth by the United States Golf Assn. Its sole function is calculating golf handicaps. Circle No. 105 on reader service card



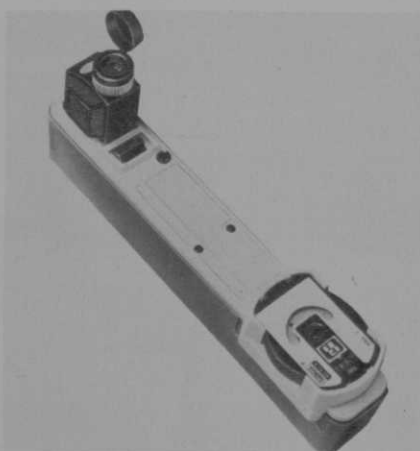
**Auranthetic Corp.** introduces the Mark 30, an electronically operated industrial vehicle. The new car features a transistorized-proportional speed control unit, forward and reverse, dynamic braking and direct chain drive. The fiberglass car is

chrome plated and has expanded vinyl seats. Two 12-volt batteries can propel the car for a distance of 30 miles at a maximum speed of 12 mph.

Circle No. 106 on reader service card



**Hesston Corp.** introduces an 18hp tractor, called the Front Runner 180. It has articulated center-hinge steering for a short 27 1/2-inch inside turning radius, front wheel hydrostatic drive for traction and single-lever drive operation. Other features are a mechanical clutch to engage and disengage front-mounted attachments, key starter, pedal-operated header lift, sealed and tapered bearing rear wheel hubs and three-bushel rear box with tailgate. Circle No. 107 on reader service card



**Ranging, Inc.**, announces a new model Rangematic called the Mark V. The instrument uses coincidence-type optical triangulation to measure 50 yards through two miles with exceptional accuracy, according to the company. The Mark V features a 6X18 power prismatic scope and interchangeable scales for shooters, speed computation for boaters or club selection for golfers. The Dis-Tran golf scale, adjustable to the individual golfer's skill, points directly to the correct club for any measured distance. Circle No. 108 on reader service card

**EDMUND B. AULT Ltd.**

GOLF COURSE ARCHITECT

*Sculptured Greens*

Member

National Golf Foundation

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Bethesda, Maryland 20014

301-942-0716

301-657-4278

For more information circle number 147 on card

**BELLANTE, CLAUSS,  
MILLER & NOLAN, INC.**

*Art Wall Jr.*

GOLF COURSE ARCHITECTS

Master Planning • Site Analysis

Plans Specifications • Supervision

Irrigation Systems • Storage Ponds

Bellante and Clauss Bldg. Suburban Station Bldg.

Scranton, Pa.

717-344-8531

Philadelphia, Pa.

215-564-2444

For more information circle number 145 on card

*George Fazio*

*Tom Fazio*

*A* Golf Course Architects

205 Worth Ave.  
Palm Beach, Fla. 33480

P.O. Box 9951  
Philadelphia, Pa. 19118  
TEL. 215-643-1265

For more information circle number 155 on card

A TRADITION OF DESIGN EXCELLENCE

**ROBERT TRENT JONES INC.**  
GOLF COURSE ARCHITECTS

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MONTCLAIR, N.J.  
07042  
201 744 3033

705 FOREST AVE.  
PALO ALTO, CALIF.  
94301  
415 326 3833

P.O. BOX 4121  
FORT LAUDERDALE, FLA.  
33304  
305 564 3422

For more information circle number 154 on card

**Bob Jordan**

Golf Course Constructor

Irrigation Systems

"I Supervise All Work"

235 State St., East Peoria, Illinois

Phone: 699-6974 or 673-1067

For more information circle number 143 on card

DEAN OF GOLF COURSE DESIGN

*Robert Dean Putman*  
GOLF COURSE ARCHITECT



2572 WEST SCOTT  
FRESNO, CALIF. 93705  
PHONE (209) 439-6927

DESIGNER OF OVER 300 GOLF COURSES

For more information circle number 180 on card

PLANNING A GOLF COURSE?

If your organization is planning a golf course, obtain advice from experienced golf course contractors, who are members of the Golf Course Builders of America.



Golf Course Builders of America  
632 Shoreham Building  
Washington, D.C. 20006

For more information circle number 172 on card

COMPLETE  
GOLF COURSE  
CONSTRUCTION

Also rebuild, move tees and greens, install watering systems.



**IBERIA**

**EARTHMOVING SERVICE, INC.**

IBERIA, OHIO • Ph. Galion, O. 419 468-5454

For more information circle number 151 on card

**MADDOX**

CONSTRUCTION COMPANY

GOLF COURSE  
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BY CONTRACT

Since 1924!

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312-231-2665

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DANVILLE, ILL.  
217-442-2411

For more information circle number 146 on card



**Take stock in America**

Buy U.S. Savings Bonds & Freedom Shares

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GOLF COURSE ARCHITECT

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(312)  
584-8200

For more information circle number 153 on card

GOLFDOM/1972 FEBRUARY • 87

## JOBS OPEN

### GOLF COURSE SUPERINTENDENT.

The man we're looking for is a working superintendent! The Stevens Point Country Club is a private 18 hole course located in a university town of 25,000 in central Wisconsin. The course was constructed six years ago and is acknowledged to be one of the finest in Wisconsin. It was designed by E.L. Packard and constructed by the Wadsworth Company. Send resume and photo to: James Mendyke, Sentry Insurance, Stevens Point, Wisconsin 54481.

**DRIVING RANGE AND MINIATURE GOLF MANAGER.** Professional golf teaching not involved in work. Mature individual with management experience preferred. April thru October. Chicago suburb. Write Box 212, c/o GOLFDOM.

## JOBS WANTED

**PRO-MANAGER** will operate diligently, and efficiently any size golf or country club. Thoroughly familiar with all phases of golf, including promoting, teaching, tournaments, food and liquor. Excellent references, and credit, available for interview. Write Box 201, c/o GOLFDOM.

**PRO OR PRO-MANAGER** position desired. PGA member, age 30, married. Good teacher, and administrator. Service to members stressed. Excellent references. Write Box 204, c/o GOLFDOM.

**GOLF PROFESSIONAL** Desires Position. Experienced, Attended PGA School. Age 30. Excellent References. Will relocate. Write Box 205, c/o GOLFDOM.

**PRO OR GREENSKEEPER OR COMBINATION.** Thoroughly experienced. Eastern Section preferred. Season or Yearly. Write Box 206, c/o GOLFDOM.

**CLUB MANAGER AND WIFE TEAM.** 25 years experience in all club operations. Best references. Write Box 207, c/o GOLFDOM.

**CLASS A PGA PRO-SUPT-MGR.** 20 years employed, teacher and a promoter of golf. Write Box 209, c/o GOLFDOM.

**GREENS SUPERINTENDENT OR ASSISTANT.** 8 years experience, 27 years old, 2 years technical training. Prefer Michigan area. Write Box 210, c/o GOLFDOM.

**CLASS A SUPERINTENDENT,** seventeen years experience in all phases of



golf course care. Two years college. Available any time. c/o Radford, 4436 Monroe, Kansas City, Mo. 64130.

**GENERAL MANAGER AND/OR GOLF PROF.;** Greens Supt.; Club Mgr. Qualified: Academically, Experience and Associates, i.e., Member: PGA; GCSAA. Presently: Gen. Mgr. active resort club. R. Hess, Hemlock Farms, Hawley, Penn.

## USED GOLF CARS FOR SALE

**USED CUSHMAN, HARLEY, WESTINGHOUSE GOLF CARS FOR SALE.** Reconditioned or as is—gas and electric. Complete line of Cushman parts available. **RESORT GOLF CAR RENTALS,** Box 338, Woodridge, N.Y. 12789. (914) 434-4011.

## BUSINESS OPPORTUNITIES

**GOLF COURSES:** Want to buy a golf course? Want to sell a golf course? Write to us—we specialize in Golf Course transactions. Ask for Golf Consultant. McKay Realty Co., 15553 N. East St., Lansing, Michigan 48906.

## REAL ESTATE

**FOR SALE—MAPLECREST GOLF COURSE,** 9 holes; located on Cedarville Rd., Iliion, N.Y., off Barringer Rd., about 8 miles from Utica, N.Y.; 142 acres, new Brick Club house, 1 family house, Barn, grass equipment, tractors; Brokers protected. **MAX FRIEDLANDER** Agent, 325 Genesee St., Utica, N.Y. 13501. Phone (315) 724-3438.

**FOR SALE** new 18 hole championship golf course. Automatic sprinkling system. 6,500 sq. ft. fully furnished clubhouse including pro shop, restaurant and fully licensed bar. Maintenance shop and equipment included. Replacement cost over \$1.1 million excluding land. 150 miles from San

Francisco Bay Area in rapidly growing recreation area. **PRINCIPALS ONLY!** Open for public play. Write Box 208, c/o GOLFDOM.

## MISCELLANEOUS

**MITCO PAYS THE FREIGHT: NEW NYLON, FIRST LINE, FOUR PLY TUBELESS GOLF CART TIRES: 18x9: 50x8—\$12.50; 18x8: 50x8—\$11.50; 800 x 6 TUBE TYPE—\$11.50. SHIPPED PREPAID ANYWHERE IN THE USA—CASH WITH ORDER, OR 25% DEPOSIT, BALANCE C.O.D. CREDIT EXTENDED TO RATED ACCOUNTS. MITCO, BOX 1865, CHATTANOOGA, TENNESSEE 37407. PHONE (615) 624-9955—WRITE FOR WHOLESALE DEAL.**

**ANY IDEAS, INVENTIONS, INNOVATIONS** that pertain to golf, write us... we sell, manufacture and distribute. Write Box 203, c/o GOLFDOM.

**USED GOLF CAR CLEARING HOUSE.** We have every make and model golf car in stock. If we don't have the golf car you want we will get it. Write or call collect for the golf cars of your choice. As is or reconditioned. Any quantity at the lowest possible prices and we handle the freight. **NEDA Northeast Dealers Association,** 420 Penn Street, Spring City, Pa. 19475. (215) 935-1111.

**USED GOLF BALLS** for practice range and resale. Lowest prices. Raven Golf, 6148 Thornycroft St., Utica, Mi. 48087. Phone (313) 731-3469.

**GOLF COURSE FOR LEASE WANTED:** or a **FINANCIAL PARTNER** desiring to purchase a course. Am presently general manager of sizable 18 hole facility. Write Box 211, c/o GOLFDOM.

**PROTECT YOUR GOLF CLUB RENTALS.** Personalized, aluminumized, strong self-adhesive, attractive shaft labels 1" x 3". No tools needed. Send inscription. 15 for \$3.00; 25 for \$4.00; 50 for \$7.00. Sell also to Club members. We do the work. Samples on request. **SPORTS LABELS,** Box 27, Red Hook, N.Y.

**RATES:** Minimum insertion \$12.50 for 20 words or less; additional words 75¢ each; in boldface type 85¢ per word. Use of GOLFDOM box number counts as five words. **ALL CLASSIFIED ADS ARE PAYABLE ON PLACEMENT ORDER.**

**NO CLASSIFIED ADS ACCEPTED AFTER THE 10th OF MONTH PRECEDING DATE OF ISSUE. NO CLASSIFIED ADVERTISING OFFERING NEW MERCHANDISE OR EQUIPMENT WILL BE ACCEPTED.**



# Buyers' Service

For information on products listed, check appropriate box. Mail page to:  
**GOLFDOM**—235 E. 45th St., New York, N.Y. 10017

## GOLF COURSE

### MAINTENANCE EQUIPMENT

- Aerifying machines
- Blowers/Sprayers
- Edging machines
- Hole Cutters
- Lapping-in-machine
- Mowers
- Mower grinders
- Pumps
- Rakes (trap)
- Rollers
- Sod cutters
- Soil screeners
- Soil shredders
- Spikers
- Sprayers
- Spreaders
- Sweepers
- Sweepers-mulchers (turf)
- Thatch cutting machines
- Thatch cutters and vacuum removal
- Tractors
- Trailers (utility)
- Trucks (utility)

### CHEMICALS

- Algae killer (ponds)
- Turf color spray
- Crabgrass control
- Fertilizers
- Fungicides
- Herbicides
- Insecticides
- Wetting agents

### FURNISHINGS

- Ball washers
- Benches
- Comfort stations
- Course shelters
- Drinking fountains
- Flags
- Flag poles
- Refreshment stands
- Score Card Box (metal)
- Signs: yardage and direction
- Tee markers
- Vending machines

### CONSTRUCTION AND SUPPLIES

- Humus and peat
- Irrigation systems and equipment

- Lighting equipment
- Matting-seedbed protection
- Pipe
- Sand
- Seed
- Soil conditioners
- Stolons
- Trees and shrubs
- Tree care service

### GOLF COURSE ARCHITECTS

### GOLF COURSE CONSTRUCTION

- Stone Pickers

## PRO SHOP

### APPAREL AND ACCESSORIES

- Blouses
- Caps and hats
- Golf shoes (men's)
- Golf shoes (women's)
- Rain jackets
- Rubber spiked overshoes
- Shirts
- Shorts (ladies' and men's)
- Skirts
- Slacks
- Socks
- Sport jackets
- Sunglasses
- Sweaters
- Trophies
- Windbreakers

### GOLF EQUIPMENT AND ACCESSORIES

- Bags
- Bag carts
- Bag tags
- Balls (regular)
- Bath slippers (paper)
- Clubhead covers
- Clubs
- Golf gloves
- Golf practice devices
- Grips
- Grip slip preventative
- Locks for golf bags

### FIXTURES AND EQUIPMENT

- Bag storage racks
- Ball washer detergents
- Club cleaners and polishers

- Club repair supplies
- Floor covering (spike resistant)
- Handicap racks
- Handicap cards

### RANGE SUPPLIES AND EQUIPMENT

- Balls (range)
- Ball dispensers (coin)
- Ball strippers
- Ball washers (range)
- Ball washers (counter & dispenser)
- Clubs (range)
- Mechanical range ball retrievers
- Miniature course obstacles
- Miniature putting lane material
- Practice driving nets
- Range mats

## GOLF CARS

### CARS, ACCESSORIES

- Batteries
- Battery chargers
- Golf cars, new
- Golf cars, reconditioned
- Tires

## CLUBHOUSE

### FOOD, LIQUOR AND SERVICE EQUIPMENT

- Soft drinks, mixers
- Beer and ale
- Liquor
- Wines
- Prepared meats and poultry
- Prepared fish and seafood
- Fats and cooking oils
- Cooking equipment (mixers, slicers, juicers, sharpeners, scales, carts, table tops, peelers)
- Sanitation and maintenance equipment (dishwashers, disposals, steam cleaners and floor maintenance equipment)
- Holding equipment—hot and cold—(refrigeration, freezers, cold plates, steam tables, beverage coolers, ice machines)
- Supplies (china, glass, plastic, paper, pots and pans, cutlery, tools, flatwear, locker-room)
- Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design consultants)
- Locks for lockers (combination—built-in-key-type padlocks)

Is your golf course:

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Private                                 | <input type="checkbox"/> Resort        | <input type="checkbox"/> Par 3         |
| <input type="checkbox"/> Semi-private                            | <input type="checkbox"/> Public        | <input type="checkbox"/> Military      |
| <input type="checkbox"/> Municipal (city, state or county owned) | <input type="checkbox"/> School        | <input type="checkbox"/> Pitch & Putt  |
|  | <input type="checkbox"/> Company owned | <input type="checkbox"/> Driving Range |

Size of course:

- 9 holes     18 holes     27 holes     36+ holes

Turfed acreage of golf course and club grounds regularly maintained: \_\_\_\_\_ acres.

Send information on products checked to:

Name \_\_\_\_\_

Title \_\_\_\_\_

Club \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**IMPORTANT—SEE REVERSE SIDE FOR MANAGEMENT SUBSCRIPTION FORM**

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## GOLFDOM OFFICIALS AND MANAGEMENT MAILING FORM

**IMPORTANT:** Your cooperation with the information below will bring **GOLFDOM** to those responsible for your club's successful operation . . . and keep them up-to-date on the latest and most practical ideas on Administration, Management, Maintenance and Services. Complete and mail this post-free card—**TODAY**—to **GOLFDOM CIRCULATION DEPT.**, 235 East 45 Street, New York, N.Y. 10017. We'll see that those who qualify receive **GOLFDOM** monthly, without cost.

Club or Course Name \_\_\_\_\_

Mail Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Owner \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

President \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Manager \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Superintendent \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Professional \_\_\_\_\_

Other Duties \_\_\_\_\_

Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Turfed acreage of Golf Course and Club Grounds regularly maintained:

Course Acres \_\_\_\_\_ Grounds Acres \_\_\_\_\_

Is your course new? Yes  No

Size of Course:  9 holes  18 holes  27 holes  36+ holes

Is your Golf Course:  Private  Semi-private  Municipal (city, state or county owned)  Public  Par 3  Military

School  Company owned  Resort

Facilities at Course:  Bar  Restaurant  Hotel  Pool

Tennis Courts  Pro Shop

If Private Club check No. of members. If semi-private or Public indicate No. of players per week:

100 or less  100-200  200-300  300-400  500-1000  Over 1000

Your Signature \_\_\_\_\_ Date \_\_\_\_\_