

Titleist

You've got a lot going for you this year. Full-page ads in the best national publications, with a stronger-than-ever selling message. All the major golf publications, with a hard-hitting saturation campaign. Not a month will go by without Acushnet advertising, and every single ad will drive home the all-important fact that Acushnet golf equipment is sold in pro shops and pro shops only.

We'll be hitting Titleist — "the Money Ball" — very hard. And we'll also be promoting Acushnet golf clubs, bags, gloves and putters. Powerful ads, again reminding your customers they have to come to your shop to get the finest golf equipment. This is the biggest, most powerful campaign we've ever launched. Every golfer in the country is bound to get the message, many times over.

It's really your advertising program, designed to bring golfers into your golf course pro shop where they belong. And we're not going to let them forget it.

ACUSHNET SALES COMPANY Sold thru golf course pro shops only

For more information circle number 131 on card

how to suit you to a tee . . .





# MENS STUFF by Lilly Pulitzer

FOR INFORMATION WRITE ROOM 6200 350 5th AVENUE NEW YORK, N. Y. 10001

# Relax. This is Philadelphia's Spikeproof Carpet.

It can't be chopped up by spikes. Or "uglied" by mud and spills. But offers all the advantages of regular carpet. Plush beauty. Softness. Warmth. Easy maintenance. Plus protection against slips and falls. It's a rugged jacquard Wilton that's woven in any color you give us. Any of our wide-ranging designs. Or any design by your designer. Join the hundreds of clubs already enjoying our Spikeproof Carpet in grills, pro shops and locker rooms.

#### SEND FOR FREE CARPET SAMPLE AND BROCHURE ""

Philadelphia Carpet Co. (Contract Division)
Allegheny Ave. and C St., Philadelphia, Pa. 19134
Please send free sample of Spikeproof Carpet and brochure listing clubs that use it.

NAME

CLUB\_

ADDRESS\_

CITY

STATE

ZIP

THE SHARE WE SHARE

PHILT DELPHIA Carpet Company

Allegheny Ave. and C St., Philadelphia, Pa. 19134

INCORPORATING GOLF BUSINESS

### GOLFDOM

A PUBLICATION IN THE UNIVERSAL PUBLISHING AND DISTRIBUTING CORPORATION
FAMILY OF SPECIAL INTEREST MAGAZINES.

VOL. 44 No. 4



**APRIL. 1970** 

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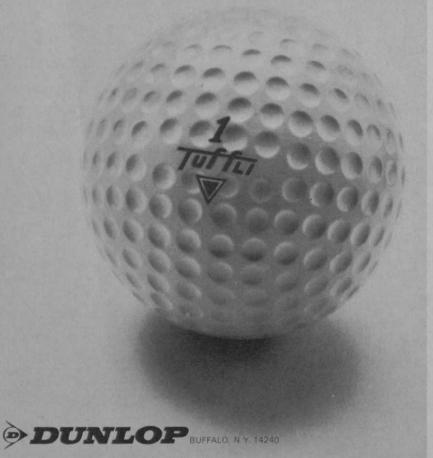






## All but immortal.

Introducing the solid new Dunlop Tuffli. It's built to go round after round, to be pounded and topped and pushed and skied without ever breaking out in a smile. It's full white, full bright, and all but immortal. The price is right, too. Tuffli. The solid ball with Dunlop qualityavailable only through golf professionals.



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The Sweater Guys
Proudly Present the
Space Sweater: America's landing on the
moon has inspired us

to create the perfect golf sweater for today's man of action: the Touring Pro Triple-Tone Space Sweater. Knitted to perfection in 75% Mohair & 25% Wool, this quality cardigan sets the pace for tomorrow's styles in golfwear. What's more the new Touring Pro is available right now in rich yet subtle three tone color combinations of blue or gold or red or lilac.

Order now and receive our extra heavy duty vinyl display bag absolutely free with each golf Space Sweater. Suggested retail, \$18.50. Style #1015.

For a free copy of our new brochure featuring the Touring Pro complete line of men's and women's golf sweaters with the contem-





#### -they wear LUCKY F#RE shirts by DIFINI

Odds are, you'll win sales trophies with these great action fitted DIFINI LUCKY FORE shirts. Customers want more comfort, more style, more wear and these DIFINI winners have more! Stock more now, sell more all season long. Luck is what you make it and DIFINI helps you make it big with LUCKY FORE.

**DORADO LUCKY FORE Shirt** 

Lightweight doubleknit in 100% Dacron® polyester with full fashion tipped collar. DIFINI's famous four-leaf clover on the open hem, notched sleeve. Colors: Brick/White, Powder/Blue, Dior Blue/Gold, Powder Blue/Navy, Gold/Navy, Green/White, White/Black, Black/Red. Sizes: S, M, L, XL. Retails for about \$12.00.

NASSAU LUCKY FORE Shirt

Lady Luck's handsome partner in 50% Dacron® Polyester, 50% cotton with open hem, long shirt tail styling. And, of course, the fairway's favorite four-leaf clover.

Colors: Navy, Yellow, Yam, White, Beige, Black, Azure Blue, Catkin Green, Platinum. Sizes: S, M, L, XL. Retails for about \$7.50.

All machine washable. All color coordinated to mix and match with DI FINI's sales swinging slacks.

LUCKY FORE Shirts, some Pro Shops have all the luck—and sales—when they stock DI FINI!

At leading Pro Shops Everywhere



You don't have to play golf to wear DIFINI, but it will help your game to look DIFINI

8 • GOLFDOM/1970 APRIL For more information circle number 198 on card

#### LETTERS TO THE EDITOR

#### Aping our elders

Owning two golf courses and being very grateful for what golf has done for me and for the country, especially for the younger generation, I would like to make a comment about golf TV programs.

I notice that nobody replaces divots. I see the great pros taking a cut at the ball and I see turf flying, but I don't see the turf being replaced (but we know it is).

My young players, perhaps 100 a day, are great imitators. I see the turf flying further than the ball and if I mention to them that they should replace it, they say the pros don't replace the turf.

Some of these young players think that the name of the game is really to see how far they can drive the turf.

> Robert Herndon, president Dearborn Hills GC Rush Lake GC, Mich.

#### Right direction

Dick Stranahan and I read your article, "Co-Pros: Partners in Profit," appearing in the October/November, 1969, issue of GOLFDOM. We would like to commend you for the way it was presented. Gerry Finn, who wrote the article, is familiar with our feelings regarding co-professionalism. Although it was not our intention to be controversial, we do hope that our concept raises a few eyebrows. We are both interested in upgrading our profession and feel that the article is at least a step in the right direction.

Tony Clecak and Dick Stranahan Co-professionals Longmeadow CC Longmeadow, Mass.

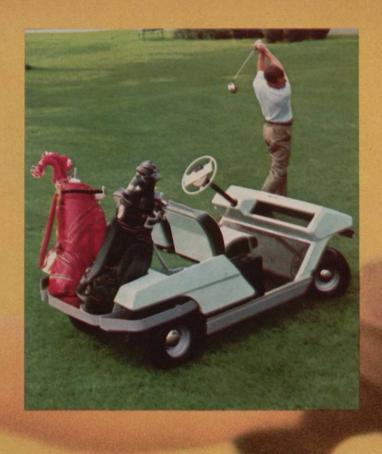
# PERFECTION FOR GOLF

Champion "Continental" Golf Glove Model 297

Offer the smartest appearance and the feel of assurance. Offer a "Continental" golf glove by Champion. Today's golfer wants to go first class. And he's on his way when he puts on a "Continental". Italian Cabretta Capeskin sewn in a full picque pattern produces a flat seam on both front and back. Eliminates bulging seam. Elastic at the cuff and a combination ball marker/snap tab. In a wide array of fourteen colors in sizes for both men and women.



# Gran Sushman



#### Lots of little things add up to make the Gran Cushman the world's most successful golf car

Maybe you wouldn't buy it for the automatic seat brake alone. (Although many do.) Maybe you wouldn't for the award-winning styling alone. (Again, many do.) Or the roominess or the smoothness of the ride or the sports car console or any other one single feature of the Gran Cushman.

But put them all together, they spell "Number One Value" and that's what the Gran Cushman has become to the golfing world. Never, in the history of the game have the players, fleet operators, pros and committees agreed so enthusiastically on the merits of one vehicle.

The extraordinary value of used Cushman golf cars doesn't hurt, either. A used Cushman golf

car routinely brings better than 50% more than a competitive car of comparable age. And 2% more in initial cost is a small price to pay for so much more value when the vehicle becomes a used car.

All that's to say nothing of the built-in servicing you get when you go Cushman. The Cushman Distributor in your area is "Mr. Golf Car." It's his business, not a sideline. Keeping your Cushman cars in top shape is his aim in life.

Maybe these are all little things. But they're the things that add up to success. If you haven't ridden a Gran Cushman recently, call your Cushman Distributor. Or write us direct and we'll see that you get a free ride.

#### CUSHMAN MOTORS

1002 N. 21st Street, Lincoln, Nebraska 68501
A Division of Outboard Marine Corporation
For more information circle number 212 on card

