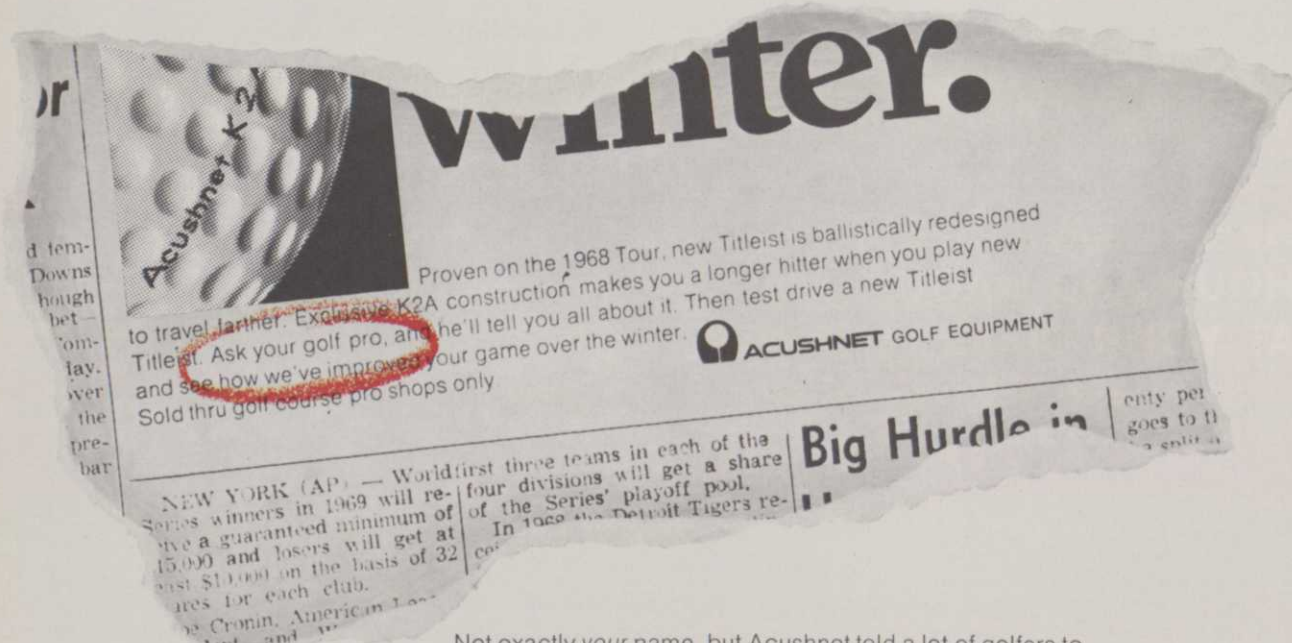


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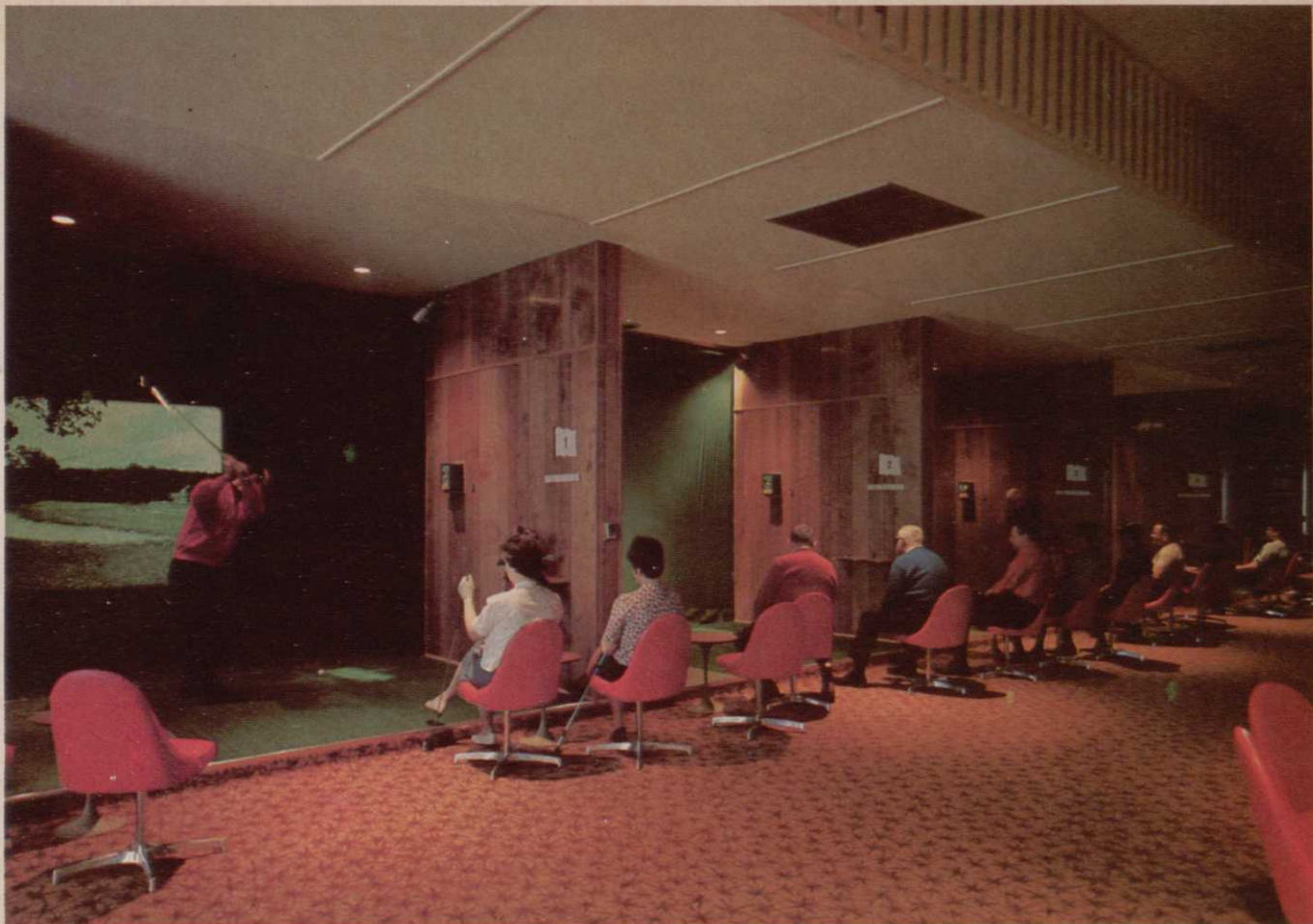
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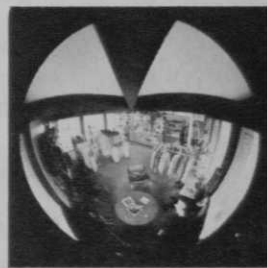
INCORPORATING GOLF BUSINESS

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JUNE, 1969

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1 GOLFING ROUND (18 HOLES)	83%	1/6th cycle	2400 charges	04.5 cents	.05 cents
2 GOLFING ROUNDS (36 HOLES)	66%	1/3rd cycle	1200 charges	09.1 cents	.10 cents
3 GOLFING ROUNDS (54 HOLES)	50%	1/2 cycle	800 charges	13.6 cents	.15 cents

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ORIGINATOR OF THE 4-BAG GOLF CAR

How we spruced up for the Illinois State Women's Amateur

BY CHARLES PRIBBLE

Superintendent, Quincy Country Club, Quincy, Illinois



We keep Quincy Country Club in top shape for our members all through the playing season. For we have a club reputation to maintain—as well as the course.

Quincy Country Club was organized in 1897. It has always been in the same location even though the course has been rebuilt three times. We have a tournament history almost as long as any in the country—dating back to 1902. Today, Quincy is regarded as one of Illinois' top playing courses—and most appealing to women players. That's one reason we had the Illinois Women's Amateur match play tournament back for the fourth time the end of June, 1968.

There are some great golfers in this group—and we are anxious to give them the best playing conditions. Therefore, about a month before this event we accelerated our maintenance pace.

Special Touches for the Ladies

Our plans included rebuilding four tees, enlarging them and resodding. Two holes were lengthened in the process.

For the tournament we dropped the fairways to 1" and went on a daily mowing schedule.

The program also called for bringing down the heights of the roughs to 3" from 4½" to 5" since the ladies don't like to hack out of the deep stuff.

Our 45 sand traps were carefully edged and raked just prior to the event.

Everything looked good as the 106 women arrived for the one-day qualifying round. Up to now, the weather was cooperating fine. However, tropical storm "Candy" hit the area and caused a 4½" rain during the night following Monday's qualifying round match. This forced postponement of play for one day with the resultant shortening of the match play schedule to maintain a Friday conclusion. The course was eminently playable the remainder of the week.

Winner of the event was Mrs. Paul Dommers of Belvidere, Illinois. Mrs. Raymond Vaughn of Bloomington in a practice round sank a hole-in-one on the 17th, where a new green had been put in play only a month before. We had a gallery of over 500 people each day.



Watering Plan

Our course is well irrigated. All eighteen tees and greens are supplied with water from the city. Some of our cast iron pipe has served fifty years. We try to water the greens every other night, depending on moisture. The tees are usually watered every third day. Normally we use six-hour sprinkling on the greens.

Our new greens are Old Orchard bent. Overseeding of old greens is with Penncross. Fairways are bluegrass. All new collars and tees are Merion. Roughs are bluegrass. We have brown, sandy loam soil here.

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Accent on management

by Ken Emerson

Job description

In my February column I talked about the importance of a job description and gave a simple outline for developing such a description. Because of the letters I received asking for a more specific description, I have decided to devote this month's column to the basic requirements which would be similar for all clubs.

Before beginning, I should like to call your attention to Appendix I of the book "Private Club Administration" by Henry Barbour, CCM. This section of Professor Barbour's book examines the job requirements of a club's general manager in great detail and is well worth the cost of the book.

While the exact specifications of any manager's job description will, necessarily, be limited by the policies, rules and by-laws of a given club, they should certainly cover these areas:

- A statement covering his basic function;
- A list of his specific responsibilities and area of authority;
- His areas of supervision;
- His place in the club's plan of organization;
- A method of measuring his performance.

Basic function: This is usually simply a broad statement describing the general purpose of the job along the lines of: "Chief operational office responsible for the

proper management of all aspects of the club's activities" or "The administration and implementation of the policies and decisions of the officers and the board of directors."

Areas of responsibility: These should include, but are not necessarily limited to, the following.

- 1) The efficient operation of the departments of the club under his jurisdiction (list by name);
- 2) Maintaining proper records;
- 3) Advising, consulting and guiding the members and members' committees;
- 4) The maintenance and care of the physical properties of the club (list exceptions if any);
- 5) Maintenance of good member relations;
- 6) The financial condition and insurance protection of the club;
- 7) The keeping and updating of the club's work manuals and job descriptions;
- 8) The enforcement of the policies set by the board;
- 9) Creative planning and development of the club's activities and operations.

Areas of authority: Again, these should include, but need not be limited to, the following.

- 1) The authority to hire and fire staff;
- 2) The authority to purchase products and equipment by methods and at prices which serve the best interests of the club;

continued on page 12

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