

Typical high-income producing GOLFOMAT wing in operation.

#### PLANNING TO LOSE MONEY AGAIN NEXT WINTER ? ? ? . .

#### NEXT WINTER ? ? ? . . . GOLFOMAT will ruin your plans.

When it turns cold, your course closes down or play is limited. Overhead continues. Income ranges from low to zero.

With the addition of a GOLFOMAT wing, your golf course facilities continue to produce substantial *profit* from GOLFOMAT greens fees, sale of pro shop supplies, food and beverage sales—day and night, rain or shine—12 months a year.

If you'd like to make money instead of losing money next winter, the answer is GOLFOMAT, the highest income-producing facility in which any golf course operator can invest, as evidenced by documented statistics.

Only a modest cash investment is required by golf course owners and operators.

GOLFOMAT is real golf, indoors, on world famous courses, made possible by computerized electronics and optics. Players hit regulation free-flying golf ball, use every club in the bag, swing with all the force and finesse that is required outdoors. You've got to see GOLFOMAT to believe it.

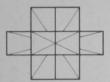
Attention Pro-Managers: Don't cancel that Florida trip next winter. Almost any assistant can successfully manage a GOLFOMAT wing and net thousands of dollars a week for you while you're basking in southern sand traps.

Howel H. Hopson, President

For complete information and financial data, write or telephone:



Division of American Bioculture, Inc.



#### GOLFDOM SPEAKS OUT

Continued from page 8

their salesmen. Perhaps, in their evident desire to be sensational. the author and editors of Look have failed to realize the full implication of their accusations.

Most states and/or counties bar such practices by law. In many, the penalties include the loss of their license to dispense liquor and usually apply to both purchaser and seller. I am not qualified to speak for the liquor distributors, but few reputable clubs or club managers would be willing to risk such action.

The 'wrapped bottle' inference is plainly stated as a charge that the manager is substituting a cheap champagne for a fine one. However, the fact is that every club manager wants to enhance the reputation of his members and of his club. About the only time I have ever seen a manager wrap a bottle was for the purpose of keeping accumulated moisture from dripping on the guests' clothing. Occasionally, though, the wrapped bottle is used to spare the member the embarrassment of exposing the low-priced champagne the member has purchased from his regular liquor dealer. In normal circumstances, the club wouldn't even permit the stuff in the back door.

Club managers do often strongly recommend one or two florists. Again the motive is a helpful one, however. Too often florists unfamiliar with the club will tend to over-decorate. Florists who have provided flowers to the club in the past will know the upper and lower limits of the club and can advise the member accordingly, thus saving considerably on the decorating bill and providing tasteful and appropriate floral decorations.

The instruction to tell the club manager when to close the bar has comical overtones, if you like that type of comedy. Most hosts do leave strict instructions on closing times. The problem arises when the host is left with a few friends-anywhere from 10 to 100-and wants the manager to reopen it.

The statement that the club manager receives a commission from the orchestra is a new one to me. In 15 years in the private club industry and with over 1,000 personal acquaintances among club managers, I must confess to never having heard this suggestion before.

These accusations, painted with a broad brush in a magazine of nationwide distribution, constitute an example of sensational journalism. A cloud has been cast over the integrity of every club manager in the country. These accusations cannot be dismissed without denial.

While we are certain that most club members are aware of the integrity of their managers, there may be some who have come to have doubts as a result of these charges. Every professional manager we have talked with about these charges has affirmed his personal adherence to the industry code of ethics and has further responded to our queries by saying that these unethical and illegal activities are unknown at reputable clubs.

-Ken Emerson

ARNOLD E ABRAMSON

ROBERT J. ABRAMSON

Associate Publishe

JOE GRAFFIS, SR. Associate Publisher

JOHN FRY

Editorial Director

VINCENT J. PASTENA

HERB GRAFFIS

PAULINE CRAMMER

Managing Edito BARBI ZINNER

DANISE PICONE

Editorial Assistant

**Editorial Consultants** 

HARRY OBITZ and DICK FARLEY

Merchandising

DR. MARVIN FERGUSON

FRANC ROGGERI

Executive Art Director

CHEH NAM LOW

Art Director

PETER J. ABRAMSON

General Business Manager

DOROTHY M. SHEEHAN

Assistant To The Publisher LAWRENCE MURPHY

Circulation Manage

Administration And Promotion

SOL NUSSBAUM Production Manager

RAYMOND TAYLOR Production Assistant

C.J. KELLEY

Advertising Service Manager

Western Office

ARTHUR H. MORSE II

Vice President, Western Operations

WILLIAM RUDE

680 Beach St. San Francisco, Cal. 94109

(415) 885-0570

Los Angeles Office

ROGER LEEN

5455 Wilshire Blvd. Los Angeles, Cal. 90036

(213) 938-5281

WARREN J. HEEG. JR.

Advertising Sales Manager

Eastern Advertising Office

ARTHUR MAY

VINCENT ATHERTON CHARLES MEYER

235 East Forty-Fifth St., New York, N.Y. 10017

(212) 683-3000

Midwestern Advertising Office ROBERT R. GLENN

Manager, Midwestern Operations

RONALD D. RIEMER RICHARD E. CAMPBELL

TOURISSE GREENFIELD

400 West Madison Street, Chicago, III. 60606

(312) 346-0906

Advertising Representatives METROPOLITAN PUBLISHERS

REPRESENTATIVES, INC

Florida & Caribbean 924 Lincoln Road, Suite 203

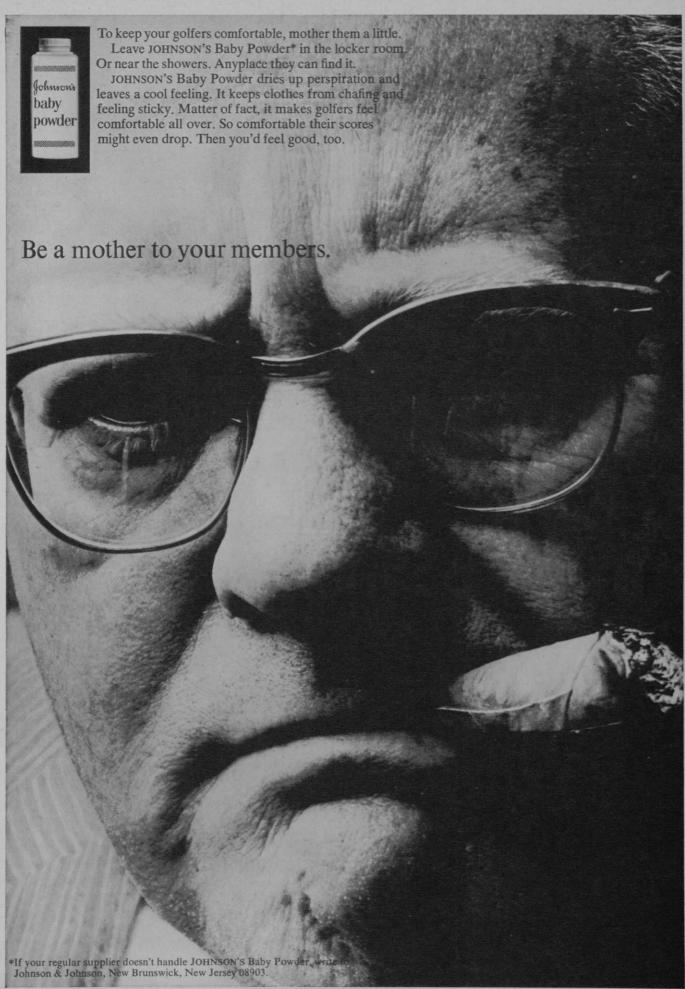
Miami Beach, Fla. 33139 (305) 538-0436

331 Piney Ridge Road Casselberry, Fla. 32707 (305) 831-0334

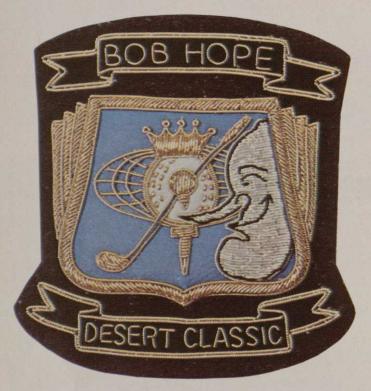
3110 Maple Drive N.E., Suite 106

Atlanta, Ga. 30305 (404) 233-5077

1255 University St., Suite 343 Montreal 2, Quebec, Canada (514) 866-2251



# JOINTHE PROUD ONES



#### Gold Crest Ltd.

custom made crests emblazon the cloth of golf club members everywhere . . . all who wear them do so with pride.

#### Gold Crest Ltd.

takes the ancient gold weaver's art into the jet age. Our three dimensional club and tournament crests in silver and gold bullion are interwoven with fine fabrics in your club's own colors, and will be worn with distinction.

Simply send us your club or tournament insignia . . . our skilled artists will design your own crest in full color for your approval.

#### Join the Proud Ones...And Profit.

### Gold Crest Ttd.

12307 Ventura Boulevard, Studio City, California 91604 Telephone (213) 877-2665 Cable Address CRESTOGOLD

Send for information about our exciting new line of crested accessories.

For more information circle number 191 on card

## TO THE EDITOR

#### Agree but disagree

I am writing concerning an article that I read in your March issue, called "A Unique and Courageous Program for Greens Management," by Jerry Claussen. In the article, Mr. Claussen discusses the feeding program which Mr. Metsker follows for his Penncross greens. I am in complete agreement with him on everything but the amount of ferrous sulphate applications.

The article states that it is applied at the rate of three pounds per 1,000 square feet. I believe the author meant three ounces per 1,000 square feet. Three pounds of this material would greatly damage the soil because it would lower the soil pH and, possibly, cause a fixation of other elements.

I hope you will publish a correction in your magazine before someone has a chance to apply it at that rate.

We have Penncross greens on our course, and I have used both the high and low N programs. I favor the latter, as does Mr. Metsker, and for the same reasons. I believe that a turfgrass that is given a high rate of N is about as healthy as a man that habitually over eats.

I enjoy Golfdom very much, particularly Fred Grau's column.

Jack Poland, superintendent Au Sable River GC Oscoda, Mich.

Editor's note: The gentleman from Michigan is absolutely right. The figure should be three ounces, not three pounds, per 1,000 square feet.



#### You'll need recharging before this electric car does.

The new Harley-Davidson electric car goes and goes and goes. The reason why is Master Drive, a unique electrical circuit. Master Drive taps fifty percent less battery power at low speeds. This increases the car's range by fifty percent. Extends battery

life beyond two years.
Substantially lowers
charging costs. Master
Drive is so sure, we back it
with a two-year warranty on
all major electrical
components including
batteries. This two-year
warranty is a Harley-Davidson
exclusive. But then, so is

Master Drive. Get the full story on the world's finest electric car from the Harley-Davidson dealer in your area. Your choice of tiller bar or popular steering wheel models. Harley-Davidson Motor Co., Milwaukee, Wis.

#### Harley-Davidson



#### NOW Warren brings you Warren's A-20 Bluegrass

The ideal grass for tees, approaches and collars. Takes short cut. Grows upright, gives better support to ball. Resistant to leaf spot, mildew, rust and stripe smut. Develops less thatch. Greens up earlier, stays green later.

Golf courses from coast to coast for years have planted Warren's Creeping Bent stolons for the finest greens in America. Clean, pure strain Warren's stolons provide perfect, even texture and color. Greens planted with seed do not hold their uniformity of color and texture as well as greens planted with stolons.

And Warren research has *now* made available the new grass, A-20, with the same high quality, for tees and aprons of greens. A-20 has been tested and rated excellent or superior by leading universities.

Write for specific information about A-20 Bluegrass and Warren's stolons.





## Swinging around golf

hy Herb Graffis

#### Who educates whom?

You see, hear and read a lot about pros educating junior golfers, but have you ever seen anything about club managers and chefs and superintendents educating juniors to become superior club members? The only thing I've ever heard of is accidental, when superintendents hire for summer work highschool kids, who eventually become club members. Some of these kids, later as members and club officials, know, for instance, how delicate it is to correctly turn a mower at the border of a green.

I don't know how the job could be done attractively and effectively but I'm confident superintendents could take small groups of kids' golf classes on two- or three-hole educational tours of a course and put on the sort of an educational show school kids get when teachers take them to art galleries, zoos, airports and newspaper plants.

How managers and chefs could give basic training in first-class cuisine to club members' kids I also don't know, but I know this education is important.

There's long been a debate about whether a superior club develops a superior manager or if an extraordinarily fine manager produces a first-class club. Although the odds favor the club making the manager great, there's always plenty of educational work for the manager and his chef.

There are "junior clubhouses" at or in a few fine country clubs, but even there I haven't learned that much is being done to educate the kids to become well-qualified members of prestige clubs.

Owen Griffith, Hartford Courier golf writer for 20 years, was honored by the Connecticut PGA at its annual spring meeting for his "dedicated service to golf." Bob Bodington, Hartford CC, was presented with Golf Pro of the Year trophy and retired pros George Ferrier, Art Hoouse, Syd Covington, John Banks and William Winton also were lauded at the show, as was Mrs. Grace Lenczyk Cronin.

John Ross is pro at the new CC of Hudson, Ohio... Norwalk's (Conn.) new Oak Hills municipal course has Vincent Grillo as pro... Clyde D. Gordon, formerly at Midland Valley CC, Aiken, S.C., is now superintendent at Cowans Ford CC, Stanley, N.C.

Lennox Haldeman and Don Johnson of the Chicago District GA headed a committee of 22 supervising local, qualifying rounds for the USGA Open. That's one of 56 local qualifying sites. There were 14 sectional qualifying sites, also many unpaid workers' services. Think of the value of this free time to tournament golf.

continued on page 19



## The Greens Committee reviews the pipe specifications for the new irrigation system.

Harry Turner, with the cigar, is sales manager of Wilson Textiles. Sam Donovan, on his left, runs a printing business. Herb Marks owns a dress store and Jack Byrnes, on the far side, has a big car dealership.

What they know about water pipe consists entirely of this:

They've got to get water, once and for all, to those scorched fairways and brown greens.

The swimming pool loan isn't paid off yet, and the membership is watching them like hawks.

They don't want to have to do this more than once a century.

So when they finally agreed to buy a permanent irrigation system, they did what smart, prudent men always do—they started asking around. A builder, some contractors, a couple of engineers, an architect, two other clubs.

They found a surprising degree of consistency: Be sure of your contractor.

Get good pipe—from somebody big enough to know all the new technology. And with a quality reputation.

Use a combination system: asbestos/cement for the big diameters, PVC (polyvinylchloride) for the smaller lines. More economical to install and better service over the long haul.

Choose white PVC—it lays easier and works better. And it hooks up better—either with special deep-socket joints or a unique gasketed coupling.

Get the whole system from one maker. Then everything arrives and works together.

While the Committee was finding all this out, one name kept coming up: Certain-teed. Big. Technically advanced. Quality. Complete A/C and PVC capacity. White PVC—with the special sockets and gaskets. Fast delivery, good service.

The bids were pretty close on price. One contractor specified a complete Certain-teed piping system. That did it.

The Committee, of course, continues to keep an eye on the piping. Unless they're rained out. Cheers, gentlemen.

Certain-teed Products Corporation, Pipe Division, 540 Pennsylvania Ave., Fort Washington, Pa. 19034.





## NEW KIND OF GRASS.

It's called Chemgrass®. It looks just like blue grass in the spring—all year 'round. But it's really a tough, polyethylene landscaping surface developed by Monsanto research.

NO GROW.
NO MOW tically lands of gra

Chemgrass is instant grass. It installs like carpet. You unroll it. Staple it to prepared earth. Or glue it to asphalt. That's all. Use it prac-

tically anywhere you want beautiful grassy landscape—without any of the problems of grass.

For public and commercial buildings; for motels and resorts; and for model homes—Chemgrass is a great answer. It can be the answer for homes people live in, too. It's recommended to replace grass on hard-to-maintain highway median strips. It can even be a safe but inexpensive playground surface.

But how will Chemgrass stand up to the weather? Well, it's been under the Florida sun for two years without any significant change in color or character. It's successfully passed torturing tests in Monsanto's laboratories.

For full information, write to: Chemgrass, Monsanto Company, Dept. 157, 800 N. Lindbergh Blvd., St. Louis, Mo. 63166.

chemgrass

LANDSCAPING SURFACE BY Monsanto

continued from page 16

Bert Purvis of Mattydale, N.Y., pro salesman in upper New York state, reports some of this year's pro changes on his beat: Pete Hugle now pro at Beaver Brook CC, Rome; Bill Kaye now at Elkdale CC, Salamanca; Don Drier at Teugaga CC, Rome; John Serwatka at Liverpool CC; Jack Wall at Lyndon GC, Fayetteville; Duke Wood now at Pine Grove, Camillus; L. Kelly at Camillus CC; John Sokohlic at Skyline CC, Brewerton; Jim Farina at Amsterdam municipal course; Ray Harvey at Rustic CC, Dexter; "Red" La Vergne at Catskill CC and Bill Gressick at Pleasant View GC, Freehold.

Elm Fork Park GC 18, 5th of Dallas' municipal courses, recently opened as part of the Dallas Green Belt program in an area previously an island in Dallas public golf facilities, which have developed many fine amateurs and professionals since the first Tenison Park was opened in 1924. Leon Howard of Austin was course architect and Don Kleinschmidt designed the clubhouse. The project cost about \$300,000. Grover C. Keeton, superintendent, special activities of the Dallas Park & Recreation Board, says the Elm Fork 15-acre course will run the city's public course play to about 300,000 rounds yearly.

Naming a tournament on the Ladies' Professional Golf Assn. circuit, the Patty Berg Classic was recognition long overdue of the veteran who did more than any other to promote women's golf. The event at Pleasant Valley CC, Sutton, Mass., June 13 to 15, was preceded by a pro-am in which Gene Sarazen and Bud Wilkinson participated. Bud used to play football on a neighborhood kid team in Minneapolis when sturdy little red-headed Patty was one of the brat All Stars. Then Bud went along to football and

coaching and political fame and Patty got glory in golf. The celebration at Pleasant Valley was a belated 50th birthday party for Patty. She was first president of the Ladies' PGA.

For the 1968 fiscal year, Athletic Goods Manufacturers Assn. members reported golf goods sold at manufacturing prices amounted to \$187,285,630. All other sports goods sold amounted to only \$11,678,216 more. Baseball and softball equipment sales were \$40,871,530. For the 12 months, 9,821,959 irons and 3,976,842 woods were reported sold. Golf ball sales reported: 9,674,668 dozen . . . Wilson and Acushnet in their annual reports showed sales up about 13 per cent over the preceding year.



New, tough, strong and highly absorbent disposable TERI® Towels are now available in vended form. Selling 3 to a sleeve (25¢ coin slot), TERI Towels are nylon reinforced, white and lint-free.

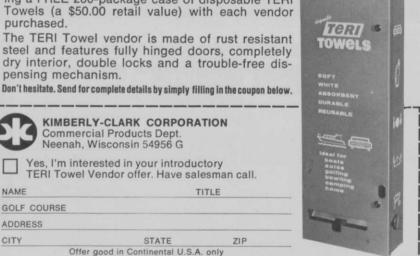
Golfers will buy them to clean muddy clubs, dry golf balls, wipe their hands and face, and dry off sweaty grips. Weather tight vendor mounts easily outside starter's shack or pro shop.

ORDER NOW AND SAVE!!!

NAME

During a limited introductory period, we are offering a FREE 200-package case of disposable TERI Towels (a \$50.00 retail value) with each vendor

The TERI Towel vendor is made of rust resistant steel and features fully hinged doors, completely dry interior, double locks and a trouble-free dispensing mechanism.



For more information circle number 194 on card

Maybe your Poa annua won't brown out. Maybe the summer will be a cool one. Maybe you'll be lucky. Maybe.

## Balan stops Poa annua.

Keeps Poa annua seeds from germinating while good turf fills in. And no maybes.



Maybe Dr. Jekyll won't turn into Mr. Hyde this summer. But why gamble when you've got the surest answer yet to controlling Poa annua

(annual bluegrass)?

Balan granular not only stops Poa annua, but most other annual weedgrass problems. Crabgrass, goose-4) grass (crowfoot or silver crabgrass), watergrass (barnyardgrass) – all stopped economically and dependably with a high degree of safety.