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Al (Lefty) Mauro now pro at Sidney (N.Y.) G&CC . . . Dr. John W. Douglas dentist at Punta Gorda, Fla., heads group planning to build 27-hole course for American Dentists' Club at Charlotte Harbor, Fla., on shore of Florida west coast's famous tarpon fishing bay . . . Club expects to have 1,500 members and motels and residential sites . . . Archie Mustoe now manager, Forest Hills CC, Reedsport, Ore. . . Virginia Beach (Va.) city officials say they plan to interview eight architects before selecting one to design the city's proposed course.

Dave Cholto is new pro at Latrobe (Pa.) Elks GC . . . Joseph T. Aiello now manager Nemacolin CC in suburban Pittsburgh . . . He succeeds Ray Aschenbrenner who moved to Blairmont CC, Altoona, Pa., as manager . . . P.F. (Pat) Donadeo moves from Churchill Valley CC, Pittsburgh, to manager post at Sunnehanna CC, Johnstown, Pa. . . Sun City, Del Webb company retirement community near Phoenix, Ariz., begins building its fourth 18 . . . Milt Coggins, Sr., is architect . . . Fielding Abbott is golf director at Sun City.

Charles Raisch now pro at State College (Pa.) Elks CC . . . He was pro manager at Sunset GC, Olmstead AFB, Middletown, Pa. . . Bill Bisdorf goes to Grosse Ile CC in suburban Detroit, as pro . . . For nine years Bisdorf was pro at Green Gables CC, Denver . . . Carol E. Hansen, Bakersfield, Calif., building 18 east of Sanger, Calif., on King's river . . . It will be the Sherwood Forest GC . . . Hansen for past three years was pro at Stockdale CC, Bakersfield, Calif., and before that was pro at Kings River G&CC, Kingsburg, Calif. . . George Kelec now pro-superintendent, Sunset GC, Middletown, Pa., recently taken over by Londonderry Township from Air Force.

Twin City G&CC, Rogers, Ark., closing after 33 years . . . Property was sold to Prairie Creek Development Corp. which is building 18-hole Prairie Creek CC course and clubhouse and will give memberships to 150 of the Twin City members . . . Fred Vann will continue as pro . . . Victor Ross now pro at

Continued on page 78



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Insurance for your club

More protection is available in fire coverage by broadening the policy from 'specific' to 'blanket'

by John F. Gleason, Jr.

The basic fire insurance policy, which was introduced last month, may be broadened in many respects.

Protection may be extended from what is known as "specific" insurance, applying to each item of building and contents separately, to what is known as "blanket" insurance. Blanket insurance provides a single amount of coverage to apply to any loss by an insured peril to all real or personal property on the club premises.

Contents may be moved from building to building without the need to notify the insurance company of value changes. Loss recovery is not impaired as long as the total amount of insurance complies with the total values declared in a "Statement of Values" filed with the local rating bureau. Property which the club does not want to insure—or upon which other insurance is carried—may be excluded.

As 13 per cent of America's clubhouses are protected by automatic sprinkler systems, sprinkler leakage coverage may also be added to the fire insurance policies. This coverage protects against accidental leakage or discharge of the sprinkler components at times other than during a fire.

In some areas, water damage insurance may also be added. Water damage coverage is restricted to accidental discharge or leakage of water or steam from within plumbing systems (excluding sprinkler systems), water storage tanks, heating systems, stand pipes, refrigeration or air conditioning units.

The water damage endorsement

also covers accidental admission of rain or snow through defective roofs or through open doors, windows, skylights, transoms or ventilators. It automatically covers club property and the personal effects of the members.

In my capacity as an insurance advisor to country clubs, perhaps no problem creates more personal concern than the fact that most clubs completely misunderstand the workings of the Standard Fire Insurance Policy when loss occurs at a club which does not structurally conform to the state or local current building codes.

Any club designed for occupancy by more than 100 persons, despite the fact it is private, is classified by most building code departments as a public assembly building.

If a non-conforming structure is damaged 50 per cent or more, or a sub-standard roof is damaged 25 per cent or more, usually the state fire marshal or the local building commissioner may order the undamaged portion torn down and the entire building or roof rebuilt with materials which currently conform with the code before a permit to rebuild will be granted.

I once reviewed the loss file on a frame clubhouse which was insured for 100 per cent of its replacement cost value. Nevertheless, after a serious fire, the fire marshal ordered the undamaged portion razed and the membership was assessed \$110,000 to cover the cost of demolition and rebuilding of the undamaged section.

Whether a clubhouse is insured for actual cash value or replacement cost, the Standard Fire Policy is

not required to pay for the portion of any building which was not damaged by an insured peril.

However, the policy may be extended by four endorsements to cover the contingencies which might arise from the operation of any building law enforcement.

The policy may be endorsed to cover:

1. The value of the undamaged portion of a non-conforming building;

2. The expense to have the undamaged portion of a non-conforming building;

3. The cost to rebuild the entire structure with materials which conform to the minimum building standards of the locality;

4. The additional expense to remove the rubble and debris.

Specific amounts of insurance must be stated in the Standard Fire Policy for demolition expenses, debris removal, and the increased cost of construction using conforming materials.

Even though a clubhouse might be insured for its replacement cost value, these endorsements must be added to the policy should a building official order the building razed. The additional coverages, however, would not apply under any other circumstances. Should a membership decide to rebuild a clubhouse with superior materials for other reasons these additional coverages would not apply.

Every country club should have its clubhouse and other important high-valued structures inspected by the local building official to determine if they conform structurally to the current code. Many clubs

which believe that their buildings conform to the code are in for a rude awakening should a serious loss occur.

Even if the local building department does not have rules governing structures—which is frequently the case where country clubs are situated in rural areas—the state fire marshal does. He attempts to inspect all serious fires and you might fall victim to the state's regulations for a public assembly building.

Frequently, country clubs do not feel fire, extended coverage, vandalism and malicious mischief, sprinkler leakage and water damage are broad enough coverage on club property. If this is the case, the Special Extended Coverage endorsement should be considered.

This endorsement extends the Standard Fire Policy to cover other exposures to direct physical damage or loss. It is an "all risk" contract, subject to exclusions. Unless a condition or portion of property is excluded by the endorsement, it will cover any loss or damage to the building. The endorsement cannot be written to cover the club's contents.

By attaching the Special Extended Coverage endorsement, the vandalism and malicious mischief, and the sprinkler leakage riders may be omitted on the building as these perils are included in the form. Therefore, in comparing the cost of this endorsement, it is important—if your club carries vandalism and sprinkler leakage coverage—to deduct the cost of these coverages from the additional premium to purchase the Special Extended Coverage Endorsement in arriving at the actual net additional cost.

Do not be appalled by the fact that the Special Extended Coverage endorsement contains 20 exclusions. I will explain the more pertinent ones:

The form naturally does not insure against loss by wear and tear, deterioration, mechanical breakdown, settling, cracking, animals, vermins, termites, earthquake, volcanic eruption, landslide or subsidence. It also excludes flood, and water damage such as tidal wave, backing up of drains or sewers,

Continued on page 77



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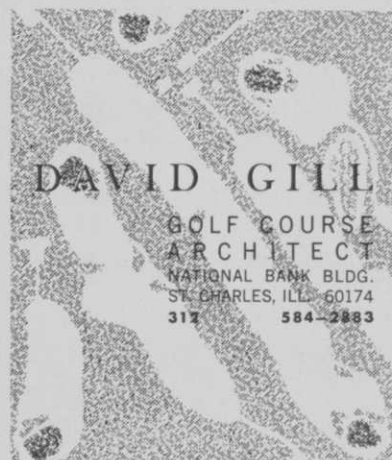
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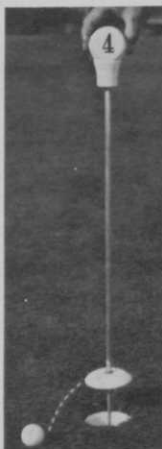
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Georgia Golf Course Superintendents Association Meeting, University of Georgia, Athens, Georgia, June 11.

Northeastern Golf Course Superintendents Association Meeting, Waubeeka Springs Golf Links, Williamstown, Massachusetts, June 18.

Turfgrass Sprinkler Irrigation Conference, University of California Conference Center, Lake Arrowhead, California, June 21-23.

California Landscape Contractors Association Statewide Conference, Ojai Valley Inn and Country Club, Ojai, California, June 24-28.

Northeastern Golf Course Superintendents Association Meeting, Mohawk Golf Club, Schenectady, New York, July 16.

1968 New Jersey Turf Research Field Day, Golf and Fine Turf Growers, College of Agriculture and Environmental Science Campus, Rutgers University, July 31.

Georgia Golf Course Superintendent's Association Meeting, Cherokee Town & Country Club, Dunwoody, Georgia, August 13.

Northeastern Golf Course Superintendents Association Meeting, Stratton Mountain Country Club, Stratton Mountain, Vermont, August 20.

Northeastern Golf Course Superintendents Association Meeting, Pine Haven Country Club, Gilderland, New York, September 17.

American Institute of Landscape Architects Seminar, University of California Conference Center, Lake Arrowhead, California, September 26-29.

Northeastern Golf Course Superintendents Association Meeting, Ekwanok & Equinox Golf Course, Manchester, Vermont, October 15.

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For more information circle number 258 on card

Insurance

Continued from page 73

or seepage.

The form excludes boiler and machinery losses and glass breakage, which are the subjects of other insurance contracts.

It does not respond to losses contingent upon the enforcement of any building code or regulation, unless the basic policy is endorsed to cover this contingency. This was explained earlier.

The form does not cover "willful or dishonest acts or omissions" committed by the insured, its members or employees. Acts by employees are normally indemnified under a fidelity bond.

While the form is applicable to nearly all buildings, it is not designed to cover the swimming pool, piers, metal smokestacks, awnings, signs, antennas or other real property in the open; or property under construction, undergoing alteration or repairs.

Many insurance buyers feel the additional premium for the Special Extended Coverage Endorsement is prohibitive. This is not the case. I recommend that a country club investigate the premium saving for a \$1,000 deductible, applying to any loss. Some insurance companies afford an overall premium reduction of 18 per cent when the deductible clause is accepted by the policy holder. This savings is more than the cost to add the Special Extended Coverage endorsement to the basic policy.

Small fires or windstorm losses will not work as serious a hardship as a large loss by an uninsured peril. I would rather assume the cost of a small rubbish fire than to be without coverage from the operation of a building law or have the clubhouse roof collapse under the weight of ice and snow and be without the Special Extended Coverage endorsement.

In areas where earthquake is a threat, the earthquake endorsement

should be added to the standard fire contract. In flood areas, if flood coverage is required, the country club must look to a "specialty market." Many domestic companies and Lloyd's of London write a contract called "Difference In Conditions."

Under this form, both earthquake and flood coverage can be provided. Most D.I.C. contracts exclude these perils but will include them for an additional premium. It is sometimes easier to negotiate for a Difference In Conditions contract than when just flood and earthquake coverage is desired. Insurance companies are wary of imminent perils and seek to avoid adverse conditions. However, the "all risk" Difference In Conditions policy overcomes their reluctance.

Contents can also be insured under this broad contract or they may be insured by Inland Marine Floater contracts, which are also "all risk."

Pictures of value, fine arts, musical instruments, silverware, trophies, rare collections, boats, riding horses, neon signs, sporting equipment, and all moving equipment of a country club are eligible for special floater policies.

If one checks the fire insurance rate for the country club's maintenance building, usually one will find that it is cheaper to insure the golf course equipment under a special equipment floater, rather than under the general fire insurance policy. The floater covers loss or damage to property in the open, including mobile equipment, benches, flag poles, ball washers, swimming pool equipment, etc. Under the fire policy, these items are not covered in the open.

Golfmobiles and golf cars are best handled under an Inland Marine Floater form. Again the rate is favorable and the broader coverage can include moving perils about the golf course. ☐

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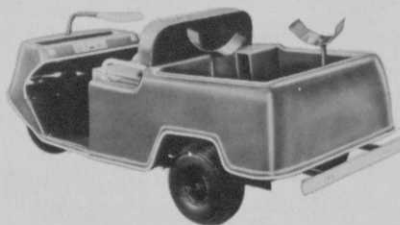
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Soda Springs (Ida.) CC . . . He was assistant to George Orullian at Idaho Falls . . . Art Wilson awarded three-year contract for managing golf course, operating pro shop and teaching at Sunnyvale, Calif., new muni course.

Hal Whittington, veteran Michigan pro, buys Clarklake GC at Jackson, Mich. . . . Bob Hanson succeeds Gene Root as pro at Lake-wood CC, Denver . . . Hanson was pro at Woodmoor GC, Monument, Colo. . . . Harold Warriner, Wis-

consin amateur turns pro to take job at Maple Grove CC, LaCrosse . . . Larry Holloway now is pro-manager, Covington (Tenn.) CC . . . Larry Bradley signed as pro at Casa Blanca course, Laredo, Tex.

There aren't many more pros left of the type of Herman Fiebig who died, age 67, a while back at Franklin, Mich. . . . He was owner of the Mason (Mich.) GC which now is operated by his son Ralph and Herman's widow, Louise . . . When he was eight he tagged along with his brothers to caddy at the Idlewild CC in suburban Chicago . . . The

caddymaster gave him a lady's light bag . . . When the kid finished the round he'd sit on a box by Cliff Booth's pro shop and listen and look . . . Booth took Herman as his assistant to Oakwood CC, Kansas City, Mo. . . . When Booth joined the Army in World War II Fiebig at 16 became the club's pro . . . Then he served as pro at clubs in Illinois, Indiana and Ohio before going to Knollwood CC in suburban Detroit where he was pro for 23 years; until 1954 when he bought the Mason club . . . Friendly, competent "Fiebie" was a genius. □

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Green superintendent, 28 years old, married, 2 children. Knowledgeable in all phases of course maintenance. Presently employed. Write Box #403, c/o GOLFDOM.

Superintendent desires to make change—considered one of the top Supt. in Chicago area. Write Box #398, c/o GOLFDOM.

PRO SUPERINTENDENT—Class "A" P.G.A.—G.C.S.A.A. Presently Employed. Desires Change As Pro-Supt. 9-hole Club or Head Pro 18 hole Club. South Only. Fully Qualified All Phases Golf Business—Turf Management. Can Build. College Graduate, Non-Drinker, Reliable, Dedicated, Objective. Good Teacher, Merchandiser with A-1 Credit All Companies. 7 years Experience 328, 2 yrs. Tidewater, 4 yrs. Bent. Regarded as One of Top 3 Head Pros and Turf Men in My Area. Capable of Earnings \$25,000 Range. Available For Personal Interview Now. Write Box #409, c/o GOLFDOM.

CLASS A P.G.A. PROFESSIONAL DESIRES HEAD PRO JOB. GOOD TEACHER AND PROMOTER. MARRIED. AGE FORTY-ONE, TWO CHILDREN. Billy Mann, 901 North Edwards St. Carlsbad, New Mexico 761-1680.

GOLF CLUB GENERAL MANAGER—EXCEPTIONAL QUALIFICATIONS! TOP PERFORMANCE in single/dual or triple capacity of any one or all departments! Write Box #402, c/o GOLFDOM.

PRO OR GREENKEEPER OR COMBINATION. MATURE, EXPERIENCED, MODERATE INCOME SATISFACTORY. EASTERN LOCATION PREFERRED. WRITE BOX #385, c/o GOLFDOM.

JOBS OPEN

SALESMEN WANTED: That call on Golf and Country Clubs, to sell shirts, jackets, hose, hats

and caps. 10% commission. Write Box #348, c/o GOLFDOM.

Distributor for East and West Coast to handle established line of golf balls to pro shops and/or sporting goods stores. Must carry own stock and accounts. Write Box #377, c/o GOLFDOM.

SALES REPRESENTATIVES—Established manufacturer men's sportswear—alpaca, shirts, jackets, shorts, opening new territories. Advise present territory and lines. Golf Division, Suite 6211, Empire State Building, New York.

GENERAL MANAGER experienced in Golf Course maintenance, clubhouse operation, Lighted Par 58 course in Orlando, Fla. Starting July 1, 1968. Write Box #401, c/o GOLFDOM.

Sales Representative wanted—that call on golf course pro shops in the Southern California area to introduce new product. Write Box #400, c/o GOLFDOM.

REPRESENTATIVE WANTED by distributor of golf accessories. May handle as first or second line selling to pros only. Write Box #407, c/o GOLFDOM.

Representative Wanted: Need representative for complete line of Professional golf equipment calling on Pro Shops in Ohio. Send resume. Write Box #395, c/o GOLFDOM.

Manufacturers Representative Wanted: Territory covering New York State for complete line of Professional golf equipment. Send Resume. Write Box #396, c/o GOLFDOM.

"WANTED: Golf Course Superintendent for Private Country Club in S. California. 18 holes. Must know all phases of position. Year-round employment. Excellent fringe benefits. Send resume, photograph, all details. Write Box #410, c/o GOLFDOM.

MISCELLANEOUS

FOR SALE—18 Tee—9 hole Semi-Private Country Club. Pro Shop, Pool, New Club House complete with kitchen, dining, lounge, card rooms, etc. 15 minutes from downtown Phoenix, Arizona. Write Box #390, c/o GOLFDOM.

For Sale: 3 Model G 10 Worthington tractors: 1—1967—495 hours; 1—1965—top condition; 1—older model—rebuilt; 2 Jacobson putting green mowers. James Twohig, 36 Nevins Avenue, Longmeadow, Mass. Springfield area.

FOR SALE: Beautiful 18 hole Country Club. Located in Southwestern New York State. Excellent kitchen facilities. Cocktail Lounge and Spacious dining room. Swimming pool. New electric carts. Located in the vicinity of a resort. Write Box #397, c/o GOLFDOM.

Established 18 hole Par 3 course and driving range. Both lighted, \$80,000.00. Lincoln Highway, near Gettysburg. Write Box #404, c/o GOLFDOM.

1,000,000 Golf Balls Wanted: Used and/or cuts, premium prices, we pay freight, ship to "Strictly Golf", 320 N. Webster, Naperville, Illinois 60540, phone FI 5-5353 a/c 312.

Close out sale: Range golf balls, in perfect condition \$2.00, near perfect \$1.70, club marks \$1.50. Also plain whites and name brands. Ti Fli Golf Ball Co., 1327 Washington Avenue, St. Louis, Mo. 63103. Phone Collect 314-CE 1-4352.

NORTHERN CALIFORNIA—For Sale: 3 year old 9 hole public golf course, architect designed and professionally built, in the heart of 800 acre successful prestige residential development, 1 hour north of San Francisco, located in the growing greater Santa Rosa area with 75,000 population. Write Stan Anderson, 400 Wikipi Drive, Santa Rosa, California 95401.

Professional wishes to buy or long term lease established driving range, 9 hole course or combination. Especially interested in locating in mid-west. Write Box #399, c/o GOLFDOM.

GOLF COURSES WANTED: Want to buy a Golf Course? Want to sell a Golf Course? Write to us—We Specialize in Golf Course transactions. McKay Realty Co. Frank H. McCarty, Golf Consultant, 15557 N. East St. Lansing, Michigan 48906.

Wanted—Range Equipment, used Finken Ball Retriever 3 Or 5 section. Clinton Golf Range, 7710 Old Branch Ave., Clinton, Maryland.

RATES: Minimum insertion \$7.70 for 20 words or less; additional words 50¢ each; in boldface type 60¢ per word. **ALL CLASSIFIED ADS ARE PAYABLE ON PLACEMENT OF ORDER.**

NO CLASSIFIED ADS ACCEPTED AFTER THE 15th OF MONTH PRECEDING DATE OF ISSUE. NO CLASSIFIED ADVERTISING EQUIPMENT WILL BE ACCEPTED.

Please mark all envelopes containing correspondence or checks for classified ads, ATT: Julia Welborn, GOLFDOM Classified. Under no circumstances are we permitted to divulge the names or addresses of those placing blind advertisements.

Response to all box numbers ads should be addressed to the BOX NUMBER, c/o GOLFDOM, 235 East 45th St., New York, New York 10017. Replies are promptly forwarded to the advertisers. When replies to blind ads require more than 10¢ postage, the additional proper postage for forwarding must be supplied.

Buyers' Service

GOLFDOM—235 E. 45th St., New York, N.Y. 10017

GOLF COURSE

MAINTENANCE EQUIPMENT

- ☐ Aerifying machines
- ☐ Blowers/Sprayers
- ☐ Edging machines
- ☐ Hole cutters
- ☐ Lapping-in-machine
- ☐ Mowers
- ☐ Mower grinders
- ☐ Pumps
- ☐ Rakes (trap)
- ☐ Rollers
- ☐ Sod cutters
- ☐ Soil screeners
- ☐ Soil shredders
- ☐ Spikers
- ☐ Sprayers
- ☐ Spreaders
- ☐ Stone pickers
- ☐ Sweepers
- ☐ Sweepers-mulchers (turf)
- ☐ Thatch cutting machines
- ☐ Thatch cutters and vacuum removal
- ☐ Tractors
- ☐ Trailers (utility)
- ☐ Trucks (utility)

CHEMICALS

- ☐ Alge Killer (ponds)
- ☐ Turf color spray
- ☐ Crabgrass control
- ☐ Fertilizers
- ☐ Fungicides
- ☐ Herbicides
- ☐ Insecticides
- ☐ Wetting agents

FURNISHINGS

- ☐ Ball washers
- ☐ Benches
- ☐ Comfort stations
- ☐ Course shelters
- ☐ Drinking fountains
- ☐ Flags
- ☐ Flag poles
- ☐ Refreshment stands
- ☐ Signs: yardage and direction
- ☐ Tee markers
- ☐ Vending machines

CONSTRUCTION AND SUPPLIES

- ☐ Humus & Peat
- ☐ Irrigation systems and equipment

- ☐ Lighting equipment
- ☐ Matting-seedbed protection
- ☐ Pipe
- ☐ Sand
- ☐ Seed
- ☐ Soil conditioners
- ☐ Stolons
- ☐ Trees and shrubs
- ☐ Tree care service

GOLF COURSE ARCHITECTS

GOLF COURSE CONSTRUCTION

PRO SHOP

APPAREL AND ACCESSORIES

- ☐ Blouses
- ☐ Caps and Hats
- ☐ Golf shoes (men's)
- ☐ Golf shoes (women's)
- ☐ Rain jackets
- ☐ Rubber spiked overshoes
- ☐ Shirts
- ☐ Shorts (ladies' and men's)
- ☐ Skirts
- ☐ Slacks
- ☐ Socks
- ☐ Sport jackets
- ☐ Sunglasses
- ☐ Sweaters
- ☐ Windbreakers

GOLF EQUIPMENT AND ACCESSORIES

- ☐ Bags
- ☐ Bag carts
- ☐ Bag tags
- ☐ Balls (regular)
- ☐ Bath slippers (paper)
- ☐ Club head covers
- ☐ Clubs
- ☐ Golf gloves
- ☐ Golf practice devices
- ☐ Grips
- ☐ Grip slip preventative

FIXTURES AND EQUIPMENT

- ☐ Bag storage racks
- ☐ Ball washer detergents

- ☐ Club cleaners and polishers
- ☐ Club repair supplies
- ☐ Floor covering (spike resistant)
- ☐ Handicap racks
- ☐ Handicap cards

RANGE SUPPLIES & EQUIPMENT

- ☐ Balls (range)
- ☐ Ball dispensers (coin)
- ☐ Ball strikers
- ☐ Ball washers (range)
- ☐ Ball washers (counter & dispenser)
- ☐ Clubs (range)
- ☐ Mechanical range ball retrievers
- ☐ Miniature course obstacles
- ☐ Miniature putting lane material
- ☐ Practice driving nets
- ☐ Range mats

GOLF CARS

CARS, ACCESSORIES

- ☐ Batteries
- ☐ Battery chargers
- ☐ Golf cars, new
- ☐ Golf cars, reconditioned
- ☐ Tires

CLUBHOUSE

FOOD, LIQUOR AND SERVICE EQUIPMENT

- ☐ Soft drinks, mixers
- ☐ Beer and ale
- ☐ Liquor
- ☐ Wines
- ☐ Prepared meats and poultry
- ☐ Prepared fish and seafood
- ☐ Fats and cooking oils
- ☐ Cooking equipment (mixers, slicers, juicers, sharpeners, scales, carts, table tops, peelers)
- ☐ Sanitation & maintenance equipment (dishwashers, disposals, steam cleaners & floor maintenance equipment)
- ☐ Holding equipment—hot and cold—(refrigeration, freezers, cold plates, steam tables, beverage coolers, ice machines)
- ☐ Supplies (china, glass, plastic, paper, pots & pans, cutlery, tools, flatware)
- ☐ Furnishings (furniture, wall coverings, floor coverings, lamps, decorative accessories, interior design consultants)

For information on products listed, check appropriate box. Mail page to:
GOLFDOM—235 E. 45th St., New York, N.Y. 10017

Is your golf course:

- | | | |
|--|--|--|
| <input type="checkbox"/> Private | <input type="checkbox"/> Resort | <input type="checkbox"/> Par 3 |
| <input type="checkbox"/> Semi-private | <input type="checkbox"/> Public | <input type="checkbox"/> Military |
| <input type="checkbox"/> Municipal (city, state or county owned) | <input type="checkbox"/> School | <input type="checkbox"/> Pitch & Putt |
| | <input type="checkbox"/> Company owned | <input type="checkbox"/> Driving range |

Size of course:

- ☐ 9 holes ☐ 18 holes ☐ 27 holes ☐ 36+ holes

Turfed acreage of Golf Course and Club Grounds regularly maintained: _____ acres.

Send information on products checked to:

Name _____

Title _____

Club _____

Address _____

City _____ State _____ Zip _____

IMPORTANT—SEE REVERSE SIDE FOR MANAGEMENT SUBSCRIPTION FORM

Acushnet Process Sales Co.	Cover II
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B&W Golf Ball Co.	70
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Container Development Corp.	35
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DPA Products Co., Inc.	73
Diamond Shamrock Corp.	47, 48
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Dr. Pepper Co.	43
Duane, Francis J.	74
Du Pont de Nemours & Co., E.I.	11
E-Z Rack Co.	71
Eagle-Pitcher Ind., Inc.	52
Eastern Golf Co.	60
Easton Aluminum.	9
Elanco Products Co.	29
Eli Colby & Son.	71
Fazio, George.	74
Febco Inc.	22
Fore-Par Mfg. Co.	76
Futurus, Inc.	54
Garbin, Ferdinand.	74
Gilison Knitwear Co.	18
Gill, David.	74

Goldcrest, Ltd.	22
Golfcraft	13
Goodyear Tire & Rubber Co.	3
Gordon, William F.	75
H&E Sod Nursery, Inc.	71
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Hornung's Pro Golf Sales, Inc.	70
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Izod/Haymaker (Div. of David Crystal)	Cover III
Jato Mfg. Inc.	62
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Killian & Nugent	75
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Mott Corp.	37
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Northern Golf Ball Co.	73

O'Neill Golf Sales, Inc., Sam	57
Oldfield Equipment Co.	76
Packard, Edward Lawrence, Inc.	75
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Par Tee Co.	75
Philadelphia Carpet Co.	4
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Putman, Robert Dean.	75
Rain Bird Sprinkler Mfg. Corp.	39
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Ransomes Sims & Jefferies Ltd.	25
Reading Golf Equipment Supply	69
Rogers Mfg. Co.	69
Royer Foundry & Machine Co.	15
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Stafford, A.G., Co.	66
Standard Mfg. Co.	62
Stevens Club Car	10
Suburban Propane.	58
Super Secur Comfort Stations.	67
TAT Golf Signs	58
Taylor-Dunn Mfg. Co.	67
Trojan Battery Co.	21
Trophy & Medal Shop.	58
True Temper Corp.	63
Uniroyal, Inc.	Cover IV
Vibo Mfg. Co.	77
Warren's Turf Nursery	68
West Point Products.	76
Westinghouse Electric Corp.	12
Wittek Golf Range & Supply Co.	60
Woodside Golf & Park Supply Co. ..	69

GOLFDOM

OFFICIALS AND MANAGEMENT MAILING FORM

IMPORTANT: Your cooperation with the information below will bring **GOLFDOM** to those responsible for your club's successful operation . . . and keep them up-to-date on the latest and most practical ideas on Administration, Management, Maintenance and Services. Complete and mail this post-free card—**TODAY**—to **GOLFDOM CIRCULATION DEPT.**, 235 East 45 Street, New York, N.Y. 10017. We'll see that those who qualify receive **GOLFDOM** monthly, without cost.

Club or Course Name _____

Mail Address _____

City _____ State _____ Zip _____

Owner _____

Other Duties _____

Street _____

City _____ State _____ Zip _____

President _____

Other Duties _____

Street _____

City _____ State _____ Zip _____

Manager _____

Other Duties _____

Street _____

City _____ State _____ Zip _____

Superintendent _____

Other Duties _____

Street _____

City _____ State _____ Zip _____

Professional _____

Other Duties _____

Street _____

City _____ State _____ Zip _____

Turfed acreage of Golf Course and Club Grounds regularly maintained:

Course Acres _____ Grounds Acres _____

Is your course new? Yes ☐ No ☐

Size of Course: ☐ 9 holes ☐ 18 holes ☐ 27 holes ☐ 36+ holes

Is your Golf Course: ☐ Private ☐ Semi-private ☐ Municipal (city, state or county owned) ☐ Public ☐ Par 3 ☐ Military

☐ School ☐ Company owned ☐ Resort

Facilities at Course: ☐ Bar ☐ Restaurant ☐ Hotel ☐ Pool

☐ Tennis Courts ☐ Pro Shop

If Private Club check No. of members. If semi-private or Public indicate No. of players per week:

☐ 100 or less ☐ 100-200 ☐ 200-300 ☐ 300-400 ☐ 500-1000 ☐ Over 1000

Your Signature _____ Date _____