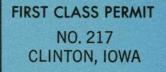
SERVICE CA

READER SERVICE CARD (Oct., 1967) Circle numbers corresponding to items mentioned in the advertising and new product columns in this issue. To help GOLFDOM continue to serve you promptly and effectively, please be sure and fill in all the information requested on the card. Inquiries from this issue will be honored until January 30, 1968.

	the second second second second			
I. Please check your principal job function at your course (check one): 1. □ Club President 3. □ Club Mgr. 5. □ Pro/ Pro Shop Mgr. 2. □ Owner 4. □ General Mgr. 6. □ Course Supt.	101 102	137 138	173 174	209 210
	103	139	175	211
II. Check other duties you regularly or occasionally perform (check one):	104	140	176	212
1. □ Club Manager 3. □ Pro/ Pro Shop Manager 2. □ General Manager 4. □ Course Superintendent	105	141	177	213
2. General Manager 4. Gourse Superintendent	106	142	178	214 215
III. Is your golf course:	107 108	143 144	179 180	215
1. □ municipal 2. □ private 3. □ semi-private 4. □ par 3	108	144	181	210
IV. If private club, please check how many members belong to your club.	110	145	182	218
If semi-private or public, please indicate number of players per week.	111	147	183	219
1. □ 100 or less 3. □ 200-300 5. □ 500 - 1000 2. □ 100-200 4. □ 300-500 6. □ Over 1000	112	148	184	220
2. [] 100-200 4. [] 300-500 6. [] Over 1000	113	149	185	221
V. Which of the following items or combinations of items do you purchase	114	150	186	222
or influence the purchase of (check one):	115	151	187	223
A. □ Greens Supplies B. □ Pro Shop Merchandise	116	152	188	224
C. D Food/Liguor & Club House Equipment	117	153	189	225
D. □ Food/Liquor, Club House Equipment & Greens Supplies	118	154	190	226
E. D Food/Liquor, Club House Equipment & Pro Shop Merchandise	119	155	191	227
F. □ Greens Supplies & Pro Shop Merchandise G. □ Food/Liquor, Club House Equipment, Greens Supplies & Pro Shop	120	156	192	228
Merchandise	121	157	193	229
VI. I am considering the purchase of your product:	122	158	194	230
H. immediately J. in the near future	123	159	195	231
** We are interested in your product, have a salesman call immediately.	124	160	196	232
	125	161	197	233
Name	126 127	162	198	234
Title	127	163 164	199 200	235 236
Title Club Address	129	165	201	237
Address	130	166	202	238
	131	167	203	239
CityStateZip	132	168	204	240
If you are not at argent a subaribante COLEDOM da you with a subari	133 134	169 170	205	241 242
If you are not at present a subscriber to GOLFDOM do you wish a subscription sent to you? Yes I No If yes, please sign your name below.	134	170	206	242
in som som to you. E tos E no in yos, preuse sign your name below.	1.33		201	143



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PGA West Coast Golf Merchandise Show, Biltmore Hotel, Los Angeles, California, November 26-29.

22nd Annual Texas Turfgrass Conference, Texas A&M University, College Station, Texas, December 4—6.

Minnesota GCSA 40th Annual Turf Conference, Normandy Hotel, Minneapolis, Minnesota, December 6-7.

Wisconsin Golf Course Superintendents Association and the Milwaukee Sewerage Commission "The Physical Nature of Soils" symposium, Pfister Hotel, Milwaukee, Wisconsin, December 13-14.

PGA Merchandise Show, Palm Beach Gardens, Lake Park, Florida, January 20-23.

Golf Course Superintendents Conference, San Francisco Hilton, San Francisco, California, February 18-23.

Cornell Turfgrass Conference, New York State College of Agriculture, Ithaca, New York, February 26–29.

Club Managers Convention, Bellevue-Stratford Hotel, Philadelphia, Pennsylvania, March 5-9.

Grounds Too Green?

continued from page 88 start planning for next year's flower arrangements, especially if a club is starting from scratch. It is advisable to get advice from a nurseryman before beginning widespread planting.

If you are going to plant from flats, and this is advisable, Gerber strongly suggests that you place your order before Christmas, and no later than New Year's. If you don't give a nurseryman an order this early, there is a chance that you may be disappointed come delivery time.



For more information circle number 146 on card



For more information circle number 241 on card

Graffis Swing

continued from page 12 Betty who has worked for the club in the pro shop and club office ever since Ade has been at Racine, also is retiring . . . Ade is quitting because of osteomyelitis . . . Jack O'Neill goes from Oakmont (Pa.) CC to become general manager, Chicago GC, Wheaton, Ill. . . . O'Neill formerly was manager Ridgemoor CC, Chicago . . . Pro-am, Oct. 24-25 that will precede Sahara Invitational at Las Vegas will be named in honor of Del Webb, builder of several communities featuring golf courses . . . PGA at Columbine set an attendance record, nearly 80,000 including practice rounds . . . Members did a tremendous job selling tickets despite discouragement of a threatened boycott by some players who didn't like something or other about the PGA which financed and built the tournament circuit . . . Happily the period of petulance seems to have passed . . . The jawing had an unexpected effect in making

tournament TV time tough to sell . . . An excellent commercial on what the PGA does with National Golf Day revenue was effectively used for some PGA championship TV time . . . Good job of teamwork done by **Byron Nelson** and **Chris Schenkel** on PGA . . . They kept the coverage from dragging or getting jerky.

Another of those rare 1-2-3-4 performances recently was at Brae Burn CC, West Newton, Mass., on the 250 yd. 17th with Jack Forte holing his driver shot for the ace; Paul Leist the birdie, Dick Crosby the par and Bob Harvey, four . . . Gene Cronin, Lawn Products, president, says the moral is don't bet against anything happening in golf.

PGA championship often determines another champion; the fellow who can keep a course in excellent condition during the grass-ruining weather of July when the PGA championship usually is held . . . This year the course management champion for the PGA was Ken Voorhies, superintendent at Columbine



For more information circle number 190 on card

. . . Voorhies, his chairman, Bob Koran and pro Tony Novitsky, teamed in getting the course into such shape there was praise from players . . . Voorhies was highly commended during the ABC telecast, by ace sports commentator Chris Schenkel for the playing condition . . . Schenkel, one of the highest paid of the TV sports guys, once was a Purdue student learning the fundamentals of course care . . . A classmate was Ted Woehrle, superintendent at Beverly CC, Chicago, where Western Open was held . . . Woehrle and Schenkel had a reunion there . . . PGA 1968 starts July 10 at Pecan Valley CC, San Antonio, Tex.

Robert Loughrey, who switched pro jobs from Dyer CC, Toronto, O., to the new Oak Tree CC, Sharon, Pa., got an unpleasant welcome when he and his two sons were held up at gun point by robbers who took about \$8,000 in golf equipment and \$200 in cash . . . James A. Palmer is manager of Midvale G&CC, Rochester, N.Y., which is in its new \$600,000 clubhouse . . . Bridgeport CC, Clarksburg, W.Va., is building \$300,000 clubhouse . . . Johnny Carsock resigns as pro at Royal Palm Beach (Fla.) CC and is succeeded by Bill Kaplan from Crestview CC, Wichita, Kan.

Frank Matey, Jacksonville, (Fla.) Times-Union golf writer, forecasts that a great new golf vacation site is going to be discovered soon by many more golfers ... It's the Golden Isles area on the islands off Brunswick, Ga. ... Newest course to open is Sea Palm G&CC, on St. Simons island ... George Cobb designed it ... W. J. Bryan is vice president and general manager and Chuck Matlack is pro ... There now are five courses with 117 holes on the Isles.

In all the publicity we've seen about the new courses financed by loans that Farmers Home Administration backs, we've only seen mention of two golf architects having the slightest bit of experience . . . Somebody ought to tell the borrowers on the FHA golf course deals



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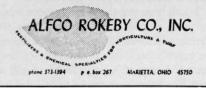
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For more information circle number 228 on card

Graffis Swing

continued from page 93

how to protect themselves against the pork barrel temptations that trim trusting chumps, an old racket in which Washington specializes.

T. N. (Bo) Welch is pro at the Johnston County CC, Smithfield, N.C., which Ellis Maples designed and Charles Montgomery Construction Co. built.

Ray Shepard is now pro-manager at Swainsboro (Ga.) GC succeeding Les Perryman who moved to St. Petersburg, Fla... E. B. McFarland is now manager, Oceanside CC, Daytona Beach, Fla. ... Broyles Plemmons resigns as pro at Tomoka Oaks CC, Daytona Beach., and goes to Northwood CC, Atlanta, Ga.

Urban Land Institute panel studies which include interesting material on the relation of community development and golf courses, may be obtained from Urban Land Institute, 1200 18th St., N.W., Washington, D.C. 20036 . . . Robert



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Send for our Golf Course Superintendent Brochure.



For more information circle number 225 on card

Trent Jones, labelled by some the Frank Lloyd Wright of golf architecture, is doing the course for the Spring Green Corp. at Taliesen, the late Wright's architectural study center and home, on the Wisconsin River . . . Developers are Wisconsin River Development Corp. headed by Willard H. (Bud) Keland of Racine, former vice president of S. C. Johnson and Son, Inc., Racine, and part owner of the Miami Dolphin AFL club.

Pomona, Calif., municipality allots \$100,000 to keep Mountain Meadows course operating until the end of the year and is trying to make arrangements with the county to get the club a municipal facility.

Golf family stories make pleasant reading in sports section . . . A piece in the Quincy (Mass.) Patriot Ledger written by Gearge O'Leary pro-superintendentmanager at Walpole CC for past 25 years tells about his family's start in golf when continued on page 106



There are 66 manufacturers of better tailored mens slacks in the United States (give or take a few) producing some 547,650 garments a week.

Of these manufacturers about twelve are really good, and among the 12, two are exceptional.

Of these two, one is the best. Now that you know, you can ask your favorite pro shop for a Hugger Slack.

"All over the world . . . the most comfortable slack you can wear."



Hugger Slacks seeking representatives or distributors for Pro Shops. Write us in confidence at 915 Broadway New York, N.Y. 10010



For more information circle number 220 on card

INTRODUCING THE TSET TIMER/ACTUATOR FOR



Check these exciting features:

The Tset Timer/Actuator adapts readily to existing watering lines . . . and, operates off normal water line pressure.

No electricity or expensive electrical equipment is required . . . And, because no electrical conduit has to be laid, your course doesn't get torn up.

Timing device is self-winding. Simply set watering sequences desired and Timer will automatically start and stop watering patterns indicated.

Quality materials and workmanship.

MOST IMPORTANT! With a Tset Automatic Irrigation System . . . your course is watered **properly and reliably** . . . to assure top course condition and more enjoyable play.



For more information circle number 226 on card

Book Review

Pro Shop Manual, National Golf Foundation, 804 Merchandise Mart, Chicago, Ill. 60654. Price \$7.50.

This is the latest edition of the pro shop operating books which began with "Pros, Players and Profits," issued by U. S. Rubber Co. years ago, and continued by earlier books of the Foundation, on pro shop layout, equipment and Operation Policies.

It is an excellent job outlining the development of pro department facilities to the present stage, referred to by the fancy word. "complex," which all smart operators strive to simplify.

The display and selling area, the storage spaces for merchandise, bags and clubs, the cleaning and repair space, pro office, car and cart storage, service and parking areas and starting facilities are treated so pros, architects and building committees will know what problems must be considered and how to get the right answers to apply to each situation.

"The Pro Shop Manual" accents in a strong, practical way a primary policy expressed when the National Golf Foundation was created by the publishers of Golfdom: "What's good for the pro is good for the club, all players, course owners and golf in general."

The Foundation has done a valuable job for pro golf with this long-awaited book and is to be congratulated.—HERB

GRAFFIS

Man and his Earth, George D. Scarseth, Iowa State University Press, Ames, Iowa. Price \$4.50.

This book came to me by courtesy of William Lyons, Canal Fulton, Ohio, autographed by Mrs. Scarseth. As one reads easily through the 199 pages, one is impressed with the sincerity of this great agricultural leader who was far ahead of his time. He taught by simple illustration and, when it seemed that everyone was against him and his progressive ideas, by buying land and *doing* the "impossible" that he knew would work.

George Scarseth was widely traveled. He relates incidents from the tropics to the Arctic to nail down the facts of soils, climate and people. The story of the three pebbles was inspired by Dr. Hoffer who was one to encourage the writing of the book. For down-to-earth explanations of organic matter, soils, nitrogen and soil fertility every golf course superintendent would be well advised to have this book in his library.

The reader will find only a few tables and charts but a wealth of inspired ancedotes and illustrations that lead one to a better understanding of the earth on which we live. To those of us who knew him this book is a summing up of the way Dr. Scarseth lived, simply and dedicated.—FRED V. GRAU

Pentenero heads Metropolitan Course Supts. Association

Vincent Pentenero, Siwanoy CC, recently was elected president of the Metropolitan GCSA, whose members manage courses in the greater New York, New Jersey, and metropolitan areas.

Charles Fatum of Fenway CC was elected vice president; Everett Wood of Scarsdale GC, secretary, and Lawrence Sheridan of Hillandale GC, treasurer.

Michael J. Bozeman received the 1967 City College of San Francisco, Club Managers Association of America scholarship check from John Bennett, manager of the San Francisco Commercial Club.

The club manager's national scholarship fund is made up of annual donations from CMAA's 51 chapters and given to universities and colleges.

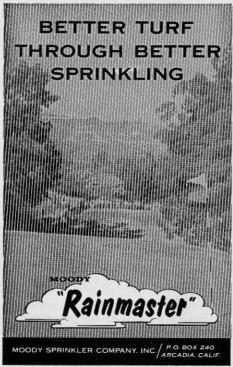
21 years ago

Ted Bishop won the U.S. amateur championship at Baltusrol Golf Club.

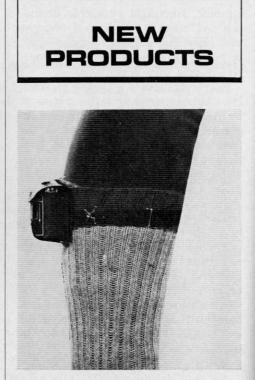


97





For more information circle number 140 on card



Timely Products Corp. announces its Lectra-Sox, a new wool and acrylic knit sock electrically heated by a small battery. It weighs less than eight ounces.

For more information circle number 250 on card



Cushman Motors announces the new Gran Cushman 400 golf car. The four-wheel car comes in gas and electric models.

For more information circle number 251 on card



A. G. Stafford Co. features new double unit, two-deck bag rack. It holds 16 bags on $2' \times 4'$ floor space.

For more information circle number 252 on card



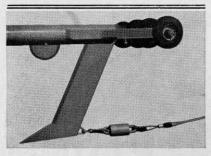
Sod-Master has come out with the Pipe Piper, a trencher which lays wire, cable and pipe underground without removing turf.

For more information circle number 253 on card

Spero Electric Corporation have available glare-free lighting fixtures. They are shielded on top and sides to eliminate all glare, are heat-resistant and are weatherproofed.

For more information circle number 254 on card $\ensuremath{F_{ALL}}/1967$





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Harley-Davidson announces its new electric golf car with a two year warranty on all components of the electrical system.

For more information circle number 255 on card



Wilson Sporting Goods Co. offers a gift set of golf balls and flame-proof coaster/ash trays. Each one is decorated with a color drawing of Julius Boros, Sam Snead, Patty Berg or Billy Casper.

For more information circle number 256 on card

Professional Golf Company is now displaying their 1968 line of golf equipment sold through pro shops.

For more information circle number 257 on card

GOLFDOM