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# The Golf Business OUTLOOK

Liquor prices to rise in many states

A fifth may cost 15 to 20 cents more, and drinks at the bar may go up five to ten cents. This dismal news for drinkers (and headache for club managers) is the result of a recent U.S. Supreme Court decision that upheld a law designed, ironically enough, to lower liquor prices in New York State. The state law, passed in 1964, but delayed by distillers' court actions, requires that the prices for liquor sold to wholesalers in New York be no higher than those charged anywhere else in the country. Seagrams, the nation's largest distiller, has filed a new price list with increases on most of its brands in Michigan, where the state controls liquor sales. This is tantamount to announcing increases in all 17 states with control boards which regulate prices. The other large distillers are expected to follow this lead, including Schenley, National Distillers, and Hiram Walker.

#### After taxes, courses face confiscation

Citizens in one of the nation's richest counties are teeing off at one another over condemnation of private golf courses for a two-year community college. The Bergen County, New Jersey, College Board of Trustees says it needs 165 acres for the school, and has proposed that one of four private golf courses be condemned. No property other than golf courses has been recommended, although the county contains literally thousands of acres of vacant meadowland. With excessive and unfair taxation closing courses in many areas, Bergen County golfers are faced with what amounts to outright confiscation. There are two other ironies in the proposal: The county is pressing the state legislature for funds to build a park at public expense which would include a new golf course. Funds also are being sought for a new four-year Bergen County College which would occupy less land and make the two-year college superfluous. The case also contains one of the best defenses available to golf course owners: A proposal to build a 37-home colony adjoining the golf course selected as "best" for condemnation has been postponed until the future of the course is decided. As William E. Lyons pointed out, (GOLFDOM, June 1966, p. 82) both state and national Recreational Associations should be formed to preserve outdoor recreation for all Americans.

Space research may help superintendents

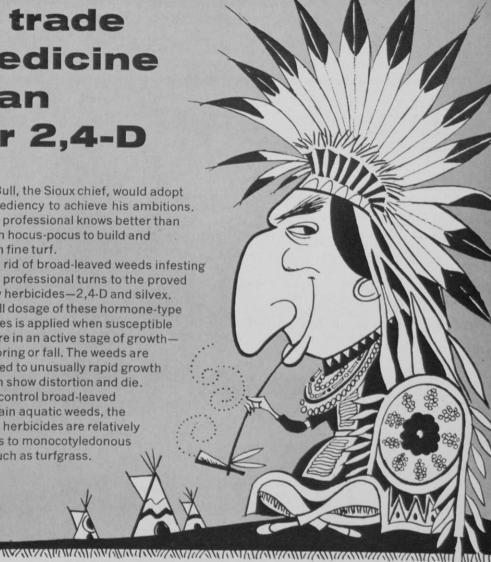
Recent experiments in plant life on other planets may eventually help superintendents come through the winter without damage to grasses by winterkill. Backed by NASA, Sanford Siegel, a 37-year-old botanist at Union Carbide's Research Institute in Tarrytown, N. Y., is learning much about the surprising adaptability of plant life to harsh, alien environments such as that on Mars. As a by-product, Siegel's research may turn up findings that can be applied directly to civilian life on earth. There is some evidence that reducing the oxygen to a plant can actually improve it. Another important side effect of low-oxygen growth is a stubborn plant resistance to freezing. Mr. Siegel placed a dwarf palm tree in 1% oxygen and subjected it to a precipitous temperature drop—from 65 degrees above zero to 5 below within a 24-hour period. This would have killed a normal palm tree, but the dwarf lived 15 days. Siegel can picture a farmer putting a simple plastic bag over a tree, for instance, and tying it at the bottom when a frost is coming. The tree would consume enough oxygen to reduce the level.

## Me ready to trade Medicine Man for 2,4-D

Sitting Bull, the Sioux chief, would adopt any expediency to achieve his ambitions. But, the professional knows better than to rely on hocus-pocus to build and maintain fine turf.

To get rid of broad-leaved weeds infesting turf, the professional turns to the proved phenoxy herbicides-2.4-D and silvex.

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Hercules formulates 2,4-D in liquid and granular form as Weed-Rhap® A-4D, Weed-Rhap Low Volatile 4D, and Weed-Rhap Low Volatile Granular D. For Hercules® silvex in liquid or granular form, ask for Silvi-Rhap® Low Volatile 4TP or Silvi-Rhap Low Volatile Granular TP.

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### Sizing up golfwear

By JOYCE HAKLAR

Golf / Golfdom fashion editor

he '66 fall golfwear lines are colorful, comfortable and good-looking . . . Most golfers will stretch the season as long as they possibly can, and the right autumn merchandise can provide them with comfort on those nippy October days.

Jockey, division of Coopers, features most of its sweaters in Orlon Acrylic, and offers one of the new amazing stretch sweaters (mentioned in last month's column)-a textured long sleeve v-neck in

blazing orange.

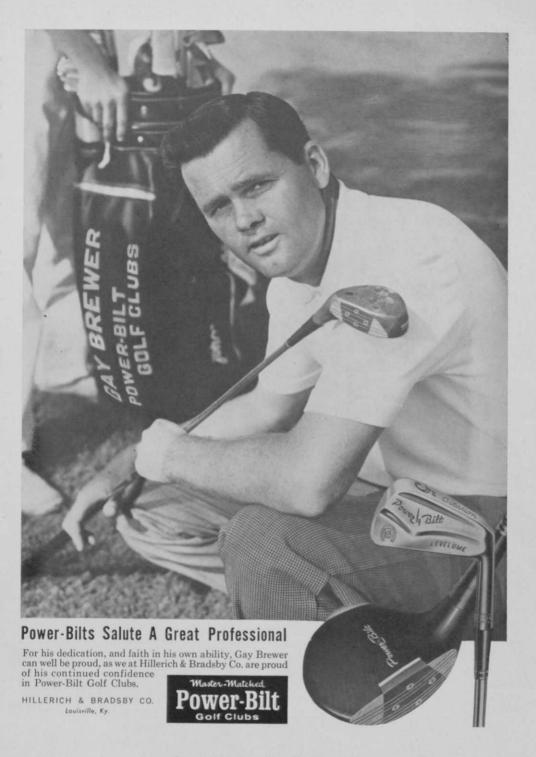
Izod has a ribbed two-color cardigan with contrasting ribbing borders in front, around the bottom and in an insert that runs from under the arm to the bottom band . . . The insert is about 3" wide and stretches to provide additional freedom and movement.

Haymaker's ladies' look for fall has eye-catching colors and designs . . . Their double knit line is interchangeable -slacks are plain, paisley print or checked with coordinated turtleneck knit tops and velours . . . Plaids and heathers have been attractively sewn in slacks, skirts and bermuda shorts with solid coordinated poorboy sweaters and cardigans.

Newman trousers feature a great variety of fabrics, colors and textures . . . Corduroy is seen in rich blues and autumn vellows, wools in tartan plaids, and knickers are in several different fabrics of solids and plaids.

Continued on page 18





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#### SIZING UP GOLF WEAR

Continued from page 14

Gino Paoli's line includes his-her heavy knit sweaters with leather elbow patches, matching leather covered buttons, and a leather band around the bottom with slots which hold tees.

Several cashmere cardigans and vnecks are being featured by *Jantzen* for the course, and there's a promise of more cashmeres for golf during the year.

V-neck slipovers and square necks are the design points of sweaters by *Parker of Vienna*... This season's new look is a very deep v-neck slipover with contrasting neck trim... The square v-neck line has been expanded and includes double knits and the layered look.

DiFini fermented a new color for ladies—grape, and offers a four-piece outfit in this brilliant color . . . Included is a vneck velour shirt, knit slacks, knit bermudas, a grape and pink striped mock turtleneck and matching knee socks . . . Velours in short-sleeve shirts are part of the men's line in the conventional golf shirt style and crew neck.





## Two ways to wipe out your weed handicap

1. Prevent weeds with Dacthal®. DACTHAL, a pre-emergent herbicide, kills crabgrass and 27 other weeds in fairways, tees and aprons before the seeds germinate. Weeds never get the chance to compete with desirable grasses for needed light, moisture and nutriments. One application lasts an entire season. Safe, odorless, non-irritating to eyes or skin when used as directed. In 24-lb. packages as a wettable powder, the easy-to-apply form.

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#### **Diamond Chemicals**

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Attractive buffet on terrace at poolside can lure members away from backyard barbecue pits.

### 'Cool' meals can beat the heat

Good food and drink, a festive atmosphere and proper planning can bring members back to club dinners.

#### By JERRY MARLATT

Manager, Northmoor CC, Highland Park, III.

While it is an acknowledged fact among club food service operators that the months of June, July and August provide us with a large volume of food and beverage income, we should also realize that these are our most "competitive" months.

During the Fall, Winter and Spring the club is a most convenient place for the member to dine, and can face stiff competition with good food and service. During this period early darkness, snow, and rains keep him confined to the relatively close environs of his home, and