Rain Bird covers every irrigation problem,



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To find out how Rain Bird Products can help you solve the irrigation problems in your landscaping projects, call your Rain Bird distributor, or write Rain Bird (*in the East and Midwest*): Rainy Sprinkler Sales, Div. L. R. Nelson Mfg. Co., Inc., 1012 West Pioneer Parkway, Peoria, Illinois. (*In the West*): Rain Bird Sprinkler Mfg.Corp., 7045 No. Grand Ave., Glendora, Calif. RAIN BIRD

GOLFWEAR

Continued from page 18

Before you buy any sprayer **SEE THE BIG PERFORMER**



Root-Lowell's new DURAPOWER*

You get better results from any sprayable material with Durapower*. Tops for all gun or boom applications. 14 wheel or skid mounted models. Tank sizes 50 to 300 gallons. All have super smooth Duracyl* Pumps available in 5 or 10 GPM models with working pressure to 400 lbs. p.s.i. Write today for full specifications by return airmail.

DURAPOWER

ROOT-LOWELL CORPORATION Div. of Root-Lowell Mfg. Co. Lowell, Michigan Dept. GD 616/TW 7-9212 For more information circle number 179 on card Tony Lema sportswear for Jockey displays a combination of a winner's cup and champagne glass, both significant of Tony, for an abstract interpretation that can be either a glass or trophy.

Munsingwear made a survey as to what could identify their mesh knit shirts as being cool-presto! the penguin. They made an agreement with the cigarette people who use the same emblem: if they didn't sell shirts, Munsingwear wouldn't sell cigarettes.

Joe DiFini of DiFini Knitwear was having a good round of golf when he drove into the rough. He was ready to take a penalty when the caddie spotted the ball next to a four-leaf clover. DiFini blasted out two feet from the pin for par. From then on, the four-leaf clover was the symbol for his shirts.

Golfcraft opens Eastern plant in Pennsylvania

Colfcraft Inc., recently opened its Eastern factory at 616 Nolan St., Morrisville, Pa. The new plant has 30,000 square feet of floor space and is adequately supplied with latest equipment, especially that for bag manufacture.

Ted Woolley, Golfcraft's president, recently bought the Trenton Sports Bag Company. Its owner and president, L. H. (Buck) Legoff came along with the deal as vice president of the Coronado Manufacturing Co., a Golfcraft division, and will share direction of the new Eastern operations with James Coyne, formerly of Golfcraft's Chicago staff.



INCREASE EARNINGS, SERVICE & SPACE WITH NEW VERTICAL BAG RACKS

Your members will like the extra convenience and care. Your pro shop profits from 40% more space these racks make available. Double unit shown holds 16 bags, size $2' \times 4' \times 6'$ -3'' high, gives $12'' \times 12''$ space for bags. Single unit holds 8, size $1' \times 4' \times 6'$ -3''high. Sturdy steel. Bags set solid on tapered shelves.

STAFFORD CO.

- Wear and tear of golf bags is completely eliminated
- Damp bags dry fasterno mildew
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- Provides a neat appearance
- Faster, easier storage
- Easy to install and add more as needed

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BEST OF GOLFDOM

Continued from page 69

tain that the P. G. A. member in good standing has not only evidence of his superiority to the average group of small businessmen, but shows plainly, speedier progress in business methods than any similar class of men you can call to mind.

Golf Business in Its Infancy

You have only to think back a few years when the first tidal wave of the golf deluge swept over the country. The pros were imported from England and Scotland where their income in their profession had been so small that when they got to this country with their families many of the pioneers were compelled to have the golf goods manufacturers finance them. I am confident that the history of these cases will show that these early professionals were prompt to establish a high reputation for business integrity, and one that has exercised a strong influence over the majority of pros ever since.

The professional golfers' associations, in promoting the progress of their members as businessmen, are confronted by situations that would deeply discourage most other organizations less confident of the high character of their membership. Golf's great growth has created such a demand for professionals that many who are unfit are given jobs. Some of the able professionals are worthy men who have been denied not only the benefits of a business education, but of a goodly part of any schooling whatever. The associa-Continued on poge 104

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BEST OF GOLFDOM

Continued from page 103 tions' job is to see that only the qualified are admitted to their ranks, and to help all their members learn the details of good business operation. It would surprise many to learn the extent to which the associations are going in these respects. The work is such that it is certain to earn the endorsement and co-operation of golf club officials and manufacturers.

One should not forget that the progress made by the professional golfers' associations is the result of work engineered by officials who have plenty of work to do in handling and properly servicing their primary responsibilities, their own club positions. The association work is done by elected and unpaid officers sacrificing their own time and energy from their busy schedules.

Pro Bodies Co-operate

The national and sectional professional golfers associations are making rapid Continued on poge 106

New cutproof driving range balls for a special low price. 100 dozen for \$250.00 plus postage.

Prepaid only.

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This delicate balancing, across the face of a Power-Bilt iron head, is dramatic proof of the precision with which all Power-Bilt irons are made. **Every iron** in a Power-Bilt set can be balanced in precisely this same way, which guarantees the ultimate in **Uniform Swing Feel** so vitally important to consistent hitting.

It's no wonder that famous touring professionals Bobby Nichols, Frank Beard, Gay Brewer and Miller Barber all play Power-Bilts. Give your members also the same advantage of **balanced design!**

Power-Bilts Are Engineered To Perform Better!

HILLERICH & BRADSBY CO.

Louisville, Ky.



For more information circle number III on card



For more information circle number 215 on card



BEST OF GOLFDOM

Continued from page 104

progress in their respective fields and it requires no great flight of the imagination to foresee the day when they will be recognized as a businessman's organization, second to none. They are in harmonious relations with the United States Golf Association, the Western Golf Association and all other territorial associations with whom they, as golfing organizations, come into contact. Much of this confidence has been established because they have gone quietly about attending to the things that concern them and doing their level best to put their houses in order. The substantial golf professional (and there are many of them) is weary of being unceasingly preached at by those who are most profuse with criticism and advice that unfortunately is lacking in constructive elements. He (or they) will go on however, in the future, as in the past, and the game of golf shall not lose anything by their steadfast adherence to the basic principles of their calling.

Driving Range Operators and Distributors

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Introducing the new aluminum-shafted golf club by LeFiell.

(Le as in <u>li</u>ving. Fiell as in <u>fell</u>.) Now that you can say it, play it.

Go on, belt out a bucket or two at your practice range.

The first thing you'll notice is the wallop you get. Our Titan Flo Flex shafts made of Alcoa[®] Aluminum take the credit. Weight that used to be wasted in the shaft has been transferred to the club head where it belongs. All the muscle in your swing is concentrated at the point of impact.

LeFiell Titan golf clubs help put your drives straighter down the fairway, your iron shots closer to the pin.

HERE'S WHY: Titan Flo Flex shafts made of Alcoa Aluminum encourage a more even swing. When you come out of the backswing and into the hitting area, you can get better club-head control and improved accuracy.

And, if you think the added distance and greater accuracy are just luck, consider this: LeFiell has a background of 35 years in the design and development of tubular aluminum components for missiles and aircraft. We know aluminum like you know your home course.

Remember the name. LeFiell. We play for keeps.

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LeFiell Titan golf clubs are available in weights and flexes for men and women. For more information, see your golf professional or write: LEFIELL SPORT PRODUCTS, INC. 13635 ALONDRA BOULEVARD SANTA FE SPRINGS, CALIFORNIA 90670

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4

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NEW PRODUCTS



A specially designed golf course sprayer, the John Bean Turfkeeper, is available in 5, 10 or 20 GPM pump sizes with tank up to 200 gallons. Equipped with 9.00×8 Terra-tires and tubes, the Turfkeeper permits turf care while eliminating the problems of tearing, gouging or rutting the turf, says the company. It is also available in bomber tire combination for tank sizes up to 500 gallons, with PTO or engine drive, and with a 411 PVC boom and control. For more information, write the John Bean Division, FMC Corp., Lansing, Mich.



For more information circle number 241 on card

Go with the economical gas powered AMF/Par Pony and come out ahead on profits

Model 5740 with electric start—under \$600.

You can buy a fleet of Par Ponies for far less than the cost of comparable makes —and operate them for less, too. These peppy golf cars are designed and powered to take the punishing wear of rental use. They're easy on the fairways, too weigh only 330 lbs. and have big nonmarking tires. Golfers like them because they run so quietly even the nervous types don't turn them off while putting.

You will find your Par Ponies give you outstanding performance, every day— 250 rental rounds apiece for one season is not unusual. And maintenance is minimum because these babies have been built to take it. With low initial cost and economical upkeep, the Par Pony can really brighten up your profit picture.

Be sure to mail the coupon today and come out ahead on profits.

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MEMBER NATIONAL GOLF FOUNDATION For more information circle number 108 on card



Allis-Chalmers has added a new gasoline enginepowered model to its 1966 golf cars. Built along automotive lines as is its counterpart, the electric model, the new car is powered by an eight hp, air-cooled engine, with a heavy duty tractor-type transmission. The player can leave the car in gear between shots—the car will not move until the foot pedal is depressed. The new gasoline golf car will be sold by the 150-plus Allis-Chalmers golf car dealers thoughout the country. Further information is available from the headquarters of Sports Products Sales, Allis-Chalmers, P.O. Box 471, Harvey, III. 60426.

Toro's 50-inch Whirlwind rotary mower needn't be stored away for the winter, reports R. W. Gibson, vice president of marketing for Toro Manufacturing Corporation, Minneapolis, Minn. A new 54-inch snow plow blade, manufactured by Meyer Products, Inc., 18513 Euclid Ave., Cleveland, Ohio, gives the 50-inch Whirlwind three-season versatility, Gibson said. The new blade (model B-ST54) retails at \$90. Designed for all-day every-day, heavy duty work, Toro's big-capacity Trojan with 50-inch Whirlwind rotary mower combination is reportedly capable of cutting up to 12 acres of limited-care or semiformal turf areas per day.

Although basically a walk-type mower, an optional sulky attachment quickly converts the Trojan to a riding unit. Other optional equipment: an electric starter with generator, leaf mulcher, and no-lift cutting blades.