



FROM PLANNING TO PLAY

A Complete Construction Service from Golf Course Specialists

- Consultation • Design • Irrigation • Landscaping • Construction

D. J. WESTERGARD, Inc.

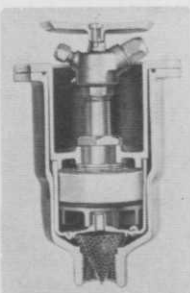
TUTTLE ROAD

PHONE 757-0440

WATCHUNG, N. J.

Eight Years of Research Behind New Sprinkler

The Moody Sprinkler Company, Box 240, Arcadia, Calif., recently introduced the low-loss Rain-master pop-up rotary sprinkler after eight years development and testing. According to the company, this unit requires less pressure and permits more economical design of new systems. In older systems where pressure is a problem, superior performance is promised by the Moody firm.

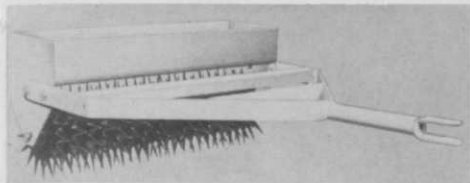


Greater Ease of Application Claimed for Velsicol 2-1

According to Velsicol Chemical Corp., 341 E. Ohio, Chicago, Ill., 60611, Velsicol 2-1 mercuric fungicide goes into suspension immediately and remains stable for a much longer period than similar fungicides. Velsicol claims the stable solution leaves virtually no corrosive residue in spray equipment and minimizes troublesome foaming action.

P-G Line Adds Aerieator, with Universal Hitch

Recently added to P-G Line, Columbus, O. is a husky, all-steel aerieator with universal hitch. Designed to be used behind a riding mower



or small tractor, the addition of universal arms and extra units requires a larger tractor. According to the manufacturer, power needed depends on the load placed in the hopper to attain deeper sod penetration. P-G Line's aerieator covers a 32-in. area, 60 ins. in tandem and 90 ins. in three. Carts, wagons and other specialty products are also manufactured by P-G Line.

Buyers' Service • P. 135

golfway inc.

COMPLETE GOLF COURSE
CONSTRUCTION & LANDSCAPING

4324 Webster St., Dayton 14, Ohio; 513-275-9543

Samuel S. Mitchell

Golf Course Architect
Designer and Builder

18 Old Randolph Street

Canton, Mass. Tel. 617-828-1065

CHARLES E. STEWART

GOLF COURSE
IRRIGATION ENGINEER

Reports • Design • Supervision

18357 Homewood Ave., Homewood, Ill.

Phone: SY 8-3918

WELTON and COLLETT

GOLF COURSE ARCHITECTURE

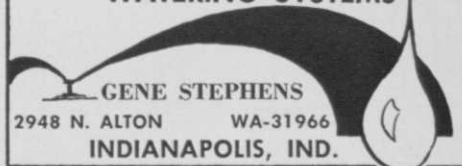
5646 Chelsea Ave., La Jolla, Calif.

Continental Experience

Area Code: 714

Kenneth Welton 454-5719 Don Collett 435-9485

WATERING SYSTEMS



2948 N. ALTON

WA-31966

INDIANAPOLIS, IND.

ARCHITECT

Rowland Brown Armacost, G.C.A.

GOLF COURSE DESIGN

Stonehouse Road

Tel. Code 413

Hinsdale, Mass., 01235

655-2704

MAC-COL — PRACTICE BALL

*"It looks and feels
like the real thing!"*
NO NET NECESSARY

BUC-OL MFG. CO.
1017 S. LOCUST, OXFORD, O.

START GRASS FASTER
with stonefree seeding areas

... use **PIXTONE**

THE PROVEN MECHANICAL STONEPICKER
— get details from manufacturer.

BRIDGEPORT IMPLEMENT WORKS, INC.
P.O. Box 286G — Stratford, Conn. 06497

Classified Ads

Rates: Minimum insertion \$5.00 for 20 words; additional words 25¢ each; in boldface type 35¢ per word. All classified ads payable on placement of order; no commission or discount allowed. No classified advertising offering new merchandise or equipment will be accepted. **NO CLASSIFIED ADS ACCEPTED AFTER THE 22nd of MONTH PRECEDING DATE OF ISSUE. UNDER NO CIRCUMSTANCES ARE WE PERMITTED TO DIVULGE THE NAME AND ADDRESS OF THOSE PLACING BLIND ADVERTISEMENTS.** Response to all box number ads should be addressed to the box number, mail to GOLFDOM, 407 S. Dearborn, Chicago 60605. Replies are promptly forwarded to advertisers.

JOBS WANTED

PRO JOB WANTED — EXPERIENCED RELIABLE, SOBER, 34 YEARS OLD. PREFER THE EAST. AVAILABLE IMMEDIATELY. ADDRESS AD 201 c/o GOLFDOM

Greens Supt. 27 years experience in all phases of course maintenance and construction. Qualified, available. References. Address Ad 202 c/o Golfdom

Assistant pro job wanted. Age 27, married, college education, experienced, good player. Will answer all inquiries. Prefers Eastern States but will relocate. Address Ad 203 c/o Golfdom

PRO OR GREENKEEPER OR COMBINATION — COMPETENT, EXPERIENCED. EASTERN OR SOUTHERN LOCATION PREFERRED. MODERATE INCOME SATISFACTORY. ADDRESS AD 204 c/o GOLFDOM

Greens Superintendent or Assistant Greens Superintendent, Pennsylvania State Turf graduate, military fulfilled, married, 26, with 3 years experience. Sound background in all phases of turf management. Son of PGA Professional. Complete resume upon request. Address Ad 205 c/o Golfdom

Head Pro position desired by presently employed Pro, Eight years experience, excellent references. Full resume upon request. Address Ad 206 c/o Golfdom

Young Pro, presently employed, desires position as Head Pro. Eight years experience. Full resume upon request. All offers considered. Address Ad 207 c/o Golfdom

WA 2-2964

Philip A. Wogan

GOLF COURSE ARCHITECT

21 BUDLEIGH AVE., BEVERLY, MASS.

P. O. Box 245—Manchester-By-The-Sea, Mass.

IRRIGATION

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personal supervision-quality workmanship
guaranteed performance

7809 Morningside Drive, N.W.

Washington, D.C., 20012 • Phone 829-0146

Greenkeeper, 30 yrs. experience all phases course maintenance, 48 years old, physically fit, married, no children. West, Northwest or Midwest. Address Ad 208 c/o Golfdom

Greens Supt. — Efficient, reliable man, 15 years experience, to build, reconstruct or supervise your golf course. Experience with all types of grasses. North or South — with or without budget. Now available. Harry Dickerson, Rt. 1, Box 2927, Port Richey, Florida

Pro or Pro-Mgr. position desired. College graduate, age 42, married, two children. Good appearance. Excel in teaching and promoting. Experienced as Pro-Mgr. Qualified in all phases of country club operations including kitchen. Dependable. No reasonable offer refused. Address Ad 209 c/o Golfdom

Available Now — Golf Specialist — Class A Professional — Excellent Teacher — Qualified Greens Superintendent. Years of Management Experience, especially at Municipal courses. Specialize in bringing in new courses from planning and construction to setting up and operating. Excellent references. Preferably Eastern Seaboard. Address Ad 210 c/o Golfdom

I specialize in building inexpensive golf courses. Anywhere. Have own Dozer, Dump Truck, Rock-Picker, Ford Tractor, etc. Address Ad 211 c/o Golfdom

Manager — knows Golf & Country Club operation. Consider seasonal or assistant large club. Wife available. Prefer West. Available Feb. 1. Address Ad 224 c/o Golfdom

British professional, age 27 (married, no children) desires post with club in U.S.A. PGA member 9 years. At present professional at large club in Wales, 800 members. Experienced coach, also resident professional on T.V. show. +1 handicap. Highest references and testimonials available. Address Ad 225 c/o Golfdom

CLASS A — PGA PRO AND/OR MANAGER. SEVENTEEN YEARS EXPERIENCE. PROMOTES JUNIOR — LADIES PROGRAM. WORK ANYWHERE — 18 OR 9. ADDRESS AD 227 c/o GOLFDOM

Greens Supt. 30 years experience. Well qualified in all phases of maintenance and construction. Excellent references. Physically fit. Address Ad 228 c/o Golfdom

CLUB MANAGER — AVAILABLE MARCH 1ST. 57 years of age. 25 years proven ability in Club and Hotel management. Heavy on Food and Beverage, Sales Promotion and Cost Control. Wishes Country or City Club operation. Resume on request. **WILLIAM R. HATCH, 850 N. E. 73RD ST., MIAMI 38, FLORIDA**

To: Investor or Pro . . . who
wants to make big dough

DO 1 or 2

Things:

1. Phone* or . . .
2. Write us for all the details
of our operations and plans
that build golf successes.

BALDOCK PACIFIC PROPERTIES

*
AM 4-1521

1505 Blackstone

Fresno, California

CLUB MANAGER — Now employed, wishes to make change. Many years experience has given me a complete and comprehensive know-how of every phase of club operation. Not interested in duties of golf pro. Location no object. Available on thirty days notice. Address Ad 229 c/o Golfdom

Would like change. Four years experience assistant greenkeeper, starter, pro shop manager, in charge of tournaments and outings. Fifteen years sporting goods salesman. 45 years of age. Address Ad 230 c/o Golfdom

Supt. with superior knowledge in all phases of Golf Course maintenance and construction. Grass and soil specialist of all areas. Experienced in all grass diseases. Familiar with all equipment, irrigation systems, fertilizers and fungicides. Capable supervisor. CGSAA Member. Address Ad 231 c/o Golfdom

Golf Professional desires position for coming season. Attended PGA Business School — good teacher — experience and reference. Tom Martin, 1436 Northgate, Springfield, Ohio. 325-1288.

LINES WANTED for Pro Shop and Green Superintendent merchandise and supplies. Actively cover and well acquainted in Illinois and Wisconsin. Address Ad 232 c/o Golfdom

Manager. Does your club need a manager whose long experience in club work qualifies him to operate your club efficiently and also keep your members happy? I want to make a change from my present position. Am married, no children. Interested in Southern club but will locate elsewhere. Address Ad 233 c/o Golfdom

SUPERINTENDENT, GCSA MEMBER, 17 years experience in resort, semi-private and private operation, desires change for 1964. Married, two children, age 44. Eastern location preferred. Will consider pro-superintendent. Address Ad 237 c/o Golfdom

Golf Pro desires position managing Pro Shop and promoting activities at privately owned club. On straight salary or salary plus commission and lesson fees. Qualified — Relocate anywhere. Address Ad 239 c/o Golfdom

Pro or Pro-Greenkeeper desires change for 1964. Available at once. Married — three children — 27 years old. Good references. Address Ad 240 c/o Golfdom

JOBS OPEN

WANTED: Established manufacturers' representatives calling on golf professional trade. Sell nationally advertised line of pro golf clubs and bags. Few choice territories available. Bristol Pro Golf, Inc., 2020 Indian Boundary Drive, Melrose Park, Illinois

WANTED: Pro-Greenkeeper. Please state qualification and salary expected for 6 to 7 months season. Contact Dr. John M. Mohr, Law & Finance Building, Corry, Pennsylvania, for interview.

Working Greenkeeper — Municipal course in Western Montana City of 10,000. Prefer man with Northwest area experience. Address Ad 212 c/o Golfdom

Pro-Greenkeeper wanted for nine hole private golf club in Chicago suburb. Address Ad 214 c/o Golfdom

Golf Pro — Member PGA. New 9 hole Municipal Course. Salary, Commissions, Lunch Counter. Ideal for man and wife; will consider single man. Municipal Golf Course experience, knowledge greens. References required. Send resume to Ad 215 c/o Golfdom

Assistant Professional — employment April 1st to November 1st at active club with large membership in Ohio. Excellent opportunity for Pro Shop and teaching experience. Address Ad 216 c/o Golfdom

SUPERINTENDENT FOR NINE HOLE RESORT COURSE 100 MILES FROM DENVER, COLORADO. APRIL 15-OCT. 15. STATE EXPERIENCE AND SALARY EXPECTED. WRITE HENRY HUGHES, 675 SO. CLINTON — DENVER, COLO. 80222.

PRO FOR NINE HOLE RESORT COURSE 100 MILES FROM DENVER COLORADO. APRIL 15-OCT. 15. STATE EXPERIENCE AND SALARY EXPECTED. WRITE HENRY HUGHES, 675 SO. CLINTON — DENVER, COLO. 80222.

Course Superintendent — 8 to 10 years experience as Greenkeeper or Assistant; capable of handling crew and equipment and knowledge of chemicals. Send complete resumé to Ad 219 c/o Golfdom

Representatives wanted to handle a line of Emblem Caps, Jackets, Shirts and Hose. 10% commission. Address Ad 220 c/o Golfdom

Commission salesman wanted for North and South Carolina. Many exclusive golf items offered. Address Ad 221 c/o Golfdom

Superintendent Greenkeeper for 18 hole Municipal Golf Course located in Pekin, Illinois. Job open March 1, 1964. State age, background, experience in golf course supervision and maintenance. Address — Mr. Walter A. Koch, President, Pekin Park District, 1701 Court Street, Pekin, Illinois

ASSISTANT WANTED — Small, active No. Illinois club — all phases of assistant work. Must be single, conscientious and willing to work long hours. Ideal for PGA apprentice work. April 1-November 1. Address Ad 226 c/o Golfdom

WANTED — Pro for 18 hole Golf Course in Carolinas. Straight salary. If interested, send resume of experience and expected salary. Address Ad 234 c/o Golfdom

CADDIE MASTER: Experienced man to manage 100 caddies. Eight-month job, starting 15 March. Liberal salary, meals and concession. No quarters provided. Recommendations required. Write or phone: Norman Butler, professional (AX 3-1181), Dayton Country Club, Dayton, Ohio

Pro or Assistant Pro for Pro Shop concession, lessons at Northern N.Y. Club. Good monetary arrangement with possible greenkeeping duties in future. Season from May 15-Oct. 15. Address Ad 235 c/o Golfdom

Couple wanted — May 15-Oct. 15. Man to bartend, weekly salary; woman to have concessions, dining room and kitchen. Quarters available. Northern N.Y. 300 member Club. Address Ad 236 c/o Golfdom

Great opportunities with national company for experienced salesmen. Statewide territories in Eastern U.S. Attractive commissions on pro-line golf balls and equipment. Address Ad 238 c/o Golfdom

MISCELLANEOUS

New parts for Sears Roebuck electric golf cars. Worth \$300; will sell for \$150. Write for parts listing to: Johnny Bass, Pro, Pine Ridge GC, Dulaney Valley Rd., Lutherville, Md.

For Sale — 1 Pixstone Picker, used 20 acres, \$850.00 — 1 Ford Dump truck with own Hydraulic loader, \$700.00 — 1 Caterpillar RD 6 Dozer and Mack Truck '52 to haul it \$3,800.00. J. H. Waters, Jr., Gregory Lake, North Augusta, S. C. Phone 882-2093

USED FLOOD LIGHTING AVAILABLE FOR DRIVING RANGES, MINIATURES AND PAR 3's. PAR GOLF MFG. CO., MILAN, ILL. AC309 787-1757

CASH FOR BALLS

Old Golf Balls—from Ponds, Golf Courses, etc.
Cuts and bumps \$.36 per doz.
Off Brands and slightly nicked 1.56 per doz.
Round and perfect \$1.25 brands
for reprocessing 2.40 per doz.
At prices above — shipper prepays freight.
Send for shipping tags and instructions.

Golf Driving Range culls not wanted.
CLARION GOLF BALL CO., INC.
120 South Main Street, Clarion, Iowa

EXCEPTIONAL 250 ACRE LOCATION SURROUNDING PRESENT BEAUTIFUL 9 HOLE — WITH SPACE FOR 2ND NINE — GOLF COURSE AND CLUBHOUSE. TEN MINUTES SOUTH OF ASHEVILLE, N.C. FOR HIGHLY PROFITABLE RESIDENTIAL AND RECREATIONAL DEVELOPMENT TO INCLUDE GOLF, SWIMMING, FISHING, RIDING AND MOTEL ATTRACTIONS. WILL SELL ALL, PART OR ASSOCIATE IN OPERATIONS. ADDRESS AD 222 c/o GOLFDOM

Golf Course wanted. Lease with option. Par 3 or regulation. Operating or abandoned. Nine or eighteen. Experienced Pro-Mgr. and college graduate. Address Ad 223 c/o Golfdom

Golf Range and Miniature Golf Course — lighted — 10 acres center of downtown Palm Springs. Snack bar and miniature alone did \$14,000.00 1962. Terms \$35,000.00 21 year lease. Tam O'Shanter, 1050 E. Ramon Rd., Palm Springs, Calif.

DRIVING RANGE EQUIPMENT. Complete inventory of mats, queen tees, brushes, baskets, etc. to operate 20 pad driving range. All in new condition. Total cost new \$4,500.00. Will sell for \$2,000.00. Also complete WIDE LIGHT flood lite installation. Cost \$6,300.00. Will sell for \$2,000.00. W. Clayton Lemon, 3304 Fleming Ave., N.W., Roanoke, Virginia. Phone EMpire 6-0333 or EMpire 6-2042

9 — E-Z-Go Golf Carts Model 300, New Paint, Complete Reconditioned, New Batteries and charger. \$495.00 each. Tresca Turf Equipment, 10003 Atlantic Blvd., Jacksonville, Florida

Qualified party wishes to buy or lease golf course. Full information first letter. Gordon Ewing, 12170 Stratford, St. Charles, Mich.

GOLF PROFESSIONALS — FAMOUS GRAPH CHECK SEQUENCE CAMERAS AVAILABLE FOR WEEKLY LEASE. SPORT PHOTO DIVISION, P.O. BOX 1116, WICHITA, KANSAS

Digs Holes — Makes Money

While adding several small lakes to its course in recent months, Westmoreland CC, Glenview, Ill., realized a \$30,000 profit. According to Don Strand, supt., the course is underlaid by well weathered sand that makes a stabilized fill for construction projects. Sand removed from the lake sites has been sold to contractors for this purpose. It is used as a backfill in trenches in which sewers are laid and it also is used as a base in parking lot construction. Located near Lake Michigan, Westmoreland is built on a former lake bottom where sand was deposited.

Buyers' Service

Check off your Needs, tear out and mail this sheet to *Golfdom, 407 S. Dearborn St., Chicago 60605, Ill.* You'll get prices, literature direct from the sources of supply.

Golf Course

- Aerifying equip.: Fairway green
- Algae Killer (ponds)
- Architects: course house
- Ball mark repair tool
- Ball Washers
- Ball Washing Compounds
- Batteries (golf car)
- Benches (tee)
- Bent grass stolons
- Bermuda Stolons
- Brown-patch preventatives
- Color spray for turf
- Compost mixers
- Crabgrass control: Regular Pre-emergence
- Crabgrass control machine
- Custom Stone Picking
- Drinking Fountains
- Fertilizers Solid Liquid
- Flags (greens) Flag poles
- Flag pole reminder signs
- Fungicides
- Golf Cars: Elec Gas
- Golf course furniture
- Hole cutters
- Hose clamps
- Humus
- Hyd. lift haul carts
- Insecticides
- Irrigation consultants
- Landscape Contractor
- Lapping-in Machine
- Lighting equip.: Miniature
- Par-3 Regulation Course
- Pract. green Park
- Miniature Course Const'n
- Min. Course Obstacles
- Min. putting surface (felt)
- Mowers: putting green rotary tee fairway rough hand
- Mower Grinders
- Peat Moss
- Pipe
- Putting cups
- Seed: fairway green
- Seeding (spray-mulch)
- Seepage stopper (ponds)

- Shelter house: car shower
- Signs (Illuminated & Revolving)
- Signs — yardage, etc.
- Sod cutter
- Soil conditioner
- Soil screeners Soil shredders
- Soil Pasteurizers
- Sprayers: power hand
- Spreaders: seed fertilizer topdressing
- Spikers: greens fairway
- Sprinklers: f'way green
- Stone picker (mechanical)
- Sweepers
- Sweepers-mulchers (turf)
- Swimming pool paint
- Tee Markers
- Tee Shelters
- Thatch removing machine
- Tractors
- Trailers (utility)
- Trees Shrubs
- Trucks (utility)
- Turf consultants
- Water systems, fairway
- Weed chemicals
- for turf for water

- Golf car trailers
- Golf car transmissions
- Golf car protector
- Golf gloves
- Golf grips: Leather Comp.
- Golf Practice Devices
- Golf shoes
- Golf Shoe Brush & Scraper
- Golf Shoe Cleaners — Tee and entrance
- Grip slip preventative
- Handicap Computer (auto)
- Handicap racks cards
- Insect bite lotion
- Insect repellent
- Lighting equip. — range
- Mech. Range Ball Retriever
- Name labels, for clubs
- Practice driving nets
- Practice Putting Devices
- Rubber-spiked Overshoes
- Score cards Charge checks
- Score card & pencil Tee Box
- Shoe Deodorizer
- Sportswear: Shirts Socks
- Sport jackets Rain jackets
- Windbreakers Slacks

Pro Shop

- Bags: Canvas Leather
- Bag storage racks
- Bag carts electric
- Bag Tags — Guest Tags
- Balls: Regular Range
- Ball dispenser (coin operated)
- Ball Name-Markers
- Ball Markers — for greens
- Ball retriever
- Ball Striper (range)
- Ball washer
- Ball washer, counter & dispenser
- Batteries (golf cars)
- Battery chargers
- Caps and hats
- Cash Registers
- Charge books: pro shop green fee
- Clubs: Woods Irons Putters Range
- Club head covers
- Club repair supplies
- Floor covering (spike resistant)
- Gasoline motors (golf car)
- Golf Cars: Elec Gas

Club House

- Bath mats
- Bath slippers
- Disinfectants
- Duplicating machines
- Floor coverings
- Folding Table (Banquet)
- Greeter pins
- Health baths
- Link Type Mats
- Locker Name Plates
- Lockers
- Locks (combination) for lockers
- Printing
- Runners for aisles
- Rugs
- Towels (golf, disposable)
- Trays (with club emblem.)
- Vinyl wall covering

Send information (please fill as completely as possible)

To: Name _____ Your Title at Club _____

Club _____ Address _____

Town _____ Zone (____) State _____ Check if new club

(see reverse side)

February, 1964

ADMINISTRATION
MANAGEMENT
OPERATING

GOLFDOM

ESTABLISHED 1927

THE MAGAZINE OF GOLF BUSINESS

MERCHANDISING
MAINTENANCE
SUPPLIES

37th Year of Service Experience

. . . as golf's clearinghouse of information on the most successful operating policies, practices and products for your club.

Each month GOLFDOM presents the latest, most practical ideas on golf club and practice range administration, management, maintenance and service . . . for time, labor and money-saving guidance.

Make certain the *right men* — those with the operating duty-responsibilities — are kept currently informed by reading the magazine of golf business.

Use the form below. We'll see that they get GOLFDOM.

FILL IN BELOW — MAIL THIS PAGE TO

GOLFDOM, 407 SOUTH DEARBORN STREET, CHICAGO 5, ILLINOIS

Club or Course Name No. of Holes
Mail Address Year Started
City Zone State

PLEASE CHECK, BELOW, TYPE OF COURSE

Private Semi-Pvt. (Fee) Municipal (city, county or state owned)
Par 3 Military School Company owned Range

President Zone
Add. City State

Manager Zone
Add. City State

Course Superintendent or Greenkeeper Zone
Add. City State

Professional Zone
Add. City State

USE REVERSE SIDE FOR BUYERS' SERVICE INFORMATION

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