



Joseph M. Saunders (r), Newark, N. J. sales rep for General Battery and Ceramic Corp., Reading, Pa. (Bowers) accepts an "Oscar" for his sales performance from A. J. Trombetta, the firm's sales vp. Mrs. Saunders, of course, is elated with her husband's achievement.

Turf Pacer Is A Workhorse

Turf Pacer, made by Pacer, Inc., 644 Baker st., Costa Mesa, Calif., will carry half a ton of material on the roughest terrain or up a 20 per cent grade with no effort. It has 24 feet of usable flat bed load area, 16 of which are enclosed with removable stake sides. Turf Pacer can be used for general maintenance work, watering or as a ranger car. It is equipped with Goodyear Terra tires.

Trade Briefs

Sales for the first six months by Victor Comptometer Corp., increased to \$31,906,090 in 1963 from \$31,331,700 in 1962. Pre-tax earnings for the 1963 period increased about \$96,000 to \$2,899,706.

Brunswick Sports announced three promotions in recent weeks. A. R. Said was named a corporate vp and appointed group executive in charge of both the sporting goods and school equipment divisions of Brunswick Corp. William M. Miller was promoted to vp of marketing for Brunswick Sports, succeeding J. H. Asthalter, named vp on special assignments.

A. G. Spalding & Bros., Inc., has sold its Rawlings Sporting Goods Co. to a group headed by John L. Burns, former president of RCA. Sale price was reported as \$10 million. Spalding bought Rawlings for about \$5,700,000 in 1955.

Leland C. Ewing, former general controller of American Machine & Foundry, has been named manager of group planning and control of AMF's recreational product group.

John A. Bitler, a mechanical engineer, has joined General Battery and Ceramic Corp., Reading, Pa., as administrative assistant to Harold L. Deprill, manufacturing vp.

Charles A. Eaton Co., Brockton, Mass., maker of the Atonic shoe, points out that the Brannock Measuring tray (for walking shoes) is the best measuring device for fitting women in golf shoes.

GOLF COURSE CONSTRUCTION

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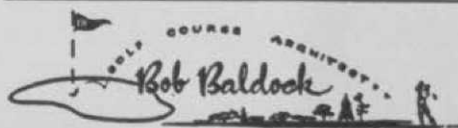
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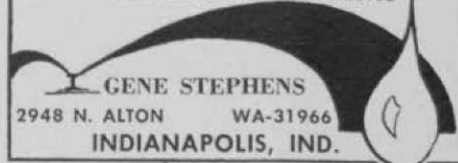
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Aquaspreda proves the best —
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Rates: Minimum insertion \$4.00 for 20 words; additional words 20¢ each. Bold face type, 25¢ per word. Classified cols. reserved for help or services wanted and for sale of used equipment. **NO CLASSIFIED ADS ACCEPTED AFTER THE 22nd of MONTH PRECEDING DATE OF ISSUE. UNDER NO CIRCUMSTANCES ARE WE PERMITTED TO DIVULGE THE NAME AND ADDRESS OF THOSE PLACING THE BLIND ADVERTISEMENTS** Response to all box number ads should be addressed to the box number, mail to GOLFDOM, 407 S. Dearborn, Chicago 60605. Replies are promptly forwarded to advertisers.

JOBS WANTED

PRO OR GREENKEEPER OR COMBINATION. COMPETENT, EXPERIENCED. EASTERN OR SOUTHERN LOCATION PREFERRED. MODERATE INCOME SATISFACTORY. ADDRESS AD 901, C/O GOLFDOM

CLASS "A" PGA MEMBER WITH TEN YEARS EXPERIENCE AS EXCELLENT TEACHER AND PLAYER DESIRES CHANGE FOR 1964 SEASON. ADDRESS AD 902 c/o GOLFDOM

To operate & maintain 9 hole golf course Midwest — New Mexico or Arizona — experienced couple. Wife excellent cook — Husband fully experienced to operate and maintain all phases of course. 20 years experience. Excellent references. Address Ad 903 c/o Golfdom

Assistant Pro or Teaching Pro job wanted. Single, sober and conscientious. Best of references, 20 years experience, age 48. Address Ad 904 c/o Golfdom

ASSISTANT PRO JOB WANTED. Have own job in Northern Ohio in summer season. Would like an assistant job in winter season. Good player and teacher with 5 years experience. Married and sober. Address Ad 905 c/o Golfdom

MAN AND WIFE TEAM PRESENTLY MANAGING 18 HOLE GOLF CLUB DESIRE CHANGE. 15 yrs. experience. Prefer 6 to 10 mo. club. Excellent references. Address Ad 906 c/o Golfdom

Southwestern Mich. Bent Grass Stolon Grown and successfully used on Golf Courses in S. W. Mich. and Northern Ind. for 25 years

By — Lee Dustin, Greenkeeper
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101 tournaments are described in this 44-page booklet. Price — 50 cents.

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WANTED — position as assistant pro for Winter. QUALIFICATIONS — a year experience as assistant pro under Class A professional and desire to work hard. For further information address Ad 908 c/o Golfdom

Greens Superintendent desires change. 8 years experience on 9 and 18 hole courses. Prefer Midwest location. Address Ad 909 c/o Golfdom

Professional — 10 years experience, 28 years old, married, desires position as Head Professional for 1964 season in Midwest area. A-1 credit, good references. Can work as man & wife team. Address Ad 911 c/o Golfdom

21 and golf-minded, one year pro shop experience, high school grad., wants part time job for room, board, opportunity to practice, warm climate. Address Ad 912 c/o Golfdom

Wanted — winter job in South or Southwest, as Golf Shop Assistant, Caddy Master or Starter. Age 27. Experienced. Available Oct 15th through March. Address Ad 918 c/o Golfdom

Pro job desired — experienced in all phases of golf. Age 27, married, have good all around character references. Will locate anywhere. Address Ad 919 c/o Golfdom

Good teaching professional golfer and wife capable in complete clubhouse management, including fine food, quality catering, and course supervision. Experienced. Address Ad 922 c/o Golfdom

Establishing Manufacturer's Representative Agency in Ft. Myers, Fla. We are accepting lines that pertain to golf. Covering west and west central portion of Florida. Experienced in golf course construction and country club management. Can show successful sales background. If your product can compete and you want it sold in this area we would appreciate the opportunity of discussing an exclusive sales agreement with you. Address Ad 923 c/o Golfdom

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Pro-Pro-Greenkeeper — PGA Class A — 18 years experience. Good teacher and promoter. Fine references. West or Midwest — 9 or 18 holes. Available immediately. Address Ad 925 c/o Golfdom

GREENKEEPER — NATIONWIDE — 23 YEARS EXPERIENCE MAINTENANCE — CONSTRUCTION — REMODELLING. AVAILABLE IMMEDIATELY. 15 YEAR JOB DESIRED. A-1 REFERENCES. CONTACT THIS ONE. ADDRESS AD 926 c/o GOLFDOM

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Golf Pro interested in Winter Job or permanent position in South or Southwest — 8 years experience in all phases of Professional's duties — excellent instructor. Address Ad 929 c/o Golfdom

Golf Pro presently employed desires change for 1964. Well experienced in all phases of golf operation. Excellent teacher with best credit and personal references. Family man — age 27. Address Ad 930 c/o Golfdom

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SCOTSMAN, PRESENTLY ACTING PRO AT LAKE MINNEWASKA MOUNTAIN HOUSES, NEW YORK, SEEKING VACANCY FOR ASSISTANT PRO. WILL LOCATE ANYWHERE. ADDRESS AD 932 c/o Golfdom

Greenkeeper — 10 years experience in course construction and maintenance. Presently employed, desire new location in upper Midwest or West. 27 years old, married. Excellent references on request. Address Ad 933 c/o Golfdom

LOCKER ROOM ATTENDANT WITH 10 YEARS EXPERIENCE DESIRES WINTER POSITION FLORIDA OR ARIZONA. REFERENCES UPON REQUEST. ADDRESS AD 935 c/o GOLFDOM

MAN AGED 29 SEEKING JOB AS SUPERINTENDENT OR AS ASSISTANT. 10 YEARS EXPERIENCE IN ALL PHASES OF GOLF COURSE MAINTENANCE. ADDRESS AD 938 c/o GOLFDOM

SEMI-RETIRED SCOTCH PROFESSIONAL ANXIOUS FOR WINTER MONTHS TO LOCATE IN FLORIDA. "TEACHING ONLY." ADDRESS AD 939 c/o GOLFDOM

Willing to sacrifice career in public relations to be teaching assistant at year round course; preferably southwest. Twenty-seven years old, married two children, honest, sober, capable of major and minor repairs on clubs. Experience of one year and can supply recommendation. Available on moments notice. Address Ad 940 c/o Golfdom

Golf Professional desires position for coming Southern State season for either teaching asst. or head professional. Attended O.S.U. and PGA Business School. Considered very good teacher. Age 22 — married. Experience and references. Tom Martin, 1436 Northgate Rd., Springfield, Ohio

Seeking Assistant Professional job. Twenty-four years old — excellent teacher. Two years experience running golf course being associate-professional and manager and head greenkeeper all at same time. Graduate 1963 PGA Business School. Larry C. Boykin, 112 W. Cayuga, Tampa 3, Florida

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Two territories are now open for high quality Champion Golf Glove line. One territory includes Idaho, Washington and Oregon. The other territory includes Texas, Oklahoma, Arkansas and Louisiana. Manufacturer's Representatives wanted to call on golf professionals only. WRITE NOW TO . . .

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PRO SHOPS. Nationwide sales organization wanted by leading ladies pant and coord. top manufacturer to call on pro shops with our golf Bermudas and coord. tops. Commission only. Write full details to Jack Winter Inc., 233 E. Chicago Street, Milwaukee 2, Wisconsin, Attn: H. Silverberg, Jr., V.P. Sales.

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WELL KNOWN SUPPLIER OF SPORTSWEAR SEEKING AGENTS NOW CALLING ON PRO SHOPS. TERRITORIES OPEN IN MIDWEST AND CENTRAL WESTERN STATES FROM W. VA. TO COLO., ALSO STATE OF TEXAS. ADDRESS AD 921 c/o GOLFDOM

Bids accepted until October 7th for operating concession at state park 18 hole course — pro shop, lunch counter and carts. PENINSULA STATE PARK, Fish Creek, Wis.

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- Appropriate educational background
- Neat appearance
- Public speaking ability
- Business experience
- Proven organizational ability
- Age 25 — 45

Must be a self starter with ability to properly budget own time.

Extensive travel required. Salary commensurate with experience and ability plus travel expense. Send complete resume and recent photograph to: American Golf Car Manufacturers Association, P. O. Box 8373, Chicago, Illinois.

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WE WILL REPAINT AND RELETTER YOUR USED GOLF BALLS FOR 7¢ EACH. BADGER GOLF CO., WATERFORD, WIS.

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 At above prices, freight to be prepaid by shipper.
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Have \$25,000 to \$50,000 to invest initially in new golf distributing company. Will service the golf pro shop out of Houston warehouse. Seeking items and lines. Interested manufacturers forward full information to Golf Enterprises, P. O. Box 8463, Houston, Texas 77004

Golf Course Wanted — Lease with option to buy. 9 or 18 holes. Prefer south or southwest. 15 years experience as pro manager and greens supt. Any references needed will be furnished. Address Ad 934 C/O Golfdom

Golf Course Wanted — located in well populated area or active resort. Must have adequate facilities and equipment. Additional acreage necessary. Address Ad 941 C/O Golfdom

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Turf Conferences

Sept. 11-12—Penn State Field Day, University Park, Pa.

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- Architects: course house
- Ball mark repair tool
- Ball Washers
- Ball Washing Compounds
- Batteries (golf car)
- Benches (tee)
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- Bermuda Stolons
- Brown-patch preventatives
- Color spray for turf
- Compost mixers
- Crabgrass control: Regular Pre-emergence
- Crabgrass control machine
- Custom Stone Picking
- Drinking Fountains
- Fertilizers Solid Liquid
- Flags (greens) Flag poles
- Flag pole reminder signs
- Fungicides
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- Hole cutters
- Hose clamps
- Humus
- Hyd. lift haul carts
- Insecticides
- Irrigation consultants
- Landscape Contractor
- Lapping-in Machine
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- Miniature Course Const'n
- Min. Course Obstacles
- Min. putting surface (felt)
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- Mower Grinders
- Peat Moss
- Pipe
- Putting cups
- Seed: fairway green
- Seeding (spray-mulch)
- Seepage stopper (ponds)

- Shelter house: car shower
- Signs (Illuminated & Revolving)
- Signs — yardage, etc.
- Sod cutter
- Soil conditioner
- Soil screeners Soil shredders
- Soil Pasteurizers
- Sprayers: power hand
- Spreaders: seed fertilizer topdressing
- Spikers: greens fairway
- Sprinklers: f'way green
- Stone picker (mechanical)
- Sweepers
- Sweepers-mulchers (turf)
- Swimming pool paint
- Tee Markers
- Tee Shelters
- Thatch removing machine
- Tractors
- Trees Shrubs
- Turf consultants
- Utility Trailers
- Water systems, fairway
- Weed chemicals for turf for water

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- Bag carts electric
- Bag Tags — Guest Tags
- Balls: Regular Range
- Ball dispenser (coin operated)
- Ball Name-Markers
- Ball Markers — for greens
- Ball retriever
- Ball Stripper (range)
- Ball washer
- Ball washer, counter & dispenser
- Batteries (golf cars)
- Battery chargers
- Caps and hats
- Cash Registers
- Charge books: pro shop green fee
- Clubs: Woods Irons Putters Range
- Club head covers
- Club repair supplies
- Floor covering (spike resistant)
- Gasoline motors (golf car)
- Golf Cars: Elec Gas

- Golf car radio
- Golf car trailers
- Golf car transmissions
- Golf car protector
- Golf gloves
- Golf grips: Leather Comp.
- Golf Practice Devices
- Golf shoes
- Golf Shoe Brush & Scraper
- Golf Shoe Cleaners — Tee and entrance
- Grip slip preventative
- Handicap Computer (auto)
- Handicap racks cards
- Insect bite lotion
- Insect repellent
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- Mech. Range Ball Retriever
- Name labels, for clubs
- Practice driving nets
- Practice Putting Devices
- Rubber-spiked Overshoes
- Score cards Charge checks
- Score card & pencil Tee Box
- Shoe Deodorizer
- Sportswear: Shirts Socks
- Sport jackets Rain jackets Windbreakers Slacks

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- Bermuda shorts:
- Ladies Men's
- Tee bag racks
- Tee mats
- Teeing device (automatic)
- Trophies
- Bath mats
- Bath slippers
- Disinfectants
- Duplicating machines
- Floor coverings
- Folding Table (Banquet)
- Greeter pins
- Link Type Mats
- Locker Name Plates
- Lockers
- Locks (combination) for lockers
- Printing
- Runners for aisles
- Rugs
- Towels (golf, disposable)
- Trays (with club emblem)
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Private Semi-Pvt. or Fee Municipal (City or State owned)
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NAME OF CLUB
OR COURSE

No. of Holes Original date of club opening (if known)

MAIL ADDRESS:

CITY:

ZONE STATE

President's:
name (Zone)

Add.: Town: State:

Manager's:
name (Zone)

Add.: Town: State:

Course Superintendent's (Greenkeeper):
name (Zone)

Add.: Town: State:

Professional's:
name (Zone)

Add.: Town: State:

ADVERTISERS' INDEX

SEPTEMBER, 1963

Acushnet Process Sales Co.	36-37	Kirsch Card Service	16
Aero-Thatch, Inc.	52	Kohler Company	20
American Agricultural Chemical Company, The	69	Kro-Kar, Inc.	89
American Liquid Fertilizer Co.	78	Kwik-Bilt, Inc.	90
American Mat Corporation	74	Laher Spring & Electric Car Corp.	13
Aqua-Dial	Cover 11	MacGregor Company, The	32-33
Atwater-Strong Co.	81	Maddox Construction Co.	86
Ault, Edmund B.	88	Manufacturer's Specialty Co.	6
Baldock, Bob	91	Maxwell, J. Press	83
Bell & Son, William P.	86	McCune & Company	91
Bridgeport Implement Works, Inc.	91	McKay, Alexander G.	90
C K B	92	Miller, Inc., A. J.	76
Caddy-Roll Rental Service	82	Miller Golf Printing & Supply	81
Capri Manufacturing Co., Inc.	14	Moody Sprinkler Co.	79
Carpenter & Co., L. E.	18	Moore Golf, Inc.	81
Cast Iron Pope Research Association	4-5	Murdock Mfg. & Supply Co.	83
Certain-teed Products Corporation	Cover 111	National Rain Bird Sales & Eng. Co.	68
Colby Pioneer Peat Co.	82	Orangeburg Manufacturing Co. (Div. of the Flintkoke Co.)	59
Cole Nursery Co., The	71	Oregon Highland Bentgrass Commission	89
Colonial Gardens, Inc.	85	P G A Golf Equipment Co.	41
Container Development Corporation	75-76-77-78-79-80	Packard, Edward Lawrence	90
Cornish, Geoffrey S.	84	Par Aide Products Company	19
Cushman Motor Works	9-72	Plummer, Ralph	87
Dargie Golf Co., Bert	83	Rain-O-Mat Sprinklers	75
Darrah, John R.	84	Rainy Sprinkler Sales	68
Davis, Inc., George A.	66	Reed Development Corp.	47
Di Fini Knitwear Ltd.	12	Reliable Knitting Works	11
Doggett Fison Company	64	Rider Nurseries & Floral Co.	91
Duane, Francis J.	88	Roseman Mower Corporation	65
Dunlop Tire & Rubber Corporation	15	Royer Foundry & Machine Co.	43
duPont deNemours & Co. Inc., E. I.	50-51	Ryan Landscaping Equipment Co.	67
Dustin, Lee	92	Seaggins Golf Supply Co.	14
Eastern Golf Company	12	Sewerage Commission, The	83
Fate-Root-Heath Co., The	77	Simmons, Robert A.	84
First Flight Company	7	Singleton Irrigation Systems, Inc.	84
Flintkoke Company, The (Orangeburg Division)	59	Sit-N-Rest Golf, Inc.	10
Foley Manufacturing Co.	60	Sixty, Jr., Billy	92
Ford Tractor & Implement Operations (U.S.)	49	Smith, Horace W.	90
Fraser Top Dresser-Spiker	56	Smith, Kenneth	8
Futurus, Inc.	58	Spear, William James	10
Gestetner Corporation	27	Sports Awards	90
Gill, David	85	Standard Manufacturing Co.	54
Godwin & Son, Hiram F.	70	Stephens, Gene	91
Golf Club Management Co.	87	Stewart, Charles E.	90
Golf Club Operations, Inc.	83	Taylor-Dunn Manufacturing Co.	6
Golf Designs, Inc.	48	Tingley Rubber Corporation	25
Golfdom's Christmas Shopping Guide	73	Trojan Battery Company	31
Good Roads Machinery Corp.	70-80	Trophy & Medal Shp. The	16
Gorden, William F. & David W.	87	Tull, Alfred H.	88
Gregg Company, The	86	United States Rubber Co.	Cover 1V
Harley-Davidson Motor Co.	17	Van Buskirk Construction Co.	85
Harris, Robert Bruce	86	Wadsworth Company, The	88
Harrison, James G.	85	Warren's Turf Nursery	62
Hercules Powder Co.	55	Welton & Collett	91
Hill Co., C. M.	8	Westergard, Inc., D. J.	90
Hillierich & Bradsky Co.	29	Western Golf Sales, Inc.	82
Iberia Earthmoving Service, Inc.	91	West Point Products Corporation	61
Jacobsen Manufacturing Co.	45	Wise, H. M.	89
Johns-Manville Corporation	53	Wittek Golf Range Supply Co.	89
Jones, Robert Trent	86	Wyandotte Chemicals Corporation	57
Kent & Company, David W.	87		

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CONTENTS

<i>Swinging Around Golf</i>	Herb Graffis	3
<i>Gain in Club Income Offset by Expense Increase</i>		21
<i>On the Professional Side</i>		23
<i>Don't Choke Up Over A Big Tournament</i>	Ted Woehrl	24
<i>Ranchland Hill Shop Mirrors The Texas Tradition</i>		28
<i>Standard Length Club Goes Under Lights</i>	Ron Streibich	34
<i>Architectural Changes Has Affected Teaching</i>	John Vasco	38
<i>Six Years of Tests on Overseeding</i>	O. J. Noer	39
<i>Christmas Sales Formula</i>	Chuck Pedersen	42
<i>Turf Questions and Answers</i>	Fred V. Grau	44
<i>Growing Turf the Hard Way</i>	Tom Mascaro	46
<i>They Keep in Touch at Tucson National</i>		52
<i>Two Pro Shop Sales Standbys</i>	John Caulkins	54
<i>Golf Business News</i>		84

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Swinging Around Golf

(Continued from page 83)

was \$30,000 . . . Jim Mangum, New Orleans, shot a one-under 142 against the 72 Oakbourne par and 71 municipal par to win the event for a third time . . . There were 32 flights.

Fifth annual Italian Open at Tuckaway CC, Milwaukee, drew a field of 192 and a ton of Italian groceries . . . Paul Hahn made extemporaneous talk on president-pro relations and pro economic situation at Illinois PGA pro-presidents' dinner Aug. 19 that several persons remarked was the most illuminating presentation of the pro's job and its revenue they'd heard . . . Jim Ireland of MacGregor Golf is new president of the Metropolitan New York Pro Golf Salesmen.

W. H. (Bertie) Way, 90, oldest member of the PGA, died in a Miami hospital Aug. 11 after almost a year's illness . . . He was a former president of the PGA Seniors . . . Bertie was born in England and came to the U.S. in 1900 to build the Euclid Club course in Cleveland where he introduced John D. Rockefeller to golf . . . Later he built the Mayfield CC in Cleveland and served as its pro and supt. for

37 years . . . He became pro emeritus in 1950 and was retained on retirement pay . . . He served as a national and local PGA official . . . Big Bertie was one of the noblest golfers of them all . . . He tied for second with George Low and Val Fitzjohn in the 1899 National Open at Baltimore CC . . . Up to a couple of years ago, he played in the PGA Seniors.

John Black, 83, died recently in Pasadena after a long illness . . . John was a Glasgow native who served as a pro in California for 50 years, many of them at Claremont CC and California CC . . . In 1922 he tied Bob Jones for second in the National Open at Skokie CC (Chicago district), one stroke back of Gene Sarazen's winning 288.

J. R. (Bob) Ervine, 57, lately supt., Phoenix CC, died Aug. 4 in a Phoenix hospital . . . He had been supt. at Rolling Hills CC, Tulsa, for 22 years (when it was known as Indian Hills), then was at the Oaks CC from 1936 to 1951 . . . He was supt. at Oklahoma City G&CC from 1952 through 1954 and was at River Oaks CC prior to going to Phoenix . . . He is survived by his widow, a son, Allen, active in course construction and management work and a daughter, Mrs. Jerry Brickner.



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