Rates: Minimum insertion \$4.00 for 20 words; additional words 20¢ each. Bold face type, 25¢ per word. Classified cols. reserved for help or services wanted and for sale of used equipment. NO CLASSIFIED ADS ACCEPTED AFTER THE 22nd of MONTH PRECEDING DATE OF ISSUE. UNDER NO CIRCUMSTANCES ARE WE PERMITTED TO DIVULGE THE NAME AND ADDRESS OF THOSE PLACING THE BLIND ADVERTISEMENTS Response to all box number ads should be addressed to the box number, mail to GOLFDOM, 407 S. Dearborn, Chicago 5. Replies are promptly forwarded to advertisers.

#### JOBS WANTED

GOLF PRO — GREENKEEPER COMBINATION seeks Southern position. 43 years of age. Lifetime expreience in all phases of club operations. Well experienced in 328 Bermudas and Bent Grasses. Classed as excellent golf teacher. Also have wife with 13 years shop experience. We are capable of managing good 9 hole club. 17 years Class A PGA member, 14 years Class A GGSA member, Am presently employed. Can vacate within 30 days. Address Ad 501 c/o Golfdom

Golf Course Superintendent desires change. Well experienced in both Northern and Southern Golf Course maintenance. Good at machinery repair and maintenance. Experienced in irrigation installation. Honest, Sober and Reliable. Family Man. Age 42. Address Ad 502 c/o Golfdom

MANAGER available private club winter season south or west, Experienced in administration, supervision of all departments, maintenance. Excellent references. Address Ad 503 c/o Golidom

PRO OR GREENKEEPER OR COMBINATION. COMPETENT, EXPERIENCED, EASTERN OR SOUTHERN LOCATION PREFERRED. MODER-ATE INCOME SATISFACTORY. ADDRESS AD 504, C/O GOLFDOM

Sales representative seeks good company or any good lines. For Illinois and/or Wisconsin, Indiana. Experienced hard working ambitious young man with good sales record and references. Highest possible integrity. Please write Ad 506 c/o Golfdom

Experienced, qualified veteran superintendent of maintenance and construction available. Please statifull particulars. Address Ad 510 c/o Golfdom

BRITISH PRO — EXPERIENCED TEACHER — AGED 38 YEARS SEEKS POSITION IN U.S. ALL OFFERS CONSIDERED. C. W. KNIGHT C/O 206 WYKAGLE ROAD, STRATFORD, NEW JERSEY

Supt. — 33 yrs. experience all phases course maintenance, physically fit, 48 yrs. old, married, no children. Moderate salary satisfactory. Address Ad 515 c/o

PRO-MANAGER & WIFE COMBINATION. INTER-ESTED IN SMALL CLUB, WILL TRAVEL, AD-DRESS AD 517 c/o GOLFDOM

WANTED — CONTRACT TO CONSTRUCT GOLF COURSE OR DESIGN AND CONSTRUCT SAME. PROVEN ABILITY IN BOTH FIELDS. ADDRESS AD 518 c/o GOLFDOM

Retired Navy Commander, 43, desires new career in golf: sales, pro or assistant management, promotion, tours. Two handicap, trained instructor, administrative ability, equipment knowledge, sales experience. Address Ad 519 c/o Golfdom

PRO-GREENKEEPER — EASTERN SHORE OF VIRGINIA NINE HOLES — SECOND NINE UNDER CONSTRUCTION; PRIVATE CLUB; CLUBHOUSE FACILITIES AND PRO SHOP; WILL PAY SALARY PLUS USUAL GOLF ACTIVITY EARNINGS. GIVE REFERENCES, PAST EXPERIENCE. ADDRESS AD 505 c/o GOLFDOM

ASSISTANT PRO WANTED. STAN SWAST, SOUTH HILLS CLUB, FOND DU LAC, WIS. PHONE 921-9060 PRO SHOP: 922-1847 HOME

A Teaching Pro and a Greenkeeper are needed for nine hole course now under construction. We offer year round employment with salary, vacation and retirement plan. Send resume and expected salary to Custodian, Central Base Fund, Laughlin AFB, Texas.

Distributors wanted — New type 9' ball retriever, noncorrosive aluminum, no adjustments, light, retails for \$4.95. Address Ad 507 c/o Golfdom

EXPERIENCED SALESMEN WANTED TO REPRESENT LONG ESTABLISHED FIRM — MANUFACTURER POPULAR PRICE QUALITY GOLF CAPS. COVER GOLF COURSES AND PRO SHOPS THROUGHOUT U. S. AND CANADA. NO OBJECTION FOR NON CONFLICTING LINE. INTERESTED PARTIES CONTACT MAURY ALTERS C/O ZIPPER CAP CO., 3240 N. W. 27th AVE., MIAMI, FLORIDA

Salesmen covering golf clubs to sell unusual, inexpensive, easy selling golf glove. Commission or otherwise. Write experience and territory covered. KOOL GLOV, BOX 561, BRIELLE, N.J.

Midwest Factory Representatives wanted in Detroit, St. Louis, Cleveland and Pittsburgh areas. Golf umbrellas direct from maker, give pres better value than competition, with workmanship even better than umbrellas up to twice the price. Cotton or Nylon, wood or glass shafts. Only men experienced in the territory with other items considered. William Beehler Inc., 205 W. Lombard St., Baltimore 1, Md. The Oldest Umbrella House in America

Wanted Golf Course Superintendent, experienced man for 18 hole topnotch Country Club; Tennessee location; Salary open. Address Ad 512 c/o Golfdom

Wanted — Investor — interested in building and financing 18-hole golf course on one of the finest golf course layouts in Northern California. Address Ad 516 c/o Golfdom

#### SALES REPRESENTATIVES

Carolinas — Eastern Seaboard New England — Michigan — Ohio Indiana — Pennsylvania — Texas Louisiana

Revere Sportswear, Sam Snead Shirts, Ladies Shorts, Italian Hats, Cashmere Sweaters, full line accessories on liberal commission. Must have following golf Pro Shops with car and be bondable.

Write - Telephone - or Wire

# Scoggins Golf Supply Co.

1170 N.E. Cleveland Street
Clearwater, Florida 446-3068

#### MISCELLANEOUS

WANT TO LEASE WITH OPTION TO BUY GOOD POTENTIAL 9 OR 18 HOLE COURSE. ADDRESS AD 508 c/o GOLFDOM For Sale — 9 hole Golf Course, Small clubhouse with basement, Water to greens and tees, Ford tractor, 5 gang Fairway units, 2 cutting greens units, Good loca-tion. Address Ad 509 c/o Golfdom

250 Acre site Central Long Island one hour N. Y. C. via new Expressway — ideal golf course plus subdivision. Arnold L. Feinberg, 83 E. Main St., Patchogue L. I., N. Y.

WE MANUFACTURE IRONS, WOODS, PUTTERS TO YOUR SPECIFICATIONS AND TRADEMARK (JOBBING QUANTITIES). WRITE FERNQUEST & JOHNSON GOLF COMPANY, COLMA, CALIF. FOR PARTICULARS

WE WILL REPAINT AND RELETTER YOUR USED GOLF BALLS FOR 7¢ EACH. BADGER GOLF CO., WATERFORD, WIS.

FOR SALE, MODEL 300 E-Z-GO Golf Cars, completely rebuilt and repainted, new batteries and charger, each \$495.00. Our trucks can deliver. Nas sau Car Co., Inc., 133 Jericho Turnpike, Mineola,

GOLF CAMP FOR BOYS — at beautiful White Mountain, N. H. course — daily lessons — play, handicaps, etc. — all other camp activities — Write Richard A. Thomas, 392 Country Way, Scituate, Mass.

USED BUT GOOD: Hand greens mowers, bal washers, sod strippers and "surplus" parts for mow ers and other supplies. SES, Box 2, Wayne, N.J.

## WANTED FOR CASH

OLD GOLF BALLS — RETRIEVED FROM PONDS, GOLF COURSES ETC.

..... \$0.36 per doz. Cut or bumped

supply catalogue

NORTHERN GOLF BALL CO.

Chicago 18, Illinois 2350 W. Roscoe Street

THREE BASEBALL PITCHING MACHINES, Rotary type, complete with automatic coin box, 200 ball automatic hopper, automatic counter. Finest and most rugged machine made. Like new. Used one month. Price \$450 each. Originally \$900. Steckler, 28 Hill Lane, Roslyn Heights, N. Y. Mayfair 1-3543 or 212 OX 5-4600.

Used golf balls for sale — Good for range or play — Sold in lots of 100 or more, 20¢ each. Brewer Golf Shop, 280 DeBaliviere, St. Louis 12, Missouri

Golf Course for Sale — 9 holes, Par 3 with Driving Range adjoining. Liquor License. Located between Loraten and Oberlin, Ohio. Address Ad 511 c/o Golfdom

Desire to buy or lease course — Experienced in complete operation. Present lease expired. Have clubhouse and course equipment. Available now. Address Ad 514 c/o Golfdom

Fast Pic Stone Picker for sale. \$500.00 — good condition, new springs, operates hydraulically from pto. Robert Marteeny, R. D. #6, Somerset, Pa.

FOR SALE: 25 Gasoline golf cars \$100.00 — \$350.00. Fleet operating now. R. Slotten, 414 N. Garfield St., Lombard, Ill. or J. Bastien, Glendale CC, Bloomingdale, Ill. LA 9-6232.

#### \$100 ONLY, 9 HOLE SPECIAL OUTFIT

for Par 3 or daily fee courses, small community clubs, 9 hole cups, poles, numbered flags, 9 pairs ball fee markers, 3 dozen fee fowels, 1 ball wash-er. \$150 value only \$100. Remittance with order FOB.

#### SPECIAL EQUIPMENT SERVICE

Box 2, Wayne, New Jersey

For Sale — 2500 used Range Balls 80# Worthington paintless, balance newly painted and all re-striped — used 2 seasons. \$18.00 per Mo — \$165.00 per M = \$375.00 lot, F.O.B. Cleveland, C.O.D. Highland Golf Range, Inc., 3601 Green Road, Cleveland 22, Ohio. Ohio

#### VICTOR GOLF CARTS

. Lowest Price ever offered

. . Factory remanufactured Model 37 Victor Cars

. . New bodies

. . . New batteries

.... Brand New appearing inside and out

. . . . . Perfect for fleet fill-in, individuals, industrial uses, home or farm.

\$500.00 FOB Chicago, Illinois

Call your Victor distributor today or write Victor Electri-Car Div., Ball O Matic, Inc., 2314 Broad-way, Denver 5, Colorado

#### **New Golf Cart Straps**

Golf cart straps, made of a special plastic that will support up to 60 lbs of dead weight, and that will not stretch in hot weather, rot or dry out or mar golf bags, are manufactured by the Midland Plastics Co., 1300 West Fletcher st., Chicago, Ill. The new cart straps, available in 30 in. and 40% in, sizes have 15 prepunched holes to fit all size bags and carts.

## Victor Earnings Report

Victor Comptometer Corp., reported sales of \$15,115,000 during the first three months of 1963 and net income of \$1,224,000, equal to 27 cents a common share. In 1962, Victor's first quarter income equalled 29 cents a share. Moving of the golf equipment division's sales, accounting and warehousing operations from Ohio to Morton Grove, Ill., are said to account for the slight dropoff in profits.

# Improves Sales Communications

Southwestern Plastic Pipe Co., Mineral Wells Tex., has installed Bell national TWX communication equipment at both its Mineral Wells and Phoenix plants to provide fast, two-way contact between the sales dept. and distributors in all parts of the U. S. Dial operated, the equipment serves as a direct link between the company's affiliated organizations in Ind., Fla. and Ky.

# Buyers' Service

Check off your Needs, tear out and mail this sheet to Golfdom, 407 S. Dearborn St., Chicago 5, Ill. You'll get prices, literature direct from the sources of supply.

Shelter house: car \_ shower \_ Gasoline motors (golf car)

| Jon Jourse                          | Signs — yardage, etc.            | Golf Cars: Elec Gas             |
|-------------------------------------|----------------------------------|---------------------------------|
| Aerifying equip.: Fairway           | Sod cutter                       | Golf car transmissions          |
| green 🗍                             | Soil conditioner                 | Golf car protector              |
| Algae Killer (ponds)                | Soil screeners Soil shredders    |                                 |
| Architects: course   house          | Soil Pasteurizers                | Golf grips: Leather Comp.       |
| Ball mark repair tool               | Sprayers: power   hand           | Golf Practice Devices           |
| Ball Washers                        | Spreaders: seed [ fertilizer [   | Golf shoes                      |
| Ball Washing Compounds              | topdressing                      | Golf Shoe Brush & Scraper       |
| Batteries (golf car)                | Spikers: greens [ fairway [      | Golf Shoe Cleaners —            |
| Benches (tee)                       | Sprinklers: f'way 🔲 green 🔲      | Tee and entrance                |
| Bent grass stolons                  | Stone picker (mechanical)        | Grip slip preventative          |
| Bermuda Stolons                     | Sweepers                         | Handicap Computer (auto)        |
| Brown-patch preventatives           | Sweepers-mulchers (turf)         | Handicap racks 🗌 cards 🔲        |
| Color spray for turf                | Swimming pool paint              | Insect bite lotion              |
| Compost mixers                      | Tee Markers                      | Lighting equip. — range         |
|                                     | Tee Shelters                     | Mech. Range Ball Retriever      |
| Crabgrass control: Regular          | Thatch removing machine          | Name labels, for clubs          |
| Pre-emergence                       | Tractors                         | Practice driving nets           |
| Crabgrass control machine           | Trees Shrubs                     | Practice Putting Devices        |
| Custom Stone Picking                | Turf Insecticides                | Rubber-spiked Overshoes         |
| Drinking Fountains                  | Utility Trailers                 | Score cards Charge checks       |
| Fertilizers Solid 🗌 Liquid 🗌        | Water sustance followers         | Score card & pencil Tee Box     |
| Flags (greens) 🗌 Flag poles 🗀       | Weed chemicals                   | Shoe Deodorizer                 |
| Flag pole reminder signs            | for turf  for water              |                                 |
| Fungicides                          | tot tott 🗌 tot water 📋           | Sportswear: Shirts Socks        |
| Golf Cars: Elec 🗌 Gas 🔲             |                                  | Sport jackets Rain jackets      |
| Golf course furniture               | Pro Shop                         | Windbreakers   Slacks           |
| Hole cutters                        | rio shop                         | Bermuda shorts:                 |
| Hose clamps                         | Bags: Canvas 🗌 Leather 🗍         | Ladies   Men's                  |
| Humus                               | Bag storage racks                | Tee bag racks                   |
| Hyd. lift haul carts                | Bag carts   electric             | Tee mats                        |
| Irrigation consultants              |                                  | Teeing device (automatic)       |
| Landscape Contractor                | Bag Tags — Guest Tags            | Trophies                        |
| Lapping-in Machine                  | Balls: Regular  Range            |                                 |
| Lighting equip.: Miniature          | Ball dispenser (coin operated)   | CL L II                         |
| Par-3 Regulation Course             | Ball Name-Markers                | Club House                      |
| Pract. green Park                   | Ball Markers — for greens        |                                 |
| Minature Course Const'n             | Ball retriever                   | Bath mats                       |
|                                     | Ball Stripper (range)            | Bath slippers                   |
| Min. Course Obstacles               | Ball washer                      | Disinfectants                   |
| Min. putting surface (felt)         | Ball washer, counter & dispenser | Floor coverings                 |
| Mowers: putting green               | Batteries (golf cars)            | Folding Table (Banquet)         |
| rotary tee                          | Battery chargers                 | Greeter pins                    |
| fairway 🗌 rough 🗌                   | Caps and hats                    | Link Type Mats                  |
| hand [                              | Cash Registers                   | Locker Name Plates              |
| Nower Grinders                      | Charge books: pro shop           | Lockers                         |
| Peat Moss                           | green fee                        | Locks (combination) for lockers |
| Pipe                                | Clubs: Woods   Irons             | Printing                        |
| Putting cups                        | Putters Range                    | Runners for aisles              |
| Seed: fairway 🗌 green 🗍             | Club head covers                 | Rugs                            |
| seeding (spray-mulch)               | Club repair supplies             | Towels (golf, disposable)       |
| eepage stopper (ponds) -            | Floor covering (spike resistant) | Trays (with club emblem)        |
|                                     | 53,007                           |                                 |
| iend information (please fill in as | completely as possible) Your     | Title at                        |
| o: Name                             | the Cl                           | ub                              |
| Club                                | Address _                        | -                               |
| lown                                |                                  |                                 |
| see reverse side)                   | zone () sidie                    | Check if new club               |
|                                     |                                  |                                 |

Golf Course

# 37th YEAR OF SERVICE

144

as golf's clearinghouse
of information on the
most successful
operating practices
and products for your club.
Make use of it!

Each month GOLFDOM presents the latest, most practical ideas on golf club administration, management, upkeep and service . . . for time, labor and money-saving guidance of your officials and department heads. Help the right men at your club do the job right. Send in the form below. Keep them informed on the latest how-to-do-it-ideas!

Golfdom

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| GOLFDOM, 407  | 407 SOUTH DEARBORN STREET, CHICAGO 5, ILLINOIS |        |            |  |
|---|--|--------|------------|--|
| Private Semi-Pvt. or Fee Municipal (City or State owned)  If a Par 3 course, check here |  |        |            |  |
| NAME OF CLUB<br>OR COURSE   |  |        |            |  |
| No. of Holes  MAIL ADDRESS:  CITY:  ZONE STATE  |  |        |            |  |
| President's:  |  | (Zone  | )          |  |
| Add.:   | Town:  | State: |            |  |
| Manager's:  |  | (Zone  | )          |  |
| Add.:   | Town:  | State: | ********** |  |
| Course Superintendent's   |  | (Zone  | )          |  |
|   |  | State: |            |  |
| Professional's:   |  | (Zone  | )          |  |
|   |  | State: |            |  |

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All advertising and editorial correspondence, change of address notices, subscription orders, etc., should be sent to GOLFDOM, 407 S. DEARBORN ST., CHICAGO 5, ILL.

# Swinging Around Golf

(Continued from page 130)
goes from Greenspring Valley Hunt Club
Baltimore, to Laurel Pines CC, Laurel
Md., as supt. . . Bill Swick has moved
from Chantilly National G & CC, Centreville, Va. to Sterling as greenmaster
of the municipally owned course there
of the municipally owned course there
. . Northern Calif. PGA to hold its
fourth Charity Pro-Am at Mather GC,
near Sacramento, June 7 . . . When the
Ladies PGA rolls into Brookville, L.I., June
27-30 for the Carvel Invitation, it will
be the first time in eleven years the
gals have played in that section.

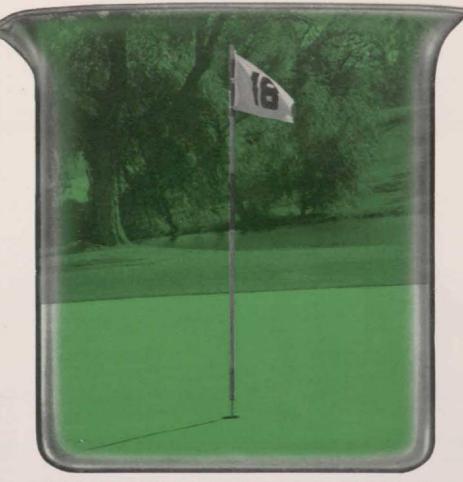
Northeast Pro Championship to be

played at South Shore CC, Bingham, Mass., Sept. 19-22 . . . Name is being changed from the Golferama . . . Bob Crowley won the event in 1962 by beating Doug Ford in a sudden death playoff . . . Kermit Zarley won his seventh straight collegiate title with this year's victory in the All-America Intercollegiate . . . That's a record, the old mark being six . . Zarley plays for Dave Williams' University of Houston team . . Betsy Rawls' victory in the Sunshine Open in Miami in April was the 47th of her professional career . . . She was the leading Ladies PGA money winner 'way back in 1952 and repeated in 1959.

GOLFDOM, The Business Journal of Golf Published monthly, except November and December. Subscription rate — \$2.00 per year, Canadian and Foreign \$2.50. Joe Graffis Publisher; Herb Graffis Editor; Joe E. Doan Managing Editor; Joe Graffis, Jr. Advertising Manager; F. V. Taylor, Circulation Manager. Publication Office: 407 So. Dearborn St., Chicago 5; Phone Harrison 7-5941. Advertising Representatives: Arden E. Roney & Associates — Eastern: 41 East 42nd St., New York 17, N.Y.; Phone YU 6-0625. Western: 580 S. San Vincente Blvd., Lea Angeles 48, Calif.; OL 1-3930.

# solve your turf care problems

with National Chemsearch compatible chemicals



At National Chemsearch, continuous scientific research by experienced chemists provides the easy solution to turf-care problems! A complete line of chemical products includes iron chelates, fertilizers, fungicides and deep penetrating agents... all in compatible liquid form! This means any combination of turf-care chemicals may be easily mixed and quickly applied simultaneously...saving both time and labor costs! Whatever your need for lawn or turf maintenance, call on your National Chemsearch Representative for the safe, effective, economical solution!

