



lines on the chute are adjustable to permit the player to set his own driving distance. At most, the ball travels about 40 feet. The Practi-Chute can be knocked around in the backyard or even around tee areas if the player wishes to get in warm-up swings. Complete information on the practice device can be obtained from United's four-color catalog, a free copy of which can be had from the company.

These Wedges Keep Glasses In Place

Besppectacled golfers who have trouble with their glasses slipping down their noses may be interested in a new product available from Harn Corp., 350 Fifth ave., New York City. Known as the Sure-Grip, it consists of two tiny molded wedges which are slipped over eyeglass hinge assemblies. The wedges create a gentle, spring-like pressure which anchors the temple arms against the wearer's head, eliminating sliding or slipping. Two sets are packaged with an applicator.

Munsingwear Offers Several Styles in Men's Golf Shirts

Munsingwear, Inc., Minneapolis 5, Minn., offers at least 10 Grand Slam golf shirt models for men in addition to a men's cardigan. All shirts have patented nylon reinforced underarm

GOLF COURSE DESIGN AND CONSTRUCTION EDMUND B. AULT GOLF COURSE ARCHITECT

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gussets, longer tail and are machine washable with a guarantee not to shrink out of fit. A full line of styles, colors and fabrics are priced for profit to the pro. Munsingwear has distributors in San Francisco, Oaklawn, Ill., Birmingham, Mich., Wilton, Conn., Charlotte, N.C. and Dallas, Tex.

Four Golf Cars Described in Cushman Brochures

Four electric and gas golf cars that comprise Cushman Motor's 1963 line are described and illustrated in two separate brochures now



available from the Lincoln, Neb. based division of Outboard Marine Corp. "Cushman Electric & Gas Golfsters" is a 6-page, full color brochure that gives mechanical, electric and design specs. "The Cushman Scotsman", a 4-page brochure, describes the Scotsman that doubles as a golf car and yard caddy. Both brochures can be obtained by writing to the company.



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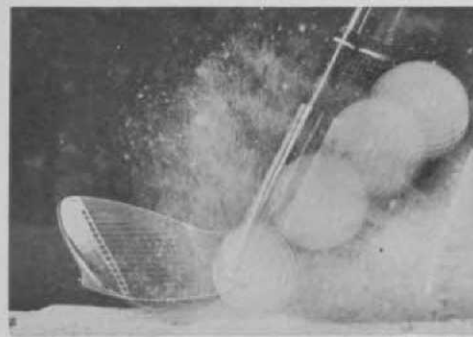
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MacGregor's Expediter is described as a utility club with a "king size" hitting area. It has Flame Ceramic face and is available in the Tourney, Armour Silver Scott and Suggs lines in pro shops.

Wysong With MacGregor

H. Dudley Wysong, Jr., runnerup to Jack Nicklaus in the 1961 National Amateur, has joined the MacGregor advisory staff. He turned professional early in April. Wysong is a native of McKinney, Tex. In 1961 he was a member of the Americas Cup team. Wysong is affiliated with the Turner Lodge and GC in Burneyville, Okla.

MacGregor also has signed 23-year old Larry Beck, former U. of Houston player, who has been working as an assistant at Whispering Pines CC, Southern Pine, N. C., and recently started playing the tour. Beck had a fine amateur record, distinguished by his winning of the 1957 USGA National Junior Championship in which he eliminated Jack Nicklaus in a fourth round match. This spring he tied for second in the Azalea Open.

Spalding Doubles Net Income

For the six months ended Apr. 30, A. G. Spalding & Bros., Inc., had net income of \$785,000 or 80 cents a share, more than twice the profit reported in the similar 1962 fiscal period. There were 980,000 shares outstanding on Apr. 30. Profits before taxes, according to Spalding, amounted to \$1,717,000. Net earnings in the three months ended Apr. 30 were \$760,000 or 78 cents a share. In the previous year the company earned \$440,000 or 44 cents a share for the three-month period.

Pennsalt Chemicals Corp., 3 Penn Center, Philadelphia 2, is offering a new, low cost method for pool maintenance and sanitation. Called the Pennswim Method, it enables pool operators to maintain effective bacteria-algae control and keep chlorine residual and pH at safe levels for a week with a single treatment.

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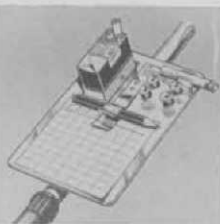
U. S. Royalon golf shoes for men look like leather but don't scuff or stain and can be washed free of dust and grime. They have replaceable spikes and cushioned insoles and come in saddle tan and black. They are marketed by U. S. Rubber Co.

American Machine & Foundry Acquires Western Tool

American Machine & Foundry Co. has acquired Western Tool & Stamping Co., Des Moines, Ia., manufacturer of mowers, snow blowers, golf cars and other outdoor equipment. The acquisition was made on a share-for-share exchange. Western Tool had nearly 337,000 shares outstanding. It employs 450 people at its Des Moines plant and 100 at a plant in Gainesville, Ga. The company was founded in 1935 by E. W. Kolls and the late Ralph Torgersen as a tool and die and stampings manufacturer and in 1946 entered the mower and allied business. The Par-Pony golf car has been added in recent years. For the fiscal year ended July, 1962, Western Tool had sales of \$18,500,000 and net earnings of \$991,000.

Fits All Cart Handles

"Pocketsaver" golf cart accessory provides writing space and holding clips for score card, pencil, cigarette pack, and one lighted cigarette. The cast-aluminum unit fits all golf cart handles. It is manufactured by Con-Voy Golf Carts, Portland 2, Ore.



Fastest Punching Machine

The MC-2 Model Vertifier, made by West Point (Pa.) Products Corp., is said to be the fastest punching machine on the market. With it, average 5,000 foot greens can be vertically punched in 30 minutes. It is easy to transport. Simple maintenance, forward operation and depth adjustment are listed among its selling points.

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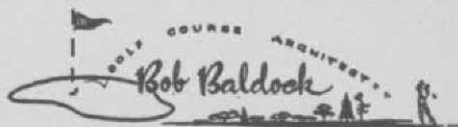
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Suggs Woods Glamorized

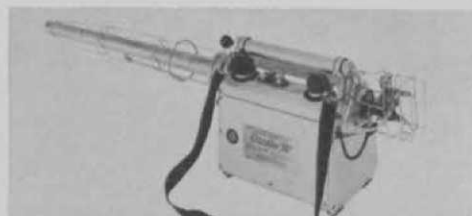
Louise Suggs woods, made by MacGregor, have a light finish to add a touch of glamor. They are made of selected persimmon with penetrating impregnation to prevent swelling and warping and are fitted with the Key-site and Rocker sole. Suggs irons have shot blasted face and a new forging to put power, according to MacGregor, where it is most effective. Two grip styles are available: Burgundy leather with silver or black, or new Blue rubber with red and white accents. Suggs woods and irons are sold through pro shops only.

**Sabayrac, Hogan Sales Forces
Now Completely Separated**

As of May 1, Ernie Sabayrac, Inc., PO Box 117, Hialeah, Fla., released the Southern Florida territory it had been covering for the Ben Hogan Co. for the last seven years. This makes the separation of the Sabayrac and Hogan firms complete, enabling the former to concentrate on sportswear and the latter, golf equipment. Johnny Burt, Sabayrac sales manager, who had covered South Florida for Hogan, will continue to cover this territory for his own organization. In the off-Florida season, he will continue to work with other Sabayrac sales reps. Ernie Sabayrac is still connected with the Hogan company in an advisory capacity. Sabayrac, Inc. handles Foot Joy and Hogan shoes, Izod and Haymaker sportswear, Palm Beach clothing, Flip-It hats and caps, Hadley sweaters, Coberknit jackets and Ernest custom clothing.

Portable Dyna-Fog 70

Latest model of the "Dyna-Fog 70," insecticide fog generator, first introduced in 1961, is now listed by Underwriters' Laboratories, Inc.,



according to the manufacturer, Curtis Automatic Devices, Inc., Westfield, Ind. The "70" model is self-contained and portable, weighing only 18 pounds, is made of aluminum and stainless steel and is powered by regular gasoline. Micrometer setting on the "70" controls fog output — from a dry fog without residue to a wet, clinging fog for residual application.

THE CAP WITH QUALITY

"Golfer," at left, has strap in back and is adjustable to all head sizes . . . From \$12.50 per doz. "Mr. Pro," at right, has snaps in back, also adjustable to all head sizes . . . From \$15.00 per doz. Both in assorted colors, fabrics. Enquire about emblems for your caps. Write:

ZIPPER CAP MFG., CO., Inc. 3240 N.W. 27th Ave., Rm. 351, Miami, Fla.; Phone: NE 3-0328



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Rates: Minimum insertion \$4.00 for 20 words; additional words 20¢ each. Bold face type, 25¢ per word. Classified cols. reserved for help or services wanted and for sale of used equipment. **NO CLASSIFIED ADS ACCEPTED AFTER THE 22nd of MONTH PRECEDING DATE OF ISSUE. UNDER NO CIRCUMSTANCES ARE WE PERMITTED TO DIVULGE THE NAME AND ADDRESS OF THOSE PLACING THE BLIND ADVERTISEMENTS** Response to all box number ads should be addressed to the box number, mail to GOLDFOM, 407 S. Dearborn, Chicago 5. Replies are promptly forwarded to advertisers.

JOBS WANTED

GOLF PRO — GREENKEEPER COMBINATION seeks Southern position. 43 years of age. Lifetime experience in all phases of club operations. Well experienced in 328 Bermudas and Bent Grasses. Classed as excellent golf teacher. Also have wife with 13 years shop experience. We are capable of managing good 9 hole club. 17 years Class A PGA member. 14 years Class A GCSA member. Am presently employed. Can vacate within 30 days. Address Ad 601 c/o Goldom.

MANAGER available private club winter season south or west. Experienced in administration, supervision of all departments, maintenance. Excellent references. Address Ad 602 c/o Goldom.

PRO OR GREENKEEPER OR COMBINATION. COMPETENT. EXPERIENCED. EASTERN OR SOUTHERN LOCATION PREFERRED. MODERATE INCOME SATISFACTORY. ADDRESS AD 603, C/O GOLDFOM.

Married man would like job as greenkeeper or assistant. Have 7 years experience with good references. Would also consider other work on course. Address Ad 604 c/o Goldom

PGA Pro, 18 years experience as club pro wishes to become representative for first grade club line and accessories, calling on pros and country clubs in 8 Rocky Mountain states. Highest references. Know territory and pros. Salary or commission. Address Ad 605 c/o Goldom

Assistant Pro job wanted. Ohio resident with own business in Summer, desires assistant's job in Winter season. Sober, conscientious, good player, good teacher. Married. School teacher seven years. Available Nov. 1 to April. Address Ad 606 c/o Goldom

Manager with Michigan country club experience desires position as Manager or Assistant in Florida for Winter months. Married. Excellent references. Address Ad 607 c/o Goldom

Superintendent golf and grounds. 10 years experience, college grad. Presently managing chain of garden centers and sod nursery. Address Ad 611 c/o Goldom

GREENKEEPER — Thoroughly experienced all phases course maintenance. 14 years with present club. Married, sober, reliable. Best references. Midwest preferred. Address Ad 612 c/o Goldom

Greens Supt. with complete knowledge of Golf Course construction and maintenance ability desires position. Familiar with all grasses, soils, fertilizers, fungicides, equipment and irrigation systems. Competent in this profession. GCSAA Member. Available. Address Ad 614 c/o Goldom.

Wanted — Party to build and develop golf course in smaller Western community. Excellent possibilities. Work with local group. Address Ad 615 c/o Goldom

Man and wife team presently managing 18 hole golf club desire change. 15 years experience. Prefer six to ten month club. Excellent references. Address Ad 616 c/o Goldom

Qualified Supt. desires year round position. Preferably South, Southeast, Southwest. Christian, married, 41 yrs. old. Dependable. 10 years experience as Supt. Knowledge all maintenance, construction & machinery repair. Address Ad 618 c/o Goldom

JOBS OPEN

Wanted — Investor — interested in building and financing 18-hole golf course on one of the finest golf course layouts in Northern California. Address Ad 608 c/o Goldom

Distributors wanted — New type 9' ball retriever, non-corrosive aluminum, no adjustments, light, retails for \$4.95. Address Ad 609 c/o Goldom

ASSISTANT GREENKEEPER. 18 hole private golf course. Young man with experience. Opportunity for advancement. Box 156, Delaware Water Gap, Pa.

Wanted — Manager & Wife, experienced in food, beverages and catering for a Western Iowa Golf and Country Club. Address Ad 617 c/o Goldom

Husband & Wife team — no children — to run kitchen and bar at 9-hole course. Room & board furnished; \$400 to \$500 Mo. salary, plus percentage of profits from sales. Experience necessary. Write H. A. Goelko, P. O. Box 1157, Nogales, Arizona

MANUFACTURER'S REPRESENTATIVE FOR ILLINOIS - OHIO. WORLD'S FINEST PULL GOLF CART — MADE WITH IMPORTED ENGLISH WHEELS — 3 MODELS. SEND FOR BROCHURE. ADDRESS AD 619 c/o GOLDFOM

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WE WILL REPAIR AND RELETTER YOUR USED GOLF BALLS FOR 7¢ EACH. BADGER GOLF CO., WATERFORD, WIS.

FOR SALE, MODEL 300 E-Z-GO Golf Cars, completely rebuilt and repainted, new batteries and charger, each \$495.00. Our trucks can deliver. Nas sau Car Co., Inc., 133 Jericho Turnpike, Mineola, New York.

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2350 W. Roscoe Street Chicago 18, Illinois

Ransomes Sims on Film

Ransomes Sims & Jefferies, Ipswich, Eng., has produced a half dozen service films (16 mm color) in which the firm's mowers play a featured role. The films were developed for sales staffs to demonstrate the range of products made by the company. Interesting back-grounds, which amount to a Cook's tour of Europe, the East Anglian coast, ancient towns and gardens, combine commercial and traveling aspects.

Quick Recovery for Tony Kart

Tony Kart Manufacturing Co., Rockwell City, Ia., which was hit by a disastrous fire early in April, is back producing golf carts, bags, retrievers and other items as if nothing ever had happened. The company lost its machinery, stock, inventory and records but quickly leased two buildings and set up shop again. Actually, a week after the fire, Tony Kart had two shifts back in operation.

Jacobsen's "Commercial 20" Runs Half Day without Refuel

The "Commercial 20", a heavy duty rotary mower marketed by Jacobsen Manufacturing Co., Racine, Wis., is powered by the 321 engine and is equipped with a 5-quart gas tank for a half day of cutting without refueling. Deck design permits close trimming around obstacles and eight-inch wheels with sealed ball bearings assure easy pushing and maneuverability. The deck is of high strength aluminum-magnesium alloy. A rubber covered steel bumper protects the chassis and serves as a front lift handle when the mower is being loaded. An optional catcher is available with the "Commercial 20".

First Flight Realigns Its Sales Territories

First Flight Co., 99 Tremont st., Chattanooga, Tenn., has made some recent changes in its territorial sales coverage, according to Lew Oehmig, president. Bill Turner has returned to the Chattanooga office as sales and administrative assistant; Dick Tarleton covers Ala., Miss. and the Florida panhandle; Jerry Strickland covers Ark. and La.; Sam Winger has the Ind. and southern Ill. territory; Bob Shields covers western Pa. and western N. Y.; Harry Root, Jr. and Jack Kelsey are assigned to a part of Fla. and the Caribbean area; Ira Templeton covers Tenn. and N. C.; and Jack Burkett has Ga. and S.C.

Expand Southwestern Territories

Southwestern Plastic Pipe, Mineral Wells, Tex., has named three men to cover expanded sales territories for its complete line of tubular plastic products. A. B. (Jack) Price handles market development in Southern Calif.; E. L. (Mickey) Tarkenton has been assigned to Okla. and northwest Tex.; and Vernon Biells covers western Colo. and the northern half of New Mexico.

USED BUT GOOD: Hand Greens mowers, ball washers, sod strippers and "surplus" parts for mowers and other supplies. SES, Box 2, Wayne, N.J.

FOR SALE — 18 HOLES. Semi-private. Rapidly expanding city of 30,000. 150,000 people in trade area. Only driving range in radius of 50 miles . . . lighted. Modern pro shop and lounge, locker rooms. Practice areas, 155 acres. Watered tees and greens. Year 'round operation in Southeast. Biggest season from October through June. Other interests requires sale. Doing booming business now with non-professional help. Wonderful potential for promotion. \$90,000 will handle. Write Golf Course, P. O. Box 1371, Macon, Georgia.

WANTED: \$40-\$50,000 TO COMPLETE NINE HOLE COURSE. 100 ACRES ROLLING LAND, PRIVATE SPRING FED DEEP LAKE, HEART OF MICHIGAN RESORT AREA. ADDRESS AD 610 c/o GOLFDOM

For Sale: Worthington Electric Golf Carts, 36 volts, new batteries, chargers, presently in use, replacing with gas carts due to hilly terrain, lots of 1 to 20 \$275 each. Also, 50 pull carts \$5 each, 5 gang Worthington Fairway Mower, 1 Verticut. Water Gap Country Club, Delaware Water Gap, Pa.

Used golf balls for sale — Good for range or play — Sold in lots of 100 or more, 20¢ each. Brewer Golf Shop, 280 DeBaliviere, St. Louis 12, Missouri

ARE YOU INTERESTED to build and operate a high class 3 par golf course on one of Florida's finest and largest offshore Islands just recently connected to mainland by a 2½ mile bridge? About \$75,000 will build the course, land close to hotels and motels is available to lease. If you can finance and are interested Address AD 620 c/o Golfdom

Wanted — Used Golf Driving Range Equipment — everything — full details in first letter. Anthony Caropoli, Putnam Drive, Lake Carmel, New York

Stands at the Open

Three temporary grandstands will be located on the course at the CC of Brookline, Mass. during the USGA Open for the first time. They are part of a test carried on by the Association's championship committee to seek better ways of accommodating large galleries. Their combined capacity will total only about 700. They will be located on the first tee and near the sixth and fifteenth greens. The Country Club also will have stands in the vicinity of the practice area.

Buyers' Service

Check off your Needs, tear out and mail this sheet to *Golfdom, 407 S. Dearborn St., Chicago 5, Ill.* You'll get prices, literature direct from the sources of supply.

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- Aerifying equip.: Fairway green
- Algae Killer (ponds)
- Architects: course house
- Ball mark repair tool
- Ball Washers
- Ball Washing Compounds
- Batteries (golf car)
- Benches (tee)
- Bent grass stolons
- Bermuda Stolons
- Brown-patch preventatives
- Color spray for turf
- Compost mixers
- Crabgrass control: Regular Pre-emergence
- Crabgrass control machine
- Custom Stone Picking
- Drinking Fountains
- Fertilizers Solid Liquid
- Flags (greens) Flag poles
- Flag pole reminder signs
- Fungicides
- Golf Cars: Elec Gas
- Golf course furniture
- Hole cutters
- Hose clamps
- Humus
- Hyd. lift haul carts
- Insecticides
- Irrigation consultants
- Landscape Contractor
- Mapping-in Machine
- Lighting equip.: Miniature
- Per-3 Regulation Course
- Pract. green Park
- Miniature Course Const'n
- Min. Course Obstacles
- Min. putting surface (felt)
- Mowers: putting green rotary tee
- fairway rough hand
- Mower Grinders
- Peat Moss
- Pipe
- Putting cups
- Seed: fairway green
- Seeding (spray-mulch)

- Seepage stopper (ponds)
- Shelter house: car shower
- Signs — yardage, etc.
- Sod cutter
- Soil conditioner
- Soil screeners Soil shredders
- Soil Pasteurizers
- Sprayers: power hand
- Spreaders: seed fertilizer topdressing
- Spikers: greens fairway
- Sprinklers: f'way green
- Stone picker (mechanical)
- Sweepers
- Sweepers-mulchers (turf)
- Swimming pool paint
- Tee Markers
- Tee Shelters
- Thatch removing machine
- Tractors
- Trees Shrubs
- Turf consultants
- Utility Trailers
- Water systems, fairway
- Weed chemicals for turf for water

- Gasoline motors (golf car)
- Golf Cars: Elec Gas
- Golf car transmissions
- Golf car protector
- Golf gloves
- Golf grips: Leather Comp.
- Golf Practice Devices
- Golf shoes
- Golf Shoe Brush & Scraper
- Golf Shoe Cleaners — Tee and entrance
- Grip slip preventative
- Handicap Computer (auto)
- Handicap racks cards
- Insect bite lotion
- Lighting equip. — range
- Mech. Range Ball Retriever
- Name labels, for clubs
- Practice driving nets
- Practice Putting Devices
- Rubber-spiked Overshoes
- Score cards Charge checks
- Score card & pencil Tee Box
- Shoe Deodorizer
- Sportswear: Shirts Socks
- Sport jackets Rain jackets
- Windbreakers Slacks
- Bermuda shorts:
- Ladies Men's
- Tee bag racks
- Tee mats
- Teeing device (automatic)
- Trophies

Pro Shop

- Bags: Canvas Leather
- Bag storage racks
- Bag carts electric
- Bag Tags — Guest Tags
- Balls: Regular Range
- Ball dispenser (coin operated)
- Ball Name-Markers
- Ball Markers — for greens
- Ball retriever
- Ball Stripper (range)
- Ball washer
- Ball washer, counter & dispenser
- Batteries (golf cars)
- Battery chargers
- Caps and hats
- Cash Registers
- Charge books: pro shop green fee
- Clubs: Woods Irons Putters Range
- Club head covers
- Club repair supplies
- Floor covering (spike resistant)

Club House

- Bath mats
- Bath slippers
- Disinfectants
- Floor coverings
- Folding Table (Banquet)
- Greeter pins
- Link Type Mats
- Locker Name Plates
- Lockers
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- Trays (with club emblem)

Send information (please fill in as completely as possible) Your Title at _____

To: Name _____ the Club _____

Club _____ Address _____

Town _____ Zone (____) State _____ Check if new club

(see reverse side)

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Each month GOLFDOM presents the latest, most practical ideas on golf club administration, management, upkeep and service . . . for time, labor and money-saving guidance of your officials and department heads. Help the *right men at your club do the job right.* Send in the form below. Keep them informed on the latest how-to-do-it-ideas!

FILL IN BELOW — MAIL THIS PAGE TO

GOLFDOM, 407 SOUTH DEARBORN STREET, CHICAGO 5, ILLINOIS

CHECK TYPE OF COURSE:

Private Semi-Pvt. or Fee Municipal (City or State owned)
If a Par 3 course, check here

NAME OF CLUB
OR COURSE

No. of Holes Original date of club opening (if known)

MAIL ADDRESS:

CITY:

ZONE STATE

President's:
name (Zone)

Add.: Town: State:

Manager's:
name (Zone)

Add.: Town: State:

Course Superintendent's (Greenkeeper):
name (Zone)

Add.: Town: State:

Professional's:
name (Zone)

Add.: Town: State:

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Swinging Around Golf

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tional GC, opening in Lake Worth, Fla., this month . . . Hundreds of homesites surround the 170-acre course . . . There are seven lakes and four water holes on the 7,000 yard layout . . . Darrell F. Kendall, vp of Roy E. George Enterprises, developer of Palm Beach, is the club manager.

James W. Morrison, Sr., retired supt. of Philmont CC, Montgomery county, Pa., died late in May in Hershey Hospital . . . He was 65 years of age and had retired about a year ago . . . Mr. Morrison was a former Philadelphia GCSA president . . . Bill Minor has been named head pro at the new Pinecrest G & CC in

Winslow, N. J. . . . He left Woodbury CC last winter after 17 years there . . . Pinecrest was designed and built by Ralph Leopardi, former supt. at Woodbury . . . The club announced its opening in late May with a special supplement to a local newspaper.

Southern Calif. GCSA, at a recent meeting, pledged to support the National Club Assn. in its effort to relieve unfair taxation of country clubs on a national level . . . Dixie GC, Laurel, Miss., officially opened in late May . . . Local citizens, headed by Henry Bucklew, started planning the course two years ago . . . The Dixie property is valued at \$150,000, but members who donated labor and material to build the course and clubhouse, actually contributed only \$15,000 in hard cash.