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THE GREENS ARE THE FOUNDATION OF ALL SUCCESSFUL GOLF COURSES



Harry Adams (l), recently named regional sales manager of central U.S. for the MacGregor pro golf division, congratulated by Bob Rickey, the company's vp. A longtime MacGregor sales rep, Adams is a former professional who qualified for several USGA Opens and PGA Championships. He will continue to make his headquarters in Melrose Park, Ill.

Sit-N-Rest Firm Distributes New Marblehead Putter

Sit-N-Rest Golf Bag Corp., 631 E. Center st., Milwaukee 12, Wis., now is handling the sale of Marblehead putters in addition to cart bags. The putters, made in Sarasota, have been introduced to pros in the South. The Marblehead is the brainchild of Fred (Stoney) Taylor who, with the assistance of Leo O'Grady, professional at DeSoto Lakes, designed and put it on the

market. The putter can be obtained in three colors, pink, white and black, and two lengths, 34 or 36 inches. Complete details on the distribution of the Marblehead can be obtained by writing to Sit-N-Rest.

Wilson Christmas Package

Wilson's Staff golf ball Christmas pack for 1962 is a repeat of the 1961 offer, a handsomely styled gift planter. The planter is available in white and gold as well as black and gold. Again, both dozen and half-dozen sizes are dis-



played with or without the "Merry Christmas" sleeve. A colorful counter piece which can be used to display the planters is available from Wilson. The company authorizes pros to offer free personalization of balls in dozen or multiple dozen purchases. The deadline for this service is Dec. 15.

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The 1962 AMF-Ben Hogan Co. sales meeting was held in Ft. Worth in August. At the meeting were members of the Ernie Sabayrac sales force, top executives of the American Machine & Foundry Co., and AMF-Hogan officials. Ben Hogan presided

at the gathering and introduced the 1963 line of Hogan golf equipment. Other guests included Gordon Leslie, True Temper Corp., G. T. McCarthy, U. S. Rubber Co., Wally Ulrich, Fawick Flexi Grip Co. and F. L. Waltz, Haas-Jordan Co.

Christman Represents Hardie

Bob Potteiger, general sales manager of Hardie Manufacturing Co., Inc., Wilkes-Barre, Pa., has announced the appointment of Howard

Christman, Little Falls, N. Y., as a field sales rep covering eastern N. Y. and New England. Christman has spent several years in this territory in farm implement distribution work.

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 Stratford 12, Conn.



Mid-Atlantic pro golf salesmen recently met at the Washingtonian CC, Gaithersburg, Md., and elected the following as officers of their association: Front row (l to r): Ed Meyers, Jantzen, sec.-treas.; Jigger O'Connell, Jigger O'Connell Co., pres.; Archie Lee, Ben Hogan Co., vp. (Second row) Ray Bassler, PGA Distributors, and Ken Treade, First Flight Co., directors.

Get Toro Sales Awards

Henry C. Andersen of the George A. Davis Co., Chicago, and Art Hassard of F. Manley & Sons, Ltd., Don Mills, Ont., have won top awards for sales achievement for the year from Toro Manufacturing Corp., Minneapolis. Andersen won in the consumer sales category and Hassard in the institutional field.

Bower Spark Plug for Mowers

A new, specially designed Power Mower spark plug now is available from Bowers Battery and Spark Plug Co., a division of General Battery and Ceramic Corp. The plug has been developed to withstand the abuse mower plugs must take and still provide easy starting and long life. Three types of Bowers plugs fit 99 per cent of all power mowers, according to the manufacturer. Complete information can be obtained from Bowers, which is located in Reading, Pa.



**Bercher Succeeds Jenks
 As IHC President**

Harry O. Bercher has been named president and chief executive officer of International Harvester Co., succeeding Frank W. Jenks, who retired last month after 48 years' service. Bercher is a veteran of 34 years with IHC. He was elected vp in 1953 and three years later became executive vp. In 1957, he was elected to the Harvester company's board of directors.

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Products for building and maintaining golf greens are available for prompt shipment. **BLACK**—cultivated fine milled for top dressing.

Peat for building new greens.

GREENS—top dressing (1/3 peat - 1/3 sharp sand and 1/3 loam), or any required proportion.

QUOTATIONS on materials packed in plastic lined bags, or in bulk, gladly furnished.

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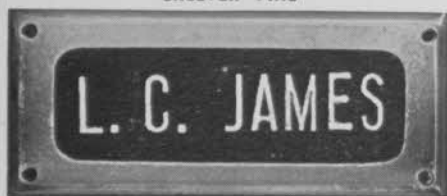
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Introduction of MacGregor's 1963 line of pro golf equipment at a recent Cincinnati sales meeting was interrupted so that this photo of sales reps, consultants and division executives could be taken. The sales staff is lined up behind the following execu-

tives and staff members in the front row (l to r): Harry Adams, Toney Penna, Ted Kroll, Lionel Herbert, R. D. Rickey, vp, L. T. Peifer, Brunswick Sports general manager, Jack Asthalter, vp, Jack Nicklaus, Mark Cox, Jack Burke and W. H. Ford.

Club Management Pamphlet

"The Key to Profitable Golf Club Operation," a 12-page pamphlet, can be obtained by writing to Golf Club Management Co., 75 E. Wacker

dr., Chicago, Ill. It tells how GCMC is set up to supervise club operations, provide temporary management if needed, select supervisory personnel and develop new clubs.

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Spike Resistant

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When Bill Collins (r) won the Buick Open this summer, Joe S. Dey, U. S. Rubber Co's Detroit district sales manager, presented him with a \$3,000 bonus check from the company.

Wittek Markets Wall, Island Club Display Racks

Dual Savor Racks (in photo) available from Wittek Golf Range Supply Co., 5122-28 W. North ave., Chicago 39, display four woods



and nine irons in a compact arrangement that shows clubs to the best advantage. The wall model can be mounted to show 10 complete sets of woods and irons in 12 ft. of space. Four complete woods and irons sets can be displayed in an island set that is a companion to the wall model.

This requires only three square feet of floor space. The wall fixtures are plastic coated for easy cleaning and come in black, green or white. The island model is gold color throughout to harmonize with any color scheme.

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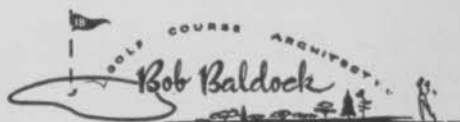
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Ray L. Icelly (l) vp and national specialty sales manager for Wilson Sporting Goods Co., gets 30-year diamond service award from H. W. Colburn, vp and national sales manager. Presentation was made at recent annual Wilson sales meeting.

**Taylor Promoted by Orangeburg
to Sales Manager Post**

Appointment of Harding Taylor as sales manager of the Ravenna region for Flintite asbestos-cement pipe has been announced by the Orangeburg div. of the Flintkote Co., Orangeburg, N. Y. The division is building a plant in Ravenna, O., which will be in production late this year. Taylor, a graduate of the U. of Arkansas, is a registered engineer and before joining Orangeburg in 1953 as Southwestern district manager, was sanitary engineer for the Arkansas state dept. of health.



**First Flight Acquires Assets
Of Hotze Bag Company**

First Flight Co., 99 Tremont st., Chattanooga 5, Tenn., has recently acquired the assets of the Henry Hotze & Sons Co., Pochahontas, Ark., golf bag manufacturer which has been in business for 97 years. The deal was completed with the exchange of 12,000 shares of First Flight treasury stock, according to Jack Harkins, pres. of the Chattanooga firm. Harkins also has reported that although First Flight volume was up only 25 per cent for the first six months of 1962, net profits after taxes were three times as great as they were in the entire 1961 period. With the introduction of new lines in the near future, First Flight will continue its expansion.

Dale W. Sullivan has been appointed sales engineer by Flintite-Asbestos Cement Pipe of the Orangeburg div. of Flintkote Co. and covers northern Ohio and eastern Pa. A graduate of Case Institute of Technology, Cleveland, he is a member of several engineering societies.



Homer D. Fieldhouse & Associates
Golf Architects & Subdivision Consultants

5512 University Avenue, Madison 5, Wisconsin
 Telephone: CEdar 3-4150 (Area Code: 608)

Du Pont Nylon in Carpet

A "501" carpet of Du Pont nylon, designed to minimize the many hazards around a clubhouse, has been installed in hallways, locker-rooms, stairways and the pro shop of the



Wilmington (Dela.) CC clubhouse. The Magee Carpet Co., Bloomsburg, Pa., used a three-frame wilton weave which gives the greatest possible pile density. The natural bulk in DuPont's trilobal nylon further increased the effect besides adding extra resilience, a natural property of nylon. Finally, the carpet was made in cut pile to prevent snagging by golf cleats.

Murphy with Golf Club Management Company



Murphy

Lorne Cameron, pres. of Golf Club Management Co., 75 E. Wacker dr., Chicago 1, has announced appointment of Harold Murphy as general manager of the firm. Murphy recently has been a private consultant to country clubs in the South and is a former field rep of the National Golf Foundation. At one time he worked as an assistant pro in the Chicago area.

Spalding Net Off

For the 12 months ending July 31, A. G. Spalding & Bros., Inc., had a net income of \$833,000. Per share earnings amounted to 84 cents. In a similar 1961 period, Spalding's earnings were \$1,244,000 or \$1.25 a share.

(More business news on page 150)

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Buyers' Service • P. 151
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Classified Ads

Rates: Minimum insertion \$4.00 for 20 words; additional words 20¢ each. Bold face type, 25¢ per word. Classified cols. reserved for help or services wanted and for sale of used equipment. **NO CLASSIFIED ADS ACCEPTED AFTER THE 22nd OF MONTH PRECEDING DATE OF ISSUE. UNDER NO CIRCUMSTANCES ARE WE PERMITTED TO DIVULGE THE NAME AND ADDRESS OF THOSE PLACING THE BLIND ADVERTISEMENTS** Response to all box number ads should be addressed to the box number, mail to GOLFDOM, 407 S. Dearborn, Chicago 5. Replies are promptly forwarded to advertisers.

JOBS WANTED

Experienced PGA Class A Golf Professional employed in exclusive private northern country club desires winter employment in South. Nov. 1st to April 1st. Address Ad 1001 c/o Golfdom

CLASS "A" PGA MEMBER WITH TEN YEARS EXPERIENCE AS EXCELLENT TEACHER AND PLAYER DESIRES CHANGE FOR 1963 SEASON. ADDRESS AD 1002 c/o GOLFDOM

ATTENTION BOARD OF DIRECTORS — Are you seeking a golf professional who is cooperative — has experience, good teacher — credit — stays on the job — to make your day an enjoyable one? PGA member. I then can be of service to you. Address Ad 1003 c/o Golfdom

GOLF PROFESSIONAL — would like to make change. Qualifications — honest, no drinking habits, good credit, 42 years old — married. Good teacher, Class "A" PGA. Can furnish excellent references that speak for my ability. Thank you for your consideration on my behalf. Address Ad 1004 c/o Golfdom

Couple experienced in Club Management desires position in club operating seven or eight months. Good references. No children. Available March. Address Ad 1005 c/o Golfdom

Young married superintendent experienced in all phases of course maintenance and construction, desires change. Excellent references. Any location considered. Address Ad 1006 c/o Golfdom

Class "A" PGA member desires change for 1963. Married; 36 years of age. Credit and character beyond reproach. Experienced in all phases of Golf Shop operation. Will relocate any part of country. Address Ad 1007 c/o Golfdom

Golf professional, retired, desires teaching position for Winter at Driving Range or Club. Thirty-five years experience. Last position twenty years. Address Ad 1008 c/o Golfdom

Class A member working at private club desires winter position or will consider teaching job in a good club. Good references. Available Oct. 4 to Apr. 15. If a good job will consider year round. Address Ad 1010 c/o Golfdom

Assistant Professional desires work for months including November to April. Attended 1962 PGA Business School. References, Tom Martin, 1436 Northgate Rd., Springfield, Ohio

PRO-MANAGER — or PRO-GREENKEEPER position wanted. Capable of fully operating good small club, lifetime experience in all phases of Golf Club operations, 42 years of age, married, wife who assists. 17 years Class A PGA member, plus 11 years Class A Golf Course Superintendent member. Go anywhere. Will answer all inquiries. Address Ad 1011 c/o Golfdom

Experienced Assistant seeks employment for the Winter months — also desires Assistant's job for 1963. Attended 1959 PGA school. Age 24, single. Will relocate. Available for personal interview. Address Ad 1012 c/o Golfdom

Apprentice w/exp. wants winter or possible year round job in Miami or Palm Beach, Fla. area. References incl. President of local PGA. Can handle scoring & promote Raffles & "Kickers." Address Ad 1014 c/o Golfdom

Superintendent-Pro, with successful experience in course maintenance, pro and combination jobs, desires change for 1963. Competent and conscientious and resourceful in putting course in finest condition and maintaining it at thrifty budget. Excellent teacher. Prefers Midwest and North-Central. Address Ad 1015 c/o Golfdom

SUPERINTENDENT — EXPERIENCED, COLLEGE GRAD. ADDRESS 1021 c/o GOLFDOM

Experienced Pro or Pro Greenkeeper. Moderate Income Satisfactory, Desires Change. Address Ad 1023 c/o Golfdom

PROFESSIONAL — 16 years experience, 8 at country clubs, 8 at many courses. Excellent teacher — Played PGA tour — Top credit rating — Extensive merchandising background — Degree, U. of Texas — Field representative National Golf Foundation, 2 years — Married — No children — mid 40s — Non-drinker. Ernie Fortner, 303 E. Liveoak, Austin, Tex. Hickory 2-3353.

Qualified Superintendent available. Thirteen years successful course maintenance. Top references, good health, married. Knowledge all phases of golf course work. Address Ad 1024 c/o Golfdom

PRO JOB OR ASSISTANT FOR WINTER IN FLORIDA. I HAVE 10 YEARS EXPERIENCE, 32 YEARS OLD. ADDRESS AD 1025 c/o GOLFDOM

Head Pro — desires change for 1963 season. (Winter and/or Summer). Young, ambitious, hard-working. Experienced in all phases of golf. Best of references. Address Ad 1026 c/o Golfdom

CLASS "A" PGA PRO & WIFE WANT PRO AND/OR PRO-MANAGER JOB. GOOD BACKGROUND AND EXPERIENCE. WILL SETTLE ANYWHERE. CAN GIVE REFERENCES. ADDRESS AD 1027 c/o GOLFDOM

Pro-Greenkeeper — 40 years old; married; 18 years experience in golf course managing and maintenance. Class A PGA. Good teacher, promoter and sober and industrious in all phases of golf. Highest reference and credit, 9 or 18 hole — go anywhere. Address Ad 1029 c/o Golfdom

Golf Professional — 26 years old — married — 8 years experience as Assistant and Head Pro. Best personal and credit references. Will relocate any where. Address Ad 1030 c/o Golfdom

Young married Golf Professional desires job selling golf equipment in the Dakotas or surrounding states. Address Ad 1031 c/o Golfdom

Young man anxious to start apprenticeship with Class A Pro for summer of 1963. Age 19; married; ambitious; hard working. Address Ad 1032 c/o Golfdom

Experienced Superintendent desires year-round position, preferably South, Southwest or far West — Agronomy Degree Univ. of Illinois — Age 32 — 2 small children — Also experienced in Public Relations, Restaurant Mgt. Sales — Excellent references — Available November 1st. Address: Paul E. Mechling, 904 Broadway, Mt. Pleasant, Iowa.

PRO OR GREENKEEPER OR COMBINATION. EASTERN OR SOUTHERN LOCATION PREFERRED. MODERATE INCOME SATISFACTORY. ADDRESS AD 1033 c/o GOLFDOM

10 years experience — desire work in Winter months and Head Pro Job next year. Excellent teacher and thorough knowledge of the golf business. Address Ad 1034 c/o Golfdom

Florida residents, husband and wife, looking for managers position in smaller Club. Reliable, capable, honest. References. Address Ad 1035 c/o Golfdom

Golf Professional — desires Pro or Assistant Pro employment from November to April. Write Tommy Hayes, 95 Sewell St., Augusta, Maine

Winter teaching job wanted. Pro with extensive and successful instruction experience at fine midwest metropolitan clubs desires winter connection as teacher on staff of southwestern club pro. Phoenix preferred. For full details please write Ad No. 1038 GOLFDOM.

Golf Pro-Manager and Wife team, 10 years experience efficient operation all private club departments—golf, golf course, clubhouse. Excellent golf instructor, merchandiser, food and beverage manager. Now at Midwest club; will relocate. Address Ad 1039 c/o Golfdom

Greenkeeper, 25 years experience, available for up-to-date, businesslike maintenance of 9 or 18 hole course in midwest. References. Class A PGA member. Address Ad 1042 c/o Golfdom

JOBS OPEN

GREENS SUPERINTENDENT 8, 10 or 12 month position. 18 Hole private course. 75 miles from N. Y. City and Phila. Address Ad 1016 c/o Golfdom

18-Hole course desires efficient competent Greens Superintendent. Job security, good salary with contract. Qualifications and references required. Apply: Box 67, Alma, Michigan.

GOLF COURSE SUPERINTENDENT for 1963 — 18 hole private grass green course, bent grass. 450 membership. New and ample maintenance equipment. Give age, marital status, educational background, employment record and references. State salary required. Address Box 542 Jefferson City, Missouri.

Wanted — Greens Superintendent for a private Western Pennsylvania 18-hole course. Must have experience with fairway irrigation systems. State qualifications, experience and salary requirements. Address Ad 1017 c/o Golfdom

ASS'T GREENKEEPER, WORKER, NON-DRINKER. EXPERIENCE MAINTAINING EQUIPMENT. YEAR ROUND JOB. DAILY FEE EIGHTEEN HOLE AND NINE HOLE PAR THREE. GIVE PERSONAL DETAILS AND REQUIREMENTS. C.H.C.C. BOX 173, COMMACK, L. I. N. Y.

STARTER AND RANGER WANTED. Year Round Employment — Florida. Address Ad 1018 c/o Golfdom

Side Line Salesmen wanted to sell Golf Courses. Nationally known quality maintenance products. 30% Commission. Address Ad 1022 c/o Golfdom

Wanted: Greenkeeper, Nine hole grass greens, Bismarck Municipal Golf Course. Salary open. Contact George Schaumburg, Supt. Parks & Recreation, City Hall, Bismarck, N. Dak.

Greenkeeper wanted, 9 hole semi-private course in SE Kansas. All concessions, including limited catering and bar service. Apartment and all utilities furnished. Pro experience desired but not necessary as members want lessons and golf equipment. Address Ad 1036 c/o Golfdom

WANTED — GREENS SUPERINTENDENT — Job security, good salary. Qualifications & References required. Send resume to Warren T. Grinnan, Manager - Midvale Golf & Country Club - Penfield, New York.

COUPLE WANTED — To manage dining room and motel units. Modern apartment on premises. Permanent. Good salary and commission. Send references & personal data to President, P. O. Box 351, Newark, Ohio

MISCELLANEOUS

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Old golf balls, retrieved from ponds, golf courses, etc. Cut and bumped\$0.30 per doz.
Off brands and slightly nicked\$1.50 per doz.
Round and perfect \$1.25 brands for
Refinishing\$2.40 per doz.

Send for Shipping Tags and Instructions

GOLF BALLS FOR RETAIL SALES

Reprocessed for retail sales, imprinted with distance, trade name and number-in stock. We accept your mixed compression cores and return only high compression balls at no shrinkage charge. A fast seller at 50¢ to 75¢ each. Bulk — your cost on exchange \$2.85 per dozen. We are nation-wide Distributors of the finest in golf range and miniature course equipment — balls, clubs, mats, etc. Send for 1962 catalogue.

NORTHERN GOLF BALL CO.

2330 W Roscoe Street Chicago 18, Illinois

WE MANUFACTURE IRONS, WOODS, PUTTERS TO YOUR SPECIFICATIONS AND TRADEMARK (JOBING QUANTITIES). WRITE FERNQUEST & JOHNSON GOLF COMPANY, COLMA, CALIF. FOR PARTICULARS

USED GOLF BALLS PAINTED & RELETTERED, 7¢. BADGER GOLF CO., WATERFORD, WIS.

WANT TO LEASE OR OPERATE COUNTRY CLUB ORGANIZATION INCLUDES EXPERIENCED MANAGER AND PGA-GCSA MEMBER. PREFER FLORIDA. ADDRESS AD 1019 c/o GOLFDOM

FOR SALE — 1,000 DOZ. GOOD USED U. S. RANGE GOLF BALLS \$1.50 PER DOZ. F.O.B. JOHN H. JOHNSON, 9 MOUNTAIN ROAD, WAYNE, N. J. PHONE: OXBOW 4-2150

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FOR SALE — Seventeen tee driving range — 18 hole miniature golf course — 9 hole pitch and putt course, bent grass greens, merion blue fairways. Modern 600 sq. foot pro shop from which all three businesses operate. Equipment to handle all three operations. Located six miles from Chambersburg, along Route 30 and eighteen miles west of historic Gettysburg. Including modern 8 room random rock ranch style home, 2 car garage, new in '58. Pictures sent upon request, accompanied by \$10.00 deposit to be refunded when returned. Above mentioned located on twelve acres of ground, city water. Must be seen to be appreciated. Selling because of ill health. Address Ad 1020 c/o Golfdom

Trophy Plates Engraved. 3¢ per letter. Engraving Center, 106 E. Market st. Lima, Ohio.

FOR SALE, MODEL 300 E-Z-GO Golf Cars, completely rebuilt and repainted, new batteries and charger, each \$495.00. Our trucks can deliver. Nassau Car Co. Inc., 133 E. Jericho Turnpike, Mineola, New York

GOLF RANGE IN FASTEST GROWING COUNTY IN SO. WEST OHIO. OPENED ONLY TWO MOS. \$32,500.00 INCLUDES ALL BUILDINGS, EQUIPMENT AND REAL ESTATE — 21½ ACRES ON HEAVILY TRAVELED HIGHWAY. MAY SELL RANGE WITH GOOD LEASE. ADDRESS AD 1028 c/o GOLFDOM

GOLF DRIVING RANGE — ALL WEATHER ROOF — 270 YARD RANGE — 18 FLOOD LIGHTS — AUTOMATIC & GRASS TEES — COFFEE BAR & SOFT DRINKS — 12 ACRES FOR PUTTING COURSE. ADDRESS 1037 c/o GOLFDOM

WANT TO PURCHASE OR LEASE GOLF COURSE IN THE CHICAGO AREA. PLEASE SEND ALL DETAILS, PRINCIPALS ONLY. REPLY TO AD 1040 c/o GOLFDOM

PRIVATE RESORT

DUE TO AGE AND ESTATE PROBLEMS AM LOOKING FOR A MAN QUALIFIED TO TAKE OVER OPERATION AND CONTINUED DEVELOPMENT OF A LEADING RECREATION SPOT LOCATED IN CENTRAL OHIO. ESTABLISHED TEN YEARS, OFFERING MOTEL, CLUBHOUSE WITH 200 SEATING CAPACITY, RESTAURANT, GOLF, FISHING, ETC. WILL SELL TO RIGHT MAN ON A BASIS 15% OF SALE PRICE WHICH IS ¾ OF APPRAISED VALUE. MINIMUM CASH REQUIRED \$30,000.00. ONLY THOSE WITH ABOVE QUALIFICATIONS ANSWER THIS AD. CONTACT W. S. BAIN, P. O. BOX 351, NEWARK, OHIO, PHONE 326 0941.

FOR SALE — Nine hole course. 40 years old. Tree lined fairways, cocktail lounge, dining room, ballroom, living quarters. All equipment necessary for course. Pro shop, shower rooms. Located 40 miles North of Chicago. \$185,000.00. Ad 1041 c/o Golfdom

TeeBirdie Drive Equipment Is Specially Designed

Ft. Worth Steel & Machinery manufactures the specially made drive equipment used in both gas and battery models of TeeBirdie



golf cars, manufactured by Tri Powered Corp. of Austin, Tex. This, it is claimed, gives both models positive uphill and downhill driving power that is transmitted through either two-groove or three-groove wedge belt sheaves. TeeBirdies feature tough fiberglass bodies with impregnated color, four large coil springs for automotive type riding and tiller control.

Pedersen's Plus 3 Model Clubs

The 1963 line of stainless steel Plus 3 model irons of Pedersen Sales Co., Wilton, Conn. have



rolled over top lines of each of the numbers that are said to give a power look and encourage hitting under the ball. Face markings do not have side lines, giving the appearance of a larger hitting area. True Temper Pro-Fit shafts are standard for both

men and women, although Exel shafts may be specified without extra charge. Grips available are black calf leather, all styles of Golf Pride or Goodwin Grips. Plus 3 woods have persimmon heads, red formica inserts and new markings on the crown and may be obtained with True-Temper or Dynamic shafts.

Toro Has Banner Year; Sales Up 14.5 Per Cent

Estimated sales of Toro Manufacturing Corp. for the fiscal year ending July 31 were nearly \$22 million, according to David M. Lilly, pres. This represents a 14.5 per cent increase over 1960-61, which had been a record year. It is estimated that earnings per share for 1961-62 will top \$3.00, a substantial increase over the \$2.10 earned the previous year. Lilly said that "replacement demand" accounted for 80 per cent of all power mowers sold.

Al Robbins Markets Two Specialty Items

Al Robbins Enterprises, Box 887, Evanston, Ill., distributes a new model Dymo Tape machine that can be used for preparing tapes that can be attached to golf shoes. The owner's name is punched out on metal that is then attached to the sole of the shoe by the means of brads that are inserted by the machine. A tape for each shoe is recommended so that there is no danger that one or the other can become lost or misplaced.

Another Robbins specialty is a bag tag fashioned of 1/4 in. sole leather. Name, club, etc. can be burnt into the leather so that they won't wear off. The tag is made in the form of a shield and is attached to the bag by a strap, chain or hook through a hole at the top of the shield.

AMF-Larchmont Agreement

AMF International div. of American Machine & Foundry has signed a licensing agreement with Larchmont Engineering, Inc., Lexington, Mass., to manufacture and market the latter's snow-making system in all countries outside the U. S. The Larchmont system converts water and compressed air into snow which is shot out of guns onto the skiing slope.