

GOLF BAG TAGS

CLUB MEMBERSHIP TAGS
PUNCH BOARDS
"I-D" CLUB IDENTIFICATION
LABELS
GOLF PRO STATIONERY
CADDIE & WAITERS BADGES
GOLF CLUB DISPLAY FIXTURES
"CLUB CADDIE" CARRIERS
GOLF COURSE SIGNS

IRVIN E. SCHLOSS

MILLER GOLF PRINTING

2053 HARVARD AVE., DUNEDIN, FLA.
SEND FOR CATALOGUE

MONROE

TABLE TRUCKS

CHAIRS

PARTITIONS

FOLDING PEDESTAL TABLES

DIRECT-FROM-FACTORY SAVINGS to Churches, Schools, Clubs, etc. Famous MONROE folding banquet tables. Automatic locking. Easily seats 10 people. 68 models and sizes. FREE—NEW 1962 CATALOG. Color pictures on full line—folding tables, chairs, table and chair trucks, risers, portable partitions. Our 54th year. THE MONROE CO., 12 Church St., Colfax, Iowa

Hornung's Pro Golf Sales in New Building

Hornung's Pro Golf Sales, Inc., is in its new building at 41 E. Bank st., Fond du Lac, Wis.,



Offices, display room and warehouse are designed and stocked to maintain Hornung's reputation of shipping pro shop merchandise to pros the same day orders are received.

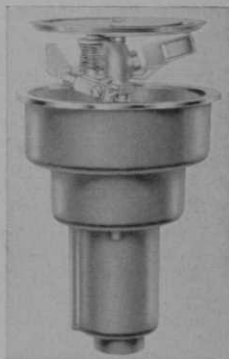
Pros Get Gilison Catalog

According to John W. Glass, sales mgr., Gilison Pro Shop Div., ox 873, Dunedin, Fla., copies of the catalog, "Touring Pro Sweaters", have been mailed to pros. Several new styles of the Gilison sweaters are described and the entire line is available for fall delivery.

Skinner Designs Two New Pop-up Sprinkler Heads

Skinner Irrigation Co., 1411 Water st., Troy, Ohio, has designed two new pop-up rotary

sprinkler heads for use on manual and automatic underground systems. Both, the UR-2 Full Circle and UR-2-PC Part Circle are constructed so that the complete assembly is removable from above ground without digging or removing the case from the riser. The models are spring loaded for positive closing when pressure is turned off, have sand-resistant bearings and are constructed entirely of brass, bronze and stainless steel. There are several nozzle choices and the heads have an adjustable stream diffuser pin that reduces diameter of coverage.



The Part Circle model covers any arc from 20 to 360 degs. through hand pre-setting of reversing rings.

RALPH PLUMMER

GOLF COURSE ARCHITECT

Member, American Society
of Golf Course Architects

6455 Woodstock Road • Fort Worth 16, Texas
Pershing 8-4215

DAVID W. KENT & CO. GOLF COURSE ARCHITECTS

Designers, Site Engineers, Builders,
Maintenance Supervisors
for over 40 years.

Consultant Services Available to Established
Golf Courses.

8535 Melvin Ave.
NORTHRIDGE, CALIF.

Dickens 4-6020

Dickens 5-2788



ROBERT BRUCE HARRIS

Golf Course Architect

MEMBER AMERICAN SOCIETY OF GOLF COURSE ARCHITECTS

664 N. MICHIGAN AVENUE CHICAGO 11 • ILL.
Whitehall 4-6530

WILLIAM P. BELL & SON

GOLF COURSE ARCHITECTS

Member: American Society
of Golf Course Architects

544 Sierra Vista Avenue
Pasadena, California

Sycamore 3-6944

ATLantic 7-2933

**Brunswick Combines Sports Divisions
in a Single Department**

Brunswick Corp. has integrated its three sports equipment divisions under the name, "Brunswick Sports", with a realignment of the sales force and executive personnel. This takes in the MacGregor Co., the golf and athletic equipment firm that formerly had its headquarters in Cincinnati. Heading Brunswick Sports is F. E. Troy and his administrative aide is Lawrence (Casey) Peifer, who formerly headed the parent firm's business development board. MacGregor will continue to maintain a production unit in Cincinnati and is readying a new \$1 million golf ball plant in Covington, Ga. Headquarters of Brunswick Sports is 623 S. Wabash in Chicago.

Peifer and J. H. Asthalter, marketing vp of Brunswick Sports, have been conducting a sales training program for personnel of the enlarged organization. The division's director of merchandising and marketing services is Mark Cox. William H. Ford is in charge of advertising and promotion. Besides him on Cox's staff are H. J. Wilkens, design and development; James T. Butz, golf; Frank A. Koegel, shoes, gloves and protective equipment; Paul Gamm, athletic clothing and inflated goods; John Anderson, hunting clothing and fishing tackle; T. F. Lindsay, roller and ice skates and recreational games, and D. F. Horton is the purchase



Tony Likes This One

At Glenwoodie (Ill.) G & CC, an International 340 Utility tractor handles practically all the major mowing. According to IHC, Supt. Tony Kozlowski especially likes the torque amplifier since it keeps the tractor from bogging down on grades and prevents wheel spinning which would tear up turf.

coordinator of sport resale items.

R. D. Rickey, divisional vp and veteran MacGregor executive, continues as professional golf sales mgr. L. M. Nelson directs promotion of the pro golf section and heads MacGregor's advisory staff. Other firms in the Brunswick Sports group are Red Head of Chicago, manufacturer of hunting and fishing clothing and related accessories, and Union Hardware of Torrington, Conn., and Ware, Mass., manufacturer of roller and ice skates and golf shafts.



National Bank Building St. Charles, Illinois
Phone JUne 4-2883

ALFRED H. TULL
Golf Course Architect

LARCHMONT, N. Y.

TEL. TE 4-4017

JACK BENDER

Associate

Box 1932

PONCE C. C.

PONCE, P. R.

J. PRESS MAXWELL

Golf Course Architect

Member:

American Society of Golf Course Architects

Design

Construction

3855 WALNUT HILL LANE BOX 767

DALLAS, TEXAS ASPEN, COLO.

Tel. FL 2-8889 Tel. WA 5-3409

R. A. DUMAS COMPANY, INC.

WAREHOUSE POINT, CONNECTICUT

Golf Course

IRRIGATION ENGINEERING

Design, Supervision and Consultants

Distributors of:

Johns-Manville Transite

Buckner Valves and Sprinklers

Ames Portable Aluminum Pipe

Midland, Myers & Marlow Pumps

Aqua-Dial Automatic Systems

NATIONAL 3-4471, 3-0368

Wyandotte's Ford Division Publishes Folder on Turface

A full-color, four-page folder (F-6547) describing the soil amendment, Turface, produced by Wyandotte Chemicals' J. B. Ford div., Wyandotte, Mich., can be obtained by writing to the division's office. Originally developed as a topdressing, the use of Turface has been extended to nursery and greenhouse use and to conditioning of trees and shrubs. A calcined mineral aggregate, Turface is said to help plants develop sturdier, healthier root structures by keeping moisture reserves at root levels. It also aerifies soil and prevents compacting, even of gummy soils.

Light in "Swing-Chronizer" Helps Golfer Trace Faults

The "Swing-Chronizer", engineered by Burgess Battery Co., Freeport, Ill., and which is attached to the shaft, is said to be the only practice device that identifies the moment of explosion in the swing by both light and sound. Centrifugal force exploded by the uncocking of the wrists activates the swing-light and an audible click is heard. In using the device, the Burgess firm points out that the golfer can locate and correct faults and put his pro's teaching advice into correct practice. The Swing-



Harry Pezzullo, Illinois PGA pres. with "Swing-Chronizer".

Chronizer has a dial that can be calibrated for different power requirements for both woods and irons. It is finished in chrome and is powered by two small batteries.

ROBERT TRENT JONES

Member:

American Society of Golf Course Architects

*Golf Course
Architect*

20 Vesey Street

Tel: Beckman 3-1023

NEW YORK, N. Y.

BOB BALDOCK
GOLF COURSE
Architect
FRESNO, CALIFORNIA
1505 Blackstone

WITTEK

for the best of the latest in

RANGE-PAR 3 MINIATURE

EQUIPMENT - SUPPLIES - FIXTURES

Write for complete catalog

Wittek Golf Range Supply Co., Inc.

5128 W. North Av., Chicago 39, Ill.

PACKAGED SHELTER



100%
STEEL

SPARKLING
ALUMINUM FINISH

A spacious 10' x 20' x 7' port
—built to last a lifetime!
Perfect for golf courses, driving
ranges. Bolts together in
1 hr. Needs no paint or special
foundation. Satisfaction guar-
anteed. Write for brochure.

ONLY
\$198

FREIGHT PAID

KWIK-BILT, INC. BOX 6834 DALLAS, TEX

Aqua-Dial Has New Line of Pop-Up Spray Heads

The Aqua-Dial Co., P. O. Box 1325, Newport Beach, Calif., announces a completely new line of pop-up spray heads. They include full and part circles, short and long body models, and stream spray heads for low water volumes. Special features are a non-seizing adjusting screw for complete control from full flow to complete shutoff and a Buna N "O" ring which forms a positive seal.



Jordan's Rainy-Day Runner

B. H. Jordan Co., 64 E. 8th st., New York 3, N. Y. markets a rainy-day runner creped for soft carpet-like resilience at a low throw-away price. It comes in rolls of 1,000 ft. and can be imprinted or colored to suit the purchaser. Samples are available from B. H. Jordan.

Toro Service Manager Suggests Daily Check List

Marvin T. Elstad, service mgr. of Toro Manufacturing Corp., Minneapolis, Minn., lists seven things that should be done daily in order to get more mileage out of grass-cutting machinery. Briefly, they are: 1. Check for loose nuts and bolts; 2. Check belts and chains; 3. Clean all mowers; 4. Store them properly; 5. Check oil level in crankcase each day and change oil after every 20 to 24 hours of operation; 6. Consult lube guide for care of fittings; 7. Check gear cases, esp. lubrication level. Elstad also recommends investment in the proper tools to handle daily servicing since pliers and screw drivers, etc. not only are inadequate but can damage equipment.

Sta-Put New Entry in Putter Line

"Sta-Put" putter made by Standard Tool & Die Co., 1931 N. Broadway, Los Angeles 31, Calif., is said to be dynamically designed and balanced to enable the player to always strike the ball in the center line of the shaft. Another feature is a directional line marker on the head that aids in guiding the backswing and follow-through. The Sta-Put conforms to USGA rules, the manufacturer says.

GOLF RANGES
PAR THREE
MINIATURE COURSES

•
COMPLETE LINE OF GOLF
EQUIPMENT AND SUPPLIES

Send for Illustrated Catalog



EASTERN GOLF CO.

2537 BOSTON ROAD, BRONX 67, N. Y. Dept. G

Touring Pro
SWEATERS

by

GILISON KNITWEAR CO.

65 W. John St. Hicksville, N. Y.

Leading Suppliers of Golf Sweaters
to Golf Professionals

GOLF COURSE CONSTRUCTION

By CONTRACT

MADDOX CONSTRUCTION COMPANY

Since 1923

FREE ESTIMATES, COMPLETE
FACILITIES. GUARANTEED WORK.

Phones: TRemont 9-3843 Batavia, Ill.
Hickory 2-2411 Danville, Ill.
FOrrest 1-0390 New Orleans, La.

GOLF COURSE CONSTRUCTION

We build the course complete, make modifications, install watering systems, rebuild courses, move greens or tees and in fact handle any part of golf course construction.

Iberia Earthmoving Service, Inc.
Iberia Ohio

CHARLES E. STEWART

GOLF COURSE IRRIGATION ENGINEER

Reports • Design • Supervision
18357 Homewood Ave., Homewood, Ill.
Phone: SY 8-3918

ALEXANDER G. McKAY

Golf Course Architect

DESIGN and CONSTRUCTION
Green Building Specialists

Phone 586-5467 P.O. Box 176
Morristown, Tenn.

C1-C19 MIXED

BENT GRASS STOLONS
RENNER'S NURSERY

GURNEY RENNER
GREENEVILLE, TENNESSEE

Route 5, Box 210 Telephone ME 8-7437

GOLF COURSE IRRIGATION ENGINEERS & INSTALLERS

Complete Turn-Key Jobs

McCune & Co., Inc.
3721 Mahoning Ave.,

Phone: SW 9 3231 Youngstown 9, Ohio

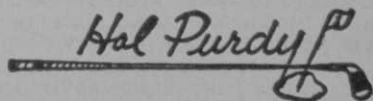
MOELTER CONSTRUCTION CO.

Standard and Par 3 Golf Courses

Complete with Irrigation
Consultants with Paul N. Coates, GA.

HE-9-6052

STILLWATER, MINNESOTA



GOLF COURSES

DESIGN • SUPERVISION • CONSTRUCTION
Uptown Box 215, Kingston, N. Y.
Phone FEderal 1-8162

ARTHUR JACK SNYDER

Golf Course Architect

Graduate Landscape Architect

DESIGN — CONSTRUCTION — REMODELING

1009 E. Heatherbrae P.O. Box 493
SCOTTSDALE, ARIZONA PINETOP, ARIZ.

EDWARD LAWRENCE

PACKARD

GOLF COURSE ARCHITECT

Fleetwood 2-2113

11 South La Grange Road La Grange, Illinois

The finest in the market

TEE MATS

Shipped prepaid. Write Harry B. White, Merchants
Tire Mat Division, 2710 Washington, St. Louis.

COHANSEY (C-7) BENT GRASS STOLONS

6000 bu. at \$3.00 per bu. FOB Jefferson-
town, Kentucky. W. W. Evans, 13301
Seatonville Road, Jeffersontown, Ky.
JU 4-0164 days; CE 9-3603 nights.

BENT STOLONS & SOD
 Arlington C-1 — Congressional C-19
 Vigorous and Weed Free
It is wise to buy from your nearest reliable source.
C. M. JENKINS — South Glastonbury, Conn.

Classified Ads

Rates: Minimum insertion \$4.00 for 20 words; additional words 20¢ each. Bold face type, 25¢ per word. Classified cols. reserved for help or services wanted and for sale of used equipment. **NO CLASSIFIED ADS ACCEPTED AFTER THE 25th OF MONTH PRECEDING DATE OF ISSUE. UNDER NO CIRCUMSTANCES ARE WE PERMITTED TO DIVULGE THE NAME AND ADDRESS OF THOSE PLACING THE BLIND ADVERTISEMENTS.** Response to all box number ads should be addressed to the box number, mail to **GOLFDOM, 407 S. Dearborn, Chicago 5.** Replies are promptly forwarded to advertisers.

JOBS WANTED

CLASS "A" PGA MEMBER WITH TEN YEARS EXPERIENCE AS EXCELLENT TEACHER AND PLAYER DESIRES CHANGE FOR 1962 SEASON. ADDRESS AD 901 c/o GOLFDOM

Class "A" PGA — 16 years; 44 years old; married. Credit rating (discount.) Successful in teaching and golf promotion. 11 years at one outstanding club. Address Ad 902 c/o Golfdom

Asst. Pro — Age 23, married, desires position as teaching or shop assistant at active club. Experienced. Excellent references. Address Ad 903 c/o Golfdom

Class A PGA Professional would like to hear from 9 or 18 hole club seeking experienced Pro — 42 years old — Married, 3 children — good credit. No drinking habits. Fine teacher. Interested in building membership. Some greens experience. Address Ad 904 c/o Golfdom

Club Management. Experienced couple — man, bartender or steward. Woman, excellent cook and caterer. Six to nine month season preferred. Available October. Address Ad 905 c/o Golfdom

Supt. — Tops in golf course construction and maintenance. Greens expert. Full knowledge of Bents and other Grasses. Thoroughly experienced in Fungicidal Disases, Insecticides, Fertilizers, Weed Control, Equipment and Fairway Watering Systems. GCSA Member; married. Locate anywhere. Address 906 c/o Golfdom

Pro-Greenkeeper — 39 years old; 2 children; 17 years experience. Class A PGA. Sober, industrious, capable. Have experience in club and golf course managing and maintenance. Good teacher, promoter, class instructor and willing worker. Have always run good shop. Highest reference and good credit. Wish to relocate for balance of '61 season or to start '62 season. Will go anywhere. Address Ad 907 c/o Golfdom

Assistant Pro seeking position as teaching assistant, caddiemaster or starter. 42 years old. Class A PGA member—14 years good standing. Will travel to position available. Address Ad 908 c/o Golfdom

Professional at old established northern club desires winter connection. 30 yrs. of age, good appearance, excellent teacher, non-drinker, family man. Professional 10 yrs. Class "A" PGA member. High caliber type interested only in refined operation. Address Ad 909 c/o Golfdom

Class A PGA Pro — Excellent teacher — good player — 45 years old — 20 years experience — South Florida preferred. Available Nov. 15 to April 1. Would consider permanent position that area. Address Ad 918 c/o Golfdom

Greenkeeper — familiar with fungicidal diseases, machinery, golf course maintenance. Good references. No children. Desire course in Ohio, Indiana, Michigan, Illinois. Address Ad 920 c/o Golfdom

ASSISTANT PRO — EXPERIENCED, DESIRES ASSISTANT'S JOB. 23 YEARS OLD; SINGLE. WILL RELOCATE. EXCELLENT REFERENCES. ADDRESS AD 923 c/o GOLFDOM

PRO OR GREENKEEPER OR COMBINATION. SOUTHERN LOCATION FOR WINTER. MATURE; COMPETENT; EFFICIENT. ADDRESS AD 924 c/o GOLFDOM

GOLF PROFESSIONAL — desires position as shop and teaching assistant in southern or western states. Years experience as instructor. 25 years of age — excellent instructor and player — married. Address Ad 925 c/o Golfdom

PRO AT NORTHERN RESORT WOULD LIKE ASSISTANT OR TEACHING JOB IN THE SOUTH FOR THE WINTER SEASON. EXCELLENT REFERENCES. ADDRESS AD 926 c/o GOLFDOM

Golf Course & Range Operator in Illinois desires winter position in warm climate. Age 39, married, no children. Available anytime after Oct. 10th to April. Address Ad 928 c/o Golfdom

YOUNG SUPERINTENDENT — desires position; B. S. degree in Turf Management. Married; children. Thoroughly experienced in golf course maintenance and construction. Excellent references. Address Ad 929 c/o Golfdom

SOUTHERN CLUBS — GOLF PROFESSIONAL — 25 YEARS EXPERIENCE IN ALL PHASES — SPECIALIST IN BERMUDA GRASSES — WILL ACCEPT MODERATE SIZE CLUB THAT NEEDS BUILDING UP AND MAINTAINED BY GOOD RELIABLE AGGRESSIVE MANAGEMENT — JUNIOR GOLF AND CLUB REPAIR A SPECIALTY — NO JOB TOO HARD — HIGHEST REFERENCES — LOCATE ANYWHERE — SALARY OPEN. ADDRESS AD 930 c/o GOLFDOM

EXPERT CLUB REPAIR MAN — 20 YEARS EXPERIENCE — HIGHEST REFERENCES — AVAILABLE NOW OR LATER DATE — LOCATE ANYWHERE. ADDRESS AD 931 c/o GOLFDOM

Golf Course Superintendent desires change. Well qualified in all phases of course maintenance. 31 years experience, last 18 years as Superintendent. Honest, sober, hard worker, conscientious. Married; children. Desire permanent position. 46 years of age. Address Ad 932 c/o Golfdom

PGA — CLASS A PRO, COLLEGE GRADUATE, DESIRES POSITION AS PRO AT COUNTRY CLUB OR RESORT HOTEL NORTHEAST SECTION FOR 1962 SEASON. NOW ASSOCIATED LEADING COUNTRY CLUB NEW ENGLAND BUT PREFER SHORTER SEASON, MAY 1 — OCT. 15. LEADING AMATEUR BEFORE PRO. EXPERIENCED ALL PHASES GOLF. CONSIDERED EXCELLENT PROMOTER-INSTRUCTOR-PLAYER. PICTURE AVAILABLE. RELIABLE — GOOD APPEARANCE — CREDIT — REFERENCES. AVAILABLE FOR INTERVIEW UNTIL OCT. 15. ADDRESS AD 933 c/o GOLFDOM

Superintendent — Experienced and capable in all phases of maintenance or construction. Available now or for coming season. Address Ad 935 c/o Golfdom

Golf Professional — Age 32, married; six years experience, college degree, seeking Pro job with small active club. Have references. Address Ad 936 c/o Golfdom

Qualified Instructor: 20 years PGA. Conscientious, patient, results assured. Desire spot on winter teaching staff, any location. Min. \$10.00 hr. Address Ad 937 c/o Golfdom

CLASS "A" PGA PROFESSIONAL. EXCELLENT INSTRUCTOR WHO ENJOYS TEACHING. DESIRES POSITION FROM NOVEMBER 1ST TO APRIL 1ST IN FLORIDA. EMPLOYED DURING SUMMER AT LARGE WASHINGTON, D. C. CLUB. ADDRESS ADD 940 c/o GOLFDOM

WANT TO LEARN golf business. Need job in or around Pro Shop. Ambitious eighteen year old. Single. Played 10 years under John Barnum, Blythe-field C.C. Ron Miller, 130 College N.E., Grand Rapids, Michigan.

GOLF PRO — CLUB MANAGER — Class "A" member PGA — 39 years old — 15 years head Pro. excellent teacher — good player. Presently employed as Professional and Club Manager at Long Island Club. Available winter season. Address Ad 934 c/o Golfdom

JOBS OPEN

PRO-MANAGER — with possibility of greenkeeper combination. Small midwestern club operating summer season only. Good opportunity for man with wife interested in managing food services. Address Ad 910 c/o Golfdom

Applications are now being accepted for an "A" PGA golf professional. This is a middle Atlantic States Municipal golf club with about 50,000 plays per year. State age and experience. Year around employment. Teaching concession, club cleaning, sales and salary included. This position will begin January 1, 1962. Address Ad 911 c/o Golfdom

WANTED — Representatives for new C-3 glove. Three to five year exclusive contracts available. Selling well at the better club pro shops. Address Ad 912 c/o Golfdom

Owner and operator of successful 17-unit motel, dining room, coffee shop, swimming pool and service station — \$200,000 investment — wants pro with personality, ability and energy to build and operate 9-hole Par 3 course as part of the project. Pro must have \$3,000-\$5,000 to invest as evidence of business interest and capacity. For details write or telephone: D. M. Bartholow (CH 6-3555) Spencer, South Dakota.

Wanted: Greenkeeper — Southeast, 18 hole privately owned course. Small apartment with utilities furnished. Will consider man and wife combination with wife as part time cashier. Address Ad 914 c/o Golfdom

GREENS SUPERINTENDENT — 18 HOLE — NORTH PHILADELPHIA SUBURBS, PENNA. COURSE. CHALLENGING POSITION FOR CAPABLE MAN. EXCELLENT SALARY AND BUDGET. FURNISH SUMMARY WITH FIRST REPLY. BOX 915 c/o GOLFDOM

WANTED: Golf Professional and wife to manage and cater country club and supervise 9 hole grass green golf course. Kansas location. Address Ad 921 c/o Golfdom

Greenkeeper with full experience in equipment maintenance and golf course supervision for private MONTANA Country Club east of the Rocky Mountains. Furnish full particulars regarding salary requirement and qualifications to Arnold M. Rieder, Mgr. P. O. Box 1933, Great Falls, Montana.

GREENKEEPER with Managerial experience for private 18 hole course near Boston, Massachusetts. Send complete background and personal data. Address 941 c/o Golfdom

Golf Car Salesmen

Two Salesmen: Setup distributors for Gas golf cars, other golf equipment available. Salary, drawing account & commission. Areas: Fall & Winter months — Southwestern US and Southeastern. Spring & Summer — Northwestern US and Northeastern. Address Ad 942 c/o Golfdom

MISCELLANEOUS

100 to 200 acres farm land suitable for golf course for sale or long term lease with option to buy. Cook County approximately 8 miles west of O'Hare.

Write Box 922 c/o Golfdom

WILL BUY, or lease-option nine-hole golf course, by experienced successful PGA Pro-Greenkeeper and wife. Address Ad 916 c/o Golfdom

For Sale — Nine hole golf course. Bent Grass greens — clubhouse — living quarters — underground sprinkler system. Located in Oregon. Address Ad 917 c/o Golfdom

WE MANUFACTURE PUTTERS TO YOUR SPECIFICATIONS AND TRADEMARK (JOBGING QUANTITIES). WRITE FERNQUEST & JOHNSON GOLF CO., COLMA, CALIF. FOR PARTICULARS.

For Sale — Two Toro Tractors — \$695.00 each; Two Toro 76" Professionals — \$395.00 & \$295.00; Two Jacobsen Putting Green Mowers — \$295.00 & \$195.00 — all good condition. One seven-gang Roseman fairway mower — with frame — \$795.00 — very good condition. 14 Factory rebuilt Buckner Rainmobiles 1/2 price — while they last. Central Calif. Turf Products, 1505 Blackstone, Fresno, California.

WANTED FOR CASH

Old golf balls retrieved from pond, golf courses, etc. Cuts and bumped\$0.36 per doz. Off brands and synthetics, or slightly nicked 1.56 per doz. Round and perfect \$1.25 brands for refinishing 2.40 per doz. Like new top grades for rewashing 3.60 per doz.

Send for Shipping Tags and Instructions
GOLF BALLS FOR RETAIL SALES
Reprocessed with Balata cover, snow white enamel and imprinted with distance, trade name in stock and number. We accept your mixed compression cores and return only high compression (no shrinkage) at no additional charge. A fast seller at 50¢ to 75¢ each. Bulk — your cost on exchange \$2.85 per dozen. We are nation-wide Distributors of the finest in golf range and miniature course equipment — balls, clubs, mats, etc. Send for catalog.

NORTHERN GOLF BALL CO.

2350 W. Roscoe Street

Chicago 18, Illinois

OLD GOLF BALLS REPAINTED AND LETTERED — 7¢ BADGER GOLF CO., WATERFORD, WISCONSIN.

FOR LEASE OR PURCHASE — beautiful new 9 hole golf course in fast growing Arizona community. Wonderful potential. Interested parties must be qualified. Address Ad 919 c/o Golfdom

(Continued on next page)

3¢ Trophy Engraving. 1-day service. 24 years same shop. Free information & shipping labels. LEE, 106 E. Market, Lima, Ohio.

New 18 hole golf course in Northern Ohio needs additional capital. Equal 1/3 interest is available. Possibility of position as managing pro to proper party. Address Ad 927 c/o Golfdom

Golf Business Wanted — Range, Miniature or Par-3. Operation must be netting at least \$8000.00 per season. Address Ad 938 c/o Golfdom

Golf Cars for Lease — Winter Months — November 1st — March 31st. Victor Model 37 — excellent condition. Address 939 c/o Golfdom

U. of California Makes Survey of L. A. Maintenance Costs

A recent turf survey of Los Angeles county, made by the agriculture extension service of the University of California, shows that nearly \$6 million is spent annually in the maintenance of 101 golf operations there. These include 43 18-hole and 11 9-hole standard courses, 5 18-hole and 9 9-hole Par 3s and 32 driving ranges.

Maintenance of the 43 standard 18-hole courses is calculated to average nearly \$107,000 per course. For the 9-hole standard courses, the average maintenance cost is figured to run to \$64,000. Turf acreage for the 18-hole courses is 85 and is just short of 50 for 9-hole courses.

At par 3 installations, the California extension service figures that it cost \$43,500 to maintain each 18-hole layout, and about \$26,000 for each 9-hole operation. Turf acreage at the larger courses is said to average 30 and at the 9-hole courses, 15.

The 32 driving ranges have an average of three acres in turf. Cost per range for maintenance is \$3,750.

Investment in maintenance equipment is said to average \$20,000 at the 18-hole standard courses. The extension service says that average equipment investment at 9-hole standard courses and both types of Par 3s is about \$12,000.

PGA Changes Award Designation to 'Player-of-the-Year'

The PGA is changing the designation of 'Professional Golfer-of-the-Year' to 'Player-of-the-Year' so that there will be no confusion with its counterpart award, Golf Professional-of-the-Year. The latter honors a home pro who is recognized for his contributions to the game.

More than 1,000 sportswriters and broadcasters again will vote with 5,000

PGA members in selecting the 1961 Player-of-the-Year, Arnold Palmer, 1960 winner of the award and a strong candidate to repeat, can become the second man to win the honor more than once. Ben Hogan, who has monopolized this distinction, was named the leading player in 1948, 1950, 1951 and 1953. Gary Player, another strong contender for the 1961 title, could become the first foreign-born pro to get the award.

Bala Members Spurn City's Offer; Continue to Play Golf

Bala GC, within Philadelphia's city limits, has been under pressures to sell because of increased value of land in a "golden mile" under rapid development and because of tax increases. But the members recently voted to continue to play golf despite the financial pressure.

The membership received some relief when the board of tax revision said that a recent large increase in tax assessment was a mistake. The new tax increase instead of being \$18,220 will be about \$4,440.

Greedy Eye on Course

The City of Philadelphia has had a greedy eye on Bala GC for a number of years. The club is located in an area where land prices have skyrocketed in recent years because of industrial and residential development. The club owns 80 acres of open, developable land in an area so appealing that the city offered the club \$2,000,000 for the land. About 100 members recently met to consider the offer. They chose to remain where they are and play golf. The increase in assessment followed, but the club protested and won its case.

The end, of course, is not in sight. Taxes presumably will continue to rise as land values in the area go up. Most other private golf clubs, once located in or near the city, have moved farther into the suburbs where land is cheaper and taxes lower.

The city's offer to pay \$2,000,000 for Bala GC will remain as a tempting offer. Several years ago, Philadelphia CC, located in the same general area, got a big price for its land and moved to Gladwynne, Pa., where it has become an even bigger and better club.

Tell them you saw the Ad
in Golfdom

FOR YOUR CONVENIENCE—GOLFDOM'S

Buyers' Service

Check off your Needs, tear out and mail this sheet to *Golfdom, 407 S. Dearborn St., Chicago 5, Ill.* You'll get prices, literature direct from the sources of supply.

Golf Course

Aerifying equip.: Fairway
green
Algae Killer (ponds)
Architects: course house
Ball Washers
Ball Washing Compounds
Bent grass stolons
Brown-patch preventives
Cars Electric Gas
Compost mixers
Crabgrass control: Regular
Pre-emergence
Crabgrass control machine
Custom Stone Picking
Drinking Fountains
Fertilizers Solid Liquid
Flags (greens) Flag poles
Fungicides
Hole cutters
Hose
Hose clamps
Humus
Hyd. lift haul carts
Irrigation consultants
Lapping-in Machine
Lightning Equip.
Miniature Course Const'n
Min. putting surface (felt)
Mowers: putting green
rotary tee
fairway rough hand
Mower Grinders
Peat Moss
Pipe
Poa Annua Control
Putting cups
Rollers: cast-iron water filled
Sand (for greens, tees)
Seed: fairway green
Shelter houses
Signs — yardage, etc.
Sod cutter
Soil conditioner
Soil screeners Soil shredders
Spreaders, fertilizer,
seed, topdressing
Sprayers: power hand

Spikers: greens fairway
Sprinklers: f'way green
Stone picker (mechanical)
Sweepers
Sweepers-mulchers
Swimming pool paint
Tee Markers
Tee Shelters
Thatch removing machine
Tractors
Trees
Turf Insecticides
Utility Trailers
Water systems, fairway
Weed chemicals
for turf for water

Pro Shop

Bags Canvas Leather
Bag storage racks
Bag carts electric
Bag Tags — Guest Tags
Balls: Regular Range
Ball Name-Markers
Ball Markers — for greens
Batteries (golf cars)
Battery chargers
Bulletin & Dir. Boards
Caps and hats
Hats Hand Bags for ladies
Cars: Electric Gasoline
Car Tires
Cash Registers
Club Cleaning Machine
Clubs: Woods Irons
Putters
Club head covers
Club repair supplies
Display equip.
Floor covering (spike resistant)
Gasoline motors (golf car)
Golf bag covers
Golf club protectors
Golf gloves
Golf grips: Leather Comp.
Golf Practice Devices
Golf shoes
Golf shoe cleaners

Golf Shoe Spikes
Grip slip preventive
Handicap racks cards
Jump equip.
Lighting equip.—range
Locker door utility bag
Markers — equip. & apparel
Mech. Range Ball Retriever
Name labels, for clubs
Practice driving nets
Practice Golf Balls
Preserver for leather
Rubber-spiked Overshoes
Scoreboard markers
Score cards () Charge checks ()
Score card & pencil Tee Box
Score Counter
Sport Seats
Sportswear: Shirts Socks
Sport jackets Rain jackets
Windbreakers Slacks
Ladies' Bermuda shorts
Sun Glasses
Tee bag racks
Tee mats
Tees (rubber) for driving mats
Teeing device (automatic)
Trophies

Club House

Athletes Foot preventives
Bath mats
Bath slippers
Cash Registers
Chairs (lounge)
Disinfectants
Floor coverings
Folding Table (Banquet)
Link Type Mats
Locker & Toilet articles
Locker Name Plates
Lockers
Locks (combination) for lockers
Portable concession booths
Printing
Runners for aisles
Rugs
Showers Shower mixers
Shower water control
Step treads
Towels (golf, disposable)

Send information

Club

To: Name _____ Title _____

Club _____ Address _____

Town _____ Zone (_____) State _____

35th YEAR OF SERVICE

as golf's clearinghouse
of information on the
most successful
operating practices
and products for your club.
Make use of it!

Each month GOLFDOM presents the latest, most practical ideas on golf club administration, management, upkeep and service . . . for time, labor and money-saving guidance of your officials and department heads. Help the *right men* at your club do the *job right*. Send in the form below. Keep them informed on the latest how-to-do-it-ideas!

FILL IN BELOW — MAIL THIS PAGE TO

GOLFDOM, 407 SOUTH DEARBORN STREET, CHICAGO 5, ILLINOIS

CHECK TYPE OF COURSE:

Private Sem-Pvt. or Fee Municipal (City or State owned)
If a Par 3 course, check here

NAME OF CLUB
OR COURSE

No. of Holes Original date of club opening (if known)

MAIL ADDRESS:

CITY:

ZONE STATE

President's:
name (Zone)

Add.: Town: State:

Manager's:
name (Zone)

Add.: Town: State:

Course Superintendent's (Greenkeeper):

name (Zone)

Add.: Town: State:

Professional's:
name (Zone)

Add.: Town: State: