

Finally! The golf ball retriever that
WORKS AS WELL AS IT LOOKS!



THE
SCOTCHMAN
GOLF BALL SAVER

Pro Shop customers have never seen a golf ball retriever like The SCOTCHMAN! Because it really works, every time . . . and it makes an attractive, durable addition to every golf bag!

Constructed of doubly-strong, gold or silver anodized aluminum, it outlasts other retrievers.

The attractive finish prevents "aluminum smudge" rubbing off on hands and clothing. It fits neatly into a golf bag, yet telescopes to a full 7-foot length to snag out-of-reach balls from water hazards, dense undergrowth, through out-of-bounds fences, etc.

A special interior sleeve guarantees effortless sliding action always—under all circumstances. The SCOTCHMAN means added profit for you for every customer who is determined to retrieve his ball!

FREE!
Inspection Offer . . .

For a limited time, we can send you a SCOTCHMAN Golf Ball Saver at no cost. If, after ten days, you are not completely satisfied that this product would be a practical, profitable addition to your Pro Shop line, you may return it at no charge. If you wish to keep it, we will invoice you . . . or, if you wish to place an immediate order for 12 units, the sample SCOTCHMAN is yours to keep. Retail price, \$6.95 . . . with 40% discount to retailers.

as advertised in **SPORTS ILLUSTRATED**

Attach this coupon to your club letterhead today and mail for a free inspection offer to The SCOTCHMAN . . . the golf ball retriever that works as well as it looks!

ATTACH THIS COUPON TO YOUR CLUB LETTERHEAD

Brown Manufacturing Co.
P. O. Box 8777, Oklahoma City, Oklahoma
Gentlemen:

Please send me The SCOTCHMAN Golf Ball Saver under the terms of your free introductory offer. I understand that I may return it without charge within ten days of receipt or keep it if I place an order for 12 units.

NAME _____
CLUB NAME _____
ADDRESS _____
CITY & STATE _____

"YOU CAN DEPEND ON A **NASSAU** GOLF CAR"

Says Jock Hutchison, Jr., P.G.A. Member Professional, Skokie Country Club, Glencoe, Illinois



"Shot making or instructing, my NASSAU is a pleasure and an aid from the first tee on."

Jock chose a NASSAU Model

Write for literature and prices, on NASSAU one and two passenger models with three tire options.

120 for his own use last year. The Skokie country club opened the '61 season with a fleet of new Model 70 NASSAU cars.

PARRETT MANUFACTURING COMPANY, INCORPORATED

777 Paw Paw Avenue • Benton Harbor, Michigan • Telephone WALnut 7-3151

Is starting and scoring of club events to be done from pro shop or at first tee and 18th green, or by some other method?

Have men's and women's golf committee heads been asked their ideas about the most useful and attractive location for the pro shop?

What are good points or errors about pro shop locations at other clubs in the area?

What are drainage, water, electricity, sewerage conditions?

How is the light and air circulation?

Is there room for satisfactory enlargement of the building, if needed?

Other questions concerning the location for a pro shop or pro department building best fitted to a club's requirements will arise after the foregoing questions are discussed.

Ideas Wanted

GOLFDOM will greatly appreciate hearing from professionals and others who can suggest additional factors pointing to the correct location of a pro shop, or who have comment to make concerning the points noted in the preceding paragraphs.

The check list method of making an exploratory survey of the proposed pro shop also should apply to such elements as:

Function (type and extent of service required.);

Size;

Floor plan;

Display, storage and back-of-shop facilities;

Color and lighting;

Layout and surfacing of surrounding areas;

Type of architecture (if building is detached from clubhouse.)

Michigan Association Officers

Burt R. Shurly, Jr., Detroit, is pres. of the Golf Association of Michigan. Vps are Neal E. Fitzgerald, William B. Crawford and Dr. Frank R. Lovell. Robert E. Howell is treas. and George H. Webb, sec. There are 64 member clubs in GAM, formerly known as the Detroit Dist. GA.

Dutch Elm Control

"Dutch Elm Disease and Its Control in Kansas" is the subject of Bulletin 434, issued by the Agricultural Experiment Station, Kansas State U., Manhattan. Sections in the booklet tell of the history of the disease, outline how it spreads, describe the offending elm bark beetle and suggest methods of sanitation and general tree care.

Naugatuck KRALASTIC® SPRINKLER SYSTEMS



4 men installed a mile of pipe per week!

In fact, it was more than a mile per week on this big golf course in the Middle West. KRALASTIC ABS plastic pipe was selected for the sprinkler system originally because of its freedom from corrosion and rust. Consider, too, the impressive saving in installation time. (Previous sprinkler jobs required a crew of 11 men over 3 weeks.) This type of performance, savings in labor, ease of installation, low cost, durability, comprise the story behind the constantly widening

use of KRALASTIC pipe in hundreds of different applications. Over 16,000 miles of KRALASTIC pipe have been installed in the last few years.

KRALASTIC is the tough, original ABS rubber-resin material that has long since proved itself in water transmission lines, electrical conduit, natural gas, radiant heating and hundreds of other tough applications. Learn more about KRALASTIC; write to address below.

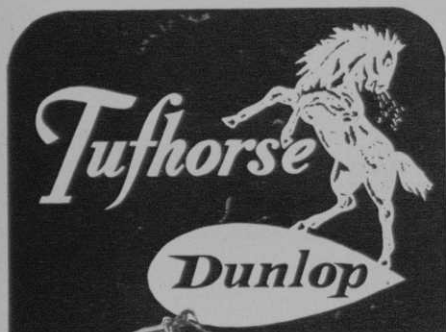


United States Rubber

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Made by **DES MOINES GLOVE**
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Car Accident Suit Dismissed; Owner Didn't Control Vehicle

By WILLIAM JABINE

A golfer in the Kansas City area who was injured when the fork of the golf car in which he was riding collapsed, throwing him over the front of the car, brought an action against the owner of the course who rented the car to him. His suit was based on the doctrine of *res ipsa loquitor* which requires that the accident must be caused by an agency or or instrumentality within the exclusive control of the defendant, and that it must not be due to any voluntary action of the plaintiff.



The defendant's first step was to move that the plaintiff's petition be made more definite and certain. When the motion was granted, the plaintiff's amended petition stated that the accident had occurred on the first fairway within 500 yards of the spot at which the golf car had been turned over to the plaintiff. The defendant thereupon moved that the petition be dismissed as it was admitted that the car had not been in the exclusive control of the defendant, but that the plaintiff himself had control of it when the fork broke. The trial court dismissed the action and the plaintiff appealed to the Kansas City (Missouri) court of appeals.

The appeals court affirmed the action of the lower court on the grounds that the requirements of the *res ipsa loquitor* doctrine had not been met because the defendant had not had exclusive control of the car up to the moment of the accident.

The Court said: "One of the necessary elements in a *res ipsa loquitor* case is that the thing causing the injury must be under the control of the defendant at the time of the injury. Therefore, if plaintiff's first amended petition does not state facts which show that defendant had control or right of control at the time the injury occurred, the doctrine of *res ipsa loquitor* will not apply.

"Here, instead of the petition demonstrating control on the part of the defendant, it showed that control was ac-



Colonial Palms Golf Course, Miami, Florida



Patented

Wouldn't your course get more play if it had **WIDE-LITES?**

How many of your members have to limit their golf to weekends because of their office hours? And how many times does dusk keep your members from playing the back nine?

There's no *need* for your course revenue to go down with the sun. Wide-Lites make it practical to light a complete 18-hole course, to give extra revenue all through the week.

At the course shown above, 123 Wide-Lites mounted on palm trees give so much light that snapshots can be taken with daytime exposures. The 3400-yard par 4 course is so evenly lighted that a top touring pro playing a *night* exhibition match broke the *daylight* record for the course with an eight-under-par 52!

Wide-Lites, with their broad light pattern, give ideal sports lighting, free from annoying shadows or "hot spots". The Wide-Lite saves money, too—its rugged cast aluminum body and tempered glass lens protect the lamp and reflector . . . its mercury vapor lamp lasts 9 to 12 times longer than incandescents . . . power requirements are less.

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HIGH EFFICIENCY FLOODLIGHTS

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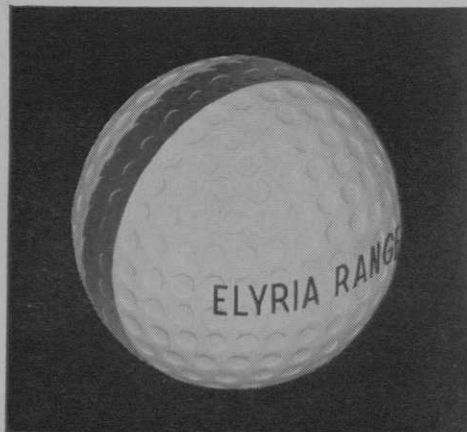
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Wakefield Lighting Limited,
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NOW—your choice of 3 great range balls

BY WORTHINGTON



Now you can select the range ball that
best suits the needs of your range!

1. New Paintless Yellow

Golden yellow color gives better night visibility. Lively, yet tough as nails! No re-painting—wash and it's bright as new.

2. Paintless White

Operators call it the most rugged ball ever developed. Eliminates re-painting. A choice of color stripes.

3. Luster-White Painted

A favorite with range operators. Lively! Extra-tough vulcanized cover with a new polyurethane finish that stays gleaming white for the life of the ball.

All *range-proven* for years—*guaranteed* never to go out of round, or explode under scorching summer sun. Imprinted with your range name in big, bold *wrap-around* letters—up to 14 letters and spaces on each side of the ball. Choice of color bands, too.

For full details call your Worthington Representative now, or write WORTHINGTON GOLF INC., ELYRIA, OHIO.

Worthington

Premier name in
golf ball developments since 1904.

tually in the hands of the plaintiff at the time of the occurrence. The facts alleged are that the plaintiff rented the car and drove it from the place of delivery out onto the course. The casualty occurred within 500 yards of where the plaintiff obtained the car. Plaintiff's petition is silent as to how long he was in possession of said golf car but it is clear that he was driving it at the time the fork or shaft broke.

Defendant's Negligence Is Issue

"We quote the following from the Maybach case, supra, (359 Mo. 446, 222 S.W. 2d 90) 'An essential element of the *res ipsa loquitur* doctrine is that proof of the occurrence and attendant circumstances shall point, prima facie, to negligence on the part of the defendant. Such proof cannot, without further proof, point to the negligence of a defendant who is entirely out of control of the instrumentality at the time it causes the injury. Such proof may tend to indicate negligence on the part of some one, but further proof is necessary to definitely fix the blame on the defendant by excluding causes for which he is not responsible.'"

Too firm a reliance on the duty of the golf car's owner to maintain it properly, and no attempt to prove that the golfer who hired the car was free from negligence in operating it, resulted in the dismissal of the plaintiff's action. (Hutchins v. Southview Golf Club Inc., 343 S.W. 2d 223.)

USGA Tournament Schedule

June

15-17 Open, Oakland Hills CC, Birmingham, Mich., \$50,000.

29-July 1 Womens' Open, Baltusrol, Springfield, N. J.

July

10-15 Amateur Public Links, Rackham GC, Detroit

August

2- 5 Junior Amateur, Cornell University GC, Ithaca, N. Y.

14-18 Girls' Junior, Broadmoor GC, Seattle

21-26 Women's Amateur, Tacoma (Wash.) C&CC.

September

1- 2 Walker Cup Matches, Seattle GC, (Men's amateur teams - Great Britain vs. United States).

11-16 Amateur, Pebble Beach Course, Del Monte (Calif.) G&CC.

October

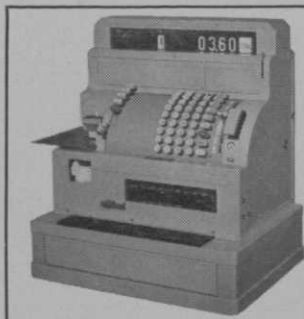
2- 7 Senior Amateur, Southern Hills CC, Tulsa, Okla.

Here's Club Control

FOR EVERY DEPARTMENT

Hundreds of successful golf pros and club managers are streamlining their operations in shop, restaurant, bar and front office with the control of a modern National System. They are increasing efficiency by eliminating errors of mental figure work and lost charges —by protecting cash, merchandise, charges and other member services. Here are the Nationals they're using—the same machines that can work for you.

THERE'S A NATIONAL SYSTEM FOR YOUR CLUB, LARGE OR SMALL



For your front office this National controls all cash and charges, classifies transactions by departments, merchandise or services, and keeps accounts receivable up-to-date with minimum bookkeeping.



For your bar or cocktail lounge the new National "51" Bar Machine assures complete control of merchandise, money and charges while providing a sales audit without hand figure work.



For your golf shop this low-priced National automatically classifies sales, records stock numbers for tight inventory control, simplified bookkeeping.

ASK ALSO TO SEE NATIONAL'S DESK MODEL BOOKKEEPING MACHINES FOR BILLING MEMBERS AND FOR OTHER BOOKKEEPING NEEDS.

The money and overhead expense that a National System can save you will pay for its original cost in an astonishingly short time, then continue building *extra* net profits in your shop, bar, restaurant or front office. So phone your nearest National branch office today. A qualified representative will show you the right National System for each department of your club.

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SALES, INC.

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PGA Rocked by Disputes

(Continued from page 40)

scheduled counter attraction.

The protest of the 26 circuit players to the USGA covering exemptions in the National Open was directed, for the most part, toward automatically seeding foreign players into sectional qualifying rounds without their first passing the local qualifying tests. Actually, those who protested the exemptions were slightly confused as to what qualifying round the foreign players are exempted from. Their protest specified "exemption from the sectional qualifying round" when it should have stated "local qualifying round."

However, the USGA straightened out the record by stating that foreign players "unless otherwise exempt, must compete in the sectional qualifying." The USGA justified permitting foreigners to skip the first, or local qualifying round, since only players of acknowledged skill are invited to try for places in the final Open field of 150, and because these players have to travel great distances at considerable expense to compete in the USGA event.

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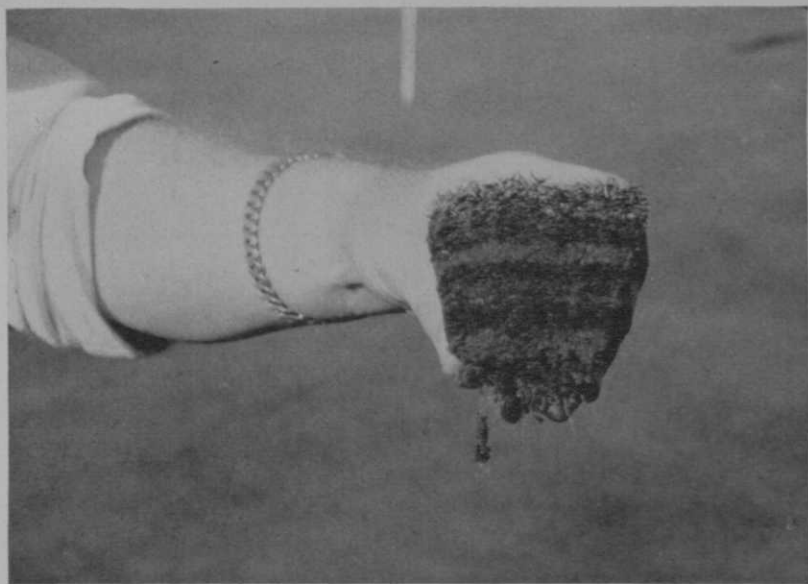
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The Trend Toward Trouble

At turfgrass conferences, in magazines and when Golf Course Superintendents get together, the popular topic is *turfgrass renovation*. The reason for this attention is clear — the trend on course after course has been to let turf go until complete renovation is required.

The reason for this trend is also clear — in the effort to please golfers, courses have been left undisturbed by the tools of turfgrass management. But this deference to golfers has unfortunately backfired in many cases. Instead of being pleased with their Superintendent, golfers have become indignant because their courses have been closed to them for renovation.

It is in an effort to reverse the current *trend toward trouble* that Tom Mascaro has developed his widely discussed presentation "Turfgrass Management versus Renovation", which is currently being published in the West Point Products publication *West Pointers*. If your name is not on the *West Pointers'* mailing list by all means ask that it be added so you will get this series of articles which have been prepared to provide ammunition for the Golf Course Superintendents who want the best for their courses and for themselves.

West Point Products Corporation, West Point, Penna.

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Trojan Mileage Master Golf Car batteries are of special design for deep cycling and built for rugged service... you get:

1. More months of service
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Fifty years' experience make Thompson the accepted leader. A complete line of precision-engineered equipment means lower installation costs, easier maintenance, savings in water.

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The latter is described as an international courtesy.

There is a suspicion that the circuit protestors, even though they confused "sectional with local" in their petition, aren't yet completely satisfied with the USGA's system of exemptions for the Open. The tournament regulars are quite well convinced that they are the men who bring them in at the gate and, as a result, more of them should be directly seeded into the main event.

Hallowell Resigns

Charles Hallowell has resigned from the USGA green section. The Jenkintown, Pa. office that he supervised has been consolidated with the office at Rutgers U. The Mid-Atlantic area is being serviced by the USGA's eastern agronomists, J. B. Moncrief and A. M. Radko.

Chicago Fixture

Officials of the Western Golf Assn. have announced that starting in 1962, the Western Open will be permanently played in the Chicago area.