

---

# COMPLETE GOLF SERVICE

Offered By

**BOB DUNNING - JONES, INC.**

Golf Shop Supplies — Wearing Apparel — Bag-Boy Carts, etc.

(Sold through Professionals only)

• • •

Full Line of Golf Course Equipment, Supplies & Golf Cars  
Financing Plan for Golf Course Equipment

CONTRACT

LEASING

• • •

No Other Golf Course Supply House Offers So Much:

Turfgrass Consultant Service

Construction Methods

Golf Course Planning & Design

Ultra Modern Green Design

More Pleasurable Golf Without Monotony

Savings In Maintenance

Methods to Prevent Wear & Damage to Greens

Irrigation Design & Engineering

Our Publication "NEW TURF TIPS"

Greens under construction using our recommendations, recognized nationally as the most advanced method known to date are in Oklahoma, Kansas, Missouri, Nebraska, Iowa, etc.

These services are only offered to our friends and customers in Oklahoma and vicinity. Write or call

Catalogue on request.

**BOB DUNNING - JONES INC.**

1402-12 South Lewis

TULSA 4, OKLAHOMA

Webster 6-3660 — 9-3206

# COMPATIBILITY...

A big word for being congenial, friendly. It applies ideally to the contact of your hands with leather. Your golf glove is made of leather, because leather is most *compatible* to the skin. So too your golf club grips should be made of leather, for optimum comfort and *compatibility*.

## GOOD LEATHER GRIPS

*such as those made by Neumann, do not cling to, pull or redden your skin. They have just the right amount of 'give', as skin on skin has, for a proper swing, with full security against slip through a permanent, superb dry tacky treatment.*

**Look in any first-rate tennis shop. Do you see anything on racket handles but LEATHER grips? Why not other kinds of grips? Because when customers have sore hands they play less, using fewer balls and less equipment. Keep your golf customers' hands at MAXIMUM COMFORT too. Sell them clubs with LEATHER grips. It will definitely pay you in the long run.**

At the turn of the century, Neumann tanned Calfskins for Pros, who cut their own grips for hand-made clubs. Now, Neumann sets the style in grips, producing them right at the tannery in eye-catching colors and newest designs for the leading club manufacturers of today.

## R. NEUMANN & CO.

Manufacturers of  
Fine Leather Grips

HOBOKEN, NEW JERSEY

Martin was born in Brooklyn . . . At seven his legs were paralyzed by illness . . . He taught himself to walk again in seven years . . . He entered golf as a caddie to give his legs exercise and became a pro at N. Y. Met course prior to going to Greenbrier.

Mrs. Merle Stonehouse, who had helped her husband operate courses in Dixon, Ill., Galion, O., and Middleport, N. Y. in recent years, died in August in Miami, Fla. . . . Stan Terry has built a 2,300 yd. course in the infield of his Portland (Ore.) Meadows race track . . . Diversa, Inc. opening 18-hole Par 3 in Oct. to go along with its standard 18 and driving range in Ontario, Calif. . . . Company also is dickering with San Bernardino officials to build a course there . . . Eddie Duino of San Jose (Calif.) CC, who has about another month to go as PGA home pro-of-the-year, and Guy Bellitt of Whittier Narrows GC headed the 13th Cal Poly workshop in San Luis Obispo . . . More than 80 physical education instructors attended . . . Dick Miller, former general mgr. of Rialto (Calif.) El Rancho Verde GC, is in charge of developing Anaheim's new muni 18.

Milipatas' (Calif.) Glenhaven CC, now under construction with Bill Chastain supervising building to plans of Jack Fleming . . . Chastain's brother, J. D., probably will become course supt. . . . New 18 hole course going in on 153 acre tract in Menlo Park, just north of Stanford U. . . . Land has been made available by Duncan MacDonald, real estate developer . . . Construction starting on new Santa Clara muni course in Santa Teresa Park . . . Country Clubs, Inc. starting new development in Walnut, Calif., near San Gabriel Hills . . . Project developer is A. C. January . . . Charlie Sifford, who won the 1960 Negro National Open, played in Chicago, collected a \$500 bonus from U. S. Rubber Co. for his victory. . . . He's a member of the U. S. Royal staff.

A total of 210 golfers took part in the five-day Bill Waite Memorial tournament played during the Labor Day break at Fred Waring's Shawnee-on-Delaware, Pa. course . . . Howard Everitt and Bill Baker won top flight honors by beating Dick Chapman and Reg Worthington, 1 up . . . Waring teamed with Jim Miller of Chicago to defeat Jim McAlvin and Bill Nixon in the Senior div., 3 and 2 . . . and the collegiate winners were Rich Weyand and Bob Schmid who outlasted Bud Badger and John Grubb . . . Union County, N. J. is setting up a five-year plan for establishing park and recreation sites (including golf) . . . It now operates 45 holes but on a recent Sunday when 1,100 players played the county's two courses it was seen that a five-year plan is needed.

John Barnum, Blytheheld CC, Belmont, Mich., won the Western Michigan PGA Championship, played on Sept. 11 at Owosso CC, defeating Eldon Briggs in a playoff after the two had tied with 140s . . . Jim Barfield and Cliff Settergren were tied for third with 141s and John Carsok had a 142 for fifth . . . 24 pros played for a \$1,700 purse . . . The new Palmetto GC in Miami will be in shape for a mid-November opening

(Continued on page 130)



**FLOORS "BOUNCE BACK"**  
FROM WEAR AND TEAR

with  
**Tuflex**<sup>®</sup>  
Live Rubber Flooring

EVEN SPIKES LEAVE NO IMPRESSION ON TUFLEX, the revolutionary live-rubber floor covering that stays new-looking under the hardest wear. Exceptionally resilient and durable, TUFLEX is perfect for pro shop, locker room and club house floors.

Eliminate the damaging wear and tear of golf spikes at your club with TUFLEX. Choose from a variety of 17 color patterns and two distinctive styles. Easily installed, TUFLEX will enhance the decor of any club.

For more information, see your TUFLEX dealer or write today to:

==== **RUBBER PRODUCTS, INC.** ====

||| DEPT. GA-60 • 4521 W. CREST AVE. • TAMPA 3, FLA.



**OLYMPIA Model RW-55**  
60" coverage — 500 lbs. cap.



**OLYMPIA Model EW-55**  
54" coverage — 500 lbs. cap.

**SPECIAL SOIL TEST KIT OFFER!**

**Only \$198**  
(Reg. \$15.95 value)

from your EZEE FLOW dealer with purchase of any model EZEE FLOW spreader.

**The ONLY Spreader Specially Designed and Guaranteed to do ALL these Jobs... with Patented "Forced-Feed" Features!**

- Perfect DISTRIBUTION of all fertilizers and seeds.
- ACCURATELY spreads high-analysis fertilizers from 15 lbs. per acre and up.
- MIXES, SPREADS all materials regardless of condition—WITHOUT CLOGGING.
- SOWS GRASSES at seeding rates adjustable in ranges of 5 pounds or less.

Many courses using EZEE-FLOW spreaders for top dressing greens.  
Model 88 Olympia—96" coverage, 1600 lb. cap. grass seeder attach. avail.  
**WRITE TODAY for FREE catalog information and name of nearest distributor.**

**EZEE FLOW** Division **AVCO** Distributing Corporation  
Dept. G-10, 3428 N. Harlem Avenue, Chicago 34, Illinois

## Supt. Discusses Malicious Damage, Ball Reclamation Problems

Speaking at a recent meeting of the New England GCSA, Charlie Parker, supt. at Agawan Hunt Club, Providence, R. I., said that it is his observation that most malicious damage to golf courses is caused by disgruntled caddies and when the problem becomes serious, clubs should make a study of their caddie programs. If this doesn't alleviate the situation, Parker said that the only recourse is for clubs to arrange with the local police department for some kind of patrol.

Discussing reclamation of balls from water hazards, Parker pointed out that it is generally agreed that the balls belong to the club. However, if the hazard is a public waterway or extends beyond the course property, dredging for balls by outside parties doesn't necessarily constitute trespassing. This is particularly true if the dredging operation is carried out from a boat even though the boat may be within what are considered the confines of the club property.

Parker's solution to the reclamation problem: The club should regularly dredge its water hazards so that outsiders won't find it profitable to do so.

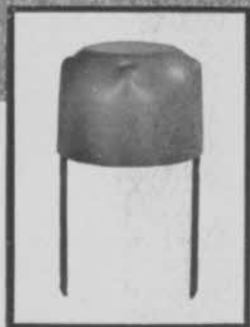
## \$600,000 in Prize Money for 22 PGA Winter Tournaments

Approximately \$600,000 in prize money will be offered in 13 "official" and 9 "unofficial" PGA winter tournaments that start with the Los Angeles Open (Jan. 6-9) and are concluded with the Masters, Apr. 6-9.

For the first time there will be three \$50,000 tournaments in a row on the winter agenda. These are the Bing Crosby Pro-Am, Lucky International and Palm Springs Classic, coming between Jan. 19 and Feb. 5. The Crosby and Classic are holdovers and the Lucky International, to be played in San Francisco, Jan. 26-29, is a new entry. The Palm Springs affair will again feature a \$50,000 bonus for a hole-in-one.

### Other Big Events

Other big money tournaments include the Los Angeles Open, Phoenix Open, New Orleans Open, De Soto Lakes Open and, of course, the Masters. This year the Augusta event added \$87,000 to the PGA prize list, making it the second most lucrative event of the season. This was an increase of \$11,000 over 1959 and \$27,000 over 1958.



Good-looking, long-lasting  
**TEE MARKERS** by Bootz—  
at a low, practical price!

**DON E. FISCHESSE**, *Professional*  
Evansville (Indiana) Country Club

"Our club members like Bootz Tee Markers for several reasons . . . they're a smart, good-looking addition to tee areas . . . they take a season's play and still look like new, stay bright and colorful . . . and the price appeals to all concerned with expenditures for course maintenance."



**"MAC" PARSONS**, *Superintendent*, Evansville (Indiana) Country Club

"Proper course upkeep involves many details, some requiring constant attention. Eliminating trouble, where possible, is thoroughly welcomed. That's why I personally endorse Bootz Tee Markers. They last longer than other types I've had experience with — stand up under all the abuse accidentally or intentionally given them during daily play. Maintenance is no problem as the glossy, hard-finish paint lasts all year round. And, priced competitively as they are, cost is no problem."



Bootz dome-shaped Tee Markers are made from cold-rolled steel, are  $2\frac{3}{4}$ " high and  $4\frac{1}{2}$ " in diameter. Two  $\frac{1}{4}$ " pointed steel rods, welded to the inside, extend  $4\frac{1}{2}$ " below the base of the tee marker for a secure grip in the turf. Available in three colors . . . fire-engine red, sparkling white and brilliant blue . . . Bootz Tee Markers quickly and easily identify ladies', men's and championship tee areas. Markers are boxed 18 to a carton, all same color.

WRITE TODAY for sample marker and color chips.

**Bootz Manufacturing Company, Inc.**

Dept. 7 • 1400 PARK STREET • EVANSVILLE 7, INDIANA

## Snow & Budget Problems removed at same time

WITH GOOD ROADS  
J-60  
SNOW  
FLOW



Easily attached, the low-cost J60 quickly converts jeeps and pick-ups into efficient snow-removal units.

No holes to drill...no parts to remove. That's the quick and easy story of converting your vehicle—in minutes—into fast, low cost, efficient snow fighters. The new truck attachments simply clamp or bolt to the vehicle. To detach plow assembly,

merely remove two pins and store in any small area.

Designed for jeeps, 1/2, 3/4 and 1 ton trucks, Good Roads Model J60 Series is a reversible, open type trip spring snow plow. Its six, seven or eight foot plow moldboard can be quickly adjusted and locked in position to plow straight ahead or deflect the snow to the right or left.

For complete details, see your dealer, or write:



**GOOD ROADS MACHINERY Corp.**  
MINERVA, OHIO

## Capitalize on "Dead Time"

(Continued from page 42)

ly would cost too much. There'd be just too many fellows out there sweeping and re-sweeping the maintenance building trying to keep busy," Polakovic points out as a kind of an aside with an amused twinkle in his eye. "But," he goes on, "we can absorb this alleged extra labor cost as long as we keep men productively employed on our remodeling program."

As a final justification of what some of his competitors say is unnecessary labor expensive, Polakovic has this to say: "I never have seen a golf course, private or public, that couldn't stand improvement. All things considered, what is cheaper than spending a little money for materials and equipment, if necessary, to add to or take advantage of that "dead labor time" to make your property more valuable? Probably too many semi-private club owners are trying to take too much out of their properties without putting anything back into them. When their courses begin to show it they start losing patronage and profits. Taking a long range view, courses depreciate quickly if they aren't remodelled when necessary. Nothing eats into an investment like depreciation."

### 3-SECTION ROLLER

An 80 inch roller with full oscillation for all sections. Water ballast 12-gauge welded steel rollers with rounded edges. Sand and dirt resistant alemite equipped hardwood bearings. Filled weight 600 lbs. per section. Frame of heavy welded steel construction complete with ball type hitch and mud scrapers. Painted rust resistant dark green.



Shipping weight, 480 lbs.

### 2-SECTION ROLLER

A compact easily stored five foot water ballast roller of simple rugged construction. Welded and tested 12 gauge steel rolls with rounded edges. Grease fitting equipped, replaceable hardwood bearings. Welded steel frame complete with ball type hitch and mud scrapers. Filled weight 1200 lbs. Painted rust resistant green. Shipping weight 325 lbs.



Also, we have five-section rollers

For fast, clean-plug aerifying — THE NIGHT CRAWLER — now available — plugging 1/2" holes spaced 2 inches by 3 inches apart.

Write for nearest dealer's name or write us direct

**BERRIEN TOOL & DIE CO. Eau Claire, Michigan**

# LARCHMONT PRESENTS "The BIRD NEST"

WORLD'S LARGEST RISING SPRINKLER

YOU NEVER DREAMED OF 70-B & 80-B  
SPRINKLING THIS AUTOMATIC! RAIN BIRD

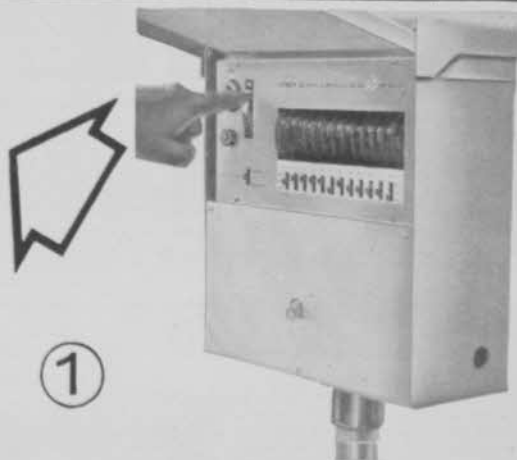
Pat. Pending

## SET THE MAGIC BRAIN...

and wonderful things  
begin to happen...



Sprinklers slowly rise from  
their underground bird-  
nest housings . . . . .



①

Sprinklers turn themselves  
on . . . spray for the ex-  
act time you set . . . then,  
as if by magic . . . a  
200' circle . . . . .

②

Shut themselves off . . .  
slowly retract into their  
flush protective housings  
. . . underground, out of  
sight.

③

We service and install both conventional and automatic irrigation systems. We also stock for immediate delivery a complete line of accessories including pumps, pipes, valves etc., for all systems. Distributors for John Mansville pipe, Uscoflow pipes, Rain Bird Sprinklers, Febco Controllers. We have a staff of Registered Engineers available to assist in your estimating for bids and proposals on government or private work.

Write, Phone or Wire for information or literature.

# LARCHMONT AUTOMATIC SPRINKLER SYSTEM

for Golf Courses - Cemeteries

Municipal Parks - Large Industrial Grounds

WRITE TODAY FOR LITERATURE . . . THERE'S LOTS MORE TO TELL

LARCHMONT ENGINEERING Lexington 73, Mass



USCOFLOW PIPE

# How to lay 800 extra feet of pipe an hour







## New Indiana Golf Course installs UscoFlow water lines 5 times faster than with metal piping!

Two men, inexperienced in pipe laying, recently installed a water line at the rate of 1000 feet per hour! It happened at a new Indiana golf course — and it's happening in golf courses, parks and along parkways throughout the country. It's possible because: UscoFlow Pipe, with UscoFlow elbows, tees and fittings (the most complete line on the market), betters the installation speed of metal pipe by an average of three to five times.

An UscoFlow installation is permanent and leakproof. For only UscoFlow has an "interference" fit, a feature that assures positive bond. Clamps are never necessary.

UscoFlow pipe is so light in weight, one man easily handles several 20' lengths. It's so flexible, it bends to the contour of the ground, eliminating many costly angle fittings. When a fitting is necessary — for a "T" or sharp angle — an ordinary wood saw cuts through UscoFlow in 30 seconds...simple, quick cementing assures watertight joints without threading. UscoFlow's smooth, frictionless inner surface carries greater water volume, too.

UscoFlow won't corrode...resists impact and flow-reducing scale. Ask your "U.S." Distributor about UscoFlow Plastic Pipe and save on repairs and new installations.



Mechanical Goods Division

# United States Rubber

**WORLD'S LARGEST MANUFACTURER OF INDUSTRIAL RUBBER PRODUCTS**

Rockefeller Center, New York 20, N.Y.

In Canada: Dominion Rubber Company, Ltd.

## SAVE CLUB HOUSE FLOORS

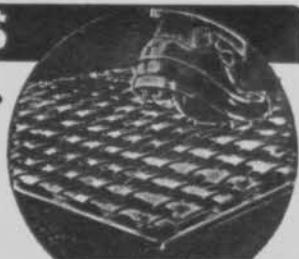
### WITH SPIKE-RESISTANT PNEU-MAT RUNNERS

Protect your floors from spike holes with rugged Pneu-Mat Runners. Absolutely spike-resistant, they provide a comfortable walking surface — improve the appearance of your club house.

Woven of rubber-impregnated fabric, Pneu-Mat Runners are tougher than rubber runners. Reversible for double wear.

**Money Back Trial Offer:** Order a trial section. Test it on an area which gets especially hard wear. Money back if not satisfied.

DDD ▶



#### STANDARD WIDTHS

20" - 24" - 30"  
36" - 42" - 48"

#### Trial Section

24" x 60"

\$12.50 postpaid

Write today for illustrated folder

**SUPERIOR RUBBER MFG. CO., INC.** • 145 Woodland Ave., Westwood, N. J.

### Courses Spend to Save On Improved Machinery

## New Equipment Sets Records In Sales to Courses

By *J. A. Roseman, Jr.*

Vp, Roseman Mower Corp.

This year there has been notable advances made in course maintenance equipment sales. This has overcome one of the handicaps to maintenance equipment manufacturing as a business. Maintenance equipment wears too long and, in many cases, has outworn the conditions under which it is used.

Roseman has mowers 20 years old that are operating with reasonable satisfaction and very few repairs. Other mower manufacturers also can point to equipment that has become obsolete but not replaced because it hasn't fallen to pieces.

Heavier and earlier play on courses has begun to force modernization of equipment and we now see our research and advertising of past years paying off in 1960 sales and performances.

One of the significant advances in the work of courses this year has been the operation of the Roseman Mark IV Hi-Speed-Reel "early morning" mower. To mow early with conventional gang mowers to avoid player traffic usually leaves fairways in an unsatisfactory condition caused by droppings of unsightly clumps of accumulated wet grass clippings. But with the new Roseman Hi-Speed-Reel Mark IV the supt. can now mow his fairways in the early morning dew, at night if he prefers, and even during or immediately after rainstorms with no player interference and get a beautiful mowing job.

## Labor Cost Pressure Pushing Course Equipment Sales Up

By *John C. Norton*

Gen. mgr., sales and adv., Toro Mfg. Co.

Supts. and green chmn. often note the high percentage of labor costs in the course maintenance budget and are resigned to the certainty that with the constant demand for perfection in playing conditions this item never is going to get lower.

Consequently, the efficient operation of any course requires more equipment to do the job better, faster and cheaper than it can be done manually or with outdated equipment. Spending to save has accounted for a big volume of Toro's 1960 golf business. A big money-and time-saving combination that has been put to work on many courses this year is the Toro Golfmaster tractor, hydraulically equipped with 7 Spartan gang mowers.

Performance records of this outfit have made its 1961 sales prospects very bright. The improved Toro Greenmaster and a new heavy-duty 21-in. Windtunnel Whirlwind rotary mower for trimming around bunkers, etc., are among equipment we are sure will figure in next year's budgets.

### **Cushman Announces 12-Month Warranty on its Golf Cars**

A new 12-month warranty on its electric golf cars has been put into effect by Cushman Motors, Lincoln, Neb., subsidiary of Outboard Marine Corp. The warranty covers replacement parts, including labor costs, except for adjustments recognized as normal maintenance wear. The warranty, effective on Oct. 1, applies to all 1961 Cushman golf cars and applies as of delivery date. Accessories and batteries, which aren't covered by the Cushman warranty, are warranted separately by their respective manufacturers.