

"CUSHMAN. ELECTRIC GGIFERS

out in front on every count"

reports Bennie Boggess,

veteran pro with 22 years of service at Indian Hills Country Club, Kansas City, Mo., (shown at the right of the picture with Jack Stadler, Cartmaster)

Here's what Mr. Boggess reports about Indian Hills' fleet of 27 Cushman Electric Golfers: "They're out in front for pleasure because of their comfortable ride, safe, easy operation and dependable performance. They're out in front for economy because of their low operating cost and minimum maintenance requirements. It all adds up to a bigger net return to the club."

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A subsidiary of Outboard Marine Corporation, maker of Johnson and Evinrude outboard motors

lifting this winter . . . It's located in High Point, N. C. . . . Nine holes are being rebuilt.

Informal poll of San Bernardino, Calif. residents recently showed that a golf course is the city's biggest need . . Erie, Pa. makes budget allowance for purchase of site for its third municipal course . . . Portland corp., headed by R.W. Fullerton and John Beaver, Jr., buys Forest Hills GC, near Cornelius, Ore. . . Lake City (S.C.) CC 9-hole course to be completed in spring . . . Mayor O'Connor of Springfield, Mass., promises golfers that Memorial GC won't be sold by city until new South Branch course is built.

Bob Poff, pro at Omaha CC, moving into a new shop . . . Illinois Seniors GA has 275 members . . . Harry J. Dumbaugh is pres.; A. L. (Jim) Miller, D. L. Harrington, and H. D. Fargo, Jr., are vps; and Fred A. Cuscaden is secy-treas. . . . Golf courses with only 9 holes no longer eligible for membership in the Metropolitan GA . . . This was decided at a fall meeting . . . Ten 9-hole clubs that were in the assn. before Aug. 17, 1959, however, will continue as members . . . MGA has 196 clubs in its organization.

Southern Turf Conference will be held Feb. 22-23 at Claridge Hotel in Memphis . . . Jerry Priddy, Eldorado CC, Palm Desert, Calif., who played major league baseball for 13 years, is taking a fling at the PGA tour this year . . . Vallejo (Calif.) city council votes to enlarge local Chabot course to full 18 holes at cost of \$60,000 . . . Laguna Niguel Corp. plans to build 6,000 homes in Laguna Beach, Calif., area with course and other recreation facilities included.

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Skibbe Manufacturing Co., Sodus, Michigan.

Phoenix (Ariz.) City Council makes deal with John F. Long to build 18-hole course in suburban Maryvale . . . Jones to build and operate the course which will become city's property in 20 years . . . Don Johnson, formerly asst. to Babe Doucette at Bellevue CC (Boston dist.), now pro at Meadow Brook CC (Boston dist.)

If there were a Most Valuable Pro award it should go to Emil Beck, pro at the Black River CC, Port Huron, Mich., for his work in getting the PGA Business School for Assistants established and operating . . . Three pros, who have assistants who attended the school at Clearwater last year, told me the schooling was worth between \$3000 and \$4500 additional revenue in their depts. due to the assistants handling their jobs in such fine shape.

R. Albert Anderson, Longboat Key, Fla., and Racine, Wis., is architect of Starke (Fla.) G&CC 18, first 9 of which is nearing completion... Charles Carr is Starke supt... Anderson remodelling Capital City CC 18 at Tallahassee, Fla... He also is revising Keystone Heights (Fla.) CC design.

Jules Platte, pro at Knollwood Club, Lake Forest, Ill., has sold his interest in Scottsdale (Ariz.) CC and resigned as the club's winter pro . . . Jerry Carle now is Scottsdale pro . . . Platte may join Carl Allison, pro at San Marcos CC, Chandler, Ariz., to teach during remainder of winter . . . A. J. (Tony) Anthony, formerly with PGA Tournament Bureau staff now pro at Waialae CC, Hawaii.

Donald McKay, Sr., Hartford (Conn.) GC supt., quoted by Hartford Courant golf writer Owen Griffith, declared 1959 was the worst year in 25 on golf courses in Connecticut, Rhode Island and Massachusetts . . . Open Palm River CC 18 on northeast edge of Naples, Fla. . . . Course is feature of real estate development of Lauri Peroli, operator of Pine Ridge CC, Cleveland, O. . . Tony Delcela is pro and Paul Nevers is supt. . . . Ben Zinke was designer and builder . . . Construction on Cypress Lake CC 18 at Fort Myers, Fla., viewed by members and prospective members at big barbecue party . . . Dick Wilson is architect and Bob Simons is supt. of construction . . . Expect to have course in play in Nov.

Sam Drake from Richmond (Ind.) CC to pro job at Point O' Woods CC, St. Joseph, Mich. . . . Bill MacDonald from South Haven (Mich.) CC to pro post at Hastings (Mich.) CC . . . Tom Ice, pro at Klinger Lake CC, Sturgis, Mich., is a student in marketing at Ferris Institute when he isn't on the Klinger Lake summer pro job.

Big community-wide testimonial dinner at San Jose, Calif., honoring Eddie Duino, the PGA "Golf Professional of the Year" . . . Manny Goulart, pro-mgr., Hillview Public Golf Course, San Jose, headed pro golfers committee putting on the party for Duino.

Art Elmers leaves Glen Ridge (N. J.) CC to become supt., Preakness Hills (N. J.) CC . . . Ray Hansen, a graduate of U. of Pennsylvania (Continued on page 98)



Dayton Gets Land for Courses Without Cash Outlay

Ben Garlikov, sports editor of the Dayton (O.) Daily News, recently pointed out in an article in that paper that Dayton has three municipal golf courses, soon will have four, and none has cost the city a penny for land acquisition. One, the Community Club, was an outright gift from John H. Patterson, founder of National Cash Register Co. Madden Park and Miami View came into being as afterthought following the city's purchase of land for the purpose of erecting a sewage treatment plant. Now what is known as Well Field is to be converted into three courses, one of 6,300 yds., another 7,000 vds. and the third, a Par 3. Well Field, in the north section of the city, is not completely used for the purpose for which originally intended, and so golf is getting the nod. The reason: Golf is such a fast growing sport and it pays for itself.

Pres. of Iowa GCSA for 1960 is Ralph Zegerac, Waterloo. Hank Hennings, Rock Island, Ill., is vp and Dick Raher, Des Moines, secy-treas.

MacDonald Is Golfcraft Rep

Paul R. MacDonald, Montclair, N. J., has been named sales and promotional rep for Golfcraft, Inc. For the past five years he has been an executive assistant with the USGA in New York. MacDonald will represent Golfcraft in New York state and make his headquarters in Syracuse.



Distribution of Malinckrodt Chart Heralds Coming of Spring

Spring can't be far away. Malinckrodt Chemical Works, St. Paul 7, Mo., is now distributing its "Fungicide Application Chart" that is a great aid to the supt. in keeping ahead of the brownpatch, red thread, curvalaria, etc. Malinckrodt suggests hanging the new chart over the 1959 record so that the supt. can quickly tell by comparison how he is faring in the battle against disease. Advantages of the chart, according to the manufacturer: It helps determine dosages; its timetable pinpoints periods of greatest disease activity; record keeping is easier when it is used.

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Tifton 328 (Tifgreen) — Tifton 57 (Tiflawn) — Ormond Planting stock you can rely on

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February, 1960

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WITH SPIKE-RESISTANT PNEU-MAT RUNNERS

Protect your floors from spike holes with rugged Pneu-Mat Runners. Absolutely spike-resistant, they provide a comfortable walking surface — improve the appearance of your club house.

Woven of rubber-impregnated fabric, Pneu-Mat Runners are tougher than rubber runners. Reversible

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Kroydon Advisory Models

Advisory Model woods and irons by Kroydon have been named for the professionals on the company's staff. Woods have lustrous lami-





nated heads with Durolon finish, contro-sealed inserts and newly designed sole plates. Prime calfskin grips are in brown and the shafts are made by True Temper. The irons are a deep fanned blade design with powered flange for maximum impact. They are finished in triple plated chrome and have diamond shaped vertical scoring. Wood and iron sets are said to be carefully matched.

Jon Gustin has been added to the Mac-Gregor advisory staff. A pro for nine years, Gustin only started playing the tour in 1959. He plays out of the Philadelphia CC. His best showing came in the Mobile Open last year when he finished fourth.

Joyce Eaglette for Women

Eaglette golf shoe for women, made by Joyce of California, is of zebra leather with black calf accent. Lightcomfortable. weight, the Eaglette has a kiltie tongue attached. Another comfort feature is said to be the Wm. Joyce exclusive, flat-soled wedge styling that reduces the tendency for the shoe to curl up at the toe line.

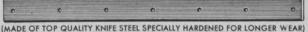


The Eaglette is available in pro shops.

Booklet Describes Use of Ford Maintenance Equipment

Recently published is a Ford Motor Co. booklet detailing the role that Ford equipment can play in a grounds maintenance program. Photos in the 4-color, 8-page edition show how Ford tractors and other machines can be used for mowing, mulching, cleaning operations, snow removal and landscaping. Copies are available from Industrial Sales dept., Tractor & Implement div., Ford Motor Co., 2500 E. Maple, Birmingham, Mich.

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Color-Coordinated Golfwear

One of the models at the cocktail party and fashion show held at the 43rd meeting of the PGA at the Ft. Harrison Hotel, Clearwater, is shown wearing a smart "color-coordinated" golfing outfit. The knitted sports shirt for women is the Munsingwear "Tee-Timer" in resort white. It is worn with beautifully tailored gray flannel slacks. The wedge soled golf shoes are the "Lady Scot" by Wm. Joyce of California. The fashion show was sponsored by Wm. Iovce golf shoes, Munsingwear knitted golf shirts and E-Z Go golf carts.



Schaffner is Comptometer VP

William D. Schaffner, pres. of National PGA Distributors, a subsidiary of Comptometer Corp., Chicago, has been elected vp of the parent company. Schaffner was pres. of Burke Golf Equipment Corp. from 1954 until 1959 when Burke was absorbed by Comptometer.

Dunlop Going All Out to Promote Super Maxfli

Dunlop Tire & Rubber Corp. is promoting its new Super Maxfli as a ball that gives top distance, extreme accuracy and stays white longer. Its accuracy, according to the company, comes from an "Energy-Bank" center, a specially constructed thin wall core of extremely dense liquid. The Super Maxfli's whiteness (Dunlop's "big news" of the year) is said to be the result of a blend of high cost Brazilian balata with an extremely tough outer coating. The coating is chemically, and not just physically, bonded to the ball. Dunlop is so sold on the ball that for 1960 it has budgeted its largest promotional expenditure yet in advertising it.

Frutabs Counteract Exhaustion

Developed after 27 months of research by Pfanstiehl Laboratories, Inc., 104 Lakeview ave., Waukegan, Ill., is pure fructose (known also as fruit sugar) for bosting energy. The fructose is made into tablets, marketed under the name of Frutabs, and, the manufacturer states, helps maintain a normal blood sugar level for a prolonged period. This counteracts mental and physical exhaustion.

> BUYERS' SERVICE P 95

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3-Will wash all grass cuttings, leaves, etc. from greens. Time required 5 to 10 minutes for each

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National Rain Bird Introduces New 181 Pop-Up Sprinkler

National Rain Bird Sales & Engineering Corp's new spray-type 181 Series Pop-Up sprinkler has the normal 1-1/16-in. travel for turf areas. Of rust-proof, all-brass construction, it has a %-in. threaded inlet for coupling sprinkler and nipple or riser. It is available in full, quarter, half and third-circle models and comes in regular and oversize



nozzle sizes to meet variations in capacity and flow. For complete information, write Rainy Sprinkler Sales, 609 W. Lake St., Peoria, Ill., or NRBEC, PO Box 547, Azusa, Calif.

Spalding Net Up 38 Cents A Share in 1959

A. G. Spalding & Bros., Inc. and subsidiaries had consolidated net earnings of \$1,116,710 for the year ending Oct. 31, 1959. This was an increase of about \$315,000 over the previous year. Per share earnings for 1959 were \$1.35 com-

pared to 97 cents in fiscal 1958. Sales in 1959 were \$46,123,353 and \$42,435,161 the previous year. Pres. Edwin L. Parker said that transportation, labor and material costs continued to increase last year but manufacturing and operating changes were made that offset part of the increased costs. Spalding's inventory at the end of the year was up about \$2,500,000, but was considered to be in good balance.

Widmayer Retires; Barr Named VP by Keasbey & Mattison

D. W. Widmayer, vp, marketing consultant and member of the board of Keasbey & Mattison Co., Ambler, Pa., retired in Dec. after 42 years with the firm. He had been a dir. since 1948 and a vp for nine years. At the same time, K & M announced that Norman L. Barr has been elected vp, sales, and a member of the board. Barr has been with the Ambler company since 1948 and a year ago was named general sales mgr. of the firm.

Crescent Plastics Gets Ad Award

Crescent Plastics, Inc., Evansville, Ind., won a 1959 Advertising Awards contest conducted by the Affiliated Advertising Agencies Network for its trade magazine ad campaign featuring Cresline Plastic pipe. More than 700 entries were submitted in the competition.

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Three USR Promotions

U.S. Rubber Co's footwear and general products div., which handles golf ball sales, has appointed three new dist. sales mgrs. They are: Kenneth M. Kaligian, Boston; Robert D. Hampton, Houston; and Selden D. Kelley, Cleveland. Kaligian has been asst. dist. sales mgr. in Boston; Hampton held a similar post in Seattle; and until his promotion, Kelley was asst. dist. sales mgr. in Cincinnati. USR also has recently appointed Robin H. Slate dist. sales mgr. of its Seattle branch.

West Point Cites Advantages of Aeri-Punch

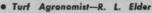
The West Point Aeri-Punch, an attachment for the JR Model Aerifier, has these advantages according to West Point (Pa.) Products Corp., manufacturer of the machine: A minimum of moving parts; each set of tines fires independently of the others; soil cores are collected in the Aeri-Punch pan and thus there is no need to clean up after the green is worked over.

Davis Handles IHC Tractors

George A. Davis, Inc., 5440 Northwest Highway, Chicago 30, recently contracted to become a dealer for the International Harvester Co. Davis handles a complete turf line including seed, fertilizers, mowers, sprinklers, fungicides and tractors.

COMPLETE

GOLF COURSE CONSTRUCTION



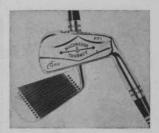
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facing is said to
give a permanent "touch" on
every shot; re-



cessed weight on back of the clubhead raises the focal point to concentrate power; Pro-Pel Action shaft (in four flexes) has the flex lowered for greater power at impact. Other features include a raised toe to give clubs a large look, diamond shape vertical scoring to aid in centering the ball and the exclusive, new "Firma Grip."

Golfcraft Press Booklet

Golfcraft, Inc.'s "1960 Golf Information" for press, radio and TV came off the press in mid-January. It contains complete biographical information on 18 men and four women staff members and also has a section listing winners and their scores of past USGA Men and Women's Opens, the Masters, PGA Championship, Western Open, etc.

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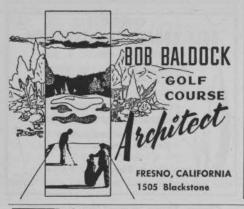
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February, 1960 87





Swift's Rid Said to Prevent, Not Kill Crabgrass

Swift & Co.'s Agricultural Chemical div., Chicago, is marketing "Rid", which the company says is unique because it is a non-poisonous crabgrass preventer rather than a killer. The key ingredient is a new complex organic material, Dacihal. It is recommended that Rid be applied in March and April so that it causes the crab seedling to die soon after germination. The product comes in a 25

lb. bag that covers 2,500 sq. ft. In 1960 Rid will be marketed in 23 metropolitan areas from Boston to Denver.

Bean Introduces New Mist Model for Mosquito Control

A new model 51 Rotomist has been introduced by John Bean div., Food Machinery & Chemical Corp., Lansing 4, Mich. It is said to be a self-contained air-type mist sprayer for mosquito control. The 51 has a 21-in. axial flow fan and Hypro pump producing 15 gpm at 150 psi. On a 75-gal. Bean-bonded tank, the 51 is manually rotated through 360 degs. and has a 35

deg. angle discharge head. All controls are within easy reach of the operator. Model 51 can be conveniently and safely mounted on a pick-up truck. Complete information can be obtained from the John Bean div.

Link-Mobile Powered by One Cylinder Gas Engine

Link-Mobile golf car, manufactured by Northwestern Motor Co., Eau Claire, Wis., is powered by a one cylinder, air cooled kohler engine and



has a gas tank capacity of 2 gals. Four rounds per tankful are said to be about average. Link-Mobile has tiller type steering, front end spring suspension and integral type starter. It travels

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from 8 to 10 mph and has rear wheel, mechanical brakes. The three tires are 6.00 x 6 Turftender and wheel base is 54-ins. The car has two-rider, two-bag capacity. The foam rubber cushion seats are in white plastic with marine plywood backing.

K & M Introduces Plastic Pipe to Go Along with Asbestos-Cement

To simplify procurement for customers who have need of both asbestos-cement and plastic pipe, Keasbey & Mattison Co., Ambler, Pa., has introduced four types of plastic pipe — ABS, Normal Impact PVC, Polyethylene and High-Impact Styrene Alloy Sewer pipe. The asbestos-cement and plastic pipe combination are available at all K & M factories in a "one-stop shopping" deal. The new plastic has permanently smooth bore, comes in 10 and 20-ft. lengths and has high strength in spite of light weight. It can be cut cleanly with a handsaw and is easily joined by a solvent weld.

Masslinn Towels Recommended for Economy, Handling Ease

Masslinn golf towels, made by Chicopee Mills, Inc., Non-Woven Fabric div., 47 Worth st., New York 13, are said to be especially convenient for clubs since they do away with sorting, counting, etc. Made of cotton and rayon textile fibers

in a mesh style, the towels are 14 x 24 ins. and are furnished quarter-folded. Stock-imprinted or club crest-imprinted towels can be supplied and come in pastel as well as white. Metal dispensers are wall or tray type. Masslinn also is available for washrooms, coming in a 12 x 17-in. size.

Drott Prepares Soil for Greens

Soil conditioner at new 9-hole course of Wayne Recreation Assn., near Lyons, N. Y., is fed by International Drott TD-9 Four-in-One.



The machine prepares 25 cubic yards of top soil, sand and peat moss an hour for greens. The International Drott unit, owned by the Wadsworth Co., Downers Grove, Ill., constructed tees and greens on the 3,200-yard-long course. An estimated 45,000 cu. yds. of material was removed in general grading work. Water is supplied by a four-acre lake, seven feet deep, which also serves as a hazard.

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Deere Perfects Master Control for Crawler Tractors

John Deere has perfected a master single stick control that activates hydraulics to clutch, brake,



steer and shift forward and reverse in operation of its "440" Industrial Crawlers. Called the "Pilot Touch", it is offered as optional equipment. Only slight pressure is required on the stick. It is operated with one hand, freeing the other hand of the operator for control of loaders or other equipment used with the crawler. The result is a reduction in driver fatigue and increased production.

Ryan Landscaping Buys Soilaire Industries

Ryan Landscaping Equipment Co., St. Paul, Minn., a div. of K & N Machine Works, Inc., has purchased Soilaire Industries of Minneapolis. For many years Soilaire has produced aerators, power rollers, lawn renovators and other turf equipment. A 10,000 sq. ft. addition to Ryan's plant was completed in Nov. to handle the new production

In addition to its own Greensaire, Ryan manufactures a complete line of aerators for large scale and home turf areas.

Kit Describes Fate-Root-Heath Sharpening Equipment

More than a doz. pieces of literature are in the kit covering lawnmower sharpening and servicing equipment manufactured by Fate-Root-Heath Co., Plymouth, O. F-R-H's complete line includes "hook" and "straight line" sharpeners, lapping-in machines, bed knife grinders, rotary blade grinders and mower repair parts. The firm has been manufacturing sharpeners since 1902. Complete information can be obtained from F-R-H.

KIII WATER WEEDS!

Water hazards and lakes now may be cleaned of all rooted aquatic weeds, Lily, cattail, milfoil and many other aquatic weeds are easily killed with one application of R-H GRANULAR WEED RHAP. It is easily applied — will not harm fish or animals. This inexpensive application usually lasts from 18 to 36 months. Write for further information or ask your dealer.

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