

When a majority of people prefer any manufacturer's product to all others, competition starts firing.

In the golf ball business right now we're in that position. We're the target.

We accept this. Competition is the life blood of free enterprise, and we're for it.

But there are all kinds of competition. Some is good for everyone. Some is good for a few. Some is good for nobody.

In the "good for nobody" class we list such things as hard-to-believe advertising claims, dubious closeout tactics, cut prices and special deals with downtown stores. Others may adopt such practices if they choose. It's their business, not ours — but we just don't believe in such things and we don't do them.

We think the best way to help you sell golf balls (and make a profit) is to make the best ball possible, price it fairly, restrict all sales to pro shops, tell the public about it — and let nature take its course.

We've always done it that way and it's worked for you and for us. With your help and support we believe it will continue to work in 1958. Acushnet Process Sales Co., New Bedford, Massachusetts.

ACUSHNET

GOLF BALLS,

Sold the World Over Through Golf Course Pro Shops Only



TRADEMARK

Swinging around Golf NEWS OF THE GOLF WORLD IN

Fine weather in early part of April in most of the country got 1958 golf business away to a great start in play and sales . . . Although Masters' attendance figures are not released, guesses of competent observers were that total of galleries at Augusta never was larger any previous year . . . Bill Kaiser, Hillerich and Bradsby sales mgr., says his company's pro sales to date

this year are at record level . . . Top officials of all major ball and club manufacturing companies reporting their pro busi-ness is well ahead of 1957 when weather in about half of the country was miserable

until the closing days of May.

Maxwell Stiles, veteran golf writer and sports columnist of Los Angeles Mirror-News says Los Angeles Open sponsors should follow George S. May's example and call off tournament instead of yielding to "Carter's ultimatum that sponsors henceforth must turn over to him and his tournament bureau all entry fees.'

The informed and influential Stiles rips into J. Edwin Carter, PGA Tournament bureau boss, for insisting on turning over entry fees to be added to "Carter's growing nest egg" instead of adding them to the purses Says that now that May has cancelled out "about one-fifth of entire years' take, I wonder whether the players may not begin to do a little thinking and a little less being led around by the nose . . . I find it a bit ironic that the only truly big tournament sponsor who



Herb Graffis

has had the guts to stand up on his hind feet and throw Carter and his tournament bureau out of the joint is a man who does not even belong to the International Golf Sponsors Assn. . . . Instead of being a member of the IGSA, May is a member of the PGA Advisory Board."

Stiles goes on to say that he polled players at a Tournament of Champions on what

tournament they'd like most to win and Mays' World championship was first choice.

Illinois PGA at its spring meeting had Sam Snead giving a clinic before 450 pros and guests . . . At the Illinois PGA dinner, Pres. Harry Pezzullo in making awards on behalf of the section presented one for outstanding service to pro golf in Illinois to George S. May . . . George was in Europe so the award was accepted for him by Mat Niesen of Tam O'Shanter.

Not at all sorry when Carter's bureau made the boob play of shoving an "or else" deal at May were Tam O' Shanter's members . . . The Tam O' Shanter tournaments took the course out of play by members for about three weeks or practically an eighth of the playing season . . . This percentage of dues, taxes and lockers alone meant about \$90 to each member.

In running out on George S. May, Elmer Ward of the Palm Beach and Bill McDonald, as golf tournament sponsors, the Carter bureau chased away three men who spent over \$2,000,000 on pro golf

Front Cover

The cast of "Your Caddie, Sir," - Honor Caddies Dick and Ken, Walt Burkemo, Chick Evans and Horton Smith - confers on the first tee in a scene from the Western Golf Association's 20-minute, full color caddie training movie. Bing Crosby is the narrator. The film, shot at Plum Hollow in Detroit, portrays action, with emphasis on the caddie's duties, from the first through the 18th holes. Bookings for the film can be arranged by writing WGA, Golf, Ill.

Golfdom is published monthly except Nov. and Dec. at Rochelle, III. Acceptance under Section 34.64, P.L.&R. Authorized. Please address all advertising & editorial correspondence to GOLFDOM, 407 S. Dearborn St., Chicago 5.

3 May, 1958



ROUTE 3, CONWAY ROAD, CREVE COEUR, MO.

Dept. G-5 • Plymouth, Ohio

prize money and publicity . . . Quite a record for a year . . . But not one that will attract canny businessmen into sponsorship of pro tournaments.

Ralph H. White, jr., who graduated from University of Florida in 1954 receiving his bachelor's degree majoring in agronomy and worked in turf management on his master's degree, now is on the Florida Agricultural Experiment Station staff as an extension specialist in turf and ornamental horticulture . . . Harold L. Brolliar and George O. Palmer to have golf course on 547-acre community development on their property southwest of Pompano Beach, Fla.

Gus C. Wofford, Huntington, W. Va., landscape architect, building 9-hole course south of Huntington . . . George Hoffer, pro at Spring Valley CC, Huntington, is collaborating with Wofford on design and Frank Gooch, supt., Guyan CC, Huntington, is assisting with construction . . Course to be in play spring, 1959 . . . Chet Mendenhall, supt., Mission Hills CC, Kansas City, Mo., extensively modernizing course . . . U-3 fairways and tees being planted by Lynde and Rowsey.

Heart of America GCS Assn. annual





Blue Mound Country Club, Wauwatosa, Wisconsin.

Golf courses stay in prime condition, all season long, when they're irrigated—and there is no better pipe for golf course irrigation than cast iron pipe. This modern irrigation method means more playing days at lower cost, too, because cast iron pipe needs neither replacement nor maintenance. That's why the cost of installation is your only cost.

You can be sure with long-

lasting cast iron pipe. It's the same rugged pipe used by public water supply systems the world over...has an unequalled record of service measured in centuries.

Easily tapped for sprinkler outlets. Sizes from 2 inches. Write: Cast Iron Pipe Research Association, Thos. F. Wolfe, Managing Director, Suite 3440, Prudential Plaza, Chicago 1, III.

CAST IRON PIPE

The Standard Material



® for Underground Mains

STANDARD PRACTICE GREEN MARKER

Head is unbreakable, white Cycolac Plastic with red numerals. Weighted base fits any cup. Ball retrieved without stooping.

Write for Catalog 58 showing Tee, Fairway, Greens and Maintenance equipment.

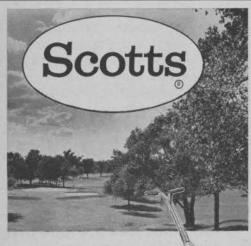
STANDARD MANUFACTURING CO.

BOX G-58, Cedar Falls, Iowa

4-men team tournament with pres., green chmn., supt. and pro comprising team from each club will be played at Hickory Hills CC, Springfield, Mo., May 12.

Horton Smith's performance in playing 80-86 at the Masters, then going to devote himself earnestly to his job at Detroit GC, shows as much real high quality guts as I've seen in golf . . . Last October Horton had a lung removed at the Mayo clinic and in March he was operated on for ruptured appendix . . . He is suffering from a serious disease that nearly exhausts energy . . . His chin is high and he's not bellyaching.

Jimmy Powers, New York News sports columnist and noted telecaster says there's "advance warning of disaster" in sports as "around the country rich men are indicating they are fed up with what they consider scurvy treatment. Take golf for example. A fat tourney earlier this winter was quietly dropped in Arizona . . . In Miami Beach a week later, an amiable trailer tycoon, Bill MacDonald, decided he had enough when the PGA demanded he boost the ante \$5000 for an open tournament there." . . . Wealthy and socially prominent Florida golfers recent-



"Time is Money"
Scotts Spreaders save
you lots of both

... first in turf

famous Scotts TURF PRODUCTS have been aiding groundsmen to build beautiful golf courses for years. Scotts always have the right product for your turf needs at the right price.

Scotts TURF PRODUCTS are geared to make your DOLLARS GO FARTHER

Modern, complete TURF BUILDER revolutionizes fertilizing. Steady, no-surge growth, non-burning, no odor.

Fertilize as you weed with labor saving Weed & Feed. Clears out most broad-leaved weeds and stimulates grass.

Write our turf specialists for estimates

Scott

O M SCOTT & SONS

MARYSVILLE, OHIO

SAN FRANCISCO

LOS ANGELES

SALEM, OREGON

AQUA-GRO®

NON-IONIC ORGANIC WETTING AGENT

IS THE WAY TO BETTER MANAGEMENT OF WATER BY REDUCING SOIL **TENSIONS**



Jim Reid, Superintendent The Suburban Club of Baltimore County

"Yes, AOUA-GRO does work. We have been troubled with dry thatched areas on some of our greens for years. Last year I used AQUA-GRO and for the first time we were able to keep 18 greens in good condition throughout the year. I have used other wetting agents, but have not had the same results as with AQUA-GRO."

> READ ANOTHER EXPERT'S EXPERIENCE NEXT MONTH

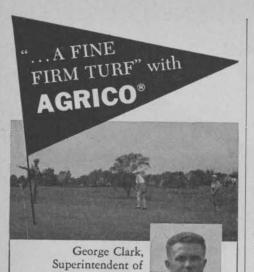
CHECK THESE SAVINGS:

- √ Problems from thatch cured
- √ Less frequent watering
- √ Hard, dry spots eliminated
- √ Less water used
- √ Deeper, uniform soil moisture
 √ Labor savings

Correspondence invited

AQUATROLS CORPORATION OF AMERICA 730 LANCASTER AVE. . BRYN MAWR, PA.

May, 1958 7



For the past six years I have been using Agrico Country Club and Agrinite on our course and the results have been excellent. We have developed a deeper root system and a fine firm turf on our greens that stands up well under all types of playing conditions throughout the trying summer months. Our greens, fairways and tees maintain a nice deep color that speaks well for the Agrico Fertilizers we use. After six years of using Agrico and Agrinite, which give me a well balanced fertilizer program, I am convinced that I have the right combination to grow and maintain fine turf.

lovely Uniontown

Uniontown, Penna., says:

Country Club.

ORDER NOW — be sure your fertilization program is balanced, too. Use AGRICO Country Club and AGRINITE, the 100% Natural Organic Nitrogen Fertilizer. See your Agrico Dealer or write to THE AMERICAN AGRICULTURAL CHEMICAL CO., 50 Church Street, New York 7, N. Y.

AGRICO®

America's Premier Golf Course Fertilizer

AGRINITE®

the Better, 100% Natural Organic Fertilizer

ly abandoned plan for big money invitation tournament for pros next winter.

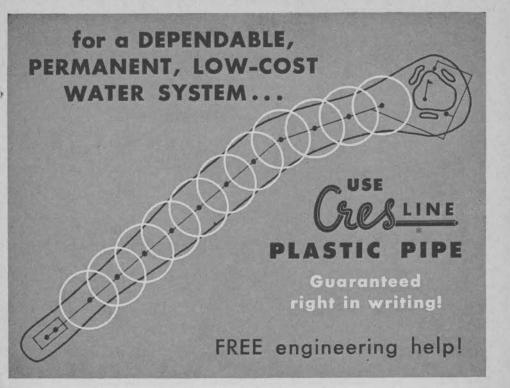
Mexican golf officials were perplexed by PGA Tournament Bureau boss J. Edwin Carter, rushing to cut in on International Golf Assn. pro matches in Mexico City next November, an invitation affair smoothly and successfully handled by Frank Pace, IGA pres., Fred Corcoran, its tournament director and officials of golf associations of countries participating in the world-wide pro competition . . . Golf officials south of the border quickly learned that J. Edwin had absolutely no connection with the IGA operations.

Jesse Outlar, sports editor of Atlanta Constitution, says golf pros "are about the only pros who don't get fired when their players lose." . . . Spokane Park and Recreation Dept. expects to have its Liberty Lake course in play late this year . . . 9-hole sandgreen course being built at Mound City, Mo.

Harold Paddock, Cleveland, O., golf architect, who winters at Mt. Dora, Fla., completes plans for second 9 at Mount Dora GC . . . Alling Memorial clubhouse for New Haven, Conn., muny course now building . . . Will cost \$138,000 . . .



Northwest Highway, Chicago 30, Illinois



Even unskilled workers can install low-cost Cresline Plastic Pipe quickly and easily because it is light in weight, long in length, and simple to join.

Both Cresline Flexible Pipe and Cresline-KL semi-rigid and rigid Plastic Pipe are made of virgin materials, tested and proved right in our own laboratories. Sure to give you permanent, trouble-free service because every inch is guaranteed right in writing.

Our Golf Course Technical Planning Dept. will be glad to help you plan your watering system, at no cost to you. For more data on Cresline golf course watering systems or for free engineering suggestions, send the coupon below today.

MEMBER NATIONAL GOLF FOUNDATION

PIONEER MEMBER OF



CRESCENT PLASTICS, Inc.

955 DIAMOND AVENUE EVANSVILLE, INDIANA

MAIL THIS COUPON TODAY

(POLF COURSE TECHNICAL PLANNING DEPT. G-8 RESCENT PLASTICS, INC. VANSVILLE, INDIANA
	Please make engineering suggestions and figure costs on attached plan.
[Send more data on Cresline Pipe.
h	IAME
T	ITLE
1	DDRESS
	CITY STATE

May, 1958

5

SAVE HAND LABOR

on Re-seeding, Rebuilding or **New Courses**

with the PIXTONE

Mechanical Stonepicker



You saw it mentioned in Bluegrass Seeding Article in the September issue.

Article in the September Article in the September and clubs (name on request) use PIXTONE to pick up, carry and dump stones 34" to 8" in diameter — preparing an ideal seed bed. direct to manufacturer for full details.

BRIDGEPORT IMPLEMENT WORKS, INC.

1483 Stratford Ave.

Stratford 12, Conn.

Lake Forest CC (Cleveland dist.) in extensive improvement program with Supt. Mike Koss in charge . . . Bob Adams is Lake Forest's new pro.

Joe Reposky now pro at Maplehurst CC, Frostburg, Md. . . . Joe Zarhardt signs as pro with Shores Brook GC, Spartanburg, S. C. . . . Stanley Wykoski, from Apawana GC, Dunmore, Pa., to Scranton (Pa.) Canoe Club as pro succeeding the late Johnny Duggan.

George Chalmers, 60, for 35 years pro at Chagrin Valley CC (Cleveland dist.) died recently in St. Luke's hospital, Cleveland, of cancer . . . George and his wife, Certrude, recently returned from a trip to their native Scotland, the trip being a gift from the club presented to him at a big party last fall . . . George was born at Aberdeen and came to the U.S. with his brother Arthur, after serving with the Gordon Highlanders in World War I . . . He was with Shaker Heights and Acacia clubs in the Cleveland dist. before going to Chagrin Valley.

John Rocco of Hackettstown, N. J., has bought the 9-hole Musconetcong CC and plans to enlarge it to 18 . . . Lester Holland now supt., Rice Lake GC, Lake

SOD-MASTER POWER SOD CUTTER

Removes worn turf, cuts new turf, and scarifies compacted earth.

- ★ One-man operated with all controls conveniently located on the handle bars.
- ★ ALL-STEEL (not cast iron) gear-case will not break. Grease lubricated gears and shafts.
- Cuts sod in widths from 12 to 24 inches and from 1/4" to 23/4" thickness.
- ★ Fewer working parts requires less maintenance.
- * Exclusive eccentric action cutting blade operates smoother even when earth is extremely dry and hard.

SEND FOR FREE BOOKLET

SOD-MASTER CORPORATION 1023 N.E. MARSHALL ST. • MINNEAPOLIS 13, MINN

A MIGHTY WISE INVESTMENT

Maintains fairways, tees and greens better, easier and at a far lower cost.

