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## New Paul Hahn Glove Now on Market

The new Paul Hahn glove, which was put on the market early in August by Jack Le-

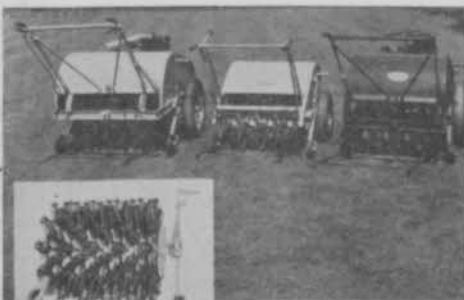


## Highland Handi-Car

The companion of the Highland Caddy is the new Handi-Car which is winning increasing favor around golf clubs, resorts and other recreation areas as a small transport unit. The Handi-Car can carry over 200 lbs. of supplies, runs up to 20 miles on a single charge. It is manufactured by Highland Car Co., PO Box 2222, Jackson, Miss.

## Super Reel Said to Give Four-Way Aeration

West Point Products Corp., West Point, Pa., claims four-way aeration in one operation for its new Super Reel, designed for use



with West Point power-driven Aerifier models. Each Super Reel has more spoons than corresponding Standard Reel models, giving much more thorough cultivation in a single operation. Another feature is the Super's accurate depth adjustment which gives, what is claimed, absolute control of cultivation depth. The new reel is equipped with transport wheels,

vine, Inc., 10 W. 33rd St., New York, is claimed to be an improvement over most gloves now available because it is cut so that there is no ballooning in the fingers and the double elastic stitching on the back of the hand prevents the glove from working loose. The glove is made of Cabretta capeskin. It is a pro-only item.

## Fate's New Engine Stand Saves Servicing Time

A handy engine stand that provides greater working safety and efficiency for servicemen on overhaul and repair jobs of lawnmower or garden tractor engines is now available. Manufactured by The Fate-Root-Heath Company, Plymouth, O., the Model 60 Peerless Engine Stand protects the engine undergoing repair, speeds up all types of engine maintenance work in lawnmower and garden equipment service shops. It enables repairmen to perform

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Distributors

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more jobs per day, thereby increasing total work volume and profits.

The unit has adjustable arms which enable it to hold firmly, in any position, any air-cooled lawnmower or garden tractor engine of either 2 or 4-cycle type. Easily adjustable, slotted base plates assure positive positioning of either horizontal or vertical shaft engines, including rotary type engines which, normally, are difficult to work on because of their vertical shafts. A ball joint and rotatable collar provide 360 deg. rotation horizontally and 180-degree rotation vertically, plus any combination of the two. The stand employs either a mechanically, or hydraulically-operated base unit which can be bolted to any workbench.

### Biltmore Forest Installs Six Miles of Plastic Pipe

One of America's leading courses, Biltmore Forest CC, Asheville, N. C., has installed over six miles of rust proof, easy-to-install plastic pipe in a complete sprinkler system that will cover the entire 50 acres of playing area including greens, fairways and tees.

Water for the system, which is capable of sprinkling over 1 million gals. in a 24-hour period, is drawn from a nearby lake. In less than four weeks time the underground system was laid without interruption of play. Fast

installation was accomplished by using rigid Carlon "L" plastic pipe and fittings, made by Carlon Products Corp., 10225 Meech av.



(Left) Rigid plastic pipe is snaked to allow for expansion and contraction in ditches. (Right) Snap valves for sprinkler heads are braced with angle iron to prevent any misalignment of sprinklers.

Cleveland 5, O., for the entire system. Six-inch pipe was used for the main lines and sizes ranging down to 1 1/4 ins. were used for laterals to tees and greens.

The system was designed and installed by Murray and Roberts, Norbeck, Md.

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No Holes to Clog.  
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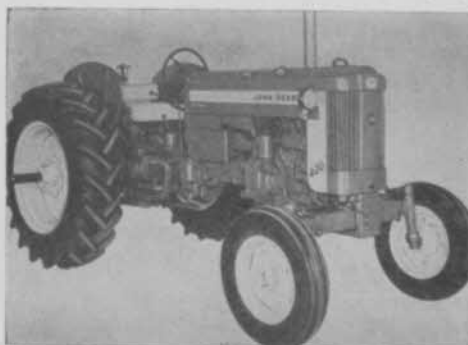
Sunshine Golf Co., Miami, Fla., distributor for Penfold golf balls, Nadco, C. M. Hill and other equipment manufacturers in the Southeastern states, has fitted out this Volkswagon as a traveling sales and display outlet.

**John Deere Markets New  
 Wheel-Type Utility Tractor**

A new wheel-type utility tractor, with power steering optional, is announced by John Deere, Moline, Ill. The new tractor is called the "420" Special Utility (420-I). Like the other utility tractors in the company's line, it handles a wide variety of front- and rear-mounted working equipment, including back-

hoes, loaders, and trenchers. The 3-point hitch takes standard 3-point-hitch tools.

The new tractor delivers approximately 30 engine horsepower and is designed for extra all-around stability under load. Regular equip-



ment includes adjustable rear wheels and Dual Touch-o-matic hydraulic control. Front wheel tread is fixed at 52 inches, center to center of tires. In addition to power steering, optional equipment includes speed-hour meter, foot throttle, direction reverser, pre-cleaner, remote hydraulic system, and 5-speed transmission.

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*Bob Baldock*

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**International Develops Heavy-Duty, Side-Mounted Mower**

A new heavy-duty side-mounted mower that operates with the cutterbar raised straight-up (90 degs. above horizontal), or depressed



45 degs. below horizontal, has been announced by International Harvester Co. for the International 300 or 350 Utility tractors.

Because of this feature, made possible by an unusually short pitman arm, the new McCormick No. 23 mower is adapted especially for cutting along steep banks or ditches with little or no strain on equipment. Also, a handy lever provides for height adjustment

of the inner shoe up to 9-ins. above the ground for easy mowing over curbs, terraces, or raised banks while the tractor runs at normal field or street level.

No. 23 is powered by a quiet-running V-belt drive from the tractor's pto. The cutterbar is adjusted to any cutting height or raised for transport by the tractor's Hydra-Touch hydraulic system. A five-foot cutterbar with 3-in. spaced guards are regularly provided; however, a special 7-ft. bar and special mower guards also are available.

Other features include a safety breakaway should the cutterbar hit an obstruction, a cable stop to keep cutterbar from swinging back against the tractor tire, and full safety shielding to protect the operator from all drive shafts, universal joints, and drive belt.

**Parrilli with Dunlop**

F. P. Reeser, mgr. of the Chicago branch of Dunlop Tire & Rubber Corp's sporting goods div., has announced appointment of Dan A. Parrilli to the sales staff.

Santa Claus, world's best pro shop salesman, wants a job in your shop.

See page 57

**GOLF COURSE CONSTRUCTION**

By **CONTRACT**

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**35 Years Experience**  
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### Wilson Produces New Line of Berg Woods and Irons

New in the Wilson line are the Patty Berg Staff model woods and Dyna-Powered irons. The woods feature Strata-Bloc head construction finished in lustrous Holiday sherry. The natural face is highlighted by a black and white, medium size insert. The Berg Dyna-Powered irons are precision balanced, and with the exclusive shaft-to-sole Wilson construction, are said to provide a real fluid feel. Woods and irons have edge-folded, chocolate brown calfskin grips and True Temper Rocket shafts.



company was founded in 1939. It is said to be the only firm in the country that gives on-the-spot delivery of carts in addition to repairs.

### Report from Grasslyn

Fred V. Grau of Grasslyn, PO Box 177, College Park, Md., has distributed the following bulletin to his customers: Quality of the 1956 crop of Penngift is below the germination attained by the 1954 and 1955 crops. Figures indicate that the '56 crop is germinating as much as 20 per cent below the two preceding crops. However, in spite of this, it is impossible to make any price adjustments. As for the Crown supply, it is good and sufficient to meet any foreseeable demand. Crown vetch has performed well and the increased number of orders for this product make it necessary that Grasslyn be given three weeks notice for filling orders.

### Caddy Roll Co. Sold

Caddy Roll Co., Three Rivers, Mich., has been sold by N. E. Boughton, founder of the firm, to Mel Carrier, a PGA pro for 27 years and Eastern rep for the company for a number of years. Carrier will continue to make the company's headquarters in Three Rivers.

Caddy Roll has reps in all states east of the Mississippi as well as some western states. The

### 1958 PGA to Havertown

The 1958 PGA Championship has been awarded to the Llanerch CC, Haverton, (Philadelphia) Pa., according to Harry L. Moffitt, PGA pres. This will be the first time the PGA Championship has been held in Philadelphia proper. Dates for the event will be announced in the near future.

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36 Holes Per Gal. Gas

Up to 10 Miles Per Hr.

**COSTS 50% LESS**

Ideal for golfers. Seats 2 Passengers, has double rack for golf bags.

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Bent C-1 C-19 Washington Stolons

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**Golf Ball Markers**  
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Serrated surface gives better imprints.

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Santa Claus — the world's greatest salesman — wants a job in your shop.

See page 57.

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### Classified Ads

Rates: Minimum insertion \$4.00 for 20 words; additional words 20c each. Bold face type, 25c per word. Classified cols. reserved for help or services wanted and for sale of used equipment. **NO CLASSIFIED ADS ACCEPTED AFTER THE 25th OF MONTH PRECEDING DATE OF ISSUE.** Under no circumstance are we permitted to divulge the name and address of those placing the blind advertisements. Responses to all box number ads should be addressed to the box number and mailed to GOLFDOM: replies are promptly forwarded to advertisers.

#### JOBS WANTED

P. G. A. Pro-Mgr. — well experienced all phases clubhouse-Pro Shop-Grounds Maint.-purchasing and budget control handling 60,000 golfers seasonally while running clubhouse facilities on yearly basis catering to banquets-parties and operating as fine restaurant. Must leave present club after many years as being sold for land development. Will travel. Prefer large club operation. Address Ad 801 c/o Golfdom.

Pro. — who has spent past 12 years developing golf interest, activity and skill at club so it is now highly regarded as one of nation's best, desires change. Very successful teacher. First-class businessman and executive for club. Prefer South. Address Ad 802 c/o Golfdom.

**WANT A VERY FINE PRO?** Because of excellent business judgment our professional is resigning at the end of this season after having been a major factor in building golf play and the reputation of our club to a very high point. He is one of the finest men I have met in the sport and business of golf and I want to help him make a connection with a first class club that needs to grow and enjoy more golf. Address Ad 803 c/o Golfdom.

Professional or Pro-Supt. — 25 years experience, nine years present club, desires change, 48 years old, married. Considered excellent teacher, capable in all lines of club service and course maintenance. Class A P. G. A. member. Highest credit, character and professional references. Address Ad 804 c/o Golfdom.

**PRO — 25 YEARS EXPERIENCE. EXPERIENCE ALSO INCLUDES COURSE AND CLUB MANAGEMENT. CONSIDERED EXCELLENT PLAYER AND INSTRUCTOR. GOOD CREDIT RATING. ADDRESS AD 805 c/o GOLFDOM.**

**EXPERIENCED GOLF PRO — DESIRES YEAR ROUND JOB. GOOD REFERENCES. EXCELLENT TEACHER AND PLAYER. A-1 CREDIT. MARRIED. ADDRESS AD 806 c/o GOLFDOM.**

Wanted — Job in South. Pro, Asst. Pro or teaching. Winter or permanent. Now head Pro at Northern club. Good player and teacher. Married, 31 yrs. old, sober and well educated. Address Ad c/o 808 Golfdom.

Supt. — desires change. Excellent references, member of National & Local Associations. 12 years experience in all phases of golf course maintenance. 39 years old. Available Oct. Address Ad 818, c/o Golfdom.

Club Manager: 7 years experience. Thorough knowledge of all phases of Club Management. 33 years of age — pleasing personality — excellent credit ratings and references. Wife competent bookkeeper and hostess. Prefer man & wife operation. Will relocate any place. Address Ad 809 c/o Golfdom.

Pro — College graduate, leading amateur before becoming professional, would like Florida or Southeastern seasonal position as head "pro" or assistant. Give own golf "clinics". Considered excellent instructor and promoter. Experienced teaching — management — sales and club operation. Also extensive, successful business experience. Reliable — responsible — excellent credit rating. Business — character references supplied. Address Ad 810 c/o Golfdom.

Caddy-master. Experienced, competent man seeks position South for winter. Married, sober, conscientious. Wife handles office or concession. Available immediately. Address Ad 811 c/o Golfdom.

Ass't Pro. Ten years experience. Pro shop work a specialty. Will locate anywhere. Single, sober, conscientious. Available now. References. Address Ad 814 c/o Golfdom.

**GOLF COURSE SUPERINTENDENT** — College degree in turfgrass management. Seven years as superintendent at present 18 hole club (watered fairways.) Desires change. Prefer Midwest. Address Ad 815 c/o Golfdom.

I want to get off the tournament circuit and do a good job as a club professional. Have had good experience as assistant and professional at good clubs. I am a good teacher, player and businessman and get along well with people. Married. With our new baby we want to settle in a place where I can make myself a valuable man to a club and do well by my family. Address Ad 816 c/o Golfdom.

**PRO** — At present club 15 successful, happy and hard-working years. Very good club in mid-western large city district. My record as teacher, golf businessman, player, family man and aid and friend of my members recommends me. Prefer club in moderate-sized city in West or Southwest. Address Ad 817 c/o Golfdom.

#### JOBS OPEN

Salesman wanted to contact Golf Professionals in Midwestern area with Women's Tee Timer Golf Shoes on commission basis. Line includes sensational Ripple Soles. Prefer man now covering this area with other products. P. W. Minor & Son, Inc., Batavia, N. Y.

**SALESMEN WITH ESTABLISHED TERRITORIES TO SELL A UNIQUE LIQUID FERTILIZER, TEST PROVEN, BIG REPEATS. COMMISSIONS FROM 25%. CAN BE HANDLED AS SIDE LINE. ADDRESS AD 807 c/o GOLFDOM.**

#### MISCELLANEOUS

Par-3 lighted Golf Course and Range for sale. Only one in city of 80,000. Box 394, Lima, Ohio

Outstanding Bargain! \$1,000 value **ELECTRIC GOLF CARS**, slightly used, capacity 2 golfers plus clubs. Group of 6 being offered for only \$500 each. Could be resold at substantial profit or provide profitable income on rental basis. Write to C. P. Bowers, 131 N. 5th Street, Reading, Penna.

### WANTED FOR CASH

Old Golf Balls retrieved from ponds, or out of bounds, on or around Golf Courses.  
 Cuts and bumped ..... .36 per doz.  
 Off brands & synthetic, or slightly nicked 1.56 per doz.  
 Round & Perfect 1.25 brands for  
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 Live new top grade for rewashing ..... 3.60 per doz.  
**NOTE**—Golf range balls, picked over lots, and cut deep into the rubber types wanted, but not acceptable at above figures.

Send for shipping tags and instructions

### GOLF BALLS FOR RETAIL SALES ONLY

Reprocessed with 100% brand new Baleta cover, new snow white enamel, imprinted with distance, trade name and number. We accept your mixed compression cores and return only high compression (no shrinkage) at no additional charge. A fast seller at 50c to 65c each. Bulk—your cost on exchange \$2.65 per dozen. Also nation-wide distributors of the best in golf range & miniature course equipment—Balls, clubs, mats, and etc. Send for catalog.

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Water hole balls or balls found on golf courses.

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 marked ..... 1.56 per dozen  
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 suitable for repainting ..... 2.40 per dozen  
 Like new top grade for rewashing ..... 3.60 per dozen

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 Golf balls painted and lettered ..... .78 per dozen  
 Golf ball striped ..... .10 per dozen

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For Sale—9-hole Golf Course and Country Club in exclusive resort area. 195 acres offer opportunity for expansion or real estate development. Watered fairways, bent greens, attractive clubhouse, cocktail lounge, dining room, pro shop, locker rooms. Write or call: PREVIWS, INC., 231 S. La Salle Street, Chicago 4, Tel. ANdover 3-7189.

## International Approves Method of Mounting Backhoe to I-130

International Harvester Co. has recently approved the method of mounting and using the Henry Super C-108 backhoe on its light-duty International 130 Industrial tractor. The 20-hp class tractor and backhoe make an economical combination for digging trenches, ditches, culverts and mains. Equipment available on the backhoe for the I-130 includes a choice of 16 bucket sizes ranging from 12 to 36 ins. and the option of hydraulic or manually operated outriggers capable of leveling the tractor for straight-down digging on slopes up to 25 per cent.

## Plymouth Sponsors Two New PGA Trophies

Plymouth Golf Ball Co., Plymouth Meeting, Pa., announces two new trophies to be awarded golfers scoring a hole-in-one with the PGA ball, manufactured by Plymouth.

The trophy for pros is in the form of a scale on which is balanced the actual hole-in-one ball and a gold plated sterling silver replica of a golf ball. Called the "Worth Its Weight in Gold" trophy, a plate on the base will be engraved with all data pertaining to the ace.

In addition, the names of all pros scoring holes-in-one with a PGA ball each month will be placed together in a receptacle and a name drawn. The winner will receive in addition to the trophy, a check for \$56.70. This amount represents the official weight of the PGA ball (1.62 ounces) multiplied by the current value of gold per ounce (35.00).

The amateur trophy being awarded by the Plymouth Co. is in the form of an oversize golf ball, complete with PGA trade mark, mounted on a pedestal. When opened, a 7-jewel, imported traveling clock, complete with alarm, appears. This trophy will also be engraved with the name of the recipient, and the date and place of his feat.

## Werring, Foes Appointed to Sabayrac Sales Staff

Ernie Sabayrac, Inc., Hialeah, Fla., manufacturers agent, has added two well known golfing figures to its sales staff. They are Lyle (Bud) Werring and Bill Foes. Werring, formerly pro at Eglin AFB in Florida, will cover Ga., Ala., and most of Florida for his new employer. Foes, who has been a golf salesman for the last 10 years, will cover La., Miss., Ark. and Tenn.

## Jacobsen Parts — Price List

A new 450-page Jacobsen-Johnston-Worthington Master parts and price list is now available, making it easy to identify parts for any reel or rotary power mowers manufactured under the above names in the last 10 years (1948 through 1957). The cost is \$4.75 post paid (de luxe cover \$6.75). Orders should be sent to R. E. Paur, mgr., service dept., Jacobsen Manufacturing Co., Racine, Wis.

## Managers Plan St. Louis Program

Club Managers Assn. of America will hold the educational program of its 1958 convention at Hotel Jefferson, St. Louis, Feb. 12-15, planned and conducted by the CMAA Club Management Institute. The Institute will select convention speakers from among those who appear on programs at summer short courses in club management at University of Georgia, Cornell University, Michigan State University and Houston University.



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Gopher killer  
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Hose  
Hose clamps  
Humus  
Incinerators  
Insecticides  
Lapping-in Machine  
Leaf pulverizer  
Liquid spreaders  
Litter receptacle  
Miniature Course Const'n  
Min. putting surface (felt)  
Mole Killer  
Mowers: putting green   
whirlwind  tee   
fairway  rough  hand   
Mower Grinders  
Peat Moss  
Pipe  
Playground equipment  
Putting cups  
Rakes (warm cast & clean-up)  
Rakes (mechanical)  
Refuse containers  
Rollers: power  water filled   
Sand (for greens, tees)  
Seed: fairway  green   
Seeding Machines  
Shoe Spike Cleaner

Sod cutter  
Soil conditioner  
Soil screeners  Soil shredders   
Sprayers: power  hand   
Spreaders, fertilizer,  
seed, topdressing  
Spikers; greens  fairway   
Sprinklers; f'way  green   
Swimming pool equipment  
Swimming pool cleanser  
Swimming pool paint  
Thatch removing machine  
Tractors  
Trees  
Turf sweepers  
Water systems, fairway  
Weed chemicals

## Pro Shop

Bags: canvas  leather   
Bag carts, for players  
Bag supports  
Bag racks  
Bag Tags—Guest Tags  
Balls: Regular  Range   
Ball Markers  
Ball retriever  
Caps and hats  
Cash Registers  
Charge books — for pro shops,  
green fees, etc.  
Club Carriers  
Club Cleaning Liquid  
Club cleaning machine  
Clubs: Woods  Irons   
Putters   
Club head covers  
Club repair supplies  
Cushion-sole Inserts  
Display equipt.  
Dressing for grips  bags   
Electric golf cars  
Foot Spray Deodorant  
Golf bag covers  
Golf club protectors  
Golf gloves  
Golf Grips: Leather   
Composition

Golf Practice Devices  
Golf shoes  
Golf Shoe Spikes  
Handicap Computer  
Handicap racks  cards   
Mech. Range Ball Retriever  
Name labels, for clubs  
Practice driving nets  
Practice Golf Balls  
Preserver for leather  
Score cards ( ) Charge checks ( )  
Score card & pencil Tee Box  
Score counter (watch type)  
Seat attachment, for carts  
Shoe & leather preserver  
Sportswear: Shirts  Socks   
Sport jackets  Rain jackets   
Windbreakers  Slacks   
Sweaters  
Ladies' Bermuda shorts  
Tee mats  
Tees  
Tees (rubber) for driving mats  
Teeing device (automatic)  
Trophies

## Club House

Athletes foot preventives  
Bars (portable)  
Bath mats  
Bath slippers  
Cash Registers  
Deodorants  
Disinfectants  
Drinking Glasses  
Floor coverings  
Folding Table (Banquet)  
Link Type Mats  
Locker Name Plates  
Lockers  
Massage equipt.  
Printing  
Runners for aisles  
Rugs  
Showers  Shower mixers   
Shower water control  
Step treads  
Wash fountains

Send information \_\_\_\_\_ Club \_\_\_\_\_  
To: Name \_\_\_\_\_ Title \_\_\_\_\_  
Club \_\_\_\_\_ Address \_\_\_\_\_  
Town \_\_\_\_\_ Zone ( ) State \_\_\_\_\_

# 30th YEAR OF SERVICE

as golf's clearing-house  
of information on the  
most successful  
operating practices  
and products.  
*Make use of it!*

Each month GOLFDOM presents the latest, most practical ideas on golf club administration, management, upkeep and service . . . for time, labor and money-saving guidance of your officials and department heads. Help the *right men* at your club do the *job right*. Send in the form below. Keep them informed on the latest how-to-do-it ideas!

## FILL IN BELOW — MAIL THIS PAGE TO

GOLFDOM, 407 SOUTH DEARBORN STREET, CHICAGO 5, ILLINOIS

Name of club: .....  Private No. of  
Holes  
 Semi-Private  
 Muny

Address ..... Town: .....  
Club

Zone ( ) State ..... By ..... Position .....

### President's:

name ..... (Zone.....)

Add.: ..... Town: ..... State: .....

### Grn. Chmm's.

name ..... (Zone.....)

Add.: ..... Town: ..... State: .....

### Manager's:

name ..... (Zone.....)

Add.: ..... Town: ..... State: .....

### Course Superintendent's (Greenkeeper)

name ..... (Zone.....)

Add.: ..... Town: ..... State: .....

### Professional's:

name ..... (Zone.....)

Add.: ..... Town: ..... State: .....