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sell with fabulous

Fairway Styling!

The Burgett line for '56

beauty at its best! It features

fabulous "fairway-styling for '56"...

the ultimate in utility and ultra-modern distinction:

Here is dramatic design... cunning craftsmanship...

luxurious leathers. Here is skin-soft comfort

that only Burgett promises and produces!



B2 PAUL HAHN GLOVE

MANUFACTURED BY

K. L. BURGETT CO.

PEORIA, ILLINOIS

had performed. Broadly speaking, this loss consists of the stipulated wages for the unexpired term of your employment, less whatever you may have earned, or with reasonable diligence might have earned from other employment for the balance of the term.

In California, any payments that an employee receives from the State Unemployment Compensation Fund are not deductible as compensation received from other employment in mitigation of damages for the wrongful discharge of an employee, and in California, the employee is not required to accept employment from the same employer, unless the character of the work is similar and unless the offer of other employment is made in such a manner that acceptance of it will not amount to a modification of the employee's employment agreement. The same rule prevails in Kentucky, Iowa, Michigan, Arkansas, Alabama, Missouri, New York, Mass., Georgia, Illinois, Indiana, Louisiana, Mississippi, and Oklahoma. In other words, when a person is employed for a definite period of time at an agreed rate of wages and is wrongfully discharged before the expiration of the period for which he was employed, he may refuse his former employer's offer of reemployment at less wages than were stipulated in the original contract of employment when the acceptance of such an offer would amount to a modification of the original contract, or to waiver of his right to recover.

In New York it has been held that an employee wrongfully discharged before the expiration of his employment contract, was entitled to recover not only for the loss of his salary, but as well for the loss of his pension rights.

Club Has Rights, Too

The employer likewise has his remedy in the event that you should leave your employment in violation of the terms of your agreement. The employee is liable to the employer in damages as a result of leaving his employment in violation of his agreement, and the measure of damages recoverable by the employer is the difference between the salary contracted for, and the sum which the employer is required to pay someone else equally capable of filling the vacancy. In some jurisdictions the employer can recover damages also for injury to his property resulting from the employee's leaving and in some jurisdictions there is no recovery.

I would think that one of the most important things to a greens superintendent, in connection with his position, would be security. I know of no better way of achieving this security in your position than with a written contract, and I would think that the club likewise would welcome a written contract as a means of establishing a better and stronger relationship with its course superintendent.

The question has been asked, "What does a club expect under a contract that is general in nature?"

Supts' Functions Defined

Marvin Ferguson, in the Turf Management Section of the September 1955 U.S.G.A. Journal, reports on a canvass that was made of club officials throughout the country which, I think, would furnish a better answer to the above question than probably any one individual's opinion. While his question merely related to "comments on the functions of a superintendent", I would take it from that question that it would relate to a course superintendent's contract that was general in nature. Here are his comments:

"Obtain and train a competent maintenance crew. Schedule work. Maintain course. Supervise. Keep chairman advised of unusual problems."

"To employ course labor, buy supplies and carry out the planning of the Green Committee."

"Superintendent has full charge of maintenance, hiring and firing crew, fix compensation, subject to approval of green committee. Purchases, subject to green committee as to major items."

"Administration."

"He must be an expert on turf and in a club like . . . be able to handle a relatively considerable number of men efficiently, but of course, the main thing is to see that the golf course is kept in good condition."

"Should take care of regular cutting of greens and complete course maintenance, except construction work to improve the course. Also he should make regular inspection of the greens for disease and report it to the chairman of the green committee."

"The proper function of a golf course superintendent is to know his golf course thoroughly. Keep a chart of the operations and constantly keep a check on the condition of the soil and know when to make changes in types of fertilizer and other

(Continued on page 146)



Comfortable if not pretentious best describes the combination clubhouse-pro shop at the popular Vermont resort. Pro and club president collaborated in designing it.

Lounge—Pro Shop Building Serves Well at Basin Harbor

THE pro shop at the delightful Basin Harbor Club at Basin Harbor, Vt. on Lake Champlain, is an excellent example of what can be done in combining a pro shop and a small clubhouse at the first tee of a resort club.

Allen Penfield Beach, president of the club, Robert H. Beach, mgr., and Danny Wilson, pro, worked out the plans for the building. The Basin Harbor construction was at a cost lower than that which would prevail in a metropolitan area. Robert H. Beach estimates that the building's cost was approximately \$5000.

There is a large and comfortable lounge

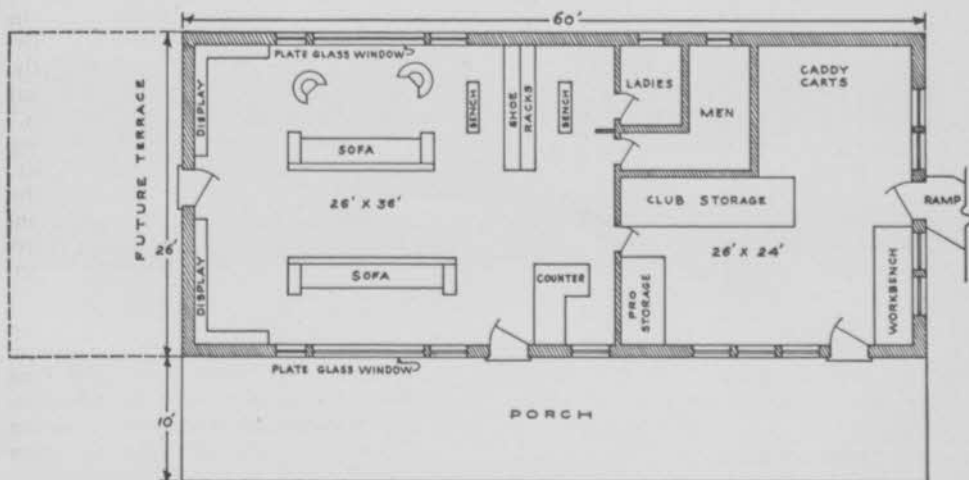
with two large glass windows opening to views of the beautiful course. On the walls are Wilson's display of clubs, bags, apparel and other golf merchandise.

The pro sales case and accounting desk is in one corner of the lounge, alongside the door leading to the first tee.

Shoe racks are all that's needed to round out the shop and they, together with convenient benches, are opposite the pro's counter at one end of the lounge.

There are adequate toilet facilities for

Floor plan of the Basin Harbor shop which was built at cost of only \$5000.



At the Army and Navy Golf Club,
New Semesan[®] Turf
doubles protection



Teaming up Du Pont turf fungicides proved very effective at the Army and Navy Golf Club for Greens Superintendent James E. Thomas (right) and Greens Chairman Admiral John S. Phillips, U.S.N. Ret. (left). Says Mr. Thomas: "The results obtained in controlling large brown patch and kindred diseases with the combination of new 'Semesan' Turf Fungicide and 'Tersan' were very satisfactory. This past season was a trying one for disease in this area, and this new preventive practice proved its worth beyond a doubt."

Arlington, Va. . . .

Fungicide plus Tersan[®] against disease

NEW "SEMESAN" TURF FUNGICIDE is helping to cut disease-control costs to new low levels. It's Du Pont's improved mercurial fungicide—offering broader range of control, more effective protection and greater safety to turf. Combining new "Semesan" Turf Fungicide with "Tersan" is producing outstanding results in controlling large brown patch, dollar spot, snow mold and other fungus diseases—with no discoloration of turfgrass. There's no better team for maintaining fine greens than your sound management practices plus Du Pont turf fungicides.

"Tersan" and new "Semesan" Turf Fungicide are packaged for easy mixing and measuring. Both are compatible with most commonly used turf chemicals and pesticides.



On all chemicals follow label instructions and warnings carefully.

Order **Tersan[®]** and
Semesan[®] Turf Fungicide
from your golf supply dealer



REG. U.S. PAT. OFF.

**BETTER THINGS FOR BETTER LIVING
... THROUGH CHEMISTRY**

Teaching the Army to Police the Course

When Lyle P. (Bud) Werring took over as professional at Eglin Air Base, Fla., his first job was to stimulate interest in golf since the GI's weren't playing enough to justify upkeep of the 18-hole course.

The clubhouse was dirty and pretty well rundown. Debris of all kinds littered the clubhouse grounds, fairways and rough. All in all, Eglin's course was in depressing shape.

Werring played his first round with General Wright, the commanding officer, and two colonels. As he walked along the first fairway he picked up a piece of paper here and there. When he reached the second tee he dropped the accumulation into a receptacle. Werring continued his cleanup campaign on the second fairway. While the group was playing the third hole, the Eglin pro noticed the general was following his example. On the fourth hole the colonels joined in.

Back in the clubhouse after the round was over, Werring overheard one colonel tell the other he wasn't playing with the general anymore because he had to police the golf course. But the next day the same foursome was playing together — and policing the fairways.

men and women, ample room for bag and cart storage, and for storage of pro merchandise at one end of the building. A ramp for bag carts leads up to this part of the building.

With slight alterations providing for serving sandwiches and beverages, this sort of a plan would serve very well at many courses in smaller communities.

The building has worked out very well for the Basin Harbor Club's members and guests who speak of the club as a place "where Welcome ever smiles and Farewell goes out sighing."

Hopkins Adds Dickman, Harlow to Golf Staff

John Jay Hopkins, chmn. of IGA, has announced appointment of two new executives who will direct activities of the assn.

They are Emerson Dickman, Jr., who will serve as vp and membership director, and Harrington (Tony) Harlow, who will serve as executive secy. and educational director, International Golf Assn.

Harlow and Dickman will work with Fred Corcoran, vp and international tournament director of IGA.

Starting this month!

**Golfdom's New Section
devoted to the Pro Assistant
Page 42**

Dickman, a native of Buffalo, N. Y., pitched for the Boston Red Sox from 1936 to 1942 and for the past three years has been a dist. sales mgr. for Stromberg-Carlson. He was an outstanding athlete at Washington and Lee University and during World War II served as a lieutenant in the Navy's physical education program. For four years following the war he was varsity baseball coach at Princeton.

Extensive Golf Background

Tony Harlow has been engaged in the practice of law in New York City for the past 10 years. He has been connected with golf most of his life and for a number of years was associated with his father, Robert E. Harlow, late editor and publisher of Golf World magazine. Harlow received a BS degree from the University of Oregon and his LLB from New York University. During World War II he was an Air Force navigator leaving the service with the rank of captain.

IGA was founded by Hopkins in 1953 as a non-profit organization to conduct championship matches between the nations of the free world in the interest of promoting international good will through

Arlington Hotel Open

Second annual Arlington Hotel PGA Open will be played Apr. 19-22 at the Hot Springs, Ark., CC No. 3 course, now officially known as the Arlington course. \$15,000 in prize money is being offered.



Merchandise displayed attractively sells itself, according to Dan Saylor, Andrews pro, who studied department store layouts before planning his shop. Pegboards, racks, showcases are effectively used in keeping golf equipment and sportswear out in the open. Chairs facing picture window and overhead spots add to shop's easy atmosphere.

Andrews Pro Re-Designs Shop to Attract GI Business

By DON SAYLOR

Professional, Andrews Golf Course, Andrews Air Base, Washington, D. C.

SINCE the GI spends so much of his time in a rather bleak barracks where even the pinup girls eventually become jaded, he is as much on the lookout for the niceties of life as anyone you'll run across.

At Andrews Air Base in Washington, D. C., the GI doesn't have to go any further than his golf shop and 19th hole to find them. I try to make these two important stops as comfortable and attractive for him as possible because like anyone else in business, I'm after his dollar. The GI, contrary to popular belief, has considerable purchasing power. He'll spend his money on the base if you offer the incentive for him to do so.

Last year I was given the go-ahead to renovate both the pro shop and 19th hole. Until then, both had been pretty much on the shelter-half side, as they say in the army, and neither location was producing a great deal of revenue. I corrected that by re-designing both shop and 19th hole,

swinging a paint brush and borrowing a lot of display ideas from local department stores. I'm a do-it-yourself decorator from all the way back to the first tee, but I've been told I did a first class job on my layout. That makes me feel pretty good.

There's Harmony Here

My golf display room is 20 ft. wide and 40 ft. long. Two large picture windows in the front look out over the putting green and course. Walls in my shop are constructed of weldwood which is neatly grooved for club display and permits easy interchangeability for displaying merchandise. The shop's color scheme is dark green and chartreuse and picture frames, shoe racks and show cases are contrasted in these colors. Green carpeting is in perfect harmony with the walls and display equipment. It is of heavy wool fabric, heavily backed with $\frac{1}{4}$ in. vulcanized rubber to absorb the shock of spikes and prevent cutting.

From Tee to Green . . . the Finest Golf Gloves
Your Players Can Wear!

PRO Grip

AMERICA'S FINEST

GOLF GLOVES



No. 832-W — the great new WASHABLE leather glove! Washing brings it back to bright, shining newness . . . eliminates practically all fading. Backed by Launder Leather Institute and available in a rainbow selection of colors.

No. 500 — the glove with the back made of Helanca, the stretchable Nylon that molds to the shape of the hand with no wrinkle or ridedown. Holds firmly without binding. Cool porous weave. Red, green, blue and yellow backs . . . lightweight leather palm and fingers.



No. 432 — distinctively styled back of 100% Nylon in bright colors — red, green, blue, yellow. Has concealed elastic wrist snigger . . . palm and fingers of lightweight eggshell-color Cabaretta.

No. 132-PT — an inexpensive all-leather full-finger glove. Made of lightweight Pigtexed Capeskin. Variety of six colors.

No. 32-S — full-finger glove with Snugtex elastic grip. Capeskin palm and fingers . . . bright Nylon back — red, green, blue, yellow.

No. 61-S — world's largest seller with Snugtex grip! Soft, strong New Cape suede back . . . Capeskin palm . . . adjustable wrist strap . . . perforated, form-fitting fingers. No. 61 — same glove without Snugtex grip.



PRO-GRIP Golf Gloves, Club Head Covers and accessories are manufactured by C. M. Hill Co., Peoria, Illinois.

ASK YOUR DISTRIBUTOR



Distinctive Head Covers in a Wide Assortment of Colors, Designs and Price Ranges . . . *distinctively*



No. 44-C — contour covers built to the shape of the club. Made 100% from heavy imported Capeskin specially tanned to make them waterproof. Lined with heavy flannel. Blue, red, cream and green. Also available in genuine cowhide (No. 55-C).



No. W44-C — WAR-MUP head cover makes any wood a weighted training club. Weights are removable. Available in matched Capeskin sets — red, green, blue, cream, and black-and-red combination. Can also be purchased individually. Contour construction . . . lined with heavy flannel.



PLAYER'S NAME OR CLUB NAME CAN BE EMBOSSED IN 24 CARAT GOLD

(Above) No. 52-M — An attractive new combination of leather and Skinner's Tackle Twill. Very colorful — a different combination on each cover. Lined with heavy flannel. (Left) No. 62-M — Bright plaid poplin covers trimmed with leather. Water-repellant . . . flannel-lined. Available in red plaid trimmed in black or red; yellow plaid trimmed in brown or green. Low in price.

PRO *Grip*
AMERICA'S FINEST

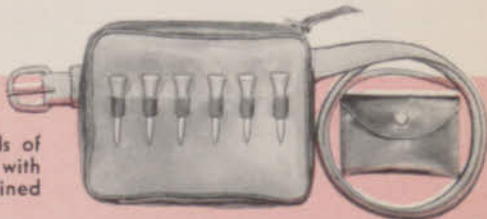
CLUB HEAD COVERS



KITTEN KAPSI No. 44-CF is the sensational new Pro-Grip head cover crested with shearing lamb "fur". Made from imported Capeskin . . . lined with heavy flannel. Contour design. Available in combinations of red and blue, cream and green, and black and red.



No. 18 PRO-GRIP's famous Calfskin Pouch has all kinds of room for cigarettes, lighter, tees, score card, etc. Comes with matching coin purse . . . available with or without leather-lined calfskin belt. Natural color with red, green or brown trim.



Spotlights, at either end of the room, play on a peg board display which is changed every week, and on clothing display racks. A barrel, emblazoned with the word "Sale," is conspicuously located to attract bargain hunters looking for good buys in putters, woods, wedges, par-tubes and miscellaneous items. It's a really effective sales gimmick and moves a large volume of overstock.

Just recently, I installed a platform flush with the bottom of one picture window to display shirts, shoes and socks in order to catch the eye of passersby and lure them into the shop.

Bamboo drapes close off the shop display room from the rear area where an office, merchandise store room, caddy cart storage space and rack room are located. Traffic to the course is routed through the rear area.

Extras Pay Dividends

Some of the fillips that, in my opinion, give the Andrews pro shop an extra merchandising touch are cotton shag coverings on shelves where clubs are displayed, plastic holders for shoes that are on display and plastic price tags. These things, I'm convinced, pay dividends. So do pictures and potted, growing vines on the walls

if they're not overdone or in poor taste.

The 19th hole, an important annex in any GI pro shop setup, has a knotty pine bar trimmed in mahogany. This blends very handsomely with the weldwood walls which are finished in brown and yellow. Carpet, leather chairs, stools and picture frames were selected to complement the brown and yellow theme. Overhead spots are fitted with colored bulbs to minimize harsh lighting effects. All are fitted on swivels so that they can be easily adjusted for better TV reception.

This is the fifth year a course has been in operation at Andrews. We have only nine holes at present, but by September a second nine is expected to be in playable condition. Frank Murray, local architect and builder, is handling construction of the additional nine holes. Andrews has applied for the world-wide Air Force golf tournament for 1957, and as soon as everything is straightened out around here, there's a good chance the full 18 holes will be designated the official Air Force golf course.

With only a nine hole course, we have been plagued by overcrowding as long as I've been here. At times, this can be very disconcerting, but, at least, I can see a



"Your home away from home" is keynote of 19th hole at Andrews. GI's gather here to replay their golf games, make plans for the next round. Bar, where soft drinks and sandwiches are served, is at opposite side of the room, and just beyond a doorway, adjacent to the bar, is handicap board.