as director of manufacture, J. Robert Conybeare as director of marketing and Oriton O. Smith as director of distribution.

JACOBSEN DESIGNS MOWER FOR QUIET OPERATION



A 3.5 h. p. Hi-Torq engine with a built-in muffler for quiet operation and a one piece suction lift cutter bar with reversible cutting edge are features of the 24-in, rotary mower recently introduced by the Jacobsen Mfg. Co., Racine, Wis.

Known as the Spa, the mower has recessible wheels which permit close trimming around objects such as trees and posts. A leaf mulcher is included with the mower as standard equipment and a riding sulky also can be at ached.

BILL SHERMAN WITH NATIONAL GOLF FOUNDATION IN MIDWEST

Bill Sherman has joined the National Golf Foundation in Chicago as Midwest

field representative.

Sherman is a native of St. Paul, Minn, and a graduate in journalism from the University of Notre Dame where he earned his monogram in baseball as a pitcher. In the two years immediately following his graduation in 1949, he played professional baseball in the New York Giants farm system, followed by two years in the infantry with overseas duty in Korea, and a return for an additional two years in pro ball with the Brooklyn Dodgers farm system.

Between seasons Sherman was active in various sports promotion campaigns including Nick Kochler's Sports Show in Minneapolis. He conducted a public relations program for the St. Paul Jaycees



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and was active in the St. Paul 1953 March of Dimes campaign. During 1953 and '54 he worked with St. Paul sportscaster Hall Newell in covering sports events and promotion for the local radio broadcasting station.

According to National Golf Foundation VP. Rex McMorris, Sherman will take over the 16 state midwest territory, servicing the growing number of inquiries emanating from this area for help on how to plan, finance, build and operate new golf courses.

SPALDING ACQUIRES RAWLINGS STOCK IN \$5,698,000 DEAL

Stockholders of A. G. Spalding & Bros., Inc., Chicopee, Mass. approved the purchase of capital stock of Rawlings Mfg. Co., St. Louis, Mo. at a special meeting held in December. Cash involved in the transaction amounted to \$5,698,000.

Acquisition of the Rawlings company puts Spalding back into the manufacture of lines it had dropped in '30s. These include baseball mitts and gloves, footballs and football uniforms and protective equipment. In the last two decades Spalding has been primarily a manufacturer of golf balls and clubs and tennis rackets, although it has served as a sales outlet for Rawlings products during that time.

When plans for the acquisition of Rawlings were revealed in November, both Walter B. Gerould, Spalding pres., and Claude E. Carr, head of the Rawlings concern, emphasized that Rawlings' sales force would remain intact and continue to serve its regular customers. Golf and tennis equipment has been added to the Rawlings line and a new branch for Rawlings will be opened in Dallas early this year.

The Spalding line also is being handled by its own separate sales force and distributing depots. A new depot for servicing Spalding customers will be opened in Cleveland about Mar. 1. Manufacture of all equipment handled by the two companies is being carried on in both Spalding and Rawlings factories.

Under the purchase agreement, Spalding paid Rawlings stockholders \$100 per share for preferred stock plus accrued dividends, and \$375 per share for common plus accrued dividends. The \$375 price for the common was \$105 a share in excess of its book value on June 30, 1955.

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Kaiser Elected H & B Director

Bill Kaiser's many friends in golf will be pleased to learn that Bill has become one of Hillerich & Bradsby's Board of Directors. The company announced Kaiser's election at its recent annual meeting.

Bill's career at H & B started more than 20 years ago. In 1984, Bill was

In 1984, Bill was brought with the firm to introduce along the tournament trail the newly launched Power-Bilt golf club. Along with his tournament playing, he acted as a sales representative. It was during his tournament playing days and his personal visits to Hillerich & Bradsby's numerous pro accounts that helped to make Kaiser one of the best known and best liked golfing figures in the nation.

In 1937, Kaiser succeeded Ward Hillerich



as Sales Mgr. for the Power-Bilt golf club sales dept., and in 1946, Bill was elevated to V. P. in charge of Power-Bilt sales. He still holds this position.

Bill has also been an active, long-time member of the PGA Kentucky Section.

Jones Joins Plymouth

Bobby Jones, no relation to golfdom's immortal, member of the PGA and ex-

tournament player, has been added to the sales staff of the Plymouth Golf Ball Co., Plymouth Meeting, Pa.

Bobby will cover eastern Pennsylvania, New Jersey and Delaware and will also represent Bailey and Izett, Ardmore, Pa., golf club manufacturers.

Prior to joining Plymouth, Bobby was associated with Wilson Sporting Goods Co.



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THERM-O-TRON THAWS PIPES ELECTRONICALLY

Frozen water pipes are thawed electronically by the Trindl Therm-o-Tron, a portable electric pipe thawer. After the unit is plugged into a 110-220 volt outlet, it is only necessary to attach two clamps to the



frozen pipe, turn on the current and the thawing process begins. The Therm-o-Tron can be used on imbedded and underground as well as surface pipe and does away with breaking through walls or tearing up turf to reach hidden pipe. It can handle up to 30 ft. of 11/2-in. lengths at a time.

The pipe thawer weighs only 75 lbs. It is well suited for light maintenance work around clubs since it also can be used for heating, brazing and soldering jobs. The Therm-o-Tron is manufactured by Trindl Products Ltd., 1807 S. Clark st., Chicago 16.

WALDRON GOLF BUSINESS BOOMS IN CLUB POLISH

Lou Waldron, widely-known former pro who heads the Golumbia Chemical Co., 155 E. Erie st., Chicago, is making a new polish that does astonishing work on wood heads. The material, known as Lou Waldron's Velva-Tee Gloss Shine quickly puts a durable polish on wood heads that, in numerous instances, makes the head look better than new.

The material is sprayed on from the container and wiped with an impregnated cloth. Use of the cloth impregnated with the polish maintains the high gloss for several treatments between rounds. The rag, rubbed on steel shafts and heads protects against pitting by salt air. The mater-



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ial is economical and gives an impressive exhibit of first class pro dept, service in

club cleaning.

Initial use of the Waldron Velva-Tee Gloss Shine in wood head treatment attracted so much attention from men and women golfers that pros began retailing the material as a furniture polish and club managers began using the Waldron polish in considerable quantities on clubhouse furniture and woodwork.

NEW INTERNATIONAL TRACTOR
HAS DIVERSIFIED USE

The new Cub LO- Boy, produced by International Harvester Co., can be equipped with three-gang reel, five-ft. cutter bar or 42-in. rotary type mowers and with mounted blades 54 in. wide for level-



ing, grading or snow removal. It has many uses in course and park maintenance, being rated in a power class between walking type and larger utility tractors. Loader, air compressor, earth auger, three cu. ft. concrete mixer and insecticide sprayer or duster are among the implements that can be used with the Lo-Boy.

The four-cylinder International engine delivers up to 10.5 h. p. on the belt and 9.4 h. p. at the draw bar. It can be pivoted in a 96- in. radius. Hydraulic touch control provides equipment control at a finger touch and the exclusive I-H Fast-Hitch permits coupling or uncoupling of many implements without the operator leaving the tractor seat.

United States Rubber Co., Golf Ball dept., again will have its pro dinner as a top entertainment feature of Seniors' Week at Dunedin, Fla., John Sproul and George McCarthy of the company advise. A color motion picture of the making and testing of U. S. golf balls, said by authorities to be one of the greatest industrial movies made in 1955, will be shown at the dinner.

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run clean through the head to produce the strongest union of head and shaft. This assembly, makes possible a redistribution of weight that lightens over-all head weight. yet packs more working weight in the blade.

Wilson staff members say that because

EAST HEADS NADCO'S RESEARCH DIVISION

J. Victor East, well known golf club designer, has been named director of re-

search and development for the Nadco Sporting Goods Co., Chicago. East designed the new Diatomic golf clubs which are produced by Nadco.

East has been associated with golf for more than 50 years, having entered the professional ranks at the age of 14 at the Royal Sidney GC in



Australia. One of the founders of the Australian PGA, East also helped in organizing the North Carolina PGA and served as its first president. The new Nadco research director has designed clubs during his career for such notables as Bobby Iones, Walter Hagen and Tommy Armour.

MRS. MORAN NOW ASST. SALES MGR. ACUSHNET GOLF BALLS

F. W. Bommer, president Acushnet Process Sales Co., announces the appointment

of Mrs. G. M. Moran as Asst. sales mgr., for golf balls. Many professionals golf know Mrs. Moran, who has been affiliated with Acushnet Process Sales Co. since 1944 and who, for the past 8 years, has been in charge of the company's sales dept.



NEW DYNA-POWERED IRONS FEATURE WILSON LINE

Dyna-Powered irons, recently introduced by Wilson, feature an unique assembly, a radically new blade design, new Rocket

shaft and new narrower grip. In the new assembly, the steel shaft is

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New colors highlight other new woods in the '56 Wilson professional line, Top Notch woods now have rich burgundy finish with white and black face insert.

In the women's professional line, both the Zaharias Top Notch woods and The Babe woods have new finishes and face inserts.

Wilson Staff and Jet golf balls in 1955 have modifications which add distance and better feel while a new stamping has improved the appearance of these balls.

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Pro available—Fine record as teacher, businessman and promoter of golf interest and club growth. Have initiative, successful experience and dependability to serve your members with complete satisfaction and build your club, Highest references. Will go anywhere but prefer moderate-sized southern club, Address Ad 125 e/o Golfdom.

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MISCELLANEOUS

For Sale-12,000 used range balls not cut. Also 10,000 cuts and culls. Hamilton Golf Range, Highway 41-S, Evansville. Indiana.

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COIN OPERATED GOLF PUTTING MACHINE FOR SALE, GOOD CONDITION, ADDRESS AD 115 6/0 GOLF DOM.

For Sale-20 Double Door Durand Steel Lockers 24" x 18" x 60". Good condition. For information call Silver Lake Golf Club, Orland Park 140, Orland Park, .III.

WE NEED USED GOLF BALLS

Cash paid for balls retrieved from ponds, and found on Golf Courses.

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Old Golf Balls retrieved from pends, or out of bounds. on or around Golf Courses.

.36 per dog. Cuts and bumped Off brands & synthetic, or slightly nicked .1.56 per dos. Round & perfect \$1.25 brands for

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