

Just a moment please...

Once again, we want to remind you of something that is — or should be — of great importance to you.

It's our "Sales-thru-the-Pro-Only" policy.

Do you realize that this policy absolutely assures you against all "down-town" competition?

Do you realize that in your locality you, and you only, can sell Acushnets to your members?

Do you realize that, of *all* the ball manufacturers, Acushnet and *only* Acushnet has such a policy to protect *your* interests?

Do you realize that for your benefit Acushnet has maintained this policy, sometimes to its own disadvantage, since 1935 — nineteen years?

Isn't such a policy worth your support and enthusiastic cooperation?

We think it is. So, we are counting on you to help us make '54 a bigger Acushnet year for you and for us than even the record year of '53. Acushnet Process Sales Co., New Bedford, Massachusetts.



# Swinging around Golf NEWS OF THE GOLF WORLD IN BRIEF

Hy Turkin, New York sports writer, does really great job in compact career story in The Sporting Goods Dealer about Vinnie Richards, the tennis "Boy Wonder" who recently was made Dunlop Tire & Rubber Co. vp... Pros and assistants can get helpful selling information on "Birth of an Iron" series of iron club manufacturing pictures Wilson Sporting Goods Co. ran as a center spread in its company magazine, "Memo."



HERB GRAFFIS

USGA Executive committee establishes Research and Education Fund for Green Section . . . Commercial firms and others which have made research contributions to Green Section are invited to allot \$100 per . . . Nothing from this fund will be used for USGA administrative costs.

Northeastern Wisconsin Golf Assn. clubs to have their annual golf club operations clinic at Oshkosh (Wis.) CC May 10 . . . Iowa golf club officials, supts., pros and managers to meet at Sunnyside GC, Waterloo, April 26 . . . Ken Weiler, formerly asst. to Lou Strong at Park Ridge (Ill.) CC now pro at Kishwaukee CC, De Kalb, Ill. . . . Roy Wallin to Mason City (Ia.) CC as pro.

Connecticut PGA annual golf show and dinner at Bon hotel, Hartford, April 15 . . . Al Wyman from Edgewood GC, Fargo, N. D., to Briergate GC, Deerfield, Ill., as pro-supt. . . . Frank Mitchell, Kroydon sales mgr., recently demonstrated his line convincingly at the Maplewood (N. J.) CC . . . He poured in an ace on the 18th . . . Second time he's aced that hole.

Maryland's governor, Baltimore's mayor, and park officials are working members of a committee to make big things of Fifth annual eastern open at Mount Pleasant course, Baltimore, May 20-23... Irv Schloss is pro there... It's a public course, great condition and fine test of golf... National Brewing Co. putting up \$20,000 for the event... 19th annual Midwest amateur at French Lick Springs (Ind.) hill course May 7-9... Roy Seneff is pro...

New owners have big plans for restoring the old glories of the place.

Indiana PGA annual meeting at Indianapolis April 13... Robert Trent Jones, architect, to be honored at dinner at Myrtle Beach, S. C. Dunes Golf and Beach Club, April 5... Jones designed the course, one of the fine tests of golf in the southeast... Jean Broderick, formerly of San Jose (Calif.)

State College golf team now asst. to Joe Moniz, Jr., at Green Gables CC, Edgewater, Colo. . . . Green Gables making \$150,000 addition to clubhouse.

Harry D. Nash, 53, sports reporter and broadcaster for Newark (N. J.) News and its radio station died of a heart attack March 19 in Fitkin memorial hospital, Neptune, N. J. . . . He had been ill for several months . . . Harry began covering sports with the Binghampton (N. Y.) Sun in 1926 and after working on the New York Post went to the Newark News in 1934 . . . He succeeded the late Hal Sharkey as golf writer . . . With Ted Husing Nash made the first broadcasts of National Open and Amateur championships . . . He really knew golf and golfers and set a standard for golf wireless coverage few have been able to equal . . . He was a thoroughly fine fellow and a master at his business . . . He is survived by his widow, a son, a daughter, and 5 brothers.

Bud Holscher hired by Harry Cooper to be Harry's asst. at Metropolis CC (NY Met dist.) . . . Metropolitan (N. Y.) Golf Assn. for first time in its history will use 6 18-hole for Metropolitan area qualifying for National Open . . . Ray Lundeen now mgr., Fergus Falls (Minn.) CC.

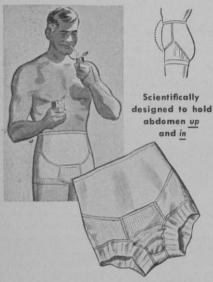
Annual Field Day at New Jersey Agricultural Experiment Station, New Brunswick, N. J., Aug. 3 . . . Ray Parker, pres., Concord Hotel Co., adding Doc Middlecoff and Doug Ford to his Kiamesha Lake, N. Y. pro staff of Jimmy Demaret and Jackie Burke . . . George and Babe Za-

Take fatigue out of sports and trim your waistline

... wear

### BREEKS

by Vassar



Men of every age have found that BREEKSthe revolutionary new posture aid-provide welcome support for sports and daily wear. Patented, porous-knit panels of Lastex and nylon pull stomach in and up, slim down hips. No buckles, zippers or belts-just wear them as you would ordinary shorts. Easily washable. Small . . . up to 36" waist; Medium . . . 37" to 42"; Large 42" to 45"; **\$7**50 X-Large . . . above 45" waist,

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Fast-selling BREEKS are distributed to Golf Clubs and Pro Shops through Jackman Sportswear Co., Inc., 6332 Roosevelt Road, Oak Park, Illinois. Write for catalog.

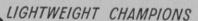
### VASSAR COMPANY

2545 Diversey Parkway, Chicago 47, III.

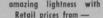
harias have sold Tampa (Fla.) G&CC to Lee H. Dentzer, Cleveland (O.) trucking magnate . . . Derek Dentzer, owner's son, now operating the club . . . Johnny Suggs, father of Louise, leases Lithia Springs (Ga.) CC and plans extensive improvements . . . He built the course in 1932 and operated it until 1948 . . . Druid Hills GC, Atlanta, Ga., holds its annual Dogwood invitation tournament April 22-25 . . . Jim Gill to Carolina CC, Raleigh, N. C. as pro.

Fred Rayzor Cobb, 55, coach of North Texas State College golf teams who developed great players and the team that won four consecutive national intercollegiate championships (1949 thru 1952) died suddenly at Denton, Tex., March 17 . . . Cobb entered golf through Bob Jones with whom he attended Georgia Tech . . . Cobb was a football star there.

Henry James Whigham, 84, winner of second and third USGA National Amateur championships in 1896 and '97 died at his home in New York . . . He was a son-in-law of Charles B. Macdonald, first National Amateur winner . . . He was born in England and was a newspaper reporter and



"FEATHERWATE" Seat-Sticks are all season best-sellers to sportsmen and sportswomen everywhere (there's a children's model, tool) Choose from brown, fawn, or grey stem with all-metal, leather or tartan seats in a full range of colors . . in all, over 30 models, each constructed in rustless lightweight alloy, guaranteeing amazing lightness with strength.





AND NOW . .

The "FEATHERWATE" standard range is fitted with large-diameter KICK-OVER GROUND PLATE. Folds into line with stick when not in use.

... NO INCREASE IN PRICE!

Ask for details of the NEW Automatic Self-Adjusting model, 'FEATHERWATE' Umbrella-Seat-Sticks, and Beach Brolly.



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Robert Rollins Supplies The Official U.S.G.A. Blazers for The Championship Walker and Curtis Cup Teams



# Robert Rollins Golf Coats are used by many clubs and associations including: • American Seniors • California Golf Ass'n. • Women's Metropolitan Golf Ass'n. • Tennessee Golf Ass'n. • Winged Foot Golf Club • Tavistock C.C. • Grants Pass C.C. • Congressional C.C.

# Your shop is More Complete, More Profitable with BLAZERS by Robert Rollins

Good looking, practical Blazers enjoy a real tradition in the finest Golf Clubs and Associations. As an item of versatile, distinguishing wearing apparel they are popular with club members throughout the country. In addition Golf Coats are perfect for team uniform, awards to tournament winners and as distinctive dress for club officers and directors.

Blazers by Robert Rollins are business getters for every Pro shop where they're displayed. Your sales begin to jump the day these beautiful golf coats are shown in your shop. And there's no costly end-of-season markdowns because no heavy inventory is necessary. Just keep a few Blazers in basic sizes on hand and fill-in as needed. You send in members' orders as you receive them.

All Robert Rollins Golf Coats are popularly priced for profit and quick sales. Our low prices on these quality garments are made possible because of our "Direct-from-Maker-to-You" policy, which permits sizeable savings in production and distribution. These savings are passed along to you.

All Garments Feature: 100% woolen fabrics . . . rayon twill lining . . . hand tailored construction features . . . wide choice of colors.

Women's Blazers: — to retail between \$30 and \$40. Men's Blazers: — to retail between \$35 and \$40.

Insignia: Club Crest beautifully embroidered into upper patch pocket of Blazer.

Delivery: Approximately six weeks. Reorders taken continuously as operation is constant throughout year.

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ANY MAKES of high grade golf clubs may look alike, but it's the FIT that makes a set of clubs a joy or an irritant. Only clubs made expressly for each player, to fit his individual physical characteristics, will give a golfer that relaxed feeling so essential for longer drives and lower scores.

For over 30 years Kenneth Smith has been handmaking golf clubs to fit any golfer's physical specifications, his style of play, his natural swing. Kenneth Smith believes golf clubs must be right for you in nine fundamental measurements—not just two. He was the first, and is still the only club maker to put club manufacturing on a personal, yet a highly scientific basis. All Kenneth Smith clubs in a set are not only made expressly to fit you, but are scientifically matched and identically swing balanced.

If you're not happy about your handicap, inquire about Kenneth Smith clubs, handmade to fit you.

Write today for your copy of Kenneth Smith's new booklet.



magazine editor . . . He wrote in 1897 "How to Play Golf."

Caddies in National Celebrities tournament will have on the backs of their shirts names of the players for whom they're toting . . . Don Kenely, pro at Galloping Hill GC, Union, N. J., teaching spring warm-up classes at local high school . . . 1953 was biggest year at Gardner (Mass.) muny course since course was opened in late '30s.

Miami Valley GC, Dayton, O., spending \$125,000 remodeling clubhouse and installing air conditioning . . . Construction begun on new clubhouse at Elko, Nev., muny course . . . Construction begun on new course at Bolivar, Mo. airport . . . Bob Maker now pro-mgr. Colville (Wash.) Elks GC . . . Austin Reger, formerly mgr., Brookdale G&CC, Tacoma, Wash., now promgr., Enumclaw (Wash.) G&CC.

Clarence Doser signed as pro by Woodmont CC, Rockville, Md. . . . Sports Turf Research Institute at St. Ives Research Station, Bingley, Eng., and British National Assn. of Groundsmen in a hassle . . . Groundsmen wanted their organization to be rated "as of equal status." . . . Institute said no.

# GOLFERS SCORE BETTER with GRIP TITE

Grip Tite is the new formula that gives golfers the "tackiest grip ever." It absorbs perspiration, keeps hands clean and assures firm, relaxed control of the club. Sold by pro shops everywhere in its smartly colored, compact type plastic container. Packaged in attractive counter display cartons of one dozen boxes that build sales and profits. Retails at 50c.

A trial order will convince you that GRIP TITE is the best of all golf grip compounds. Pro price: \$3.60 per dozen; minimum order — 1 doz. Order from:

AL POLAGYI — Golf Division

LUSTRE LANE PRODUCTS, Inc.

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**SWEET SHOT** 

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50th Anniversary Year 1904-1954

### Golf's Finest!



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For championship distance! Super-charged power center—exclusive dyna-tension winding insures uniform high compression. Anestablished favorite with hard-hitting pros and crack amateurs!



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Extra-lively center gives you more dis-Extraetively center gives you more dis-tance, faster response, greater accuracy. Super-tough cover. It's brand new—try it yourself! Popularly priced at 3 for \$2.50.

SOLD ONLY AT PRO SHOPS

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# Rutledge 50-FORE! GADDY SAVER



The Cart that Rolls When Folded! Easiest to open and close — practically automatic. Holds any style bag. New ratchet control holds handle firmly in any position — it just can't slip. Lightweight but strong. Easy to push or pull, open or closed. Rustproof — made of strong tubing and aluminum. Ball bearing wheels, semi-pneumatic tires, 10" \$2895 wheels

### Beckley-Raiston STROKE SAVERS Cut Scores 10 Strokes! A

Easiest of all Clubs to play. More than 1,000,000 sold—there is a large and growing replacement market.

Famous for their square grips and short shafts, which give golfers greatest possible directional accuracy for shots within

50 yards of green. Putter 31", Approach Cleek 32", Chipper 33". Right or left \$ 995

**WALLOPER** — Fastest selling special club ever developed. Takes place of woods for players who have "woods" difficulty. 39" long, with standard round grip. Right hand only.

\$1250

TRAPSHOOTER-NIBLICK — A 2-purpose club, to play difficult lies out of sand traps, heavy rough and long grass. 35" long. Standard round grip.
Right hand only.

\$1095

RUTLEDGE PUTTER — Gets the putts down, because it gives unfailing directional accuracy. Square grip. Right or left hand. \$ 995

Send for Literature and Discounts

THE RUTLEDGE COMPANY
3337 Belmont Ave., Chicago 18, III.

National Cash Register Co. new 36-hole golf plant at Dayton, O., will officially open May 30 . . . Dick Wilson designed and supervised construction of two fine courses for NCR employees . . Ock Willoweit, MacGregor Golf salesman won PGA National GC championship 1 up over Ev Stuart, Duluth, Minn.

Brooke Manor Farms CC (Washington DC dist.) expected to open June 1... Frank Murray expects 1000 members... \$50 plus tax initiation fee and O.K. of admissions committee... In lieu of dues members will pay \$1 weekdays and \$2 Sundays when they play... Murray built course and will operate it on 20 year lease... A. H. Tull designed the course... 3 sets of tees... Yardage from 6000 to 7000... Brooke Johns, owner of the property, will operate clubhouse, lockers, food and drink concessions.

Riley E. Heckert from Gettysburg (Pa.) CC to Hershey (Pa.) CC as supt.... Clare Emery graduates as asst. of Wiffy Cox at Congressional CC (Washington DC dist.) to pro job at Washington (DC) G&CC... Bill Clarke, formerly asst. to Walter Romans at Baltimore (Md.) CC now pro at Hillendale CC, Baltimore, succeeding Char-



G. B. LEWIS CO. WATERTOWN, WISCONSIN

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DEMONSTRATION

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clubs with the popu-

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# presents for 1954

### **NEW LIGHTWEIGHTS!**

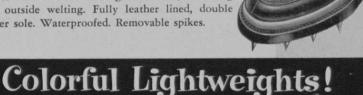
### For the Men

No. 954—Genuine lightweight, blue llama calf and white buck. Quality features throughout-All leather lined . . . Special, lightweight flexible cushion sole . . . No breaking in required . . . Waterproofed ... Aluminum plate, will not buckle or curl ... Built for service, durability and comfort.

No. 300-Genuine lightweight in all brown llama calf.

### NEW STYLE SENSATION

No. 48-Two-tone brown grained calf; featuring high outside welting. Fully leather lined, double leather sole. Waterproofed. Removable spikes.



### For the Ladies

Soft glove leather. Flexible-no breaking in required. New cushion sole, soft heel counter eliminates blistering. Waterproofed. Replaceable spikes.

No. 014-Blue with white trim; spikes only.

No. 7068-Red with yellow trim; lug soles.

No. 7095-Blue with red trim; lug soles.

Send for NEW 1954 catalog and wall hanger displaying America's largest line of golf shoes for men and women-25 styles!

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Harrisburg, Penna.

#### Fred says:

"All lightweight bags
weigh less, but only the
Lightweight BALANCED
GOLF BAG is balanced."



ley Betschler, retired.

Dick Schlichter, formerly asst. of Bob Williams at Naval Academy course, Annapolis, Md., now pro at Gettysburg (Pa.) CC . . . John Brennan, Long Island City (N.Y.) Star Journal golf editor, reports Long Islanders have toned down Calcuttas from the old high-rolling figures . . . Brennan says Long Islanders wintering in Florida noted USGA plea to cut down the floating crap game Calcuttas was not sympathetically received by the touring golf hustlers.

Rex McMorris of National Golf Foundation says there now are about 50 par-3 courses operating on pay-play basis . . . Rex also notes that there are 114 golf courses operating at colleges and universities and several more being planned.

Leo Fraser, one of the top men in the businessman pro ranks, and owner of Atlantic City (N.J.) CC, schedules 5 pro-am events for eastern PGA sections at his course...\$2500 pro money for each event... First 3 teams in each event will play for the championship... Steve Tobash back to Mister status from the army now pro at Fort Meade (Washington DC dist.).

Meadowbrook CC, Tulsa, Okla. plans to

