

ALL IS JOY AT TOURNEY CLUB

Usual merry meetings of MacGregor Tourney Club were held at 1950 PGA championship when that classic old American institution, the free lunch counter, made its annual return. Among the prominent clubfellows in attendance were, left to right: Bill Barbour, Cleveland; Dave McCormick, Pittsburgh; Toney Penna, U.S.A.; Frank Kiraly, Johnstown, Pa.; Ted Huge, Cleveland; Ock Willoweit, MacGregor's Ohio rover; and Harry Schwab, Dayton.

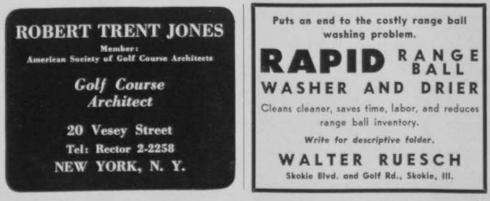
KEN GOIT HEADS NEW SOILAIRE COMPANY

Kenneth E. Goit, widely known in golf for his long association with the Toro Co., mower and tractor manufacturers, has retired as pres., Toro Co. to become pres. of Soilaire Industries, 1200 2d Ave., S., Minneapolis, Minn. Goit will continue with Toro in an advisory capacity.

Soilaire Industries is manufacturing a soil aeration device available in two types:

the Tractoraire which is tractor-drawn, and the Motoraire which has a Briggs & Stratton engine and six aerating wheels. The company also makes hand tools for aerating home lawns, trees and shrubs.

"Dutch" Schmidt's many friends will be glad to know the robust golf supply salesman is back in circulation again after two month's confinement with arthritis.



CLASSIFIED ADS

Rates: Minimum insertion \$4.00 for 20 words; additional words 20c each. Bold face type, 25c. per word. Classified cols. reserved for help or services wanted and for sale of used equipment. For Sale—Used Automatic Pasche Golf Ball Painting

For Sale—Used Automatic Fascie Gott Particle Automatic Fascie of its kind, designed for Golfers, has openings in all territories for salesmen now calling on Golf Shops. Excellent reorder business throughout the year. 10% on commission basis. Address Ad 816, % Golfdom.

PROFESSIONAL with highly successful results in arousing great golf interest at clubs, conducting lively competitive programs, developing excellent players among men, women and children and experienced in every detail of the pro department, seeks new location. Texan, pleasant personality, thoroughly dependable. At present employed. Will go anywhere. Address Ad 817, % Golfdom. women and children and experienced in

SALESMAN WANTED on exclusive basis, to handle through golf professionals, our new plastic shoe venthrough goil professionais, our new plastic shoe ven-tilators. Although just starting distribution, leading golf clubs have asked for it. Nothing like it. Sells on sight. Every golf club a prospect. Attractive dis-count and commission. Send details such as terri-tories covered, lines handled, to: Foot Aid Labora-teries covered, lines handled, to: Foot Aid Labora-

tories, 205 State Street, Brooklyn 2, New York. Attention Driving Ranges and Retrievers. Cash waiting. We buy your discarded cut or sponged balls. Ship freight collect cheapest way: CARROLL GOLF CO., 345 Carroll St., Brooklyn 31, New York.

Greenkeeper, 33 years' experience in maintenance and construction, 17 years at present position, prefer New England states, available now. A-1 references. Address Ad 818, % Golfdom.

SHOP ASSISTANT WANTED. INTELLIGENT, CLEAN SHOP ASSISTANT WANTED. INTELLIGENT, CLEAN CUT, GENTLEMANLY YOUNG MAN TO WORK IN FINE CLUB SHOP. PREFERABLY ONE QUALIFIED FOR G.I. TRAINING BENEFITS. EXCELLENT OP. PORTUNITY FOR ADVANCEMENT. SUBMIT PHOTO. GRAPH AND FULL DETAILS WITH APPLICATION. Address Ad 819, % Golfdom.

FINANCIALLY RESPONSIBLE GOLF PROFESSIONAL DESIRES CONNECTION WITH WINTER GOLF CLUB. WOULD LIKE TO LEASE COURSE OUTRIGHT OR WILL ACCEPT JOB AS PROFESSIONAL OR PRO-MANAGER. 12 YEARS' EXPERIENCE. ENJOY TEACH-ING AND FAMILIAR WITH PROMOTION OF CLUB ACTIVITIES AND NEED FOR SAME. ACCUSTOMED TO HANDLING LARGE VOLUME OF PEOPLE AND MONEY. EXCELLENT REFERENCES. INQUIRIES AP-PRECIATED AND PROMPTLY ANSWERED. ADDRESS AD 810. % GOLFDOM.

HIGHEST PRICES PAID FOR USED GOLF BALLS ANY QUANTITY. GREAT LAKES GOLF BALL CO., 6641 S. WESTERN AVE., CHICAGO 36, ILL. PHONE: PROSPECT 6-8749.

PRO OR ASSISTANT-GOOD SHOP SALESMAN AND

FRO OR ASSISTANT-GOOD SHOP SALESMAN AND REPAIRMAN AND EXCELLENT INSTRUCTOR. BEST REFERENCES. AGE 29, MARRIED. WILL GO ANY-WHERE. ADDRESS AD 801, % GOLFDOM. CATERER for Country Club wanted. 150 members year 'round. Living quarters and good guarantee basis. Apply Cecil Owen, Sedalia Country Club, Sedalia, Missouri.

PRO-MANAGER-WIFE-CATERESS - Now employed desire change to year around active club. Thoroughly understand and experienced in all departments in-cluding golf course maintenance. Fine teacher, manager and greenkeeper. Wife, capable manager and cateress with reputation for outstanding dining room operation. Excellent ability, character, credit refer-ences. Member P.G.A. and Club Managers' Assn. Address Ad 812, % Golidom. WANTED TO BUY OR LEASE-Nine hole golf course,

WANTED TO BUY OR LEASE public or private. Eastern preferred. Address Ad 814, % Golfdom, 20 Vesey St., New York 7, N. Y. TOP PRICES FOR USED COLF BALLS. YORK COLF

BALL COMPANY, 21 RIDGE STREET, HASTINGS-ON-HUDSON, NEW YORK.

For Sale: One of most beautiful 18 hole golf courses in large Met. N. W. City; beautiful night club, cock-tail bar. Other major recreation facilities a money maker. \$50,000 to handle, For further particulars address Ad 811, % Golfdom.

AGDRESS AU 514, 76 CONDUCT. PROFESSIONAL—20 YEARS' EXPERIENCE. CLASS A MEMBER P.G.A. MEMBER M.A.A. GREENKEEPERS. A-1 CREDIT RATING. MARRIED. EXCELLENT TEACHER AND PLAYER. PROMOTER FOR ALL GOLF ACTIVITY. BEST REFERENCES. AVAILABLE IMMEDIATELY. ADDRESS AD B02, % GOLFDOM.

Pro or Pro-Greenkeeper desires winter position. 14 years' experience. Fine instructor and member P.G.A. Married. Highest references. Address Ad 803, % Golfdom.

WANTED: PRO or ASSISTANT PRO POSITION FOR WINTER MONTHS. PRESENTLY EMPLOYED AS WINTER MONTHS. PRESENTLY EMPLOYED AS HEAD PRO AT NORTHERN CLUB. STRESSES LADIES AND JUNIOR PROGRAMS, SUCCESSFUL INSTRUC-TOR, WOULD ALSO LIKE CHANGE NEXT SEASON TO LARGER AND MORE PROGRESSIVE CLUB. Ad-dress Ad 804, % Golfdom.

Pro-Mgr-Greenkeeper-47 years old; 27 years rience with resort-private and public courses. Teach-ing specialist. Wife capable assistant. Desire club, 9 or 18 holes in South or Southwest for winter season. Moderate income satisfactory. Sober. dependable. Moderate income satisfactory. Sober, dependable, excellent references. Available Sept. 15th. Address Ad 805, % Golfdom.

CASH PAID for OLD GOLF BALLS Used golf balls of any type, Wanted-25,000 doz. driving range culls. For quotation write:

Northern Golf Ball Co. 3441 N. Claremont Ave., Chicago 18, Ill.

PRO-GREENKEEPER-MANAGER - Desires connection

with Southern Club seasonal or year-around. Class A Member P.G.A. 20 years successful experience, com-petent all phases of golf, expert instruction, finest merchandise, club promotion, low cost improved main-tenance operation, designer and construction of Golf Courses, Finest possible references. Address Ad 806, C. Coldes % Golfdom.

Wanted-Position as Pro-Greenkeeper. 38 yrs. old; married. Good clean habits. Will go anywhere. Year-around job or club in South preferred. Can furnish A-1 references. Address Ad 807, % Golfdom.

Pro or Pro-Greenkeeper, desires to make change for the 1951 season. Will go anywhere. Age 38, Class A P.G.A. member. Credit and character references furnished upon request. Good player, excellent instruc-

tor. Available Nov. 1st. Address Ad 808, % Golfdom. USED GOLF BALLS WANTED Highest prices paid. Write us Highest prices paid. Write us for quotations. WITTEK GOLF PRODUCTS 5128 W. North Ave., Chicago 39, III.

FOR SALE: DRIVING RANGE, MINIATURE COURSE AND ARCHERY ON 40-ACRE TRACT OF LAND IN INDIANA LAKE REGION, LIVING QUARTERS, OTHER BUILDINGS AND EQUIPMENT, WILL SELL WITH OR WITHOUT EQUIPMENT, FOR CASH ONLY, FOR FURTHER DETAILS WRITE AD NO. 809, % GOLF-DOM

Golf Professional-P.G.A. Member-Class A, with fine club experience and record seeks approved club location. Ten years' experience at three clubs. Prefers year around location or winter location in South. Excellent teacher, good businessman and highly successful in providing pleasing service to private club members. Married, no children, age 30. Finest references for character and ability. Address Ad 820, Golfdom.

Salesmen wanted by Flip-It Company, manufacturers of sport hats and caps for men and women, to call of sport hats and caps for men and women, to call on golf pros, sporting goods stores and sporting goods departments. Commission basis. Write J. H. Nonh-son, Sales Manager, Flip-It, Inc., 413 W. Redwood Street, Baltimore I. Maryland. **Golf Pro Available**—Harold Hiser, California profes-sional now employed in Chicago district seeks inter-view with club looking for A-1 instructor and profes-sional dept. operator for 1951. Address Ad 821, % Golfdom, Chicago.



ADVERTISERS



GOLFDOM . AUGUST, 1950

Acushnet Process Sales Co American Agric. Chemical Co., The Armour Fertilizer Works Associated Chemists, Inc.	4 7
Bell & Son, William P. Buckner Manufacturing Company	65
Chamberlin Metal Products Chicago Wheel & Mfg. Co.	
Dargie Golf Company, Bert Davis, Inc., George A. Des Moines Glove & Mig. Co. Dolge Company, The C. B. Dow Chemical Co., The Dubow Sporting Goods Corp., J. A. duPont deNemours & Co., Inc., E. I., Semesan Division	6 12 59 15 55 38, 39
Eastern Golf Company Ederer Company, R. J. Fate-Root-Heath Company, The Fawick Flexi-Grip Company Ferguson & Sons Fulname Company, The	16 21 41 6
Gill, David Glissman & Son, Henry C. Godwin, Hiram F. Golf Cart Supply Co. Golfcraft, Inc. Goodyear Tire & Rubber Co., Inc Gordon Company, William F.	68 68 53 47 5
Hagen Division, Walter Harris, Robert Bruce Harrison, James Gilmore Hillerich & Bradsby Company Hyper-Humus Company	65 68 26
Industrial Cellulose Products, Inc	59
Johns-Manville Corporation Jones Mower & Equipment Co. Jones, Robert Trent	62 71
King, Irving	
Lanagan Co., Inc., W. M. Langford, William B. Lewis Company, G. B.	

Linck Co., Inc., O. E. Link's Nurseries, Inc.	57
MacGregor Golf Company 34, Mallinckrodt Chemical Works	35 11
Manufacturer's Specialty Co. Inc.	23
McDonald & Son Goli Company	17
Merchants Tire Company	60
Monroe Company, The Murdock Mig. & Supply Co., The	64 66
Nelson Mig. Co., Inc., L. R. Northern Golf Ball Company 64.	61 67
Old Orchard Turf Nurseries	63
Page Fence Association	21
Perry's Greens Spiker	24
Phillips, Inc., F. C. Powers Regulator Co., The	12
Powers Regulator Co., The	62
Roseman Mower Corporation	
Royer Foundry & Machine Co.	
Ruesch, Walter	71 23
Rutledge Company, The	
Scott & Sons Company, O. M.	25
Sewerage Commission Skinner Irrigation Co.	20 63
Smith, Kenneth	
Snow-Proof Company, The	66
Spalding & Bros., Inc., A. G	, 31
Sports Enterprises	
Standard Manufacturing Co	
Stumpp & Walter Company Superior Rubber Mig. Co., The	
Taylor Corporation, E. E.	
Tel-A-Form Company	
Trophy & Medal Shop	
Tull, Alfred H.	
United States Rubber Company 4th Co Universal Sports & Awards	
Vestal Company, John H.	
and the water water and the second	
Wagstaff & Company, C. D.	
Walton Associates West Point Lawn Products	
Wilson Sporting Goods Co. 3rd Co	
Wittek Golf Range Supply Co.	67
Worthington Ball Company, The	

GOLFDOM, The Business Journal of Golf. Published monthly, except November and December. Subscription rate—\$2.00 per year, Canadian and Foreign \$2.50. Herb Graffis, Editor; Rex McMorris, Managing Editor; Joe Graffis, Advertising and Business Mgr.; Joe Graffis, Jr., Asst. Adv. Mgr.

Publication Offices-407 So. Dearborn St., Chicago 5; Phone Harrison 7-5941. Eastern Representative-Albro Gaylor, 20 Yesey St., New York 7; Phone, Cortland 7-1648. Pacific Coast Representative-McDonald-Thompson, 3727 West Sixth St., Los Angeles 5; Phone, Drexel 2590.... 625 Market St., San Francisco; Phone, Yukon 6-0503... Terminal Sales Bldg., Seattle, Wash.; Phone, Main 3860. Printed in U.S.A. Vol. 24 - No. 8 CONTENTS

AUGUST, 1950

Front Cover: LaPorte, Ind., moves fast in new Junior golf program. Boys and girls have organized their own Junior Golf Association. First lesson conducted by pros Pat Hall, Elks CC, LaPorte, and Herman Uebele, Beechwood GC is attended by 150 youngsters part of whom are shown here.

HE

BUSINESS JOURNAL

Making the Swing Around Golf	3
Golf Beats the Gun - Gets Into Fighting Shape By Herb Graffis	
Fertilizer Solution Use in Turf Maintenance By Anthony B. Longo	32
Pros Help LaPorte Juniors Get Started on Golf Program By Joe Eyler	36
Potassium Cyanate Controls Crabgrass By William E. Zimmerman	40
Selling Service Ideas Used by Harbert in New Shop	42
New York Water Shortage Drives Clubs to Wells By John M. Brennan	44
Training That Qualifies the Pro to Serve Club Well By Al Zimmerman	48
Sawdust Shows Value as Topdressing Humus By Dr. Henry Kapp	52
Chinch Bug Control 100% by Chlordane Emulsion	54
News from the Manufacturers	65

MAKING THE SWING

(Continued from page 25) worthy British tournaments in 1949 and major events in other countries. . . . It was edited by Leonard Crawley. . . . It's a fine job, with newsy summaries of most events. . . . We've nothing like it in this country.

Write Leo Diegel at home of his sisterin-law, Mrs. George Lovejoy, 839 N. Rose St., Burbank, Calif., where he's recovering from an operation... Leo flew from Detroit to Los Angeles for the operation and is coming along in good shape but would benefit from treatment of hearing from the pals... Leo long has been a great personality in pro golf and is one of the best loved guys in the game... He's been ailing for some time but report is that his operation has him on his way back into grand shape again.

Big party for Tom Ryan on his 25th anniversary as pro at Belle Haven CC, Alexandria, Va. . . Tom, Al Houghton, Buck Worsham and Freddie McLeod in on exhibition... Other pro, amateur and junior golf matches and tennis exhibition, swimming show, luncheon and dinner. . . Tom given an automobile by the club and numerous other birthday gifts. . . The club members and his other pals did a memorably pleasant job for a very swell gentleman.

OF

Cheerful formalities at former York (N.H.) CC when name of club was changed to William Wilson Course, honoring pro who came from Selkirk, Scotland, 48 years ago, to take his post at the York club... Bill spends his summers at York and his winters at Pinehurst CC and he doesn't look like he's been on a pro job 48 active years. ... Portsmouth (N.H.) Herald had fine piece about Bill the day before the renaming ceremonies.

Tom Siler wrote glowing column on excellent job the veteran Alex McKay has done in reconditioning Cherokee CC, Knoxville, Tenn. . . . Tom also gave some biographical material on McKay. . . McKay remembers tenderly the late Lord Asquith who gave him a shilling tip in addition to the nine pence fee for caddying at Cruden Bay...1,030 enter for USGA Amateur championship at Minneapolis GC, Aug. 16-21.

August meeting of Iowa Greenkeepers' Assn. will be held at Cedar Rapids. . . Ralph Bond of Old Orchard Turf Nurseries will give enough stolons for 5000 sq. ft. green to be auctioned at the meeting. . . John Colby, Eli Colby Peat Co., will supply about 20 yds. of brown peat also to be auctioned. . . Proceeds will go to Iowa association's turf fund.

TOPS AMONG TOURNAMENT WINNERS

WILSON TOP NOTCH

Ever since the big swing to Wilson TOP NOTCH began on the 1948-49 winter'tournament circuit, this great ball has been continuously in the winner's circle. The "winning" ball in most major tournaments of 1949, TOP NOTCH continues to be the ball used by the winners of most major tournaments in 1950.

SEEING IS BELIEVING!

Hundreds of thousands of golfers have eyewitnessed the remarkable distance performance and accuracy of the TOP NOTCH ball in America's major golf events. There can be no more positive or convincing demonstration of matchless golf ball performance. TOP NOTCH, the No. 1 tournament-winning ball. is sold through Golf Professional Shops only.

"Wilson

TODAY

IN SPORTS EQUIPMENT

Branch offices in New York; Sari Francisco and 24 other put