DRIVING RANGE BALLS

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GOLF PROFESSIONALS DRIVING RANGE EQUIPMENT COMPANY

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Chicago 43, Ill.

100 COM 100 CO

A new portable electric hand lamp with a built-in charger is now being manufactured to meet the varying requirements for portable light by night maintenance men of golf courses. It is unusually well made for long life. The principal features include a spill-proof rechargeable battery with an acid proof plastic case that does not leak regardless of position in which the lamp is held, plus a charge indicator that eliminates all guesswork on the con-



dition of the battery. A built-in charger that plugs into any 110-volt, A.C. makes recharging easy and convenient. Known as Big Beam model 312, the lamp is manufactured by the U-C Lite Mfg. Co., 1050 W. Hubbard Street, Chicago, Ill.

MINIATURE GOLF COURSES

Save Money With Royal's Putters
"Largest producer of miniature putters"
Wholesale and Retail

For complete information write

ROYAL GOLF CLUB COMPANY

6411 No. Oakley Ave.

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Spalding Golf Ball Gift Box

To promote the sale of golf balls for Christmas gift giving, Spalding is offering



the Dot and Top-Flite in the attractive box shown above.

Designed with a gold-covered box and a seasonal wrapper, they're the answer to many a member looking for suggestions for the holiday.

Scoggins Announces 1949 Golf Ball Line

The Howard Scoggins Golf Co. of Dunedin, Fla., has announced its 1949 line of golf balls, manufactured by the Campbell Mfg. Co., Lansing, Canada. The new ball introduced to this country in early 1948 has received a wide degree of acceptance. In addition to following the present trend of concentrating on compression for distance, the new line of balls features a

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City(Ple	Statease print plainly)

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Tested for Purity and Germination Write for new fall price list on seeds, fertilizers, and golf course supplies.







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FAST COLOR - LONG LASTING

• Sewed on numerals • canvas heading and 1" hem prevents fraying • any color combination

PRICES:

Incoming or outgoing flags, 12" x 18", \$4.05 set of 9. Checkered direction flags, 12" x 18", \$1.11 each.

Specify color combinations desired. Order now!







vulcanized cover of extreme thinness resulting in increased "feel" and extra distance. For 1949 the Campbell family of balls consists of four brands—the Star (designed for distance), the Campbell T/20, carrying an unconditional guarantee against cutting for 72 holes; the Blue Goose and the Plus Four. In line with the Scoggins policy, all balls will be sold through Professionals only.

Chlordane Gives Rapid Control of Turf Insects

During the 1947 season both federal and state agricultural research workers reported favorably on a new chemical, chlordane, which promises greenkeepers excellent control of many turf insects. This new quick-acting organic insecticide readily kills the miniature brown ant, the American lawn ant, wireworms, cutworms, sod webworms, beetle grubs, chinch bugs, white grubs, the garden centipede and many other destructive turf pests. Chlordane has proved to be quicker acting in killing Japanese beetle larvae, for example, than any other available compound including DDT and benzene hexachloride. The chemical does not present any undesirable odor, and it is not harmful to the turf. Any one of several formulations offered by most firms is readily adaptable to the greenkeeper's needs. (An oil concentrate containing 20% chlordane is also offered to control household, industrial and institutional pests.)

Ant Control

For the control of ants, the greenkeeper may treat the individual hills or the turf as a unit. The degree of infestation will determine the method of treatment.

If infestation is spotty and limited primarily to the putting greens, one-fourth of a teaspoonful of 40%-wettable powder placed on the center of each hill and watered thoroughly into the nest will give a quick and complete kill.

For complete turf treatment it is recommended that a 40% wettable powder be

FLAG POLES

Made of the finest, kiln dried, second growth, tough White Ash. Tapered from approximately 1" at bottom to 34" at top, and fitted with flanged aluminum ferrules to fit standard 1½" cup. Sanded finish with prime coat of lead and oil and finished coat of finest white enamel. Available in 2 or 3 color combinations. Immediate delivery.

Your inquiries and orders will be referred to a nearby distributor.

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applied at the rate of six ounces to 1,000 square feet in 75 to 100 gallons of water at a pressure of 100 pounds. The turf should then be watered with 50 to 60 gallons of water per 1,000 square feet and then rolled.

Japanese Beetle Larvae

While DDT properly applied and in sufficient quantities will kill Japanese beetle grubs, often severe damage is rendered before the kill is accomplished. For this reason chlordane should be of special importance on golf courses since its action is very rapid. Used in the spring in sufficient quantities, control is quickly accomplished and a residual control of at least a month may be expected. The chemical should be applied in the form of a 40% wettable powder at the rate of from six ounces to one pound per 1,000 square feet in 100 gallons of water. The degree of infestation and the residual effect desired will dictate the dosage.

Other Pests

For many pests such as chinch bugs, wireworms and cutworms, lesser amounts will give adequate control. Two quarts of a 40% emulsifiable formulation in 100 gallons of water per acre should give good control. If desired, a 5% dust may be applied at the rate of six pounds per 1,000 square feet. Ants will be killed by such an application and a residual control of several weeks will be attained. Lesser amounts may be applied if a residual effect is not required.

Compatibility With Fertilizers

Chlordane may be added to fertilizers. The rate of six pounds of 40% wettable powder per ton of fertilizer would be adequate if the fertilizer were applied, for example, at the rate of 50 pounds per thousand square feet of turf. The amount of the chemical may be varied in terms of the amount of fertilizer being applied. This dosage of chlordane should be increased if a residual action is desired.

R. H. Tractor Wheel SPUDS

quickest to put on or take off. Increase tractor offi-ciency and cultivate turf that's why more than half the U.S. and Canadian clubs use them. Durable and low priced.

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on request; advise make
of tractor and purpose for
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*says: VALLEY STREAM DRIVING RANGE LONG ISLAND, NEW YORK CITY (from our files)

OSAGE MFG. CO., 60 E. 42 ST., NEW YORK 17

PRIVATE BRAND GOLF BALLS

15 DOZEN MINIMUM ORDER

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GOLF BALLS & EQUIPMENT NORTHERN HAS A COMPLETE STOCK OF:



GOLF BALLS, CLUBS, MATS, PUTTERS, TEES, ETC. FOR DRIVING RANGE & MINIA-TURE COURSE

Write for 1948 Prices

NORTHERN BALL CO. 3441 N. Claremont Ave., Chicago 18, III.

Redmond Tees Off Melflex Mat



Jack Redmond, famed trick-shot artist, is shown driving from the latest model Melflex Driving Range Tee Mat. The new mat made of airplane bomber tire fabric features design and construction improvements which the widely travelled Redmond says will add substantially to the safety and convenience of every player. Notice that bomber tire cord fabric material is used at the sides of the mat and the rubberized fabric material is used in the center. The tee mat is manufactured by Melflex Products Co., Inc., 410 South Broadway, Akron 8, Ohio.

Sales Meeting Brings Wilson Representatives Together



One of the luncheon groups at the Wilson Sporting Goods Co. sales meeting includes these golf personalities (clockwise, from six o'clock) George Shaw, west coast representative; W. L. Robb, assistant to the president; Jay Wyatt, special sales representative; J. F. Conway, Boston vice-president; Bob Duvall, Miami manager; Claude Hastings, special sales representative; Mike Behrendt, superintendent of the golf club factory; salesman George Hageman; Joe Wolfe, assistant superintendent of the golf club factory and salesman Walter Crowe.

Buyers' Service

Check off your Supply & Equipment Needs. Tear out and mail this sheet to Golfdom, 407 S. Dearborn St., Chicago, Ill., or use convenient card. You'll get prices and literature direct from the sources of supply.

Pro Shop Bag towels Bags: canvas leather Club display racks Club head covers Balls: Regular Range Detachable cleated shoe plates Bandages, adhesive Buffing motors Caddie badges uniforms Composition Calks, for shoes Caps and hats Chrome refinishing kit for golf shafts Clubs: Woods Irons Mechanical Golf Ball Retriever Movies of Golf Subjects Pencils Portable motor tool Practice driving nets Preserver for leather Score cards Shoe spike wrench Sportswear: Shirts Socks Sport jackets Rain jackets Composition Composition Tees (wood) plastic Tees (wood) plastic Tees (rubber) for driving mats Teeing device(automatic) Tennis nets Trophies Club tropair supplies Club repair supplies Club separators for bags Detachable cleated shoe plates Score cards Shoe spike wrench Sport jackets Shoeks Sport jackets Slacks Tees (wood) plastic Tees (rubber) for driving mats Teeing device(automatic) Tennis nets Trophies	Golf Course Aerifiers: fairway green Architects (course house) Arsenate of lead Ball washers Bent grass stolons Brown-patch preventives Compost mixers Compost spreaders Crabgrass eliminator Cultivators: f'way green Drinking fountains Electric Plant (Portable) Fencing Fertilizers Flags (greens) Flag poles Flood lights Fungicides	Fungicide applicators Golf Course Const'n Engineers Hedge trimmers Hole cutters Hose, ¾' □ 1" □ Humus Insecticides Leaf rake & pulverizer (power) Miniature Course Const'n □ Mole Traps Mowers: putting green □ whirlwind □ tee □ fairway □ rough □ hand □ Mower grinders Peat Moss Playground equipment Pumps Putting cups Rollers (water filled) Scythes (motor driven)	Seed: fairway green Sod cutter Soil screeners Soil shredders Sprayers: power hand Spikers: greens fairway Sprinklers: f'way green Sweepers (power or hand) Swimming pool architects equipment filtration purfy. chemicals paint Tee markers Tennis court surface material Topdressing Tractors Tractor tires Tractor theel spuds Turf Pluggers Turf trimmer, border Water systems, fairway Weed chemicals
Putters		*	
Club House Furniture Linens, dining room	Bag towels Bags: canvas leather Bag carts, for players Balls: Regular Range Ball cleaner (individual) Ball markers Bandages, adhesive Buffing motors Caddie badges uniforms Calks, for shoes Caps and hats Chrome refinishing kit for golf	Putters Club display racks Club head covers Club repair supplies Club separators for bags Detachable cleated shoe plates Dressing for grips bags Golf gloves Golf Grips: Leather Composition Golf Practice Devices Golf Practice Glove Golf shoes Handicap boards Handicap racks cards	Movies of Golf Subjects Pencils Portable motor tool Practice driving nets Preserver for leather Score cards Shoe spike wrench Sportswear: Shirts Socks Sport jackets Rain jackets Windbreakers Slacks Tees (wood) plastic Tee mats Tees (rubber) for driving mats Teeing device(automatic) Tennis nets
Air conditioning equip. Athletes foot preventives Bath mats Bath slippers Coolers (food & beverage) Disinfectants Fire protection equipment Floor coverings Club	Athletes foot preventives Bath mats Bath slippers Coolers (food & beverage) Disinfectants Fire protection equipment Floor coverings Send information to: Name	Kitchen equipment: Dish washers Frozen food storage Ice cube machines Ovens Food warmers Ranges Refrigerators Slicing machines Heaters: club house hot water	Link Type Mats Lockers Runners for aisles Rugs Showers Shower mixers Shower clogs Step treads Towels: bath face Uniforms Club Title
Town Zone () State			

October, 1948

HELP YOUR OFFICIALS MAKE THE MOST OF 1949

Each month GOLFDOM presents the latest, most practical ideas on golf club administration, management, upkeep and service ... for time, labor and money-saving guidance of your officials and department heads. Help the right men at your club do the job right. Send in the form below so we can get them "on the beam".

— FILL IN THE FORM BELOW — THEN MAIL THIS PAGE TO —
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Name of club:		Daily Fee NUMBER Muny OF HOLES	
Address	Town:		
Zone () State	Ву	Club Position	
President's:		(Zone)	
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Secretary's name		(Zone)	
Add:	Town:	State:	
Manager's:		(Zone)	
Add:	Town:	State:	
Green Chrmn's:		(Zone)	
Add:	Town:	State:	
Greenkeeper's:		(Zone)	
Add:	Town:	State:	
Professional's:		(Zone)	
Add:	Town:	State:	
106	Goljdom		



Matt Kiernan, Spalding assist. vp, shows NY Pro salesmen 1949 golf bag. (L to R) Fred Carlsen, Jimmy Nichols, Bill Shafter, Kiernan, George Weaver, Bert Purvis and Lyle Thompson.

1949 Pro Lines Feature Spalding Sales Meetings

Pro salesmen of A. G. Spalding & Bros., from all over the country, gathered in Chicopee, Mass., weekly from the middle of July until the end of August for a series of factory 'refresher courses' and sales meetings to study and discuss the new 1949 spring and summer lines.

Following a plan inaugurated two years ago, these men were given intense schooling through small groups in every phase of the business. After a complete tour of the plant each group had long informal sessions with executives, department managers and the heads of all subdivisions. The following subjects were presented and discussed: Factory coordination with sales, New ideas from the field, Wood construction, Golf and Tennis, New methods, Research and Testing, Molds and Tooling, Die Making, Processing a New Item Through the Factory, Wood Head Models, and New Line Refinements.

After the salesmen had been given detailed information on Spalding production, the 1949 line was examined and thoroughly discussed. According to Matt Kiernan,



Earl Jones, Eastern dist. mgr., discusses 1949 irons with middle west pro salesmen. (L to R) Ed Conner, Carey Spicer, Bob McLaren, Gene Gleissner, John Miller and Tom Frainey. Standing (L to R) Rusty Wall, Rube Albaugh, Jones, Tim McGrath and Ted Horvath.

ass't vp in charge of Pro Sales, "The meetings this year were better than any we've ever had. Our men really know how every item in the 1949 line is made."



Spalding's Phila, pro salesmen look at 1949 woods. (L to R) Newt Priestly, Ed Aurin, Amos Williams, dist. mgr., Walter Wood and Harry Welch.



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20 Vesey Street Tel: Rector 2-2258 NEW YORK, N. Y.

All-Purpose Utility Trailer

An all-purpose ½ ton utility trailer with exclusive dumping features has been announced by the Mastercraft Trailers, 310 Maple St., Rocky Hill, Conn. This new trailer, weighing 350 lbs., measures 42" x 60" x 12" and has Timken Roller



Bearings, double acting, removable tailgate, safety lock and ball and socket coupler as standard equipment. Thoroughly tested on rough terrain, the trailer meets the needs of greenkeepers and landscape contractors who want a low priced trailer for all 'round use.

Standard Develops New Ball Washer

The Standard Mfg. Co., Box G, Cedar Falls, Iowa, with the cooperation of the Mast Development Co., Davenport, Iowa, have developed a new golf ball washer de-

signed for mass production and resultant economy. The case is made of cast aluminum with a hinged lid and is 7½" in diameter. Any number of balls from one to six, may be cleaned at the same time. A propeller carries the balls from the top to the bottom and from the bottom to the top so that each will be cleaned properly even though the water in the case becomes low. The brushes are made of molded rubber with hundreds of little rubber fingers that massage and clean the ball as it revolves in the case. All brushes are stationary and the only moving part is the plastic propeller which operates on a bearing running through the center of the case.



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Protective Coating for Concrete

A new long-wearing, abrasion resistant "Oncrete for Concrete" protective coating especially suited for concrete floors and walls of locker rooms, caddie rooms and other indoor and outdoor sports areas, is now being marketed by Lowebco, Inc., 1525 East 53rd St., Chicago 15, Ill.

Cinch, New Liquid Grip



The Chem Products Co.. Hartford, Conn., are now distributing CINCH, a new liquid hand preparation which when applied assures an instant grip regardless of moisture from rain or perspiration. Recommended for gripping golf clubs, tennis racquets, etc.,

CINCH is stainless and will not transfer from hands to clothing or food. Tube contains enough for approximately 12 applications. Display container available with initial order of 2 dozen tubes.

Rollosprayer for Small Areas

Dr. Walter S. Lapp, Lansdale, Pa., announces production of a new low pressure, low volume sprayer for use on small areas marketed under the trade name, Rollo-

sprayer. The Rollosprayer is traction powered, and produces a uniform spray as it is pushed along. Convenient for liquid applications of chemicals on golf greens, its maneuverability and small amount of drift make it suitable for



spraying 2, 4-D on areas where trees and shrubbery prohibit the use of larger power equipment. Spray nozzles are the flat fan type. The standard nozzle produces a volume of 15 gallons per acre. By changing nozzles, volumes ranging from 5 to 30 gallons per acre may be obtained. Advantages of the new implement include its convenience and easy operation, small amount of drift and the uniform distribution of materials.

Mr. O's Products has moved into new offices at 1715 West Sixth St., Los Angeles 14, Calif.

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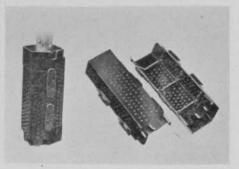
Builder of Outstanding Golf Courses.

Personal attention to distinctive construction and remodeling of greens.

TULSA, OKLAHOMA

Plastic Tree Protector

The Como-Tex Co., Inc., of Chicago, Ill., introduces a device for the protection of young trees against pests and natural ravages. The device is known as the Cee-



Tee Tree Protector, and is molded from 3/32" thick durable black plastic of special composition to guard the base section of growing sapplings against sun scald, winter burn and herbivorous pests. Further details may be secured by writing direct to the Como-Tex Co., Board of Trade Bldg., Chicago.

Ferrier's New Book

Low Score Golf, by Jim Ferrier, in Ziff-Davis Pub. Co. Little Sports Library; \$1.25. Excellent illustrations and clear, compact text opposite the pictures make this a sound primer of golf. Jim's bum left knee doesn't interfere with the instruction value of the illustrations. He does a first class job on the details and points out some of the more common faults in a way that will help many besides the higher handicap players to improve their games.

Dunner "Golfer" Featured by Scoggins

Compiling smart appearance with comease of swing, the DUNNER 'Golfer," a three button pullover jacket shirt made of fine tropical weave and linen weave fabrics is being introduced by Howard Scoggins, Dunedin, Florida. The "Golfer" incorporates the patented feature, of the Dunner "Invisible Active Swing," a flexible insert of fine knit ribbing set under the armpit made to match the shirt and completely hidden by a biswing effect in the back. This patented feature stretches with each movement of the body, eliminating all bind or pull in the sleeves and shoulders as the arm is swung. Tailored vents on each side combined with carefully chosen fabrics make this a comfortable lightweight jacket that will not cling to the body regardless of heat or perspiration. Design of shirt makes it possible for it to be worn inside or outside of trousers with or without a tie.