

directly opposite holdings during this year on the construction of the aforesaid section. I might say that Section 609, providing for a tax on sporting goods, under the Act of 1932, has been repealed and does not apply to any sales made after 1938. However, the question may well come up with reference to sales made prior to that time.

There has been little so-called golf law or law having reference to happenings on golf courses during the past year. However, a judge in Omaha, Neb., decided that where a player stepped in a gopher hole just after making an approach shot and suffered an injury to his spine, the club was not in any way responsible.

Midwest GA Plans

Turf Meet at U. of C.

MIDWEST GREENKEEPERS' ASSN. held a spirited and well attended annual meeting Jan. 6 at the Hotel Sherman, Chicago, to elect 1941 officers and discuss plans for attending the GSA show in Detroit.

Graham Gardiner (Park Ridge CC) was re-elected to the presidency as a token of the grand job he did in that office during 1940. Other officers are: John Darrah (Beverly CC), vice-pres.; Andy Gillett (Forest Hills, Rockford), 2nd vice-pres.; Bill Stupple (Exmoor), sec'y-treas.; directors: Al Purvey (McHenry CC), Harold Clemens (Sunset Ridge), Ray Didier (Tam O'Shanter), Fred Ingwerson (Shore Acres) and John Boettger (Olympia Fields).

At the dinner preceding the meeting, no program was planned, but the MGA men found plenty to talk about. In addition to comparing notes on the season just past, major subjects for informal discussions included winter sports maintenance problems and forecasts on the effect the National Defense program will have on course labor payrolls and maintenance supply costs.

Considerable discussion took place regarding the greenkeepers short course conference the Midwest group, in cooperation with the Wisconsin greenkeepers, is sponsoring at the University of Chicago, February 27-March 1.

Dr. E. J. Kraus of the U. of Chicago is general chairman of the conference. Speakers at the educational sessions will include Dr. John Monteith, USGA Green Section; H. B. Musser, Penn State College; James G. Moore, U. of Wisconsin;

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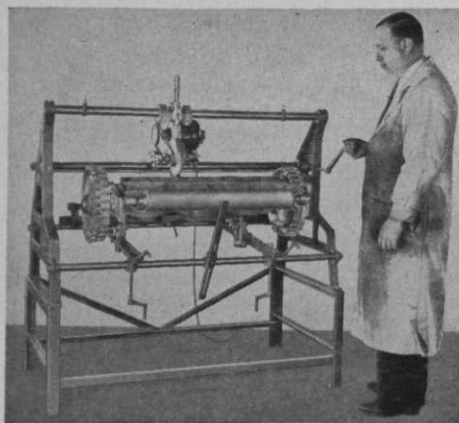
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O. J. Noer, Sewerage Commission; and Prof. Maylor, U. of Chicago. Further information on this conference may be obtained by writing either Gerald Dearie, Edgewater GC, Chicago; Ray Didier, Tam O'Shanter CC, Norwood Park, Ill.; or Harold Clemens, Sunset Ridge CC, Northbrook, Ill.

Course Labor Likely to Be 1941 Headache

By C. K. BRADLEY

LABOR turnover of course crews has been as high as 70% during the past 12 months at clubs where the general revival of business has renewed factory employment. This spring, with activity in war material manufacturing and the draft reducing available labor supply, golf clubs may expect a fairly serious labor problem.

Younger greensmen who went into new fields of work when they were laid off by their clubs last fall won't be back. Whether they'll ever come back to golf course work after learning a more profitable trade is questionable. The seasonal character of golf club work doesn't make it especially attractive.

Maintenance methods and conditions have changed since the first World War and course upkeep standards have been raised. Immigrant labor of the type accustomed to hard manual labor outdoors no longer can be secured. That's offset by the mechanization of much maintenance work.

Prevailing methods and requirements in golf course work necessitate more than merely a man who can rake or push a mower. Incidentally, very few club members appreciate that good greens mowing is one of the humbler fine arts and can't be mastered by everyone with brawn enough to shove a mower. Course work in 1941 more than ever before will call for intelligence, aptitude, physical fitness and versatility.

Training New Men

In considering the problem of training new men, most course superintendents indicate a preference of group training to general maintenance routine, instead of the old method "watch, learn, and pick up" for the first season. Superintendents plan to demonstrate each work method before the entire crew. Each man is to be

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The Evans Fairway Hoe model shown above will cover 30 to 40 acres a day with a tractor. Grass really gets the full benefit of fertilizer and water when the heavy duty prongs of the Fairway Hoe penetrate the soil, aerating and cultivating the turf to make it produce a healthy growth that is a delight to play on.

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put through the paces. Older employees who developed erratic habits, and made changes in previous season's recommended practices, will be "refreshed," while the new men are given the right start.

As with factory training, job fundamentals and work tie-ins are first explained. The course layout, landmarks, work sections, course playing units such as tees, greens, the right, left, back and front of a hole as it is played, courtesy to players, a brief explanation of the game, are some primary points to be taught.

Simple jobs such as poling greens and raking traps are the first in learning order; then "upgrading" to the more responsible details of turf care. An important item is instruction on purpose, care and operation of all equipment. Machinery lubrication being vital, one superintendent personally marks these points with a dab of red paint on each unit. A chart for each machine, and a lubrication grade sheet is further insurance against possible mid-season breakdowns.

Personal contacts and interest in all workmen, is essential to the superintendent on behalf of his club and course. Questions must be answered for new

men. Frequent daily coaching and check-ups, and marking record slips of the day, help fit the men to the job. Courses that have kept records of past seasons will find them valuable aids in revising maintenance plans; also in appraising the performance of new employees. When normal season routine work begins, each man should know the other's work. This is better learned by teaming up new men with experienced regulars, and shifting them to various course sections.

Those clubs keeping modern equipment, and keeping it in good condition, have less to worry about as regards labor turnover, or training. Also, this holds true where high turf care standards have been maintained. Wage increases, beginning with the superintendent and continuing all down the line must be expected and met. This may mean use of smaller crews—better trained, supplied and equipped.

In view of the foregoing, course buying needs are strong, in expectancy of price changes, shortages, and manufacturing delays. Where prices and deliveries were booked in advance, in past years, many today are subject to immediate or short-term acceptance.

How To Pick A Greenkeeper

By A. C. STATT

Green-Chmn, The CC, Minneapolis

MR. GREEN-CHAIRMAN, if you were required to select a new greenkeeper and interview applicants for the position, what qualifications would you require the most desirable candidate possess? What yardstick would you measure him by?

Does this simple question stagger you as it did me? Are you immediately impressed with your own lack of knowledge of a good greenkeeper's qualifications, as I was? Your answers to both questions I am sure will be yes.

Now suppose we get down to that task confronting you when you are faced with the responsibility of selecting a man for the greenkeeping job at your club. We know many of the questions an applicant is required to answer, such as past experience, personal habits, ability to handle men, physical condition, willingness to work more than the usual eight hours a day, salary, etc. All these are important questions. Are you now qualified to ask him the important technical questions?

Here Are Some Questions

Would you ask him what treatment he would use on one type of brown-patch and when and how he would apply that treatment? Would you ask him what is meant by a 10-6-4 fertilizer? Would you require him to list the major items of equipment needed for the maintenance of your golf course? You probably would ask him to furnish a budget for a season's upkeep, as that is always in the minds of business men, but would you think to ask him such simple question as the comparative capacity of a one inch and two inch water pipe? How about his knowledge of eradication of weeds? How would you appraise the applicant's knowledge of such problems?

Would your own ignorance of course maintenance technicalities dictate that you miss learning what the applicant knew about many problems which test greenkeepers? Are you in a position to gauge the applicant's ability to direct the handling of various phases of maintenance, such as drainage, fertilization, carpentry, tree pruning and surgery, upkeep of tools and machinery, golf course construction,

watering, grass culture, playing conditions, insects and their eradication, record-keeping, seeding, stolonizing and many other factors?

GSA Will Know

Now if you did ask all these questions, would you yourself know if you received the correct answers? Surely you would not. But there is an agency to assist you in the difficult task of inventorying greenkeeping knowledge. The Greenkeeping Superintendents Association has developed a system of determining the qualifications of applicants of membership in that association. After considerable study and analysis of greenkeeper's jobs the Association has established complete examinations based on a point system. Examining boards are being set up in golfing centers throughout the country, and applicants to GSA membership must score at least 85 points out of a possible 145 points to become eligible for membership. The examination consists of three parts:

	Points
Part 1 consists of the time of service, with a maximum of.....	45
Part 2 consists of a written test, with a maximum of	20
Part 3 consists of an oral test, with a maximum of	80
Total	145

This examination, in addition to being a practical measure for determining the scope of a job candidate's practical and advanced knowledge, I understand also is highly regarded by many greenkeepers of unquestionably high professional and performance rating as determining to what extent they have kept pace with the technical advance in their profession. The policy is one that might well be more generally applied in all businesses, particularly those that have had a technical progress similar to that registered by golf course maintenance in the past decade.

The chairman contemplating the scope and significance of the GSA examinations may wince as he wonders how he might rate were such an examination to be made

Getting Ready?

Here's how to get information, literature and prices on products you are looking for. Draw a line through products wanted and mail to GOLFDOM. We'll ask leading manufacturers to send you data at once.

And if you have had an election recently, fill out the bottom of the page so that GOLFDOM will reach the men at your course for which it is published.

- | | | | |
|--|---|---|---|
| <p>GOLF COURSE</p> <ul style="list-style-type: none"> Arsenate of lead Bag racks for tees Ball washers Bent grass stolons Bird houses, sanctuaries Brown-patch preventives Compost distributors Drinking fountains Fencing Fertilizers Fertilizer distributors Flags (greens) Flood lights Hole cutters Hose, water Humus (soil conditioner) Insecticides Irrigation equipment Mole and gopher poisons Mowers <ul style="list-style-type: none"> <input type="checkbox"/> putting green <input type="checkbox"/> tee <input type="checkbox"/> fairway <input type="checkbox"/> rough Mower grinders Pipe, water Playground equipment Pump (gals. per minute?.....) | <p>Putting cups</p> <ul style="list-style-type: none"> Rollers <input type="checkbox"/> green <ul style="list-style-type: none"> <input type="checkbox"/> fairway <input type="checkbox"/> spiked Sand green equipment Scythes (motor driven) Seed <input type="checkbox"/> fairway <input type="checkbox"/> green Seed treatments Seeders Shelters (golf course) Sod cutters Soil screeners Soil shredders Soil testers Sprayers <input type="checkbox"/> power engine <ul style="list-style-type: none"> <input type="checkbox"/> barrel pump Spike discs Sprinklers <input type="checkbox"/> fairway <ul style="list-style-type: none"> <input type="checkbox"/> greens Swimming pool data Tee mats Tennis court construction material Tractors, light Tractor wheel spuds Turf renovator Water systems <input type="checkbox"/> greens <ul style="list-style-type: none"> <input type="checkbox"/> fairways Weed killers | <p>PRO SHOP</p> <ul style="list-style-type: none"> Bags <input type="checkbox"/> canvas <input type="checkbox"/> leather Bag racks Balls <input type="checkbox"/>.35 <input type="checkbox"/>.50 <input type="checkbox"/>.75 Ball markers Bandages, adhesive Buffing motors Caddie badges Caddie uniforms Calks Caps Clubs: Woods <input type="checkbox"/> <ul style="list-style-type: none"> <input type="checkbox"/> Irons <input type="checkbox"/> Putters <input type="checkbox"/> Women's <input type="checkbox"/> Juniors' Golf dart boards Gloves Grip dressing Handicap racks, cards Hats, duck with vizor Movie cameras, projectors Pencils, golf Practice driving devices Prizes Rain jackets Score cards Shafts, steel Sockettes Sweaters | <p>CLUB HOUSE</p> <ul style="list-style-type: none"> Adding machines Athletes foot remedies Bar equipment Bath slippers <ul style="list-style-type: none"> <input type="checkbox"/> paper <input type="checkbox"/> wood Bars <input type="checkbox"/> fixed <input type="checkbox"/> portable Beer <input type="checkbox"/> bottle <input type="checkbox"/> draught Cash registers Deodorants Disinfectants Floor coverings Kitchen equipment Laundry equipment Liquors <input type="checkbox"/> gin <input type="checkbox"/> whiskey <ul style="list-style-type: none"> <input type="checkbox"/> wine <input type="checkbox"/> mixers Linens Lockers Playing cards Refrigerators Runners for aisles Showers Shower mixers Water coolers Toilet seat covers (paper) Towels: bath <input type="checkbox"/>. face <input type="checkbox"/> Uniforms Water coolers |
|--|---|---|---|

Club..... **No. of holes?**..... **Is course private, daily fee or municipal?**.....
 By..... **Club Position**.....

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Chicago office of the above concern is now located in the golfing atmosphere that golf companies, golf publishers, and golf associations in this building create.

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Reduce your sales effort! Locate in the Lytton Building and 'cash in' on the drawing power of golf's most famous address—14 E. Jackson Blvd. Let us tell you ALL the advantages of being in

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of chairmen. However, his fears are dissipated by the realization that this examination policy tends to definitely appraise the capabilities of a greenkeeper to handle responsibilities now burdening the chairman.

Further peace of mind is given the chairman in the realization that extension of examination policy is an assurance of careful spending of the considerable portion of club income spent on course maintenance. Greenkeeping is a profession of eternal vigilance. Through improper care a course can go far down hill in one season. Therefore it's very desirable that the greenkeeper examine himself as well as his course.

Recently, I asked two of the best greenkeepers in Minneapolis if they had one man in each of their crew capable of carrying on the job in case of sudden disability of the chief. Neither of these men had reason to feel a risk of security so far as their jobs were concerned, but both confessed that they had no one they could recommend to pinch-hit. That brings up an important phase of greenkeeping which executives in that profession should consider. All good greenkeepers should work towards selecting a man for the job of assistant greenkeeper, and coach him so that someday he may be fitted for the position of head greenkeeper. Club officials should insist on that policy being carried out.

New Orleans All Set For Its Annual Open

NEW ORLEANS is making use of its Mardi Gras and Sugar Bowl promotion experience in promoting its \$5,000 Open, Feb. 13-16. The tourney used to have a \$10,000 pot and free gate when the Long green of the Second Louisiana Purchase was circulating freely.

But now Dr. Herbert H. Meyer underwrites the purse and a bustling committee headed by James Leddy is selling tickets. A season ticket selling for \$1.75 was available up to Jan. 31. After that date only daily tickets starting at 50 cents for the pro-amateur preliminary and up to \$1.50 for the 36-hole Sunday tickets could be purchased.

Season ticket sales, entry fees and program advertising promise to put the tourney well into the black. New Orleans golf and other sports writers are giving the tournament a grand job of plugging.

USGA *(Continued from Page 16)*

Andrews; in acknowledgment, sec'y of R&A announced he had arranged for the ambulance to be assigned to the St. Andrews First Aid Zone."

Museum—"... thirty donors further improved the Association's museum in 1940... now have interesting exhibit of clubs, balls, literature, medals, documents and other items of historical interest... would be glad to receive still further contributions... cordially invite visitors to the museum, located in USGA's New York office, 73 E. 57th Street."

General Counsel—(See report printed in full, page 48, this issue).

Green Section—"... many member clubs in 23 states visited by members of Green Section staff... usual extensive correspondence conducted... staff members took part in short course programs at state colleges of Indiana, Iowa, Maryland, Michigan, Minnesota and Wisconsin, as well as the GSA convention and many local greenkeeping organizations and golf associations... third annual Arlington Turf meeting attracted 200 green-chairmen and superintendents... Arlington turf garden now has 736 plots of turf grasses under observation, representing 230 strains... experiments being continued on fairway fertilization, soil improvement, chemical control of weeds, control of earth worms, sod webworms and other pests."

Explanation of Hartford's Unique Tourney Available

HARTFORD (Conn.) district "progressive" golf tournament which has been played for 7 consecutive years, changed its routine in its seventh presentation. Number of courses was reduced to 5, starting with 4 holes at Goodwin Park and finishing the 18 with 4 holes at the Hartford CC where the annual dinner was held.

It's an interesting event for any district in which there are several clubs fairly close together. Details of the Hartford tournament may be secured from Rupert Rothwell, Municipal Bldg., Hartford, as long as additional mimeographed instruction sheets for the tournament last. Better send along 6 cents in stamps; no use in putting a good guy to all the expense and trouble to give you the complete information.

HENDERSON'S SPORTS GRASSES *from Tip to Toe*

Turf maintenance in Northern Canada or Southern Argentina may never be your problem, but if it should ever happen that it is, we trust you will not hesitate to draw on our vast store of information... These many years we have been supplying grass seed to all parts of the American Continent.

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More than 25 years of reliable service

**Oak Park Uses Gasoline
in Fairway Weed Fight****By Edward
B. Dearie, Jr.**

EVER since the ranking American golf clubs set 100 per cent perfection as the standard of course condition, the fight against weeds has been high on the list of the greenkeeper's duties.

Among the several approved weed exterminating methods we have employed at the Oak Park (Ill.) CC, none has been more effective and generally satisfactory than the gasoline treatment.

Beginning late in summer 1939 and continuing to autumn, 1940, we have completely cleaned 12 fairways of dandelions, plantain, and chickweed by using gasoline canes. We set strings 6 ft. apart across fairways and have two men with gasoline canes walk this strip across and back, applying gasoline to the weeds. The return trip is to check any weeds that may be missed the first time over.

The operation usually is done by men who cut greens in the morning and are available for work in the afternoons. We find that men accustomed to the careful standard of greens work are meticulous in their weed treatment.

It is surprising how much work can be accomplished in a week's time and the

area of fairway that can be treated in a month. Nothing else we have tried in the canes works as well as gasoline. Regardless of how weedy fairways may be, they can be cleaned thoroughly and so the grass will quickly take over, when the gasoline cane method is employed. It does require time and patience, but I know of no other job of finely "manicuring" turf that brings forth such enthusiastic comments from members.

**Norfolk Course Has
Generous Rebate Policy**

GEORGE HERMANN'S hunch in Jan. '41 GOLFDOM that the use of rain checks at fee courses would be a smart move, has been a regular practice at the Ocean View public course, Norfolk, Va., since the course was opened in July, 1930—writes F. G. Bingham, Ocean View supt. "We go further than merely issuing a rain check," says Bingham. "We issue a wind, cold, sick, etc., check, too.

"If, after buying a 9-hole ticket, the



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McCLAIN HYDRO-MIXER

A real inexpensive power spraying outfit is now yours for applying chemicals and fertilizers. Fastest equipment ever sold. Everybody knows the Hydro-Mixer from coast to coast. Get this complete low cost Power Outfit or add a Power Unit to your present hand Hydro-Mixer.

Nothing like the McClain Power Hydro-Mixer for speed and efficiency. Treats entire Green in 10 to 15 minutes. Labor practically eliminated. Works on any pressure. Displaces obsolete and high priced spraying rigs everywhere. Runs whole day on few cents worth of gasoline. Perfect control and operation. Low price will amaze you. Write for literature.

McCLAIN BROTHERS COMPANY, CANTON, OHIO

golfer for reasons stated above plays only 4 holes, he is entitled to 9 holes at any later date. Similarly, if after buying an 18-hole ticket, the golfer plays only 9 holes, he is entitled to a 9-hole round later, and so on.

"We go still further once the player gets to the locker-room. If rain has given the golfer a good soaking, we do not try to increase our locker-room income at his expense, but as a rule hand him a towel gratis; also a cloth to wipe his clubs. This system has proved very popular here at Ocean View, and gives us a lot of repeat business, especially on days when weather is threatening.

Sea Island Schedules Novel Tourney Events

CLUB officials, committee members, pros and managers responsible for compiling a club's tournament schedule have a job that can do much in making a club's year successful. These schedule-makers can get some excellent tips from schedules provided for guests at the leading winter golf resorts.

Sea Island (Ga.) GC has a tournament calendar that keeps playing interest keen. In addition to the usual gross, net, and special events, Sea Island has numerous unique contests.

Some of them are:

Cross-Country Air Race—Newark to San Francisco and back by Los Angeles in 18 hops (holes).

Scoring is: equal par (with handicap, one hop), birdie (with handicap, two hops), eagle (with handicap, three hops), dodo (hole in one with handicap, 9 hops).

Full home club handicap is allowed.

A blind Low Net Twosome for both men and women is placed at 18 holes medal play. Contestants play 18 holes with whom they please. On completion of 18 holes all contestants' names are put into a hat, then drawn two at a time, using full handicap for each player. The net scores of each twosome are added and the two players who have the lowest net totals are the winners of the low net. The two players whose scores are the lowest without handicap are the low gross winners.

Another popular event at Sea Island is a Parent-Child tournament, best ball and four ball.

Golf Architect Invents Rotary Golf Layout

E. M. FALLON, golf architect, 403 W. Lombard St., Baltimore, Md., has invented a Rotary golf course which can be installed from \$3,500 up. The course requires from 1,200 to 1,500 ft. sq.

The Rotary differs from most types of the blend of practice and playing courses in that it has 5 different greens served by tees affording approach shots of 100 to 200 yards.

The player drives to cross-shaped area in the center of the layout. Distance of the drive is noted from marking in this area. Then, from the score card the player learns what distance remains to the green. The player then proceeds to the required distance marker along one of the 5 fairways, makes his shot to the green, then putts out. There are traps by the greens.

Rotary's 5-hole course will accommodate up to 50 players an hour at golf, and in driving or iron practice, up to 80 per half hour. The course is designed for low cost and ample night-lighting.

Fallon reports brisk interest in the Rotary course on the part of the corporations interested in installing employee golf courses in comparatively small space.

Tom (Jr.) Continuing McNamara Name in Golf

AN immortal name in American golf is that of the late Tom McNamara. Tom was the first player to break 70 in the US 72-hole National Open championship, accomplishing that feat in the Open of 1909 at Englewood (N. J.) where he finished second to George Sargent. Sargent's 290 broke 300 for the first time in the US Open. James Braid had scored 291 in the 1908 British Open at Prestwick to break the 300 figure for the first time in that event.

Tom also finished second in the US National Opens of 1912 and 1915. He was the first American to qualify in the British Open.

But more than McNamara's fine game



Tom McNamara, Jr.

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was his bright sportsmanship and helpfulness to his pro and amateur friends. In footsteps of this admirable father follows Tom McNamara, jr., recently elected VP of the Westchester Section of the Professional Golfer's Salesmen's Assn. Tom, jr., like his father, is employed by the Wilson Sporting Goods Co. He is a well-liked and successful salesman and enjoys the good will and respect of the New York Metropolitan district pro trade which he covers, and his competitors as well.

Tom, jr., is active in advancing the PGSA in its ambition of furthering interests of salesmen, pros and manufacturers. He was educated at Fordham. Tom is well qualified to maintain the high tradition of McNamara in American golf.

WHAT'S NEW

To streamline their sales and service operations in Illinois and northern Indiana, **Worthington Mower Company** has moved its local office and display rooms from Glenview into 1045 W. Washington Blvd., Chicago. The new phone number is Seeley 4234. Leo Murray, factory representative, is in charge and Miss Eleanor Hansen has returned to the fold to see that office details hum with prompt, smooth action. Henry Neilson and George Happ will see that their years of experience continue to produce speed and satisfaction in the service department.

Worthington's sales and service in Wisconsin will continue under the able management of Archie Schendel with the same headquarters, Golf & Garden Equipment Co., Elm Grove, Wis.

Burroughs Adding Machine Co., Detroit, Mich., has a new free booklet of interest to clubs considering modernization of their accounting. The book, which will be sent on request, is "25 Ways to Save."

New 1941 catalog of **The Hardie Manufacturing Co.**, Hudson, Mich., elaborately printed and made up of 64 fact-filled pages which reveal many new advancements in the engineering of high pressure sprayers, is now available. Green-chairman, green-keepers and other interested club officials who have not received their copy of the catalog, may receive same upon request to the Hardie company.

Purvis Ferree, for some time with Willie Wilson at the desk of the Pinehurst CC, has been made **Spalding's** representative in the Carolinas. Purvis

CADDIE BADGES—We have a number of designs in metal. Circular on request. The C. H. Hanson Company, 303 W. Erie St., Chicago, Ill.