declares. Spalding needled Dash is the ball for better-than-average players. The Spalding statement says that needling gives both these True-Solution center Spaldings the highest degree of internal pressure ever offered in a tough cover ball.

The Spalding Dot-the high-pressure ball for high-pressure hitters-has two thousand pounds of internal compression-is also a Spalding golf pro exclusive.

Travelrain Power Sprinkler Co., 362 N. Canon Drive, Beverly Hills, Calif., announces its Heavy Duty sprinkler model has been designed especially for use on golf fairways, and that with this unit, 600' x 100' of fairway can be watered evenly at one setting.

Power for sprinkler's operation is developed by



a water turbine through a series of oil-bath duction gears, and

applied to a drum which winds up a cable, pulling sprinkler over the ground. Upon reaching the end of the area, a hook

on the cable trips a valve, shutting off the water automatically. One man can set or remove a Travelrain in about 10 minutes after which it needs no further attention for from 8 to 10 hours.

Steep hills, curves, trees, bunkers or other obstructions are no problem to the Travelrain; it will pull up or down any incline and can be made to follow a straight or irregular path as required. Complete literature and prices on the Travelrain sprinkler may be obtained by writing direct to the manufacturers.

Sport-Grip Mfg. Co., 6254 Champlain Ave., Chicago, tells how chemistry does its bit, too, to aid the golfer-that from the laboratory comes Sport-Grip cream, which gives a positive nonslipping grip of the golf club. Sport-Grip is not greasy or sticky, and is absorbed by the skin. It's also helpful in keeping the skin soft and smooth. Sport-Grip is good, too, for bowling and tennis,

A new type of golf shelter, featuring a revolving bench which permits the fullest enjoyment of fine weather and, at the same time, affords complete protection against storms, wind or inclement weather, has been designed and patented by E. G. Shinner of the popular Nippersink Lodge and Country Club, Genoa City, Wisconsin.

The shelter is ten feet square with a six foot six inch head clearance. There is a double bench eight feet long, the equivalent of two benches, placed back to back. The backs of the bench are constructed with louvers so as to provide ample ventilation, yet prevent rain from blowing or sweeping through. Between the opposing backs there is attached an adjustable protective shutter which may easily be raised for protection against sun, rain or wind and lowered out of sight when not needed. The bench, when the shutter is raised,



# A Fungicide you can "BET" on!

ECIAL

Thousands of greenkeepers now use SPECIAL SEM-ESAN, regularly from early Spring through late Fall. They find it effective, inexpensive to buy, economical to use because of the extra saving in labor and equipment. Five lbs., \$7.00; 25 lbs., \$32.50; 100 lbs., \$125.00. Made by the maker of Regular SEMESAN and NU-GREEN. Order from your supply house. Write for free Turf Disease Pamphlet.

#### BAYER-SEMESAN CO.

DU PONT BUILDING, WILMINGTON, DEL.

## Quality Sill since 1897-

### BENTS

OVER 99% PURE "GRASS SEED OF KNOWN QUALITY"

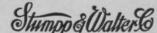
Write Now for Prices

PROMPT SHIPMENT FROM OUR OWN WAREHOUSE

#### **GOLF COURSE REQUISITES**

- **Brown Patch Remedies**
- Fertilizers Golf Ball Washers
- Warning Signs Golf Tee Towels Tee Markers, Tee Balls
- Hole Cups Marking Flags

All equipment and many other requisites described and priced in our valuable new 50-page 1941 Golf Turf Supplement—free on request.



132 to 138 Church Street (Corner Warren St.) NEW YORK

# Dolge Weed Killer kills weeds 3 ways

- . . . GETS THE TOPS STRANG-LING THE GROWTH.
- . . . GETS THE ROOTS CAN'T SPROUT AGAIN.
- . . . STERILIZES THE SOIL—SEEDS

One sprinkling of Dolge Weed-Killer controls the growth for a whole year under usual conditions. Kills weeds in traps. Keeps down nettles and thistles in the rough. Keeps drives, walks, gutters, parking lots and tennis courts clear.

Dolge makes a full line of course and clubhouse maintenance materials. Write for our free manual.

The C.B. Dolge Co. Westport. Conn.



Get the extra advantages of a Double Rotary Sprinkler. Two nozzles give greater coverage. One stream hits the wheel and is broken into rain-like drops which are delivered in a rotating line, turning the sprinkler head to cover a large circle. The second stream starts where the first leaves off, adding yards more in every direction. Covers evenly better than a 100-ft. circle under good pressure. Does not wash or pack soil; does not puddle.



Better Built — Positive Action — Wind does not affect rotary motion. Scientifically designed and built of finese materials free longer. trouble guaranteed. Parts available, if they eventually become

\*TRY 10 DAYS
on your own
course under our
Free Trial Offer. Order now,
or write for
further facts.

DOUBLE ROTARY SPRINKLER CO. 816 LOCUST ST. Dept. A KANSAS CITY, MO. forms a complete protective wall through the middle of the structure, the leeward side of which is completely sheltered from the elements; when lowered, it allows the occupants to enjoy to the fullest the summer breeze.

The bench is attached to the floor by a swivel bearing, permitting the user to swing it to face in any direction desired.

The design of the shelter is such that it fits in perfectly with golf course surroundings. It is



an English type of architecture. Cost of material, using pine for the bench and fir for the main structure, concrete flooring and shake shingles, figures around \$100 in communities where materials are most expensive. Two men, following the plans and specifications furnished, should complete a shelter in about three days.

Complete plans, with specifications, bill of materials and special hardware, are available to clubs at a nominal cost.

Caddie shortages are forecast for many sections, and in some places girls are being considered for this job. War industries have opened jobs for boys of 18 years or older. Many of the boys that are left are the small caddies. An injustice and even physical harm may be done these younger fellows, and most certainly, girl caddies, if they are allowed to carry the heavy bags some players now use.

The situation is rapidly developing the field for Kaddie Karts, say the makers of this device. They add: 'Kaddie Karts will enable a small boy to handle big bags. They are easily operated by women. Kaddie Kart will carry all the clubs, bags, umbrellas, sweaters, and any other material without additional effort.

"A club can pay for its Karts within a few months by charging for their use. Caddies who use them can be kept clean and presentable. Fee courses or those at considerable distances from town will find an additional source of revenue from rentals."

Wilson Sporting Goods Co. 1941 pro catalog is off the presses and is now being distributed to the trade. The catalog contains 48 pages plus covers, and pictures and describes the complete Wilson pro line of golf equipment. Index on both the front and third covers makes finding of any

item simple and quick. Copies may be obtained by writing the Wilson Company at 2037 N. Campbell Ave., Chicago.

Evans Implement Company, 569-71 Whitehall St., S. W., Atlanta, Ga., announces that its Fairway Hoe, which has been received so enthusiastically by users since it was introduced just two years ago, will again be promoted in the company's 1941 advertising to the golf club field. Culti-Hoe users, which include golf clubs, schools and estate owners, are unanimous in their praise of the great work the Culti-Hoe has been doing in cultivating and aerating fairways and other turf areas,

Typical of the comments are the following: "We find the Culti-Hoe the best means of working our fairways; it breaks up the top crust, allowing water and air to get to the roots of the grass where the most good is obtained. We find it also does a fine job in ploughed ground to crush clods and level the surface to a fine finish." "The Culti-Hoe is almost a necessity to the proper care of fairways in that its use softens the fairways, keeps the crust broken and thereby aids materially in the growth of the grass."

The Evans Fairway Hoe will aerate and cultivate turf at the rate of 40 acres a day with a tractor. Weight is approximately 870 lbs., and is strong enough to support any weight without bending prongs, where additional weight is needed to get proper penetration in heavily crusted soils. For complete details on the Evans Fairway Hoe, and also for copies of the new 1941 Evans price list and catalog, write the Evans Implement Co., Atlanta, Ga.

Jack Jolly of golf ball fame and known by pros from coast to coast, comes out with big news that he has recently signed a contract giving him sole distribution of the famous Silver King golf balls for the U. S. Says Jack, "Full control of distribution methods are in my hands and I have de-



Jack Jolly

cided on a pro only policy, which means all Silver King balls will be sold through the proshops—no stores will handle them."

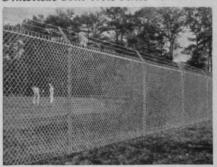
Silver King golf balls have long been well-known on every golf course in the country. The Silver King Pus is a high pressure ball, and the Silver King is as tough as they come. Both

need no introduction to either pros or golfers. Vital news to all pros is that all Silver King golf balls will, for the first time, be sold through pro-shops only.

Silver King salesmen and the territory they will cover follows: Leo Hynes, 43 Monantum St., Brighton, Mass.—Mass., Vt. and R. I.; C. L. Hornung, 27 Main St., Fond du Lac, Wisc.—Wisconsin; Bill Merritt, Box 35, Massapequa Park, N. Y.—Westchester and Long Island; Len Sheppard—western Pa. and eastern Ohio; B. E. Hut-

# DAGE FENCE

America's First Wire Fence - Since 188.



#### KEEP STRAYS OUT-MONEY IN

★ Page fenced golf clubs enjoy privacy, protection and profits. They draw the highest class membership—keep out trespassers—gain revenue from tournaments and exhibitions. And they get a plus value in a longer life fence, engineered and erected by a locally-owned, factory-trained firm. Write for book, "Fence Facts," containing information on Page's four superior metals, stronger Winged Channel Posts and other quality features. Address PAGE FENCE ASSOCIATION, Bridgeport, Conn., Atlanta, Chicago, New York, Pittsburgh or San Francisco.

A PRODUCT OF PAGE STEEL & WIRE DIVISION AMERICAN CHAIN & CABLE COMPANY, INC.



- "Tru-Vue" fast color wool and cotton Flags
- "Quality" seamless steel and wood Flag Poles
- "Aluminum" yardage, Tee, Green, Direction, Regulation and Entrance Signs and Markers
- "One-Piece" Aluminum and Iron Putting Cups
- "Cuts-True" Hole Cutters Divot and Turf Repairers
- Cup Setter and Extractor
- "Agrometer" Soil Tester
- "Six Ball" Washer . . . Ball Rack and Ball Retriever

Write today for a copy of Bulletin C-41 which gives complete information and prices.

Standard Manufacturing Company
Cedar Falls, Iowa

April, 1941

For Supreme Distance and Impact Feel Play the Famous

IMPACTUM

### MOR-KIK

WOODS AND IRONS

Hand made to order by Ralph Tyler (Over a third of a century's experience)

And the STEPPED-UP SUPERCHARGED MOR-KIK BALL

Played by a countless number of pros simply because they hit better.

Send for fitting chart and complete catalogue.

Ralph G. Tyler & Co.

Muncie, Ind.

### GET A GRIP ON YOUR GAME WITH SPORT-G



50c TUBE LASTS SEASON

Sport-Grip applied to the palms of your hands will give you that necessary non-slip grip on your clubs. Used by many professionals. Ask for Sport-Grip at your pro shop—or send 50c for the all-season tube. Good for Bowling and Tennis.

SPORT-GRIP MFG. CO.

6254 S. CHAMPLAIN AVE., CHICAGO, ILL.

chins, Box 174, Brunswick, Me.-Maine; C. Ralph Wellshire GC. Denver, Colo.-Colorado; Eddie Morrison, Box 114, Arlington, N. J .- New Jersey; Dick Howard, 66 Corum St., Hamden, Conn.-Connecticut; J. B. Courtright, 4554 University Way. Seattle, Wash.-Washington; Bob Jolly. 872 Broadway, Newark, N. J.-eastern Pa., Del., Md., Washington, D. C., Va., and N. C.; Mayflower Sales Co., 6331 Hollywood Blvd., Hollywood, Calif.-California and Arizona,

In spite of the war abroad, North British is all set to show and deliver a more complete line than ever before. "New" is the keyword for 1941. A new ball line has been built-longer and better than ever, say N. B. officials. A "new" widened range of ready-selling pro-shop items has been collected-all to be seen in the "new" showrooms of North British at 22 Park Place, N. Y. C.

On display at the new showroom are the newest in British imports, such as full-finished-in-Scotland Nicolls irons; also the latest Pell, Leyland and Nicholson golf wear. The domestic line includes a wide assemblage of selected pro-items such as Meyers' golf gloves, umbrellas, head covers and the Louisville Power-Bilt line which North British is handling in the metropolitan New York district.

Control of grubs and earthworms with lead arsenate is described in a new bulletin being distributed among greenkeepers and gardeners by the

Du Pont company. Recently compiled information on methods of treatment is given, representing the findings of the Du Pont pest control laboratorv.

Lead arsenate is generally used to control the grubs of Japanese and Asiatic beetles, May beetles, sod webworms, and earthworms. The treatment destroys the grubs in their usual feeding and burrowing areas, within three inches of the surface. The bulletin explains the methods of application required for both new and established turf on greens, tees, fairways and large lawns. It includes instructions on proportions, mixing and timing of applications.

Response to the Pictorial Score Card Co.'s announcement of its first annual Pictorial Score Card national handicap tournament during August, has been exceptional, according to reports from the company. Players at any club using a minimum of 1,000 Pictorial Scorecards during 1941 are eligible. However, course from which player enters must be over 5,000 yards in length. Nine hole courses must measure over 2,500 yards. All that need be done is to send in the lowest net score made on the course during the entire month of August.

All courses will be graded as to length-to give all an equal change. Winner will be determined as follows: net score of the player will be divided into the yardage of the course and a "yardage per stroke" will be arrived at. For example, Mr. A



Caddies and ''playful'' golfers cannot tamper with Murdock Lawn Hydrants. The locked lid says "NO!" to their efforts. As a result the Club suffers no loss from wasted water. Get the "Genuine" Murdock. Its lid is locked. Want a copy of our Catalog "L"?

Water A Blessing to Golfers

Is your course adequately supplied with drinking fountains? The Murdock Outdoor Bubble Font is sturdy, trouble-proof, anti-freezing. Each drink is fresh. No mainteto speak of

The Murdock Mtg & Supply Co. Cincinnati, Ohio



VELVET BENT RHODE ISLAND **BENT—Purchase** viable, winter hardy seed direct from the grower.

A. N. PECKHAM KINGSTON, RHODE ISLAND

Golfdom

on course B scores 92 less 24 handicap—net 68 on a course that measures 6,450 yards. Consequently his yardage per stroke is 94.8529. This decimal point method precludes the possibility of ties; however, should a tie occur, cards will be matched, and greatest yardage per stroke determines the winner.

All prizes will be in the form of merchandise, purchased through the club or professional. In addition, every club winner will receive a handsome scroll suitable for framing, with his name thereon as winner at his particular club. For complete tournament information, write the company at 26 Broadway, New York City.

A new development in safety for golf and country clubs has come about by the use of Melflex "Mel Isle" runners and molded step treads, in use in aisles and on steps of street cars and buses for the protection of millions of passengers for over 10 years.

The distinguishing feature of these runners and treads is their rubberized fabric compound, a radical departure from ordinary rubber compounds. It is the rubberized fabric that gives these materials their high anti-slip value and their resistance

to the abrasive action of millions of feet under all service conditions.

Many golf clubs have followed the practice of the transportation properties for the protection of their members and guests and have installed Melflex on steps, in corridors, on runways in

locker-rooms and showers. With Melflex they also get the added satisfaction of discovering a runner material that actually resists the cutting action of spikes much better than ordinary types of rubber matting.

Melflex molded step treads in the diamond design are made of the same material. These treads are in high favor with casualty engineers and are approved by Underwriters' Laboratories, Inc.

A further adaption of "Mel Isle" runner material is the slip-proof shower mat utilizing its unusual property of equal slip resistance when either wet or dry. For further information on Melflex, or for quotations on any floor covering requirement, address Melflex Products Co., 222 Merriman Rd., Akron. Ohio.

Truman Mitchell Avery has taken over the southern New York, Connecticut territory of Stumpp & Walter Co., 132-138 Church St., New



# KLEN-ZIP REMARKABLE NEW CLEANER FOR GOLF BALLS

Newest chemical for removing dirt, grime and stains. Colorless, odorless. Does not get rancid, foul or slimy. No injury to hands or clothing. No soap, alkali or acid. Write for literature and free testing sample.

McCLAIN BROTHERS COMPANY, Canton, Ohio

# Time — Money — Effort — SAVE ON ALL THREE!

Reduce your sales effort — but increase your sales. Sounds strange, you say? But not if you're located in the Lytton Building—the golf trade buying headquarters of the world. You'll then 'cash in' on the drawing power of the golf companies, golf publishers, and the golf associations located in this building.

#### Your Chicago Office Should Be Here!

More pros, by a wide margin, pass through the entrance of the Lytton Building than at any other address. YOU should take advantage of the consequent greater business that 'being in' the Lytton Building gives you. Rents are reasonable, suites are conveniently arranged, and there's not a better maintained building anywhere.

#### THE LYTTON BUILDING

Golf's Most Famous Address

14 E. Jackson Blvd.

Chicago



#### **HENDERSON'S** famous **GOLF COURSE** GRASS SEED MIXTURES Write for "SPORTS TURF" Free

PETER HENDERSON & CO., 35 Cortland St., New York City





Do not let another season go by without lighting up your practice driving ranges, putting greens, or your pool! Keep members and guests at the club after dark. You can increase your revenue by means of Revere crease Lighting.

engineers will gladly make recommendations.

Write for Sports Lighting Bulletin.

REVERE ELECTRIC MFG. CO.

2927 NORTH PAULINA STREET-CHICAGO
Originators of the Hinged Gloodlight Pole
ENDOOR and OUTDOOR LIGHTING EQUIPMENT of EVERY DISCRIPTION

#### FOLDING TABLES

CLUB DINNERS. PARTIES, MEETINGS

Light weight but sturdy. Easily handled even by ladies' committees. Stacked and stored in small space. Many styles and sizes. Lowest prices. Catalog FREE.

THE MONROE CO. 6 CHURCH ST.

York City. L. Bates, its former representative. has moved to Texas. Avery, while new in his territory, has a good background to qualify him for his sales-service work. He has been with Stumpp & Walter since 1929; he graduated from Winona Agricultural College, performed special agronomy work at Cornell University, and in addition, was county agricultural agent of Delaware and Nassau counties, on Long Island, N. Y.

Photo herewith shows Fred Pabst, chairman of the board of the Pabst Brewing Company, as he appeared before the microphone, Saturday, March



15, to participate in the first nation-wide broadcast of a Pabst "Sales Meeting of the Air."

Ivin E. Harris, (left) vice-president and general sales manager of the Pabst company, and E. L. Morris, vice-president in charge of advertising and sales promotion, await their turn at the mike to tell thousands of Pabst representatives and distributors, in meetings from coast to coast, that the "33 to 1" blending story will be the theme of Pabst's 1941 advertising campaign,

Ian Macdonald, pro at the Modesto (Calif.) municipal golf course, is now manufacturing and solling with gratifying results his latest improvement on his Ballshag-known as Bag-Shag. Bag-Shag (U. S. Patented) consists of a tube with three flat springs on the lower end which engages practice golf balls and elevates them into an attractively colored canvas container with capacity of sixty-five balls. To release balls, you pull the zipper and gravitation does the rest.

"Make Golf Practice a Pleasure" is Mac's slogan. He claims his device eliminates back bending and keeps hands dry for effective gripping of club during practice.

Professionals who equip their caddies with Bag-Shag during an instruction period find the boys

#### **FULNAME BALL MARKING SERVICE**

is furnished to players by LIVE Pros all over the United States and many other countries.

That it pays both has been proven by more than 25 years of experience. Write for details.

THE FULNAME COMPANY, Station 0, Cincinnati "FULNAME FOR FAIRPLAY"

CADDIE BADGES—We have a number of designs in metal. Circular on request, The C. H. Hanson Company, 303 W. Erie St., Chicago, Ill.

shag quicker and better. It is made in three sizes -for short, medium and tall golfers, and is claimed to be the ideal gift for the player who "has everything"-except Bag-Shag. Pros are being offered attractive discount on the item, and are invited to write Macdonald for his proposition,

Burke's new 1941 catalog, showing the complete Burke line of clubs, bags, balls and accessories, is now available. Pros not having received their copy may obtain same upon request to the Burke Golf Co., Newark, Ohio.

Terminal Sales Corp., 1627 W. Fort St., Detroit, Mich., makers of the "Greens Doctor", piston type turf plugger, announces that every report received from "Greens Doctor" owners has been one of 100% satisfaction with the item's performance. The "Greens Doctor" cuts a 1% " diameter plug of



turf, 2" deep, and its plunger pushes out the plug. It is ideal for removing ball bruises, worm casts, ant hills, weeds, etc.; also, holes can be replaced by the same method-by lifting turf from edge of green and placing where desired.

"Greens Doctor" is three feet high, which permits work without bending. It's of steel construction, and there's nothing to get out of order. Hands are protected, too, by a rubber handle and grip. Complete information on "Greens Doctor" will be supplied upon writing the manufacturer. The company also invites dealers to write for proposition.

Foley Products, 1310 S. Michigan Ave., Chicago, offers "Par-Tee," an automatic tee with a mechanism "as simple as a door hinge." The steel base is 4 ft. deep by 7 ft. wide, with a 4 ft. square rubber stance mat, a long-lived, non-curling shooting mat, a non-clog ball hopper, and a pure balata teeing nozzle, adjustable in height for either wood or iron shots.

Par-Tee is self cleaning, as dirt drops through the rubber mat to the ground beneath. It is not harmed by water or sun, Mechanical parts are made of rust-proof material.

Because, say the makers, it is possible to drive 4 times as many balls from Par-Tee as from the

#### For better GREENS and FAIRWAYS

Samples and Prices on Request Our Complete Catalogue of EQUIPMENT and SUPPLIES for the Course.

#### C SEED HOUSE Philadelphia, Pa.

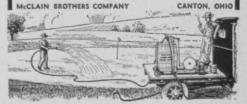
GRASS SEED SPECIALISTS FOR FIFTY YEARS

#### ECONOMY IN FERTILIZING GOLF

#### HYDRO-MIXER Get this lightning

speed outfit this year. Cut labor costs to the bone. Reduce your operating costs, social security, industrial and unemployment insurance expens One man can handle this job with a Hydro-Mixer. The light, inexpensive Hydro-Mixer is now used by hundreds of courses from coast to coast. It no longer pays to be dragging old style cumbersome costly equipment around over the course to handle Brown Patch and Fertilizer Spraying.

Safety, speed and accuracy of either the hand or power operated Hydro-Mixer are almost unbelievable. If you really want to save, write today for the literature.



# **FAIRWAYS**

Agrico has what it takes to grow better fairways—and perfect greens. Use Agrico Country Club Fertilizers 3 special grades for golf courses: AGRICO for Putting Greens....8-6-2 AGRICO for Fairways 8-6-4

AGRICO for New Seeding .... 6-8-2 Each Agrico is a carefully bal-anced COMPLETE fertilizer—gives more turf-feeding value per dollar invested.

Order from nearest Agrico office or dealer-or write to

The American Agricultural Chemical Co. 50 CHURCH STREET



NEW YORK CITY

#### Robert Bruce Harris GOLF

& Landscape Architect

664 N. Michigan Ave., Chicago, III. Phone: Whitehall 6530

April, 1941



Our true Washington Strain Creeping Bent in solid turf form makes model greens. Also in stolon form. With-stands drouth like nothing else. Fully guaranteed. Used by hundreds of clubs. Comes in rolls ready to lay down like a carpet. Nursery grown blue grass sod also sold. Write for prices and samples now.

ILLINOIS GRASS CO. Telephone Homewood (III.) 746 191st & Crawford Ave., (West of) Homewood, Illinois

usual dirt tee in the same time, and because no daily maintenance is required, operators of indoor



and outdoor driving ranges and pros giving lessons at country clubs should write for full details on this new device.

To present its new oil cushioned center U. S. Royal golf ball to the public, United States Rubber Co. this spring is running an extensive consumer magazine advertising campaign. Currently conThree Styles of One-Color

# Score Cards

of Excellent Quality are

Priced \$20 to \$25 for 5.000

Produced by a New Process they are complete and of correct size.

Samples of these and higher priced 2-color cards to clubs on request.

JOHN H. VESTAL CO., Printers 703 South La Salle Street --- Chicago

tinuing is an extensive trade paper campaign which was begun earlier in the spring,

A picture of the 1941 line and the complete promotional program is being presented to salesmen, golf professionals and dealers through a special portfolio. Pro-shop displays and other promotional materials are illustrated, copies of tournament score sheets are enclosed, and a special section is devoted to the Hole-in-One medal presented by U. S.

According to John W. Sproul, sales manager, early season in the south and far west, where weather has permitted, has justified hopes for one of the best U. S. Royal years.

John C. Dee, Cooper power mower Chicago sales representative, is now located at 614 N. Cicero Ave., telephone Columbus 0730, where equipped with complete machine shop facilities to give prompt, efficient, general servicing.

Ralph G. Tyler, Muncie, Ind., for 1941 offers the pro, and the pros alone, a complete line of woods and irons in all price ranges, wood and iron heads, shafts, grips, bags and balls, and the famous interlinked head covers which Tyler invented and developed years ago. These head covers cover a wide range of types and styles.

The Tyler Mor-Kik golf balls and the hand made Mor-Kik Irons and Impactum Mor-Kik woods, the



#### MCCLAIN SPIKER AND PERFORATOR

Loosen up and aerate your turf. Make it easier for water and oxygen to get down to grass roots . . . easier for fer-tilizer and top dressing to

build up your greens . . . and harder for Brown Patch diseases to bother you. Get this fine inexpensive machine. Save hundreds of

real playing Greens this year. Unbreakable spikes. Alemite oiling. Easily oper

ated by hand or power. Write for literature, McClain Brothers Co. - Canton, O.



#### R. H. Tractor Wheel SPUDS

quickest to put on or take off. Increase tractor efficiency and cultivate urity of the control of tractor and purpose for the control of tractor and purpose for which intended.

Immediate shipment.

Immediate shipment.

If your Ford or equipment dealer cannot supply.

write direct to

R. S. HORNER Geneva, Ohio

MFR. OF SPUDS, FORD-SON WHEELS, ETC.



# BENT GRASS BOTH SOD AND STOLONS

Vigorous, healthy stock that develops fine, true putting surfaces. Write for full information.

#### HIRAM F. GODWIN

Box 122, Redford Station, Detroit, Michigan

company states, are being played by more pros and players all the time, for the simple reason that they like them better. Tyler offers 100% guarantee on all items in its golf line, as part of its policy of giving best possible value to pros at all times.

Cooper Mfg. Co., Marshalltown, Ia., announces new and improved Cooper models make up its 1941 line of power mowing equipment, and that extreme interest is being shown the Cooper Champion 20" power greens mower by greensmen everywhere. The Cooper Champion, which has proved so popular since its introduction only two years ago, features even greater performance this season, say Cooper officials. New clutch design engages without any grabbing, high speed reel insures smooth cut greens, plus micrometer exactness for

# WANTED GOLF PROS AND GOLFERS

Improve your stance and prevent slipping with "Grip-Rite" removable Shu-Spikes in your sole.

Order now.

NORTH & PFEIFFER MFG. CO. HARTFORD, CONN.

adjustment of reel to bed plate, are some of the features.

Among Cooper representatives and the territory they cover are: John C. Dee, 614 N. Cicero Ave., Chicago—greater Chicago area; Earl J. Crane. Box 54, Tiffin, Ohio—Mich., Ind., and Ohio; E. M. Rowley, 821 St. Charles St., New Orleans, La.—Gulf Coast area. Complete literature and prices on Cooper models may be obtained by writing the Cooper company direct—at 427 S. First Ave., Marshalltown, Ia.

J. M. Finlayson, for some time associated with the J. I. Case Co. industrial tractor division now is located with Arthur D. Peterson Co., Inc., 420 Lexington Ave., New York, The Peterson organization now is active as Case tractor selling agent in the New York metropolitan district.

#### WANT ADS: Rates, 10c Per Word — Minimum, \$2.50

Caddie-master, assistant pro, locker man, desires position at club having opening in one, or combination, of these jobs. Ten years experience. Married, age 37, 6 ft. 1 in., 190 lbs. Pleasing personality. Will go anywhere. Best of references. Address: Ad 402, % Golfdom, Chicago.

For Sale: Beautiful nine-hole golf course, excellent bent greens, nicely landscaped, city of 10,000. Fine opportunity for right couple. Address: Country Club

Holding Co., Marshfield, Wisconsin.

Pro-greenkeeper seeks change for all year position, has ability and experience to act as business manager, good credit rating and past record, sober. Student course management Rutgers and Mass. State Colleges. Address: Box 323, Oak Park, Illinois. Professional—Years of experience with two of the finest clubs in America. Expert teacher, college course in horticulture. Reference as to ability and character. Address: Ad 403, % Golfdom, Chicago. Manager—Eight years thorough experience, including three years at country club, expert in serving food, beer and liquor for large groups, parties, banquets, seeks position where aggressive, profitable operation of clubhouse is demanded. Age 26; college education, expert accountant. Best references; in good health. Am certain I can give 100% satisfaction. Will go anywhere. Address: Add 407, % Golfdom, Chicago.

Professional with 20 years' experience in teaching, playing, greenkeeping, club management and promotional work, will go anywhere. Highest character and ability, references. Please state in first letter full particulars. Address: Ad 409, % Golfdom, Chicago.

A Pro, well known, 28 years experience, desires connection with any club. Salary no object. Address: Ad 408, % Golfdom, Chicago.

Hotel Resorts—Aggressive Pro, confident of ability to boost club's prestige, desires connection with Eastern summer course. Age 35, married, sober, wide experience. Now successfully operating own golf school. Excellent references. Address: Ad 413, % Golfdom, Chicago.

Pro-Greenkeeper, member both PGA and GSA, wants job at nominal salary as pro, greenkeeper, or both, where membership assures reasonable earnings commensurate with efforts. Address: Ad 12, % Golfdom, Chicago.

CLUB OFFICIALS-

are you seeking high grade Managers, Stewards or Bookkeepers? Write to: Club Systems Service, 4836 Drexel Blvd., Chicago.

Wanted, with option to buy or lease, semi-public resort course—either in Midwest, or on Pacific Coast. Send full details first letter. Address: Ad 405, % Golfdom, Chicago.

Pro-greenkeeper—Wants new location. Thoroughly experienced in teaching, playing, greenkeeping—good appearance and personality. Reasonable salary. Highest reference. Available immediately. Address: Ad 406 % Golfdom, Chicago.

Manager—An American; university graduate; 10 years experience, here and abroad in club management, also food and purchasing expert. Can put your club on a paying basis. Available April 15th. Address: Ad 404, % Golfdom, Chicago.

Professional, twenty-one years' experience, including seven years greenkeeping, course supervision. Age 42. Married. Wife has had ten years club management. Former employment clubs North, South. References. Address: Ad 400, % Golfdom, Chicago.

Experienced manager—Desires connection with country club, or town club. Best of references. Exponent of highest class cuisine. Prefer all year position. Economical operator, and satisfaction assured in all departments. Married, and wife competent hostess. Address: Ad 401, % Golfdom, Chicago.

Young, energetic pro-manager desires position with club who needs an experienced person well-versed in all departments of golf club operations. Have served in all capacities in well known clubs for 16 years in both the North and South. Pleasing personality, good reputation for promotion, teaching and greenkeeping. Address: Ad 410, % Golfdom, Chicago.

Well-Known Greenkeeper who has been connected with a prominent club in Chicago district, is open for a job. 22 years' experience. KNOWS bent greens. Address: Ad 411, % Golfdom, Chicago.

Manager or Executive Secretary, wants position at well-established club, country or city. Thorough knowledge all departments. 8 years in present position. Eastern states preferred. Address: Ad 414, % Golfdom, Chicago.



CCA

APRIL, 1941

VOLUME 15, NO. 4

CIBB,

HERB GRAFFIS, Editor

JACK FULTON, Managing Editor WILLIAM D. RICHARDSON, Associate Editor
JOE GRAFFIS, Advertising and Business Manager

PUBLICATION OFFICES: 14 E. JACKSON BLVD., PHONE HARRISON, 5941, CHICAGO, ILL. Eastern Representative, Albro Gaylor, 20 Vesey St., New York City, Phone Cortlandt 7-4031 Western Representative, Rawlins & Holman, 333 N. Michigan Ave., Chicago, Phone RAN. 6225

#### CONTENTS

Flashes From the Firing Line	2
What's Ahead? by Herb Graffis	21
Variety Makes IBM Club Hum, by Bart J. Scanlon	23
Four Greens Courses Draw 350 Turfmen	25
Taxes, Teamwork, Costs-Managers' Problems, by Herb Graffis	27
Clinic for High School Golfers Is Big Success, by Stan Larson	30
Business Methods for the Pro-Shop, by George S. May	34
What Price Sand? by John Monteith, Jr.	42
Extra Pro Service Means Extra \$\$, by Don Bush	50
Jacksonville Likes Business Men's Golf, by Charles W. Zaun	56
How to Combat Insect Pests, by Ray Hutson	58
Golf Is 'Main Event' at MSC Conference, by C. Kent Bradley	65
Driving Range Helps Lesson Income, by Bob Johnston	68
What's New	70

#### ADVERTISERS' INDEX

Acushnet Process Sales Co.         2nd Cover Agricultural Insecticide Co.         10.           Agricultural Insecticide Co.         10.           American Agricultural Chemical Co.         77           American Fork and Hoe Co.         The           American Fork and Hoe Co.         47           Bayer-Semesan Co.         Inc.           Bellevue Stratford Hotel         75           Brearley Co.         48           Brearley Co.         48           Burke Golf Co.         43           Cast Iron Pipe Research Ass'n, The.         3rd Cover Chicago Eye Shield Co.           Chicago Eye Shield Co.         68           Converse Co.         Inc.           Converse Co.         Ins.           Cover Mig.         Co.           Converse Co.         Ins.           Converse Co.         Ins.	McClain Bros, Co.         9-75-76-77-7           McClain Bros, Co.         9-75-76-77-7           Mallinckrodt Chemical Co.         1           Merck & Co., Inc.         1           Merck & Co., Inc.         1           Meinell Co., Henry F.         7           Michell Co., Henry F.         7           Milorganite         1           Monroe Co.         1           Murdock Mfg. & Supply Co., The.         7           National Mower Co.         1           Nelson Mfg. Co., L. R.         1           Nippersink Lodge & Country Club         6           North British Rubber Co.         5           North British Rubber Co.         5           North British Rubber Co.         7           Pabst Sales Company         3           Page Fence Ass'n.         7           Peckham, A. N.         7           Penfold Golf Balls, Inc.         6           Pennsylvania Lawn Mower Works.         9           Pfizer & Co., Inc., Chas.         1           Professional Golfers' Ass'n.         6           Revere Electric Mfg. Co.         7           Root Mfg. Co.         7           Root Mfg. Co.         1           Sewerage
Lytton Building	Young Golf Co., The L. A44-48