

Ask Us . . . We Know

GOLFDOM is headquarters for sources of supply, whether for golf course, pro-shop or clubhouse. Each month we pass hundreds of buying tips on to leading manufacturers at the request of clubs everywhere. Use this page to locate the products you need.

And if you have had an election recently, fill out the bottom of the page so that GOLFDOM will reach the man at your course for which it is published.

- | | | | |
|--|---|--|--|
| <p>GOLF COURSE</p> <ul style="list-style-type: none"> Arsenate of lead Bag racks for tees Ball washers Bent grass stolons Bird houses, sanctuaries Brown-patch preventives Compost distributors Drinking fountains Dump carts Fencing Fertilizers Fertilizer distributors Flags (greens) Green markers (practice) Hole cutters Hose, water Humus (soil conditioner) Insecticides Irrigation equipment Mole and gopher poisons Mowers <ul style="list-style-type: none"> <input type="checkbox"/> putting green <input type="checkbox"/> tee <input type="checkbox"/> fairway <input type="checkbox"/> rough Mower sharpeners Peat moss Pipe, water Playground equipment | <ul style="list-style-type: none"> Pump (capacity?) Putting cups Rollers <input type="checkbox"/> green <ul style="list-style-type: none"> <input type="checkbox"/> fairway <input type="checkbox"/> spiked Sand green equipment Scythes (motor driven) Seed <input type="checkbox"/> fairway <input type="checkbox"/> green Seed treatments Seeders Shelters (golf course) Sod cutters Soil screeners Soil shredders Soil testers Sprayers <input type="checkbox"/> power engine <ul style="list-style-type: none"> <input type="checkbox"/> barrel pump Spike discs Sprinklers <input type="checkbox"/> fairway <ul style="list-style-type: none"> <input type="checkbox"/> greens Swimming pool data Tee mats Tennis courts Tractors Tractor wheel spuds Turf pluggers Turf renovator Water systems <input type="checkbox"/> greens <ul style="list-style-type: none"> <input type="checkbox"/> fairways Weed killers | <p>PRO SHOP</p> <ul style="list-style-type: none"> Bags <input type="checkbox"/> canvas <input type="checkbox"/> leather Balls <input type="checkbox"/> .35 <input type="checkbox"/> .50 <input type="checkbox"/> .75 Ball markers Buffing motors <input type="checkbox"/> A.C. <ul style="list-style-type: none"> <input type="checkbox"/> D.C. Caddie badges Caddie uniforms Calks Caps Clubs <ul style="list-style-type: none"> <input type="checkbox"/> Brassies <input type="checkbox"/> Drivers <input type="checkbox"/> Irons <input type="checkbox"/> Matched sets <input type="checkbox"/> Putters <input type="checkbox"/> Spoons <input type="checkbox"/> Women's <input type="checkbox"/> Juniors Golf dart boards Gloves Grip dressing Handicap racks, cards Hats, duck with vizor Movie cameras, projectors Pencils, golf Practice driving devices Prizes Rain jackets Score cards Shafts, steel Sockettes | <p>Sweaters</p> <ul style="list-style-type: none"> Trapshooting <input type="checkbox"/> traps <ul style="list-style-type: none"> <input type="checkbox"/> shells <input type="checkbox"/> targets <p>CLUB HOUSE</p> <ul style="list-style-type: none"> Adding machines Athletes foot remedies Bar equipment Bath slippers <ul style="list-style-type: none"> <input type="checkbox"/> paper <input type="checkbox"/> wood Bars <input type="checkbox"/> fixed <input type="checkbox"/> portable Bath towels Beer <input type="checkbox"/> bottle <input type="checkbox"/> draught Cash registers Deodorants Disinfectants Kitchen equipment Laundry equipment Liquors <input type="checkbox"/> gin <input type="checkbox"/> whiskey <ul style="list-style-type: none"> <input type="checkbox"/> wine <input type="checkbox"/> mixers Linens Lockers Refrigerators Runners for aisles, rubber Showers Shower mixers <ul style="list-style-type: none"> (automatic) Toilet seat covers Water coolers |
|--|---|--|--|

Club..... No. of Is course private,
holes?..... daily fee or municipal?.....

By Club Position

Address

Please fill in below. Help us send GOLFDOM free to the right officials.

PRESIDENT (or owner) _____

Address _____

GREEN-CHAIRMAN _____

Address _____

CLUB MANAGER _____

Address _____

HOUSE CHAIRMAN _____

Address _____

GOLF PROFESSIONAL _____

Address _____

GREENKEEPER _____

Address _____

Is liquor for sale at your club?..... Beer?..... Wine?.....

slow turning sprinkler for 1941 which it claims is in a class by itself for simplicity and fool-proof construction. A. S. Lyndon, general manager, says that he came onto this new idea while experimenting with another sprinkler that looked good until this one was developed and tested.

The mechanism that drives the main nozzle around slowly, consists of a driving head mounted above the main bearing. On one of the arms of this driving head is mounted an oscillating "hammer" which automatically comes into position for striking a post on the main sprinkler arm, the impact of the "hammer" with each rotation imparting a slow, step by step, turning motion. For the driving mechanism there is only one moving part—the eccentric hammer which is a special, very hard alloy casting, mounted on a hard rustless steel shaft.

The clog proof construction for the driving nozzle is insurance against the possibility of the sprinkler being clogged and the rotation stopped, resulting in flooding or washing. Even distribution over the entire sprinkled area is accomplished with a special shaped main nozzle.

The Fate-Root-Heath Co., Plymouth, Ohio, reports its new Peerless Blade Grinder, introduced this past summer, has enjoyed a good first year and has been enthusiastically endorsed by many leading greensmen. The new grinder is designed for fast and accurate grinding of all types of mower straight blades—either hand or power units—up to 36 inches. Setups for grinding all types and sizes of straight blades are made quickly and easily through specially designed attachments.

Where power mowers are dismantled and overhauled, the Peerless Blade Grinder can be used for not only grinding the straight blades, but also the



reel knives. Special attachments are furnished with each machine in which the reels can be placed and sharpened quickly and accurately. The grinder is very compact and can be located on a work bench, or if preferred, a floor stand can be furnished. Detailed bulletin on the new grinder will be sent upon request to the manufacturer.

The Pomona Pump Co., Pomona, California, announces the complete redesign of its line of 6-inch medium capacity vertical turbine pumps. As a result of improved engineering practice, particularly in the newly designed impellers and seats, the manufacturer states that the new models afford higher efficiency and better performance, resulting in lower cost for the user.

For a desired capacity of 100 G.P.M. against 110 ft. lift in a well and 50 lbs. pressure above, a 7½ H.P. motor is required, as against a 10 H.P. motor with the old model. The efficiency of this particular size pump for this head capacity has

been increased 6½ points, the number of stages has been reduced one-fourth and finally, the initial cost of the entire unit has been lowered 20 per cent.

Pomona makes every type and size of vertical pump, from the small domestic pump delivering only a few gallons per hour to the large Niagara type, delivering 100,000 gallons per minute or more. The manufacturer will be pleased to furnish copies of explanatory literature upon request. Write for Bulletin 26.

The Util-A-Tool introduced by Templeton, Kenly & Co., 1020 S. Central Ave., Chicago, is a versatile maintenance tool and handy to have around greens maintenance equipment barns. This unique tool consists of nine pieces of equipment used in various combinations to perform various jobs. The tool pushes, pulls, spreads; bends conduit, pipe and



structural steel members; straightens bent bodies, axles, etc.; stretches wires and fencing; pulls plate face and spoked wheels, gears and pulleys; loosens stumps, roots and other stuck or frozen objects.

In addition, the Util-A-Tool can be used as an emergency hoist to lift out engines, etc., and as a regular 10-ton screw jack.

Each of the nine component parts can also be used separately to perform dozens of jobs. The Util-A-Tool comes in a neat metal carrying case with lock and key. Literature giving further details is available.

Hamilton Rubber Mfg. Co., 104 Mead St., Trenton, N. J., reports a most successful first year for its new Country Club flat-top corrugated rubber matting. The new Country Club matting is being highly praised wherever it has been installed, and the company has received many testimonials on its wearing qualities. Typical of many letters is the following: "The Country Club matting was placed where it would get the hardest possible use—in the main part of our clubhouse, where nearly every player must walk, but we have yet to find any punctures from the spike shoes or other wear. This is a very good test because ours is a public course and the traffic is heavy, and the players are indifferent about any damage they might do."

CADDIE BADGES—We have a number of designs in metal. Circular on request. The C. H. Hanson Company, 303 W. Erie St., Chicago, Ill.

This new rubber matting is built to an exceedingly high standard of quality—it's fabricated like an automobile tire with heavy ply of strong fabric which reinforces the top layer of tough, wear and abrasion-resisting, corrugated rubber. Around the pro-shop, where spiked shoes give the flooring a terrific beating, the new rubber flooring is ideal; around the pool and locker and shower rooms, the Country Club matting prevents slipping, because of its non-skid flat-top corrugated surface. In the tap-room, the new matting is popular because it is non-absorbent and highly resistant to alcoholic liquids—and it will not discolor. Descriptive literature and a sample of Country Club matting will be sent upon request.

Narragansett Products Corp., East Greenwich, R. I., reports a most successful season for its Carpenter Mower Grinder, and anticipates another big year in 1941. Users of the Carpenter grinder, judging by reports received, are enthusiastic over its performance; they like the way the grinder grinds perfectly their every mower unit—quickly and economically. Complete details on this grinder may be obtained by writing the manufacturers.

Worthington Mower Co., Stroudsburg, Pa., announces the recent appointment of D. R. Niederlander as its St. Louis distributor. Niederlander, whose address is 9 Parkland Place, St. Louis, will handle Worthington sales and service in St. Louis and adjacent area.

WANT ADS: Rates, 10c Per Word—Minimum, \$2.50

Pro Seeks Winter Course Job—Qualified teacher, now employed, 16 years at present club. Will go anywhere. Age 45; married. References furnished. A-1 rating. Address: Ad 1003, % *Golfdom, Chicago.*

Pro-Greenkeeper—18 years' experience. Would like change for 1941. Wide experience country clubs, resort courses, daily fee. Would like to operate on percentage or lease with option to buy. Address: Ad 100, % *Golfdom, Chicago.*

Will Sell Four Indoor Spalding Golf Nets in A-1 condition for \$30 each, or all four for \$75. Original cost was \$90 each. Write: V. Mapes, Falls Church, Virginia.

Position Wanted—as Pro, Pro-Greenkeeper or Pro and Wife as caterers at club. Have 25 years' experience at the game. Also construction work. Excellent teacher of the game. Age 50; naturalized American. Can supply best of references as to character and ability. Sober. 30 years as Pro. Debt free. Will go anywhere. Address: Ad 1001, % *Golfdom, Chicago.*

Professional and Greenkeeper—exceptional instructor, expert greenkeeping, business-like management, courteous and reliable. Will consider full management of small active club, or any combination. Address: Ad 1002, % *Golfdom, Chicago.*

Wanted to Lease—Golf course, with or without equipment, for 1941, by competent and responsible operator. Prefer course east of Mississippi river, but will consider right proposition anywhere. Describe course fully in first letter. Address: Ad 1000, % *Golfdom, Chicago.*

Pro-Greenkeeper—situated at present at one of Chicago's most prominent daily-fee courses, desires change for '41. Best references. Married. Age 28. Ten years' experience. Address: Ad 1005, % *Golfdom, Chicago.*

Wanted—to lease or buy, nine hole golf course. Send complete information in first letter. Address: Ad 1007, % *Golfdom, Chicago.*

For Sale—Beautiful 9-hole golf course in Central Wisconsin. Ample play. Successfully operated during past 6 years. Great bargain. For particulars write to E Z, Ad 1009, % *Golfdom, Chicago.*

CLUB OFFICIALS —

are you seeking high grade Managers, Stewards or Bookkeepers? Write to: Club Systems Service, 4836 Drexel Blvd., Chicago.

Young Professional—desires job as pro or assistant pro this winter. Married, pleasing personality. Member of the P.G.A. Excellent results in teaching and building up club membership. Available after October 15. Modest salary. Address: Ad 1006, % *Golfdom, Chicago.*

For Sale—A bargain and money-maker, one of the best 18-hole golf courses in the mid-west. Best opportunity that could be offered for a pro-manager or manager. Course, equipment and clubhouse complete and going. Write at once: Ad 1004, % *Golfdom, Chicago.*

Assistant Pro, 22, five years' experience. Good golfer and teacher, some knowledge of greenkeeping. A-1 reference; would like professional position anywhere. Address: Ad 1010, % *Golfdom, Chicago.*

Ohio Golf Course Operator—desires connection on Florida Links during winter months. 28; married. References. Compensation secondary. Address: Ad 1008, % *Golfdom, Chicago.*

Professional—seeks winter position at club in dry climate, to benefit wife's health. Pro at Streator and Kankakee Country Clubs 17 years; still employed at latter club. Excellent teacher and club repair man. Pleasing personality. Age 38, no children. Best recommendations. Address: Harry Nelson, 1197 S. Washington, Kankakee, Ill.

Wanted—With club that is still progressive and constructive, position as manager or professional, or in any capacity in which I may help promote and stimulate more golf activities at your club and share in earnings. Daily fee or semi-public preferred. Will consider lease with option to buy. 20 years' golf and hotel experience. Address: Ad A-651, % *Golfdom, Chicago.*

Wanted—To lease or operate on percentage basis, daily fee golf course or private club considering operating on fee basis. Midwest or Chicago district preferred. Give name, address and location. Address: Ad R-600, % *Golfdom, Chicago.*

JANSSEN GRAYBAR HOFBRAU

Lexington Ave. at 44th St.

New York City

Where golfers meet in the atmosphere of 'Old Heidelberg'—the perfect combination of a delightful eating place and '19th hole' in the heart of New York. Open Sundays.

Janssen wants to see you!

Golfdom

The Business Journal of Golf

OCTOBER, 1940



VOLUME 14, NO. 10

HERB GRAFFIS, Editor

JACK FULTON, JR., Managing Editor

WILLIAM D. RICHARDSON, Associate Editor

JOE GRAFFIS, Advertising and Business Manager

PUBLICATION OFFICES: 14 E. JACKSON BLVD., PHONE HARRISON, 5941, CHICAGO, ILL.
 Eastern Representative, Albro Gaylor, 20 Vesey St., New York City, Phone Cortlandt 7-4031
 Western Representative, Rawlins & Holman, 333 N. Michigan Ave., Chicago, Phone RAN. 6225

CONTENTS

1940 Facts In Review, by Herb Graffis.....	9
Outstanding Course Jobs of 1940.....	11
What Will War Do to Golf?.....	15
Colleges Set Short Course Dates.....	16
Masterson Is Master of Seattle's Muny Golf, by Campbell Davis.....	17
Adequate Winter Programs Stall Roster Slumps.....	20
Greensmen Hear Arlington Report.....	23
Workers Must Fit Their Jobs, by W. F. Langton.....	25
Monteith Is Speaker At Midwest Greenkeepers' Meeting.....	28
Futurama For Pros, by Don Young.....	30
Christmas Gift Sales Push Profitable to Pros.....	31
Report on Promotion Filed.....	34
PGA May Sponsor National Junior Event.....	38
Clubs Find Bowling On Green Popular.....	40
Pat Pushes All The Angles, by W. Howard Capps.....	42
Machines Replace Men, by John Anderson.....	44
What's New In Golf for 1941.....	45

ADVERTISERS' INDEX

Acushnet Process Sales Co.....2nd Cover	Lewis Co., G. B..... 51
Agricultural Insecticide Co., Inc..... 57	Lytton Building..... 58
American Fork & Hoe Co..... 39	Majestic Hotel..... 59
American Golfboard Co..... 41	Mallinckrodt Chemical Works..... 4
Buckner Mfg. Co..... 2	Merck & Co., Inc..... 7
Burgett Co., The K. L..... 52	Michell's Seed House..... 54
Cast Iron Pipe Research Ass'n, The.....3rd Cover	Milorganite..... 3
Chipman Chemical Co..... 2	Narragansett Products Corp..... 5
Crawford, MacGregor, Canby Co.....36-37	Pabst Sales Co..... 8
Davis, Inc., George A..... 57	Page Fence Association..... 1
Dolge Co., The C. B..... 3	Perfection Sprinkler Co..... 6
Durable Mat Co., The..... 52	Precision Lawn Mower Grinder Co.....48-49
Ederer Co., R. J..... 53	Ream Nursery..... 6
Fate-Root-Heath Co., The..... 6	Root Mfg. Co., The.....60
Godwin, Hiram F..... 58	Ruhm Proosphate & Chemical Co..... 60
Golfdom Book Dept.....47-55	Sewerage Commission, The..... 3
Hamilton Rubber Mfg. Co..... 56	Skinner Irrigation Co., The..... 4
Hardie Mfg. Co., The..... 5	Smith, Kenneth..... 43
Hillerich & Bradsby Co..... 35	Sterling Tobacco Powder Co..... 54
Horner, R. S..... 60	Stump & Walter Co..... 58
Janssen Graybar Hofbrau..... 63	Swift & Co..... 56
Kaddie Kart Mfg. Co..... 50	United States Rubber Co.....4th Cover
	Vestal Co., John H..... 54
	Wilson Sporting Goods Co.....29, 32, 33

MERION CRICKET CLUB
one of the fine courses
piped with CAST IRON...

11th green, East Course. Courtesy Merion Cricket Club, Haverford, Pa.

DROUGHT holds no terrors for the Budget Committee of the club whose fairways are piped with cast iron. No recurrent expense for replacements. Maintenance cost, if any, is negligible. Cast iron pipe serves for a century. It is the standard material for underground mains. Sizes from 1¼ inches. Address inquiries to The Cast Iron Pipe Research Association, Thomas F. Wolfe, Research Engineer, Peoples Gas Bldg., Chicago, Illinois.

CAST IRON PIPE

The Standard Material  *for Underground Mains*