

their club. Newspaper golf writers will also be guests at the event. Roy Schoepf, U. S. Rubber Products, Inc., is president of the association.

IT'S ON THE HOUSE

By TOM REAM
Mgr., Westmoreland CC

The modern club is the concentration of the utilities that deliver creature comforts.

Next to making building fireproof is the installation of a sprinkler system to protect from fire.

There is service and service, but the essential kind at the club is satisfactory service.

A pleasing personality is the only kind that fits into the club business.

Club service is largely eye-service. It is impossible to give service by remote control.

The heaviest load is that carried by the club employee who has a chip on his shoulder.

A note to club employees—the manager will be pleased if the members are.

The club business — that of making a comfortable living by making the members comfortable.

The paint bill usually represents a profitable investment.

In the club business, renovation should be a constant process, not an event.

DOES YOUR CLUB need this man?

He has a thorough knowledge of golf course architecture, soils, grasses, drainage, construction and maintenance, based on years of successful firing-line experience.

He has the knack and pep to fire the members with enthusiasm; a sound understanding of golf; a successful background as an instructor.

He has had several years of clubhouse practical managerial experience and knows how to make the whole plant run smoothly.

He is married, thoroughly reliable and loyal.

He is alert, willing and does not drink. He is ready to go to work. If you need this type of man, Address: Ad 909, % Golf-dom, Chicago.

BETTER GRASS? ROOTONE Reg. U. S. Pat. Off. The Plant Hormone Powder IS THE ANSWER



On fairways or greens—seed treated with ROOTONE will produce earlier, stronger and deeper rooted turf — thus better drought resistance.

If your dealer cannot supply you, write us direct.

\$1.00 jar treats 20 lbs. seed. \$5.00 can treats 160 lbs. seed.

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Div. B-1 Ambler, Pa.



NOW

is the right time to
SEED!

Weather and working conditions are all in favor of Fall Seeding—and so are seed prices this fall. With weed growth dormant, turf gets a better start and will be months ahead when the new season starts.

We've built a lively seed business with clubs that insist on the right seed at the right price. Let us quote on your requirements.

HOW ABOUT EQUIPMENT?

The George A. Davis catalog will show how to do a thrifty job of fall upkeep.

GEORGE A. DAVIS, Inc.
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available **NITROGEN** that doesn't get away...

Available nitrogen that is non-leaching is a feature of both Vigoro and Swift's Special Golf Fertilizers. This means grasses are supplied nitrogen during cool weather when growth is most active, and you avoid possible waste from leaching.

This is one of the features that helps to make the Swift feeding plan more satisfactory and more economical in the maintenance of greens and fairways.

Fall feeding of greens and fairways is a wise investment. Complete feeding of your turf the Swift way will bring maximum returns on your fertilizer investment.

SWIFT & COMPANY FERTILIZER WORKS

UNION STOCK YARDS, CHICAGO, ILL.
OFFICES IN ALL PRINCIPAL CITIES

Play Safe WITH **SCOTT'S CREEPING BENT STOLENS**

★ **And Genuine Seaside
Bent Seed with a weed
content far below cer-
tification requirements.**



O. M. SCOTT & SONS CO.
Marysville, Ohio

Scott's

SCOTT'S SEED makes BEAUTIFUL TURF!

N. E. Greenkeepers Test Bents on Green at Ponkapoag GC

THE USGA has sponsored the planting of twenty greens throughout the U. S. and Canada to try out the ability of various bents to withstand the wear of playing traffic. The green for New England is planted at Ponkapoag GC, Canton, Mass. It will be used as a practice putting green. This green has had a few sections added and is 8,000 ft. in area.

The green is laid out in a regular shaped circle with a 100-foot diameter and then divided into 16 pie-shaped sections. The stock to plant 12 of these was supplied by the USGA—nine sections to creeping bent planted with stolons, two sections with colonial bent seed, and one section with seaside bent seed. The seeding rate was 5 lbs. per 1,000 feet.

The other four sections are as follows: 1 section of Kernwood bent seed that came from R. I. Mitchell, greenkeeper at Edison CC, Schenectady, N. Y.; 1 section of Piper velvet bent seed from Dr. DeFrance of Rhode Island State college; 1 section of a mixture of 75% colonial seed and 25% Prince Edward Island velvet seed, which is the mixture we expect to use on the new nine here at Ponkapoag. The last section is divided into thirds. One third planted with Raritan velvet from MacMullen-Terhurne Co. of Rochelle Park, N. J., through Dr. Sprague. One third planted with Piper stolons from stock I had here. One-third planted with Piper sod from T. Swanson of Bear Hill GC.

The green site was stripped of loam and a sub-grade with a slope of 1-foot drop across the green established. The subsoil is a well drained open gravel. 8 inches of loam was put back and 6 or 7 inches of Royer screened loam with 25% sand, 25% nature peat and 50% loam put on for top. We used 100 lbs. of 8-7-6 fertilizer raked in. Green was planted on May 17, 1939.

1-inch x 6-inch boards on edge were pegged into place to separate the various sections. Some differences were noted in germination of seed and also in starting of stolons. Seeded areas are about alike now but there are still big differences in the creeping bents.

—Samuel S. Mitchell in N. E. Newsletter

CADDIE BADGES—We have a number of designs in metal. Circular on request. The C. H. Hanson Company, 303 W. Erie St., Chicago, Ill.

Check Up Before Checking Out

By C. Kent Bradley

OFFICIALS and committees who came into office at many clubs pledged themselves to save money in 1939. On this basis, they did not want, or hesitated, to allow for purchases that were necessary. As the season advances, all concerned find that top golf maintenance cannot be obtained with little funds, and while it need not call for exorbitant money, it does require sufficient expenditures.

Too often, the new officers consider the course superintendent's statement of requirements, as mere opinion. This man's job is to see that best playing conditions are obtained and upheld. It is the club's part to furnish proper means to achieve the desired ends. Right now, during September, while conditions are apparent, is the time to stop a habit that is running more clubs into jeopardy each year.

A retiring board member or green-committeeman turns in a report at the end of the season. Money was "saved" by cutting on seed, fertilizer, labor, and letting worn equipment "go another year." They may boast of "economy" during their term-in-office. The next set of officials get a score with a challenge to meet, which they try to beat.

Some business-minded committees are now asking, "Was money saved at the expense of the golf course, the playing conditions and our attractiveness to present and new members? Have we really saved, or just borrowed on the reserves of our course, and in the end, just passed the buck by "saving the bucks?"

Breakdown Is Climax of Neglect

This procedure may get by for awhile, but the show-down is inevitable. Many boards will find themselves on the spot for past follies. The fact that turf troubles are encountered, or machine breakdowns occur more this year, is not the fault of present regimes. It is a climax of neglect and lack of foresight, requiring a lot of undoing by this year's committeemen, in order to justify their occupancy of office.

The run-of-club members should realize that if they want to play, they have to pay. There are numerous advantages playing the home course, and if the present members go elsewhere, they have to pay just the same. Courses that draw

members to them do so because they have proper maintenance standards that appeal to players.

Fundamentally, proper maintenance is obtained with sufficient funds, material, men, equipment and supervision. The order of importance will vary with individual conditions, but each should be given due allowance. One of the best indications of what a club's maintenance facilities are, we find, is the course mechanical equipment. A sprinkler is worthless if it does not work. A putting green mower is junk if it is worn beyond accurate cutting adjustment; a tractor is costly to operate if the fuel consumption is getting too big—and so on down the line.

Inform Members of Conditions

Club members should be informed of conditions, in order to get their support. One way would be to put on a week-end show at a prominent spot around the clubhouse grounds. All the equipment on hand could be placed where it would be noticed.

The club newspaper and bulletin boards could give advance notice that a "show" would be held—but not say of what—on a certain Saturday and Sunday. The green-chairman and the course superintendent would be around to give out information. Placards telling the purpose and cost of an old machine, date bought, how much use it had had, the normal wear life, and its present condition, would be enlightening. New equipment might be borrowed from friendly neighbor-clubs, or exhibited by local golf course supply dealers. If neither of these is feasible, circulars and catalogs of new machines could be placed by the old ones. Seed and fertilizer samples, flat boxes of poor and good turf, would add interest, especially to those that have home lawns.

A newspaper editorial recently mentioned that the United States was letting its scrap-iron reserves run low by making large foreign shipments. In case of emer-

An excellent bulletin on velvet bent planting and maintenance is Circular 393 of the New Jersey Agricultural Experiment Station, and written by Howard B. Sprague. You probably can get a copy of it by sending Prof. Sprague a stamped return envelope.



TREATMENT COSTS AS LITTLE AS \$1.23 A GREEN

because *Special Semesan* gives so much more coverage, yet this increasingly popular fungicide actually contains two organic mercuries for quick, longer-lasting protection! Does not burn, thin or otherwise injure turf when used at recommended strength. Easily applied in water solution or dry with compost. Five lbs., \$7.00; 25 lbs., \$33.00; 100 lbs., \$122.85. Order from your supply house.

REGULAR SEMESAN and NU-GREEN, favorite fungicides of many greenkeepers, are also stocked by your supply house. Ask for prices.

For free Turf Disease Pamphlet, write
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gency, so the editor said, we would have insufficient needs for our own use. Evidently the writer of that article has overlooked the junk piles at tool sheds and maintenance barnyards of golf courses.

Simply because a machine runs does not mean it will turn out right work. A new gear on a worn shaft, a sharp reel on a shaky frame, and similar exhibits are repairs. Repairs are made to tide over to replacement time, but don't produce the best results. At least one club in each district, and often several, are in run down condition, due to lack of proper upkeep and replacements, which reflect neglect of green-committees to note conditions while the playing season is on, and to make such notes matters of record for the guidance of ensuing committees. Better look now, and see if your club is one of these wherein your committee fails to handle this important job.

Test Green Planned to Benefit Iowa Greenkeepers

AUGUST meeting of the Iowa Greenkeepers' Assn. was held at the Newton CC, August 13, with 27 members of the association in attendance. Dr. S. W. Edgcombe, Iowa State College, told the group the college will soon put in an experimental green at its course at Ames; he also read the latest Horticultural Society news letter to the assembled greensmen.

A letter is being sent all Iowa clubs in regards to the work on the new turf garden and experimental green at ISC. The benefits of the plot were explained, emphasizing the fact that every golf club in the state will be helped considerably through this new undertaking. Donations were requested from all clubs: \$5 for 9-hole courses, and \$10 for 18-hole clubs.

Other business transacted at the meet-

Three Styles of One-Color Score Cards

of Excellent Quality are

Priced \$20 to \$25 for 5,000

Produced by a New Process they are complete and of correct size.

Samples of these and higher priced 2-color cards to clubs on request.

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703 South La Salle Street - - - Chicago

ing included the naming of Bill Keating, Des Moines G&CC, as delegate to the state Horticultural Society meetings. Also, because of the fact most of the larger clubs of the state are centered around the Des Moines area, and because of the great distance away of clubs on the western and eastern borders of the state, district vice-presidents of the association were selected to better serve clubs in these territories. Those named were: north, J. S. Hartman, Mason City; southwest, Ernest Kroese, Red Oak; and southeast, Jim Towhig, Muscatine.

The Minnesota, Nebraska and Missouri greenkeepers were sent invitations to join the Iowa group for a joint meeting at the Hyperion Field Club, Des Moines, September 18. Appointed to handle arrangements and entertainment for this affair were Bill Keating, Jack Welsh, Bert Rost, Clarence Yarn, and H. Ketter.

HEADQUARTERS FOR BENTS

We offer seeds of the following that have been proven by test to be over 99% pure:

- Coos County Seaside Bent
- Astoria Bent
- Rhode Island Bent
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- Chewings Fescue (Imported and Domestic Green)
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- Creeping Red Fescue (97% pure)
- Reliable Putting Green, Fairway and Tee Formulas.

SEND FOR PRICE LIST

"1939 Golf Turf"
free on request

Stump & Walter Co.

132-138 Church St. (Corner Warren St.)
NEW YORK CITY

WHAT'S NEW

Worthington Mower Co., Stroudsburg, Pa., has acquired complete control of the Worthington Midwest Co., an Illinois corporation, according to a recent announcement from the Worthington company. Frank P. Dunlap is president and secretary, and Leo F. Murray is vice-pres. and treasurer of the new Worthington Midwest concern. The two will also act as field representatives, along with Paul E. Burdett.

Worthington Midwest will provide sales representation and service for all Worthington Mower products, and in addition will handle a complete line of recognized high quality seeds, fertilizers, fungicides and all golf course, large estate, airport and public park accessories.

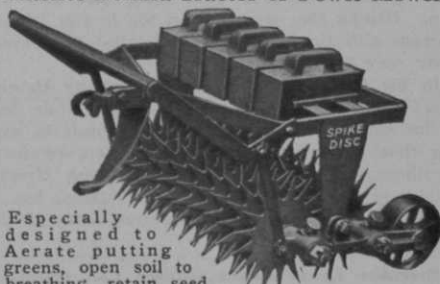
The activities of the Worthington Midwest Co. will extend through Illinois, northern Indiana and the southern half of Wisconsin. To back up the field

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Hitches Behind Tractor or Power Mower



Especially designed to Aerate putting greens, open soil to breathing, retain seed and fertilizer. Illustrated model \$50.00, weights \$13.00 extra. Many other models from hand operated to triple battery for tractor power, \$15.00 to \$120.00. Circular and details from your Golf Equipment dealer or write:

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MULTI-BALL ROTO
New Washer...ea. \$15.00

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The proven single ball
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Mixtures . . . Individual
Grasses . . . Fertilizers
...Implements. Write
for your copy.

PETER HENDERSON & CO., 35 Cortland St., New York City

representation, the company will have available as modern and as efficient service as it is possible to maintain. So far as Worthington equipment, stocks of parts and mechanical service rendered, is concerned, this will be of the same high standard as maintained at the Worthington factory and will be directly under factory supervision.

The Worthington company also announced that William N. Thompson, formerly of the Pennsylvania Lawn Mower Works, has become associated with the company. Thompson has for years been the field representative of the Pennsylvania company in their golf department and has had a country wide experience in mowing problems.

Thompson is taking over the Kansas City branch office for Worthington and will have charge of sales and service in Nebraska, Iowa, Kansas, Missouri, Oklahoma and Arkansas. This position was formerly occupied by Frank Dunlap.

Acushnet Process Sales Co., New Bedford, Mass., in a letter to GOLFDOM tells of the great job Frank L. Hruska of Menominee, Mich., did in the Upper Peninsula Golf Tournament. After tying for second medalist honors with 149, Hruska won the Upper Peninsula championship, climaxing the final match with a 130-yard pitch shot into the cup. Hruska also came out on top in the driving contest with three drives that totalled 925 yards. They were 315—302—308.

In his letter to the Acushnet company Hruska said: "During the tournament I used your ball exclusively, and I want to express myself in saying that I think it has no competitors by far." Acushnet says it's pleased to know that Hruska thinks so highly of the Acushnet Titleist, but it can't help but feel Hruska deserves some of the credit himself.

Precision Lawn Mower Grinder Co., Glendale, Calif., who, for the past five years has confined the Precision method of grinding lawn mowers

SCORE CARDS

EXCELLENT THREE-COLOR QUALITY

\$2 PER 1,000

In lots of 10,000 and up
5,000-9,000, \$2.45 Per M 1,000-4,000, \$2.90 Per M

Brand new idea—pictorial golf lesson posed and edited by a top-ranking pro (Guldahl, Runyan, Snead, etc.) on back each card. For samples and details, write Pictorial Score Card Company, Inc., Dept. E, 26 Broadway, New York City.

to the Pacific Coast territory, is now appointing distributors throughout the country for nation-wide distribution of its product. The Precision method of grinding proved so successful that a year ago the present management took over and re-engineered the Precision Grinder to a point where it is said to be the simplest, most accurate and complete lawn mower grinder ever built into one machine.

The new Precision grinds the reel in its own bearings perfectly straight and round to one thousandth of an inch, with no high blades or tapered ends. It grinds the bed knife straight and true to an accuracy that users of Precision Grinders say they have never been able to accomplish before, all without lapping.

The Precision Lawn Mower Grinder is manufactured in two sizes: Model 32, for grinding of edgers, hand mowers, and small power mowers, and Model 42, to accommodate all mowers, including the large power or tractor cutting units. Both models are equipped with the straight edge table for grinding the bed knife. The grinder roll, being the full length of the machine, grinds the reels straight and round, assuring keen cutting on all blades from one end of the bed knife to the other. Thus the accuracy maintained by this method of grinding lawn mowers gives a keener edge to both reel and bed knife that will stay sharp longer, save labor, and prolong the life of the lawn mower.

Users of Precision Grinders not only vouch for the excellency of results obtained, but also praise the low upkeep cost of the grinder. Having just two moving parts, both sealed to be free from grit and dust, lifetime service of the grinder is reasonably assured. The general specifications are as follows: Power—one-third horse power repulsion-start-induction motor of standard make. Bearings—grinder roll, self-aligning sealed in type. Frame—cast aluminum designed for strength, so arranged that mowers may be easily and quickly placed in the grinder. Spacing bars, elevator car-

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This page is printed for your convenience in the event you are unable to find the buying information you are looking for in the advertisements of this issue. If your search is unsuccessful, tear out this page, check the items your club is interested in buying, and mail to GOLFDOM, 14 East Jackson Blvd., Chicago. Also, please fill in below the correct names of officials at your club. We want each copy of GOLFDOM to get into the hands of the proper official at your club.

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- Fertilizer distributors
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- Irrigating equipment
- Mole and gopher poisons
- Mowers
 - putting green tee
 - fairway rough
- Mower sharpeners
- Peat moss (soil conditioner)
- Pipe, water
- Playground equipment

- Pumps (cap.).....
- Putting cups
- Rollers green
 - fairway spiked
- Sand green equipment
- Scythes (motor driven)
- Seed fairway green
- Seed treatments
- Seeders
- Shelters (golf course)
- Skeet layouts
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 - fairways
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holes? daily fee or municipal?

By Club Position

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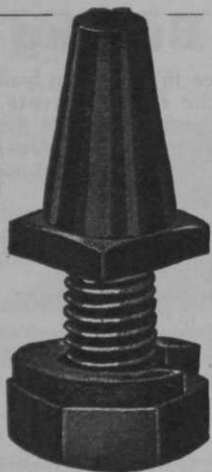
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quickest to put on or take off. Increase tractor efficiency and cultivate turf... that's why more than half the U.S. and Canadian clubs use them. Durable and low priced. All sizes for all purposes. Sample spud and circular on request; advise make of tractor and purpose for which intended.

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riers are of seamless steel tubing for extra strength. Completely adjusted to handle ninety-five per cent of all mowers made. Complete details on the Precision Grinder and full information for dealers will be sent upon request to the manufacturers.

James Heddon's Sons, Dowagiac, Mich., makers of "Power-Shoulder" steel shafts, are enjoying a highly satisfactory reception of the pro-only policy that has been applied to these shafts. By restricting the sale of the shaft to high-quality clubs of the leading manufacturers and limiting sale of clubs having these shafts to pro-shop outlets, the Heddon company has given pros a strong weapon for resisting cut-price competition.

Identification of this distinctively designed shaft with pro-shop upper grade clubs has made it easier for pros to get across to the public the idea that the pro strives to make his shop headquarters for top value in golf merchandise.

American Chemical Paint Co., Ambler, Pa., after considerable experimentation by chemists and private research groups, has now developed the product known as Rootone, the plant hormone powder containing the most powerful synthetic plant hormones as its chief ingredients. Plant hormones are effective where nature has not provided as much hormone substance as the plant is

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able to use under artificial cultivation. This opens up new possibilities in propagation from cuttings, seeds, bulbs and transplants. Rootone is said to be the most economical, simple and efficient preparation for the use of plant hormones.

When applied to seeds, Rootone helps to break dormancy, stimulates root production, and by killing fungi on the seed hull, wards off fungus attack. As a result top-growth is increased. On fairways or greens, seed treated with Rootone will produce earlier, stronger and deeper rooted turf, thus making for better drought resistance. \$1.00 jar of Rootone treats 20 lbs. of seed; \$5.00 can will treat 160 lbs. seed. Further information on Rootone will be sent upon request to the makers.

Roof Gilson has joined Wilson Sporting Goods Co. as field representative with the assignment of consulting pros and contacting amateurs throughout the country. Roof is one of the most widely known young men in the golf business, having been fieldman for the American Fork and Hoe Co. for ten years.

After several weeks at Wilson's Chicago factory, Gilson will begin touring. An important phase of his job will be obtaining from professionals an accurate close-up of trends in golf equipment design, performance and marketing. This work will supplement the extensive activities of Wilson's field advisory staff.

The Hardie Mfg. Co., Hudson, Mich., makers of Hardie Sprayers, for almost a half-century has

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TIN FOR
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been noted for the dependability of its sprayers. Hardie sprayers are built in over 40 sizes and styles, delivering from 4 gal. per min. at 300 lbs. pressure to 80 gal. at 1,000 lbs. pressure. Sprayers are made in all the modern types—portable and stationary—powered by gasoline engine, electric motor, or taking power from tractor or truck.

Hardie offers a complete line of specialized golf

sprayers, claiming low operating cost, practically no upkeep expense, and wide selection as to price and style. The new Hardie No. 99 line of power sprayers embodies in a smaller, lower-priced outfit every feature of design and construction found in the larger Hardies. This new line is finding wide favor with golf course maintenance men everywhere, company officials say.

WANT ADS: Rates, 10c Per Word—Minimum, \$2.50

Golf business man wants new connection. Fine record as instructor, shop operator, greenkeeper and club general manager. Job has been an outstanding one in building club revenue, interest and reputation. Highly regarded by club officials and leading pros and greenkeepers as one of the most competent, diligent golf business men in the country. Having handled present job in smaller southern city with success, desires to advance to greater earning opportunities. Highest references. Will go anywhere on own responsibility for conference. Address: Ad 910, % *Golfdom, Chicago.*

Position wanted by Professional-Greenkeeper—Exceptional instructor, expert golf course maintenance and remodeling. Will also consider management of small club or any combination. Best references. Address: Ad 901, % *Golfdom, Chicago.*

Wanted—Active golf club, ball, or specialty salesman who contacts professionals to handle manufacturer's line of golf bags. Complete protection on territory. Good Commissions. Address: Ad 914, % *Golfdom, Chicago.*

Pro-Greenkeeper—at present employed, would like resort connection this winter, and wants full-time job for next year where ability, hard work and pleasing personality will count the most. Eleven years' experience; single; free to travel; knows turf thoroughly, and gets and keeps course in first-class condition. Plays game in low 70's and is excellent instructor. Age 27. Always on job to give members first class service. Salary not so important as the opportunity the job offers. Highest references. Address: Ad 907, % *Golfdom, Chicago.*

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