

**This Form Tells Club Daily Score  
on Operations**

**T**HE Menlo Country Club has figured out a way to avoid any controversies between officials and department heads resulting from lack of mutually understood knowledge of major operations.

A daily report is made in triplicate. One copy is kept at the club, where among other services, it helps the accountant in segregating expenses; another copy is sent to the president and the third copy is torn in half, the lefthand half which refers to house operations, being sent to the house-chairman, and the righthand half which reports on outside operations, being sent to the green-chairman.

At the top of the report is: "San Francisco office must be notified immediately by telephone of any unusual accident or occurrence."

The report items:

Rainfall, weather, date.

Clubhouse: Employees on duty; employees off duty; employees, illness or vacation; number of extra help; reason for extra help; permanent guests (2 weeks or more); transient guests; room reservations for next week-end; meals served; breakfast, luncheon, dinner.

Green fees today; total to date; swimming fees today; total to date; special parties; complaints and nature of same; lost and found.

(Signed, Manager.)

Golf Course: Employees on duty; employees: illness or accident; new work in progress; is equipment in good shape?

(Signed, Superintendent.)

Engineer's Department: Are pumps in order? Is water system in order? Is heating system in order? Is refrigeration system in order? State any machinery trouble; repair work in progress; new work in progress.

(Signed, Engineer.)

Caddie House: Is pro on duty? Is caddie master on duty? Have members' clubs been cleaned? number of caddies reporting; number of players, members; number of players, guests; state complaints or anything unusual.

(Signed, Professional.)

**FULNAME BALL MARKING**  
—a service that sells YOU and your merchandise, too!

Write **FULNAME CO.**, Station "O,"  
Cincinnati, Ohio, for particulars.

*Why*



**LOUISVILLE  
POWER-BILT  
GOLF CLUBS**

*offer  
a PLUS  
VALUE to  
PRO SHOPS*

Designed for precision playing and built with constant care to assure top quality at all times, these clubs can be safely recommended by professionals.

**National Advertising**

in the leading magazines of America such as the *New Yorker*, *Town & Country*, *Golf*, *Golfing*, *Golfer & Sportsman*, *Pacific Coast Golfer* and many others. These millions of messages tell the Power-Bilt story that brings inquiries to you.

**Pro Sale Plan**

permits ONLY professionals at recognized clubs to sell Louisville Power-Bilt golf clubs. This exclusive sales set up permits the Pro to recommend these clubs with the assurance that his sales will result in benefit to him alone.

**Proper Profit**

National advertising plus highest quality and marketing under the exclusive Pro sales plan means more profit dollars in your pocket.

**MADE RIGHT — SOLD RIGHT  
PRICED RIGHT**

*What more could you ask?*

WRITE DEPT. G FOR DETAILED INFORMATION

**HILLERICH & BRADSBY COMPANY, INC. LOUISVILLE, KY.**



## Suburban GC Is Scene of New Jersey Supts. Meeting

**A**UGUST meeting of the New Jersey Golf Course Supts. Assn. was held at Suburban GC, Union, N. J. Thirty-two attended. Frank Svehla, Suburban's greenkeeper, showed the boys a well-maintained plant and specimens of the ingenious devices he's worked out to use on his job. One of the devices is a trap weeder and rake attached to a green-mower power unit. The other is an arrangement of beaver-board shields on McCormick-Deering fertilizer spreader to prevent winds causing uneven distribution of the fertilizer. An old fairway mower wheel was seen

in use as a tile culvert guard. Bright guy, that Frank.

A discussion and report of damage incurred on links in New Jersey was made by William C. Colthart, Suburban GC; John W. Cannon, Twin Brooks CC, Plainfield; Dr. H. B. Sprague and T. C. Longnecker, of N. J. Agricultural Experiment Station; Dr. E. E. Evaul, of U. S. Soil Conservation Commission; C. E. Treat, Montclair GC; Walter Totty, Echo Lake CC; Jarvis Badgeley, Galloping Hill GC; Lewis Weilandt, Princeton GC; Thomas Hays of Baltusrol CC; John Anderson of Essex County CC; and M. S. Whaley, golf course supply salesman.

John B. Gill, irrigation engineer, discussed golf course water systems and showed moving pictures of installations. C. K. Bradley, Passiac Co. G Cse., outlined studies he has made on irrigation in connection with supplementing rainfall.

A lawn-making demonstration sponsored by the Union county Park Commission in cooperation with Fred D. Osman, Union county agent, will be held on September 8, at Warinanco Park stadium, Elizabeth.

The next meeting of the N. J. Golf Course Supts. Assn. will be held September 12 at the Hackensack CC with Barney Roth the host greenkeeper. . . . K. B.



## GOLF COURSE EQUIPMENT & SUPPLY DEALERS

### Indiana

#### C. E. GRIENER CO.

Silver King Golf Course Tractors  
Ideal Fairway Mowers  
Power Lawn & Greens Mowers  
Golf Course Supplies

125-127 E. New York St., Indianapolis, Ind.  
Tel. LI. 1822

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#### ARTHUR D. PETERSON CO., Inc.

—More Than Twenty Years of Reliable Service—  
Worthington Mowing Machinery—Hardie Sprayers—  
Buckner Irrigation Equipment—Compost Mixers—Ag-  
rico Country Club Fertilizers—Grasselli Arsenate of  
Lead—all Golf Course Supplies.

420 Lexington Avenue NEW YORK, N. Y.

#### STUMPP & WALTER CO.

Specialists in Golf Grass Seed, Fertilizers and Equip-  
ment.

Flags, Hole Cups, Brown Patch Remedies,  
Mowers, Sprayers, Sprinklers  
Send for complete catalog—free.

132-138 Church St. New York

**Advises Food Specials for Clubs**—Ed Newhart, manager of two socially high clubs, advises featuring a specialty in food. Newhart manages the Knollwood Club (Chicago district) in the summer, and the Bath Club, Miami Beach, in the winter.

Ravioli, as made by his year-round chef, Bill, is given a top billing on Newhart's masterly menus. It's something that one gets real good at about once out of 50 times, even at the Dag jernts that are supposed to know how to make it. This Bill makes it so the spit drivels from the corners of patrician mouths every time it's mentioned. The folks ballyhoo it.

The mugg who writes this wishes he had a faceful of it now.

#### GREENKEEPERS — ATTENTION!

If you haven't made out the query card on brown-patch information, which appeared in July **GOLFDOM**, please hunt it up and fill it out, **NOW**, while you're thinking about it, and mail, postage free to **GOLFDOM**. It will be greatly appreciated.



**IT'S ON  
THE HOUSE**

By TOM REAM,  
Manager  
Westmoreland CC

The manufacturer's trade mark label on goods assures high quality of the article so marketed.

*A good club employee: One who cooperates without intruding.*

Every good club is a directing post to other good clubs.

*Coming out on top in the club business is largely a matter of starting at the bottom with that determination.*

Radiator valves? It pays to pack them, now, before the steam goes on. Your grates, and so on, have of course, been attended to long ago.

*The employee who goes fast enough in the club business will go ahead fast enough.*

A member should never be handed a glass of water in the hand—a plate or small tray under the glass, of course. Exceptions, naturally, are at a bar or a table.

*Tact—the lubricating oil of social contacts.*

Good health is a prime requirement for everyone employed in the club.

*The best work of the best club kitchen with the best materials available will come to naught if soapy utensils are used or if the various pots and pans need retinning.*

**GOLF'S MARKET PLACE**

Al Link, extensively known for his work in manufacturing and selling good golf clubs, becomes a member of the Hillerich & Bradshy Co. staff Sept. 1. Al will handle exclusively pro trade in the Chicago district for H & B, and will spend some time at the company's Louisville factory assisting in the design and construction of the line.

His wide experience in association with the pro trade fits in well with the H & B policy of making a strong feature of the professional models and policies.

British "Golf Monthly," June, 1938, comments: "An elaborate check was made at two parallel holes at Troon of the carry of the golf balls in the first three days of the Amateur championship. Posts were driven at short intervals, official observers noted every ball which carried over the

**King's  
Ransom**

'round the world  
**Blended SCOTCH  
WHISKY**



● Rich as its name sounds, King's Ransom has that "round the world" taste connoisseurs know. A favorite at golf clubs.

Sole U. S. Agents  
ALLIANCE DISTRIBUTORS,  
INC., N. Y.

## Effective, low-cost, labor-saving protection against BROWN PATCH

# SPECIAL SEMESAN



Two real organic mercury ingredients give Special SEMESAN its high effectiveness. Maximum coverage—6,000 square feet per pound for as little as \$1.29 — gives it its low cost. May be applied in solution with water or dry with compost. From your supply house: 5 lbs., \$7.00; 25 lbs., \$33.00; 100 lbs., \$129.00. Turf Disease pamphlet free.

**BAYER-SEMESAN COMPANY, INC.**  
DU PONT BLDG., WILMINGTON, DEL.

### GRASS SEED

### IT PAYS TO SOW THE BEST

Michell Quality backed by a half century of experience with turf is your guarantee of satisfaction.

Write for samples and prices.

Complete line of supplies for the course. Send for Free Golf Equipment Catalogue.

**MICHELL'S SEED HOUSE**  
Philadelphia, Pa.

## GOLF MADE EASIER

By Charles Herndon

220 PAGES ..... ILLUSTRATED

"The Greatest Golf Book of Recent Years."

—CANADIAN GOLFER

Price \$1.25, Postpaid. Send Your Check to

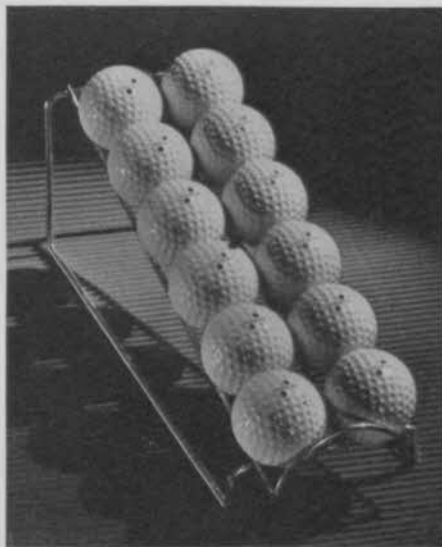
CHARLES HERNDON, 4068 W. 21st Street,  
LOS ANGELES, CALIFORNIA

200-yard mark. Run was not checked, just carry. The results of the checking will be submitted for consideration of the committee, which will review the present ball. A new ball at the championship was, beyond debate, carrying farther than any ball hitherto on the market."

Penfold Golf Balls, Inc., reports the ball referred to is the new Penfold, due for introduction in the U. S. sometime in November.

E. W. Harbert, widely-known pro at the Marywood CC, Battle Creek, Mich., has invented a wire display fixture for golf balls. Harb's device can display the balls either unwrapped or in boxes of three.

The invention is a simple, sturdy arrangement that gives the pro a good chance to put a new punch into golf ball display either inside the case, or outside, where the shop service is constantly main-



tained and the temptation of the attractive display won't so overwhelm shop visitors that they "forget" to sign or pay for the balls.

Huminal, the combination peat moss-fertilizer, long in use abroad and used with great success by horticulturists and landscape gardeners since its comparatively recent introduction in this country, is now being introduced to the golf club market by the manufacturers, Eric Wedemeyer, 162 Fifth Ave., New York City.

In Huminal, by means of a patented process, the best Sphagnum moss has been treated to remove adverse acidity, thus obtaining a vegetable decomposed material, humus. Into this neutralized humus the essential plant food values, nitrogen, phosphoric acid and potash have been

laved. This 'laving' process gives two distinct advantages, makers say. First, it gives a perfectly uniform distribution of the plant foods, and second, allows both a quick, prompt stimulant to the turf, and also, a gradually available food. Thus Huminal is a non-acid, finely flaked peat, impregnated with the essential root foods in rightly balanced proportion. Repeated comparative tests have shown that Huminal is ideal for reconditioning old greens or making new ones.

As a part of the campaign to introduce Huminal to the golf club market, the manufacturers are offering a 70 lb. bale of Huminal, free, to make trial tests of the substance at clubs. A limited number of bales have been set aside for this purpose, so the manufacturers advise that requests be mailed promptly.

Strict adherence to the now well established pro only policy on Tommy Armour Golf Clubs was again the keynote of the annual sales conference of Crawford, MacGregor, Canby Co. when sales representatives and executives met in Dayton last month. Entering the fifth year of service to golf professionals with the exclusive Tommy Armour models, the MacGregor organization has established definite acceptance for a complete line of protected professional model clubs, and plans for the 1939 season, as announced by C. H. Rickey, president, indicate even greater concentration in this field.

Principle convention addresses were given by head members of the MacGregor advisory staff—Tommy Armour on discussion of policies, and Jerry Glynn on valuable hints in salesmanship and presentation. These two also joined President Rickey in a feature by feature presentation of the 1939 Armour line.

The MacGregor representatives departed immediately after the week-long session for the opening visit to the golf professionals. Besides the well known Tourney Model, they will be showing the distinctly different Spliced-neck Penna Model and a new pear shaped No. 202 Model. For 1939 MacGregor also shows a full line of exclusively styled caddie bags.

Only one change in sales representation is announced for the 1939 campaign. Ock Willoweit, newly crowned champion of the Miami Valley Golf Professional Association, has been assigned to cover the pro



**FORE!** PAGE FENCE maintains right of way for club members—tournaments—exhibition revenues. Page Fence fabric is furnished in 5 superior metals meeting all atmospheric conditions.

Write to the address below for fully descriptive free booklet "Fence Facts" and name of PAGE FENCE distributor and erector nearest you.

**PAGE FENCE ASSOCIATION**

Dept. G9

Bridgeport, Connecticut

*America's First Wire Fence—Since 1883*

**R. H. Tractor Wheel SPUDS**

quickest to put on or take off. Increase tractor efficiency and cultivate turf—that's why more than half the U.S. and Canadian clubs use them. Durable and low priced. All sizes for all purposes. Sample spud and circular on request; advise make of tractor and purpose for which intended.

Immediate shipment. If your Ford or equipment dealer cannot supply, write direct to

**R. S. HORNER**  
Geneva, Ohio

MFR. OF SPUDS, FORDSON WHEELS, ETC.



**GREENKEEPERS**

Apply disinfectant or soluble fertilizer with sprinkling water. New apparatus draws fertilizer or disinfectant into hose from an open vessel at a constant rate. Strength of solution constant. Can see rate of application at glance. Saves labor, time and money. Write for free circular or send only \$7.50 to

**J. H. BUTLER, PRO**  
Sunbury Golf Course, Sunbury, Ohio  
MONEY RETURNED IF NOT SATISFIED

● **BENT GRASS** ●

**BOTH SOD AND STOLONS**

Vigorous, healthy stock that develops fine true putting surfaces. Write for full information.

**HIRAM F. GODWIN**

Box 122, Redford Sta., Detroit, Mich.

## YOUR SKILL

is wasted when you  
use cheap Grass Seed.  
Use Henderson seeds  
for worthy results.

Write for  
"Sports Turf Grasses—  
Autumn Price List"

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## LEWIS WASHERS



### MULTI-BALL ROTO

The New Washer!  
each - - - \$15.00

### PADDLE TYPE

a proven single  
ball washer  
1 to 10 ea. \$6.00  
11 to 20 ea. \$5.50



G. B. LEWIS CO., Dept. G-9 Watertown, Wis.



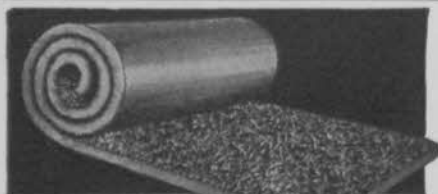
MacGregor's sales representatives and executives who met at recent sales conference in Dayton: Left to right—front row: Tony Penna, good will rep.; Ted Smith, Philadelphia dist.; Harry Adams, Ill. dist.; Jerry Glynn, member of advisory staff; Clarence H. Rickey, pres.; Tommy Armour, chief of advisory staff; Henry P. Cowen, v.-pres.; Lloyd Gullickson, Ohio rep., and Paul Smith, Midwest dist.  
Back Row: Wm. C. Mayl, asst. sales mgr.; Ed Gannon, Southwest dist.; Harold Peterson, Los Angeles dist.; Webb Gilbert, Kansas dist.; Irve Allen, Detroit dist.; Clarence W. Custenbolder, general supt.; Jos. M. Neville, advertising mgr.; Tom Robbins, N. Y. dist.; Grant Ashley, Southeastern dist.; Cliff Rickey, Chicago Branch Office; Stanley Hobbs, Boston dist.; Robert Lysaght, prod. mgr., and Ock Willoweit, Pittsburgh dist.

field in western Md., western N. Y., Ky., and western Pa. He is taking the post of Wm. C. Mayl, who was recently brought into the Dayton office as assistant sales manager.

An organization for the purpose of exploration, development and utilization of some of the sphagnum peat moss bogs located in the state of Wisconsin has recently been formed. It will be known as the Peat Products Corp. of America, and operations have already begun on a 40-

acre block in a tract of 159 acres, which constitutes only a part of the peat bog holdings. Engineers estimate that this first 40 acres will have an approximate production of more than 73,000 tons of pre-cured, dehydrated commercial peat moss with a maximum moisture of 15% after processing is accomplished.

General sales offices will be located in the Utilities Bldg., at La Salle and Van Buren Sts., in Chicago. The sales division of the company will be under the personal supervision of H. E. (Bert)



### CREEPING BENT

### TURF

Our true Washington Strain Creeping Bent in solid turf form makes model greens. Also in stolon form. Withstands drouth like nothing else. Fully guaranteed. Used by hundreds of clubs. Comes in rolls ready to lay down like a carpet. Nursery grown blue grass sod also sold. Write for prices and samples now.

ILLINOIS GRASS CO. Telephone  
Homewood (Ill.) 746  
18455 Reigel Road (near Chicago) Homewood, Ill.

## Three Styles of One-Color Score Cards

of Excellent Quality are

Priced \$21 to \$26 for 5,000

Produced by a New Process they  
are complete and of correct size.

Samples of these and 4 higher priced  
2-color cards to clubs on request.

JOHN H. VESTAL CO., Printers  
703 South La Salle Street - - - Chicago



# Free to Readers:

As a convenience to readers, this page appears monthly in GOLFDOM. Use it, whenever you are in the market for any product used by your club, to secure literature and prices from dependable sources of supply. Then you'll know your buying is being done intelligently.

Study the ads in this issue of GOLFDOM carefully; you should find most of the products your course, clubhouse and pro-shop need for efficient operation. If you need further information on the products listed below, return this page, filled out, to GOLFDOM, 14 E. Jackson Blvd., Chicago. You'll get complete information.

## FOR THE GOLF COURSE

- Arsenate of lead
- Bag racks for tees
- Ball washers
- Bent grass stolons
- Bird houses, sanctuaries
- Bookkeeping systems
- Brown-patch preventives
- Compost distributors
- Containers, waste
- Drinking fountains
- Dump carts
- Fencing
- Fertilizers
- Fertilizer distributors
- Flags (greens)
- Hole cutters
- Hole rims (putting cups)
- Hole rims (sand green)
- Hose, water
- Humus (soil conditioner)
- Insecticides
- Irrigating equipment
- Mole and gopher poisons
- Mowers
  - putting green  tee
  - fairway  rough
- Mower sharpening machines
- Peat moss (soil conditioner)
- Pipe
  - perforated for drainage
  - water
- Playground equipment
- Pumps (state capacity)
- .....
- Putting cups
- Rollers
  - fairway
  - green
  - spiked
- Sand green equipment
- Scythes (motor driven)
- Seed
  - fairway
  - green
  - rough
- Seeders
- Shelters (golf course)
- Skeet layouts
- Sod cutters

- Soil screeners
- Soil shredders
- Soil testers
- Sprayers
  - barrel pump
  - power engine
- Spike discs
- Sprinklers
  - greens
  - fairway
- Swimming pool information
- Tractors
- Tractor tires
  - low pressure
  - pneumatic
- Tractor wheel spuds
- Water systems
  - for greens
  - for fairways
- Weed burners
- Weed killers
- Worm eradicators

## FOR THE PRO SHOP

- Bags
  - canvas
  - leather
- Balls
  - .35  .50  .75
- Ball marking machines
- Belts
- Bookkeeping system
- Buffing motors
  - A.C.  D. C.
- Caddie badges
- Caddie uniforms
- Caps
- Clubs
  - Brassies  Drivers
  - Irons  Matched sets
  - Putter's  Spoons
  - Women's
- Club racks for pro shop
- Gloves
- Grip dressing
- Handicap
  - racks  cards
- Hats, duck with vizor
- Leather jackets
- Leather preservative
- Movie cameras, projectors

- Practice driving devices
- Prizes
  - cups
  - trophies
- Rain jackets
- Score cards
- Shafts
  - hickory
  - steel
- Shoe spikes
- Shoe trees
- Sockettes
- Sweaters
- Tees
  - wood  celluloid
- Trap-shooting
  - shells  traps
  - targets

## FOR THE CLUB HOUSE

- Adding machines
- Ales
- Athletes Foot Remedies
- Bar equipment
- Bath slippers
  - paper  wood
- Bars
  - fixed
  - portable
- Bath towels
- Beer
  - bottle
  - draught
- Beer cooling equipment
- Cash registers
- Deodorants
- Disinfectants
- Kitchen equipment
- Laundry equipment
- Liquors
  - gin
  - whiskey
  - wine
  - mixers
- Linens
- Lockers
- Mineral water
- Refrigerators
- Rugs—runners for aisles
- Showers
- Shower mixers (automatic)
- Soda fountains
- Water coolers

Club .....

By..... Club Position.....

Address .....

Town..... State..... Date.....

• IMPORTANT—FILL OUT FORM ON REVERSE OF THIS PAGE •

# Thanks—In Advance!

It's no trouble for you to fill out this page and mail it to GOLFDOM, and you'll be doing us a great favor.

You see, this magazine is edited solely for those men listed below and is crammed with information to help them "do a job" for your course and club. That's why GOLFDOM wants its mailing list up-to-date at all times. Don't let your club's copies reach the wrong men.

Fill in this page NOW and mail to GOLFDOM, 14 East Jackson Blvd., Chicago.

Club .....

Town ..... State .....

Number of Holes ..... Is Course Private, Daily Fee or Municipal? .....

If course formerly operated under another name, write OLD name here

**PRESIDENT**  
(or owner)

Address

**GREEN-CHAIRMAN**

Address

**CLUB MANAGER**

Address

**HOUSE CHAIRMAN**

Address

**GOLF PROFESSIONAL**

Address

**GREEN-KEEPER**

Address

Is liquor for sale at your club? ..... Beer? ..... Wine? .....

**SEE OTHER SIDE**



## LANGFORD and MOREAU, Ltd.

Twenty-five successful years demonstrate our ability to cope satisfactorily with all problems of golf course design and construction.

REMODELING

MODERNIZATION

DRAINAGE

IRRIGATION

LANDSCAPING

SWIMMING POOLS

GOLF ARCHITECTS

2405 Grace Street, Chicago, Ill.

LANDSCAPE ENGINEERS

Humiston and James Carruthers.

The principal grade of peat moss will be burlaped in standard size bales containing approximately 22 bushels and sold under the brand name of "Mello-Peat." Among other products that will be offered the trade is an exceptional grade of precipitated calcium carbonate under the

brand name of "Horto-Cal," to be used for the conditioning and neutralizing of sour soils. Other products of a special nature for horticultural uses will be offered as soon as it becomes practical to promote their sale. The company will be prepared to make shipment of peat moss early in Sept.

### WANT ADS—Rates: 10c per word; minimum, 25 words

**First Class Pro-Greenkeeper**—wants winter location with Southern club, or year around job. Age 27, and practically raised on golf course as father was one of nation's leading greenkeepers. Pleasing personality, hard worker, and good businessman; has gotten fine results from energetic membership solicitation. Excellent record in the few tournaments played this year, and in number of pupils who have decidedly improved their games under his instruction. Member P. G. A. Thoroughly competent to handle all details of small club operation. Excellent credit rating, highest references. Address: Ad 908, % *Goldfom, Chicago.*

**Professional**—high grade, excellent record, now employed, wants to make change. Only interested in first class club. Pleasing personality, gets results. Best of references. Address: Ad 909, % *Goldfom, Chicago.*

**Experienced Clubhouse Manager**—and wife, now with summer resort club, will be available for winter season or all year position. Salary no object. Excellent references. Expert caterer. Address: C. Ross, P. O. Box 122, *Old Forge, New York.*

**Professional**—with 15 successful years' experience as instructor and greenkeeper in one of best clubs in Chicago district, desires position in club wanting services of young pro able to produce results in upkeep of course and teaching. Now employed but wants club with year around activities. Very best character and ability, references. Address: Ad 900, % *Goldfom, Chicago.*

**Available 1939**—Scotch Pro with 30 years' substantial experience and background. Well qualified to efficiently serve any active club requiring a thorough instructor. Fine club-maker and player. An active intelligent abstainer with A-1 credit and a fine personality. Winters in Florida and is very highly recommended. Inquiries cheerfully acknowledged. Address: Ad 906, % *Goldfom, Chicago.*

**Well-known professional** with over 25 successful years in the golf business desires winter connection with resort club, Florida preferred but not necessary. Also open for year-round position, location no matter, just so long as it affords steady employment. Ambitious, pleasing personality, noted instructor, married. Has taught golf to some of America's foremost families. Can furnish highest references. Address: Ad 904, % *Goldfom, Chicago.*

**Professional**—desires connection for 1939 season. P. G. A. member, American, good personality; excellent instructor, good player and business builder. Fifteen years' experience. Can furnish best of references from past employers. Address: Ad 905, % *Goldfom, Chicago.*

**Pro-Greenkeeper and Manager**—desires position. 25 years' experience; best of references. Will go anywhere. Steady position wanted more than high salary. Steady and reliable. Address: Ad 903, % *Goldfom, Chicago.*

**Pro-manager-greenkeeper**—desires change. Wish connection with medium-sized club having winter activities. Have qualifications and experience to take over entire management. References former employers. Address: Ad 902, % *Goldfom, Chicago.*

**For Sale**—Fee paying Golf Course, three miles from town, on State highway, between Texas and Arkansas. Owner leaving town. Reasonable to quick buy. Address: Ad 907, % *Goldfom, Chicago.*

**Energetic pro** with fine business reputation and pleasing personality wants winter location. Age 28. Excellent teacher. Summer location is at New England resort course where his services have been definitely valuable in bringing business to town. Interested in arrangement that would enable him to profit with business-getting performance. Address: Ad 901, % *Goldfom, Chicago.*

**Wanted**—Greenkeeper who can also act as professional on western irrigated nine-hole golf course, sand greens. Must understand grass culture with experience in maintenance of golf course. Compensation about \$2,000.00 per year. Send applications with references and history of experience to F. E. Hanly, Secretary, *Hilands Golf Club, Billings, Montana.*

**Reputable Representatives With Following**—among established pros to sell our popularly-priced Oiled Silk Rain Jacket and Windbreaker of featherweight Airplane Cloth. Attractive commission. *Fabric Products Mfg. Co., 557 W. Jackson Blvd., Chicago.*

**FOR SALE**—Reconditioned compost machine, *Royer Model M.* Runs and looks like new—has full guarantee same as new machine. An excellent bargain! \$350, F.O.B. Harrisburg. Write *Raup Lawn Mower Service, 1310-12 N. Cameron St., Harrisburg, Pa.*

## JANSSEN GRAYBAR HOFBRAU

Lexington Ave. at 44th St.  
Old Hofbrau: 28 W. 30th St.  
New York City

Where golfers meet in the atmosphere of 'Old Heidelberg'—the perfect combination of a delightful eating place and '19th hole' in the heart of New York. *Open Sundays.*

*Janssen wants to see you!*

SEPTEMBER, 1938

# Golfdom

The Business Journal of Golf

VOL. 12, No. 9

PUBLICATION OFFICES: 14 E. JACKSON BLVD., CHICAGO, ILL.  
[Tel.: HARRISON 5942]

Eastern Rep., ALBRO GAYLOR, 20 Vesey St., New York City Tel: CORTlandt 7-4031  
Western Rep., RAWLINS & HUNT, 333 N. Michigan Ave., Chicago Tel.: Ran. 6225

Editor  
HERB GRAFFIS

Managing Ed.  
JACK FULTON, JR.

Adv. Mgr.  
JOE GRAFFIS

## CONTENTS

	Page
Golf Comes First, by John M. Beall.....	9
500 Pros Hold Shop Sale, by Herb Graffis.....	13
Says Superintendents Will Get Pay Boosts When Times Allow.....	16
Municipal Course Statistics.....	17
Clearing House Rates Pros.....	22
'Uncle Julian' Resigns as Spalding Board Chairman.....	24
Michigan PGA Holds Successful 'Trade-In' Week.....	26
Ask Golfers to Donate Travers' Mashie to Museum.....	28
Member Tells World His Club's Pro Suits Him.....	30
Form Tells Club Daily Score on Operations.....	31
Golf's Market Place.....	33

## ADVERTISERS' INDEX

	Page		Page
Acushnet Process Co.....	8	Janssen Graybar Hofbrau.....	39
Alliance Distributors, Inc.....	33	Langford & Moreau, Ltd.....	39
American Fork & Hoe Co., The.....	23	Lewis Company, G. B.....	36
Bayer-Semesan Co., Inc.....	34	Links, The.....	6
Buckner Mfg. Co.....	4	Lytton Building Corp.....	6
Butler, J. H.....	35	Michell's Seed House.....	34
Crawford, MacGregor, Canby Co.....	29	Milorganite .....	3
Dolge Co., The C. B.....	5	Page Fence Association.....	35
Dunlop Tire & Rubber Co.....	3rd Cover	Royer Foundry & Machine Co.....	2
Fulname Co., The.....	31	Scott & Sons Co., O. M.....	6
Godwin, Hiram F.....	35	Sewerage Commission, The.....	3
Graham & Co., Inc. John H.....	5	Skinner Irrigation Co., The.....	7
Grasselli Chemical Dept.....	7	Stumpp & Walter Co.....	5
Heddon's Sons, James.....	27	U. S. Rubber Products, Inc.....	4th Cover
Henderson & Co., Peter.....	36	Vestal Co., John H.....	36
Herndon, Charles.....	34	Wedemeyer, Eric.....	4
Hillerich & Bradsby Co.....	31	Wheeling Steel Corp.....	1
Horner, R. S.....	35	Wilson Sporting Goods Co.....	25
Illinois Grass Co.....	36	Worthington Mower Co.....	2
International Harvester Co., Inc.....	2nd Cover		