

hook or slice, the Golf Recorder reveals that—shows the direction of ball-travel and the extent it goes into the rough; and if there is a weak spot in the swing, it can be corrected.

Golf Recorder is guaranteed to give satisfactory service. It measures 39 inches long, tee is made of hard fibre and will withstand very hard usage. Extra target and wood carrying case are furnished. Complete outfit sells for \$14.50, and is one dollar higher west of Denver. Further details can be had upon writing Golf Recorder, 325 N. Wells St., Chicago.

Arthur D. Peterson Co., Inc., 420 Lexington Ave., N. Y. C., have issued their 1938 supplement to their regular catalog and turf manual, which they will gladly mail free upon request.

The shoes pictured here are not just any old pair, of course. They belonged to Walter Hagen and were worn by him while winning several of his string of

41 championships. Now they are silver plated and mounted on a mahogany base and serve as the trophy in the Erskine Park (South Bend, Ind.) annual approaching and putting competition. They are mounted in Hagen's exact putting position.

R. Otto Probst, president of the Erskine Park club, and incidentally the owner of the largest golf library in the world, conceived the idea of this novel trophy and the L. A. Young Co., Detroit, is the donor.

Realizing the quandry most golf club green committees find themselves when contemplating the installation of golf course irrigation, Buckner Mfg. Co., Elizabeth, N. J., have prepared a comprehensive booklet, "A Guide to Modern Golf Course Irrigation," which is designed to answer any and all questions relating to club irrigation problems.

The booklet discusses the importance of correct procedure in the design and building a complete irrigation system. Enumerated in order they are: how much water is needed; determine the source of water and the possible rate of flow; select the type of system, the sprinkler pattern, the sprinklers to be used, the operating pressure, and the total rate of flow per minute; determine the pump and power, if



Get in that "LUCKY PUNCH" EARLY!

Don't underestimate the savageness of brown patch. It strikes swiftly, killingly. The time to paralyze its power is *before* it gets under way—with regular, effective applications of *Special SEMESAN* or the other tried and proved Du Bay fungicides, Regular SEMESAN or Nu-Green!

Special SEMESAN gives liberal and exact turf coverage—one pound treating 6,000 square feet of turf for as little as \$1.29. Fewer applications are needed. That's why it offers you such sensible, practical and economical protection for your greens. Easily applied in water solution or dry with compost. Used in solution, it does not damage the spray rig—so you have less sprayer repairs to add to your application cost. Two organic mercury ingredients assure high effectiveness, yet the cost is low: 5 lbs., \$7.00; 25 lbs., \$33.00; 100 lbs., \$129.00. Order from your supply house, and send Quickmail coupon 19 for free Turf Disease Pamphlet.

OTHER BROWN PATCH FUNGICIDES



Regular Semesan, the original brown patch fungicide, and *Nu-Green*, the preventive which also hastens recovery of infected turf, are also available to all greenkeepers who prefer them. *Regular Semesan*: 5 lbs., \$9.90; 25 lbs., \$45.50; 100 lbs., \$180.00; 300 lbs., \$535.00. *Nu-Green*: 5 lbs., \$6.30; 25 lbs., \$29.00; 100 lbs., \$115.00; 300 lbs., \$338.00.

BAYER-SEMESAN CO., INC.

DU PONT BLDG., WILMINGTON, DEL.

PATCH-A-HEADACHE FROM COAST

needed; plan the piping system and outlets to give the greatest possible efficiency; finally, what will the system cost, and what should the engineer do for you?

**HILLERICH
& BRADSBY CO.**
Louisville, Ky.

17
Per May ad in
Golfdom, send
me additional
information.

**J. OLIVER JOHNSON,
Inc.**
956 W. Huron St.
Chicago, Ill.

18
Per May ad in
Golfdom, send
me additional
information.

BUCKNER MFG.
418 N. Broad St.
Elizabeth, N. J.

BAYER-SEMESAN CO.
DuPont Bldg.
Wilmington, Del.

20
Per May ad in
Golfdom, send
me additional
information.

**MALLINCKRODT
CHEMICAL WORKS**
St. Louis, Mo.

21
Per May ad in
Golfdom, send
me additional
information.

PAGE FENCE AS
520 N. Michigan
Chicago, Ill.

THE K. L. BURGETT CO.
Peoria, Ill.

23
Per May ad in
Golfdom, send
me additional
information.

ERNEST CHAMBERLAIN
8628 Elmira Ave.
Detroit, Mich.

24
Per May ad in
Golfdom, send
me additional
information.

HENRY MFG. CO.
400 S. 7th St.
Milwaukee, W.

**WORTHINGTON
BALL CO.**
Elyria, Ohio

26
Per May ad in
Golfdom, send
me additional
information.

**SOUTHERN
SADDLERY CO.**
Chattanooga, Tenn.

27
Per May ad in
Golfdom, send
me additional
information.

GOLF RECORD
325 N. Wells
Chicago, Ill.

**THE WOOD RIDGE
MANUFACTURING CO.**
Wood Ridge, N. J.

29
Per May ad in
Golfdom, send
me additional
information.

CUREX, INC.
Woodridge, N. J.

30
Per May ad in
Golfdom, send
me additional
information.

GOLFDOM, INC.
14 E. Jackson B.
Chicago, Ill.

SEE OTHER PAGE OF COUPONS FARTHER FORWARD IN THIS ISSUE

Patent Pending in U. S. and Foreign Countries—Louis Galter



Stop Those Small Profit Leaks!

Use a Record System designed by experts exclusively for Pro Shops and endorsed by P. G. A. Complete "books" in binder . . . easy to keep. Price \$12.75 postpaid east of Mississippi.

D. T. CROSSMAN, INC.

65 DUANE STREET

NEW YORK, N. Y.



CREEPING BENT

TURF

Our true Washington Strain Creeping Bent in solid turf form makes model greens. Also in stolon form. Withstands drought like nothing else. Fully guaranteed. Used by hundreds of clubs. Comes in rolls ready to lay down like a carpet. Nursery grown blue grass sod also sold. Write for prices and samples now.

Telephone
ILLINOIS GRASS CO. Homewood (Ill.) 746
18455 Reigel Road (near Chicago) Homewood, Ill.

over and profit because it opens a good field in men's accessory equipment. It also aids women's enjoyment of golf by improving their game through secure lefthand gripping.

Suggested retail price of the unit is 50c—\$6.00 per dozen, which represents a good mark-up and consequent profit to pros. Sales of Cushion Grips are on a strict cash or C. O. D. basis, and will be sent postpaid upon writing Al Link, P. O. Box 327, Dayton, Ohio.

Chicago Fence & Equipment Co., 4400 W. Addison St., Chicago, have been appointed exclusive Chicago district distributors for the entire Skinner Irrigation line, and are equipped to supply all Skinner golf course sprinklers and irrigation systems, underground and overhead systems, and a complete line of smaller type sprinklers. The company also can furnish and install all stock fittings and types of the line.

R. B. Bates, factory trained Skinner engineer for twelve years, has become associated with Chicago Fence & Equipment Co. staff who will work on all Skinner pressure sprinkler system installations.

A new booklet describing True Temper golf shafts—models, flexibility, construction, and other features—has just been issued by The American Fork & Hoe Co., Geneva, Ohio.

The first page is a "Roll Call of True Temper Championships" giving an impressive list of tournaments won all over the world by users of True Temper golf shafts. The center spread is made up in chart form to show the wide degrees of flexibilities offered by different models of True Temper shafts. This chart confirms one important feature of True Temper shafts—namely, that they are made in flexibilities which permit every golfer to secure a type of True Temper shaft ex-



"ANSWER TO A GREENKEEPER'S PRAYER"

▶ "ROTOTILLER goes after lumpy soil like a starving wolf after a rabbit," writes a golf authority who knows... "and Major Butts Golf Course Discs introduce all the essentials into established greens and fairways like nothing else can!" Major Butts Discs cut clean, sharp, narrow slits, without marring surface appearance. ROTOTILLER also tills soil, weeds out quack grass and, with accessories, mows lawns and rolls greens. Pays for itself in a hurry! Write for catalog.



Address inquiries to: ROTOTILLER, Inc., TROY, N. Y.
Warehouses: New York, Chicago, San Francisco, Los Angeles, Toledo

Answer above ad with QUICKMAIL No. 7

NOW is the TIME FOR ALL GOOD country club managers to come to the aid of their members who will want to "go swimmin'" sooner than a swimming pool can be built, unless one has already been planned for, or is to be planned for very, very soon!

A SWIMMING POOL

is almost as important to a country club, nowadays, as a golf course—at least many big clubs think so, and

A "GUNITE" Swimming Pool

is more reliable, more easily and quickly built, and less expensive to build and maintain than any other design.

DON'T BE CAUGHT "SHORT"!

Have our man in at once to "talk it over"—else you'll be out of luck to gather in the swimming shekels this summer! At least, write us details. Just ask for "Pool Dope"!

CEMENT GUN COMPANY
ALLENTOWN, PENNSYLVANIA

WHIRLWIND POWER MOWER

Leads the Field . . .

. . . because it masters the ground-keeper's every mowing problem. Consider WHIRLWIND'S advantages: Cuts tall or short stand of grass . . . Cuts fine grass or tough weeds. . . Mows directly up to obstacles. No hand trimming. Mows both forward and backward, eliminating lost motion.

Write for Folder No. 3 for full information.

**WHIRLWIND LAWN MOWERS
SALES CORP.**

Milwaukee, Wisconsin



TWO BLADES OF GRASS

VEG-E-TONIC

21 - 13 - 10

**WHERE
ONE
GREW
BEFORE**

Adopt this newer type of Putting Green fertilizer. From the start you'll get remarkably fine Greens impossible with ordinary plant foods.

Veg-e-Tonic is the all chemical soluble fertilizer, specially prepared only in our laboratories for finest playing turf.

Contains Nitrogen, Phosphoric Acid and Potash in highest percentages without useless fillers. Excellent results everywhere regardless of climate or soil conditions.

Low cost, clean and easy to apply. Write for literature and free testing sample.

McCLAIN BROTHERS COMPANY
Canton, Ohio



GOLF COURSE EQUIPMENT & SUPPLY DEALERS

Indiana

C. E. GRIENER CO.

Silver King Golf Course Tractors
Ideal Fairway Mowers
Power Lawn & Greens Mowers
Golf Course Supplies

125-127 E. New York St., Indianapolis, Ind.
Tel. LI. 1822

New York

ARTHUR D. PETERSON CO., Inc.

—More Than Twenty Years of Reliable Service—
Worthington Mowing Machinery—Hardie Sprayers—
Buckner Irrigation Equipment—Compost Mixers—Agri-
cure Country Club Fertilizers—Grasselli Arsenate of
Lead—all Golf Course Supplies.

420 Lexington Avenue NEW YORK, N. Y.

STUMPP & WALTER CO.

Specialists in Golf Grass Seed, Fertilizers and Equip-
ment.

Flags, Hole Cups, Brown Patch Remedies,
Mowers, Sprayers, Sprinklers

Send for complete catalog—free.

132-138 Church St. New York

actly suited to his or her style of play. Two pages are devoted to illustrations of several of the more popular patterns of True Temper shafts, together with complete specifications for these styles.

The whole booklet is very attractive in design and appearance and should be extremely useful in the golf shop as a means



of merchandising and selling True Temper shafted clubs. Copies may be obtained free of charge by addressing, Sporting Goods Division, the American Fork & Hoe Co., Geneva, Ohio.

“Rain for the Asking,” the new Skinner Irrigation Co. 1938 booklet, has just come from the presses. The booklet, printed in two colors, comprises 28 pages and is profusely illustrated with Skinner installations that show the company's equipment in use on lawn, garden, golf course, etc.

Operation and performance charts for all types of Skinner sprinklers are also included in the booklet, which will gladly be sent free upon request to The Skinner Irrigation Co., Troy, Ohio.

L. A. Young Golf Co., Detroit, Mich., have just issued another new counter card or wall hanger, for use in the pro-shop. The Walter Hagen 288 ball is pictured and described in the upper portion of the card,

MAGIKIL ANT BAIT JELLY
KILLS ANTS

ALWAYS TIER AND TRAP FOR BEST RESULTS

Easy TO USE SIMPLE! QUICK! SURE!

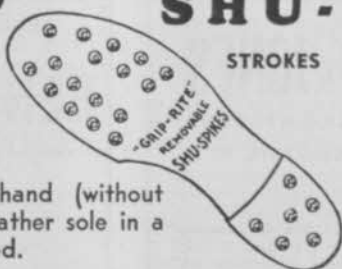
Sold By Seed, Drug, Hardware and Dept. Stores
LETHELIN PRODUCTS COMPANY, INC.
WOOD-RIDGE NEW JERSEY

"GRIP-RITE"

FIRM STANCE • SAVES

THE PROS CHOICE**because:**

easily, quickly inserted by hand (without special tools); fitted to any leather sole in a jiffy; eight sizes, flat or pointed.

BRINGS PROFIT and GOOD WILL**"FOR BETTER GOLF" Try a Set NOW!****SHU-SPIKES**

STROKES • PREVENTS SLIPPING

LOOK FOR OUR LABEL
ON EACH BOX

and the lower half lists the highlights in the 1938 golf world, comprising the dates and sites of the major U. S. and British golfing events.

The wall hangers, which are expected to prove of interest to a vast number of club members, may be obtained through the Hagen salesmen or by writing direct to the company.

Curley-Bates Co., representatives of The L. A. Young Golf Co., have moved into new quarters at 1016 W. 8th st., Los Angeles. The new layout is fixed up very fancy and the boys all are invited to drop in to get an eyeful.

Golfers in Houston, Texas, witnessed a startling performance this spring, when the Acushnet Process Co. driving machine, playing the new Acushnet Titleist ball, hit the pin five times at a distance of 400 yards on the No. 1 hole at the Brae Burn CC.

Later in the day, Claude Hastings, demonstrating the merits of Acushnet balls with this remarkable machine, set up the Acushnet trailer at River Oaks CC and smashed several Acushnet balls well over the green with a cross-wind blowing on No. 1, a 396 yard hole.

After the driving demonstration, golf fans looked at the Acushnet balls through an X-ray machine and found that their perfect centers had in no way been affected by even this abnormally severe test.

Thousands of golfers will have an opportunity this year to see the Acushnet trailer, with its famous driving machine

● BENT GRASS ●**BOTH SOD AND STOLONS**

Vigorous, healthy stock that develops fine, true putting surfaces. Write for full information.

HIRAM F. GODWIN

Box 122, Redford Sta., Detroit, Mich.

PERFECT COMPOST

with a **"WICHITA"**
**COMPOST
GRINDER
SHREDDER
MIXER**

"The 'Wichita' begins where other devices leave off," say all its users. The "Wichita" grinds, shreds, or chops to any degree of fineness—any material—any condition. The "Wichita" mixes perfectly all materials and does not separate the heavier materials from the lighter ones. Quick, simple adjustments—nothing to get out of order! Write for NEW, completely illustrated catalog and low factory prices.

W-W GRINDER CORPORATION
DEPT. D WICHITA, KANSAS

**APPLY CHEMICALS QUICKLY
AND SAFELY
TO PUTTING GREENS****McCLAIN HYDRO-MIXER**

This is the speed outfit they are all talking about. Hundreds now in use.

Greenkeepers everywhere saving time, labor and money by treating and fertilizing Greens in fraction of time required by expensive sprayers.

Costs very little. Simple to operate. Works on any pressure. Gives uniform and safest distribution of Turf Chemicals.

Write for literature today.

McCLAIN BROTHERS COMPANY, Canton, Ohio



THOMPSON & JONES

GOLF COURSE ARCHITECTS
45 West 45th Street, New York, N. Y.

Over 100 golf courses from Rio de Janeiro to Vancouver. If you are planning major or minor improvements take advantage of the training and experience of a competent golf architect. The problems which face you today are his life's work.

KILL WEEDS ON GREENS & FAIRWAYS WITH FIRE

Here is the quickest and surest method to kill weeds and make ready for re-seeding of greens. Read what a prominent greens-keeper says about the speed and efficiency of the 2000° F. Flame of the AEROIL Weed burner. Kills poison ivy, removes stumps and rocks, heats paints and tar, has 99 uses around golf club. Low price. Full year guarantee. Send a postal or letter at once to get your



10
Day
Free Trial

FREE 48 PAGE
BOOK 99¢

AEROIL BURNER CO., Inc. WEST NEW JERSEY

WARNING! The JAP BEETLE will emerge SOON

Be Ready With "Suncess Brand" LED-KO

COLLOIDAL Lead Arsenate

A High-Powered Insecticide

Because it's colloidal, LED-KO enters immediately into complete suspension and remains so for hours. Results . . . more even distribution of insecticide, freedom from unsightly residue, a more perfect kill of Jap Beetles, Canker Worms and other Chewing Insects.

Write for literature and quantity prices. Ask also about Brown and Dollar Patch Control.

DYE-COL PRODUCTS, Inc.
DEPT. T, 585 FIFTH AVE., NEW YORK, N. Y.

LEWIS WASHERS



MULTI-BALL ROTO

The New Washer!
each - - - \$15.00

PADDLE TYPE

a proven single
ball washer
1 to 10 ea. \$6.00
11 to 20 ea. \$5.50



G. B. LEWIS CO., Dept. G-5, Watertown, Wis.

Highest Type, Winter Hardy,
Disease Resistant

BENT GRASS SEED

GROWN ON THE FARMS OF

A. N. PECKHAM

Kingston, Rhode Island

Limited Quantity "Piper"

Velvet Bent

Also

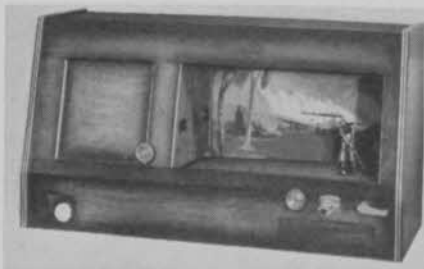
Balanced Fairway Mixtures

and testing apparatus, as the "Hit Show of Golf" presents the new Acushnet star, the Titleist golf ball, in demonstrations all over the country.

A new type of golf ball vending machine has been invented by Tom Morris, veteran pro, and is being made by the Allied Screw Machine Co., 609 W. Lake St., Chicago. The machine was introduced by Tom in England last summer and now is in use at many of the prominent British clubs. It is made as a game of skill, not of chance, and on that account received approval of British police and legal authorities who are tough on American mechanical gambling equipment.

The machine is adjustable so the pro can control the extent of skill required. The manufacturers recommend setting so the odds are for a 75 cent ball coming out in return for three quarters dropped in for the game. There also is a 10 cent machine for vending cheaper balls.

The player drops in his coin and releases miniature balls that are knocked into pay-off slots when the player actu-



ates the machine's clubhead mechanism. When balls hit the right slots the ball pay-off occurs automatically.

Tom strongly advocates setting the machine on a sales promotion basis with the customer getting a fair chance of winning one, two or three balls. He cites numerous cases to show the profit of this policy in boosting shop ball sales well past

Free to Readers:

As a convenience to readers, this page appears monthly in GOLFDOM. Use it, whenever you are in the market for any product used by your club, to secure literature and prices from dependable sources of supply. Then you'll know your buying is being done intelligently.

Study the ads in this issue of GOLFDOM carefully; you should find most of the products your course, clubhouse and pro-shop need for efficient operation. If you need further information on the products listed below, use quickmail coupon No. 30 to return this page, filled out, to GOLFDOM, 14 E. Jackson Blvd., Chicago. You'll get complete information.

FOR THE GOLF COURSE

Arsenate of lead
Bag racks for tees
Ball washers
Bent grass stolons
Bird houses, sanctuaries
Bookkeeping systems
Brown-patch preventives
Charcoal (soil conditioner)
Clamps, for pipe leaks
Compost distributors
Compost sterilizers
Containers, waste
Diesel engines
Drinking fountains
Dump carts
Fencing
Fertilizers
Fertilizer distributors
Flags (greens)
Hole cutters
Hole rims (putting cups)
Hole rims (sand green)
Hose, water
Humus (soil conditioner)
Hydraulic mixers (fertilizer)
Insecticides
Lightning arresters
Lime, hydrated
Limestone, pulverized
Mole and gopher poisons
Mole and gopher traps
Mowers

putting green tee
 fairway rough
Mower blades
Mower sharpening machines
Peat moss (soil conditioner)
Pipe
 perforated for drainage
 water
Playground equipment
Pumps (state capacity)
.....
Putting cups
Putting paths (sand green)
Resurfacer (Skating Rinks)
Rollers
 fairway
 green
 spiked
Sand green equipment
Scythes (motor driven)
Seed
 fairway
 green
 rough
Seeders
Shelters (golf course)

Skeet layouts
Sod cutters
Soil screeners
Soil shredders
Soil testers
Sprayers
 barrel pump
 power engine
Spike discs
Spike rollers
Sprinklers
 greens
 fairway
Swimming pool information
Tee markers
Tractors
Tractor tires
 low pressure
 pneumatic
Tractor wheel spuds
Turf renovator
Water systems
 for greens
 for fairways
Water system engineer
Weed burners
Weed killers
Worm eradicators

FOR THE PRO SHOP

Bags
 canvas
 leather
Balls
 .35 .50 .75
Ball marking machines
Belts
Bookkeeping system
Buffing motors
 A.C. D. C.
Caddie badges
Caddie uniforms
Calks for golf shoes
Caps
Clubs
 Brassies Drivers
 Irons Matched sets
 Putters Spoons
 Women's
Club racks for pro shop
Gloves
Grip dressing
Grip wax
Handicap
 racks cards
Hats, duck with vizor
Leather jackets
Leather preservative

Movie cameras, projectors
Practice clubs
Practice driving devices
Practice putting devices
Prizes
 cups
 trophies
Rain jackets
Score cards
Shafts
 hickory
 steel
Shoes
Shoe spikes
Shoe trees
Sockets
Sweaters
Sweat shirts
Tees
 wood celluloid
Trap-shooting traps
 shells targets
Underwear

FOR THE CLUB HOUSE

Adding machines
Ales
Bar equipment
Bath slippers
 paper wood
Bars
 fixed
 portable
Bath towels
Beer
 bottle
 draught
Beer cooling equipment
Cash registers
Deodorants
Disinfectants
Fireworks
Kitchen equipment
Laundry equipment
Liquors
 gin
 whiskey
 wine
 mixers
Linens
Lockers
Mineral water
Refrigerators
Rugs—runners for aisles
Showers
Shower mixers (automatic)
Soda fountains
Water coolers
Water softeners

Club

By..... Club Position.....

Address

Town..... State..... Date.....

• IMPORTANT—FILL OUT FORM ON REVERSE OF THIS PAGE •

Thanks—In Advance!

It's no trouble for you to fill out this page and mail it to GOLFDOM, and you'll be doing us a great favor.

You see, this magazine is edited solely for the five men listed below and is crammed with information to help them "do a job" for your course and club. That's why GOLFDOM wants its mailing list up-to-date at all times. Don't let your club's copies reach the wrong men.

Fill in this page NOW and mail to GOLFDOM, 14 East Jackson Blvd., Chicago.

Club

Town State

Number of Holes.....Is Course Private, Daily Fee or Municipal?.....

If course formerly operated under another name, write OLD name here

PRESIDENT
(or owner)

Address

GREEN-CHAIRMAN

Address

CLUB MANAGER

Address

GOLF PROFESSIONAL

Address

GREEN-KEEPER

Address

Please give us this additional information for our records:

Is liquor for sale at your club?.....Beer?.....Wine?.....

SEE OTHER SIDE

LANGFORD and MOREAU, Ltd.

Twenty-five successful years demonstrate our ability to cope satisfactorily with all problems of golf course design and construction.

REMODELING MODERNIZATION DRAINAGE IRRIGATION
LANDSCAPING SWIMMING POOLS

GOLF ARCHITECTS

2405 Grace Street, Chicago, Ill.

LANDSCAPE ENGINEERS

the ordinary counter sales extent.

The machine sells for \$175 cash or \$200 on terms. It is electrically lighted inside, and through the plate glass front presents an attractive view of the small mechanical players, and the slots of various sizes into which the balls are to be hit. The strength and direction employed in actuating the club determine the player's success. The cabinet is approximately 3 ft. x 2 ft. x 1½ ft.

Morris will gladly supply any other information desired about the machine.

Robert T. Jones, Jr., Atlanta, Ga., was elected a Vice-President of A. G. Spalding & Bros. at a meeting of the Board of Directors held in New York, Tuesday, April 12.

He is also the director of The American Golf Institute, founded recently by Spalding & Bros. for the development of golf.

Jacobsen Mfg. Co., Racine, Wisc., have recently issued their 1938 edition of "From Tee to Green," booklet which illustrates the Jacobsen line of power mowers. Sections are devoted to the rear wheel

Here's a Bargain!

"The LINKS"

ROBERT HUNTER'S

famous book on golf architecture

This recognized authority—a "best seller" at \$4.00—offered to GOLFDOM readers postpaid at only \$1.00. Profusely illustrated with photographs and diagrams of famous golf holes in America and England, and tells why these holes are famous. No club's greens library should be without a copy. Send check with order—today!

GOLFDOM BOOK DEPARTMENT

14 E. Jackson Blvd.

Chicago

drive fairway mower, putting green mower, and the Jacobsen Sturdex, the power mower for the 'in between places.' All models are pictured and construction features explained. Copies will be sent upon request.

J. A. Topping Sales Service Co., Bronxville, N. Y., has a Sling-Grip practice and instruction device that has received approval from many pros. The device functions in an ingenious and simple manner to get the player to cock his wrists at the top of the backswing and to pull down with his left arm.

The Sling-Grip sells for \$1 and has a good margin for pros.

CLASSIFIED ADS

Position Wanted—Clubhouse manager, steward and wife. Parisian expert caterers. Years of experience here and highest references as to honesty and efficiency. Want year around place on percentage or salary. East preferred. Address: Ad 500, % *Golfdom, Chicago.*

Well-known Pro—Over 20 years' successful experience as instructor and player, desires position. Pleasing personality and a hard worker. Takes more interest in members' games than his own. Age 40, married. Best of references. Thoroughly dependable. Will consider summer resort job if proposition has good possibilities for able man. Address: Ad 501, *Golfdom Chicago.*

Pro-greenkeeper—38, over 20 years' experience, desires change. Services of capable cateress if desired. Pleasing personalities. References: former employers. Address: Ad 502, % *Golfdom, Chicago.*

For Sale—Toro, Model B 1936 tractor, including 1 yard steel dump box and new 1937 6 ft. sickle bar; 5 Toro mowers, nearly new. Terms. Address: David W. Williams, Wauconda, Ill. Phone 33.

Professional—34, desires connection with summer resort club or equivalent. Seven years with last club which was recently closed. Top-flight player, instructor. Highest references. Go anywhere. Address: Ad 503, % *Golfdom, Chicago.*

Pro-Manager-Cateress—desire position. Scottish birth. American Citizen. Excellent teacher. Pro twenty years; P. G. A. member 7 years. Wife capable cateress. Wages no object; go anywhere. Address: Ad 504, % *Golfdom, Chicago.*

JANSSEN GRAYBAR HOFBRAU

Lexington Ave. at 44th St.
Old Hofbrau: 28 W. 30th St.
New York City

Where golfers meet in the atmosphere of 'Old Heidelberg'—the perfect combination of a delightful eating place and '19th hole' in the heart of New York. Open Sundays.

Janssen wants to see you!

MAY, 1938

Golfdom

The Business Journal of Golf

VOL. 12, No. 5

PUBLICATION OFFICES: 14 E. JACKSON BLVD., CHICAGO, ILL.
[Tel.: HARRISON 5942]

Eastern Rep., ALBRO GAYLOR, 20 Vesey St., New York City Tel: CORTlandt 7-4031
Western Rep., RAWLINS & HUNT, 333 N. Michigan Ave., Chicago Tel.: Ran. 6225

Editor Managing Ed. Adv. Mgr.
HERB GRAFFIS JACK FULTON, JR. JOE GRAFFIS

CONTENTS

	Page
Push PROMotion Again.....	17
Only the Finest, by Harry Fawcett.....	19
When to Water? by Jack White.....	22
'Decline of Golf' May Preview Game on Bigger Scale.....	25
Spike Discs Grow Increasingly Popular as Maintenance Aid.....	27
New Clubhouse for Sturgis.....	28
Chicago DGA Revises Par.....	30
Little Rock's Munny Rates Tops.....	32
Fee Course Pro Is More Than Pro, by Jack Morris.....	33
Pro Short Courses Needed, by William V. Hoare.....	38
Better Pay for Pay-Course Pros, by Herb Graffis.....	43
PGA Site Is Golf Mecca.....	48
Club Meets Caddies.....	50
Increase Golf Interest; More Have Opportunity to Play.....	54
Leading Clubs Send Greensmen to Short Courses.....	58
Asks How Club Establishes Handicap System.....	60
Golf's Market Place.....	70

ADVERTISERS' INDEX

	Page		Page
Acushnet Process Co.....	47	Links, The	79
Aeroil Burner Co., Inc.....	76	Lyon Metal Products, Inc.....	64
American Fork & Hoe Co., The.....	34-35	Mallinckrodt Chemical Works.....	12
Bayer-Semesan Co., Inc.....	71	McClain Brothers Co.....	6-70-74-75
Buckner Mfg. Co.....	2	Milorganite	15
Burgett Co., K. L.....	68	National Mower Co.....	14
Burke Golf Co., The.....	57	Nelson Mfg. Co., L. R.....	14
Cast Iron Pipe Research Ass'n.....	3rd Cover	North & Pfeiffer Mfg. Co.....	75
Cement Gun Co.....	73	Page Fence Association.....	59
Chamberlain, Ernest.....	14	Peckham, A. N.....	76
Crawford, MacGregor, Canby Co.....	37	Penfold Golf Balls, Inc.....	60
Crossman, Inc., D. T.....	72	Pennsylvania Lawn Mower Works.....	7
Dolge Co., The C. B.....	8	Perfection Sprinkler Co.....	12
Dunlop Tire & Rubber Co.....	55	Premier Pabst Sales Co.....	16
Dye-Col Products, Inc.....	76	Root Mfg. Co., The.....	12
Emerald Farm	66	Rototiller, Inc.....	73
Fate-Root-Heath Co., The.....	8	Royer Foundry & Machine Co.....	10
Fulname Co., The.....	62	Sani-Tread Co., Inc.....	65
Godwin, Hiram F.....	75	Sewerage Commission, The.....	15
Golf Recorder	66	Skinner Irrigation Co., The.....	6
Goodyear Tire & Rubber Co., The.....	1	Smith, Kenneth.....	68
Graham & Co., Inc., John H.....	10	Southern Saddlery Co.....	61
Graver Tank & Mfg. Co., Inc.....	67	Spalding & Bros., A. G.....	44-45
Heddon & Sons, James.....	49	Sport Grip Mfg. Co.....	63
Henry Mfg. Co.....	10	Standard Mfg. Co.....	8
Hillerich & Bradsby Co.....	51	Stauda Mak-A-Tractor Co., E. G.....	72
Horner, R. S.....	70	Thompson & Jones.....	76
Ideal Power Lawn Mower Co.....	9	Toro Mfg. Corporation.....	4-5
Illinois Grass Co.....	72	U. S. Rubber Products, Inc.....	4th Cover
International Harvester Co., Inc.....	2nd Cover	Vestal Co., John H.....	66
Jackman Sportswear Co.....	62-63	W-W Grinder Corporation.....	75
Janssen Graybar Hofbrau.....	79	Wheeling Steel Corp.....	11
Johns-Manville Corporation	13	Whirlwind Lawn Mowers Sales Corp.....	73
Johnson, Inc., J. Oliver.....	2	Wilson Sporting Goods Co.....	40-41
Kroydon Company, The.....	53	Wood Ridge Manufacturing Co., The.....	72
Langford & Moreau, Ltd.....	79	Worthington Ball Co., The.....	69
Lethelin Products Co.....	74	Worthington Mower Co.....	3
Lewis Company, G. B.....	76	Young Golf Co., The L. A.....	39