

The Boss and His Boys-L. B. Icely, President, Wilson Sporting Goods Co., gets together with members of the Wilson field advisory staff at the Miami-Biltmore. Standing (left to right) are Jimmy Hines, Mike Brady, Johnny Farrell, Sam Snead, L. B. Icely, Jug McSpaden, and Tom MacNamara. Seated are Leo Diegel, John Revolta, Denny Shute, and Ralph Guidahl.

grams brands seems to have been paralleled all through the corporation, judging by the way the company sweetened the kitty for its stockholders.

The Bronfman boys, Seagrams head men, who bought the larger part of the 81-year-old Seagram company about 15 years ago, turned back the cash they received for their common dividend, plus some more cash, for \$500,000 cumulative preferred stock. Reason for the Bronfman action was "implicit confidence in the future of the company," and a desire to take care of the other stockholders while withdrawing only a minimum amount of the cash resources of the rapidly growing business.

Dunlop announces a new Trophy Case for golfers making a hole-in-one with a Dunlop ball. Lucky golfers making an



"ace" should forward the ball to the Dunlop Tire & Rubber Corp., Promotion Dept., 500 Fifth ave., New York City, and the ball will be mounted and returned free of charge.

Jas. Heddon's Sons, Dowagiac, Mich., announce the appointment Nov. 1st of Fred Dowling as promotion executive in charge of the company's golf shaft division.

Fred has spent considerable time in the golf business, being connected with Spalding for seven years and having just completed five years of profitable toil in the interests of Acushnet and Kenneth Smith. In his new capacity, Dowling will travel all over the country—which is nothing new to Fred.

Yard-O-Meter is the name of a sighting device that fits on the end of a pencil and measures the distance of your lie to the hole, recently placed on the market by Henry L. Hanson, Worchester, Mass. It is held at arm's length. You look through a slot to the flag pole, adjusting the slot to fit the height of the pole. When this is done, an arrow on the Yard-O-Meter indicates the distance you are from the pole.

It's hard to judge quality in seed, and even greenkeepers with their frequent handling of the various seeds of turf grasses may experience some difficulty in classifying Kentucky bluegrass when several grades are offered for inspection.

At an exhibit in Cincinnati, O. M. Scott & Sons Co. announce a novel test of skill



Here is a corner of the new home of L. A. Young Golf Co's. Chicago branch. The welllighted, attractive suite is located in the Lytton Building, headquarters of golf in the Midwest. Cards announcing the new location, open for business since November, were mailed all pros and accounts in the Chicago District. Paul Sage is in charge.



JANUARY, 1938

mating the purities of each of the five grades will go home ten dollars better off.

Stanley A. Sweet, president of Sweet-Orr & Co., Inc., was recently elected a director of the board of A. G. Spalding & Bros. replacing John T. Doyle, a former member of the board.

Walter W. Rector has joined the executive staff of the American Fork & Hoe Co., Cleveland, as assistant to the president, A. F. Fifield. Among Rector's duties will

W. W. RECTOR



Rector, who is quite a golfer himself, comes from Montgomery Ward where he was merchandise manager of the company's hard lines group, which includes all sporting goods items.

Booming business has forced Woodworth Bradley, prominent Rhode Island seedsman, to open a larger and more modern store at 131 Torrance St., Providence, R. I. Golf Course equipment and supply buyers will find Bradley's new spot worth a visit.

A leaflet describing the U. S. Royal golf course water hose has recently been issued by United States Rubber Products, Inc. Featured is the U.S. Royal hose of dual spiral cord construction, sunproofed to withstand cracking and checking while constantly exposed to the rays of the sun. This hose is available in either 1 in. or 34 in. sizes in lengths from 50 to 500 ft., either coupled or uncoupled. If 2,500 or more ft. are purchased, the company will furnish hose with the name of the club branded on the hose once every 25 ft.

The U.S. Peerless water hose, in the medium price range, and the U.S. Rainbow hose, in the lower priced class, both of double braid construction, are also pictured and described in the leaflet.

FIRST on the brown patch prevention PROGRAM



For prevention and control of brown patch, get your money's worth by using SPECIAL SEMESAN. Contains two organic mercuries, yet costs as little as \$1.29 a green. Gives liberal coverage, may be applied

dry with compost or in solution with water; does not damage the spray rig.

SPECIAL SEMESAN: 5 lbs., \$7.00; 25 lbs., \$33.00; 100 lbs., \$129.00. Other Du Bay treatments: Regular Semesan — the original brown patch fungicide, and Nu-Green — the preventive which also hastens recovery of infected turf. Order from your supply house.

For free pamphlet on turt diseases, write BAYER-SEMESAN CO., INC. DU PONT BLDG., WILMINGTON, DEL.

SWIMMING-

now, for the members of your Club, is only a memory of a summer gone but they are looking forward to its pleasure in years to come. You club officials should start plans, NOW, to capitalize on that anticipation your members are going to spend much money for swimming facilities, next summer, and if you manage right, they'll gladly spend it "at home."

A "GUNITE" SWIMMING POOL

near the Clubhouse, will gather those extra dollars into your Club treasury.

Our representative wants to visit you, to show how simple is the design of a "GUNITE" pool, and how small is its cost. Have him around tomorrow—it's only a few months until swimming time is here again.

Write TODAY-no obligation.

CEMENT GUN COMPANY ALLENTOWN, PENNSYLVANIA Helpful Bulletin Describing Poa Annua Issued By N. J. Station

EVERYONE interested in turf management would do well to write for Bulletin 630 of the New Jersey Agricultural Experiment Station entitled "Annual Bluegrass (Poa Annua L.) and Its Requirements for Growth," by H. B. Sprague and G. W. Burton.

The 24-page report is a most workmanlike and complete research into the conditions under which Poa annua makes its most satisfactory growth and also the factors responsible for its unwanted invasion of the turfed areas and replacement of preferred grasses.

Among other factors investigated are the effect of fertilizers on turf invasion by bluegrass; variations in seasonal abundance; effect of lead arsenate treatments; effect of lime on growth; effect of light conditions; and fertilizers and seed-head production.

Classified Ads Rates: 10 cents a word per issue. Minimum charge \$2.50

Club Manager and Wife with fine record in handling all details of clubhouse operation desire new position. Highest references for ability, per-formance and character. Will go anywhere. Address: Ad 120, % Golfdom, Chicago, Ill. Wanted-Salesman for golf ball company-real opportunity-large territory. Attractive proposi-tion-fits perfectly with modern pro-shop mer-chandising. Experienced man preferred although not absolutely essential. Accounts include pros, jobbing and retail trade. Profitable proposition to man with ability and pep to earn good money. Write full particulars of qualifications and exper-ience. Address: Ad 126, % Golfdom, Chicago, Ill. John Hackbarth-3830 Council Crest, Madison, Wisconsin. Available for 1938. Club with plenty of teaching desired. Twelve years service with Black Hawk Country Club, Madison, Wis., membership 900, as golf professional, greenkeeper and club manager. A-1 rating. Married and author of re-cent publication "The Key To Better Golf." For ten long years have been teaching assistant to leading professionals. Now want pro job of my own. Age 30, good player and clubmaker; excellent references. Address: Ad 125, % Golfdom, Chicago. Golf Professional-with 20 years practical ex-perience in greenkeeping and teaching would like position in all year round club if possible. Have taught several well known amateurs, stars and numerous chub champions. Excellent references as to qualifications and character. Wife also excellent bookkeeper and hostess. Address: Ad 108, % Golf-dom, Chicago, Ill. Young Couple-desire management of club. P.G.A. member In good standing, 10 years experience

Young Couple-desire management of club. P.G.A. member in good standing, 10 years experience. Graduate dictician with club and commercial ex-perience. References. Address: Ad 123, % Golfdom, Chicago, Ill.

Competent Greenkeeper—In midwest available March first. Nineteen years with present club. Expert in all details of course maintenance and construction. Excellent references and reputation. Will go anywhere. Address: Ad 116, % Golfdom, Chicago. Ill.

Golf Course Superintendent and Professional-desires change with a larger club requiring the highest standard of service. Have been in golf since fourteen years old, served my apprenticeship of seven years with two very exclusive clubs. Have been pro-manager ten years, am diplomatic and tactful: a hard worker, pay strict attention to business and have an extensive experience in green-keeping. Credit rating A-1, references as to charac-ter, habits and qualifications excellent. Catering service if desired. Address: Ad 110, % Golfdom, Chicago, Ill. Golf Course Superintendent and Professional-

Greenkeeper open for engagement with good club. Thorough experience in all phases of course instruc-tion and maintenance. Expert mechanical ability. 21 years experience, 9 years nationally known club. Go anywhere. Address: Ad 121, % Golfdom, Chicago, Ill.

Professional-Immediately available. Reliable, experionced, highest references as to character, ability, integrity and service. Hard worker, fine player and enthusiastic instructor. A-1 credit rat-ing. Anxious to get on job and get organized for big 1938. Address: Ad 132, % Golfdom, Chicago.

Pro-with outstanding record of instruction and Pro-with outstanding record of instruction and thoroughly satisfactory handling of all other pro-department work and a good greenkeeper wants connection with larger club. Pleasant personality. industrious, able and diplomatic. Highest recom-mendations from present club officials and mem-bers, all of whom believe that this man is qualified for a larger job than present club can provide. Address: Ad 114, % Golfdom, Chicago.

Golf Professional — expert instructor, available for spring employment. References as to character, habits and golf shop management. 32 years old, alert, willing worker. Enthusiastic in membership contacts and service. Address: Ad 130, % Golfdom, Chicago.

Professional-Desires medium-size club with pos-sibilities of moderate income. Age 25, aggressive and well-informed; excellent teacher and good business man. Location immaterial. Your inquiry welcomed. Address: Ad 131, % Golfdom, Chicago.

Man of twenty years' experience as golf pro-fessional and greenkeeper; A-1 teacher, clubmaker and construction work, will sign for reasonable salary and go anywhere. A-1 credit, good player and strictly business. Address: Ad 117. % Golfdom, Chicago.

For Lease, Year Around Business—including 9-hole golf course and roadhouse. New clubhouse completed in 1987. Golf course and roadhouse been operating for 10 years. Fully equipped kitchen, dining-room, soda fountain, etc. Gas, electric, stoker heat. 5 modern living rooms above. Rustic structure. Beer, wine and dancing license in-cluded to May 1st. Pro shop, tennis court: bent greens. Maintenance of golf course at owner's expense. 80 miles north of Detroit, ¼ mile from thriving city of 3.500. Also 10 other towns within 15 miles. No other golf club within 35 miles. \$1,500 down. Possession on or before March 1st. Will consider leasing golf club separately. Ap-plicants must be of high callbre with ample club experience. Address: F. L. Clark, Owner, Caro, Michigan. For Lease, Year Around Business-including Michigan.

Position Wanted-Man and Wife to manage and Position Wanted-Ann and Wile to manage and operate a first class clubhouse. Capable, honest and efficient; excellent references, Capacity as chef in first class hotels and clubs. Salary or concession optional. Address: Ad 105, % Golfdom, Chicago. Pro-Greenkeeper-20 years experience in all phases of the golf game. Seven years at present position. First-class instructor and great experi-ence in soils and grasses. Can furnish A-1 refer-ences. Address: Ad 100, % Golfdom, Chicago. JANUARY, 1938



You're going to think a lot about purchasing between now and next spring, so here's something important in connection with your club's 1938 budget. Study the ads in this issue of GOLFDOM carefully; they offer most of the products your course, clubhouse and pro-shop need for efficient operation.

Then, if you can't find just the information you need, draw a line through items on the list below, mail page to GOLFDOM, 14 E. Jackson Blvd., Chicago, and you'll get complete information.

FOR THE GOLF COURSE Arsenate of lead Bag racks for tees Ball washers Bent grass stolons Bent grass stooms Bookkeeping systems Brown-patch preventives Charcoal (soll conditioner) Clamps, for pipe leaks Compost distributors Compost sterilizers Containers, waste Diesel engines Drinking fountains Dump carts Fencing Fertilizers Fertilizer distributors Flags (greens) Hole cutters Hole rims (putting cups) Hole rims (sand green) Hose, water Humus (soil conditioner) Hydraulic mixers (fertilizer) Insecticides 🖌 Lightning arresters Lime, hydrated imestone, pulverized Mole and gopher poisons Mole and gopher traps Mowers ☐ putting green ☐ tee ☐ fairway ☐ rough Mower Blades Mower sharpening machines Peat moss (soil conditioner) Pipe perforated for drainage water Playground equipment Pumps (state capacity) Putting cups Putting paths (sand green) Resurfacer (Skating Rinks) Rollers ☐ fairway ☐ green ∨ ☐ spiked Sand green equipment Scythes (motor driven) Seed green rough Seeders Shelters (golf course)

Skeet layouts Sod cutters Soll screeners Soil shredders Soil testers Sprayers barrel pump power engine Spike discs Spike rollers Sprinklers greens fairway Swimming pool information Tee markers Tractors Tractors low pressure pneumatic Tractor wheel spuds Turf renovator Water systems ☐ for greens ☐ for fairways Water system engineer Weed burners Weed killers Worm eradicators FOR THE PRO SHOP Bags Baks canvas leather Balls .55 .50 .75 Ball marking machines Belts Bookkeeping system Buffing motors A.C. D.C Caddle badges Caddle uniforms Calks for golf shoes D D.C. Cans Clubs □ Brassles □ Drivers □ Irons □ Matched sets □ Putters □ Spoons □ Women's Club racks for pro shop Gloves Grip dressing Grip wax Handicap Tracks duck with vizor Leather jackets Leather preservative

Movie cameras, projectors Practice clubs Practice driving devices Practice putting devices Prizes cups trophies Rain jackets Score cards Shafts hickory Shoes Shoe spikes Shoe trees Sockettes Sweaters Sweat shirts Tees 🗆 celluloid Trap-shooting [] trap I traps Underwear FOR THE CLUBHOUSE Ales Bar equipment Bath slippers D paper - wood Bars ath towels Beer bottle draught Beer cooling equipment Cash registers Deodorants Disinfectants Fireworks Kitchen equipment Laundry equipment Liquors gin whiskey wine mixers Linens ockers Mineral water Refrigerators Rugs-runners for aisles Showers Shower mixers (automatic) Soda fountains Water coolers Water softeners

Club	
By	
Address	
Town	IMPORTANT—FILL OUT FORM ON REVERSE OF THIS PAGE •

How Do You KNOW?

46

Don't assume somebody else in your club has sent in this page.

Maybe they haven't, in which case GOLFDOM is not reaching your newly elected and appointed officials. And that is a mistake, because GOLFDOM is edited solely for the five men listed below and they deserve all the help the magazine will give them in running your club efficiently.

Do them a good turn. Tear out this page, fill it in and mail to GOLFDOM, 14 East Jackson Blvd., Chicago.

Remember, the magazine is free—but it's invaluable to club operating officials.

Club	
Town	State
Number of Holes Is Course Private, Daily Fee or	Municipal?

If course formerly operated under another name, write OLD name here

PRESIDENT (or owner) Address	
Address	
GREEN- CHAIRMAN	
Address	
CLUB MANAGER	
Address	
GOLF PROFESSIONAL	
Address	
GREEN- KEEPER	
Address	

Please give us this additional information for our records:

JANUARY, 1938

New England Greenkeepers Hold Turf Disease Clinic

RESULTS of various turf disease experiments at the R.I. Experiment Station, and how New England courses fared against these diseases was the topic of discussion at the December meeting of the Greenkeepers Club of New England, held Dec. 6 at the Waltham Field Station, Waltham, Mass. Principal speakers were L. E. Erwin and Dr. J. E. DeFrance of Rhode Island State College,

Erwin reported that different mercurials are being tried for the control of large brown-patch. The experiments were begun June 21, with treatments every ten days thereafter, some ten applications per season, at rate of two ounces per 1,000 sq. ft. Control was also tried by treating when temperatures during the night had had a 68 degree or more minimum. Dollar-spot showed up on many courses during the past season, appearing the last week in May, and also late in October and early November. Same mercurial treatment as in brown-patch was used in fighting dollar-spot.

Snowmold gave little trouble at Kingston, except on Seaside bent, where mercury treatments gave control. Pink patch (spots like dollar-spot), showed up in all New England states, during May and June, but was controlled by almost any of the mercury compounds. It usually does not kill roots. Algae (black scum) hit hard last season. Controlled by raking both ways to give the air a chance to get down into the soil. Sun scald was troublesome on many courses last season, but little is known about it.

Dr. DeFrance told of his trip last summer to the 4th International Grasslands Congress, held in England. He also visited courses and observed growing of turf in Wales, Scotland, Norway, Sweden, Denmark, Germany and France.

1938 GOLF COURSE BUDGETS should include LEWIS WASHERS Multi-Ball - the new muni-Ball — the new roto washer that cleans balls as fast as they can be fed into it. Price, \$12.00 each.

Price, \$12.00 each. Paddle-Type-the in-expensive single ball washer that is seen on so many courses throughout the coun-try. Price: 1-10, \$6.00; 11 to 20, \$5.50 each.



G. B. LEWIS CO. Dept. Gl, Watertown, Wis.



HENDERSON'S Economical Grass Seeds

Economical because they are of high quality, purity and germination. Economical because they give results with the first sowing. Write for prices.



PETER HENDERSON & CO., 35 Cortland St., New York City

Junsen mants to see you!

HOFBRAU

JANSSEN GRAYBAR

Lexington Ave. at 44th St. Old Hofbrau: 28 W. 30th St. New York City

Where golfers meet in the atmosphere of 'Old Heidelberg'-the perfect combination of a delightful eating place and '19th hole' in the heart of New York. Open Sundays.

GOLFDOM

Page





VOL. 12, No. 1

PUBLICATION OFFICES: 14 E. JACKSON BLVD., CHICAGO, ILL. [Tel.: HARRISON 5942]

Eastern Rep., ALBRO GAYLOR, 20 Vesey St., New York City Tel: CORtlandt 7-4031 Western Rep., RAWLINS & HUNT, 333 N. Michigan Ave., Chicago Tel.: Ran. 6225

Editor HERB GRAFFIS Managing Ed. JACK FULTON, JR. Adv. Mgr. JOE GRAFFIS .

CONTENTS

P	age
Over Here, Over There, by John Monteith, Jr.	13
Reid to Head USGA	16
How I Handle Fee Players, by Joseph F. Chamberlin	17
Peoria Barn Is Tops for Service, by Jack Fulton, Jr.	19
Send Your Man to College	21
Service Is Keynote of New Shop	
Jock Hutchison Wins First PGA Seniors' Tourney	
You've Got To Have "It," by Herb Graffis	29
Greenkeepers Expect Big Things of 1938 Convention	34
Dupont CC to Open Second 18 This Spring	35
Clubs Still Ignore Greens Force During Winter, by Louis Dennis	36
Lively Golf Schedules Credited With Aiding 1937 Play Volume	37
Further Comments on Health of Golf During 1937	37
Promotion Bureau to Go After Corporation Golf Activity	39
Golf's Market Place	40

ADVERTISERS' INDEX

MILL

Page

Bayer-Semesan Co., Inc. 43 Buckner Mfg. Co. 2 Cast Iron Pipe Research Assn. The3rd Cover 2 Cement Gun Co. 43 Fate-Root-Heath Co., The. 10 Gifford-Wood Co. 2 Godwin, Hiram F. 39
Cast Iron Pipe Research Assn, The3rd Cover Cement Gun Co
Cast Iron Pipe Research Assn, The3rd Cover Cement Gun Co
Fate-Root-Heath Co., The 10 Gifford-Wood Co
Gifford-Wood Co 2
Gifford-Wood Co 2
Graver Tank & Mfg. Co., Inc 39
Henderson & Co., Peter 47
Horner, R. S 47
Ideal Power Lawn Mower Co 7
International Harvester Co., Inc2nd Cover
Jacobsen Mfg. Co 38
Janssen Graybar Hofbrau 47
Kroydon Co., The 12
Lewis Company, G. B 47
Links, The 40
Lyon Metal Products, Inc 10
Majestic Hotel 8

Milorganite 11
Nason & Cullen 42
Nat'l, Association of Greenkeepers 6
Page Fence Association 40
Pennsylvania Lawn Mower Co 1
Root Mfg. Co., The 4
Roseman Tractor Mower Co 9
Sewerage Commission, The 11
Skinner Irrigation Co 4
Spalding & Bros., A. G
Staude Mak-A-Tractor Co 40
Stumpp & Walter Co 4
Toro Mfg. Corp 5
U. S. Rubber Prod., Inc4th Cover
Vestal Co., John H 42
White House, The 42
Wilson Sporting Goods Co
Woodruff & Sons, F. H 40
Worthington Mower Co
Young Golf Co., L. A

ALDERWOODone of the fine courses piped with Cast Iron



Why risk digging up fairways to replace short-lived pipe! It will never be necessary if cast iron pipe is installed. The first cost will be the last cost—no replacements, no maintenance. Cast iron pipe lasts for a century. It is the standard material for underground mains. Sizes from 1¼ inches. For list of installations, write The Cast Iron Pipe Research Association, Thomas F. Wolfe, Research Engineer, Peoples Gas Building, Chicago, Ill.

Photo courtesy Alderwood Country Club, Portland, Oregon.

CAST IRON PIPE The Standard Material @ for Underground Mains