

Post Yourself!

You're going to think a lot about purchasing between now and this spring, so here's something important in connection with your club's 1938 budget. Study the ads in this issue of GOLFDOM carefully; they offer most of the products your course, clubhouse and pro-shop need for efficient operation.

Then, if you can't find just the information you need, draw a line through items on the list below, mail page to GOLFDOM, 14 E. Jackson Blvd., Chicago, and you'll get complete information.

FOR THE GOLF COURSE

- Accumulate of leud
- Bag racks for tees
- Ball washers
- Bent grass stolons
- Bird houses, sanctuaries
- Bookkeeping systems
- Brown-patch preventives
- Charcoal (soil conditioner)
- Clamps, for pipe leaks
- Compost distributors
- Compost sterilizers
- Containers, waste
- Diesel engines
- Drinking fountains
- Dump carts
- Fencing
- Fertilizers
- Fertilizer distributors
- Flags (greens)
- Hole cutters
- Hole rims (putting cups)
- Hole rims (sand green)
- Hose, water
- Humus (soil conditioner)
- Hydraulic mixers (fertilizer)
- Insecticides
- Lightning arresters
- Lime, hydrated
- Limestone, pulverized
- Mole and gopher poisons
- Mole and gopher traps
- Mowers
 - putting green tee
 - fairway rough
- Mower Blades
- Mower sharpening machines
- Peat moss (soil conditioner)
- Pipe
 - perforated for drainage
 - water
- Playground equipment
- Pumps (state capacity)
-
- Putting cups
- Putting paths (sand green)
- Resurfacer (Skating Rinks)
- Rollers
 - fairway
 - green
 - spiked
- Sand green equipment
- Scythes (motor driven)
- Seed
 - fairway
 - green
 - rough
- Seeders
- Shelters (golf course)

- Skeet layouts
- Sod cutters
- Soil screeners
- Soil shredders
- Soil testers
- Sprayers
 - barrel pump
 - power engine
- Spike discs
- Spike rollers
- Sprinklers
 - greens
 - fairway
- Swimming pool information
- Tee markers
- Tractors
- Tractor tires,
 - low pressure
 - pneumatic
- Tractor wheel spuds
- Turf renovator
- Water systems
 - for greens
 - for fairways
- Water system engineer
- Weed burners
- Weed killers
- Worm eradicators

- Movie cameras, projectors
- Practice clubs
- Practice driving devices
- Practice putting devices
- Prizes
 - cups
 - trophies
- Rain jackets
- Score cards
- Shafts
 - hickory
 - steel
- Shoes
- Shoe spikes
- Shoe trees
- Sockettes
- Sweaters
- Sweat shirts
- Tees
 - wood celluloid
 - traps targets
- Trap-shooting
 - shells
- Underwear

FOR THE PRO SHOP

- Bags
 - canvas
 - leather
- Balls
 - .35 .50 .75
- Ball marking machines
- Belts
- Bookkeeping system
- Ruffing motors
 - A.C. D.C.
- Caddie badges
- Caddie uniforms
- Calks for golf shoes
- Caps
- Clubs
 - Brassies Drivers
 - Irons Matched sets
 - Putters Spoons
 - Women's
- Club racks for pro shop
- Gloves
- Grip dressing
- Grip wax
- Handicap
 - racks cards
- Hats, duck with vizor
- Leather jackets
- Leather preservative

FOR THE CLUBHOUSE

- Ales
- Bar equipment
- Bath slippers
 - paper wood
- Bars
 - fixed
 - portable
- Bath towels
- Beer
 - bottle
 - draught
- Beer cooling equipment
- Cash registers
- Deodorants
- Disinfectants
- Fireworks
- Kitchen equipment
- Laundry equipment
- Liquors
 - gin
 - whiskey
 - wine
 - mixers
- Linens
- Lockers
- Mineral water
- Refrigerators
- Rugs—runners for aisles
- Showers
- Shower mixers (automatic)
- Soda fountains
- Water coolers
- Water softeners

Club

By Club Position

Address

Town..... State..... Date.....

• IMPORTANT—FILL OUT FORM ON REVERSE OF THIS PAGE •

How Do You KNOW?

Don't assume somebody else in your club has sent in this page.

Maybe they haven't, in which case GOLFDOM is not reaching your newly elected and appointed officials. And that is a mistake, because GOLFDOM is edited solely for the five men listed below and they deserve all the help the magazine will give them in running your club efficiently.

Do them a good turn. Tear out this page, fill it in and mail to GOLFDOM, 14 East Jackson Blvd., Chicago.

Remember, the magazine is free—but it's invaluable to club operating officials.

Club.....

Town..... State.....

Number of Holes..... Is Course Private, Daily Fee or Municipal?.....

If course formerly operated under another name, write OLD name here

**PRESIDENT
(or owner)**

Address

**GREEN-
CHAIRMAN**

Address

**CLUB
MANAGER**

Address

**GOLF
PROFESSIONAL**

Address

**GREEN-
KEEPER**

Address

Please give us this additional information for our records:

Swimming Pool?..... How Many Tennis Courts?..... Trapshooting or Skeet?.....

SEE OTHER SIDE

Classified Ads

Professional—Desires medium-size club with possibilities of moderate income. Age 25, aggressive and well-informed; excellent teacher and good business man. Location immaterial. Your inquiry welcomed. Address: Ad 248, % *Golfdom, Chicago.*

Professional—with a background of twenty-five years experience at high-grade hotel resorts and country clubs, North and South, is open for engagement for the 1938 season. American, age 40, married. Thoroughly dependable. References. Photo. Correspondence invited. Address: Ad 201, % *Golfdom, Chicago.*

Professional—Age 28, excellent instructor, available for spring employment. 10 years experience. Willing worker, enthusiastic in membership contacts. Has knowledge of greenkeeping. Go anywhere. Finest references. Address: Ad 220, % *Golfdom, Chicago.*

Professional—Immediately available. Reliable, experienced, highest references as to character, ability, integrity and service. Hard worker, fine player and enthusiastic instructor. A-1 credit rating. Anxious to get on job and get organized for big 1938. Address: Ad 204, % *Golfdom, Chicago.*

Wanted Position—by greenkeeper with 18 years experience in construction and maintenance. Age 37, married, 2 children. Further information upon request. Excellent references. Address: Wm. E. Bronne, 607 Cottage Street, Waterloo, Iowa.

Clubhouse Manager—experienced caterer. Highest references for ability, performance and character. Serious position. Address: C. Ross, 914 B Street, S. E., Washington, D. C.

Greenkeeper—20 years experience, both maintenance and construction, mid-west, wants position where course must be maintained in tip-top shape at minimum cost. Salary not as important as future. Very best references. Address: Ad 205, % *Golfdom, Chicago.*

Caddie Master—Clubmaker, desires position. Capable, experienced, thorough knowledge of training caddies, etc. With well known club 10 years. Age 30; good references. Address: Ad 230, % *Golfdom, Chicago.*

Greenkeeper—Desires position. Eleven years in charge. Experienced in pro work, club repairing and caddie management. Capable of operating and managing anything outside of clubhouse. Recommendations from former employers. Please give some details first letter. Address: J. H. Brandenburg, R. D. No. 2, Blanchester, Ohio.

Mower Wanted—In market for used Worthington Overgreen putting green mower, 1928 model or later. Address: Ad 240 % *Golfdom, Chicago.*

For Sale—Model A Tractor with Staudé attachment, five unit National Mower steel draw frame used very little. In perfect condition. Address: Westbrook Golf Course, Beatrice, Nebr.

Brothers As Pro and Greenkeeper—Desire a location, anywhere. Members of P.G.A. Credit rating A-1. Capable and trustworthy. Available April for 1938 season. Address: Ad 202, % *Golfdom, Chicago.*

Greenkeeper—Desires position with good club. 12 years experience. Will go anywhere. Address: Ad 203, % *Golfdom, Chicago.*

For Sale or Lease—Cass County CC, oldest course in Southern Mich. Bent grass, sodded fairways, clubhouse fully equipped. Only course in city of 5,500 pop. 5 blocks from business district—in heart of Southern Mich. resort area. Individually owned, retiring. Address: John F. Larkin, Box 35, Dowagiac, Mich.

Wanted by Well Known Oklahoma Golf Club, professional, member of P.G.A. Must be good teacher, have pleasing personality and capable of creating golfing interest in club. Address: Drawer 1267, Ponca City, Oklahoma.

Eighteen Hole Golf Course—Adjacent Chicago's North Shore. 132 acres; sporty, attractively landscaped; clubhouse. Liquidation sacrifice at \$75,000. Terms. Felix Fantus, 139 North Clark St., Chicago.

Successful, experienced golf executive with finest qualifications as pro-course superintendent and business manager, is open for club position. Industrious, sober, credit rating A-1, references former employers. Familiar with the operation of large organizations; 20 years experience. Dining-room service optional. Address: Ad 210, % *Golfdom, Chicago.*

Pro-Manager, several years experience in club management, open for position. Fine greenkeeper, best of references. Sober, energetic. Services of experienced cateress if desired. Address: Ad 218, % *Golfdom, Chicago.*

Man and Wife—Available individually, or as team. Experienced in all departments of clubhouse operations, management and accounting. Resourceful, hard-workers, capable of organizing clubhouse routine on smooth running, profitable basis. Splendid references. Ready to get on job and start building business. Address: Ad 200, % *Golfdom, Chicago.*

Golf Course For Sale—In large city suburbs, North Central New York State. Private 18-Hole; clubhouse completely furnished; scenic, sporty, and profitable. Being sold because it interferes with owner's other interests. Address: Ad 217, % *Golfdom, Chicago.*

Greenkeeper open for engagement with good club. Thorough experience in all phases of course instruction and maintenance. Expert mechanical ability. 21 years experience, 9 years nationally known club. Go anywhere. Address: Ad 250, % *Golfdom, Chicago, Ill.*

For ten long years have been teaching assistant to leading professionals. Now want pro job of my own. Age 30, good player and clubmaker; excellent references. Address: Ad 245, % *Golfdom, Chicago.*

Pro—with outstanding record of instruction and thoroughly satisfactory handling of all other pro department work and a good greenkeeper wants connection with larger club. Pleasant personality, industrious, able and diplomatic. Highest recommendations from present club officials and members, all of whom believe that this man is qualified for a larger job than present club can provide. Address: Ad 206, % *Golfdom, Chicago.*

Wanted—Golf Pro desires change. Real instructor. 25 years' experience. Highest credentials. Address: Ad 249, % *Golfdom, Chicago.*

Position Wanted—Man and wife to manage and operate first class Club House, 45 years of age, capable, honest and efficient, excellent references. Capacity as Chef in first class Hotels and Clubs. Salary or concession optional. Address: Ad 250, % *Golfdom, Chicago.*

JANSSEN GRAYBAR HOFBRAU

Where golfers meet in the atmosphere of 'Old Heidelberg'—the perfect combination of a delightful eating place and '19th hole' in the heart of New York. Open Sundays.

Lexington Ave. at 44th St.
Old Hofbrau: 28 W. 30th St.
New York City

Janssen wants to see you!

FEBRUARY, 1938

Golfdom

The Business Journal of Golf

VOL. 12, No. 2

PUBLICATION OFFICES: 14 E. JACKSON BLVD., CHICAGO, ILL.
[Tel.: HARRISON 5942]

Eastern Rep., ALBRO GAYLOR, 20 Vesey St., New York City Tel: CORtlandt 7-4031
Western Rep., RAWLINS & HUNT, 333 N. Michigan Ave., Chicago Tel.: Ran. 6225

Editor
HERB GRAFFIS

Managing Ed.
JACK FULTON, JR.

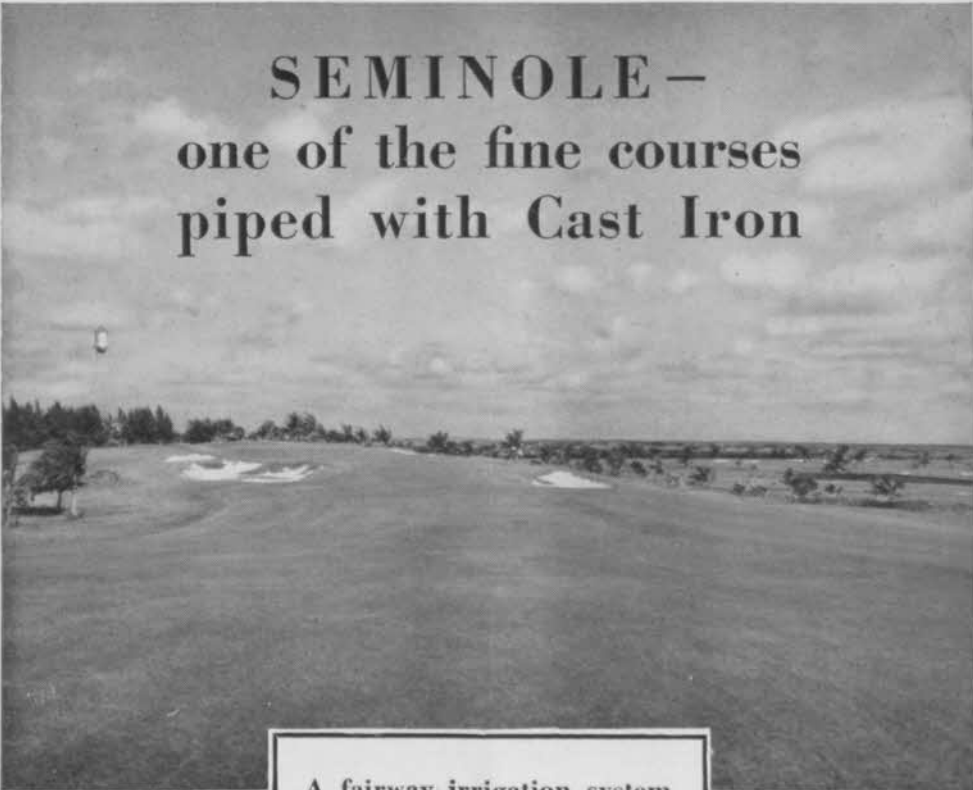
Adv. Mgr.
JOE GRAFFIS

CONTENTS

	Page
'37 Good to Golf.....	17
Unite in New Home.....	19
Finds Drives of 1,000 Yds. Are Easy If You're in Mexico.....	21
NAGA Convention Ready	22
Managers Seek Data Exchange, by Herb Graffis.....	23
Three Recent Books Deserve Places in Club Libraries.....	26
Back to Golf, by Gene Hampson.....	27
How's Your Housing? by C. Kaiby.....	30
Why Brookside Is Popular, by D. Scott Chisholm.....	34
Big Turnout for Annual Banquet of N. E. Greenkeepers Club.....	42
Machines Saved Costs Here.....	43
Test for Green-Chairmen, by A. A. Holmes.....	46
How Golf Returned to Bedford, by Doug Smiley.....	47
News of Greens Short Courses.....	50
Over Here, Over There, by John Monteith, Jr.....	53
Golf's Market Place.....	58

ADVERTISERS' INDEX

	Page		Page
Ackley, Bradley & Day.....	60	Mitchell's Seed House.....	58
American Fork & Hoe Co., The.....	29	Milorganite.....	45
Buckner Mfg. Co.....	2	Nason & Cullen.....	56
Cast Iron Pipe Research Ass'n.....	3rd Cover	National Mower Co.....	3
Cement Gun Company.....	8	Nelson Mfg. Co., L. R.....	15
Crawford, MacGregor, Canby Co.....	16	Page Fence Ass'n.....	59
Dolge Co., The C. B.....	12	Peckham, A. N.....	54
Emerald Farm.....	56	Pennsylvania Lawn Mower Works.....	9
Evans Implement Co.....	12	Premier Pabst Sales Co.....	31
Fate-Root-Heath Co., The.....	14	Root Mfg. Co., The.....	50
Godwin, Hiram F.....	60	Roseman Tractor Mower Co.....	51
Graham & Co., Inc., John H.....	2	Royer Foundry & Machine Co.....	6
Grasselli Chemical Dept.....	12	Scott & Sons Co., O. M.....	4
Graver Tank & Mfg. Co., Inc.....	57	Sewerage Commission, The.....	45
Hardie Mfg. Co., The.....	14	Skinner Irrigation Co., The.....	4
Heddon & Sons, James.....	35	Spalding & Bros., A. G.....	32-33
Henderson & Co., Peter.....	14	Standard Mfg. Co.....	8
Horner, R. S.....	60	Stauda Mak-A-Tractor Co., E. G.....	4
Ideal Power Lawn Mower Co.....	7	Stumpp & Walter Co.....	8
International Harvester Co., Inc.....	2nd Cover	Swift & Co.....	55
Jacobsen Mfg. Co.....	11	Toro Mfg. Corp.....	13
Janssen Graybar Hofbrau.....	63	U. S. Rubber Prod., Inc.....	4th Cover
Johns-Manville Corp.....	5	Vestal Co., John H.....	58
Kroydon Company, The.....	41	Whealing Steel Corp.....	3
Lewis Company, G. B.....	6	White House, The.....	56
Links, The.....	60	Wilson Sporting Goods Co.....	37
Lyon Metal Products, Inc.....	52	Woodruff & Sons, F. H.....	6
Lytton Building Corp.....	10	Worthington Mower Co.....	1
McClain Brothers Co.....	59	Young Golf Company, L. A.....	38-39



SEMINOLE —
one of the fine courses
piped with Cast Iron

*View of fourth fairway
and green.*

*Courtesy Seminole Country
Club, Palm Beach, Fla.*

A fairway irrigation system, piped with cast iron, is an investment in better playing conditions and a healthy membership—a *permanent* investment without replacement or maintenance expense. The first cost is the last cost. Cast iron pipe serves for a century. It is the standard material for underground mains. Sizes from 1¼ inches. Address inquiries to The Cast Iron Pipe Research Association, Thos. F. Wolfe, Research Engineer, Peoples Gas Building, Chicago.

CAST IRON PIPE

The Standard Material  *for Underground Mains*