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Classified Ads

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Competent professional, 25 years of age, wants new location. Does not expect large remuneration. Has first-class credit rating. Is an excellent teacher and can furnish highest references from present employers. Experience covers satisfactory service with several well-known professionals and as pro for five years at present location. For full details write: Ad 915, % *Golfdom, Chicago*.

Pro-Greenkeeper—seeks position. Age 32. 11 years' experience in course maintenance and shop management. First class instructor and executive. A good business man and winning personality. Can furnish best of reference. Address: Ad 930, % *Golfdom, Chicago*.

Pro-Greenkeeper, well qualified, with more than 20 years' experience, age 45, seeks club connection where ability counts. Can guarantee satisfactory handling of both course and pro-shop. Excellent instructor. Best of references. More interested in getting permanent position than in amount of salary. Address: Ad 950, % *Golfdom, Chicago*.

First class professional, player and instructor desires post for 1937 season preferably in south. Experienced architect and greenkeeper with fine record for thrifty construction and maintenance operations. Highest credentials. Address: Ad 940, % *Golfdom, Chicago*.

DUCK ATTRACTIONS

ATTRACT Wild Ducks. Plant Wild Rice, etc. Write for free booklet and low prices. Wisconsin Aquatic Nurseries, Box 331-0, Oshkosh, Wis.

A Very Valuable assistant pro, Steve Grady, wants a winter job as assistant pro or starter or a winter or summer job as pro at a small club where he has an opportunity to make a good living by dependable, intelligent work. Steve has been with me for several years and had considerable experience under good pros prior to coming with me. He is 30 years old. He plans to get married and needs more money. I want to see him get ahead in golf because he is one of the finest young men I know in the game. For further particulars write Steve in care of me. Johnny Revolta, Evanston Country Club, Evanston, Ill.

Wanted! A Greenkeeper Who Likes To Sell. Somewhere there is a live-wire Greenkeeper who can make good money selling Jacobsen power putting green mowers and other models for cutting tees, approaches, bunkers and club house lawns. Liberal proposition on steady, year 'round basis. Write for interview giving full details of your experience. JACOBSEN MANUFACTURING CO., RACINE, WIS.

Class A professional-greenkeeper combined with services of experienced cateress-hostess if desired can take over full management of a first class club. Very capable; clean record. Pleasing personalities. Several years experience; excellent references. Available after October 1st. Address: Ad 917, % *Golfdom, Chicago*.

Pro-Greenkeeper—desires position. 20 years experience in all phases of the game. Seven years at present club. Expert in all details of course and construction work. First class instructor and good personality. A-1 references. Address: Ad 920 % *Golfdom, Chicago*.

Greenkeeper—Desires change of location. Married and small family. Twenty-four years experience in greenkeeping, construction and irrigation work. Excellent references. Open for position after Oct. 15, 1937. Address: Ad 908, % *Golfdom, Chicago*.

I Have An Assistant who is qualified to graduate into a good pro job. He also has been assistant to Tom Rose, Jack Brett and Jim Noble. He is experienced in running club tournaments, teaching, doing repair work and handling caddies. He has given approximately 500 lessons a year for the last three years. He plays a fine game of golf. He is a dependable and competent young man and is sure to be a fine "buy" for a golf club that wants excellent pro service. I will be glad to furnish complete details about this young man, George Marchant. Address: Al Espinosa, Portage Country Club, Akron, Ohio.

I Want to get a professional or club secretary position at a winter resort. Experience and wide acquaintance are among qualifications I am confident endorse me for consideration of club officials. I am a competent instructor and well versed in details of assuring guests at a club that they will enjoy their visit. Jerry Travers, % Fred'k Gwinn, Jr., 80 Maiden Lane, New York City.

Golf Professional—Desires to make change. Married; age thirty-one. Good golfer, good results from teaching. Experienced in course maintenance. Eleven years experience. Excellent references. Address: Ad 910, % *Golfdom, Chicago*.

Steward Wanted—Orlando, Florida. Country Club has opening for experienced, successful steward with satisfactory references. Season Nov. 1st to April 15th. Salary, board and room. Submit qualifications and full details. Address: Country Club of Orlando, P. O. Box 945, Orlando, Fla.

Manager with outstanding record of food service and operating profit at first-class club, available. Experienced to operate representative first-class club on year-around basis, making clubhouse community social and winter sports center. For complete details of qualifications and recommendations write: Ad 905, % *Golfdom, Chicago*.

Concession Wanted—By experienced, well recommended clubhouse manager. Or, would also consider to operate catering dept. on a 50-50 basis. Wife able assistant. What have you? Address: Ad 900, % *Golfdom, Chicago*.

Widely Known Turf authority available for sales engineering situation with manufacturer interested in golf course market. Experience covers agricultural experiment station work, greenkeeping work, research lecturing and farm crops and soils advisory work. High professional standing. 39 years old. Married; two children. For complete details about this man, write: Herb Graffis, editor of *GOLFDOM, Chicago*.

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Choked by the Calendar

The golf season has gone too much by the calendar—and not enough by the weather.

At the majority of clubs a thoughtless tradition closes out the season just when the weather is most delightful for golf.

Better operated clubs spend a few dollars taking out accumulations of fallen leaves, and members flock to these courses to play in the clear, crisp autumn days—storing up zest and health needed for winter in the stuffy indoors.

Club operation—either by club officials or the department heads—that fails to keep the club attractive and promote patronage during all the time that weather permits golf play, *is short-changing its members!*

The active season at most golf clubs is short enough to make the cost of golf *per month* fairly high. But, when the season is extended the cost per month of belonging to the club (initiation fees and dues) naturally is reduced.

Do you ease up on your program early in September because it always has been done? If you do, your members have a reason to kick.

Do you know that officials and department heads at many of the country's lead-

ing clubs conduct lively programs until the snow flies?

Even on the days of big football games clubs are taking advantage of the Saturdays off for the "new leisure" by staging 9-hole events in the morning, a quick palatable lunch, and a getaway in time to easily see the kick-off at the stadium. Then there are the cocktail parties and dinner dances after the game. Many a golf game for the days following is arranged during these "football" Saturdays at the golf clubs.

GOLFDOM has a list of suggested golf events that can be put on in late season. That list will be sent you free on request. Your manager's ingenuity will supply ideas for clever clubhouse parties to extend the season. Your greenkeeper will keep the course in pleasant playable condition.

All you need to make your club give more value—more interest—to its members is the positive prompt action of its officials.

The smart pros, managers and greenkeepers will co-operate right now in arranging a longer season that will mean more money for the club, stronger standing and eventually more money for the department heads.

Why let your club be choked by the calendar?