Present offices and men in charge are:

Boston-127 Federal St., W. H. Pen-

haligon.

New York—11 Park Place, T. F. Higgins. Atlanta—66 Luckie St., H. A. Fryckberg. Pittsburgh-335 Fifth Av., Stanley Hern. Chicago-36 S. State, R. A. Jackson.

Seattle-1101 Second Ave., Archie Stuart. Los Angeles - Spreckles Bldg.,

Rickard.

The organization is especially intimate with the pro field and its requirements. It has done a good job this year in putting two new products-the Bristol clubs and the Tufhorse Golfpax bag-on the market in a substantial way.

Chicago, Ill.—Annual sales meeting of Albert Pick Co., Inc., club, hotel and restaurant equipment company was held the week of Sept. 18. Pick representatives, in close touch with club field, reported prospects of much clubhouse equipment and furnishing rehabilitation, partially due to deferred work of last few years and partially to repeal of prohibition.

WORTHINGON MOVES CHICAGO BRANCH OFFICES

Chicago, Ill. — Chicago office of the Worthington Mower Co. has moved to 1400 Fulton street, at Ogden avenue. Tele-phone number remains Haymarket 8480. L. A. Ferguson, in charge of the Chicago office and midwestern sales for Worthington, points out that the new location is a most centrally located spot for golf club service to the north, south and west sections of the Chicago territory.

ISSUE BOOKLET ON INSTALLING ARCHERY GOLF.

Hazelcrest, Ill.—Rounseville-Rohm, manufacturers of bows and arrows, have available for interested club officials a new booklet describing in detail the game of archery golf, with full instructions for installing the game. The booklet, "Archery Golf Bulletin," is free upon request.

LARRY MILLER HEADS BURKE NEW YORK STAFF

New York City.—Larry Miller now is in charge of the Burke Golf Co.'s New York office at 19 West 45th street. Larry has been with Burke for 7 years, handling pro trade in eastern New York, Pennsylvania, New Jersey, Maryland and Virginia and is one of Burke's big producers. He is

OLD ORCHARD CREEPING BENT GRASS STOLONS

Upstanding, Economical to Care For.

OLD ORCHARD BENT GRASS NURSERY MADISON, WISCONSIN Box 350

Do you want a man -or a man want you?

Golfdom's toughest job is the other fellow's job

We have many requests for jobs from pros, greenkeepers and managers and many club officials ask us to locate men for them, inasmuch as GOLFDOM is the only thoroughly circulated business journal of golf.

This employment business is a very heavy responsibility for us. We try to get the right man and the right club together.

Sometimes a man we suggest turns out "sour," but not very often. Sometimes a job is misrepresented, but that's not very often either.

We investigate as thoroughly as we can and the men we suggest have been sifted. We tell the shortcomings as well as the good points, for we deal only with human beings.

If we can help you as a club official get the men you want, command us. There is no charge for HELP WANTED advertisements in GOLFDOM.

vertisements in GOLFDOM.

GOLFDOM

The Business Journal of Golf 14 East Jackson Blvd. CHICAGO



Now you can have ALL the conveniences and comforts provided by the last word in equipment at rates that start as low as \$3.00 per day for a luxurious room, with Servidor, Radio, circulating Ice Water. 1200 Rooms. Just a few minutes from shopping and theatre centres.

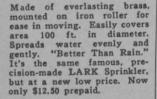
C. W. RAMSEY, Jr., Manager

THE MOST FAMOUS OF GOLF COURSE SPRINKLERS Now Priced for 1933 Budgets



and with all the outstanding LARK qualities ---

EASY TO ADJUST. Large nozzle quickly set high or low, to right or left by simply turning thumb screw as shown below.

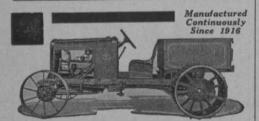




Ask about the TEE Sprinkler at \$7.50

L. R. NELSON MFG. CO.

1726 S. WASHINGTON PEORIA, ILL.



OUTSTANDING Tractor Value

Fills every need of the golf course — power plus, light weight, speed, economy and, above all—CONSTANT DE-PENDABILITY. Low first cost—low operating cost—practically no repair cost.

\$495 to \$725

STAUDE General TRACTOR

Let the dependable Staude serve your club as satisfactorily as it is now serving more than 2,000 golf clubs. Sold on a money-back guarantee. Buy from local Ford dealers or write direct to us.

E. G. STAUDE MAK-A-TRACTOR CO.

2696 University Ave., St. Paul, Minn.

Send for Details

widely known and well-liked by the pros.

Miss Nash, who has been with Burke for 12 years and prior to that time with Wright & Ditson and with Wilson-Western, has retired from the Burke organization to the regret of her associates who pay high tribute to her abilities and to her remarkable command of data on pros. She has announced no immediate plans.

J. B. HURLOCK PROMOTED TO WORTHINGTON PRESIDENCY

Stroudsburg, Pa.—J. B. Hurlock, who has been in charge of Worthington Mower Co. branch offices at Philadelphia, Cleveland and Chicago, has been elected president of the Worthington Mower Co.

C. C. Worthington, whose inventions founded and have developed the business, has been made chairman of the board. Other elections at the annual meeting of the corporation were as follows:

R. S. Worthington, v. p.; E. R. Sawtelle, v. p.; John Rodewald, treas.; C. R. Bensinger, sec.

MAKES SPECIAL RUGS FOR GOLF CLUBS Amsterdam, N. Y.—Amsterdam Textiles,

Amsterdam, N. Y.—Amsterdam Textiles, well known maker of first grade rugs and carpeting, developed a rug material especially for golf club use. F. V. W. Blood, an Amsterdam executive, has served as a golf club official for a number of years and it was in accordance with his observations and experience that the Sof-tred golf club rugs and runners have been made.

The material is new, the weave new and the texture new; all being such as to resist the abuse of spiked shoes, dirt, mud, water and practice swings with irons. For 5 years before Blood put the Sof-tred on the market it was given harsh tests and now, after two years' actual service at a number of clubs has demonstrated its complete satisfaction.

Sof-treds are woven of long-staple cotton in bright, fast colors. They are washable and reversible. These rugs and runners lie flat and have rip-proof edges. Another important feature for golf-club service is

(Continued on page 75)



Classified Ads.

Rates: 10 cents a word per issue. Minimum charge \$2.50

An advertisement in GOLFDOM saves the club officials time and money by getting responses from the best men available. The club department heads who advertise for positions in GOLFDOM obviously identify themselves as men who go after their problems in the right way. They are good men for you to give preference.

Professional, with good summer position, wants southern club for winter months; 19 years' experience, excellent record as teacher, clubmaker, merchandiser. Can handle greens maintenance. Age 40, single. Finest references. Address: Ad 2002, % Golfdom, Chicago.

Opening for outstanding pro during winter season in Florida. 18-hole layout within city limits near leading hotels. Address: Ad 2109, % Golfdom, Chicago.

Greenkeeper, reliable, Scotch, age 33, wishes position any location. Many years' experience maintenance and construction. Low budget, handle all equipment. Moderate salary. Excellent references. Address: Ad 2110, % Golfdom, Chicago.

Greenkeeper with national reputation on championship courses, wishes position. Builder of four well known courses. Changing because present course is being abandoned. First-class maintenance on lowest possible budget. Highest recommendations. Low salary. Address: Ad 2111, % Golfdom, Chicago, Ill.

Metropolitan district manager, highly successful, long experience and master of all details of club operation, available for new contract. Splendid record and highest references from two famous country clubs he has served during the past 16 years in club business. Acknowledged practical authority on club management. Address: Ad 2105, % Golfdom, Chicago.

Manager, college man, age 31, married, three dependents. Successful experience as auditor, credit manager and con roller in the retail field prior to entering club work. Experienced and successful as club auditor, manager and secretary. Diligent, resourceful and a real producer. Good personality. Thoroughly qualified to serve club that wants business management and live promotion. Address: Ad 2106, % Golfdom, Chicago, Ill.

Professional—Assistant to prominent professional in Ohio for 9 years, desires job as head pro anywhere. Expert instructor and clubmaker. Can handle tournaments, etc. Business-like, honest, energe ic. Moderate salary. P. G. A. member; 25 years old; married. Best references. Address: Ad 2107, % Golfdom, Chicago, Ill.

Greenkeeper, 17 years' experience efficient supervision, maintenance, construction. Wants location with up-to-date club where efforts will be appreciated. Married. Age 39. Will go anywhere. Address: Ad 2108, % Golfdom, Chicago, Ill.

Who is wrong—you or your manager? As an experienced club and hotel manager I make comprehensive and expert surveys of golf clubhouse operations that have saved golf clubs large amounts and put clubhouses on paying scales. These surveys are made quietly and do not disturb the relations of the present staff. I find official policies wrong as often and as candidly and as helpfully as I find managerial policies in error, but whatever the error is, I get it eliminated for the club's good. I don't want a managerial job. My report will help you get your budget and operations for next year properly planned. Address: Ad 2103, % Golfdom, Chicago.

Manager with uniformly successful and satisfactory record at metropolitan district and first-class smaller city clubs, desires new location for next year. Also available for winter location. Reason for change is unwillingness to mar profitable record in club service by working under official policy that his experience has demonstrated to be costly to any club. If you want a manager to manage club efficiently for all members, I will please you. If you want a "yes man" I won't fit. Highest references. Address: Ad 2104, % Golfdom, Chicago.

Manager will lease or manage golf club in South. Experienced pro-greenkeeper; successful in developing clubs; college education. Good personality, energetic. Address: Ad 2102, % Golfdom, Chicago.

Instructor of the highest rank wishes affiliation with club looking for dependable service. Applicant is a quiet, educated Scotsman who knows his business and has the personality and background to fit into his surroundings. Character and record will bear the strictest investigation. Southern club preferred. Address: Ad 2100, % Golfdom, Chicago, Ill.

Well known greenkeeper with best of recommendations and thorough experience in maintenance and construction at low cost, is open for position in prominent club at moderate salary. For full details address: Ad 1200, % Golfdom, Chicago.

Pro-Assistant, age 21, 4 years' successful experiences. Qualified in every way to give complete satisfaction. Hard worker, neat appearance, courteous, trustworthy and dependable. Business college education. Will accept position for winter months or next season with first-class professional or medium size club. Moderate salary. Will go anywhere. References and qualifications sent upon request. Address: Ad 2117, % Golfdom, Chicago.

Experienced veteran manager with successful record in high-class house operation and membership solicitation, wants new location. Will be interested in house operation on commission basis at good club. Experience qualifies for handling club business expertly under conditions resulting from prohibition repeal. Prior to prohibition operated famous clubs on profitable basis. Strict teetotaler. Thoroughly competent and a real worker. Now is the time to figure on getting a man who will make your club widely famous for food and service as good clubs used to be. Please send complete details of your proposition in confidence. Will submit highest references. I am a man to restore your house operation to profitable and proud position. Address: Ad 2116, % Golfdom, Chicago.

For Sale—Beautiful 18-hole golf course, in Wisconsin, new clubhouse all equipped. Write: Ad 2115, % Golfdom, Chicago, Ill.

When in need of a man, would these qualities in him, "uprightness, trustworthiness, loyalty, steadiness and efficiency," mean anything to you? One is seeking a connection as an all around gardener on a private estate, or as a greenkeeper. Will go anywhere. Address: Ad 2112, % Golfdom, Chicago.

Established golf school completely equipped —12 successful years. Finest location in Chicago. Minimum business \$10,000 per year. Busy repair shop. Must sacrifice—Doctor says, "Get outside." Terms—portion down, balance notes on partnership basis—act now. Opportunity for pro or business man. Address: Ad 2113, % Golfdom, Chicago.

Wanted to lease or purchase a golf course by well known Eastern pro who wishes to sacrifice equity in beautiful northern New York home on initial payment. Address: Ad 2114, % Golfdom, Chicago.

Pro-Assistant—Age 20, desires position for winter months in Florida. Four years' practical experience. Trustworthy and dependable, Excellent references. Willing to work for small salary and expenses. Free November 15th. Address: Paul Brady, Granville Golf Course, Granville, Ohio.

Patents and Trade Marks—Patent, protect and profit by your inventions. Register your trade marks. For expert personal service, address Lester L. Sargent, Regist. Pat. Atty., 1115 K. St., N. W., Washington, D. C.

Professional and wife of proven ability would like to take over management of club. Over 20 years' experience in club management. Professional's reputation as an instructor is of the highest. Year-round club preferred and will go anywhere. Address: Ad 2120, % Golfdom, Chicago.

Professional, educated American, available for winter and summer engagement. Good teacher, capable of managing all departments. Good record—six years one club. Will go anywhere. Address: Ad 2119, % Golfdom, Chicago.

Professional with successful record at private and fee clubs, wants new location. Excellent instructor, thorough business man and a real worker for the club's interests. Has attractive personality. Highest references. Young but has extensive experience. Will make fine pro for club that needs new life. Also will consider instruction assistant position at large club. Address: Ad 2118, % Golfdom, Chicago.

Southern greenkeeper wishes to make connection with club in sound financial condition. Seven years' successful experience in construction and maintenance of 18-hole course, with Bermuda greens. Well educated, reliable; now employed. Good references. Address: Add 1904, % Golfdom, Chicago.

Manager—46 years of age with over 20 years' experience in Chicago district, is seeking new connection. Thorough knowledge of every branch of club work including auditing. Highest references. Address: Ad 1900, % Golfdom, Chicago.

Pro-greenkeeper — Thoroughly experienced in all phases of profession, desires change. At present employed. Expert instruction; thorough knowledge of soils, construction, etc. Can furnish best of references. Address: Ad 1907, % Golfdom, Chicago.

Professional, age 28, married, ten years' experience—five years present club, desires change to moderate size club. South preferred, but would consider club in North or Midwest. Good credit rating. Wide tournament experience, finished near top in two tournaments this season. Can furnish excellent references on character and teaching ability. Available now or in spring. Address: Ad 2121, % Golfdom, Chicago.

Pro and pro-greenkeeper with 17 years' successful experience at good clubs, wants position. Master of effective instruction and has great record of high-class course maintenance on moderate budget. Good personality. Hard worker, completely dependable. A-1 credit rating. Married, three children; 34 years old. Address: Ad 2003, % Golfdom, Chicago.

that these rugs are anti-skid. For lockerroom, dining-room, sleeping quarters and pro-shops, the Sof-treds make a strong bid for a place in the budget.

Complete details of the Sof-tred rugs and runners will be sent on request by Amsterdam Textiles or the George E. Mallison Importing Co., selling agents, 296 Fifth Ave., New York City.

BUHRKE & DRAPER-MAYNARD IOIN FORCES

Chicago, Ill.—A sales and manufacturing alliance has been made by the R. H. Buhrke Co., club and bag makers of Chicago and the Draper-Maynard Co., Plymouth, N. H., makers of a full line of athletic goods. Sales forces have been consolidated and manufacturing schedules set so the new line-up is set to become a prominent factor in the field. Clarence Rickey, sales manager, of the R. H. Buhrke Co., is the man in the new combination most widely known to the golf field.

ED. WORTHINGTON HEADS NEW CROWN MOWER CO.

New York City. — E. H. Worthington, widely known in golf course equipment business as a manufacturer, is president and consulting engineer of the newly organized Crown Mower Co.. Temporary offices of the company are at 168 East 74th street. Arrangements for a factory in the New York district now are being made.

In announcing his new lineup Ed. Worthington advises that the experience of his 17 years in the gang and power mower field are happily reflected in the new Crown equipment. A feature of the Crown unit for fairways and lawns is that it can be used on multiple gang frames of various makes. Units have 30-inch cutting swath. Patents are pending on a simple device for removing the fly knife and a single hand positive adjustment for assuring constant parallel and rigid bed-knife action. A reversible special alloy steel double edge bed-knife is used. Easy adjustment from ¼-in. to 6-in. is another design feature stressed in the Crown unit.

Light and sturdy construction and design that eliminates weaving of the side frames are additional points of the Crown unit to which Ed. Worthington calls attention. The machine is packed with a special lubricant and requires no oil or grease. It is guaranteed for one year.

Prices and complete information on the Crown unit are to be made public soon.

Chicago, Ill.—Largest power sprayer at a Chicago District golf course has been sold by Bolsa Supply Co. to North Shore G. C. The outfit is a Friend 20 gal, per minute machine.

Reduce your budget by using only

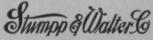
Grass Seed

"Known Quality"

Tested for Purity and Germination

Also fertilizers, equipment and requisites of guaranteed quality.

Golf Turf Supplement and Prices FREE on Request



Headquarters for Bents and Other Fine Grasses.

132-136 CHURCH STREET NEW YORK

GOLF

1933's biggest golf bag seller. Positive sensation coast to coast. Ask the TUFHORSE salesman to show you its remarkable sales features. Des Moines Glove & Mfg. Co., Des Moines, Iowa.

BALSHAG, NEW PRACTICE AID, LOOKS LIKE PRO SELLER

Modesto, Calif.—Shryer Mfg. Co. is making the Balshag, a device invented by Ian MacDonald. The device is a metal tube with fingers at the bottom for picking up practice balls. It is light weight, stands up and keeps the practice balls stored so the count can be made easily.

The convenience and utility of the device makes it look like it stands a good chance of displacing the practice ball bag with a lot of players. The Balshag sells for \$2, with a good margin for pros, but the retail price will be all O. K. for a lot of the practicing golfers.

Purchase your Spring requirements of

RENT GRASS SEED

Direct from the American farmer who grows it and thus be assured of a fresh, viable, winter-hardy product at a cost that is now less than it has been for more than a generation.

There are several elements which, together, will very materially increase the cost of your seed. For instance, at harvest time we have been working 10 hours a day, 7 days a week, to gather, cure and thresh the seed out of the hay. A seed-growers' code will soon go into effect, allowing but 44 hours' labor at the same wage as 70 hours.

Also, due to decreased demand and low prices during the last two years, acreage of fine turf production has been greatly decreased.

Furthermore, due to the financial condition of many clubs, they have curtailed their purchasing and many courses badly need reseeding.

SO HERE IS THE PROBLEM: Increased cost of production due to the code; decreased acreage in production; increased demand. Prices are bound to be much higher in the near future.

SOLUTION: BUY NOW.

All orders for green or fairway seed that I receive before the first of January, for immediate or Spring delivery, will be accepted at the present low prices.

A. N. PECKHAM, KINGSTON, RHODE ISLAND

AFTER

you examine golf's greatest score card you'll use no other.

It is smart, practical, convenient and simple.

Players and their totals together . . . no figures to be carried forward.

Address

Phone: Euclid 4883

1228 Columbian Ave Oak Park, Illinois

about samples and prices.

Order NOW for prompt or future delivery.

CHINCH BUG CONTROLLED BY **CYANOGAS**

New York City.-The chinch bug, heretofore confining its attack on St. Augustine grass in the south, has become very active in many of the northern states and has seriously damaged greens.

A great deal of the dead-looking turf on golf greens, which followed the high temperatures of this past summer, was attributed to scald. It was to be expected that grass would suffer during the summer, and the burning hid the activity of the insect pests and enabled them to multiply unhindered.

The American Cyanamid & Chemical Corp. recently cooperated with golf clubs to find an effective and economical method for exterminating chinch bugs. It was found that one pound of Cyanogas A-Dust dissolved in 50 gallons of water was immediately effective. The solution may be applied either by sprinkling cans or by a boom from a watering cart, or by power sprayers. Fifty gallons of the solution is sufficient to cover 1,000 sq. ft.

The turf, especially if it is heavily matted, should be opened up with a spike roller before the solution is applied. Immediately after the application, follow up with a hose and water the solution well into the soil. Sprinklers should then be set on the area for from three to six hours. All night would be better, as the water forces the Cyanogas down into the soil, preventing the burning of the grass. If Cyanogas can be applied during a steady rain, watering may be dispensed with. The Cyanogas solution should not be used on grass under two months old.

MILLER FAIRWAY WATERING ASKS INJUNCTION

New York City.-Showdown on engineer and club rights involved in fairway water system designs is to occur in New York courts when hearing is held on suit of Wendell Miller for injunction to restrain Arthur Peterson from applying fairway watering design principles Miller claims as his property.

Miller, pioneer in golf course irrigation engineering, claims his system is unique invention for golf course work and cites installations at approximately 30 clubs since 1929 when first job of this kind was put in at Albany (N. Y.) CC. Peterson also is well known to the golf business as

a supply and equipment dealer.

Outcome of the case can have no effect on cost of plans for irrigation systems, GOLFDOM is informed. Eastern Association of Irrigation Contractors and Engineers has proposed a code provision placing a minimum charge of 6% on the costs of complete irrigation systems for golf courses, for plans and engineering.

Don't Budget Blindly!

Use this page in planning for 1934

Check the items on which you want complete information and prices. Mail to GOLFDOM, 14 East Jackson Blvd., Chicago. It will bring you facts and figures you need in planning and budgeting for 1934. [Please draw lines thru items interested in.]

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	Health scales Kitchen equipment
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her jackets	Soda fountains
on picture cameras	Water coolers Water softeners
on picture projectors	
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"NO OFFICIAL

... with grounds, clubhouse or pro-shop duties should be without GOLFDOM every month." So, in substance, read scores of letters in our files. And we thoroughly agree! GOLFDOM is sent FREE! If any of the officials listed below are not getting GOLFDOM at your club, please send us their names by filling in this page, tearing it out and mailing to GOLFDOM. 14 East Jackson Blvd., Chicago.

This is especially important if YOUR club has recently held an election. We want the new officials to begin receiving GOLFDOM immediately!

Please PRINT plainly. Home or business addresses preferred.

President
Address
•
Greenchairman
Address

Manager
Address
Professional
Address
Greenkeeper
Address
TOWNSTATE
NUMBER OF HOLES IS COURSE PRIVATE, DAILY FEE or MUNICIPAL?



Overshoe Will Prevent Ladder from Slipping

T IS by no means a new thing or practice to put some kind of rubber boot on the feet of a ladder to keep them from slipping or sliding when necessarily set on the concrete or other smooth surfaces. Occasions arise, however, when a precaution of this kind should be taken and there is nothing handy or immediate to afford it. The common low shoe rubber can often be used as shown, and quite handily too. Put the foot of the ladder in the thick soled heel of the rubber, bend the rest of it up and tie firmly in place.

Manager-With 10 years' successful experience and annual records to prove his profitable operating ability, desires to serve Southern or all-year club. Highest references. Please address: Ad 2123, % Golfdom, Chicago.

Wanted-Assistant for 1934 season. Must understand shop duties and teach when necessary. Give references, where apprenticeship served and if employed at present. Write: Bill Klish, 130 Congress Ave., Waterbury. Conn.

For Sale-9-hole bent green fee golf course on 80 acres, 8 miles from live midwest city of 60,000; 7 small towns within 12 miles. Beautiful wooded rolling terrain. Water on property. Maintenance equipment, water system. Buildings all in good shape. Very low price. Address: Ad 2122, % Golfdom, Chicago.

CLUB MANAGER Experienced

Young man, married, good habits, desires position with public course. Will consider taking part of salary in stock or will even consider part percentage basis. Will quarantee to stimulate and increase your golf play by proven methods. Record speaks for itself. Am with club at present but have very good reason for desiring change.

Address: Ad 1909, care Golfdom, Chicago.



Quickest to put on and take off. Doubles traction. Durable and low priced.

All sizes for all purposes. Samples and circulars sent free on request. Advise make of tractor and purpose intended.

If your Ford or equipment dealer cannot supply, write direct.

Immediate shipment. Prices reduced.

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