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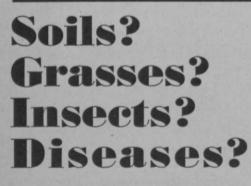
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Unbreakable throughout. Brass noticle and barrel. Patented Rain King phosphor-bronze, free-from-pressure bearings. Oversize roller base. Efficient on any pressure.

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Lewis Tee En-semble (at right) as low as \$9.50

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PAR4

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Protect Greens Now with FUNGOL Keep Positive Control of Turf Disease and Soil Vermin Adopt the "McClain Economy System"

The existing demand for maintenance economies may be readily met by your usage of FUNGOL this year.

This approved fungicide and vermicide is most effective for prevention and treatment of Brown Patch and other fungous diseases, as well as control of Soil Vermin.

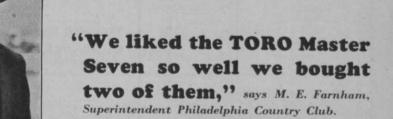
The savings you can make with FUNGOL come from its LARGE COVERING CAPACITY for Brown Patch, and its extra vermicidal value for eradication of grubs, beetles, sod webworms, and earthworms. No other vermicides necessary.

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In these days of stringent budgets you cannot afford to pay out good money for upkeep and high operating cost on antiquated, worn-out equipment or to gamble with inefficient machinery built for some other purpose and "adapted" for golf courses.

What you need is speedy, powerful, and reliable machinery that will perform every day under good or bad conditions.

Toro Master Tractors and Trojan fairway mowers will do that for you and prove the most satisfactory investment you ever made.

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In these days of reduced budgets, brown patch is a real hazard! Repairing the damage it causes is too expensive. Preventive turf treatments are far cheaper.

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Ask any seedsman or supply house for free turf disease pamphlet, or address Bayer-Semesan Co., Inc., Du Pont Bldg., Wilmington, Del.





Thumb screw operated worm-gear adjustment on outer stream nozzle controls speed of sprinkler rotation. Easy to "set" without tools.



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The TEE sprinkler has many of the qualities which have made the LARK famous-wide coverage, even distribution, faultless performance, economi-cal use of water.

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MAY, 1933

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With the Ideal Trans-Pull Fairway Mower, any combination of 3, 5, 7 or 9 cutting units is handled with ease, speed and accuracy.

The Trans-Pull 3-gang cuts 7 ft. The 5-gang cuts 11 ft. 6 in. The 7-gang cuts 16 ft. The 9-gang cuts 20 ft. 6 in. Famous 7-blade Bulldog cutting units are hung flexibly from the frame-to cut efficiently into hollowsto cut smoothly over ridges.

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First economy-low cost. Second economy-big capacity. Third economy-long life.

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Light, sturdy, fast and dependable - the fast and dependable — the Ideal Power Greensmower assures SAFE cutting on finest greens. Impossible to scuff, burn, tear or injure most delicate turf with this nimble mower.

Patented clutch control, Quiet, 4-cycle motor, Throt-les control. Power for heav-lest cutting. Pneumatic-tired carrier, Brush attach-ment.



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Not a single Roseman Feature eliminated! In fact, quality has been improved! Here is an opportunity for your Club to ob-tain Roseman Mowers at low cost.

For years Roseman has manufactured high quality mowers. They are famous for sturdy design and their exclusive roller drive and turf-building features. Although Roseman prices are usually higher than other mowers, they outlast by years all other mowers. The result is always a saving to the user in total mowing costs over a few years' time.

The new low prices were effective beginning February 1. Write today for complete details.

Why Foreign Clubs Choose **Roseman Mowers**

Golf Clubs in different countries. such as Australia, Hawaii, Mexico, and England, have purchased Roseman Mowers without solicitation on our part. The reason is simple. They have learned that Roseman Mowers will not break down, and are not subject to call for repair parts. And yet—in Australia, for example, the original cost, because of freight and tariff, is 156% more than the price in the U.S.A.

FEATURES OF ROSEMAN DESIGN

Alemite Forced Feed Lubricators. Timken Tapered Roller Bearings on Cutter. Hyatt British Tank Roller Bearings on Rear Axle. GUARANTEED Non-Breakable Malleable Side Frames. Gear Cover, Bed Knife Shoes, and Caster Wheel Forks. Drop Forged Machine Cut Gears. LIGHT ROLLER DRIVE, for better Traction and Turf Development. Eliminates separate Rolling, and Produces Dense Turf Growth, Healthier Root Development, Prevents Scalping. Bliminates Cuppy Lies, Seals Heat Crevices, Retains Mois-ture in Soil.

ture in Soil.

(Our patents give us the exclusive right to all ganging of Roller Type Mowers)

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Approximately 98%

of all Putting Greens are cut by Roller Type Mowers, because they improve turf growth and Putting surface. They also eliminate separate rolling. The invention of Roseman Mowers gives your fairways the same turf-building benefits at no extra cost.





Vol. 7

MAY, 1933

No. 5.

Belle Meade's Financial Wisdom Permits Profitable Operation

By FELIX R. CHEATHAM

Any club that has come through the past season or two in top-notch financial shape can thank the soundness of its governing officials during prior years. Here is the story of Belle Meade C. C. (Nashville) during the twelve years of its existence, a period marked by intelligent financial foresight that has permitted safe expansion without risk, and without burdening its members with future indebtednesses they might find difficulty in meeting.

BELLE MEADE, at Nashville, has generally been considered a successful country club. We own a beautiful colonial clubhouse and an 18-hole championship golf course, located on 200 acres of rolling land at the foot of Harpeth Hills. For the past twelve years there has been no mortgage on the property and operations have shown a profit, each year, during this period.

The club is organized on the membership certificate plan, 575 of which were sold to members at \$200 each, in 1921. With the proceeds from this sale, the entire indebtedness of the club was liquidated. Since then we have purchased and retired 45 of these certificates, leaving 530 outstanding, which, of course, limits the membership accordingly.

Our initiation fee is \$100 and dues are \$7.50 per month, exclusive of federal tax. Both amounts have been the same since organization, and while much less than other clubs during the past years, they have always given ample operating margin. Since we failed to increase dues in boom times, we feel that it will be unnecessary to reduce them now.

In January, 1930, Belle Meade had \$35,000 cash in the savings bank, drawing 4 per cent interest, our property had been kept in perfect condition and outside of purchasing some additional land for \$20,000, no money had been spent to increase plant account. We had always expected to build a swimming pool with this money whenever an adequate water supply should become available, but this seemed years away.

Expansion Begins in 1930

After the bubble of 1929 had broken, building costs became reasonable, so we decided to spend some money. "The Board of Directors authorized \$12,000 for the addition to the clubhouse, of a much needed men's tap room and \$4,000 for a concrete dam to back up 1,000,000 gallons of water on the golf course. This water was to serve two purposes, the most important of which was to furnish a supply for greens during the hot summer months, but besides, it would greatly improve three of



The colonial clubhouse at Belle Meade is a home of traditional southern hospitality.

our golf holes. Both of these projects have more than justified their cost.

Now comes June, 1931, with bright prospects for a new water main, but the cost of \$20,000 to the club seemed prohibitive. A membership meeting decided that water. in abundance, was cheap at any price, so a contract was let and our bank balance dwindled. Then we realized that 100 lbs. of water pressure put into the old, antiquated golf course pipes would blow them to pieces, so a modern trunk line system was necessary if we were to avail ourselves of the new water supply on the greens. Two years previously such a water system had been priced to us at \$20,000. but after taking new bids (the low one was \$12,500) our green-chairman suggested that we lay the pipes ourselves and save the contractor's profit for the club.

No sooner said than done, for under the supervision of our club professional, George Livingstone, the system was completed in 60 days at a total cost of \$9,000 and Belle Meade can now water all of its greens and fairways at the same time.

Bank Loan Paid Off

In order to pay for these improvements in full, it was necessary to borrow \$7,500 in October, our first bank loan in twelve years, and prospects for 1932 did not look any too good for country clubs. The club officials responsible for these expenditures began to feel slightly uneasy and wondered if the "bite was too big to chew," but we tightened up the belt a notch or so, watched expenses carefully and by April, 1932, the last of this indebtedness was paid off.

Our total income was off 7 per cent in 1930 from 1929 and showed a 17 per cent decline in 1931 from 1930. Thus it was evident that the club needed some new attraction and we agreed that a swimming pool was the thing. But how to build it. was a different matter. The directors were not willing to assume the responsibility for a bank loan, to pay for a pool. We had investigated the cost once before in 1929, and the estimate was \$50,000. This was a lot of money even then, and certainly the project seemed hopeless now, even though we realized it could be built much cheaper than the previous bid. Several plans of financing were considered and the entire membership agreed that we should have a swimming pool, but how to do it was the question.

Swimming Pool Is Built

It was finally decided to canvass the membership for subscriptions, payable in twelve equal monthly installments, beginning April 1st, 1932, such subscriptions to be in effect swimming fees paid in advance. In other words, a 25c admission charge was to be made for using the pool, and to every member who made an advance subscription would be given a bonus of 10 per cent in swimming tickets. The subscriptions were entirely voluntary and no pressure was brought to bear on members not inclined to sign up.

Thanks to the efforts of our president, Mr. E. W. Craig, and to a committee composed of Messrs. B. O. Currey and W. T. Cheek, the plan went over with a bang and netted \$17,000. With this start, bids were asked for, and the contract let in April, and the pool was completed on June 18, 1932. The cost was \$28,000 for a tiled pool 45 by 105 feet, with the best filtration and purification equipment to be had. The entire capacity of the pool is turned over every eight hours and the water tests much purer than the city supply.