AUGUST, 1933

south division and Tom Kelly of the Sunset Valley GC., Highland Park, Ill., as director of the north division.

One copy of the inventory is mailed to each divisional director who furnishes his divisional members with a composite of the inventory reports. Reports are requested not later than the third of each month.

AIR-AUTO BAG IS LATEST ITEM IN HINSON LINE

Waterloo, Iowa—Hinson Mfg. Co. is introducing to the travelling public its new Air-Auto Bag, a container which hangs inside the rear door of any car and is roomy enough to accommodate three suits of clothes or dresses on metal hangers, in addition to shoes, toilet articles, etc., in convenient pockets.

The bag is made of water-proof Swavel, a suede cloth of chestnut brown color. Weight of the bag is $4\frac{1}{2}$ lbs. Size is 36x $22x3\frac{3}{2}$ inches and when folded for carrying, it is only 10x22x7 inches.

The Hinson Co. is looking for sales outlets for this new item in their line and claim it has met with amazing success in the few short weeks it has been on the market. Dealers' price is \$7.50, jobbers' trade discount, 25 percent.

NEW SCORE CARD IS COMPACT AND CONVENIENT

Oak Park, Ill.—A. J. Callaghan, 1228 Columbian avenue, has developed a new idea in golf score cards. The card folds so the out nine hole-by-hole scores appear alongside the out total, the in total, 18-hole total, handicap and net scores.

The new arrangement is convenient and unique. Samples and prices of the new card will be supplied free by Mr. Callaghan.

BUTCHART-NICHOLLS CHANGES CONTROL AND LOCATION

Newark, Ohio.—Butchart-Nicholls Co. has been bought by local interests headed by Col. Harry C. Bratt, well known in the golf business as president of the Dayton Handle and Golf Co. Factory operations in the future will be conducted at Newark.

The Butchart-Nicholls Co. was organized in 1925 by Cuthbert Butchart and Gil Nicholls, operating first in New York and then at Glenbrook, Conn. The company always made interesting models and built up a good volume of pro business. This business was allowed to slip due to lack of close, expert attention but under Bratt management looks very likely for a quick and substantial comeback. A steady volume of orders has continued during the last two years while Butchart-Nicholls was



Take Advantage of this Double Duty Product – Learn About Big Covering Capacity of FUNGOL

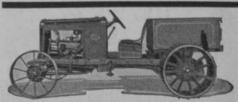
We have some interesting data to send you. Write us today for free literature concerning FUNGOL, the two-in-one Fungicide and Vermicide, for prevention and control of Brown Patch and eradication of grubs, beetles, sod webworms, and earthworms from your Greens.

You can handle the Brown Patch situation quicker and easier with FUNGOL than any other preparation.

The extra large covering capacity of FUNGOL makes it most valuable and economical. Each pound sufficient to treat 3,500 square feet of Green. VEG-E-TONIC

Send now for complete details, free record charts and testing samples of FUNGOL and VEG-E-TONIC. Nitrogen-Phosphoric Acid -- Potash. The cool soluble food for Grems. Does not burn or streak Grass. Easily applied. Gets quickly to root apptems. 5 to 8 times strength of ordinary fertilizers. Very economical.

McCLAIN BROTHERS COMPANY 127 Second Street, Canton, Ohio





Ford dealers or direct. E. G. STAUDE MAK-A-TRACTOR CO.

E. G. STAUDE MAK-A-TRACTOR CO. 2696 University Ave., St. Paul, Minn.



Steel tractor wheels interchangeable with Ford pneumatic-tired wheels for paved roads.



Protect your greens and your reputation with **DOLGE DIWORMA**

August, as you well know, means humid daysand that means brown patch. Sometimes it can be cured if you're quick and lucky. But it's cheaper and safer to prevent brown patch by regular applications of *Diworma*. One pint makes 50 gallons of spray, enough for 1,000 square feet. Stops both large and small forms of brown patch before they start and, at the same time, discourages worms and grubs. Perfectly safe for grass. Does not need to be washed in. Write for prices and special offer on special sprinkling cart. No time to wait; write today.

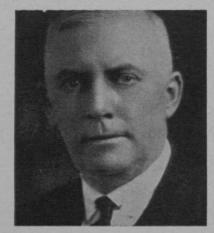


making no special effort for business, giving ample indication that some sales pressure, plus active and competent manufacturing facilities will restore Butchart-Nicolls to a lively position among the names in the high-class market.

FERGUSON NOW WORTHINGTON CHICAGO MANAGER

Chicago, Ill.-L. A. Ferguson, popular veteran in the golf course maintenance field, has been appointed manager of the Worthington Mower Co.'s Chicago factory branch with a good part of the central states territory under his jurisdiction.

Ferguson succeeds Bickford Hurlock who resigned to go with Proctor and Gamble,



L. A. Ferguson

the soap organization. For more than 15 years Ferguson has been in the course equipment business. He started with Ideal Power Lawn Mower Co., becoming sales manager of that organization and later in charge of the territory centered at the Chicago office. He became associated with Worthington in charge of its Indiana and Michigan sales prior to his present appointment.

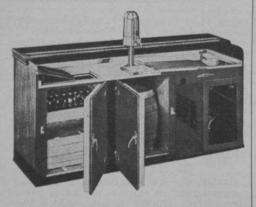
Leo Murray, who has been with the Worthington Chicago branch for some time, continues to have an active part in that branch's operations.

CREEPING BENT TURF Illinois Grass Co.'s True Washington Strain Creeping Bent is used by hundreds of green-keepers, golf and country clubs, etc., in solid turf form. Furnished in rolls ready to lay down like a carpet. Withstands heat wave. Guaranteed quality. Available in stolons also. We grow Blue Grass Sod, too. Write today for prices and samples. ILLINOIS GRASS CO., Homewood, Illinois J. A. Carter Sis. Agt., 75 E. Wacker Dr., Chicago

AUGUST, 1933

NEW BEER DISPENSING SYSTEM ELIMINATES WASTE

Newark, N. J.—Economy, convenience and a properly palatable drink are outstanding claims made for a new beer dispensing system made by the Kristal Engineering Co., 30 Nichelson street, under the name of the Kristal-Vac dispensing system. Designed by skilled engineers as



a perfectly co-ordinated unit rather than an assembly of various stock parts, the new beer dispensing system eliminates "wild" beer waste, thereby making for economy, while at the same time maintaining uniform temperature and quality in the dispensed beer.

Combining the tank cooling and coil features with the Kristal-Vac trap for the elimination of "wildness" and the delivery of uniformly gasified beer, for which patent application papers are being prepared; the new dispensing system permits of tapping a fresh keg with little or no waste, as well as the delivery of salable beer immediately upon tapping.

An automatic air pump supplies pressure at any predetermined poundage. The beer passes from the keg through the cooling system in a straight line to the vacuum tank where the "wildness" is taken out of it, while any sediment present is eliminated. From the vacuum tank the beer passes to the cooling tank where it is pre-cooled to within 5 degrees of the desired temperature. From the cooling tank it passes through a short coil where it receives its final cooling immediately before delivery to glass or pitcher. In actual practice 20 glasses of beer be-



Let Us Bid on Your Tower Tanks.

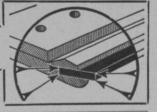


GOLFDOM

Cut Expenses While Cutting Grass

"Budd" gives you four cutting edges to every blade. You attach the Budd as easily as the old-style blade and change in a moment. For Bette Expensel-Long Life for every mowerl-switch to the Budd now. For Better Servicel-Less BUDD MFG. CO., Dept. G., Ravenna, Ohio











tween 40 to 45 degrees F. have been delivered per minute without any variation in quality. Ice is used as a cooling medium in present installations for economy and simplicity, but the system may be adapted to any existing cabinet, bar or fittings, with electric refrigeration, if desired. For portable installations in clubs and hotels, a cabinet has been developed that may be wheeled about and plugged into a convenient light socket.

TIGHT BUDGETS HELPING SALES OF HYDRO-MIXER

Canton, O.-McClain Bros. Co. is having a record year on sales of its barrel pump Hydro-Mixer shower nozzle outfit. apparatus is small and inexpensive. It hooks onto the water system of a golf course and does a good job of handling a lot of the work for which power sprayer outfits are needed. The savings and utility of this low-priced outfit have been so convincingly demonstrated at golf clubs that sales have continued to climb despite restricted budgets.

ROSEMAN MOWER ADDS TWO MORE MEN

Evanston, Ill.-Roseman Tractor Mower Co., 800 Davis street, has added to its staff Lou Nobbe, formerly with the Worthington Mower Co., and Arthur B. Hagan who has been connected with pro golf for some years. Both men are working in the Chicago territory.

A price advance goes into effect on Roseman mowers and tractors December 1 because of government regulations governing manufacturing operations. Increase will be about 20 percent.

Term payments will be arranged for clubs ordering before the increased prices become effective.



AUGUST, 1933

Buy Wisely, Buy Well.

Tear out this page, check the listed items your club is about to buy and mail the page to GOLFDOM. We will request leading manufacturers of each item to send you complete information and prices. Mail to GOLFDOM, 14 E. Jackson Blvd., Chicago.

Announcement boards Ant eradicators Arsenate of lead Archery supplies Bags-canvas, leather Bag racks, tee Balls-what price? Ball markers Ball washers Bar equipment Barrel pumps Bath slippers-paper, rubber, wood Bath towels Beer bars-fixed, portable Kitchen equipment Benches-locker, tee Bent stolons Bird houses Bookkeeping systems Brown-patch preventives Buffing motors, supplies Caddle badges Caddie time-clocks Caddie uniforms Calks (for golf shoes) Cane Seats Caps Charcoal Chickweed eradicators Clothes dryers Clubs-irons, putters, wom-en's, wood, matched sets Club racks **Compost** distributors Compost mixers Deodorants Dishwashers Disinfectants Drinking fountains Dump carts Electric systems Fencing Fertilizers Fertilizer distributors Flags, flag poles Flood lights Fly and insect sprays

Furniture-clubhouse, lawn, porch, grounds Gloves Ginger ale Grip Lotion-for hands Handicap cards, racks Health scales Hole cutters, rims Hose-water Hose boxes, underground Hosiery Humus Hydraulic mixers Insecticides Knickers-linen, wool Laundry equipment Lawn sweepers Leather Jackets Linens Lockers Mineral waters Mole traps, poisons Movie cameras, projectors Mowers-green, fairway, tee, rough Mower blades Mower sharpeners Peats Pipe-drain, water Playground equipment Practice balls-knit, rubber Practice driving devices **Practice** nets Practice putting devices Prizes, trophles Pumps Putting cups **Rain** jackets Rollers-fairway, green, spiked Rugs Runners-corridors, locker Score cards Score card pencils Scythes-motor driven

Seed-fairway, green Seeders Shafts-hickory, steel Shelters, course Shoes Shoe trees Showers Shower nozzles Shrubs, trees Silverware Soap-bath. flakes, laundry Sockettee Sod cutters Soda fountains Soil screeners Soil shredders Soil sterilizing equipment Sprayers-power, hand Spike dlscs Spreaders Sprinklers-portable. automatic Sprinkling carts Sweaters Swimming pools Tags, tickets Tanks Tea room equipment Tees-wood, celluloid Tee boxes Tee data-plates Tee markers Tee mats-cocoa, rubber Tee umbrellas Tennis court equipment Tractors Tractor wheels, wheel spuds Uniforms-waiters', maids', caddies', bus-boys' Water coolers Water softeners Water systems Water system engineer Weed killers Worm eradicators

Club		 	••••••	
By	•••••	 		
Position		 •••••		
Address		 		
Date		 		

"NO OFFICIAL

... with grounds, clubhouse or pro-shop duties should be without GOLFDOM every month". So, in substance, read scores of letters in our files. And we thoroughly agree!

If any of the officials listed below are not getting GOLFDOM at your club, please send us their names by filling in this page, tearing it out and mailing to GOLFDOM, 14 East Jackson Blvd., Chicago.

This is especially important if YOUR club has recently held an election. We want the new officials to begin receiving GOLFDOM immediately!

Please PRINT plainly. Home or business addresses preferred.

President
Address
Sreenchairman
Address
Manager
Address
Professional
Address
Greenkeeper
Address
CLUB
OWN STATE
NUMBER OF HOLES IS COURSE PRIVATE, DAILY FEE or MUNICIPAL?

Classified Ads.

Rates: 10 cents a word per issue. Minimum charge \$2.50

An advertisement in GOLFDOM saves the club efficials time and money by getting responses from the best men available. The club department heads who advertise for positions in GOLFDOM obviously identify themselves as men who go after their problems in the right way. They are good men for you to give preference.

Greenkeeper with national reputation and a life's experience in construction and maintenance, desires change to a high-class club that is looking for a competent man who can deliver the best in greenkeeping. Address: Ad 1510, % Golfdom, Chicago.

Southern Clubs—Want a real pro department this winter? Two young, experienced pros, club promotion specialists, open for winter engagement. Expert teachers, A-1 credit ratings, finest recommendations. Go anywhere, consider any proposition. If you want new life in your club, write us. We get results. Address: Ad 1908, % Golfdom, Chicago.

Pro-greenkeeper, and wife who is experienced clubhouse operator, desire situation. Excellent record in operation of moderate size clubs. Pro is well known, thoroughly experienced man, with excellent record. *Address: Ad* 1906, *% Golfdom, Chicago.*

Wanted—Ten professionals with \$1,000 to buy a nine-hole golf course. Good play. Address: Owner, Eden Hill Golf Club, Stepney, Conn.

Manager—46 years of age with over 20 years' experience in Chicago district, is seeking new connection. Thorough knowledge of every branch of club work including auditing. Highest references. Address: Ad 1900, % Golfdom, Chicago.

Prominent golf course operator wants an 18-hole course on a lease basis with option to buy, in the South or Southwest. Write full particulars when replying. *Address: Ad* 1901, % *Golfdom, Chicago.*

Wanted by a syndicate of golf course operators several golf courses on lease basis with option to buy. Must be suitable for "pay as you play." Write particulars in letter and terms of lease. Address: Ad 1902, % Golfdom, Chicago.

ATHFOOT OINTMENT is an effective non-irritating remedial agent for the treatment of a number of skin lesions known as "Athlete's Foot Itch," "Golfers' Itch," etc., and "Ringworm" of the feet or other parts of the body. Stops itching and spreading at once followed by complete cure. 75c postpaid. Vans Pharmacal Company, Birmingham, Michigan.

Patents and Trade Marks—Patent, protect and profit by your inventions. Register your trade marks. For expert personal service, address Lester L. Sargent, Regist. Pat. Atty., 1115 K. St., N. W., Washington, D. C. **Prominent, veteran professional** who is expert greenkeeper, wants new location for 1934. 43 years old, with fine record of continued service and advancement at leading clubs. Stays right on the job and develops member interest and playing ability. Also available for winter position in the South. Address: Ad 1905, % Golfdom, Chicago.

SALES REPRESENTATIVES who know and are calling on the pro trade, wanted on commission basis to sell WHIPSEAL AND SEALTOP, two money-makers and timesavers for the pro. *American Chemical Prod*ucts Company, 7 Litchfield Street, Rochester, N. Y.

Situation Wanted — Manager-steward for club or hotel. At liberty after September. Long experience, good references. Married, no children. Address: Claude Foley, 4046 St. Williams Ave., Cincinnati, Ohio.

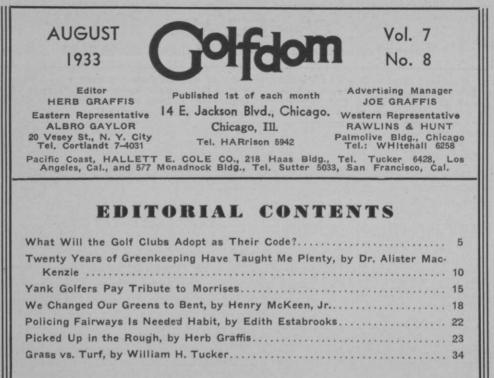
Manager desires position. Last five years as general manager of a large golf and country club. Thoroughly experienced, food expert, accountant, can handle entire club and golf course. Know construction and golf course maintenance. Can inject into your activities new and successful ideas and variety of restaurant service. Promote unique parties and prove asset to your club. Would like to tell you more about myself and what I can do for your club. Moderate salary. Address: Ad 1903, % Golfdom, Chicago.

Southern greenkeeper wishes to make connection with club in sound financial condition. Seven years' successful experience in construction and maintenance of 18-hole course, with Bermuda greens. Well educated, reliable; now employed. Good references. Address: Ad 1904, % Golfdom, Chicago.

Pro-greenkeeper — Thoroughly experienced in all phases of profession, desires change. At present employed. Expert instruction; thorough knowledge of soils, construction, etc. Can furnish best of references. Address: Ad 1907, % Golfdom, Chicago.

WANTED — Salesmen with intimate acquaintance with pro trade in their districts to handle a well-established line of imported golf balls on a good commission basis. Men for this work may be good pro business men at present without club connections. Must be active workers and have good judgment on pro credit. In writing for complete details tell us of your past experience, connections and references. Address: Ad 1910, % Golfdom, Chicago.

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Young is in Chicago's Golf Capitol

When the L. A. Young Golf Company began it established Chicago headquarters in the Lytton Building. That was a natural, thoughtful thing to do because the Lytton Building is the center of the golf business in Chicago.

Thousands of times professionals have visited the Young Company's offices in the Lytton Building; it's helped their business and of course, has helped business for the Walter Hagen line. These visits were made easy by the convenient location of the Lytton Building and the fact that it's a habit for pros to do their golf goods shopping with companies in this capitol of Chicago's golf business.

Tom Robbins, Hagen's Chicago manager, says:

"The Lytton Building is an ideal location for a company in the golf business. It's handy for the pros and they're accustomed to dropping in there.

"When Messrs. L. A. Young, Link, Hagen, Chapman or any of our other officials come to Chicago the best hotels are convenient to our office.

"I think the building is kept up in better shape than any other in the loop. The offices are large and light and the rent is reasonable. I don't see what more could be asked. The place is the "ultra" in golf company Chicago headquarters."

T. C. ROBBINS,

Chicago Manager, The L. A. Young Golf Company.

Mr. Robbins' remarks will be confirmed gladly by other prominent factors in the golf business whose offices are located in the Lytton Building. Among such other companies are The Burke Golf Co., Kroydon Golf Company, Golfdom, Golfing, Chicago Golfer and Country Club Review and the Chicago District Golf Association.

For Complete Details of space available and rentals, write

LYTTON BUILDING

L. E. EATON, Manager

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