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TORO MANUFACTURING CO., 3042-3168 Snelling Ave., Minneapolis, Minn.

## Some Thoughts on Greenkeeping

By M. E. FARNUM

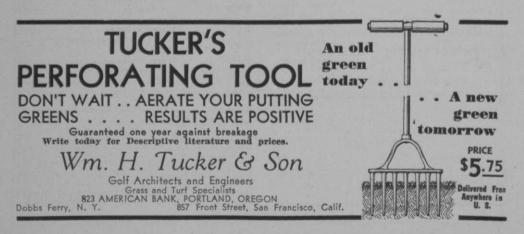
A CTIVITIES of the greenkeepers' association, the Green Section and various other national and sectional bodies, said Mr. Farnum, have eliminated "trade secrets" from the profession of greenkeeping. This is a constructive development, because the "best" method of course maintenance will never be discovered and greenkeepers need all possible assistance and hints in their quest at their home courses for ways and means of improving playing conditions.

But all the work of scientists and golf associations to date has not eliminated certain problems with which the greenkeeper must cope. One of these is the question of relations with the green-committee. How far should the committee dip into the activities rightfully under the control of the greenkeeper? On this point, Farnum said:

Many unsatisfactory conditions persist under committee management which would not exist long under a more business-like form of management. However, I can not look for a correction of conditions from this angle. The greenkeeper must add another to his multitude of activities. He must sell his abilities as well as be constantly enlarging them.

The percentage of green-chairmen who, from choice, wish to dictate greenkeeping practices is relatively small. The percentage of chairmen who do, to a greater or less degree, dictate greenkeeping policies is larger than it should be. Undoubtedly this condition is due to lack of knowledge of conditions and a lack of confidence in the greenkeeper. It is this condition which I view as one of the major problems of the greenkeeper.

Very probably, the speaker said, greenkeepers are seen too often in work clothes. This costume implies a job where physical ability is paramount; as a matter of fact, the greenkeeper's job is far more mental than physical—but club members do not realize this. If greenkeepers would dress



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up to their jobs, the importance of the profession would receive more general acceptance from golfers.

The greenkeeper's position should be such that his recommendations be sought. A recommendation should not be made unless it is essential and worth fighting for. Once made it should be actively supported. If, for due and sufficient reasons, it must fail it should be made a matter of record in writing for future reference. The man whose recommendations are shown by time to have been correct and essential has redress if he has presented those recommendations in writing.

#### Can Enough G. M.'s Be Found?

Farnum spoke at some length on the possibilities of the general managership idea at clubs. In the main, he favored the plan, believing the running of a golf organization to be very little different from operating any other business. If the plan works elsewhere, why not with clubs? Weaknesses in the idea from the club standpoint are two-fold: many clubs cannot afford a properly qualified man for such a position; and, secondly, there is probably a dearth of qualified men to meet the needs of the clubs. An inefficient general manager would be worse than the present committee form of club organization.





Science has finally given the answer to the problem—how to destroy all types of ants, earthworms, grubs etc. ALMOLENE is swift, safe, non-poisonous and noncorrosive. Destroys nests, reduces reinfestation, doesn't injure grass or turf. Write for details.

## use PURFECK "goodbye" Chickweed!

PURFECK is the most effective method known for destroying chickweed. Simply spray it on...and in a few days weeds, roots and all disappear. No cutting or patching. Saves time, money, labor. The leading golf courses use it. Order direct or through your dealer.

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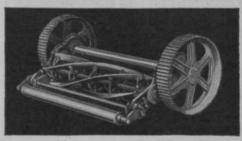
9 Halsey Street :: Newark, New Jersey

## NATIONAL MOWER CO.

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Where rugged endurance, sturdiness, and quality come first, the latest 1932 Model National Heavy Duty Fairway mower will meet your severest problem.



Using the most powerful frame, double sets of tempered steel cut gears in oil tight cases, Timken Bearings—it lasts longer.

PRICES ATTRACTIVELY LOW

Write for descriptive literature and prices on Fairway mower equipment and tractors. Thousands of NATIONAL mowers have satisfied owners covering every state. Empire Golf Course Supplies, Inc. "Everything for the Golf Course and Estate" 11 East 44th Street, N.Y.C. Telephone Murray Hill 2-3070 Grass Seed. Fertilizers. Mowers. Tractors. Hose. Sprinklers. etc.

> Write for 1932 catalog HAROLD J. ENGLISH. Pres.



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Rims do not bend-50% better traction-rounded edges-easier steering, Hundred used for replacing old, weaker wheels. Sold in singles, pairs or full sets. Prices Reduced

H. Tractor R. Wheel SPUDS quickest to put on or take off. Doubles trac-tion and cultivate turf. . . that's why more than half the U. S. and Canadian clubs us e them. Durable and low priced. All sizes for them. Burable and fow priced. All sizes for all purposes. Sample spud and circular on request; advise make of tractor and purpose for which intended. If your Ford or equip-

ment dealer cannot supwrite direct to ply,

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#### Ethics Can Be Improved

The next problem taken up was that of greenkeeping ethics, Farnum pointing out that much improvement can be made along this line. A greenkeeper who has been particularly successful should not sell his advisory services to another club without the consent of the local greenkeeper. Nor should a greenkeeper solicit employment indiscriminately in the absence of known vacancies. The speaker recommended "some collective action in setting up professional standards."

#### Bettering Working Conditions

While considerable progress has been made in knowledge of turf culture and maintenance methods, the problem of bettering working conditions has been too generally overlooked, Farnum declared. But this is a problem that must be solved not by collective action, but rather by individual initiative. Each time a greenkeeper improves his own position, he boosts the standards of his profession. So it behooves every greenkeeper to sell himself and his profession to his club and to see that the reputation of the profession does not suffer in his hands.



## Winter Club Capitalizes Its Pro's Value

A CARD MAILED to the guest of the Kenilworth G. & C. C. of Sebring, Fla., shows how a pro's status as a business man means business for the club with which he is associated. After signing George Jacobus for the winter, the Kenilworth organization spread the news with the following copy:

Kenilworth patrons will be glad to hear of the appointment of Mr. George R. Jacobus as Kenilworth pro.

Mr. Jacobus is at the present time pro of the Ridgewood country club, Ridgewood, N. J., with which he has been identified for the past seventeen years. He is president of New Jersey Professional Golfers association and eastern representative of the most important committee of National P. G. A., and three times winner of the New Jersey State amateur and professional championship.

He enjoys the distinction of being the only "home bred" pro in the country who has had conferred upon him an honorary life membership by his club. Mr. Jacobus is not only a golfer of distinction, but is widely known as an expert on golf landscaping and maintenance.

He is already well and favorably known to many of Kenilworth patrons.

#### A. D. PETERSON SUPPLY CATALOG HAS 1932 EDITION

New York City.—Arthur D. Peterson, 420 Lexington ave., has issued his 1932 catalog in which extensive stocks of seed and fertilizer, Worthington and Pennsylvania mowers and tractors, Buckner sprinklers, Hardie sprayers, Royer compost mixers and other standard brands of equipment and supplies are presented. The Peterson organization does considerable mail-order business outside the New York metropolitan area so its catalog, which will be furnished free, on request, will have extensive interest.

#### N. E. TORO ISSUES 1932 CATALOG

West Newton, Mass.—New England Toro Co., 1121 Washington St., has issued its 1932 catalog of maintenance equipment and supplies. A full line of Toro equipment is described. Fertilizers, fungicides and other chemicals are listed. Motors, pumps, snow and ice equipment, Standard course equipment and tennis course supplies also are presented. Guy F. Patterson & Co., Pittsfield, Mass., and Griswold and Kylander, Weathersfield (Hartford), Conn., are selling and service territorial representatives for N. E. Toro.

#### STUMPP & WALTER ISSUE 1932 BUYERS' GUIDE

New York City.—Stumpp & Walter Co., 132 Church St., has issued its 1932 golf turf supplemental catalog. This book is an extensive catalog of seed, fertilizer, equipment and supplies used for construction and maintenance of golf courses, and also contains buyers' data concerning tennis courts, polo fields, etc. Complete details of material listed is given. Copy will be sent free on request.

#### C. E. GRELLE, PORTLAND, OFFERS NEW MOLE TRAP

Portland, Ore.—The new Acme mole trap, manufactured and distributed by C. E. Grelle of this city, is claimed to employ an entirely new principal of design which makes the trap especially efficient, over the act ends to be addle

easy to set, safe to handle and safe to leave around the golf course. Made of rust-proof materials for durability and small in size for convenient handling, the device is said to incorporate all the desirable features of a good mole trap.

The Biological Survey of the Dept. of Agriculture states that moles may be

successfully combatted only by trapping. The Acme has been in use on the Pacific Coast for the past 2 years, and has the endorsement, according to Grelle, of greenkeepers, park superintendents, gardeners, and nurserymen, as well as that of the Biological Survey operatives and the state agricultural agents.

For further details, address Mr. Grelle at Green Hills, Portland.

#### ATKINS-DURBROW INTRODUCES NEW SOIL CONDITIONER

New York City.—At the recent greenkeepers convention, Atkins & Durbrow, Inc., 165 John street, made first showing of their new Sorbex moss peat, which is claimed to be ground at least 25 times as fine as other peats on the market and hence to be much easier to work into hard packed greens for aeration and loosening purposes.

For construction work in building new tees and greens, Atkins & Durbrow recommend their coarser GPM peat moss; Sorbex is advised where it is necessary to cor-



GOLFDOM



rect the physical condition of established turf areas by working from the top down.

#### ENGLISH HEADS EMPIRE SUPPLY BUSINESS AT NEW YORK

New York City.—Harøld J. English, for 12 years in the golf course supply business, the last six of which have been as v.-p. and sales mgr. of Arthur D. Peterson, Inc., has established Empire Golf Course Supplies, Inc. An extensive line of equipment and supplies will be handled. The company's first catalog will be issued soon. Empire's address is 11 East 44th st., New York. Telephone number is MUrray Hill 2-3070.

#### SCHAVOLITE FOLDER DESCRIBES TEXTOLITE COMPOSITION

Long Island City, N. Y.—Schavolite Golf Corp. has just issued an interesting folder explaining in some detail the materials and manufacturing process used in moulding their "Textolite" composition golf club heads, as perfected and produced by General Electric Co.

The material used in these heads, says the folder, is 14-oz. army duck, impregnated with a special resin developed in the G. E. laboratories. The heads are moulded under 125,000 lbs. pressure at 360 degrees, the resulting product being a substance 8 times harder than wood, and with tensile strength, weight for weight, of mild steel.



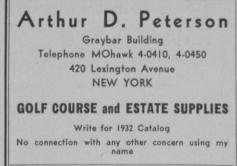
#### FUNGO for Brown Patch

... and other fungus diseases. Also controls worms, grubs and other vermin, Very economical, Makes purchase of Lead Arsenate and other insecticides unnecessary. Don't buy a pound of fertilizer without investigating



VEG-E-TONIC Golfdom's soluble turf food. Cuts expense way down. Free from inert "filler." Send for the McClain Monthly Schedule System of green treatment. Mailed free on request. Our system will save you money.

McClain Bros. Co., 127 Second St., Canton, O.



#### NEW MODEL STAUDE GENERAL UTILITY TRACTOR New York City.—The 1932 model of the

New York City.—The 1932 model of the Staude general utility golf course tractor was shown for the first time at the Greenkeeper's Show at Hotel Pennsylvania.

Although the Staude has several new features, the outstanding one is the new silent drive. The mechanism of this drive is quiet in operation and does not disturb the players on the course. Wheels are so con-



#### Cn the new Staude tractor wheels are easily replaced with Ford pneumatic wheels for paved roads.

structed they may be easily and quickly removed and pneumatic tired Ford wheels put on. This allows the Staude to be driven on paved roads and streets.

This model is equipped with an air cleaner breather cap on the oil intake and a new and improved air cleaner on he carburetor, giving protection to the motor. It also has a self starter, generator, battery and muffler.



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Its makers say of the machine: "It is light, speedy, powerful and noiseless. It pulls from 5 to 7 30-inch cutting units and rollers weighing up to 6 tons. It will also pull sprayers, plows and discs and is equipped with all steel dump body for hauling dirt and sod. An adjustable hitch is provided so that any make or style of implements such as mowers, sprayers and rollers may be attached quickly. The steel tractor wheels run on Timken roller bearings and owing to their wide surface and rolled edge rim, do not tear up or damage the turf. Repairs are seldom required."

The Staude has been manufactured continuously since 1916 and is sold on a money-back guarantee. It is sold and can be serviced by any Ford dealer. The E. G. Staude Mak-A-Tractor Company, St. Paul, Minnesota, will furnish additional information without obligation to anyone interested.

#### BAYER UPKEEP MOVIE GOES BIG AT GREENS SHOW

New York City.—A feature of the recent N. A. G. A. Convention and Show was the educational motion picture film "Golf Hazards," presented by Bayer-Semesan, and showing a golf match between the greenkeeper and his green-chairman an unusual scene of a Rhizoctonia fungus actually growing and producing its mycelium (the cobweb-like growth seen in the early morning on brown-patch spots), views of various types of brown-patch and how to control them—and interesting views of clubhouse and courses.

This one reel film is available either in standard 35 mm. or home movie 16 mm. sizes for showing at greenkeepers' meetings or other assemblies of persons interested in turf by writing to the Bayer-Semesan Co., 105 Hudson st., New York., N. Y., manufacturers of Nu-Green and Semesan. There is no charge for loan of the film.



job. Conditions today make Budd a prudent necessity—with its four-times ordinary blade service. Budd uses the sensible safety razor principle—so its popularity is rapidly spreading. Don't delay investigating.—Write for Price List "G" with full details and new low prices. BUDD MFG. CO., RAVENNA, OHIO.



Salesmen wanted—to sell nationally known line of sprinklers on commission basis to greenkeepers and green-chairmen. Territorial protection to right men. Write qualifications. Address: Ad 2027, % Golfdom, Chicago.

Greenkeeper—I am a young man with ten years' maintenance experience on 18-hole golf course. Seeking position with good course anywhere. Immediately available. Address: Ad 2029, % Golfdom, Chicago.

Greenkeeper—Age 45; German descent; 25 years' practical experience, plus 2 years at college greenkeeping course; 18 years in charge at last course. Experienced in construction, drainage, bents, general maintenance. Can furnish highest reference. Salary moderate. Write: Ad 2028, % Golfdom, Chicago.

General Manager—Four years with present club, desires change. Have shown profit each year. Can show profit for any club if given free hand. Would like interview to explain plan in detail. Address: Ad 2024, % Golfdom, Chicago.



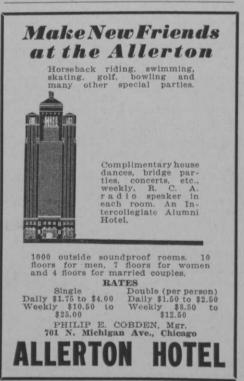
Club Repairer—Good shafter, wants connection with club in East. Varied experience over period of five years. Can furnish references from reputable club. Address: Ad 2025, % Golfdom, Chicago.

Greenkeeper seeks position. 20 years' experience in new construction work and upkeep. Low, well-balanced budget on labor and expenses. Best of references. Address: Ad 2026, % Golfdom, Chicago.

Club manager with capable wife as assistant desires position. Many years' experience in club and hotel management. Expert kitchen managers and caterers. Highly recommended for successful operation. Address: Ad 2023, % Golfdom, Chicago.

**Pro-Greenkeeper**, 18 years' experience and fine record desires connection with club seeking man of ability and action to maintain course, operate pro shop and promote interest in club activities. Always on the job. Fine references. Address: Ad 2007, % Golfdom, Chicago.

Experienced professional with excellent record at well known first-class clubs, seeks engagement. Winner of several championships. Excellent teacher, thoroughly dependable. Also is competent in course maintenance. Address: Ad 2008, % Golfdom, Chicago.



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#### FEBRUARY, 1932

Nine-hole private mid-western club has opening for man and wife to take full charge of course, pro shop, and clubhouse including dining room. Living quarters in clubhouse; year around job. State qualifications, salary expected and full details in first letter. Address: Ad 2020, % Golfdom, Chicago.

General Manager looking for position at small country club. Capable of handling help; understands greens to get best results. Wife is excellent cook and will manage kitchen and dining room. Also have daughter who can serve as waitress or clerk. I can make your club pay. Have best of references. Address: Ad 2019, % Golfdom, Chicago.

Greenkeeper desires position. Successful life experience championship courses—firstclass maintenance at lowest cost. Authority on all grass diseases. Highest references. Reasonable salary. Address: Ad 2022, % Golfdom, Chicago.

Steward-Manager-Superintendent desires position with club. Thoroughly experienced man, fine caterer. Age 42, married, no children. Well recommended. Would assume financial responsibility of restaurant operation in substantial club. Address: Ad 2021, % Golfdom, Chicago.

Pro and pro-greenkeeper with excellent record desires change to good club or year round position. 35 years of age, married, neat appearance. Fine teacher and player. 15 years' experience. Character and integrity unquestionable. Finest references. Address: Ad 2031, % Golfdom, Chicago.

For Sale—Large quantity of old balls in good shape. Just right for schools and driving ranges. 35c a dozen. Jack Elphick, 3011 Grindley, Dearborn, Michigan.

Greenkeeper, 16 years' experience, 9 years with national championship course, wishes new location. Thorough knowledge of construction, maintenance, water systems, mechanics, etc. First-class references. Address: Ad 1911, % Golfdom, Chicago.

Greenkeeper — Thoroughly familiar with construction work, wishes position with central states club. Five years' greenkeeping experience; married, age 37, steady habits, steady worker. Best references. Address: Ad 1906, % Golfdom, Chicago.

Wanted—Steward, preferably husband and wife, to operate for own profit, fully equipped and furnished clubhouse catering to golf membership of 200 and public surrounding population of 140,000. New York state. Address: Ad 2015, % Golfdom, Chicago. Competent man and wife desire position in operating clubhouse of small golf club where high-class service is desired. Man formerly butler and household manager for private families and later successful in golf club positions from lockerroom steward to assistant manager. Wife is excellent cook and housekeeper for club. Moderate salary desired. Address: Ad 2009, % Golfdom, Chicago.

Ohio metropolitan district club wants competent, dependable caddie master and assistant pro. Must be experienced and have highest references. Will pay fair salary and share of lesson income. Give full details in first letter. Address: Ad 2010, % Golfdom, Chicago.

Experienced manager, whose wife is competent hostess and housekeeper, is available for new location due to financial situation at present club, which does not reflect on his profitable house operation. Highest references and thorough acquaintance with golf club operation. Moderate salary. For full details, write: Ad 2011, % Golfdom. Chicago.

Successful, experienced, hard-working greenkeeper wants new location. Great record of good maintenance at low cost at prominent mid-western course. Married. Exemplary habits. Address: Ad 2012, % Golfdom, Chicago.

Greenkeeper desires year-around position. Thoroughly experienced in landscape, maintenance and bent grasses. Efficient and reliable. Good references. Address: Ad 2013, % Golfdom, Chicago.

Pro-greenkeeper, trained in Scotland, 11 years' U. S. experience, including construction work, wants position. Excellent teacher, merchandiser, clubmaker, turf expert. Married, age 38. Best of references. Address: Ad 2014, % Golfdom, Chicago.

Daily fee golf course in Chicago district wants couple to take charge of house and business solicitation on excellent percentage basis. Man must be active in solicitation of tournament and individual play for course. Excellent opportunity for active and competent workers. Address: Ad 2016, % Golfdom, Chicago.

**Professional** wanted for daily fee club in the Chicago district. Must be a hard worker, dependable, and a good business man. Important part of his job will be building business for the course. Good proposition that will pay in proportion to work done and profit earned. Address: Ad 2018, % Golfdom, Chicago.

WASHINGTON BENT STOLONS FOR SALE due to over-supply in our nursery. Strain true to name. New Crop. Deliver in Spring. Arthur Snyder, Greenskeeper, Alcoma Country Club, R. D. No. 1, Wilkinsburg, Pa.

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