### APRIL, 1929

plies an abundance of smooth, dependable power. The rear wheels of the Fairway are equipped with 16-inch tires, which make of the tractor itself a roller. The tires of the front wheels are 8 inches wide. The wheels do not track."

### NIEBLO OFFERS TEE-VENDING MACHINE

New York.—After testing the practicability of the plan since 1927, announcement is made by Nieblo Mfg. Co., makers of the Reddy Tee, that they can supply professionals and course owners with vending machines that will dispense two dozen boxes of tees at a filling. By installing



these machines, constant interruption of the pro as he goes about his work (for a purely mechanical sale) is eliminated. The device appeals to players as well, since they are not forced to wait for the attention of the pro. who may be with another busy member, to make their purchase.

According to Nieblo, sales are actually increased by use of these vending machines. In proof they point out the increased volume of tee sales enjoyed last season by Jack Hagen, pro at the

Salisbury (Long Island) links, where 50 per cent more tees were sold in 1928 than in the previous year. Hagen attributes this increase to the conveniently located battery of three machines at the first tee. The only attention necessary is occasional refilling as the machines are emptied. When it is realized that one filling brings in \$6.00 in quarters, the possibilities of good income and a respectable annual profit are apparent.

The machines are expected to prove of particular value around public and dailyfee courses, where there is no conveniently located pro-shop in connection.

### NEW LARK SPRINKLER IDEAS

Peoria, III.—The L. R. Nelson Mfg. Co. has made some improvements in its wellknown Lark Golf Sprinkler, among them being the rotor valve which controls the speed of the whirling rotor, allowing a coarse or fine spray. It saves all adjusting of the rotor arm and by partly closing the valve, the whirling of the rotor is cut

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down to any speed desired, and removes all danger of excessive wear on high pressures.

Another improvement is the self-flushing sediment screen which prevents clogging of the spray cap on the end of the whirling arm. This screen, located in a central body casting where the rotor arm is attached, projects slightly into the water-way of the main stream and is kept clean by the flow of the main stream.

### WILLIE HOARE WITH WILSON

Chicago, III.—Willie Hoare, for more than a quarter century active in American professional golf, has gone with the Wilson-Western Sporting Goods Co. to take



charge of Wilson's pro golf department with headquarters at 37 S. Wabash Ave., Chicago.

For the last eight years Willie has been at Tedesco C. C., S w ampscott, Mass., in the summer, and for the last decade he has been at Hot

### Willie Hoare

Springs (Ark.) C. C. in the winter. He is widely known in pro ranks and has had a well-balanced and successful experience, both of these qualifications making him a prize addition to the Wilson corps.

Willie came out from England when he was nineteen and ever since has been in close contact with the personnel and business developments in professional golf.

#### PROS

If you have changed clubs, send us your new address so you won't miss an issue of GOLFDOM.



JOHN W. WEIS, 650 New York St., Memphis, Tenn.

#### **APRIL**, 1929

SPRING DEVICE ON WASHER

Watertown, Wis .- A substantial clock spring is now supplied attached to the brushes of Lewis washers, the necessity for this change being occasioned by the neglect to turn up on the four brass adjustment screws in the brushes of the original washer.

In order to determine whether or not the spring would operate indefinitely, a reciprocating mechanism was attached to a Lewis golf ball washer plunger moving up and down for a million strokes, representing on the average a year's use. Tests were made from time to time by marking a ball with ink to determine whether or not the springs and brush bristles were still functioning and it was found that the brushes cleaned as well on the millionth stroke as on the first stroke.

GRAPHIC ISSUES FINE MANUAL Park Ridge, Ill .- The handicapping committee of a golf club could not buy in any book store a finer treatise on handicapping than the booklet now being distributed free of charge to interested club officials by the Graphic Score Book Co., makers and distributors of "Graphic" handicap cards, racks and score cards.

The book not only gives full descriptions of the company's products and points out ways they can be used to best advantage, but it also contains a number of articles describing all accepted systems of handicapping and their relative value and fairness. There are many charts, statistical tables and hints to aid the club committee in its work.

"PEG" TEE NOW MADE IN U. S. Keene, N. H.-The "Peg" celluloid tee is now made in the United States by the Granby Mfg. Co. Though enjoying good sales abroad, the "Peg" makers state they got away to a late start last year, and as celluloid requires some months to season, were not able to meet the heavy demand for their tee with a properly finished article. This year they have doubled their production and report big advance sales.



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GOLFDOM



### Official Proposes Guaranteed House Account

By G. W. GABNS

L IKE many other clubs throughout the country, the officials of my club are deeply interested in finding some way to combat the inactive, non-spending member problem. We have 250 members and could operate on our present standard at a beautiful profit if house accounts averaged \$30.00 a month. But, instead, they average around \$20.00, which just fails to get us by; we have a small assessment each year.

At a recent Board meeting, we thought we had worked the problem out in such a way that our members could not object to any feature of the plan.

Our idea was to tax each member \$30.00 a month during the playing season, and deduct this amount from the total of his charge tickets at the end of the month. But when we spread the idea around, with the purpose of sounding out the





membership, we struck the greatest chorus of howling I have ever heard.

"Suppose I want to go away for a month's vacation; would you soak me thirty bucks for that privilege? My house bills run over \$100.00 a month when I'm here; are you going to ask me to pay when I'm not here as well?" was the essence of their reaction.

So we retreated a little and modified our plan. Instead of a monthly tax, we suggested a yearly one of \$150.00, with 20 per cent of this amount credited against the member's account for each of any five months out of seven that make up our season as selected by the member. In other words, if he planned to be away during the month of June, he could notify the club treasurer that he wanted the \$40.00 deduction from his house account during May, July, August, September and October and that during June he would pay his gross bill.

The idea seemed good to us, but the members turned it down, due in no small measure to their unfamiliarity with the idea. We are working on it still and hope to bring it up again when we have our next meeting.



Please mention GOLFDOM when writing advertisers

### APRIL, 1929

### NEW BOOK FOR PETERSON

New York City.—Arthur D. Peterson, Inc., 11 East 44th St., has issued an interesting and comprehensive new catalog on supplies and equipment for golf courses. The Peterson organization has long done a brisk personal service business with golf clubs and during the last few years has seen its territory expand considerably. The helpfulness of the new catalog will further promote this territorial growth. A copy of the book will be sent free on request.

T HE wise greenkeeper appoints one man and one man only to adjust mower blades. This assures uniform height and therefore uniformly clipped putting surfaces.



# Toot, toot!

A one column act in which we toot our own horn.

THE response from those in charge of the purchasing for America's 5,300 golf clubs has been such as to encourage our advertisers to increase their space by almost 100% in the past year.

Each of the last three issues of GOLFDOM has carried more advertising than any other magazine in the golf field.

GOLFDOM is read by those who purchase, and use, golf course, clubhouse and pro shop materials and supplies. They know GOLFDOM's advertising pages are devoted to quality goods and have found that its advertisements show the the most direct route to the dependable sources of supply.

That's why the business end of the golf field constantly uses GOLFDOM as its buying guide.





General Office 50 Church St., New York

Western Office 565 W. Washington St., Chicago

## Pittsburgh Field Club Develops Its Caddies

### By JOHN MCNAMARA

THESE days more and more attention is given to the humble caddie, who are a large factor in making the "old and ancient" pastime so popular. It should be the duty and pleasure of every golf



Pittsburgh F. C. caddies find a pal and mentor in John W. Carr, center foreground, a member of the club

committee to see that the caddies are cared for properly.

It has been the custom at the Pittsburgh Field club for many years to hold a meeting of the caddies each week at which a member of the golf committee and the caddie master are present. At these meetings the boys are instructed in the etiquette of golf and caddying.

In order to stimulate interest among the boys, golf tournaments are held during the season and suitable prizes awarded. On July 4th of each year, a large fireworks display is held by the club and at this event the caddies are present and are served sandwiches and ice cream in the evening. When the watermelons are at their best, the boys are tendered a watermelon feast.

As a grand finale, a caddie banquet is held in November of each year. A turkey dinner and all that goes with it is served. Favors, entertainment, music and movies are also on the program. At this banquet cash prizes are awarded to caddies having the best records of attendance and ability, in accordance with a merit system kept by the caddie master. There were 175 boys present at the last dinner. This year, a wool sweater in the club colors (blue and white) was presented to each and every caddie of the club.

It has often been remarked, not only by our members but by members of other clubs, that the Field Club caddies are second to none in the western Pennsylvania district.



# This Helps Your Buying

Use this page to notify GOLFDOM of your club's requirements for course, clubhouse and pro shop, and you will get prompt and complete details from leading manufacturers.

## Check this page and mail it to GOLFDOM, 236 N. Clark St., CHICAGO

Announcement boards Architects-Course; Landscape Awnings Bags (golf) Balls Ball markers Ball washers Bath Slippers-Paper Benches, tee Bent stolons Beverages Bird houses Brown patch preventives Buffing Motors Caddie badges Caddie time clocks China Clubs Club racks Compost distributors Compost mixers Coolers, water Discing machines Dish washers Display cases Drags Drainage engineers Dryers Dump carts Electric systems Fencing Fertilizer Fertilizer distributors Fire extinguishers Flags Flag poles Fountains-Drinking

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***************************************
Date

## APRIL, 1929.

## **Editorial Contents**

Correct Cost Finding System for Average Club-By Guy C. West., 1	15
New Seattle Job Is Model Locker-	-
Room-By David J. Myers 1	7
Standards of Locker-Room Operation	0
By Joseph Webb 1	62
Debate Pro Merchandizing Policy-	
By E. W. Harbert and George	21
Pulver	1
ery-By Syd Black 2	13
Team-work by Colleges in Green-	~
keeping	×.
Don't Despair When Nature Frowns	
-By John MacGregor	32
Planning Season's Maintenance Cam-	
paign-By Fred Burkhardt 3	34
Club Managers Plan Uniform Ac-	
counting-By Herb Graffis 3	36
Move to Organize National Daily	
Fee Group 4	10
Questions and Answers-By B. R.	
Leach	42
Pro Policies That Pay All-By Ray	
Ottman	46

Maintenance Analysis Is Illuminating By H. W. Lautner	52
P. G. A. Performance Earns Praise for Pros-By Herb Graffis	54
The Harrisons, Algonquin's Prize Pros-By Jim Craig	58
Westchester County's Summary of Operations	60
New England's Caddie Training Sys- tem-By E. C. Nickerson	62
Evanston's Fairway Watering Data By Paul E. Green	72
Audubon Tells of Fairway Condition- ing-By A. G. Chapman Soil's Part in Causing and Correct-	75
ing Sick Turf-By O. J. Noer Make Dead-Load Member Pay	78
House Share-By Jack Fulton, Jr. Fifty Machines That Save Labor-	82
By J. O. Dahl Dame Nature as Greenkeeper-By	84
Frank Currier Westchester Greenkeepers Work Out	85
Cost System	86





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winter, while there is plenty of time to choose. GOLFDOM'S Classified Advertising is the logical place for the clubs to acquaint the best men in the field with their requirements and for the men who want jobs to get in touch with clubs having vacancies. The advertising rates: 10 cents a word. Minimum charge, \$2.50. Cash with order.

Salesmen—Calling on pros can make expense money representing a national firm. Excellent sideline, as all pros are interested. State lines now carried and territory covered. Replies treated confidentially. Address George Pearsall, 77 Park Place, New York City.

Groundkeeper wanted—A small club in West Virginia wants competent man for Greenkeeper and Manager. Nine hole course, good clubhouse, all conveniences. Four rooms available for light housekeeping. Concessions. Young married man preferred. State salary. References. Address W-10, % Golfdom, Chicago.

Capable General Manager—Town or Country Club, desires to communicate with club seeking executive who understands every detail by long experience and has successfully operated the kitchen very economically. For twenty-five years has been connected with some of largest hotels and clubs; is well qualified to give entire satisfaction in the most exclusive club. Age forty-two, married. Will go anywhere. Address N. Y., % Golfdom, Chicago.

Competent Professional Wanted-for Northern Michigan Club. Address George Banzhaf, Secretary, Mitchell Bldg., Milwaukce, Wis.

Pro-Greenkeeper wanted—with wife to operate club, excellent 18 hole course, central Florida. Living quarters in clubhouse. Year around job. State qualifications, references, salary. Address M. C.-2, % Golfdom, Chicago. Expert greenkeeper and constructor—with very successful and extensive experience in building and maintaining first class courses at notably moderate cost seeks position in U. S. Also is competent clubbouse manager. State proposition. Address C-12, % Golfdom, Chicago.

Wanted—Bent grass salesman for Chicago and Illinois territory. Metropolitan, Washington and other strains, entirely separate and largest supply in Middle West. Specializing in stolons and sod. Address Turtle Valley Farms, Walworth, Wis.

Wanted — Instructors for Daily Fee Courses. Must be experienced. Apply Ridgewood-Willowick Company, 612 Hickox Bldg., Cleveland, Ohio.

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> Address W. B. % Golfdom, Chicago.

Situation wanted—as golf course superintendent. Thirty-five years' experience. Drainage expert. Creeping Bent greens a specialty. Best of references.

> Address Boyd % Golfdom, Chicago.

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No. 4

Vol. 3

### **APRIL**, 1929

## Advertisers' Index

Adalink Chemical Co	-80
Allen & Co., S. L., Inc	27
American Seed Co	12
Angle Tee Co., The. Armo Culvert Mrs.' Ass'n	83
Armo Culvert Mfrs.' Ass'n	38
ASACTALL-WHEIDSON CO	94
Bain, J. S.	87
Barrett Co., The	8
Boyer-Semesan Co.	29
Bean Mfg. Co., John	11
Berger Mfg. Co Ben-Dee Golf Ball Co	59
Ben-Dee Golf Ball Co	11
Buckner Mfg. Co	10
Bush Bros. & Co	57
Butchart-Nicholls Co Calculagraph Co.	57
Calculagraph Co.	96
Campbell Irrigation Co Carbide & Carbon Chemicals Corp	6
Carbide & Carbon Chemicals Corp	3
Carrier, Lyman	85
Chicago Vitreous Enamel Prod. Co	76
Converse Co., F. S., Inc	6
Davis, George A., Inc	13
Deane, Harry B	12
Dillon & Co., J. H	98
Double Rotary Sprinkler Co	_8
Dunlop Tire & Rubber Co	51
Everwear Mfg. Co., The	94
Fallon & Harries. Fallon & Harries. Fate-Root-Heath Co., The	89
Fate-Root-Heath Co., The	79
PIOSSINOOF NUrseries, Inc	10
F. & N. Lawn Mower Co	5
Friend Mfg. Co	84
Fulname Co., The	53
Godwin, Hiram F	81
Golf Course Supply Co Goodyear Tire & Rubber Co	87
Goodyear The & Rubber Co	37
Granby Mfg. Co	52
Graphic Score Book Co., The Gulf Engineering Co Hackbarth, John C	92 77
Ballbarth John C	92
Hardie Mfg. Co., The	3.4
Horner, R. S.	95
Horton Mfg. Co	47
Hyper-Humus Co.	91
Ideal Power Lawn Mower Co	41
Ideal Power Lawn Mower Distributors	43
Illinois Grass Co	88
International Harvester Co	200
Jacobsen Mfg. Co	33
Jelliff Mfg. Corp., C. O	81
Johnson, J. Oliver, Inc	31
Kenilworth Inn	93
Kemp Mfg. Co	91
Kewanee Private Utilities Co	8
Lake Geneva Creeping Bent Nurseries	88
Leach R R	93
Leach, B. R Leesley Grass Co., Robt. F	94
Lewis Co., G. B.	75
where we are an entresteresteresteresterest	11

MacGregor Compost Distr. Co	80
Alaceregor Compost Distr. Co	
Macomber, Leonard	88
McCullough Sons Co., The J. M	93
McWane Cast Iron Pipe Co	87
Mallinckrodt Chemical Works	90
Medart Mfg. Co., Fred	74
Million The day of Preusersesses	12
Miller, Wendell P	
Mitten, L. F.	-4
Morley Button Mfg Co	56
National Lumber Mfrs.' Ass'n	70
National Mouray Co	89
National Mower Co Nelson Mfg. Co., L. R	
Nelson MIG. Co., L. R.	39
New York Toro Co Nieblo Mfg. Co	83
Nieblo Mfg. Co.	55
Packard Construction Co., The Dorr	96
Page Fence Ass'n	
Fage Pence Ass n	76
Peckham, A. N. Pennsylvania Lawn Mower Works	96
Pennsylvania Lawn Mower Works	
	int
Philadelphia Lawn Mower Co., Inc	9
Planadespina Latvit Mower Co., Inc	
Pioneer Golf & Landscape Co	99
Pittsburgh Plate Glass Co	- 4
Plant Food Co	98
Premier Poultry Manure Co.In. Bk. Cov	PPP
Quaker City Rubber Co	10
Quaker City Rubber Commission	
Reade Mfg. Co	79
Rogers & Co., H. L. Roseman Tractor Mower Co St. Mungo Mfg. Co.	98
Roseman Tractor Mower Co	14
St. Mungo Mfg. Co.	56
Scott Seed Co., O. M	12
Scott Seeu Co., O. M	1.21
Sewerage Commission, The Sherwin-Williams Co	73
Sherwin-Williams Co.	45
Springfield Lawn Sweeper Co.	77
Spalding & Bros., A. G	63
Standard Mfr. Co	90
Standard Mfg. Co Staude Mak-A-Tractor Co., E. G	
Stauge Mak-A-Tractor Co., E. G.	87
Stumpp & Walter Co	77
Synthetic Nitrogen Products Corn	89
Thompson Mfg. Co	25
Thompson & Sons, O. E.	85
Toro Mfg. Co	
TOLO WIR, CONTRACTORISTICS	35
Townsend, S. P	82
Townsend, S. P Turtle Valley Farms	82
U. S. Golf Mfg. Co	71
U. S. Rubber Co. (Balls)	î
U. S. Rubber Co. (Hose). Out. Bk. Con	
U. S. Golf Architects, Inc	69
Vestal Co., John H	83
Vulcan Golf Co Walker Cement Products, Inc	55
Walker Cement Products Inc.	84
Wanamaker, John	
wanamaker, John creations	57
Warner Sprinkler Wiggins Co., The John B. Wilson-Western Sporting Goods Co	88
Wiggins Co., The John B.	92
Wilson-Western Sporting Goods Co.	61
Winn, E. L. Inc.	13
Wood & Sone T W	
Winn, E. L., Inc. Wood & Sons, T. W. Worthington Mower Co48,	2
worthington Mower Co	49
Young Co., L. A	68

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