

lived tranquilly through that period when the Scotch and British pros and the American "homebreds" were finding out, after some hasty and ill-considered talk by misrepresentatives of both sides, that they were all brothers in the bond with common interests, common aims and an uncommon unity of high principles of service to the sport and its followers. I witnessed, with well-founded concern, the great development of the last ten years when golf advanced faster than the supply of competent professionals and, for that matter, competent greenkeepers and clubmakers.

During this period of great growth the P. G. A. came into being and I will maintain before any debater that the present P. G. A. has done all that is humanly possible to guide the increasing roster of professional golfers along lines of most good to the largest number. Golf grew so quickly that neither the P. G. A. nor any other business organization I know of could have maintained a 100 per cent ideal professional personnel. Now we have reached a point where it seems that the development of the games has steadied down to a healthy and substantial normal growth. We now have some time to devote to the training of young men upon whom we can put the stamp of unqualified endorsement for any professional job. We have reached the time in the history of golf when we will have to shake the idea of our youth that golf is entirely a sport, even though we were making our living at it then (and now). For today golf is a business for us, just as it is for the club manager and the greenkeeper. The professionals must get organized on a thoroughly business basis now with the sun of golf's business day shining on us, or pay dearly for missing an opportunity.

Need A Helping Hand.

GOLFDOM'S suggestion of a helping hand in a managing director strikes me as filling a need. It is obvious to any one acquainted with the demands of professional positions like those held by officials of national and sectional P. G. A. organizations that they can't possibly have the time nor the office equipment to handle the work that they want to do for the P. G. A. Personally I regard a P. G. A. official much of a martyr, a man who does his best for his fellow men and gets his



REPLACE TURF!

Country Club of Michigan (Detroit)

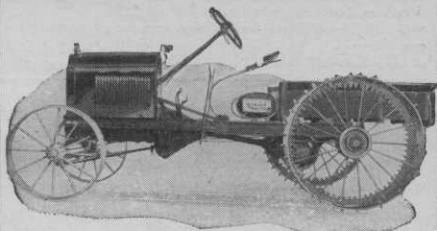
One of the country's handsomest courses. Of course, it has a McWane rustproof irrigation system, using McWane precalced cast iron pipe. Makes an end of watering troubles—and costs less.

Ask for names of users.

McWANE CAST IRON PIPE CO.

Chicago
Philadelphia

Birmingham
Los Angeles



Low in First Cost Low in Operating Cost

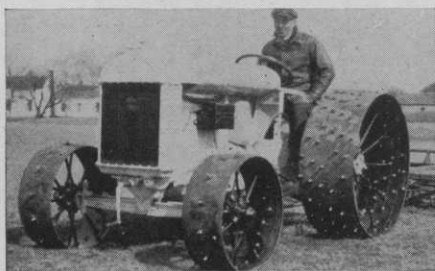
The original price is only \$420.00 f. o. b. The lowest priced golf course tractor on the market and the upkeep costs of the Staude are proportionately low. It weighs only 1625 pounds, yet easily pulls mower cutting 142-inch swath. Over 1000 clubs are using Staude Golf Course Tractors. Write for full information and list of clubs using one or more Staude Tractors.

Write today for information

E. G. STAUDE MAK-A-TRACTOR CO.

2696 University Ave., St. Paul, Minn.

GOLF WHEELS FOR FORDSON TRACTORS



Equip your Fordson tractor with the R. H. Golf Wheels. Better traction; easier steering; stronger and rounder edges to protect the turf. Sold in singles or full sets.

R. S. HORNER, Geneva, Ohio
Manufacturer of Wheels, Spuds, Tractors

The Peerless Mower Sharpener

The Peerless Lawnmower Sharpener grinds all makes of Power, Horse and Hand Mowers in 20 to 30 minutes, with razor-like edge, giving any desired clearance or bevel. Mowers run easier, less power required, hence more speed. One owner reports they have dispensed with one man. Another writes: "The Peerless Sharpener saves us \$700 to \$800 annually." Write for Catalog and list of users.



The Fate-Root-Heath Co. 888 Bell St.,
Plymouth, O.

Improve Your Greens
With Better Top Dressing
Save Time—Labor—Money

K E M P

Power Soil

SHREDDERS

Write for Catalog and Prices

Kemp Mfg. Company

Dept. C, 2001 Peach St., Erie, Pa.

Racks HANDICAP Cards

John Willy Handicap Racks and Cards are standard with practically all the leading American golf clubs. Write for booklet.

JOHN WILLY, 443 South Dearborn Street,
CHICAGO - ILLINOIS

reward, if any, in the next world, if any.

The P. G. A. can't, under any circumstance, afford to jeopardize its independence, and it never wants to get in an un-American attitude of abject servility. We need the best man, or men, that we can get in the managing directorate. We need someone who is well known, someone with interest and time enough so that he will really help us and our officials personally without turning the job over to a secretary of his own. What a job he could do in helping us all! We could use a man to carry out our official policies who would be strong enough not to arbitrate between right and wrong. He'd have to see and stand for the right even though some of us were staunch in our mistakes. He should be a man of some national standing and reputation in golf and although this would probably mean that he would be rather well fixed financially, he couldn't be so obsessed with the idea of his importance that he would not be democratic enough to have tact.

I agree with the GOLFDOM article's statement regarding the capability, energy and faithfulness to the pro cause of our elected officials. They know what the pro situation needs. Whatever man we might get, is the man who could help them most effectively. Who such a man would be, I don't know, and I have had the idea in the back of my head for a couple of years at least. At times I have thought that we might have several such men, located in the various major sections of the country; men on the order of Wm. Fownes in the east, George Thomas in the Pacific slope territory, maybe Bob Jones in the south, and in the central and southwestern territories I don't know who, for I am out of touch with the situations there.

It seems to me that the knowledge these men have of the pro situation and their frequently demonstrated sympathy with the pro position, qualify them to help us help ourselves.

If just one man were picked for the entire country I am of the opinion that some lawyer would be best, not only because of the training of these men as intermediaries, but because there are quite

TRACTOR

Write
AL HACKBARTH
Park Ridge, Illinois

SPIKES

AERATE SOIL

STRONG DURABLE

GET TRACTION

a few problems of a legal nature that might come up. One of them that I call to mind concerns the advisability of a standard contract between the pro and his club; a contract that would fully cover the interests of both parties. Another concerns contracts that are offered to pros by manufacturers.

Pro Credit Rates Well.

The pros have improved wonderfully during the last few years in their business practices. I have talked with several manufacturers and credit authorities who tell me the pros, by and large, are much better credit risks than the average sporting goods stores, the radio stores, and like establishments retailing golf goods. We need organization work that will further this progress and promote other aspects of our business development.

I am satisfied that the administration the P. G. A. is enjoying has been responsible to a decided degree in bettering the business methods of pros but any administration can go just so far, without proper facilities.

Argue It Out.

Every pro has his own ideas on this subject. Mine, as I have set them forth, may be open to lots of correction and I am willing to stand corrected if some one can convince me that his ideas would be better for the pros.

I have hopes that the P. G. A. meeting this November will bring forth the constructive thought of the professionals. The time is right and we can do a lot together if we will bring some definite ideas into the meeting instead of just talking and arguing to hear ourselves, as we often do.

Our P. G. A. has brought us into a place where it is possible for us to step into a brighter picture of profit, security, unity and power than the pro ever has enjoyed heretofore. Now it is up to each pro to do some real co-operative thinking and work to take advantage of the situation for the good of golf, the good of our clubs, and last, but far from least, our own good.

FRASER'S INTERNATIONAL GOLF YEAR BOOK

55 W. 42nd St. New York City
6th ANNUAL EDITION

Lists all U. S. A. clubs, pros, greenkeepers,
and answers anything anywhere about golf.

SUBSCRIPTION PRICE \$2.50

Grass Seed of Known Quality

TESTED for PURITY and GERMINATION

Prices and information on request

Stumpp & Walter Co

Specialists in Golf Grass Seeds and Equipment
30-32 Barclay St., New York

MILORGANITE THE IDEAL TURF FERTILIZER

For further information address

SEWERAGE COMMISSION
508 Market Street Milwaukee, Wis.

The Golf King No. 6 Sprinklers The Golf King Automatic Valves

Standard equipment the world over.

Plan your HOSELESS SYSTEM now.

We have distributing agencies in all
Golfing Districts.

Write for literature.

BUCKNER MANUFACTURING CO.
Fresno, California

Greener Greens

RESULT FROM TOP-DRESSING

Many greenkeepers and greens committees
recommend this economical mixture—

1 part sharp sand
1 part HYPER-HUMUS
1 part good top soil

Measure by volume, not weight.

Write for prices and free booklet.
Correspondence on soil problems invited.

HYPER-HUMUS COMPANY
51 Park Place Newton, New Jersey

THE RIGHT MAN

GOLFDOM'S Classified Advertising reaches the men who employ the professionals, greenkeepers and managers for the U. S. golf clubs. We do our level best to exclude from advertising in these columns men whose records we do not believe entitle them to the positions they seek, so employers will find these columns of GOLFDOM a safe place

Position wanted—Professional for winter season, six years' experience; good instructor and club-maker, having knowledge of green-keeping. References.

*Address C-10,
% Golfdom, Chicago.*

Experienced and successful well-known professional wants to locate with metropolitan district club, preferably in Chicago. Is able instructor, good business man, and stays on the job faithfully and intelligently. Twelve years' experience as pro and assistant pro at first-class clubs. Highly recommended.

*Address F 12,
% Golfdom, Chicago.*

Professional—Married, 12 years' experience, desires winter or permanent connection with some worth-while club. Can furnish excellent references as to character and ability. Considered an A-1 instructor of pleasing personality. Do not smoke nor drink.

*Address F. J.,
% Golfdom, Chicago.*

Pro situation wanted—Assistant pro at first-class club is anxious to get a Southern winter location. Has seven years' experience successful work as caddie-master, club maker and assistant in instruction and shop sales. Have highest recommendations from previous employers and members. Want to start with medium size club as assistant pro at moderate salary.

*Address M 5,
% Golfdom, Chicago.*

Prominent pro with successful teaching, playing, course architectural and shop achievements in the United States and abroad wants 1929 location in the middle west, preferably in the Chicago district. Has good personality, is conscientious, industrious and knows all phases of professional's business.

*Address H. A. 4
% Golfdom, Chicago.*

Well-known young pro with eight years' successful experience as instructor, tournament player, and shop manager, wants a year-around job west of the Mississippi. Will furnish highest references.

*Address H 19,
% Golfdom, Chicago.*

Caddie-master and starter of unusual qualifications and excellent record desires winter position in South or California. College graduate whose health made necessary outdoor employment. Complete details will be furnished on request.

*Address E-11,
% Golfdom, Chicago.*

Well-known British pro at present attached to prominent English club is anxious to make connections with American club. Highly recommended as player, instructor and club-maker. For complete details write

*R-14,
% Golfdom, Chicago.*

Daily fee course wants operating manager who is fully qualified to supervise clubhouse operations, course maintenance, pro shop operations and build up daily fee business. Write giving full details to

*L-19,
% Golfdom, Chicago.*

Sales representative covering territory from Asheville, N. C., to New York City, handling golf course supplies and equipment, wants to add a few other products to his line. Handles only leading products. For full particulars write

*C-21,
% Golfdom, Chicago.*

Pay-as-you-play course wants pro who will show a capable business man's interest in the course's operation. Want a man who is a good instructor, pleasing personality and a business-getter. Midwestern location.

*Address N-17,
% Golfdom, Chicago.*

Club with 175 members wants man or woman or both to take charge. Have been paying caretaker \$100.00 a month plus living quarters, and cateress, \$50.00 a month plus living quarters and all profits she can make out of meals, banquets, etc. Young pro and wife could make first-class job out of this situation with guarantee and shop and house profits. Write giving full particulars first letter. Want workers of intelligence and personality. People employed are hoped to figure as prominent factors in advance of club.

*Address W-7,
% Golfdom, Chicago.*

Please mention GOLFDOM when writing advertisers

—THE RIGHT JOB

for getting in touch with the right man.

Classified advertising rate: 10 cents a word per issue, exclusive of signature or key number. Minimum charge, \$2.50. Cash must accompany order.

Club manager who has increased business and operated house at profit for each club served desires metropolitan club situation. Has had successful metropolitan district experience in all details of house operations and general supervision of course. Wife is excellent accountant and expert in handling financial details of club operations. For information regarding qualifications and salary expected, write

O-11,
% Golfdom, Chicago.

Greenkeeper who is expert at first-class, thrifty maintenance and has a splendid record in construction work desires to have location with club in Central states. Has fine record for putting run-down courses in an excellent condition. Write for complete particulars of qualifications and advise salary you will pay.

Address M-15,
% Golfdom, Chicago.

Used Golf Balls Bought for Cash—Responsible house will buy used balls in any quantity at the right prices.

Address BL,
% Golfdom, 20 Vesey Street, New York.

Here is your chance to get an expert, highly successful greenkeeper. After being in construction work, with profit and success, for the last eight years, I am going back to greenkeeping as soon as possible. What I want is a job with a metropolitan district club that has high and exacting standards, or I am willing to put into work an idea I am sure will vastly improve course condition at smaller clubs. If there are three or four clubs within a radius of 20 miles, I will be working head greenkeeper for the bunch of them and give them results that they couldn't possibly get by hiring a man who would work for the money each club could afford to pay individually. Talk it over with your neighboring clubs and ask for my proposition.

Address JB 9,
Golfdom, Chicago.

You need this man—Golf club executive with fifteen years' successful experience as manager, professional and greenkeeper is available for club needing a man who profitably co-ordinates each department of club operation, with each detail given expert attention. Highest references, based on close observation of my work, results and character. For complete details

Address G. D.,
% Golfdom, Chicago.

Waterweeds removed easily and effectively from any lake, pond or river. Write for particulars.

Aschert Bros.,
309 East 36th St., Los Angeles, Calif.

Professional—College man, eight years' experience, desires winter position. Seven years at one club. Ability in all departments.

Address B. H.,
% Golfdom, Chicago.

Position wanted—Greenkeeper with highest reference and excellent performance in construction and maintenance work desires change. At present located in East. Experience, character and industry fully qualify him to handle the most exacting jobs with complete satisfaction.

Address J. J. C.,
% Golfdom, Chicago.

Mr. Pro.: I want to hear from a pro who would join me (greenkeeper) in making our club a proposition. Iowa, Minnesota or Wisconsin man preferred.

Address M. J.,
% Golfdom, Chicago.

Club Manager—13 years' experience all departments clubhouse management—desires position for winter in southern climate. Married—wife can act as hostess. Excellent references as to character, ability and industry. Full details of experience gladly furnished.

Address R. H. L.,
% Golfdom, Chicago.

Club General Manager—Open for Southern Winter Engagement—Successful business man, fully acquainted with executive operation of golf club and with unusual qualifications of experience in golf club management, desires southern engagement for winter and spring season. Is ideally qualified to handle on profitable basis, management of golf enterprise of any magnitude. Available on very reasonable salary basis. For complete particulars, write and advise regarding your establishment, its policies and the work you want done.

Address N. C.,
% Golfdom, Chicago.

Professional—desires position with first class club. 12 years' experience—teaching and club-making. Best of references.

Address R. W.,
% Golfdom, Chicago.

Please mention GOLFDOM when writing advertisers



ANGLE TEE

Will Not Fly Away

WHO SAID A TEE couldn't improve driving? Angle-tee lessens topping by spotting eyes back of ball, aids direction, gives ball perfect getaway (ball absolutely free at time of impact) stays put. FREE SAMPLE to pros, and those identified with the trade. For immediate sales order sample display carton. The ANGLE-TEE Company 211 Meriam Bldg., Cleveland, O.

25¢ BOX



The PAR TEE

Real merit makes PAR---TEE pleasing to player; profitable to pro.

The tops don't break—the ball seats easily on the feather-edge top—carrot shape is strong and easy to push in the ground—orange and yellow colors easy to find—no metal injures the face of the driver or tears clothes.

Put PAR TEES in a live spot for display. Player preference will make steady business and good profit for the pro.

THE FOLD-O-LOCK CORP.
1815-17 Central St.
KANSAS CITY, MO.

TO YOUR OWN CLUB BE TRUE AND IT WILL FOLLOW—that before ordering Charge Checks, Score Cards, Guest Registers, Caddie Cards and other forms you will first see our line of standardized golf printed matter.

JOHN H. VESTAL COMPANY
703 South La Salle Street - - Chicago

—COUPON SCORE CARDS—

MEDAL PLAY TOURNAMENT CARDS
MATCH PLAY TOURNAMENT CARDS
GRAPHIC HANDICAPPING CARDS
TOURNAMENT RECORD BOOKS

Write for Descriptive Circulars.
THE GRAPHIC SCORE BOOK CO.
100 Main St., Park Ridge, Ill.

HARRIS TWEED

The Aristocrat of tweed for Golf wear. Suit-lengths by mail. Samples free. NEWALL, 468 Stornoway, Scotland. AGENTS wanted.—Club Professionals preferred. Good remuneration.

Ohio Club Attacks Lost Ball Problem

THE Westwood club at Cleveland, Ohio, is making an attempt this year to put over some new rules on lost balls. This difficult problem becomes harder to solve at many clubs because certain members sometimes try to make it profitable for the caddies to forget to observe the rules. The Westwood rules follow:

1. All balls on the Westwood course not in the possession of players are the property of the club.
2. Caddies and field workers of the club are not permitted to have in their possession golf balls of any description for a greater period than is necessary to deposit them with the caddie master.
3. Possession of golf balls upon the Westwood grounds under any other circumstances will be sufficient grounds for dismissal from service.
4. All golf balls found upon the Westwood course shall be turned in to the caddie master; this shall be done at the earliest opportunity after finding the balls.
5. The caddie master will pay for the return of lost balls as follows:
 - (a) Twenty cents for each ball in good playing condition and having the name of a Westwood member thereon.
 - (b) Ten cents for each ball in good playing condition without a name upon it or with the name of a person not a member of Westwood.
 - (c) Five cents for each ball not in good condition for regular play.

A GREAT deal has been written lately on the advantages of a turf nursery for replacing killed spots on greens, but the equally advantageous turf nursery for replacing bare spots on fairways has been overlooked.

Establish on some unused acre on the grounds a fairway-turf nursery. Mow it, fertilize it, care for it like your regular fairways; and in addition, water it. Then, if the course winters badly, you will have a supply of turf to patch with.

THE green-chairman should encourage the members to report minor maintenance defects to him. Such trifles are easily overlooked in the light of more important duties, yet require a minimum of labor to correct. The sign of a well-groomed course is the absence of minor defects.

Golfdom Buyers' Guide

*Check this page and mail it to GOLFDOM,
236 N. Clark St., CHICAGO*

Notify GOLFDOM of your club's requirements for course, clubhouse and pro shop, and you will get prompt and complete details from leading manufacturers. Check, on list below, items that interest you. Add your name and address at bottom and mail to GOLFDOM, 236 N. Clark St., Chicago, Ill.

Announcement boards

Architects—Course;
Landscape

Awnings

Bags (golf)

Balls

Ball markers

Ball washers

Benches, tee

Bent stolons

Beverages

Bird houses

Brown patch preventives

Buffing motors

Caddie badges

Caddie time clocks

China

Cigars, Cigarettes

Clubs

Club racks

Compost distributors

Compost mixers

Confectionery

Coolers, water

Dish washers

Display cases

Drags

Drainage contractors

Dryers

Dump carts

Electric systems

Fencing

Fertilizer

Fertilizer distributors

Flexible steel mats

Fire extinguishers

Flags

Flag poles

Fountains—Drinking

Furniture—Clubhouse,

Grounds, Porch

Garbage incinerators

Gum

Handicap racks

Handicap cards

Harrows

Heating Systems—Clubhouse,

Water

Hedge trimmers

Hole rims

Hose

Hosiery

Indoor putting surfaces

Kitchen equipment

Landscape material

Laundry equipment

Lawn sweepers

Linens

Lockers

Maintenance equipment

Mole traps

Motion picture outfits

Mowers—Fairway, Green,

Rough, Tee

Mower overhauling

Mower sharpeners

Organizing service

Pipe—Drainage, Water

Playground equipment

Plumbing supplies

Pumps (shallow—deep—)

Putting cups

Rakes

Refrigerators

Refrigerating Machines

Rollers—Fairway, Green,
Spiked

Score cards

Seed—Fairway, Green

Seeders

Shoes

Showers

Shrubs

Silverware

Sodcutters

Soda fountains

Soil screeners

Soil testers

Sprayers

Sprinklers

Sprinkling carts

Swimming pools

Tanks—Elevated, Gasoline,

Underground

Tea room equipment

Tee boxes

Tee markers

Tee umbrellas

Tees—Patented

Telephone systems

Tennis court equipment

Tile—Drainage

Time recorders

Tractors

Trophies

Water softeners

Water systems

Water system engineer

Water wells

Weed killers

Weed stingers

Worm eradicators

(PLEASE PRINT SIGNATURE AND ADDRESS PLAINLY)

Club.....

By.....

Position.....

Address.....

Date.....1928

16,200 COPIES OF OCTOBER GOLFDOM GUARANTEED

Vol. 2

OCTOBER, 1928

No. 10

Editorial Contents

Cover Photo: Whitley Park Golf Course, near
Hollywood, Calif.

Pros Probe Progress of P. G. A.— By Alex Pirie.....	7	Club Golf Taxes Get Another Boost	22
Why Hide Pro Light Under Bushel? —By George Sargent	9	How Long Is Cry for Tax Justice to Be in Vain?	23
Selective Weed Control—By B. R. Leach	12	Running Things Right at a Golf Outpost—By Herman Poppe	25
Fall Work That Cuts Expenses— By T. H. Riggs Miller.....	16	Fee Plan Brings Good Golf to Northwest	27
Today's Conditions Make Winter Operation Big Query—By Earle G. Lee	19	"Brighten the Corner Where You Are"	29
		Ring-Around-Rosy Course Good for Resorts	36

Advertisers' Index

Angle Tee Co., The.....	46	Kemp Mfg. Co.....	42
Armco Culvert Mfrs. Ass'n.....	4	Leesley Grass Co., Robt. F.....	40
Aschert Bros.	45	McCullough's Sons Co., J. M., The....	5
Atkins & Durbrow, Inc.....	3	McWane Cast Iron Pipe Co.....	41
Buckner Mfg. Co.....	43	Macomber, Inc., Leonard	40
Carrier, Lyman	36	Miller, Wendell P.....	39
Collins Seed Service Co.....	40	Mitten, L. F.	2
Cornell Seed Co.....	32	Newall, S. A.	46
Davis, Inc., Geo. A.....	3	Pennsylvania Lawn Mower Works....	33
Dayton Globe Iron Works.....	34	Premier Poultry Manure Co.....	Outside Back Cover
Fate-Root-Heath Co., The	42	Roseman Tractor Mower Co.....	6
Flossmoor Nurseries, Inc.	2	Scott & Sons Co., O. M.....	37
Fold-O-Lock Corp., The.....	46	Sewerage Commission	43
Fraser's	43	Smead Turf Nurseries Co.....	35
Friend Mfg. Co.....	38	Stauder Mak-A-Tractor Co., E. G.....	41
Fulname Company, The	31	Stumpp & Walter Co.....	43
Gofskor Distributing Co., E. Z.....	1	U. S. Golf Architects, Inc.....	38
Golf Guide Co.....	34	Vestal Co., John H.....	46
Granby Mfg. Co., Ltd.....	40	Willy, John	42
Graphic Score Book Co., The.....	46	Wilson-Western Sporting Goods Co....	30
Hackbarth, Al	42	Winn, Inc., E. L.....	3
Horner, R. S.....	42	Worthington Mower Co.....	Inside Front Cover
Hyper-Humus Co.	43	Young Company, L. A.....	28
Ideal Power Lawn Mower Co.....	4		
Jelliff Mfg. Corp., C. O.....	39		
Johnson, Inc., J. Oliver.....	5		

Editor
HERB GRAFFIS

Eastern Representative
ALBRO GAYLOR
20 Vesey St., N. Y. City
Tel.: Whitehall 0326

Golfdom
The
Business Journal of Golf

Copyright, 1928
Published 1st of each month
236 North Clark St.,
Chicago, Ill.
Tel.: STAtE 3160-1

Advertising Manager
JOE GRAFFIS

Western Representative
DWIGHT H. EARLY
5 N. LaSalle St., Chicago
Tel.: CENTral 4188

Pacific Coast Representative, HALLETT COLE, 1459 N. Catalina Ave., Pasadena, Calif.
Forms close 25th of month preceding date of issue. Address all communications to home
office, Chicago

Circulation: A personally addressed copy of GOLFDOM is mailed free, each month,
to the president, green chairman, greenkeeper, house manager and professional of every
golf club in the United States, Cuba, Mexico and Hawaii. Please notify us at
once of any changes in above offices, sending us the new names and addresses.

Safety *and* Saving in Fall Construction

BEFORE you revise any of your course
this fall check up on your plans with the
standard treatise on golf architecture—

Golf Architecture in America

by

GEORGE C. THOMAS, Jr.

This valuable and practical work refers to jobs of the foremost golf architectural authorities in citing and explaining the principles and practices of sound golf architecture.

It should be in the hands of every greenkeeper and green-chairman in the country. The leading golf architects pronounce it a working classic of such simplicity, scope and definite value that it is bound to save money and assure first-class results.

Price . . . \$5.00, Postpaid

GOLFDOM

236 N. Clark St.

Chicago, Ill.