THE NUMBERS THAT SHAPE YOUR BUSINESS

TIDBIT OF THE MONTH Balls in Play In Badger State
Although golf development isn't exactly red-hot in Wisconsin, the Badger State will greet a few intriguing new courses this year. The Club at Strawberry Creek in Kenosha will
 make its debut in late spring. The Richard Jacobson design is appended by a mix of single- and multi-family homes and a 33,000-square-foot clubhouse. Slated to open later this summer is Erin Hills Golf Club, a Mike Hurdzan-Dana Fry design located within a 500 -plus-acre development that also includes a 30 -room inn. In Lake Geneva, the redesign of Hillmoor Country Club is underway. If all the permits are received on time, construction will commence this summer on that $\$ 100$ million project, which involves more than 250 homes, a new clubhouse, a 30,000-square-foot banquet facility, and a three-story hotel with 100 rooms. For details on these and other golf projects around the United States, visit www.golfconstructionnews.com.

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## Cyber Work



The percentages below represent the difference in number of rounds played in February 2006 compared to the number of rounds played in February 2005.

| REGION | FEB. | Y.t.D. |
| :--- | :---: | :---: |
| New England ME, VT, NH, MA, RI, CT | $613.6 \%$ | $316.7 \%$ |
| Middle Atlantic NY, PA, NJ | $58.8 \%$ | $88.1 \%$ |
| East North Central MI, OH, IN, IL, WI | $13.9 \%$ | $115.1 \%$ |
| West North Central ND, MN, SD, NE, KS, IA, MO | $8.7 \%$ | $94.9 \%$ |
| South Atlantic WV, DE, MD, VA, NC, SC, GA | $-3.6 \%$ | $2.1 \%$ |
| Florida | $-3.8 \%$ | $0.3 \%$ |
| East South Central KY, TN, AL, MS | $-16.2 \%$ | $0.4 \%$ |
| West South Central OK, AR, LA | $2.8 \%$ | $20.2 \%$ |
| Texas | $8.8 \%$ | $20.4 \%$ |
| Mountain MT, ID, WY, NV, UT, CO, AZ, NM | $13.8 \%$ | $14.8 \%$ |
| Pacific WA, OR, AK, HI | $9.6 \%$ | $14.1 \%$ |
| California | $22.9 \%$ | $24.3 \%$ |
| TOTAL UNITED STATES | $2.7 \%$ | $10.6 \%$ |

