

The Big Picture

THE NUMBERS THAT SHAPE YOUR BUSINESS

TIDBIT OF THE MONTH

Rock, Chalk, Golf, Jayhawk

Four new courses recently opened in Kansas. In May the Chuck Ermisch-designed Spring Creek Golf Club in Seneca was completed. The municipal facility will be augmented by 55 homes. In June the Nick Faldo-designed Cottonwood Hills Golf Club in Hutchinson and the Ric Buckton-designed Yucca Ridge Golf Club in Liberal affirmed that the golf boom in the Jayhawk State is for real. Then in July came the debut of Sand Creek Station Golf Course in Newton. The Jeff Brauer design, which stretches 7,359 yards from the tips, is owned by the city and will be bordered by a new community of more than 500 home sites. For details on these and other golf projects around the U.S., visit www.golfconstructionnews.com.



COURTESY OF:



Let There Be Peace . . . At Work

Tips for negotiating workplace conflicts

- Let people tell their stories.
- When someone seems "locked up," dig for the emotion behind the stone face.
- When people are picking flyspecks out of pepper, come in with a reality check.
- Identify the true impediment.
- Think creatively about ways people can cooperate rather than clash.
- Finally, realize that every conflict can't be solved.



SOURCE: JEFFREY KRIVIS, AUTHOR OF "IMPROVISATIONAL NEGOTIATION: A MEDIATOR'S STORIES OF CONFLICT ABOUT LOVE, MONEY, ANGER—AND THE STRATEGIES THAT RESOLVED THEM" (JOSSEY-BASS/A WILEY IMPRINT, 2006).

Golf Rounds Played

The percentages below represent the difference in number of rounds played in May 2006 compared to the number of rounds played in May 2005.

REGION	MAY	Y.T.D.
New England ME, VT, NH, MA, RI, CT	-8.8%	10.4%
Middle Atlantic NY, PA, NJ	-6.8%	3.1%
East North Central MI, OH, IN, IL, WI	-9.0%	0.6%
West North Central ND, MN, SD, NE, KS, IA, MO	2.8%	2.7%
South Atlantic WV, DE, MD, VA, NC, SC, GA	0.6%	5.0%
Florida	0.6%	2.4%
East South Central KY, TN, AL, MS	-8.5%	-0.1%
West South Central OK, AR, LA	-3.0%	4.9%
Texas	-1.7%	6.5%
Mountain MT, ID, WY, NV, UT, CO, AZ, NM	5.1%	5.9%
Pacific WA, OR, AK, HI	1.8%	1.2%
California	-0.1%	2.5%
TOTAL UNITED STATES	-2.7%	3.4%

GOLF DATATECH

Jobs Americans Don't Want

Regardless of race, education and political affiliation, most people surveyed in a recent poll think immigrants take jobs Americans don't want, not the other way around.

	Take unwanted jobs	Take jobs from Americans	Both	Don't know
National total	65%	24%	5%	6%
White	65%	25%	5%	5%
Black	54%	33%	7%	6%
Hispanic	81%	9%	4%	6%
College graduate	78%	13%	4%	5%
Some college	66%	23%	5%	6%
H.S. or less	59%	30%	6%	5%
Republicans	69%	23%	5%	3%
Democrats	62%	27%	4%	7%
Independents	66%	24%	6%	4%

SOURCE: PEW HISPANIC RESEARCH CENTER SURVEY RELEASED 3/30/06