

## HELP WANTED

### INTERNATIONAL SALES MANAGER – GOLF PRODUCTS

**Company:** Rain Bird International, Inc.  
**Reports to:** Division Vice-President  
**Location:** Glendora, California

**Responsibilities:**

Rain Bird International, Inc. seeks a qualified candidate to champion our golf irrigation products at the international level (non-U.S.), and act as a liaison between Rain Bird's International and Golf Divisions. This person will be responsible for meeting international sales and profit goals for our golf products, and will develop and conduct seminars in the use, application, and benefits of these products. In addition, this position requires the development of sales and marketing programs in conjunction with the Golf Division's brand managers.

**Qualifications:**

Qualified applicant will have an undergraduate degree in business, engineering or liberal arts. Applicant must also exhibit effective communications skills, have experience in dealing with distributors, their installers and specifiers, and have five to seven years of field sales experience. International sales and marketing experience, an MBA in marketing, an understanding of the irrigation industry, and multilingual capabilities are preferred. Extensive international travel will be required.

Please FAX resume and cover letter to:

Jack Buzzard, Rain Bird Sales Inc.; (626) 963-4287  
 or e-mail [dyoung@rainbird.com](mailto:dyoung@rainbird.com)



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→ Joe Gilliam  
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## Ad Index

122	The Andersons	41
150	Aqua Aid	31
106	Badger Associates	6
117	Covermaster Inc	29
	Dow AgroSciences	36-37
131	Earthworks	61
	Evergreen Foundation	73
104	FMC Chemicals	1
132	Floratine Products	62
120	Golfsat	4-5
130	Greentrac.com	59
115	Griffin LLC	27
119	Growth Products	39
111	Kubota Tractor	9
124	Lesco	45
125	Monsanto	46-47 (reg)
123	NuGro Technologies	43
112	Nutramax Laboratories	23
128	PBI Gordon	51
126	Rain Bird Sales	55
107	Scotts	7
129	Seed Research	57
103	Tee-2-Green	CV4
108	Textron Turf Care	15
110	Textron Turf Care	18
133	Textron Turf Care	65
116	TifSport	28
102	Top Pro	CV3
114	Toro Co	25
127	Toro Co, Irrigation Div	53
105	U S Chemical Storage	6
109	Union Tools Irrigation	11
121	United Horticultural Supply	33-34
113	Van Waters & Rogers	24
101	West Coast Turf	CV2

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