

Golfdom

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HELP WANTED

INTERNATIONAL SALES MANAGER – GOLF PRODUCTS

Company: Rain Bird International, Inc.
Reports to: Division Vice-President
Location: Glendora, California

Responsibilities:

Rain Bird International, Inc. seeks a qualified candidate to champion our golf irrigation products at the international level (non-U.S.), and act as a liaison between Rain Bird's International and Golf Divisions. This person will be responsible for meeting international sales and profit goals for our golf products, and will develop and conduct seminars in the use, application, and benefits of these products. In addition, this position requires the development of sales and marketing programs in conjunction with the Golf Division's brand managers.

Qualifications:

Qualified applicant will have an undergraduate degree in business, engineering or liberal arts. Applicant must also exhibit effective communications skills, have experience in dealing with distributors, their installers and specifiers, and have five to seven years of field sales experience. International sales and marketing experience, an MBA in marketing, an understanding of the irrigation industry, and multilingual capabilities are preferred. Extensive international travel will be required.

Please FAX resume and cover letter to:

Jack Buzzard, Rain Bird Sales Inc.; (626) 963-4287
 or e-mail dyoung@rainbird.com



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